



# **FINAL PLACEMENT REPORT**

## **Batch of 2018-20**

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Submitted for CRISIL Audit



**Prof. Dheeraj Sharma**  
(Director IIM Rohtak)

It gives me immense pleasure to share that Indian Institute of Management Rohtak has successfully concluded Final Placements for the batch of 2018-20. This is the testimony to the belief of our recruiters in dynamic, industrious, and ethical students of the institute.

Institute has adopted a strong and intensive corporate interaction process for its students, including leadership lecture series, live projects, management summits, workshops, and certification programs. Institute organized leadership lecture series throughout the year, where senior corporate leaders share their experiences, expertise, opinions, and ideas that helped students to widen their horizon to become future business leaders. Our overall emphasis has been on the all-round growth and development of IIM Rohtak students.

This year witnessed a 47% increase in the participation of new companies. Organizations like Bain Capability Network, Lenskart, RBS, Michael Page, and Infosys Management Consulting are among the 40 new recruiters, who exhibited an interest in our students. Loyal recruiters like ICICI Bank, Indus Valley Partners, Tata Steel, HDFC Bank, Capgemini, and Cognizant, among others, continued to impose faith in the ability of our students. This year also witnessed a good number of Pre Placement offers being given by various recruiters. Analytics, Sales & Marketing, and General Management, among others, were the most sought after domains. This has been observed due to the diversified pool of student talent at our institute that catered to the wide range of profiles required by industry. Also, increased its diversity in course offerings. IIM Rohtak has further strengthened its focus on Analytics.

IIM Rohtak has one of the largest PGP batch among 2nd and 3rd generation IIMs. Hence it is an incredible achievement for the institute to have successfully completed the placement process for the entire batch of 2020.

I take this opportunity to express my gratitude to our recruiters for affirming belief in the ability of our students. I thank all the stakeholders for their constant support and encouragement. I also congratulate the placement committee who worked round the clock for the successful completion of the entire process.

Finally, I reiterate that IIM Rohtak will continue to nurture the best management talent in the country and will continue to work diligently to produce business leaders who will exhibit superior work-ethic, high commitment, strong persistence, and positive attitude.

# Batch Profile

**236**

Batch Size

**1:1**

Male to Female Ratio

**32%**

Non-Engineers

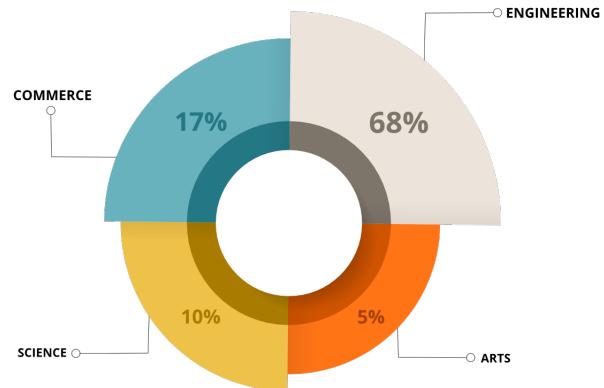
**58%**

Students with Work-Exp

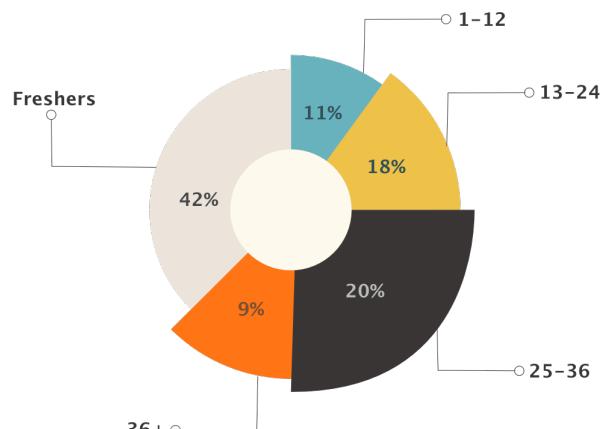
**26 months**

Average Work-Exp

## ACADEMIC DIVERSITY



## WORK EXPERIENCE



Average Work Experience  
(in months)

# Placement Statistics

**24 LPA**  
Highest CTC

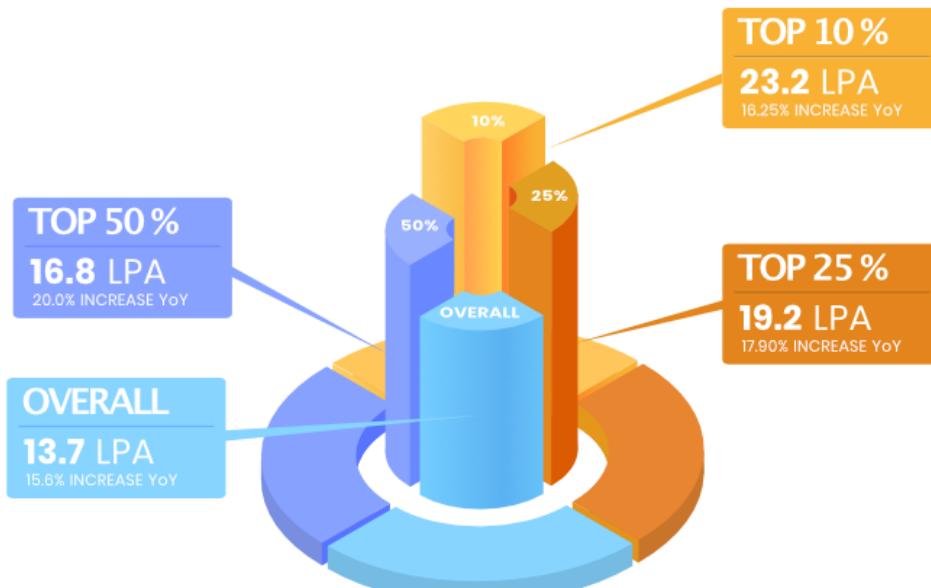
**13.7 LPA**  
Average CTC

**13 LPA**  
Median CTC

**15.6%**  
YoY Increase in Avg. Salary

**86**  
Total Recruiters

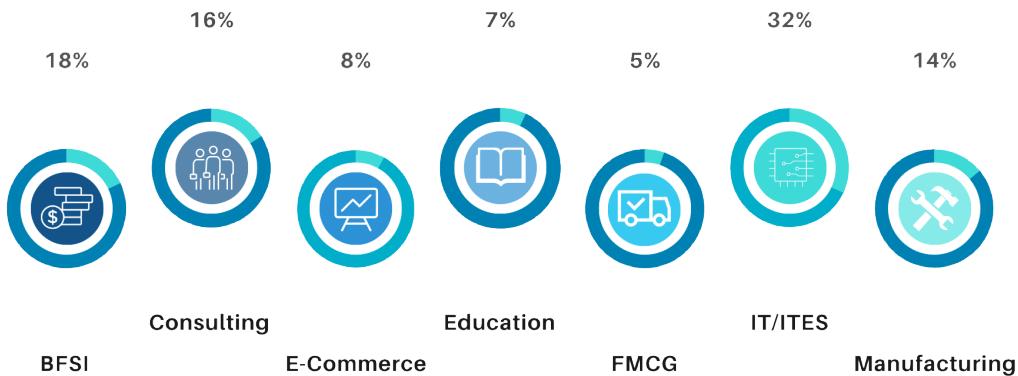
**40**  
New Recruiters



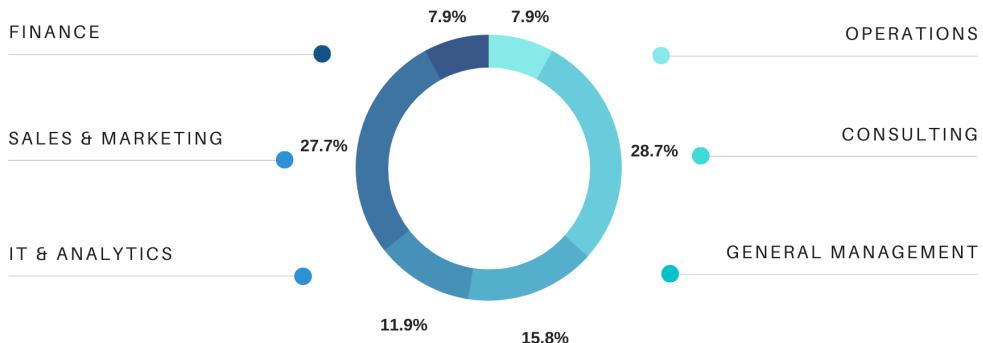


# Placement Statistics

## INDUSTRY WISE PLACEMENT



## FUNCTION WISE PLACEMENT





# Prominent Recruiters

**3EA®**  
We Help You Grow

**Aakash**  
Medical IIT-JEE Foundations

**accenture** *AludecoR* Aluminium Composite Panel

**amazon**

**Amul**  
The Taste of India

**ANANDRATHI**

**AQ**  
Analytics Quotient

**AXTRIA**  
INGENIOUS INSIGHTS

**BAIN & COMPANY**

**Berger**  
Paint your Imagination

**BEARDO**

**brillio**

**BYJU'S**  
The Learning App

**ByteDance**

**Capgemini**

**CARE Ratings**  
Professional Risk Opinion

**CDE Cognizant**

**cvent DELHIVERY Deloitte.**

**EVALUESERVE**  
POWERED BY MIND + MACHINE

**FUTURE GENERALI**  
TOTAL INSURANCE SOLUTIONS

**Futures First**

**HDFC BANK**

**Hero**

**IBM**

**ICICI Bank**

**IGT**

**INCEDO**

**Infosys**

**IndusInd Bank**

**Infosys** | CONSULTING

**INTERRA**  
Information Technologies

**inthree**

**IP**

Indus Valley  
Partners

**KENT**  
Mineral RO™  
Water Purifiers

**kotak**  
Kotak Mahindra Bank

**KPMG**

**lenskart.com**  
Log on, play on.

**Michael Page**

**mirketa**  
think - build - transform

**Moody's**  
ANALYTICS

**motherson**

**MOTILAL OSWAL**  
Investment Services

**NIKULSAN**  
TECHNOLOGIES PVT. LTD.

**of business**

**OYO**

**POLYCARB**

**RBS RELAXO**

**SAFEXPRESS**  
THE COMPLETE LOGISTICS SOLUTIONS

**SAR**

**SBI Life**  
With Us, You're Sure

**SONATA**  
SONATA SOFTWARE

**Simandhar Education**

**TATA STEEL**

**TELTONIKA**

**techmatrix**  
CONSULTING

**THOMSON REUTERS**

**TRANSSION HOLDINGS**

**TresVista**

**udaan**

**VARITE**  
Experience | Expertise | Excellence

**vivo**



# Chairpersons' Address



## Prof. Ankur Jain

Once again, our students have made us proud. Despite the economy not doing so well, we have been able to complete the placement for the batch of 2018-20 successfully. We are grateful to all the organizations that participated in the placement process at IIM Rohtak. We would like to build a long-term relationship with you and would continue to seek your endorsement for years to come. We are very confident in our students' proficiency and calibre, and we assure you that they will be able to add significant value to the workplace. The excellent placement has been possible because of the immense support from the institution, efforts of the student placement team and hard work that each student put into their academic and co-curricular activities. I am very thankful to all the stakeholders.

The last message that I have for our students is a quote from John Maxwell – “Successful and unsuccessful people do not vary greatly in their abilities. They vary in their desires to reach their potential.” So go ahead, step into the future, be confident of your abilities and strive to reach your highest potential.



## Prof. Amit Anand Tiwari

It gives me immense pleasure to inform you that IIM Rohtak continues to prove its mettle in the industry by successfully concluding the final placement for the PGP batch 2018-20. IIM Rohtak is proud to have stood up to the expectations of several organizations that participated in the placement. We are delighted by the faith that the top companies of the country and the MNCs have reposed in our students. We are grateful to them. I am thankful to the placement team, staff, and students for their unrelenting support.

In the years to come, we will continue to strengthen our engagement with the industry and ensure that we continue to create good leaders.



# Placement Team

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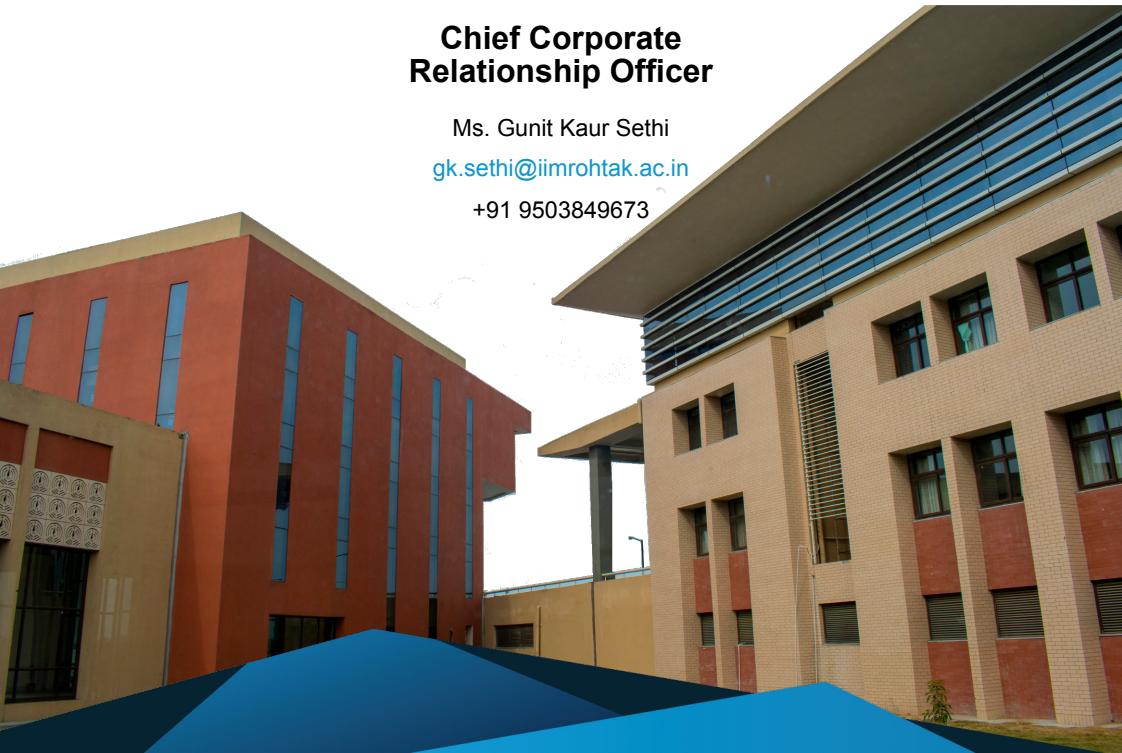
E-mail ID: [placement@iimrohtak.ac.in](mailto:placement@iimrohtak.ac.in)

## Chief Corporate Relationship Officer

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