

Salary Negotiation Tips

Preparation Tips

- Research salary trends for your role in your location.
- Know your worth based on skills, experience, and market demand.
- Prepare a counteroffer with data-backed justifications.

Negotiation Strategies

- Always let the employer make the first offer.
- Don't disclose your previous salary unless necessary.
- Use a polite but firm tone while negotiating.

Things to Avoid

- Avoid accepting the first offer immediately.
- Don't bring up personal financial needs as a reason for negotiation.
- Never lie about competing offers.