VAIBHAV BHARARA

To obtain a position in a professional corporate environment, exploring the roles and to understand the client requirements and to analyse business cases and to provide solution and also to improve the business by saving time and to gather and validate data and develop data driven actionable recommendations .

IBS
ICFAI BUSINESS SCHOOL
BANGALORE

VaibhavBharara87@gmail.com

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Bangalore

EDUCATION

Course & Specialization	Year of Passing	% Marks/ CGPA
SSE	2011	71%
Intermediate	2013	74%
B.Tech (CSE)	2017	65%
M.B.A IBS Bangalore	2020	7.20 CGP

DOMAINS

Marketing

Research

Analytics

WORK EXPERIENCE

Shopclues, Gurgaon, Haryana

1 year – November 2016 to December 2017.Customer support Analyst in resolution department. –

-Maintain thorough knowledge of product and service offerings in order to accurately answer.

-Collected customer feedback and follow up with customers to offer additional products and services.

-Handling all inbound calls and irate customers.

-Coordinate between billing department and customers to resolve problem.

-Document all customer inquiries and comments thoroughly

SKILLS AND COURSES

Good Typist

Working in a team.

INTERESTS

Travelling

Gaming

consoles

SUMMER INTERNSHIP (February to May 2019)

HDFC Bank, Bangalore

Cross selling of HDFC products.

- Contacted over 400 prospects with the objective of selling Financial products like insurance,credit cards and loans.
- Got 4 leads for personal loan out of which one was converted.
- Also carried out a comparative study of Financial products of HDFC like types of accounts,loans and types of digital platforms.
- Also did CMP (CATCHMENT MINING PROGRAMME)
- Classification of customers like classic,preferred and imperia.

LANGUAGES				ADDITIONAL QUALIFICATIONS & CERTIFICATES
	S	R	W	Participated in MATLAB-BOTRIX Workshop for Robotix championship held in Gurgaon 2015 (Inter college).
English	✓	✓	✓	
Hindi	✓	✓	✓	-Microsoft office(Word,PowerPoint and paint)
PERSONAL INFO				OTHER PROJECTS UNDERTAKEN
DOB:	18/02/1995			Project Name-"4-wheel robot". Robot was designed using C/C++ coding.
Domicile:	Haryana			
Marital Status	Single			ACHIEVEMENTS
				Inter college cricket competion held in Gurgaon 2016.