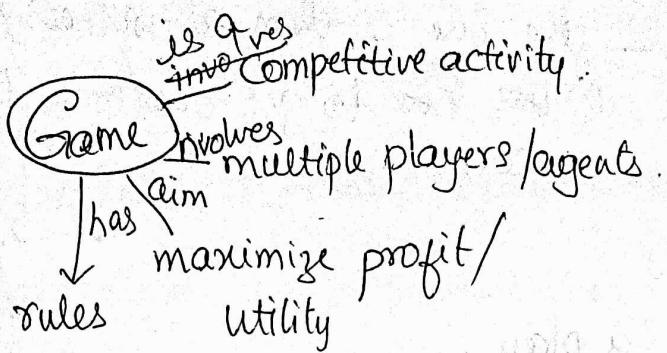
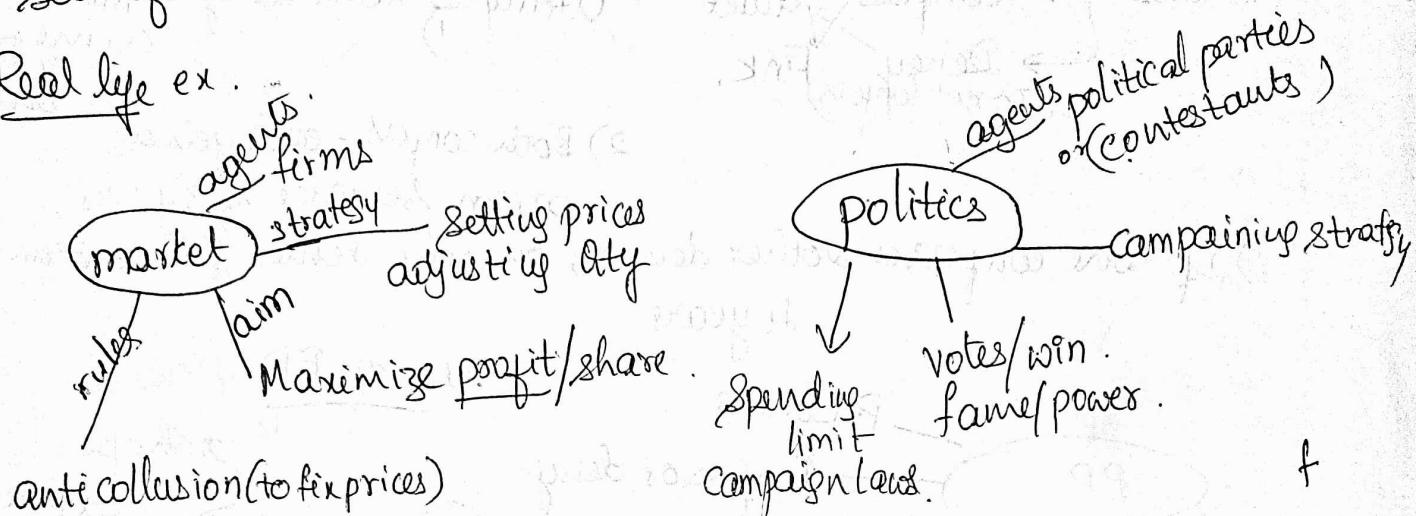


## UNIT-1



Game is a competitive activity in which multiple agents contest<sup>or compete</sup> to maximize their profit according to a set of rules.

Real life ex.



Q. What does game theory deal with?

Game theory helps us to understand situations where decision makers interact. In real life situations people interact with each other. Your decision will affect what I shall get out of it. In Gf we try to figure out

Now this interaction takes place & what are the outcomes can be generated

Prisoner's Dilemma - accused of a major crime, No evidence

- Use one of them as witness / Strategie
- or use one to get one/both to confess.

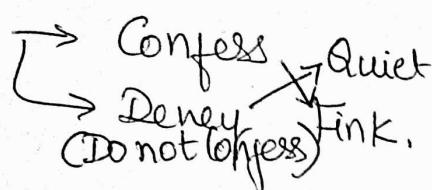
P<sub>1</sub>

P<sub>2</sub>

Interviewers devise a plan.

Both prisoners are interrogated in separate rooms -  
No comm<sup>n</sup> allowed b/w them.

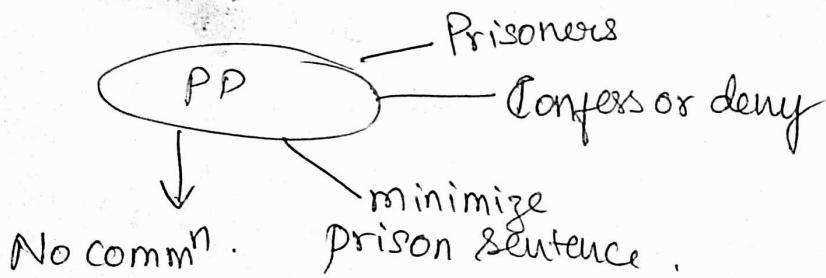
Actions



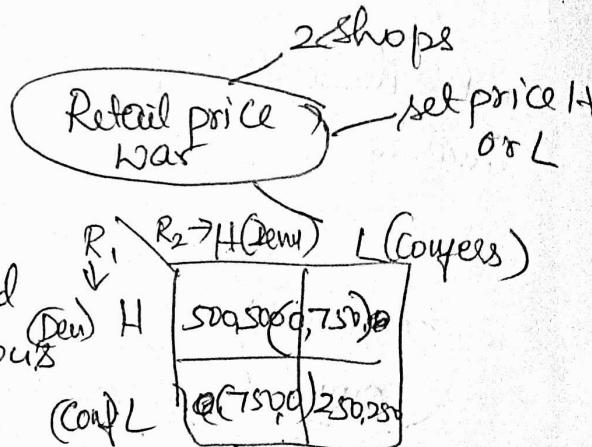
Utility → Both deny - Sentence for minor crime - 1y  
Both

2) Both confess - each gets a prison sentence of 3 years.

3) If one confesses & other denies, one who denies gets sentence of 4 years.



Use of PD



Game Table - to analyze Payoff - is determined by his & other persons action.

		P <sub>2</sub> → C D	
		P <sub>1</sub> C	D
P <sub>1</sub>	C	(3,3) (0,4)	(4,0) (1,1)
	D	(4,0) (1,1)	

Strategic

$$U_1(C, D) = 0$$

$$U_1(C, C) = -3$$

Player 1 con

$$U_2(C, D) = 0$$

Player 2 con

1) Both H = +500

2) Both L = +250

3) H/L - (750, 0) / (0, +750)

Model players P<sub>1</sub>, P<sub>2</sub>

Set of Action set

A<sub>i</sub> - Action set of player i Ex: A<sub>1</sub> = {C, D} / A<sub>2</sub> = {C, D} Pay off - U<sub>i</sub>(0) → outcomes

Set of rules - O = A<sub>1</sub> × A<sub>2</sub>

Set of outcomes

Pay off is determined by action of individual together with actions of competitors.

U<sub>i</sub>(a<sub>i</sub>, a<sub>-i</sub>) → action of rest i<sup>th</sup> player action

## Strategy:-

If  $P_2$  chooses C, then it is better for  $P_1$  to choose C.  $\rightarrow$  Best response (BR)

If  $P_2$  chooses D, then it is better for  $P_1$  to choose C.

## Best response Dynamic/strategy

$BR_i(a_{-i})$   
of player  $i$  given fixed action of all other players  $p_j$ .  
 $BR_1(C) = C$ .     $BR_2(C) = C$   
 $BR_1(D) = C$ .     $BR_2(D) = C$

Best responses intersect

$P_1 \rightarrow$	C	D
C	3, -3	0, -4
D	-4, 0	-1, -1

□ - Best response of  $P_1$

○ - Best response of  $P_2$ .

## Nash Equilibrium of a game (NE)

↳ Intersection of best responses.

Each player is playing his best response to the action of all the other players.

NE has interesting implications :-

NE is a self sustaining/enforcing agreement

(D, D) is not self sustaining because,  
for  $P_1$  has incentive to deviate to C.  
& for  $P_2$  .. to deviate to C.

	C	D
C	-3, -3	0, -4
D	-4, 0	-1, -1

reduce  
reduce

For (C, D)

$P_2$  has incentive to deviate to C. (reduce from -4 to -3)

For (D, C)

$P_1$  has incentive to deviate to C. (reduce from -4 to -3)

(C, C) is SEA.

NE - No player has an incentive to deviate unilaterally  
 (by himself)

$P_1 \setminus P_2$	C	D
C	-3, -3	0, -4
D	-4, 0	-1, -1

NE - outcome from which no player has an incentive to deviate 'unilaterally'.

NE - is a no regret outcome.

C,C  $\rightarrow$  no regret by both (you can't further improve pay-off/utility)

C,D -  $P_2$  regrets

D,C -  $P_1$  regrets.

D,D -  $P_1$  &  $P_2$  regrets.

NE -

$a_i^*, a_{-i}^*$  - NE if for each player  $i$  his  $u_i(a_i^*, a_{-i}^*) \geq u_i(a_i, a_{-i}^*)$  has to hold for each player  $i$ , each action  $i$ .  
 fixed all  $a_i$  for all  $i$ .  
 for fixed  $i$ .

Market

$F_1$	H	L
H	500, 500	0, 750
L	750, 0	250, 250

NE.

1) if both set H - both get higher profit 500.

2) if both set L - both get lower profit 250.

if one firm sets high(H), while other sets low(L) price, firm which sets high price gets 0, while firm which sets low price gets 750 since it captures the entire market.

$$BR_1(H) = 750 = L$$

$$BR_2(H) = L$$

$$BR_1(L) = 250 = L$$

$$BR_2(L) = L$$

∴ NE - (L,L)

$BR_1(L) = L = BR_2(L)$ . At outcome (L,L) each firm is playing best response.

①

③

Setting low prices is indeed a Nash Equilibrium!

NE - Self enforcing agreement.

Price War

$F_1 \setminus F_2$	H	L
H	500, 500	0, 750
L	750, 0	250, 250

Not Pareto optimal outcome.

Prior (H, H)

$F_1 \rightarrow$  incentive to deviate to L

$F_2 \rightarrow$  .. to " to L

(H, L)

$F_1$  - incentive to deviate to L

(L, H)

$F_2$  - incentive to deviate to H

Nash equilibrium outcome is (L, L).

Pareto optimal outcome - Given any outcome, if there is no other outcome such that both players can simultaneously improve their payoffs, it is known as a Pareto optimal outcome.

Eg:- (H, H) is Pareto optimal

(H, L) is " optimal

(L, H) " "

(L, L) is not Pareto optimal = NE.

## Model of market

Behavioral equation.

Demand eqn:

$$D = D(p)$$

law of demand -  $D'(p) < 0$

Demand is inversely  $\propto$  to price.

Supply Eqn  $\rightarrow$  If price increases, supplier want to sell more goods.

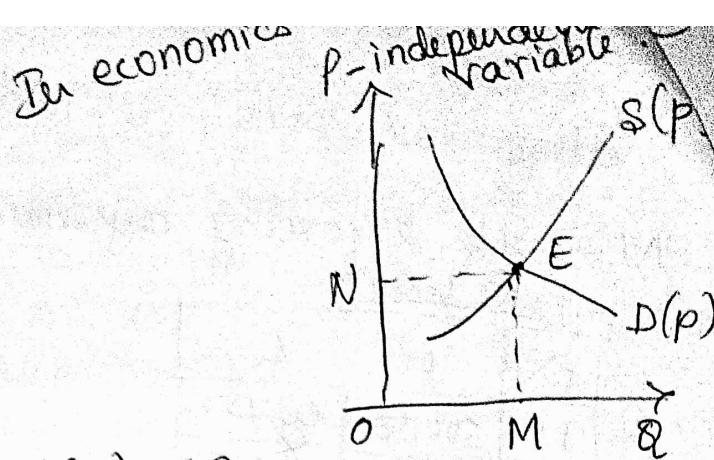
$$S = S(p), \quad S'(p) > 0$$

If price increases, Suppliers offer more goods to be sold.

Equilibrium market price is the price in market which will prevail in the market with reasonable stability. If demand side can change drastically then price will change, but as long as demand side remains same & supply side remains same, the price will be stable at that particular value. That price is to be predicted.

ON-equi price : quantity bought & sold.  
OM-.. qt - bought & sold.

Model - helps to figure out what is happening in real world through some basic principles. Here, the basic principles were demand equation & supply eqn.  
How changes can be done?  
It captures essence of real world.



## Theory of Rational Choice - is corner stone of economic theory

In any situation every decision maker has a set of actions available to him & this decision maker or agent, will take that decision that is best for him according to his preferences. ∴ There are 2 components to this RCT.

1. Set of actions

### 2. Preference

Ex:-

$aPb$

$bPa$

indifferent

P- preferred

Given set of actions, which action he prefers over other.

$bIn a \& b$

$a Ib$

Preferences are summarized through payoff

(econo)  
fun/utility  
fun.

$$u(a) \xrightarrow{\text{pay off}} > u(b) \xrightarrow{\text{action}} \text{iff } aPb$$

Advertising:  $a \rightarrow$  two goods to buy Actions are  $a, b$ .

$\begin{matrix} a \\ \checkmark b \end{matrix} \left\{ \begin{matrix} \text{choose } a \\ \text{advertisements} \end{matrix} \right. \xrightarrow{\text{advertisements}} \begin{matrix} b \\ a \end{matrix} \left\{ \begin{matrix} \text{advertisements} \\ \text{choose } b \end{matrix} \right. \xrightarrow{\text{advertisements}}$

$aPb, bPc \Rightarrow aPc$ . transitivity of preferences.

Transitivity violation ex:- 100 diff grey shades 1, 2, ..., 100 with slight changes. If you ask which one you prefer b/n 1, 2. He says it is indifferent to me as both are almost same. Same qn with 40, 41, he answer same. But if qn is asked with 1 & 41, he tells 1P41 or 41P1 because now 1 & 41 are not differing by small value. So he is now not saying indifferent.

## Demand of Consistency.

Choices must be consistent.

Choices  $\{a, b\}$  - always chooses a.

$\{a, b, c\}$  - sometimes chooses a .  
" " " C .

Payoff function ( $u$ ) are ordinal fun.

relative

	a	b	c
u	100	99	0
v	100	1	0

Ordinal functions emphasize on relative value, not on the absolute value.

Models - are conceptual tools to understand real life situations. These models are based on some basic principles which try to capture the essence of the situation & thirdly we are going to apply the theory of rational choice.

1. What does game theory deal with?

GT helps us to understand situations in which decision makers interact. More specifically GT deals with situations of strategic choice where decision taken by players affect not only their own well being, but that of others. In short it studies strategic interaction.

Explain RCT.

) RCT has two main components.

a) Every decision maker has a set of actions available to her.

b) She has preferences defined over these actions.  
Given a & b she takes action best for her.  
(Preference pattern)  
1) choices are consistent.  
2) transitivity of pref.

3) Violation of RC

Advertisers are paid to influence choice of customers. So customers do not always know what is best for them.

## Lect-2 Interacting Decision makers

$$u(a)$$

2 people: A & B

$u_A$  = Payoff fun of A

$u_A = u_A(a, b)$

↑  
action of B.

↑  
action of A

$$u_B = u_B(a, b)$$

Strategic games -

↓  
Preferences of Players is ordinal.

In ranking relative

1) 2 political parties -  $A_1, A_2$

action - amount they spend if they get elected

$x, y$  - affect chances of winning both  $A & B$

2) Firm - Setting prices to High or Low.

## Strategic game Components

- Players -  $N$ .
- Actions  $i \in N, A_i$  - set of actions available to  $i$ .
- Preference of each player  
 $(a_1, a_2, \dots, a_n) = \text{Action profile}$ ,  $a_i \in A_i$ .  
 $u_i(a_1, a_2, \dots, a_n)$   
 $u_i$  - ordinal pay off fun of  $i$ .

Ex: 2 player: 1 & 2.

$$A_1 = \{a_1, a_2\}$$

$$A_2 = \{b_1, b_2\}$$

Action profiles:  $(a_1, b_1), (a_1, b_2), (a_2, b_1), (a_2, b_2)$

Depending on size of action sets, action profile size changes.

For each action profile,  $u_i$  to be known.

Actions are taken simultaneously.

1. Strategic games are also called simultaneous move games
2. Beginning of game, they have fixed <sup>action</sup> & can't change.  
It capim -

# Games - abstract models.

FP

## PD : - Prisoner's Dilemma

2 petty thieves      Prison Sentences

Deny

(no proof) both Not confessing - 1 year each

2) both confess to robbery - 3 years each

3) 1 Confesses - he has robbed bank. - 1 is freed

He is witness

2 does not confess - 5 years for 2.

4) 2 confesses, 1 does not - 2 is freed, 5y for 1.

. Players : 2 Prisoners       $P_1, P_2$

. Actions - {Confess, Not Confess} = {C, NC}

. Preference : { $(NC, NC)$ ,  $(C, C)$ ,  $(C, NC)$ ,  $(NC, C)$ }

Action  $\rightarrow$

Profile

$$u_1(C, NC) > u_1(NC, NC) > u_1(C, C) > u_1(NC, C)$$

$\uparrow$                            $\uparrow$                            $\uparrow$                            $\uparrow$

for 3 years.                          for 5 years.

$P_1$  is freed

imprisoned for 1 year

for 3 years

$$u_2(NC, C) > u_2(NC, NC) > u_2(C, C) > u_2(C, NC)$$

$\uparrow$                            $\uparrow$                            $\uparrow$                            $\uparrow$

$P_1$

		C	NC
$P_1$	C	1, 1	3, 0
	NC	0, 3	2, 2

Payoff Matrix

Free riding - If there is a good outcome coming out of some cooperation ( $NC, NC$ ) then from individual Rational perspective each will like to free ride on other.

Pareto Optimality - is a state where it is not possible to increase the utility /wellbeing of any person without reducing the utility of at least another person.

1) What is Strategic game? 3 components.

S.G is a model of interacting decision makers.

1. Decision makers - players.
2. Each player has a set of actions to choose from
3. Each player has a specified preference over the action profile. An action profile is a vector of actions - each action taken by an individual players.

St.G has no time component. So each player is not informed of choice made by others, when he makes his own choice.

Alternatively, the actions are assumed to have been taken simultaneously.

2) Describe PD.

2 players

Action: C or Nc

Prof:  $u_1(C, Nc) > u_1(Nc, Nc) > u_1(C, c) > u_1(Nc, c)$

		$u_2(Nc, c) > u_2(Nc, Nc) > u_2(C, c) > u_2(C, Nc)$	
		C	Nc
P, $u_1$	C	1, 1	3, 0
	Nc	0, 3	2, 2



## Strategic Games & Nash Equilibrium.

PD

	2	
1	C	NC
	C	1, 1
NC	0, 3	2, 2

High value is best.

(C, C) (NC, NC)  $\rightarrow$  Cooperative.

0 - 5 Y

1 - 3 year

2 - 1 year.

3 - 0 years.

If player one chooses NC,  
then it is better for player 2

to choose C.

Why If  $P_1$  chooses C, it is better for  
 $P_2$  to choose C.

If  $P_2$  chooses C, then it is better for  $P_1$  to  
choose C.

If  $P_2$  chooses NC, then also it is better for  
 $P_1$  to choose C.

## Ex1: Duopoly -

2 producers/sellers.

Oligopoly  $\rightarrow$  2 sellers.

- Players: 2 producers/sellers

- Action:  $\{P_H, P_L\}$

- Preferences:

$$U_1(P_L, P_H) \xrightarrow{3} U_1(P_H, P_H) \xrightarrow{2} U_1(P_H, P_L) \xrightarrow{0}$$

$$U_2(P_H, P_L) \xrightarrow{3} U_2(P_H, P_H) \xrightarrow{2} U_2(P_L, P_L) \xrightarrow{0} U_2(P_H, P_H)$$

	$P_H$ NC	$P_L$ C.
$P_H$ NC	2 1000, 1000	0 -200, 1200
	NC 0	3 1200, -200
$P_L$ C	3 1200, -200	500, 500
	0 C	C

$$P_L = C \quad P_H = NC$$

## Ex 2:- Joint Project

Players: 2 students.

Action: workhard HW, shirking S.

{HW, S} . 2

Preferences:

$$P_1: (S, HW) \stackrel{2}{>} (HW, HW) \stackrel{2}{>} (S, S)$$

$$P_2: (HW, S) \stackrel{2}{>} (HW, HW) \stackrel{1}{>} (S, S)$$

		HW	S
		2 NC, 2 NC	0, 3
		3, 0	1, 1 C, C
HW	S		

## Common Property

Players: N villages

Action: HG, LG

HG - High grazing

LG - Low "

Cooperating

$$u_i(HG, LG, \dots, LG) > u_i(LG, \dots, LG) > u_i(HG, HG, \dots, HG)$$

$$> u_i(LG, HG, \dots, HG)$$

## Battle of Sexes:-

- Players - Husband (H) & Wife (W)

- Action - Boxing Match (B), Opera (O)

- Preferences - Husband - prefers both going to B.

$$u_H(B, B) > u_H(O, O) > u_H(B, O) \geq u_H(O, B)$$

$$u_W(O, O) > u_W(B, B) > u_W(B, O) = u_W(O, B)$$

(B, B), (O, O) are better than other outcomes.

H

		B	O
		2, 1	0, 0
		0, 0	1, 2
B	O		

(B, B) is better for H.

(O, O) is better for W.

## Difference b/n PD.

If NC -

when both both  
Confusion whether C or NC.

Hence it is clear.

## Ex- BoS.

2 politicians - Politician from  
Delhi, Bihar of same party.

$$(D, D) \succ (B, B) \succ (DB) = (B, D)$$

- ~~Ex for real life situation~~  $P_1$ -Party is going to spend money in Delhi .. in Bihar.  
 1) PD is applied.  $P_2$  - " then people get confused, whether there is a conflict  
   1) Joint project    2) Price competition.    3) Arms race

2. Describe BoS. How it is diff from PD.

3. Point out elements of co-op & conflict in BoS.

4. Give some real life ex similar to BoS.

Adoption of technology when firms are merging.

~~BoS~~ There is an incentive if they cooperate

## Arms Race - Similar to P.D.

Players: Countries A & B.

Actions: {N, R}

N - Build nuclear bombs

R - Referring.

Preferences:

$$U_A^3(N, R) \succ_A^2(R, R) \succ_A^1(N, N) \succ_A^0(R, N)$$

cc - No cooperation.

$$U_B(R, N) > U_B(R, R) > U_B(N, N) > U_B(N, R)$$

Bos

Ex 2:- 2 Companies - 1 is old another is new they want to merge  
Before merging they were using diff technologies A, B

After merging they have to use one single technology.  
Who is going to adopt technology  
Good for 2.

(B, B) Not so good for 1.

But better than either (B, A) or (A, B).

Here there is a profit if there is a co-operation.

3<sup>rd</sup> kind of Game :- Matching Pennies.

Players - 1, 2.

For player 1, he gains 1Rs when both coins turn same, & P2 loses 1Rs

Actions - {H, T}

	H	T
H	1, -1	-1, 1
T	-1, 1	1, -1

Player 2 gains 1R, when both coins are different & P1 loses 1Rs.

Mismatch - P1 pay 1Rs to P2

Here there is a pure conflict, i.e., when P1 is gaining, P2 is loosing & vice versa. This type of game is also known as Zero sum game. Because in each case the summation of payoffs the players are receiving sum upto 0. Here there is a pure conflict.

# for Matching Pennies.

3. 1)

Players: 2 companies 1, 2.

Actions:- Appearance of products A & B

~~1st~~ company-reputed  
~~1st~~ comp-new comp.

1st ~~2nd~~ company wants her products to look like ~~2nd~~ comp. for its benefit. & ~~2nd~~ ~~1st~~ company wants products to look different from ~~and~~ ~~2nd~~.

Preferences -  $U_1(A, A) = U_1(B, B) > U_1(A, B) = U_1(B, A)$

$U_2(A, B) = U_2(B, A) > U_2(A, A) = U_2(B, B)$

## 2) Cricket

2 players: Bowler, batsman.

Actions:- Bowler: { fast, slower }  
Batsman: { Fast, slow } play according to fast.

Preferences:-

Batsman prefer - the matching.

Games with no conflict matedeer.

Game of Stag hunt

No of hunters, go to forest to hunt stag.

Players - n players (hunters)

Actions - { stag (S), hare (H) }

When hunters catch the stag, there is a hare which

passes by. So they can catch hare. One will after hare and catch and get hare. But for some hunters, they will not be benefited as they could not catch stag.

Preferences:

If all  $n$  hunters <sup>get</sup> get only stag, then each get  $\frac{1}{n}$ th of stag.

There are many Ha

2 player case

$$U_1(S, S) > U_1(H, S) = U_1(H, H) > U_1(S, H)$$

$$U_2(S, S) > U_2(S, H) = \begin{matrix} 1 \\ (N, N) \end{matrix} = U_2(H, H) > U_2(H, S) \quad 0$$

	S	1	2
1	S	(2, 2)	0, 1
H	H	1, 0	1, 1

Here if (N, N) then no change but, in PD.  
I has tendency to C.

It is Variant of Prisoners Dilemma.

		N	R	P.I - $(N, R) > (R, R) > (N, N) > (R, N)$
		1, 1	3/2, 0	
		0, 3/2	2, 2	
Arms race	→			RR = SS

Which case prevail?

Solution Concept - Nash Equilibrium. - John Nash.

1. Players behave according to theory of rational choice - Each player plays best.

1-13 by beliefs of player.

	B	O
B	2, 1	0, 0
O	0, 0	1, 2

NE -

1. Rational choice

2. Beliefs of people regarding other players' actions are correct.

Idea of steady state - is that if the players are taking their action, then for none of them has a tendency to move away from that action. This is the idea of equilibrium. Equilibrium often describe the state of rest. So, here it is a state of rest in this Nash equilibrium also. Given what I started with my expectations are fulfilled & therefore, if since my expectation are fulfilled ∵ I did not change my action next also.

Expectations are formed from experience & expectations are coordinated.

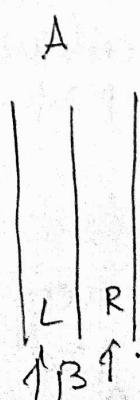
1	believing	2	Also	2	believing	1
a		b	.	b	a	.

Equilibrium is a steady state stable outcome.

Social convention -

Ex- Traffic

People go from B to A, take left path.



- Rational choice
- Beliefs about other players action is correct.  $a \rightarrow b$

Beliefs or expectations are co-ordinated.

NE is a situation of Social Convention.

$a$ -action profile

$u_i(a)$

$a^*$  is a NE if for each player  $i$  playing  $a_i^*$  is best compared to all other actions of  $i$  (according to her preferences) given any other player  $j$  is playing  $a_j^*$

$(a_1^*, a_2^*)$  given  $a_1^* \rightarrow i$ 's best possible action is  $a_1^*$ .  
 & viceversa.

In another way, called unilateral deviation is unprofitable.

$a^*$  is NE if for each  $i$  other player actions

$u_i(a_i^*) \geq u_i(a_i, a_{-i}^*)$  for every possible  $a_i \in A_i$ .

$A_i$  - set of actions of player  $i$ .

$-i$  - players other than  $i$ .

Every game does not have a NE.

Pure strategy - ~~at least one NE exists~~.

player takes action with probability 1 or 0.

Mixed Strategy - here probability may be 0.75, 0.25.

$a^*$  is NE if, for every player  $i$  & every action  $a_i$  of player  $i$ ,  $a^*$  is at least as good according to player  $i$ 's preferences as action profile  $(a_1^*, a_2^*)$ .

NE does not guarantee a unique NE.

- Multiple NE are possible.

Does not guarantee that there is atleast one NE.

$P_2$

P1	
C	N
R	(2, 2)
C	(3, 0)
N	(0, 3)
R	(1, 1)

P2	
C	N
C	(1, 1)
N	(0, 3)
R	(2, 2)

$\xrightarrow{(N, N)}$   $\xrightarrow{P_1 \text{ changes to } C, P_2 \text{ changes to } C}$  is Pareto superior

$\xrightarrow{(C, N)}$   $\xrightarrow{P_2 \text{ changes to } C}$

$\xrightarrow{(N, C)}$   $\xrightarrow{P_1 \text{ changes to } C}$

$\xrightarrow{(C, C)}$   $\xrightarrow{\text{it will not improve their payoffs}}$  both will not change because

$\xrightarrow{(C, C)}$  is NE. Here both will not improve their payoffs.

$\xrightarrow{(C, C)}$  is NE. Here both will not improve their payoffs.

$\xrightarrow{(N, C)}$  is called Pareto Superior to  $(C, C)$

$\xrightarrow{(N, N)}$  is called Pareto Superior to  $(C, C)$  compare to  $Y$  in  $X$  if at least one is better off

Two state

$X$  is PS  $Y$ .

Joint Projects -  $(S, S)$  is NE. S-shirt

Duopoly -  $(P_L, P_R)$  is NE.

Arms race -  $(N, N)$  is NE.

Common property - Grab large amt of grass.

$B_{12}$	
$B_{11}$	
$B_{21}$	$B_{22}$
$B$	$(2, 1)$
$O$	$(0, 0)$
$O$	$(1, 2)$

$(B, B)$  &  $(O, O)$  are NE.

# Matching Pennies

NO NE.

	H	T
H	1, -1	-1, 1
T	-1, 1	1, -1

stag hunt

	S	H
S	2, 2	0, 1
H	1, 0	1, 1

(H, H) is NE

(S, S) is also NE.

(H, S) both deviate

(S, H) - P<sub>1</sub> deviate

i.e. we can compare NE.

~~(2, 2) → (0, 1)~~ i.e. ~~(S, S)~~ is pareto superior  
Here both ~~(S, S)~~ & ~~(H, H)~~ are not pareto superior to ~~(H, H)~~.

Ex:-

	C	NC
C	1, 1	3, 0
NC	0, 3	2, 2

	C	NC
C	2, 2	3, 3
NC	3, 3	4, 4

$$U_1(a) = m_1(a) + \alpha m_2(a)$$

NE - is an action profile which is played for a no. of times tends to get repeated. Steady state of actions.

Boarding later is considered better than boarding early. If both bears on waiting for the other to board, the train leaves. However boarding train before the other Nawab is considered worse than missing the train. Missing it is worse from both boarding early. Model this game & find NE. Does game resemble any game.

Solu. Players - 2 Nawabs (1, 2)

Actions - boarding the train early (E) or late (L)

pay off . Worst .

$U_1(E, L)$

$U_1(E, E)$

$\underline{2}$

$U_1(L, L)$

$\underline{1}$

$U_1(L, E)$

$\underline{3}$

	1	2
E	2, 2	0, 3
L	3, 0	1, 1

Similar to PD.

$$E = NC$$

$$L = G.$$

(E, E) - Both players have profitable deviation.  $\therefore$  Not NE

(L, E) -  $P_2$  has profitable deviation.  $\therefore$  Not NE

(E, L) -  $P_1$  has profitable " "  $\therefore$  Not NE.

(L, L) - is a NE.  $\because$  No player can deviate & improve her pay off.

$\therefore$  (L, L) is the only NE.

# Matching Pennies

NO NE.

	H	T
A	1, -1	-1, 1
T	-1, 1	1, -1

Stag hunt

	S	H
S	2, 2	0, 1
H	1, 0	1, 1

(H, H) is NE

(S, S) is also NE.

(H, S) both deviate

(H, H) is Pareto Superior NE

(S, H) - P<sub>i</sub> deviate

ie we can compare NE.

Here both (S, S) & (H, H) are not Pareto Superior.

Ex:

	C	NC
C	1, 1	3, 0
NC	0, 3	2, 2

	C	NC
C	2, 2	3, 3
NC	3, 3	4, 4

$$U_i(a) = m_i(a) + \alpha m_j(a)$$

NE - is an action profile which is played for a no of times tends to get repeated. Steady state of actions.

Boarding later is considered better than boarding early. If both are waiting for the other to board, the train leaves. However boarding train before the other Nawab is considered worse than missing the train. Missing it is worse from both boarding early. Model this game & find NE. Does game resemble any game.

Solu. Players - 2 Nawabs (1, 2)

Actions - boarding the train early (E) or late (L)

<u>pay off</u>	worst	<sup>2 best.</sup> U <sub>1</sub> (E, E)	<sup>3 best.</sup> U <sub>1</sub> (E, L)	<sup>Best.</sup> U <sub>1</sub> (L, E)
----------------	-------	---------------------------------------------	---------------------------------------------	-------------------------------------------

		1	2
		E	L
1	E	2, 2	0, 3
	L	3, 0	1, 1

Similar to PD.

$$\begin{aligned} E &= NC \\ L &= G \end{aligned}$$

- (E, E) - Both players have profitable deviation.  $\therefore$  Not NE
- (LE) - P<sub>2</sub> has profitable deviation.  $\therefore$  Not NE
- (EL) - P<sub>1</sub> has profitable " "  $\therefore$  Not NE
- (L, L) - is a NE.  $\because$  No player can deviate & improve her pay off. & is the only NE.

## Variation of PD

In PD, suppose each players pay off is solely dependent on what other player is getting.

Variation (Altruism)  $\rightarrow$  selfless concern

$$u_1(NC, c) = 3 = u_2(c, NC)$$

$$u_1(c, c) = 1 = u_2(c, c)$$

$$u_1(NC, NC) = 2 = u_2(NC, NC)$$

$$u_1(c, NC) = 0 = u_2(NC, c)$$

for variation

	C	NC
C	1, 1	0, 3
NC	3, 0	2, 2

Here No NE exists.

(NC, NC) is NE.

(C, NC) -  $P_1$  changes to NC.

(C, C) -  $P_2$  changes to NC,  $P_1$  changes to NC.

(NC, C) -  $P_2$  changes to NC.

(NC, NC) - is a NE  $\because$  deviation reduces payoff for each player.

Not same as original PD. Also NE has changed.  
In variant, payoffs have changed &

Is altruism always good?

Two members are waiting to board a train at Lucknow railway st. Out of courtesy each wants the other to board train before him.

(B)

Find NE

		P <sub>2</sub>		
		L	M	R
P <sub>1</sub>		U	-1, 3	2, 1
P <sub>1</sub>	D	0, 2	3, 4	1, 0

(U, L) - ~~P<sub>1</sub>~~ P<sub>1</sub> deviates to D

(U, M) - P<sub>1</sub> & P<sub>2</sub> deviate.

(U, R) - ~~P<sub>2</sub>~~ P<sub>2</sub> deviate to L

(D, L) - ~~Both~~ P<sub>2</sub> Deviate to M. ∴ (D, M) is only NE.

(D, M) - NE

(D, R) - P<sub>1</sub> changes to U, P<sub>2</sub> changes to M.

In PD, (1,1) is NE which is suboptimal. This is because people are maximizing his or her individual pay off's. If you relax this assumption, then (2,2) is NE, if there is an altruism.

If there is an altruism, means that an individual cares not only about his own payoff, but also the payoff of the other player. Then we could get an equilibrium which is the best for everyone that is the result. Typically, if degree of altruism is high enough, if people care about the other player above a particular critical limit, then we can get that equilibrium which is the best outcome for everyone.

Altruism is not always good.

### Variations of Stag Hunt:

### Original Stag Hunt

	S	H
S	(2, 2)	(0, 1)
H	(1, 0)	(1, 1)

For player 1,  
 $(S, S) > (H, S) > (H, H) > (S, H)$ .

### Variation of Stag Hunt:

	S	H
S	(3, 3)	(0, 2)
H	(2, 0)	(1, 1)

$\therefore (S, S) \text{ & } (H, H)$  are NE.

There is a single stag & many hares in Jungle. If two players go to catch stag, then they will catch it & each have high payoff. If one of them go behind hare, then he is less benefited than previous case, but other person

cannot catch stag alone. If both of them go behind hare, both will get hare but payoff's are less than getting stag.

Here  $(S, S)$  &  $(H, H)$  are both NE.

Variation

If no of hunters is  $n$ . — Players.

Actions:  $\{S, H\}$

Preference:  $\frac{1}{n}$  of stag is preferable to a hare.

$(S, S, \dots, S)$  is a NE.

$(H, H, \dots, H)$  - If any one deviates from catching H, then tries catch a stag, then he may not be able to catch stag. So it is not profitable.  $\therefore (H, H, \dots, H)$  is NE.

Any other NE  
Any other profile will have atleast one S.  $\because$  there is atleast one H & people going after stag will get 0. There is at least one such player playing S & he could better off if he goes behind H.  
 $\therefore$  This action profile is not NE.

## 2<sup>nd</sup> variant of stag hunt.

(15)

$n$  hunters,  $m$  need to pursue stag  
 $2 \leq m < n$ , to catch it. & they divide among  
hunters who catch stag.

a) Each hunter prefers fraction of  $\frac{1}{n}$  of stag to a hare.

Find NE.

b) Assume each hunter prefers fraction  $\frac{1}{k}$  of stag  
to hare, but prefers ~~the~~ hare to any  
smaller fraction of stag, where  $k$  is an  
integer with  $m \leq k \leq n$ . Find NE.

$\hookrightarrow K = m \geq 2$  is NE.

ie  $K = 2 = m$  ie two people going behind Stag  
and getting  $\frac{1}{2}$  of Stag is NE.

## Hawk Dove Game

2 animals are fighting over some prey. Each can be passive or aggressive. Each prefers to be aggressive if its opponent is passive & passive if its opponent is aggressive; given its own stance, it prefers the outcome in which its opponent is passive to that in which its opponent is aggressive. Formulate this situation as a strategic game & find its NE.

Soln:-

Players - 2 animals - 1, 2

Action - Passive(P), Aggressive(A).

Preferences.

A1:	(P, P)	(P, A)	(A, P)	(A, A)
	2	1	3	0

	P	A
P	2, 2	1, 3
A	3, 1	0, 0

(P, A), (A, P) are NE.

$$U_1(A, P) > U_1(P, P) > U_1(P, A) > U_1(A, A)$$

## Co ordination Game -

Variant of Bos. There are 2 players.

Actions:  $\{B, O\}$ .

Preferences:

Both prefer B over O.

$$u_1(B, B) > u_1(O, O) > u_1(B, O) = u_1(O, B)$$

$$u_2(B, B) > u_2(O, O) > u_2(B, O) = u_2(O, B)$$

	B	O
B	2, 2	0, 0
O	0, 0	1, 1

(B, B), (O, O) - NE.

This is called co-ordination game.

Here (B, B) is better than (O, O).

Pareto Superior State

Pareto Inferior State

This here we can't say (B, B) is superior to (O, O). Because I can't make others where they have to go. I have command over what I am doing but, unified action is not considered in non-cooperative game theory

(O, O) is Pareto Inferior NE.

Ex:- QUERTY puzzle?

It is not best but everyone uses it.

In many situations, people are stuck with actions which none of them wants to take but still they do, because others taking that action is Pareto Inferior NE.

### Public goods Game

Road - can be used by all.

If I contribute, I can't restrict others from using it.

#### Public good game

i) Each  $n$  people choose whether or not to contribute a fixed amt towards provision of a public good. The good is provided iff at least  $k$  people contribute,  $2 \leq k \leq n$ ;

If it is not provided, contributions are not refunded. Each person ranks outcomes from best to worst as follows.

i) any outcome in which good is provided & she does not contribute.

ii) any outcome in which good is provided & she contributes.

iii) any outcome in which good is not provided & she does not contribute

iv) any outcome in which good is not provided & she contributes.

Soln:- Formulate as a game & find NE.

Players:  $n$

Action: {Contribute (C), NotContribute (NC)}

## Preferences

$$\text{P1: } (N\bar{C}, P) > (\bar{C}, P) > (N\bar{C}, \bar{N}\bar{P}) > (\bar{C}, \bar{N}\bar{P}) > (\bar{C}, N\bar{P})$$

P: public good provided if no of contributors  $\geq k$ .

NP: " " not provided if no of con  $\leq k$ .  
 C - contributed      NC - Not contributed.

In economics public goods are non excludable,  
non rivalry.

There is a problem - due to excludable - I cannot make everyone to pay.

## Strict NE

NE for every  $i$   $u_i(a^*) \geq u_i(a'_i, a_{-i}^*) \quad \forall a'_i \in A_i$ .  
 $a^*$  in NE.

i.e.,

Strict NE:  $\forall i, u_i(a^*) > u_i(a'_i, a_{-i}^*) \quad \forall a'_i \in A_i$  other than  $a_i^*$ .

If he deviates he will have worse pay off in SNE  
Ex: Bob.

## En for non strict E.

		L	M	R	
		T	1, 1*	1, 0	0, 1*
		B	1, 0	0, 1*	1, 0

$(T, L) \rightarrow \text{NE}$  but not strict.

Ex:-

A, B compete an election.

Of  $n$  citizens,  $k$  support candidate A &  $m (=n-k)$  support B. Each citizen decides whether to vote, at a cost, for candidate she supports or to abstain. A citizen who abstains receives payoff of 2 if the candidate she supports wins, 1 if this candidate lies for 1st place & 0 if this candidate loses.

Citizen who votes receives payoffs  $2-c$ ,  $1-c$  and  $-c$  in these three cases,  
where  $0 \leq c < 1$ .

- a) For  $k=m=1$ , is game same as any?

### Choosing a route

Players - 4 people

Action - choosing route location A-X-B, A-Y-B

Payoff = Negative of travel time ( $\therefore$  it is minimization problem).

If all of them choose A-X-B, time spent by

$$\text{each } 15 + 22.7 = 37.7$$

If claim: In NE, two people will travel

A-X-B route spending  $9 + 20.9 = 29.9$  mins

& two people will travel in A-Y-B route

spending  $9 + 21 = 30$  min.

If someone from A-X-B travels in A-Y-B

he spends  $12 + 22 = 34$  min  $> 29.9$  min..

Now we can show any one in A-Y-B

route will not switch to A-X-B.

a)  $\therefore$  It is NE.

b) A short route is build b/w X & Y.

Now there are 4 possible paths.

A-X-B, A-Y-B, A-X-Y-B, A-Y-X-B.

claim:- Two persons will take A-X-Y-B route,

one each in A-X-B & A-Y-B.

Those travelling in A-X-Y-B, time spent =

$$12 + 8 + 12 = 32 \text{ min.}$$

A-X-B route,  $12 + 20 = 32$  min.

A-Y-B " ,  $20 + 12 = 32$  min

$\therefore$  Building new road will not improve performance.

Ex for Pareto inferior game: similar to co-ordination game.

remains steady state

2 players, want to meet

CP - ~~co-ordinate~~ place

DK - ~~different~~ Kwa.

If they go to different place, they cannot meet.

Here  $(D, R, DK)$ ,  $(CP, CP)$  are NE.

$(DK, DK)$  is pareto inferior NE.

Ex:- Qwerty keyboard - is not efficient

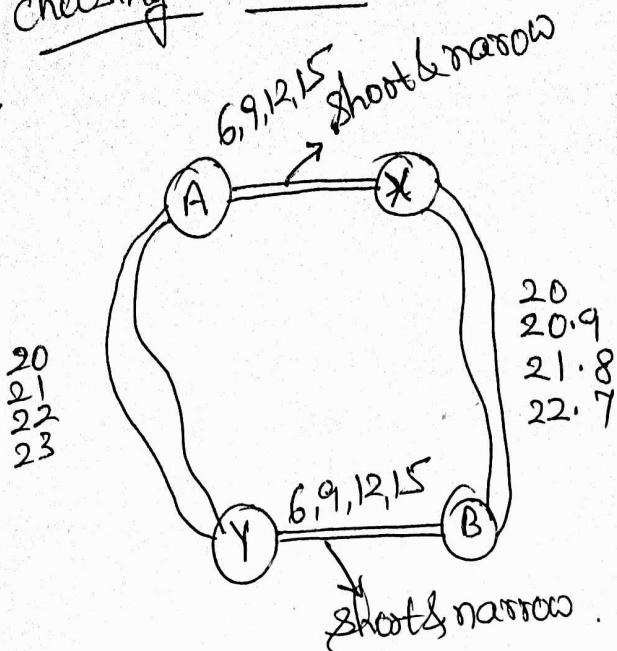
but everybody uses.

Reasonable that it is steady state is that no body want to build new one because he has fear that people may not use, but still everybody uses qwerty keyboard only.

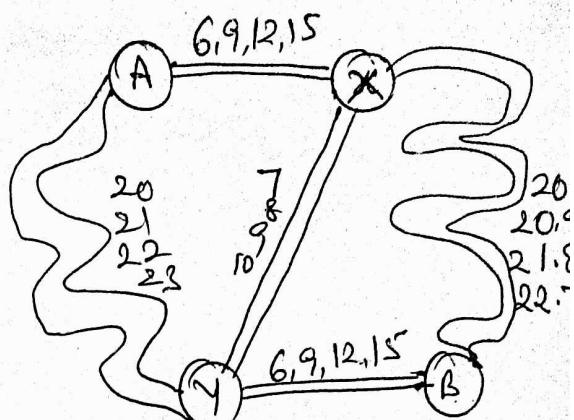
-: Inefficient state is <sup>still</sup> steady state.

	CP	DK
CP	2, 2	0, 0
DK	0, 0	1, 1

choosing a route



a) Original n/w



b) N/W with new road from X to Y.

- a) If there is a single car in route A-X, it takes 6 mins. If 2 cars, then each take 9 mins.

NE: 2 people travel in A-X-B route  $\rightarrow 9 + 20.9 = 29.9$   
2 people travel in A-Y-B route  $\rightarrow 21 + 9 = 30$ .

- b) NE: 2 people will take A-X-Y-B route,  
1 person will take A-X-B route &  
1 person will take A-Y-B route.

Soln:- In A-X path, there will be 3 people &  
Y-B path also, there will be 3 people.

$\therefore$  people who choose A-X-Y-B route take

$$12 + 8 + 12 = 32 \text{ min.}$$

People who choose A-X-B route take,  $12 + 20 = 32 \text{ min}$ .

People who choose A-Y-B route take,  $20 + 12 = 32 \text{ min}$ .

Person who choose A-Y-B route take,  $20 + 12 = 32 \text{ min}$ .

$\therefore$  Building a new road will not improve performance.

## Best Response Function

(19)

If No of actions may be large, it is difficult to find NE. In those cases use best response fun.

	B	0
B	2, 1	0, 0
0	0, 0	1, 2

When

$$B_1(B) = \{B\} \quad B_1(0) = \{0\}$$

$$B_2(B) = \{B\} \quad B_2(0) = \{0\}$$

Best response of player 2 when player 1 chooses B is B.

$$B_i(a_{-i}) = \{a_i : u_i(a_i, a_{-i}) \geq u_i(a'_i, a_{-i}) \text{ for all } a'_i \in A_i\}$$

Note:- It is a set valued fun.

$a^*$ -action profile  $= (a_1^*, a_2^*, \dots, a_n^*)$  will be a NE if for every player  $i$   $a_i^* \in B_i(a_{-i}^*)$

Ex:- 1, 2  $(a_1^*, a_2^*)$

$$a_1^* \in B_1(a_2^*) \text{ & } a_2^* \in B_2(a_1^*)$$

$B_1(a_2) = \{b_1(a_2)\} \rightarrow$  if Best response fun is singleton.  
 $B_2(a_1) = \{b_2(a_1)\}$

$$\begin{cases} a_1 = b_1(a_2) \\ a_2 = b_2(a_1) \end{cases} \quad \left. \begin{array}{l} \text{Solve to find NE.} \\ \text{Solve to find NE.} \end{array} \right\}$$

2 Case 1: Discrete action for each can.

	L	C	R
T	1, 2°	2, 1°	1, 0
M	2, 1°	0, 1°	0, 0
B	0, 1	0, 0	1, 2°

$$B_1(L) = \{M\}$$

$$B_1(C) = \{T\}$$

$$B_1(R) = \{T, B\}$$

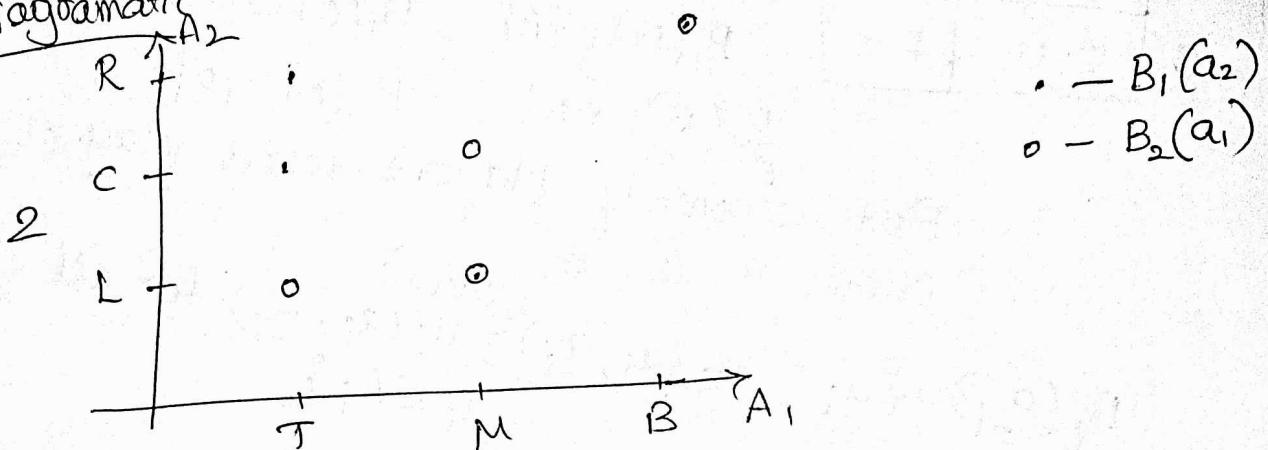
$$B_2(T) = \{L\}$$

$$B_2(M) = \{L, C\}$$

$$B_2(B) = \{R\}$$

NE =  $\{(M, L), (B, R)\}$  - Intersection of best responses.

Diagrammatic



Case 2: Action is continuous variables.  
Synergistic interaction of two or more agents to produce synergic relationship game. a combined effect greater than sum of separate effects.

2 players

Action:  $0 \leq a_1, a_2 < \infty$  {any non-ve no?}

$$u_i(a_1, a_2) = a_i(c + a_j - a_i) \text{ where } c > 0.$$

$a_i$  - effort level of  $i$ .

Initially if  $a_i < a_j$ , he gets more

If I put more effort given the effort level of other player, I should get more benefit out of relationship.

because  $a_i < c + a_j$  but if the effort put by other player is constant it is not changing not increasing, then if I putting more effort, after a point

$$u_1(a_1, a_2) = a_1(c + a_2 - a_1)$$

$$u_2(a_1, a_2) = a_2(c + a_1 - a_2)$$

benefit I get goes on declining because, if other person is not contributing, I do not feel very happy.

Max  $u_1(a_1, a_2) \rightarrow$  Maximizing  $a_1(c + a_2 - a_1)$

(Differential calculus)  
necessary cond.  
First order condition:  $\frac{\partial}{\partial a_1} [a_1(c + a_2 - a_1)] = 0$ .

$$c + a_2 - a_1 + a_1(-1) = 0$$

[Based on  $\frac{\partial}{\partial x}(u_1, x_2)$ ]

i.e.  $c + a_2 - 2a_1 = 0$

$$\Rightarrow a_1 = \frac{c + a_2}{2} \dots \dots$$

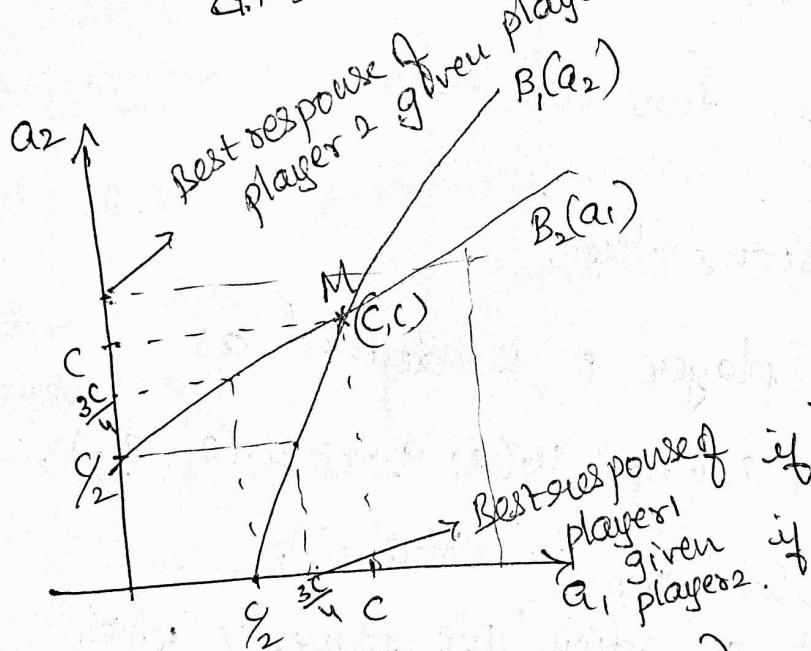
① Best Response function for player 1.

$$\frac{\partial^2}{\partial a_1^2} [u_1(a_1, a_2)] < 0$$

∴ Second order cond is satisfied.

Sufficient cond.

$$\text{Ans: } -2 < 0$$



$$\text{Max } u_2(a_1, a_2) = a_2(c + a_1 - a_2)$$

$$a_2 = \frac{c + a_1}{2} \dots \dots \quad ②$$

if  $a_1 = \frac{c}{2}$ ,  $a_2 = \frac{c}{2}$   
 if  $a_1 = c$ ,  $a_2 = c$ .

$$a_1 = 2a_2 - c$$

or  $a_2 = \frac{c}{2} + \frac{a_1}{2}$

$y = c + mx$   
 slope is  $\frac{1}{2}$   
 intercept  $\frac{c}{2}$

$$a_1 = \frac{C + a_2}{2}, \quad a_2 = \frac{C + a_1}{2}$$

Solve,

$$a_1 = \frac{C+1}{2} \left( \frac{C+a_1}{2} \right)$$

$$a_1 = \frac{C}{2} + \frac{C}{4} + \frac{a_1}{4} = \frac{3}{4}C + \frac{a_1}{4}$$

$$4a_1 = 3C + a_1$$

$$3a_1 = 3C$$

$$\underline{\underline{a_1 = C}}$$

$$a_2 = \frac{C+a_1}{2} = \frac{C+C}{2} = \underline{\underline{C}}$$

$\therefore (C, C)$  is NE.

Here best response funs are linear.

1) Define Best response fun.

Ans- BRF for player  $i$  is defined as

$$B_i(a_{-i}) = \{a_i \in A_i : u_i(a_i, a_{-i}) \geq u_i(a'_i, a_{-i})\}$$

It is a set valued fun.  $\forall a'_i \in A_i\}$

It gives us set of action for player  $i$  which are best, given player  $i$ 's payoff function and given what actions the other players are playing.

It could be null, singleton, or many.

Q. How are BRF used to find NE.

$a^*$  is NE iff every players action  $a_i^*$  is a best response to the other players actions  $a_{-i}^* \in B_i(a_{-i}^*) \forall i$ .

In a NE, every players action should be belonging to his or her best response functions and this should be true for every player.

### Strictly & weakly Dominated Action.

#### Lecture 10

#### Contributing to a public good.

People may or may not contributing. If contributing then whether they contribute more or less.

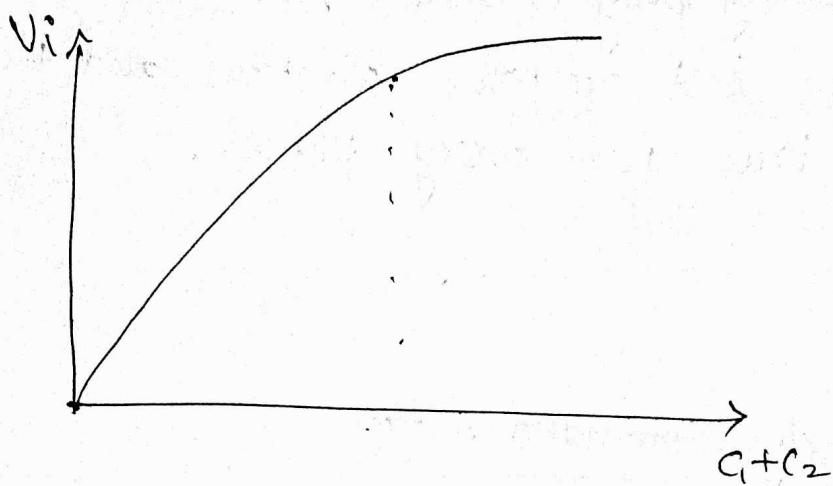
Here infinite actions.  $w_1, w_2 > 0$ . (initial money).

- 2 players
- Actions: Contribution to public good:  $c_1, c_2$   
Initial wealth:  $w_1, w_2$
- $0 \leq c_1, c_2 \leq \infty$

• Preferences:  $u_i(c_1, c_2) = v_i(c_1 + c_2) + w_i - c_i$   
 $v_i \geq 0$  tells what is the benefit that player  $i$  is getting out of that total amount of public good.  
 In particular, if  $c_1 + c_2$  is high, then more

public good will be created &  $V_p$  will be high  
 so I can safely assume that  $v_i'$  is  
 an increasing fun. So  $v_i'$  is +ve that is the  
 reason this assumption

$$v_i' > 0, v_i'' < 0 \text{ [slope decreases].}$$



$$c_1(c_2) = b_1(c_2) \text{ maximizes } u_i(c_1, c_2)$$

$$\begin{array}{l} \text{Max } u_i(c_1, c_2) \\ \text{cont } c_1 \end{array}$$

$$\text{First order Cond. } \frac{\partial}{\partial c_1} u_i(c_1, c_2) = 0.$$

$$\frac{\partial}{\partial c_1} [v_i(c_1 + c_2) + w_i - c_1] = 0.$$

$v_i'$  - is derivative of  $v_i$  w.r.t  $c_1 + c_2$

$$v_i'(c_1 + c_2) - 1 = 0.$$

$$\therefore v_i' = 1 \quad v_i'(c_1 + c_2) = 1 \quad \because v_i' > 0, c_1 + c_2 > 0. \\ \therefore v_i' = 1 \quad \& c_1 + c_2 = 1.$$

$v_i'$  is fun of  $c_1, c_2$ . i.e.,  $c_1 + c_2 = v_i'(1)$

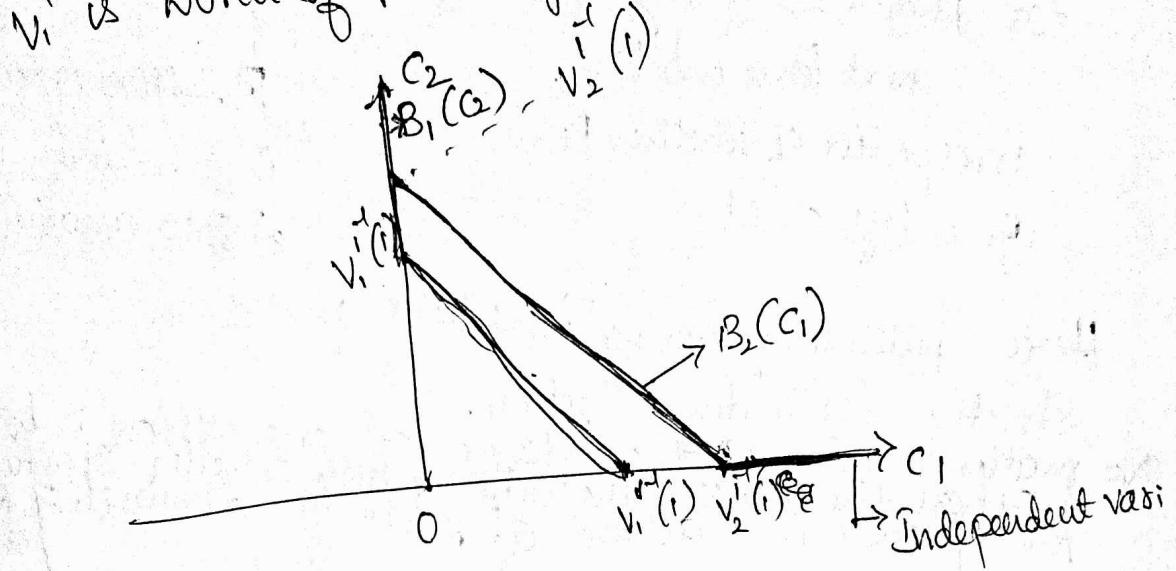
$$c_1 = v_i'(1) - c_2. \quad \dots \quad \textcircled{1}$$

$$c_1 = b_1(c_2)$$

$$c_1 \propto \frac{1}{c_2}$$

If  $c_2 = 0 \Rightarrow c_1 = v_1^*(1)$   
 If  $c_2 > 0 \Rightarrow ①$   
 If  $c_2 > v_1^*(1) \rightarrow c_1 = 0$ .  
 If  $c_2$  varies from 0 to  $v_1^*(1)$

$v_1^*$  is worth of public good to player 1.



$$\text{Max } u_2(c_1, c_2)$$

$$c_2 = v_2^*(1) - c_1$$

$$c_2 = B_2(c_1)$$

$$\text{Suppose } v_2^*(1) > v_1^*(1)$$

$$\text{NE: } (0, v_2^*(1))$$

$$c_2 = v_2^*(1)$$

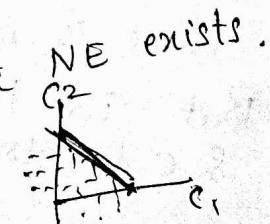
$$\text{If } c_1 = 0,$$

$$\text{If } v_2^*(1) = v_1^*(1), \text{ then infinite NE exists.}$$

$$\text{if } v_1^*(1) \geq v_2^*(1)$$

$$\text{NE: } (v_1^*(1), 0)$$

$$\text{If } c_2 = 0, c_1 = v_1^*(1)$$



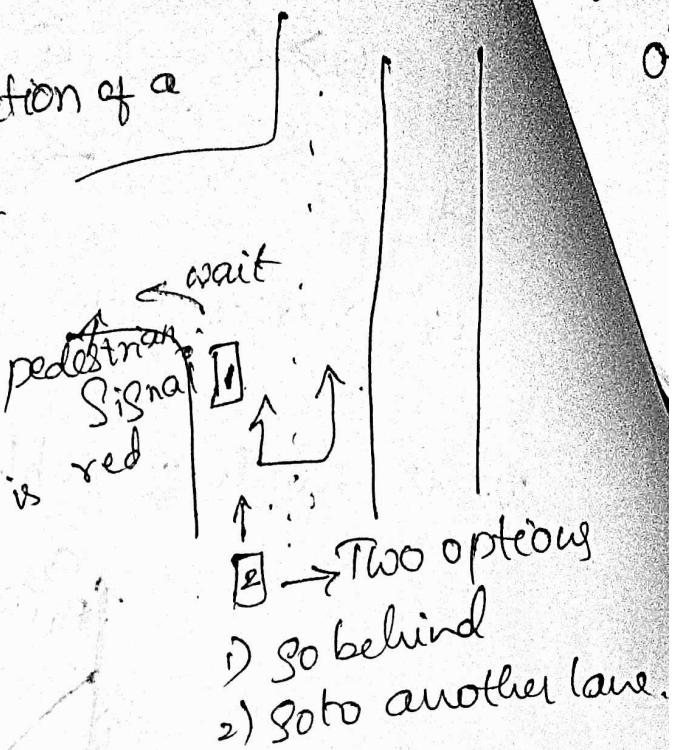
## Dominated Actions

Strict Dominance - An action of a player strictly dominates another action if it is superior, no matter what the other player does.

Player 1 - So left or st.

For player 2 - going in next lane is better,

irrespective of whether P1 goes left or st.



Here pulling of moving in right lane for 2 is

strictly dominating action.

No matter what the other player does, one action is better than the other. The action which is better - strictly for player i, action  $a_i^*$  strictly dominates action  $a_i''$  if  $u_i(a_i^*, a_{-i}^*) > u_i(a_i'', a_{-i}^*)$  for every action  $a_i'' \in A_i$ , for every list  $a_{-i}$  of other players actions.

	L	R
T	1, 1	0, 2
M	2, 3	1, 1
B.	1, 0	3, 1

L-Left R-Right

T-Top, M-Middle, B-Bottom

M strictly dominates T for player 1 but M does not strictly dominate B.

In BoS,

there is no strictly dominated action.

But in PD, NC is strictly dominated action, & C is strictly dominating action.

C	NC	
C	1, 1	3, 0
NC	0, 3	2, 2

If we have NE, then, in that NE strictly dominated actions are never going to be played. Because in this PD, we found that ~~(C, C)~~ both are give strictly dominating actions ~~(NC, NC)~~ are strictly dominated actions.

i.e. In PD for player 1, C dominates NC.  
for player 2 also C dominates NC

Weak Domination - An action weakly dominates other action if it is at least as good as other action, no matter what the other player do & is better than second action for some Here it is not clear whether going behind actions of the other players. 1 or 3 is better.

Here waiting behind \$ is weakly dominating waiting behind \$.



For player  $i$ ,  $a_i^1$  weakly dominates  $a_i^{1''}$  if  $u_i(a_i^1, a_{-i}^{1''}) \geq u_i(a_i^{1''}, a_{-i}^{1''})$  for all possible lists of actions  $a_{-i}^{1''}$  of other players.

And there is one action profile  $a_{-i}^{1''}$  such that

$$u_i(a_i^1, a_{-i}^{1''}) > u_i(a_i^{1''}, a_{-i}^{1''})$$

	L	R
T	1	0
M	2	0
B	2	1

for player 1.

M weakly dominates T.  
 $\therefore M$  is better when L is played  
but it is same when R is played.  
B is better when R is played.  
it is same when L is played.

|||  
B weakly dominates M.

In strict NE, weakly dominated actions are not played.

Weakly dominated actions can be played in non strict NE.

Ex:-

	B	2	C
B	1, 1	2, 0	
C	0, 2	2, 2	

For 1 : B is weakly dominating C.

For 2: " " " " C.

NE: (B, B), (C, C)  $\rightarrow$  weakly dominated actions are played.

Ex:-

- Two people are to divide Rs 10 b/w them. Each calls a whole no b/w 0 & 10. If sum of nos is atmost 10, they get money equal to nos they called. If sum is  $> 10$ , i) player calling lower no gets some amt of money, other gets balance. ii) if each gets 5 if nos are same. Find NE.

$$i=1, 2.$$

Soln:-

$$B_i(0) = \{10\} = 10.$$

$$B_i(1) = \{9, 10\} = 9$$

$$B_i(2) = \{8, 9, 10\} = 8$$

$$B_i(3) = \{7, 8, 9, 10\} = 7$$

$$B_i(4) = \{6, 7, 8, 9, 10\} = 6$$

$$B_i(5) = \{5, 6, 7, 8, 9, 10\} = 5$$

$$B_i(6) = \{5, 6\} = 5$$

$$B_i(7) = \{6\} = \$16$$

$$B_i(8) = \{7\} = \$7$$

$$B_i(9) = \{8\} = \$8$$

$$B_i(10) = \{9\} = \$9.$$

P.T in a NE, strictly dominated actions are never going to be played.

Proof: NE:  $a^*$  is if for each  $i$ ,  
 $u_i(a^*) \geq u_i(a_i, a_{-i}^*)$  for all  $a_i \in A_i$  --- ①

Suppose there is an action  $a_i''$  which is strictly dominated action & is played.

$$u_i(a_i^*, \dots, a_i'', \dots, a_n^*) < u_i(a_i^*, \dots, a_i^*, \dots, a_n^*)$$

$\nwarrow$  dominated       $\uparrow$

The above cond ① is violated.  
 $\therefore a_i''$  is not going to be played.

For every player list of actions it is better to play the strictly dominating action.

2. P.T in strict NE weakly dominated actions are not played.

Proof: If  $a^*$  is strict NE if for all  $i$   
 $u_i(a^*) > u_i(a_i, a_{-i}^*)$  for all  $a_i \in A_i$  other than  $a_i^*$ . --- ②

Suppose  $a_i''$  is weakly dominated action by  $a_i'$ . ( $a_i'$  is weakly dominating action)

If player  $i$  changes from  $a_i''$  to  $a_i'$  then his payoff will remain same or it will go up. It is not going to satisfy  $\geq$   
 $\therefore a_i''$  is not played.

3. Weakly dominated actions can be played in non strict NE.

Proof:- In non strict NE, if we shift from  $a_i'$  to  $a_i''$ , the payoff remains constant or may go down. but should not go up.

In weakly dominated actions also if we shift from weakly dominating  $(a_i'')$  to weakly dominating  $(a_i')$  the payoff remains constant or may go down.

$\therefore$  proof.

		2
		B      C
1	B	1, 1      2, 0
	C	0, 2      2, 2

Ex:-

For player 1,  
B is weakly  
dominating C.

For player 2, B is weakly dominating C.

if player 1 plays B, B is better & if player 2 plays C, she is indifferent b/w B & C.

NE: (B, B) & (C, C)

So (C, C) is NE, but C, which is weakly dominated action is played.

## Public good game

if NE:

$$(5,5), (6,6), (5,6), (6,5)$$

Whether it is possible to have a single NE in which weakly dominated actions are played?

		2		
		L	C	R
1		V	$\frac{1}{2}, \frac{1}{2}$	1,0
M		0,1	1,1	0,0
B		0,0	0,0	$\frac{1}{2}, \frac{1}{2}$

NE: (M, C)

1: M is weakly dominated by action V because if player 2 plays L, V is better than M, if player 2 plays C, V & M give him same pay off.

2: ~~C~~ is weakly dominated by ~~L~~.

2: ~~C~~ is weakly dominated actions & they are played.

Voting

2 candidates A, B

n voters, n is odd.

A has more supporters.

Players: n voters  
Action: Voting A, voting B

Preference:

In all profiles where A is winning, voters are independent b/w them.

(A, A, B, . . . A . . . )

if B is winning, <sup>when no. of B's in Action profile is less than no. of A's</sup> players are indifferent.

indifference b/w profile where A or B is winning.

Result: for a supporter of A (or B) voting for A weakly dominates voting for B (A).

i is a supporter of A:

- 1) There is a tie (leaving aside i's vote) then voting for A is strictly better/preferable than voting for B.
- 2) A or B is winning by 2 or more votes.

Then vote of i is immaterial, since if

i votes A, still same person wins.

i.e., i is indifferent.

So voting for A is weakly dominates voting for B. [for supporters of A].

Similarly for supporters of B, voting for B is weakly dominates voting for A.

### Collective Decision-Making.

Players - n people

Actions: Each person's set of action is set of policies ie number.

Preference: i prefers the action profile  $\alpha$  to  $\alpha'$  if the median policy in  $\alpha$  is closer to  $x_i^*$  than in  $\alpha'$ .

See each one of them want common policy which is closest to his favorite policy. 241

## Symmetric Games & Symmetric Equilibrium.

n-odd

Collective decision making - trying to decide common policy.

n-players take common policy - expenditure of community be a number  $x$ .

$i - x_i^*$  (favorite policy) median

Each one randomly picks up a number & average

of all numbers is taken as policy. middle of

if everybody asked to give no what sorted no.  
he likes to see  $(x_1, x_2, \dots, x_n) \rightarrow$  Median is common policy.

claim: - Giving  $x_i^*$  weakly dominates  $x_i$  Median =  $\frac{n+1}{2}$ .  
 $x_1^*, x_2^*, \dots, x_m^*, \dots, x_n^*$  (Ascending)  $1, 5, 9, 20, 21$

1) Can there be an equilibrium where the policy is the median favorite policy?  $1, 5, 9, 20, \frac{n+1}{2}, \frac{n+1}{2}$  median.

2) NE: Everyone announces  $x_m^* : (x_m^*, x_m^*, \dots, x_m^*)$   
Median -  $x_m^*$

If  $P_i$  deviates - he cannot change policy.

$x_1, x_m^*, \dots, x_m^*$

↓ median

So he cannot improve his  $x_m^*$ .

payoff. b) NE:  $(x_1^*, x_2^*, \dots, x_n^*)$ .

2) Is there a NE in which Policy is not median favorite policy?

NE:  $(\bar{x}_1^*, \bar{x}_2^*, \dots, \bar{x}_n^*) \bar{x} \neq x_m^*$

Every one announces  $\bar{x}$ , which is not  $x_m^*$

$n > 2$ .

Mean: -  $x_1, x_2, \dots, x_n \rightarrow \text{Mean} = \frac{1}{n} \sum_{i=1}^n x_i$

is the policy.

take out  $x_i$   $\xrightarrow{\text{8th favorite policy}} x_i^*$

without  $x_i^*$  even. Then there will be two medians, one at  $\frac{n-1}{2}$  & other at  $\frac{n+1}{2}$ . Now this  $x_i$  can be placed anywhere.

Announce  $\underline{x}_i^* \xrightarrow{\text{Player}} \overline{x}_i^* \xrightarrow{\text{Player}}$

Case:  $x_i^* < x_i$   $\rightarrow$   $i$ th player announces  $x_i^*$ , which is strictly greater than  $x_i^*$ .  $x_i^*$  is weakly dominated by  $x_i^*$ . Then announcing  $x_i^*$ .

a)  $x_i^*, x_i, \underline{x}, \overline{x}, \dots, x_n$

a) He announces  $x_i^*$  or  $x_i$ . if  $x_i^* < x_i \leq \underline{x}$  then  $\underline{x}$  becomes median.

if  $x_i^* < x_i \leq \underline{x}$  then  $\underline{x}$  becomes median.

b)  $x_i^* < \underline{x} < x_i < \overline{x}$ , then  $x_i^*$  is preferable to  $x_i$ .

$\underline{x}, x_i^*, \overline{x}$  then  $x_i^*$  becomes median.

c)  $x_i^* < \underline{x} < \overline{x} < x_i$

$\overline{x}$  median.

$\underline{x}, \overline{x}, x_i$

Announcing  $x_i^*$ ,  $\underline{x}$  becomes median.

Announcing  $x_i$ ,  $\overline{x}$  "

$x_i^*$  is preferable to  $x_i$ .

$\therefore x_i^*$  is weakly dominating  $x_i$ .

d)  $\underline{x} \leq x_i^* < x_i < \overline{x}$

$x_i^*$  is preferable to  $x_i$ .

e)  $\underline{x} < x_i < \overline{x} < x_i^*$

$\overline{x} < x_i^* < x_i < x_i$

$\overline{x} < x_i^* < x_i < x_i$

$\overline{x}$  is median.

$\overline{x}$  is indifferent.

players -  $n$  people

Actions: Each person's set of actions is the set of policies i.e. numbers.

Preference:  $i$  prefers action profile  $a$  to  $a'$  if median policy in  $a$  is closer to  $x_i^*$  than median policy in  $a'$ .

claim: For each player announcing  $x_i^*$  weakly dominates all other actions.

Soln:-

$i$  is taken out.  $\rightarrow x_i^*$

For all others announcements, arrange in ascending order:  $x_1, x_2, \dots, x_n$

[ $n-1$  elements - even]

Median sl no:  $\frac{n-1}{2}, \frac{n-1}{2} + 1 \Rightarrow \frac{n-1}{2}, \frac{n+1}{2}$

Suppose middle people index values are  $\underline{x}$  &  $\bar{x}$ .

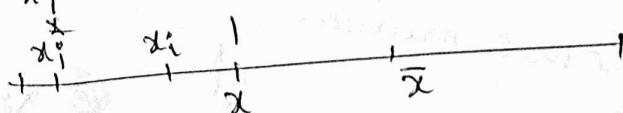
$x_1, x_2, \dots, \underline{x}, \bar{x}, \dots, x_n$

Now  $i$  can be anywhere.

Case 1:  $x_i^* < x_i$ . [Announcement value  $> x_i^*$ ]

then announcing  $x_i^*$  is weakly dominated by  $x_i$ .

a)  $x_i^* < x_i \leq \underline{x}$

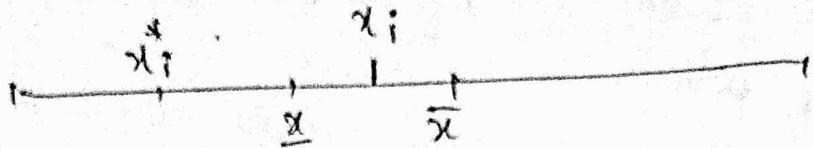


Here  $\underline{x}$  becomes median.

So whether he announces  $x_i^*$  or  $x_i$  which are  $< \underline{x}$ ,  $\underline{x}$  becomes median.  $\therefore i$  is indifferent

b) announcing  $x_i^*$  &  $x_i$ .

b)  $x_i^* < \underline{x} < x_i < \bar{x}$ , then



If he announces  $x_i^*$ , then  $\underline{x}$  becomes policy.

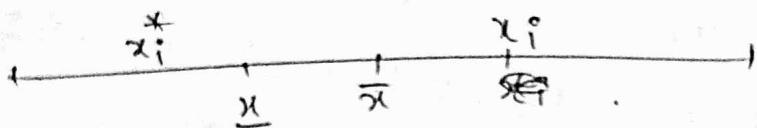
If he announces  $x_i$ , then  $x_i$  becomes policy.  
Which is preferred?

Median is closer to his favorite profile.

if  $\underline{x}$  becomes policy, he prefers.

$x_i^*$  is preferable to  $x_i$

c)  $x_i^* < \underline{x} < \bar{x} \leq x_i$

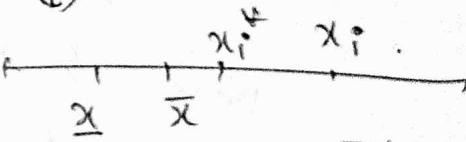


Here also if he announces  $x_i^*$ ,  $\underline{x}$  becomes policy.

If he announces  $x_i$ ,  $\bar{x}$  becomes policy.

$x_i^*$  is preferable to  $x_i$ .

d)  $\underline{x} \leq x_i^* < x_i < \bar{x}$

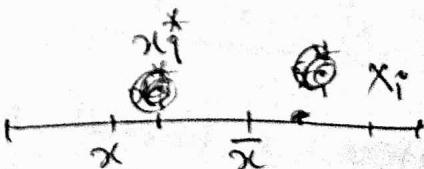


In both cases  $\bar{x}$  becomes median.

Announces  $x_i^* \rightarrow x_i^*$  becomes median.  $\therefore i$  is indifferent.

$x_i \rightarrow x_i$  becomes median.

e)  $\underline{x} < x_i^* < \bar{x} < x_i$



$x_i^* - x_i$  becomes median

$x_i \rightarrow \bar{x}$  becomes median.  
 $x_i^*$  is preferable.

## Cournot Model of Oligopoly

Depending on sellers:-  $1 < \text{more sellers} \leq \infty$

How do sellers compete -  $\xrightarrow{\text{Oligopoly}}$  Markets are divided into

two kinds of markets

1. Cournot
2. Bertrand

In Cournot model, the producers are deciding on their production level. They are not deciding on the price. The price is determined in the market. So, price is outside the control of the sellers.

In Bertrand model, the producers are deciding at what price they are going to sell their goods, but how much they are going to produce, that is going to be decided by the market condition.

So in Cournot model, it is the quantity of goods that the producers are producing is in their control & in Bertrand, it is the price which is in their control of producers.

But both are the cases where the # of producers is few.

Market - 2 sides - Sellers  
Buyers .

$n$  producers .

Op levels of producers are  $q_1, q_2, \dots, q_n$

$$\text{ie } 0 \leq q_i < \infty, i=1, 2, \dots, n$$

goods they are producing are homogeneous.  
i.e there is no brand name as such ; there is no label over the products that the producers are producing.

So, it is not, like you have the cold drinks market i.e. in cold drinks market, you see diff brands of cold drinks produced by diff companies. So difference can be made. But here we are going to assume that, does not matter, where the cold drinks is coming from. The producers are making cold drinks, in such a way that, the buyers cannot distinguish b/w the product of one producer from the product of the other producers. That's why goods are homogeneous.

$$Q^S = q_1 + q_2 + \dots + q_n \text{ (Supply side)}$$

$p$  = price per unit of good. (Demand side)

What is the price that good is sold

Demand: Law of demand: Quantity demanded is inversely related to the price. [Not always true]

$Q^d$  = quantity demanded in entire market.

Here  $Q^d$  is not constant. It is dependent on the market price.

$$Q^d = F(p) \quad \frac{dF(p)}{dp} < 0$$

$$Q^d = F(p), \quad F'(p) < 0, \text{ Taking inverse, } P = F^{-1}(Q^d)$$

$$Q^S = q_1 + q_2 + \dots + q_n$$

$$\text{i.e. } p = p(Q^d) \quad F^{-1}(\cdot) = p(\cdot) \quad P'(Q^d) < 0.$$

Inverse demand function.

Equilibrium: Quantity demanded = Quantity supplied

$Q^d < Q^s$ , price in market increases.

$Q^d > Q^s$ , .. in .. decreases.

There is a moment.

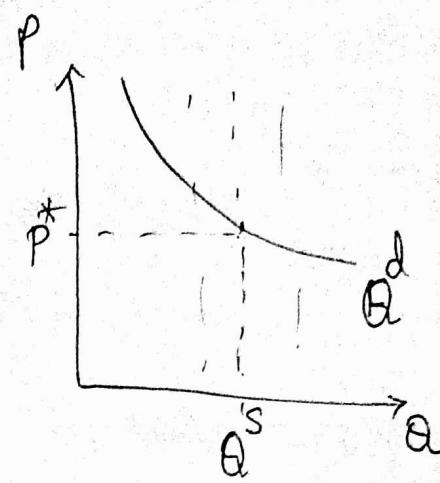
If  $Q^d = Q^s$ , then it is a state of rest & is in equilibrium.

$$Q^s = \sum_{i=1}^n q_i, Q^d = F(P)$$

Suppose  $Q^s = Q^d = Q$

$$\sum_{i=1}^n q_i = Q = F(P)$$

$$\text{ie } P = F^{-1}(Q^s) = P(Q)$$



So if  $Q^s$  increases, price decreases & vice versa.

### Cournot Model

$n$  number of producers/firms

$q_i$  - o/p of producer  $i$ .

Cost =  $C_i(q_i)$  [cost incurred],  $C'_i(q_i) > 0$ .

Profit of producer  $i$ ,  $\Pi_i(q_i) = \text{Total revenue} - \text{Total cost}$

$$\Pi_i(q_i) = q_i \cdot P - C_i(q_i)$$

$$= q_i \cdot \underbrace{P(q_1 + q_2 + \dots + q_i + \dots + q_n)}_{\text{inverse demand function}} - C_i(q_i)$$

inverse demand function.

$$\Pi_i(q_1, q_2, \dots, q_i, \dots, q_n)$$

- players:  $n$  producers
- Actions: Opt levels  $0 \leq q_i < \infty$
- preferences: Each producer is trying to maximize his profit function  $\pi_i(q_1, q_2, \dots, q_i, \dots, q_n)$ .

Let  $n=2$   
 $c_i(q_i) = c \cdot q_i, \quad \forall i=1,2.$  [Cost funs are same]  
 $c > 0.$   $c$ -unit cost of production.

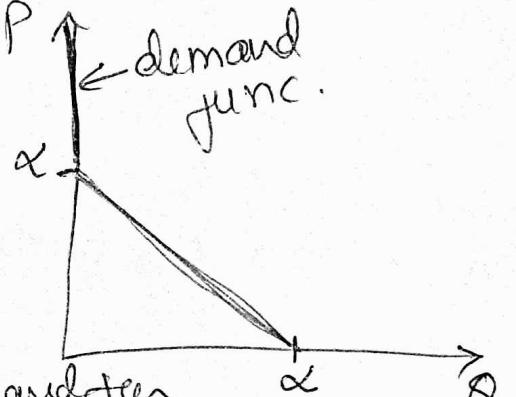
$P(Q)$  = inverse demand function

$$P(Q) = \begin{cases} \alpha - Q & \text{if } \alpha \geq Q \\ 0 & \text{if } \alpha < Q. \end{cases}$$

Simple linear demand func.

$$\max_{q_i} \pi_i(\dots) \rightarrow b_i(\dots)$$

$$q_i \quad Q = q_1 + q_2$$



$$\begin{aligned} \pi_i(q_1, q_2) &= q_1 \cdot P(q_1 + q_2) - c \cdot q_1 \\ &= q_1 \left[ P(q_1 + q_2) \right] - cq_1 \\ &= q_1 \cdot [\alpha - (q_1 + q_2)] - cq_1 \end{aligned}$$

$$\pi_i(q_1, q_2) = \begin{cases} q_1(\alpha - c - q_1 - q_2) & \text{if } q_1 + q_2 \leq \alpha \\ -cq_1 & \text{if } q_1 + q_2 > \alpha \end{cases}$$

$$\pi_2(q_1, q_2) = \begin{cases} q_2(\alpha - c - q_1 - q_2) & \text{if } q_1 + q_2 \leq \alpha \\ -cq_2 & \text{if } q_1 + q_2 > \alpha \end{cases}$$

$$\max_{q_1} \pi_1(q_1, q_2)$$

$$q_1$$

First order condition :  $\frac{\partial}{\partial q_1} \Pi_1(q_1, q_2) = 0$

$$-q_1 + \alpha - C - q_1 - q_2 = 0$$

$$q_1 = \frac{\alpha - C - q_2}{2}$$

Second order condition :  $\frac{\partial^2}{\partial q_1^2} \Pi_1(q_1, q_2) < 0$ .

$$\frac{\partial^2}{\partial q_1^2} (\alpha - C - q_2 - \cancel{q_1}) = -2 < 0.$$

$\therefore$  Best response fun of producer 1 is

$$q_1 = \frac{\alpha - C - q_2}{2}$$

$$\Pi_1 = \Pi_1(\alpha - C - q_1, -q_2)$$

If  $q_1 = 0$  or  $q_1 = \alpha - C - q_2$ , then  $\Pi_1 = 0$ .

$$\frac{\partial^2}{\partial q_1^2} \Pi_1 < 0 \quad [\text{Concave curve}]$$

$$q_1 = b(q_2) = \begin{cases} \frac{\alpha - C - q_2}{2} & \text{if } \alpha - C \geq q_2 \\ 0 & \text{if } \alpha - C < q_2 \end{cases}$$

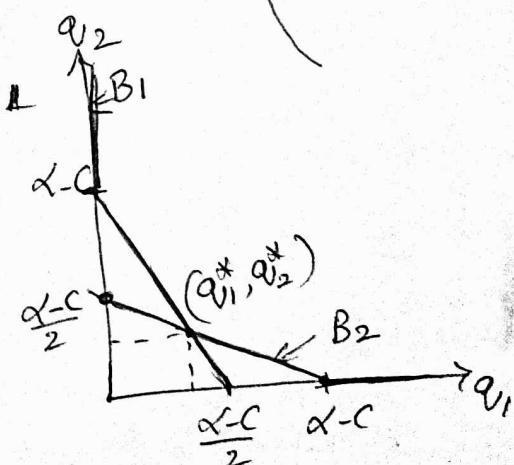
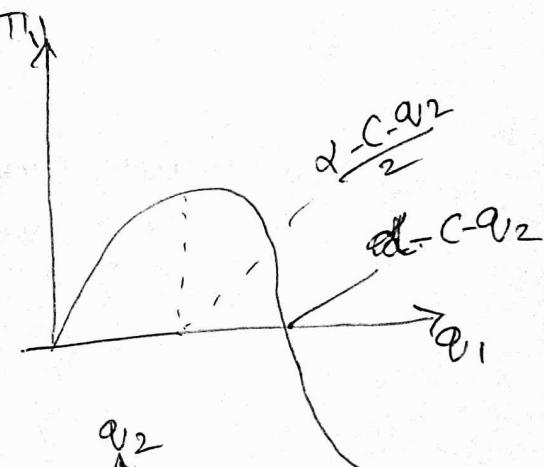
$$q_2 = b(q_1) = \begin{cases} \frac{\alpha - C - q_1}{2} & \text{if } \alpha - C \geq q_1 \\ 0 & \text{if } \alpha - C < q_1 \end{cases}$$

$$NE = (q_1^*, q_2^*)$$

$$q_1^* = \frac{\alpha - C - q_2^*}{2} \rightarrow 0, \quad q_2^* = \frac{\alpha - C - q_1^*}{2} \rightarrow 0$$

Solving ① & ②,

$$q_1^* = \frac{\alpha - C}{2} - \frac{1}{2} \cdot \left( \frac{\alpha - C - q_1^*}{2} \right)$$



$$q_i^* = \frac{\alpha - c}{2} - \frac{\alpha - c}{4} + \frac{1}{n} q_i^*$$

$$\therefore \frac{3}{4} q_i^* = \frac{\alpha - c}{4}$$

$$\therefore q_i^* = \frac{\alpha - c}{3}$$

$$\therefore q_i^* = \frac{\alpha - c}{2} - \frac{1}{2} \cdot \frac{\alpha - c}{3} = \frac{1}{3} (\alpha - c) = \frac{\alpha - c}{3}.$$

$$\therefore NE = \left( \frac{\alpha - c}{3}, \frac{\alpha - c}{3} \right)$$

$Q^*$  - total market o/p in equilibrium

$$= q_1^* + q_2^* = \frac{2}{3}(\alpha - c)$$

$$P^* = \text{equilibrium price} = \alpha - Q$$

$$= \alpha - \frac{2}{3}(\alpha - c)$$

$$= \frac{1}{3}(3\alpha - 2\alpha + 2c)$$

$$= \frac{1}{3}(\alpha + 2c)$$

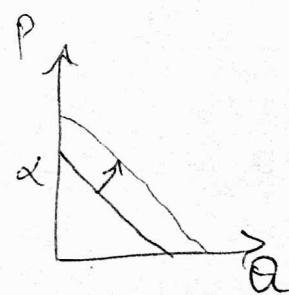
Equilibrium profit of each firm

$$\pi_i^* = \pi_2^* = q_1^* (\alpha - c - q_2^*) - q_1^{*2}$$

$$= q_1^* (\alpha - c - q_2^* - q_1^*)$$

$$= \frac{\alpha - c}{3} (\alpha - c - \frac{2}{3}(\alpha - c))$$

$$= \frac{\alpha - c}{3} \cdot \frac{(\alpha - c)}{3} = \frac{(\alpha - c)^2}{9}.$$



If  $\alpha$  is increasing, demand increases,  $q_i^*$  increases,  $\pi_i^*$  increases.

$c$  depends on technology used by a firm.

$c$  decreases as technology improves.

$c \downarrow, q_i^* \uparrow, P^* \downarrow, \pi_i^* \uparrow, Q^* \uparrow.$

## Electoral Competition.

How people vote, how # of candidates when people are voting, # of are decided, more importantly what are the agenda said by the candidates if they want to win the election or if they want to win?

In equilibrium, what are agenda said? who will win? Candidate has to bear some cost, does it hamper election process? thus # of people who are running for election does that go down. So, these are important issues.

There is a continuum of numbers. Each number represents the favorite position of at least one voter.

There can be more than one position which is a favorite of more than one voter.

$$u_i(x_i) = -(x_i^* - x_i)^2 \leftarrow \begin{array}{l} \text{left/right} \\ \text{same.} \end{array}$$

Everyone likes the policy of country to be close to his favorite & towards left/right of favorite position.

$m$  = median

$\overbrace{\hspace{10em}}$   
 $m$   
 Half of voters will have their favorite position either equal to  $m$  or greater than  $m$ . that is how median is defined.

Candidates announce positions.

$$\overbrace{\hspace{10em}}^+ \quad x_1 \quad x_2 \quad x_3$$

How candidates will choose positions?

How voters vote?

Who will win?

Q/

Players: Candidates ( $n$  in number)

Actions: Set of positions represented by numbers.

Preferences: Winning is best represented by  $n$

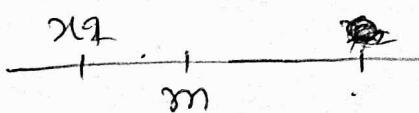
Preferences: Winning is best represented by  $n$

Preferences: Winning is best represented by  $n$

- $k$  if  $i$  tie with  $(n-k)$  other candidates in the first place,  $1 \leq k \leq n-i$
- 0 if  $i$  loses.

NE:

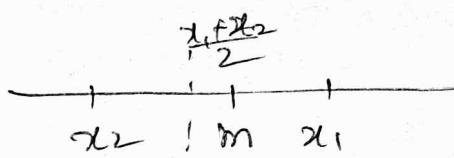
Let  $n=2$ .



Suppose, announcement by  $x_2$ ,  $x_2 < m$

If  $x_2 < m$ ,  $x_1 > x_2$ .

$$\frac{x_1 + x_2}{2} < m$$



$$\Rightarrow x_1 + x_2 < 2m$$

$$x_1 < 2m - x_2$$



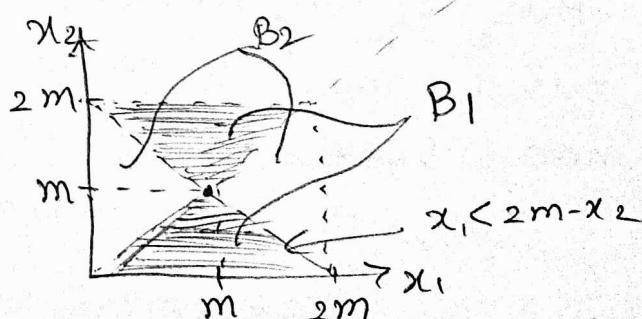
$$\therefore \text{If } x_2 < m, x_1 = B_1(x_2) = \begin{cases} x_1 : x_2 < x_1 < 2m - x_2 \\ m : x_2 = m \\ x_1 : 2m - x_2 < x_1 < x_2 \end{cases} \text{ if } x_2 < m$$

Hotelling model of Electoral Competition.

$$x_2 = B_2(x_1) = \begin{cases} x_2 : x_1 < x_2 < 2m - x_1, \text{ if } x_1 < m \\ m : x_1 = m \\ x_2 : 2m - x_1 < x_2 < x_1 \text{ if } x_1 > m \end{cases}$$

NE:  $(m, m)$

i.e both candidates are announcing same position.



## Cournot's model of Oligopoly:

A single good is produced by  $n$  firms. The cost to firm  $i$  of producing  $q_i$  units of the goods is  $C_i(q_i)$ , where  $C_i$  is an increasing function (more output is more costly to produce). All the output is sold at a single price, determined by the demand for the good and firm's total output. Specifically, if the firms' total output is  $Q$ , then the market price is  $P(Q)$ .  $P$  is called "inverse demand function". Assume that  $P$  is positive: if the  $P$  is decreasing function when it is positive: if the firms' total output increases, then price decreases. If output of each firm  $i$  is  $q_i$ , then the price is  $P(q_1 + q_2 + \dots + q_n)$ , so that firm  $i$ 's revenue is  $q_i \cdot P(q_1 + q_2 + \dots + q_n)$ . Thus firm  $i$ 's profit, is equal to its revenue minus its cost.

$$\text{ie } \Pi_i(q_1, q_2, \dots, q_n) = q_i P(q_1 + q_2 + \dots + q_n) - C_i(q_i) \rightarrow ①$$

The model of Oligopoly as strategic game is

Players: The firms

Actions: Each firm's set of actions is the set of its possible outputs (non negative quantities).

Preferences: Each firm's preferences are represented by its profits as in ①

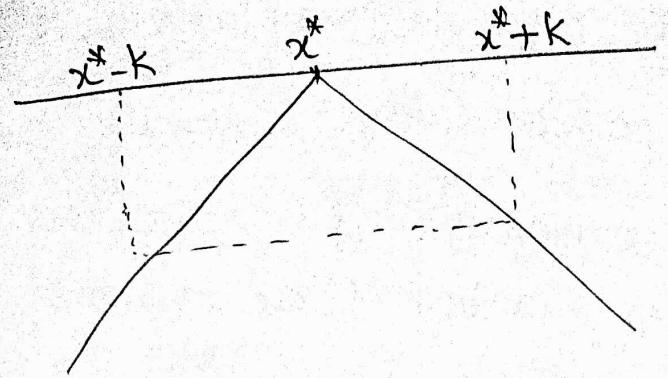
## Electoral Competition

Players are candidates and policy is a number, referred to as a "position". After the candidates have chosen positions, each of a set of citizens votes for the candidate whose position she likes the best. The candidate who obtains the most votes wins. Each candidate cares only about winning; no candidate has an ideological attachment to any position. Each candidate prefers to win than to tie for first place (if tie randomly select winner). and prefers to tie for first place than to lose; if she ties for first place, she prefers to do so with as few other candidates as possible.

There is a continuum of voters, each with a favorite position. The distribution of these favorite positions over the set of all possible positions is arbitrary. The distribution may not be uniform - a large fraction of the voters may have favorite positions close to one point, while few voters have favorite positions close to some other point. A position that turns out to have special significance is the median favorite position: the position  $m$  with property that exactly half of voters' favorite positions are at most  $m$  and half of the voters' favorite positions are at least  $m$ .

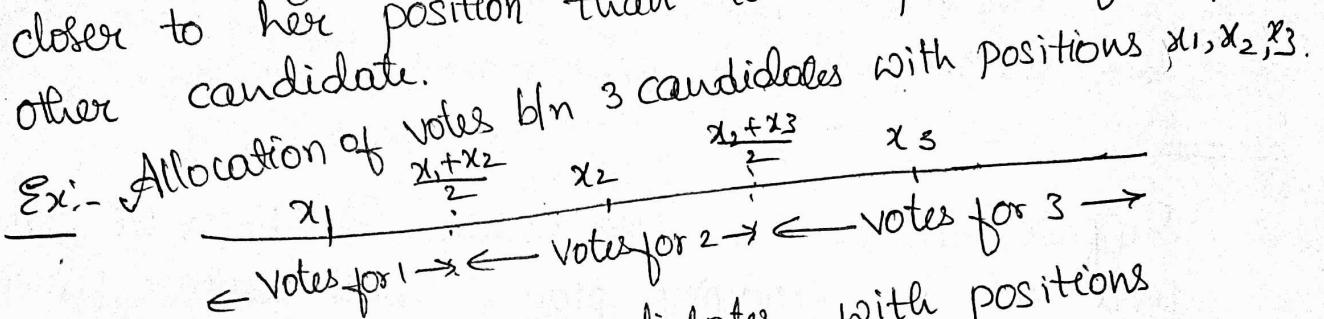
Each voter's distance for any position is given by the distance between that position and her favorite position. i.e. for any value  $k$ , a voter whose favorite position is  $x^*$  is indifferent b/w the positions

$x^*-k$  and  $x^*+k$  as shown below.



Payoff of a voter whose favorite position is  $x^*$ , as a function of winning position,  $x$ .

Under this assumption, each candidate attracts the votes of all citizens whose favorite positions are closer to her position than to the position of any other candidate.



Here there are 3 candidates, with positions  $x_1, x_2$  &  $x_3$ . Candidate 1 attracts the votes of every citizen whose favorite position is in interval labelled "Votes for 1" upto mid point  $\frac{x_1+x_2}{2}$  of line segment from  $x_1$  to  $x_2$ . Similarly for candidate 2, interval is from  $\frac{1}{2}(x_1+x_2)$  to  $\frac{1}{2}(x_2+x_3)$  & candidate 3 attracts remaining votes. Here we assume that citizens whose favorite position is  $\frac{1}{2}(x_1+x_2)$  divide their votes equally b/w candidates 1 and 2 & those whose favorite position is  $\frac{1}{2}(x_2+x_3)$  divide their votes b/w 2 & 3. If two or more candidates take the same position, then they share equally the same votes that the position attracts.

This model called as Hotelling's model of electoral competition modeled as strategic game as below:

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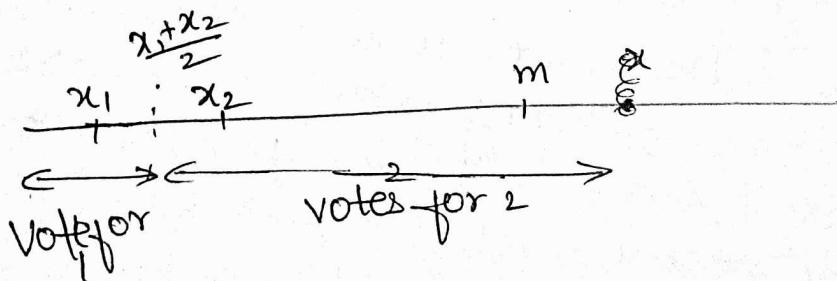
Players: The candidates

Actions: Each candidate's set of actions is the set of positions (numbers).

Preferences: Each candidate's preferences are represented by a payoff function that assigns  $n$  to every action profile in which she wins outright,  $k$  to every action profile in which she ties for first place with  $n-k$  other candidates (for  $1 \leq k \leq n-1$ ) and  $0$  to every action profile in which she loses.

---

Suppose there are two candidates. Then we can find NE by studying players' best response functions. Fix position  $x_2$  of candidate 2 & consider the best position for candidate 1. First suppose that  $x_2 < m$ . If candidate 1 takes a position to the left of  $\frac{x_1+x_2}{2}$ , then candidate 2 attracts the votes of all citizens whose favorite positions are to right of  $\frac{x_1+x_2}{2}$ ,



Action profile  
( $x_1, x_2$ ) for  
which candidate 2  
wins.

a set that includes SDI. of citizens whose favorite positions are to right of  ~~$x_2$~~ .  $m$  & more. Thus candidate 2 wins & 1 loses.

If candidate 1 takes position to right of  $x_2$ .

26-02

she wins as long as the dividing line b/n her supporters and those of candidate 2 is  $< m$ .

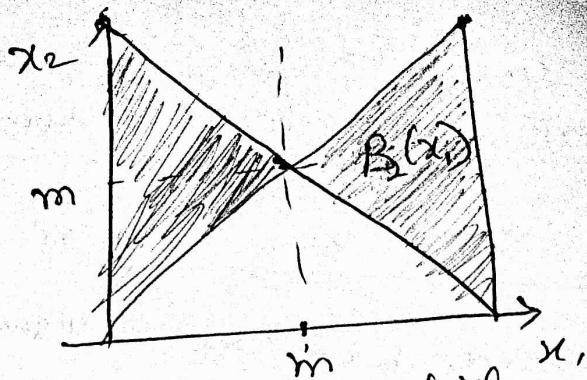
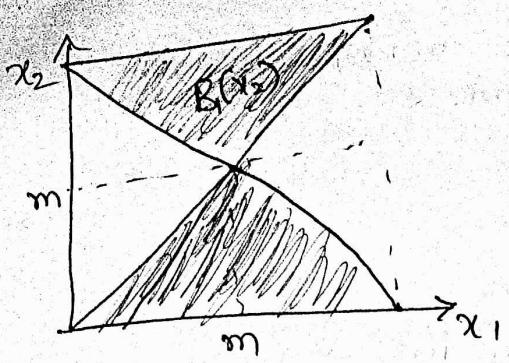
If she is so far to right that this dividing line lies to the right of  $m$ , then she loses. She prefers to win than to lose, & is indifferent b/n all outcomes in which she wins, so her set of best responses to  $x_2$  is the set of positions that causes mid point  $\frac{x_1+x_2}{2}$  of line segment from  $x_2$  to  $x_1$  to be less than  $m$ . The condition  $\frac{x_1+x_2}{2} < m$  is equivalent to  $x_1 < 2m - x_2 \dots$  candidate 1's best responses to  $x_2$  is set of all positions b/n  $x_2$  and  $2m - x_2$ .

$x_2$  is set of all positions b/n  $x_2$  and  $2m - x_2$  (excluding  $x_2$  &  $2m - x_2$ ). In this case candidate 1's best response to  $x_2$  is set of all positions b/n  $2m - x_2$  and  $x_2$ .

Lastly, if  $x_2 = m$ . In this case candidate 1's unique best response is to choose same position,  $m$ . If she chooses any other position, then she loses, whereas if she chooses  $m$ , then she ties for first place.

$$B_1(x_2) = \begin{cases} \{x_1 : x_2 < x_1 < 2m - x_2\} & \text{if } x_2 < m \\ \{m\} & \text{if } x_2 = m \\ \{x_1 : 2m - x_2 < x_1 < x_2\} & \text{if } x_2 > m. \end{cases}$$

Candidate 2 faces exactly same incentives as candidate 1. Best response functions are shown in next pg.



$\therefore$  The game has a unique NE, in which both candidates choose the position  $m$ , the voters median position. The outcome is that the election is a tie.

## Symmetric games & Symmetric Equilibrium.

2 population

1 person from each group is picked & each of these will play & they have knowledge of previous game.

1) In symmetric game, two people come from same population. So action set of players must be the same.

$$A_1 = A_2$$

2) For any pair of actions  $(a_1, a_2)$ ,  $u_1(a_1, a_2) = u_2(a_2, a_1)$ .  
identity of players do not matter.

Suppose  $a_1 = a_2 \Rightarrow u_1(a, a) = u_2(a, a)$

If actions are same, their payoff must also be same.

Ex:- PD is Symmetric Game

		A	B
		x, x	z, k
A	A	x, x	z, k
	B	k, z	y, y

whereas BOS is not Sym. Game.

Symmetric game is notion of game where people/players coming from same population.

NE - vector of action which is a steady.

Non Symmetric

$$A_1 = \{a_1, a_2, a_3\} \quad A_2 = \{b_1, b_2\}$$

Suppose NE:  $(a_1, b_2)$

Symmetric  $A_1 = A_2 = \{a_1, a_2\}$

1) Can there be a steady state at  $(a_1, a_2)$ ?

Soln:- No.

NE:  $(a^*, a^*)$ .

$a_1$	$a_2$
$a_2$	

→ NE.

Symmetric Nash Equilibrium:- In a n-player game with ordinal preferences, if action sets of players are the same then the Nash equilibrium in which all take the same action is called a symmetric NE.

$(a^*, a^*, \dots, a^*)$

It is a symmetric game.

but NE:  $(a, b)$  &  $(b, a)$

but it is not symmetric Nash equilibrium.

	a	b
a	0,0	1,1
b	1,1	0,0

1) NE? -  $(A, A)$   $(A, C)$ ,  $(C, A)$ .

2) It is a symmetric game. ∵ matrix is symmetric over main diagonal.

3) Symmetric NE -  $(A, A)$

	A	B	C
A	1, 1	2, 1	4, 1
B	1, 2	5, 5	3, 6
C	1, 4	6, 3	0, 0

# Summary of UNIT-I

27-1

## Prisoner's Dilemma

	2	
1	C	NC
C	1, 1	3, 0

	2	
1	NC	2, 2
NC	0, 3	

Action C strictly  
dominates NC.

	C	NC
1	-3, -3	0, -5
NC	-5, 0	-1, -1

or

Ex. of PD

1) Duopoly /  
Firms Race,

	2	
1	H	L
H	1000, 1000	-200, 1200

	2	
1	L	1200, -200
L	500, 500	

NE: (L, L)

$$\begin{aligned} L &= C \\ H &= NC \end{aligned}$$

2) Joint Project .

	2	
1	HN	S
HN	2, 2	0, 3

1	S	1, 1
3, 0		

NE: (S, S)

HW - Hard work - NC

S - Shirking - C

3) Arms Race

	2	
1	N	R
N	1, 1	3, 0

1	R	2, 2
0, 3		

NE: (N, N)

N - Build Nuclear bomb - C

R - Refrain - NC

$$U_1(N, R) > U_1(R, R) > U_1(N, N) > U_1(R, N)$$

4) Common Property .

	2	
1	M	L
M	1, 1	3, 0

1	L	2, 2
0, 3		

$$U_1(M, L) > U_1(L, M) > U_1(M, M) > U_1(L, L)$$

$$U_2(L, M) > U_2(M, L) > U_2(M, M) > U_2(L, L)$$

Type 2

NE:  $(B, B), (0, 0)$

B.o.S.

W

	B	O
H	2, 1	0, 0
O	0, 0	1, 2

$$U_H(B, B) > U_H(0, 0) > U_H(0, B) = U_H(B, 0)$$

B - Boxing Match

O - Opera House

H - Husband

W - Wife

Ex:-

1) Political Parties

NE:  $(D, D), (B, B)$

	D	B
D	2, 1	0, 0
B	0, 0	1, 2

$$U_1(D, D) > U_1(B, B) > U_1(B, D) = U_1(D, B)$$

D - Delhi Politician - 1

B - Bihar " - 2

2) Merging of Companies/firms race.

	A	B
A	2, 1	0, 0
B	0, 0	1, 2

Company 1 uses A tech.

" 2 uses B tech.

$$\text{For } 1, \quad U_1(A, A) > U_1(B, B) > U_1(A, B) = U_1(B, A)$$

NE:  $(A, A), (B, B)$

Type 3 / Games with pure conflict.Matching Pennies.

NE: NIL

		2	
		H	T
		H	1, -1   -1, 1
		T	-1, 1   1, -1

H - Head

T - Tail

Player 1 prefers both coins turn same.

Ex:-

NE: NIL

## 1) Company product appearance

		A	B
		A	1, -1   -1, 1
		B	-1, 1   1, -1
		$U_1(A, A) = U_1(B, B) > U_1(A, B) = U_1(B, A)$	
		$U_2(A, B) = U_2(B, A) > U_2(A, A) = U_2(B, B)$	

Company 2 - reputed - B

Company 1 - new - A

 $U_1(A, A) = U_1(B, B) > U_1(A, B) = U_1(B, A)$ . $U_2(A, B) = U_2(B, A) > U_2(A, A) = U_2(B, B)$ 

Here company 1, which is new wants her products to look like reputed company product.

NE: NIL

## 2) Cricket Bowler.

F - Fast

S - Slow.

		F	S
		F	1, -1   -1, 1
		S	-1, 1   1, -1
		$U_1(F, F) = U_1(S, S) > U_1(F, S) = U_1(S, F)$	
		$U_2(F, S) = U_2(S, F) > U_2(F, F) = U_2(S, S)$	

Here batsman prefer matching.

NE:

$a^*$  is NE if

$u_i(a^*) \geq u_i(a_i, -a_i^*)$  for every action  $a_i$  of player  $i$ .

Vari

Type 4 (Games without conflict)/Variant PD.

1) Stag Hunt.

NE: (S,S), (H,H)

		2
	S	H
1	S	2, 2      0, 1
	H	1, 0      1, 1

S-Stag

H-Hare

$$u_1(S, S) > u_1(H, H) = u_1(H, S) > u_1(S, H)$$

Security Dilemma.

2) Arms Race. — Both countries prefer outcome variant in which both countries refrain from arming themselves to the one in which it alone arms itself;

	N	R
1	N	1, 1      2, 0
	R	0, 2      3, 3

$$\begin{aligned} u_1(R, R) &> u_1(N, R) > u_1(N, N) \\ &> u_1(R, N) \end{aligned}$$

## Hawk Dove Game.

NE:  $(A, P), (P, A)$

(26-3)

	2	
P	2, 2	1, 3
A	3, 1	0, 0

P - Passive

A - Aggressive.

$$v_1(A, P) > v_1(P, P) > v_1(P, A) > v_1(A, A)$$

$$v_2(P, A) > v_2(P, P) > v_2(A, P) > v_2(A, A)$$

Here each prefers to be aggressive when other is passive and passive when other is aggressive.

Given, each prefers outcome in which opponent is passive rather than aggressive.

## Public Good Game.

$$(NC, P) > (C, P) > (NC, NP) > (C, NP)$$

$$(NC, P) \xrightarrow{\text{Good}} (C, P) \xrightarrow{\text{best to worst preferences.}} (NC, NP)$$

Person	P	2	0
	NP	3	1

1. Each person wants/prefers that good is provided & she does not contribute (CORRECT).

2) good is provided & he contributes.

3) good is not provided & he has contributed.

4) good is not provided, each person prefers ie, when good is provided, each person prefers that he has not contributed & when good is not provided he prefers that he has not contributed over not provided.

Given, each prefers good provided over not provided.

NE: for every  $i$ ,  $u_i(a^*) \geq u_i(a_i, a_{-i}^*), \forall a_i \in A_i$ .

Strict NE:  $u_i(a^*) > u_i(a_i, a_{-i}^*), \forall a_i \in A_i$  other than  $a_i^*$ .

### Best Response Function:

$B_i(a_{-i})$  - Best response of player  $i$ , when list of other player's action is  $a_{-i}$ .

$$B_i(a_{-i}) = \{a_i : u_i(a_i, a_{-i}) \geq u_i(a'_i, a_{-i}), \forall a'_i \in A_i\}$$

NE in terms of Best Response Function

$a^* = (a_1^*, a_2^*, \dots, a_n^*)$  is NE if for every player  $i$ ,  $a_i^* \in B_i(a_{-i}^*)$ .

### Dominated Actions

1. Strict Domination - Player  $i$ 's action  $a_i''$  strictly dominates  $a_i'$  if  $u_i(a_i'', a_{-i}) > u_i(a_i', a_{-i})$  for every list  $a_{-i}$  of other players actions.

Here  $a_i''$  is called strictly dominating action.

$a_i'$  is called strictly dominated action.

NOTE: A strictly dominated action is not used in any NE.

## Mixed Strategy Equilibrium

... is played over and over again.

weak Domination - Player i's action  $a_i''$  weakly dominates  $a_i'$  if

(26-4)

$$u_i(a_i'', a_{-i}) \geq u_i(a_i', a_{-i}) \text{ for every list } a_{-i}$$

of other players' actions.

&

$$u_i(a_i'', a_{-i}) > u_i(a_i', a_{-i}) \text{ for some list } a_{-i} \text{ of other players' actions}$$

Here  $a_i''$  - weakly dominating action  
 $a_i'''$  - weakly dominated action.

NOTE: In strict NE, weakly dominated actions are not played.

Ex:- Model paper Q.No. 1.7.

1.7 Find action profile(s) which survive Iterative elimination of strictly dominated actions.

		L	C	R	
		T	4, 3	5, 1	6, 2
1		M	2, 1	8, 4	3, 6
		R	3, 0	9, 6	2, 8

Soln:-) for player 2, C is strictly dominated by R.

∴ remove C.

2) For player 1, R is strictly dominated by T.

∴ remove R.

3) For player 1, M is strictly dominated by T.

∴ remove M.

4) For player 2, R is strictly dominated by L. ∴ remove R.

∴ (T, L) is NE.

### Symmetric game

A game is said to be symmetric if players set of actions are the same and the players' preferences represented by payoff functions  $u_1$  and  $u_2$  for which  $u_1(a_1, a_2) = u_2(a_2, a_1)$  for every action pair  $(a_1, a_2)$

		2
	A	B
1	A	w, w   x, y
	B	y, x   z, z

Ex:- PD, Stag Hunt.

Symmetric NE :- A NE in which all players take same action is called symmetric NE.  
i.e.,  $(a^*, a^*, \dots, a^*)$  is symmetric NE

Find NE using Best Response Funs.

		2
	U	CL BR
1	U	8, 7*   4, 6
	B	6, 5   7, 8*

		2
	U	L R
1	U	9, 9   1, 10*
	D	10, 1   2, 2

		2
	U	CL CR
1	U	6, 8*   5, 7
	D	7, 6   3, 7

		2
	U	C R
1	U	7, 6*   5, 5
	D	4, 5*   6, 4

NE - is an action profile such that no player has incentive to change his action given what the other players are doing.