# **Bharat Sharma**

# **Experience**

### The Sparks Foundation (Remote)

Jan 2021-Jan 2021

Business Analytics-Intern (1 Month)

 Responsible for Data Quality assessment & Data Insights, presenting useful data insight using BI tools and deriving business conclusions.



# **Independent Freelance**

Sep 2019 - Oct 2020

(1 Year & 2 Months)

- Worked as MIS Analyst with Jagdamba Tools Corporation, Delhi.
- Responsible for Inventory/Sales Reporting and Analytics, finding out anomalies
  using MS-Excel, and Tableau and helping the business and manufacturer to improve the quality of the product.

# **Training & Certifications**

### **Analytix Labs, Gurugram**

Aug 2020 - Present

**Data Science Trainee** 

- Had good hand on experience on Analytics tools like R, SQL, Tableau, Excel, and Python.
- Successfully completed training on Data Analytics & Visualization using Excel, SQL, Tableau, R and Python.



 Also worked on many projects using statistical methods and analytics techniques like Linear Regression, Logistic Regression, and Machine learning techniques (Decision trees, Ensemble learning (RF, GBM, Adaboost), KNN, Ridge, Lasso etc.

#### **Certifications:**

Successfully completed Data Analytics Virtual Consulting Internship at KPMG.



Successfully completed Data Visualization with Python by IBM.

# **Projects**

# **Laptops Sales Prediction (Data Visualization)**

**Description:** Objective of this project is to define the product strategy and pricing policies that will maximize company

projected revenues.

Analytics Tools: Tableau Analytics Technique: Data Exploratory Analysis & Visualization

### **Sports Equipment Analysis (Data Visualization)**

**Description:** Objective of this project is to analyse company's performance to take important strategic decisions for

next fiscal year.

**Analytics Tools:** Tableau **Analytics Technique:** Data Exploratory Analysis & Visualization

### **Retail Store Analysis (Exploratory Analytics)**

**Description:** Objective of this project is to understand customer behaviour using store's point of sale data (POS).

(3 Datasets)

**Analytics Tools:** SQL **Analytics Technique:** Data Exploratory Analysis

#### **Cell-phone Analysis (Exploratory Analytics)**

**Description:** Objective of this project is to understand the performance of different cell-phone models and their

manufacturer. (6 Datasets)

**Analytics Tools:** SQL **Analytics Technique:** Data Exploratory Analysis

# Banking peer group lending (Identifying the key drivers of interest rates)

**Description:** To predict interest rates based on borrowers and loan attributes and identify key drivers of interest rates and create an application to predict interest rate based on given customer and loan attributes.

**Analytics Tools:** Excel, R & Python. **Analytics Technique:** Linear Regression

### Banking credit risk analytics

**Description:** To determine whether the applicant is credit worthy or not to attract quality credit applicants to maintain an overall profitable portfolio.

**Analytics Tools:** Excel, R & Python **Analytics Technique:** Classification (Logistic Regression)

# **HR Analytics (Exploratory & Predictive Analytics)**

**Description:** To build retention model and this allows organizations to Identify high-risk employees who are going to attrite, build profiles of those most likely to leave or stay and understand how risk is distributed throughout the organization.

**Analytics Tools:** Excel, R & Python **Analytics Technique:** Classification (Logistic Regression)

### RFM (Recency, Frequency, Monitory) - Value Based Segmentation

**Description:** To divide the customers into segments based on recency, frequency and monetary from transaction data

and understand key value segments.

**Analytics Tools:** Excel, R & Python **Analytics Technique:** Segmentation (RFM – Value Based)

#### **Indian Premier League (Exploratory Data Analysis)**

**Description:** Objective of this project is to determine the most successful teams and players. Also to identify the factors

contributing win or loss of a team.

**Analytics Tools:** Power BI **Analytics Technique**: Data Exploratory Analysis & Visualization

# MINOR PROJECT: Predicting house price (Identifying key drivers of house prices)

**Description:** To identify key drivers of the house price and predict the house price based on drivers. **Analytics Tools:** Excel, R & Python **Analytics Technique:** Machine Learning (Decision Tree)

### **Technical Skills**

<b>Analytics Tools</b>	Analytics Techniques	Applications
R, Python, SQL,	Basic Statistics (Hypothesis testing, stats	Data Analysis, Reports and
Excel, Tableau.	methods), Linear Regression, Logistic Regression,	Dashboards, Data
Power-Bi	Cluster Analysis, Decision Trees and Time Series	Preparation, Predictive
	Analysis	modelling.

#### **Education**

B.Sc (Physics) from Delhi University, Delhi with distinction 8.47/10 (CGPA)	2017 - 2020
12th(Science) from Virendra Public School, Delhi with 94.33% in PCM.	2016 - 2017
10th from Virendra Public School, Delhi with distinction 8.4/10 (CGPA).	2014 - 2015

# **Achievements**

- Secured 1st position in 3rd semester with **8.71/10** (CGPA) and always among top 5 during B.Sc.(Pysics).
- Qualified **IIT JAM** 2020 entrance with **AIR-1545**.
- Volunteered for stage coordinator and anchor in Physics Society, Cosmos (Dyal Singh College).