



CHOCOLATE FACTORY SALES ANALYSIS

2023

2024

2M
Boxes\$21.84M
Profit6K
shipments\$12.20M
Total cost\$34.04M
Sales624
low box shipments

Delish

Jucies

Tempo

Yummi...

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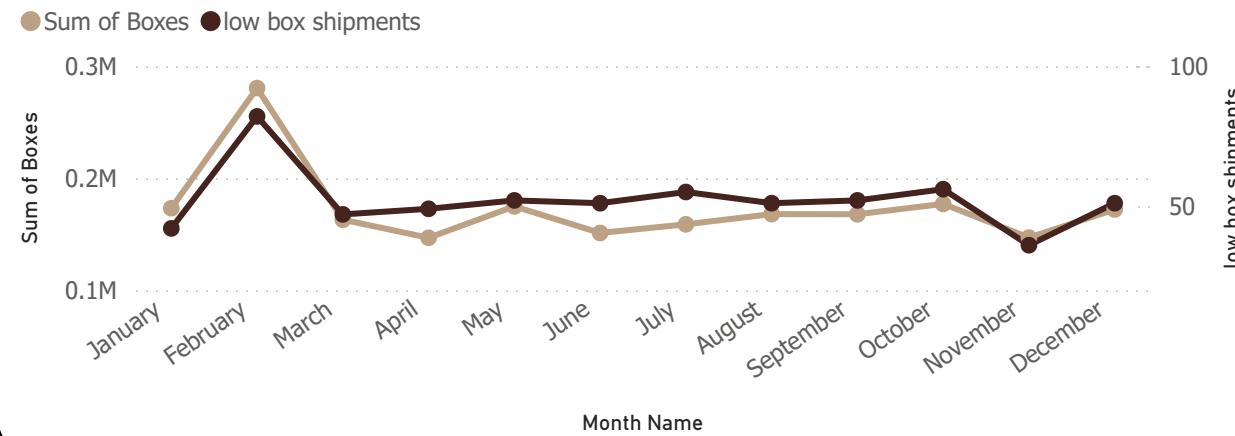
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Other

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Product	Total cost	Sales	profit %	Profit
Peanut Butter Cubes	\$2,20,379.30	\$13,88,151	529.89%	\$39,72,105.00
Choco Coated Almonds	\$2,74,869.44	\$13,98,226.5	408.69%	\$11,67,771.70
70% Dark Bites	\$4,14,177.12	\$15,02,559	262.78%	\$11,23,357.06
Raspberry Choco	\$3,33,109.70	\$13,86,668.25	316.28%	\$10,88,381.88
Smooth Silky Salty	\$2,51,963.16	\$13,03,575.75	417.37%	\$10,53,558.55
Orange Choco	\$3,42,534.40	\$13,45,673.25	292.86%	\$10,03,138.85
Fruit & Nut Bars	\$3,81,261.90	\$13,65,106.5	258.05%	\$9,83,844.60
Almond Choco	\$4,06,262.90	\$13,82,373	240.27%	\$9,76,110.10
Total	\$1,21,98,435.02	\$3,40,42,511.25	179.07%	\$2,18,44,076.23



Sales person	Sales	Profit
Ches Bonnell	\$12,19,331.25	\$6,79,201.56
Andria Kimpton	\$12,54,487.5	\$3,78,310.84
Mallorie Waber	\$12,65,631.75	\$12,65,631.75
Madelene Upcott	\$13,03,575.75	\$10,51,612.59
Brien Boise	\$13,07,101.5	\$5,10,251.46
Karlen McCaffrey	\$13,11,799.5	\$7,52,228.75
Marney O'Brien	\$13,25,385	\$8,50,751.80
Roddy Speechley	\$13,29,941.25	\$13,29,941.25
Barr Faughny	\$13,34,268	\$8,83,138.84
Dennison Crosswaite	\$13,37,233.5	\$7,12,249.58
Wilone O'Kielt	\$13,41,168.75	\$5,00,017.23
Total	\$3,40,42,511.25	\$2,18,44,076.23

Geo	Region	Sales	Profit
Australia	APAC	\$57,03,536.25	\$37,47,533.0
Canada	Americas	\$57,25,894.5	\$35,62,175.1
India	APAC	\$56,48,465.25	\$36,49,310.8
New Zealand	APAC	\$58,75,218	\$38,39,859.1
UK	Europe	\$54,71,934.75	\$33,21,491.1
USA	Americas	\$56,17,462.5	\$37,23,704.8
Total		\$3,40,42,511.25	\$2,18,44,076.1

First Picture



Andria Kimpton

First Team Delish
profit % 179.07%
Sum of Sales \$34.04251125M