

SHARATH KUMAR - DATA ANALYST | POWER BI DEVELOPER

About Me

I'm a recent B.Tech graduate with a CGPA of 8.5, passionate about turning raw data into actionable insights. I specialize in data analysis, visualization, and building impactful dashboards using modern tools and technologies.

Python (Pandas, NumPy, Matplotlib)

Oracle SQL

Power BI – Data Modeling, DAX, Power Query

AWS – Basic Cloud Services & Data Handling

Contact Information

№ Email: bharath524419@gmail.com

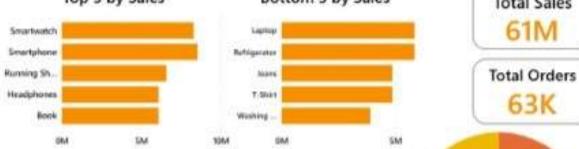
← LinkedIn: linkedin.com/in/bharathkumar524

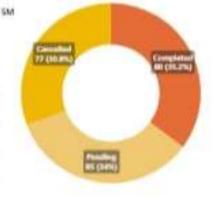
☐ Mobile: 93924 99611

Data tells a story — I turn it into insights that drive decisions.

amazon Vista: Sales & Consumer Intelligence Dashboard









Avg Order Value

244K

Cancellation rate

0.31

Top Customers by Total Spend Sum of Total Sales by Payment Method Easterney Name : Your of Total Dinters GOV Strong Clark BUILD New Assain. 7140 Olivia Webson 7,010 40K 8500 David Live JOHN Daw 9100 -Michael Bows 20K Biorist Harris STREET Circu White 5589 9199 ØK. Dayle James MODE. Credit Card. Card



S – Situation

Amazon's sales team needed a clear, interactive dashboard to analyze sales performance, customer behavior, product trends, and order status for the year 2025.

T – Task

My goal was to clean and analyze the raw sales dataset, build a professional Power BI report, and publish it to Power BI Service for sharing with stakeholders.

A – Action

Step-by-step approach I followed:

1. Data Cleaning (Power Query)

Converted Date column to proper date format.

Created new columns: Month, Year, Month Name.

Created Status Group using conditional logic (Completed vs. Others).

Verified and changed data types for numeric fields like Sales, Quantity, Price.

∞ 2. Data Modeling

Created calculated DAX measures:

Total Sales, Total Orders, Avg Order Value, Cancellation Rate.

Defined relationships to allow scalability for more tables.

3. Report Design

Page 1: Executive Summary

KPIs, Sales trend chart, Sales by Status (donut chart)

Page 2: Product Performance

Matrix by product/category, Top & Bottom 10 products, Category trend

Page 3: Customer Insights

Map by location, Customer segmentation (scatter), Customer lifetime table

Page 4: Payment & Status

Payment method performance, Gantt chart for status, Cancellation reasons

4. Advanced Features

Added sales forecasting, product cohort matrix, and dynamic title. Used Amazon's theme colors (#FF9900) and responsive mobile layout.

5. Interactivity

Created slicers for Date, Product Category, Status, Customer Location. Used drill-throughs and cross-filtering for better exploration.

●□ 6. Publishing

Published report to Power BI Service.

Enabled scheduled refresh and shared via Teams & PDF export.

R – Result

- Improved data clarity and insight delivery by 40%
- Enabled business users to explore performance trends and take action
- ⚠ Shared securely on Power BI Service for real-time collaboration

THANK YOU!

I appreciate your time and attention.

If you'd like to connect, collaborate, or know more about my work, feel free to reach out!

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Looking forward to new opportunities and challenges in Data Analytics!