### **Bharat GH**

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### **CAREER SUMMARY**

Passionate about leveraging data for informed decision-making, I bring a robust skill set in Excel, Python, R, SQL, Tableau and data analysis tailored for the business analytics. With a proven track record in data management and ETL processes, I excel in transforming intricate datasets into actionable insights.

### **EDUCATION**

# Master of Science, Business Analytics

Queen's University Belfast, NI, UK

Sep 2022 - Sep 2023

Merit

**Relevant Coursework**: Data Analysis, Statistical Methods, Data Mining, Data Visualization, Business Intelligence, Predictive Analytics.

**Bachelor of Engineering, Electrical and Electronics** 

Aug 2016 - Apr 2020

RMK Engineering College

First Class Honors

#### SKILLS AND STRENGTHS

- **Key Skills**: Communication, Reporting, Data Management, ETL Data Analysis, Data Mining, Machine Learning, Business Analysis Tools & Techniques, Agile Methodologies (Scrum).
- ➤ Data Analysis: Pandas, NumPy, Scikit-learn, TensorFlow, Keras
- **Data Visualization:** Tableau, Matplotlib, Seaborn, Power BI
- > Statistical Analysis: Hypothesis Testing, Regression Analysis, Time Series Analysis
- **Database**: MySQL, ESQL.
- ➤ **MS Office:** Excel. Power point, Word.
- **Programming:** R, Python, HTML, C, XML.
- > Tools: Knime, Google Analytics, SOAP UI, IBM WebSphere Message Broker, IBM IIB.

#### **WORK HISTORY**

### Santander Bank UK, Belfast, UK

### **AI ChatBot Analyst**

Mar 2024 - Sep 2024

- Supported the bank in achieving customer advocacy by eliciting and understanding internal and external technology customer needs.
- Managed client inquiries, account issues, and fraud detection while developing an AI chatBot to enhance service efficiency.
- ➤ Analyzed, refined, translated, and documented requirements to ensure they were readily understood by stakeholders.
- > Utilized data analysis to identify fraud patterns, improve customer service, and drive strategic decision-making.

# **QUB Project, UK**

**Business Analyst** 

Sep 2022 - Feb 2024

- Applied business analysis tools and techniques to deliver effective solutions in an Agile environment.
- > Communicated complex technical concepts clearly to peers and management level colleagues.
- Collaborated effectively with stakeholders to manage and deliver project outcomes.
- > Documented business requirements and supported teams in aligning them with strategic objectives.

## Cognizant, Chennai, India

Program Analyst Jul 2020 - Aug 2022

- Provided data-driven insights to support marketing strategy development.
- Utilized SQL queries and data analysis tools to extract and analyze data, providing actionable insights to senior management.
- > Collaborated with stakeholders to define analytical goals and ensured successful project execution.
- Implemented advanced data Visualisation through Power BI and Tableau, fostering comprehensive actionable insights for informed decision-making.

### Wheels India Ltd, Chennai, India

### **Data Analyst Intern**

Mar 2018 - May 2018

- Created reports and dashboards for various business units.
- Analyzed data using tools such as Microsoft Excel, SQL, and Python to support strategic decision-making and improve customer acquisition strategies.

# Other relevant experiences

#### British Telecom Group, Belfast, UK

#### **Customer Service advisor**

Responsibilities include handling client technical inquiries, troubleshooting issues, resolving customer complaints, accurately updating customer database, and ensuring customer satisfaction by providing excellent customer service.

### Quest programme, London, UK

Participated in QUest program with SU Enterprise and The Helix Way. Developed and pitched SmartEst8, a VR-based solution for the real estate market. Engaged in customer discovery and received funding, training, and mentoring to commercialize the idea.

#### SSE Airtricity, Dublin, Ireland

# Sales and Retention advisor

Proactively engage with stakeholders to drive sales and retention efforts, utilizing excellent communication skills to foster lasting relationships and achieve organisational objectives.

# PROJECTS & RESEARCH PUBLICATION

#### **Customer Segmentation Using Clustering Techniques**

Tools/Tech: Python, K-means Clustering, PCA, Tableau

Analyzed customer purchase data to identify distinct customer segments using K-means clustering. Visualized clusters using Principal Component Analysis (PCA) and presented findings to stakeholders, enabling personalized marketing strategies.

### **Customer Insights Analysis:**

Tools/Tech: Python, Scikit-learn, Pandas, Matplotlib

Conducted a comprehensive analysis of customer data to identify key purchasing patterns, contributing to a targeted marketing campaign that increased customer retention by 20%.

### Sentiment Analysis on Social Media Data

Tools/Tech: Python, Natural Language Processing (NLP), NLTK, WordCloud

Extracted and pre-processed social media data using web scraping and text mining techniques. Built a sentiment analysis model to classify tweets into positive, negative, and neutral categories, achieving an accuracy of 85%.

#### **Sales Performance Analysis**

Tools/Tech: R, SQL, Tableau, Excel

Conducted a comprehensive analysis of sales data to identify trends and patterns, leading to optimized pricing strategies and a 10% increase in revenue. Created a dynamic dashboard in Tableau to visualize sales performance across different regions and product categories.

# **Market Segmentation Analysis:**

# Tools/Tech: Python, KNIME, Pandas, NumPy, PowerBI

Conducted data analysis on sales trends and customer behavior to identify opportunities for revenue growth. Developed and implemented a business intelligence dashboard using Tableau, providing real-time insights to senior management.

# PROFESSIONAL BODY MEMBERSHIPS

Serving as the Communication Director for the entire student body at QUB while being a member of the Institute of Directors (IoD).

# **VOULENTEERING**

# Angovile, Poland, Europe

# Coordinator

 $\cdot$  Demonstrated a solid foundation in educational support through impactful work with Anglovile. Effectively taught and mentored Polish students , facilitating skill and knowledge enhancement.

### **REFERENCES**

Available upon request.