

# FAKHRUDDIN SINAN D

BACHELORS IN MECHATRONICS  
ENGINEERING.



Looking to join an organization where I can grow, enhance my knowledge and through my learning along with my experience, give my best to the organization and its future.

## CONTACT INFORMATION

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## PERSONAL STRENGTHS

- Team player.
- Inquiring mind.
- Creative and resourceful.
- Excellent interpersonal skills.
- Quick and willing learner.
- Eloquent verbal and written communication Skills.
- Commendable planning skills.
- Strong attention to detail.
- Exceptional fact finding and analytical temper.

## WORK EXPERIENCE

### Research - Executive & Project Lead.

FIRST MAIN CONSULTANCY SERVICES PVT LTD.  
SEPT 2019 TO PRESENT.

- Overall managing in-charge of the entire R&D Depts. workload and its BAU functioning.
- Primary responsibilities include liaising with clients for Market research, Competitive analysis, Business model creation and Business plan creations, Business phasing, Idea validation.
- Secondary responsibilities include Generating Project feasibility reports, GTM strategizing, Market acquisition plans, Process and plan validation reports, Risk assessment reports, Process improvement reports, Identification and classification of additional verticals and sub-verticals, Process improvement plans, CX reports and Creation of surveys.
- To work closely with all the subordinate depts. of FM and its clients to provide relevant information and data to them when there is a change in plan or exploring new verticals.
- In charge of overseeing multiple projects simultaneously.
- Managed junior interns on projects and outreach events.

### Associate - Operations.

LOGINOMIC TECH SOLUTIONS PVT LIMITED (TRUCKEASY).  
NOV 2018 TO JUNE 2019.

- Worked closely with the B2B Operations Manager and ensured good field relations with the Vendors and Clients in and around Bangalore as well as onboard and document them to the TruckEasy platform.
- Managed daily operations of up to 13 clients at a time.
- Handled on site escalations in a swift manner and provide with a solution in real time.
- Provided a plan to ensure all driver partners are well trained, process-driven and customer-centric.
- Identified new markets and prospects, and converted them.
- Handled assignment of bookings & provided delivery on promised SLA's to customers.
- Grew revenue by delivering customized, best-in-class, last-mile logistics solutions to customers and Cost reduction by trip planning and finding alternatives.

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## FREELANCE EXPERIENCE

### Wedding Tales.

APR 2017- NOV 2017

- Co-ordinate with the Core team in terms of planning, organizing, executing various events and rituals that precede and follow the wedding ceremony and be a part of the ground team that ensures them to run the show without facing issues.

### Graduate Engineering Trainee.

SHAHI EXPORTS PVT LIMITED.  
JULY 2018 TO OCT 2018.

- Handled 2 production lines, each comprising of 70 members.
- Worked in various departments like cutting section, sewing section, finishing section etc. and brought forth better co-ordination among them.
- Primary responsibilities included working mainly in the Production Dept. to garner understanding of the processes involved and contribute in an overall increase in factory output.
- Visited multiple factory locations specializing in various garment productions and incorporated multiple best practices with the unit assigned to me.
- Conducted time studies rigorously to set a standard about how a particular operation is to be carried out, thus reducing lead time.

## PROJECTS

### Hybrid Power Generation System.

NOV 2017- JAN 2018

- A 10 Ft structure with detachable parts incorporating a 250W Solar panel on the top, 3 blade vertical Windmill at the center and a storage unit for the Battery and Digital UPS system in the bottom which acted as the ground and provided stability to the overall structure.

## INTERNSHIP EXPERIENCE

### Product Development and Management Intern.

ORIGIN FABRICATORS AND PROTOTYPING.  
JAN 2016 TO JUNE 2016.

- Worked with the Origin team with various aspects from design to assembly.
- Learnt management best practices and documentation procedures, optimization of the overall process.
- Learnt the various steps involved in designing and testing of various machine parts, the quality check steps and rating systems involved.

## ACADEMIC BACKGROUND

### Acharya Institute of Technology

B.E. IN MECHATRONICS ENGINEERING,  
CLASS OF 2014-2018.

- Wrote dissertation paper on Cryogenic grinding.
- Active member of the Dept. forum 'Renaissance' and handled positions of responsibilities on multiple occasions.
- Enthusiastic member of the college fest 'Habba' and was the core member of the music team.

### Mahesh PU College (Dept. of PU Education Board)

SENIOR SECONDARY, CLASS OF 2012.

- Graduated as one of the top scorers of the batch in board exams.
- Took part in various events and represented the college.
- Submitted multiple articles for the college magazine.

### Milagres School (Karnataka Board of Secondary Education)

SECONDARY, CLASS OF 2002

- Graduated as one of the top scorers in board exams.
- Part of the Basketball A team for 3 years in a row.
- Represented the school in Shotput and other sports meets.
- Submitted multiple articles for the school magazines.