



# VACHASPATI DUBEY

Project Coordinator

+919306201011

vachas.vivek@gmail.com

## WORK EXPERIENCE

3 Years

## AGE

25

## ABOUT ME

- Project Management Professional with an ability to accomplish the things in a better fashion and to handle end to end responsibilities enthusiastically.
- Passionate about client oriented roles, focused and resourceful engineer with exceptional leadership and quality assurance abilities.



## Education

Qualification	Passing Year	University/Board	Marks
Bachelor Of Technology(Electronics & Communication)	2017	Guru Jambheshwar University of Science & Technology, Hisar, Haryana.	65%
Diploma(Electronics& Comm.)	2014	Government Polytechnic, Ambala City	70%
Post Matriculation(10+2,CBSE)	2012	ABR College , Sasaram, Bihar	64%
Matriculation(10,CBSE)	2010	Residential Sunbeam School,Dehri-On-Sone, Bihar	75%



## Professional Skills

- Electronics circuit development
- IoT
- Analog circuits design
- Technical Solutioning
- Networking
- Arduino IDE
- PIC Microchip IDE
- ANSI C
- Business Development in especially new accounts
- Strategic Partnership Building
- Vendor Management
- Key Accounts Management
- Project Management
- Presales



## Work Experience

---

September 2017-Present

### **Project Coordination**

Sedulous Softech Pvt. Limited

(3/102, Lalita Park, Laxmi Nagar, New Delhi)

(A global software Solutions Company catering to IT services, IoT services, Automotive, Railways and Industrial sectors.)

Key Responsibilities:

- Playing the prime role for contact between services and the client.
- Managing the project and resources required to deliver, including managing the timeline, resource allocation, and client expectations and seeking acknowledgement for all delivery.
- Overseeing the production and quality of client deliverables such as requirements documents, functional and technical specifications, testing and solution installation.
- Understanding the scope, objectives and requirements and managing project delivery to those goals.
- Ensuring project information is tracked, accessible and accurate, including resource allocation, deliverables, billable hours and project expenses.
- Creating, maintaining and delivering detailed project plan dashboard.
- Assisting in the scheduling of trainings and site visits to integrate servers, related hardware and software in the data centres.
- Accountable for overall project quality. Plans for and controls quality through tight processes and procedures, and by reviewing items before delivery to client.
- Tracking open issues and escalate to management to determine the impact on decisions and negotiate trade-offs.
- Keeping the project team informed of risks, weaknesses or opportunities that could impact the success of the project.
- Coordinating cross-functional teams to identify project risks and challenges and to recommend solutions to management.
- Making recommendations for changes/adaptations to project plan based on changing data or conditions.
- Providing timely and accurate reporting of project status.

### **IoT Engineer**

Sedulous Softech Pvt. Limited

(D-25, sector-7 Noida)

Key Responsibilities:

- Develop the Market for Sedulous Softech Products and solutions in India.
- Designing of different types of panels and Circuits according to the utilities and checking their proper functionality.
- Installation, testing and commissioning of the different types of sensors, switches, networks and electronics circuits
- Regular negotiation with the client so that the project could be forwarded for handover in the given time.
- Data handling so that there shouldn't be any snag into the communication either from client or from Vendor side.
- Designing and developing platform solutions for cloud-to-edge IoT applications with customizable

configuration abilities for deployment to different clients with different needs.

- Working with dynamic IoT, Computer Vision, and MEAN technology stack to find solutions to complex real-world problems.
- Actively contribute to the growth of the Enterprise in the market.
- Client Coordination.
- Initiate and participate in business development projects.
- Reporting
  - Monthly forecasting/weekly forecast update
  - Other sales reporting requested.

#### Key Achievements:

- TO leverage all the benefits of IoT, we have developed the unique design concepts for coach cleanings into Indian railways NER.
- Conducted Successful Proof of Concept Activities, for instance at OEM for walk testing.
- Closed 1 year Rental Contract with ACME India Ltd.
- Developed Partnership and relationship with Indian Railways, NR for data analysis.

### **Volunteer- Marketing and Creative Head**

National Service Scheme

Hisar, Haryana

*Service:* Engaging youth in social services for improvisation of prevailing social affairs.

#### Key Responsibilities:

- Enlarging team by motivating the youth to join NSS
- Hosting activities and camps in nearby villages to aware the unprivileged section of the society about social issues like illiteracy, drug abuse, cleanliness, female foeticide etc. with the help of rallies, street plays etc.
- Managing a blood donation camp at GJU Hisar where more than 1500 units of blood were collected, headed the marketing team for bringing potential donors from colleges in vicinity
- Preparing Presentations, marketing collateral for the NSS.
- Conducting cultural shows and events to provide platform to the youth to explore their talent and express.
- Conducting alumni meets, for exchange of contacts for students to explore jobs and market.
- Conducting cleanliness drives and no vehicle days at university campus.



### **Computer Proficiency**

---

- MS Office Suit: MS Word, MS PowerPoint, MS Excel, MS Outlook.
- Web Analytics: Google Analytics



### **Projects and Internships**

---

- Trainee at Airports Authority of India, ATS Complex, IGI Airport, New Delhi
- Trainee in Embedded Systems at Preltex Solutions Pvt Ltd, Hisar.

- Intern at 'Engineering Staff College of India, Hyderabad' for training on "Internet of Things with IBM Cloud" and successfully completed the project undertaken.
- Completed a project on 'Microcontroller Based Code Lock' and used it with Home automation and security system with various sensors inside house and actuators at the door.
- Completed ,Exhibited and secured IInd position for the project 'Ultrasonic Movement Detector', a prototype of Instrument based landing system for airport at Govt. Polytechnic Ambala City.
- Participated in the workshop on "Advanced Signal Processing Methods" conducted by Deptt. Of ECE, GJUS&T, Hisar.
- Participated in workshop on "Digital India".
- Completed the project 'Sanitizer Fog machine'.
- Commissioned the project 'Automatic Announcement System' for Indian Railway.
- Commissioned the project 'Toilet Indicator' for Indian Railway.
- Commissioned the project 'GSM transmitter and receiver' for Indian Railway.



## Achievements & Extra Co-Curricular Activities

---

- Worked as Volunteer at National Service Scheme GJUS&T, Hisar.
- Represented the university as theatre actor in Inter-University zonal Youth festival 2k15-16.
- Shot an advertisement for the Govt. Of Haryana.
- Worked as Analyst and speaker for ALL INDIA RADIO, Rohtak.
- Debated and recommended at National literary fest, Chandigarh University, Chandigarh.
- Debated and recommended at National Integration Camp, B.R.Ambedkar University, Agra.
- Recommended by the University in University Youth festival for Quiz, Theatre, Urdu poetry, etc. in 2k15 and 2k16.
- Presented a Paper on Topic 'वर्तमानपरपेक्ष्यमेंश्रीमद्भगवद्गीता :शांतिपूर्णसहअस्तित्वकापरिचायक' at the National Seminar organized by Guru Jambheshwar Ji Maharaj institute of religious Studies.
- Played a prime role in organizing ORBITEK-the technical fest-2k16.



## Personal Interests

---

- |  |             |
|--|-------------|
| • Writing and listening poems, ghazals, shayari. | • Debating  |
| • Playing Cricket, Carom and football            | • Food.     |
| • Reading Magazines and Novels.                  | • Traveling |