

the-bridge

JULY - SEPTEMBER, 2012 VOL 2 ISSUE 2

OMAXE
Turning dreams into reality

Dare to dream. Will to sustain.

Power to deliver.





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Standing Tall

Company Overview

Presence	:	Across 39 Cities in 12 States
Project Conceived	:	123 mn sq. ft. (3300 acre)
Land for future development	:	1140 acre
Area delivered in Real Estate	:	42.80 mn sq. ft. (1320 acre)
Area Delivered as Third Party Contractor	:	31.80 mn sq. ft. (over 123 contracts)
Employee Strength	:	~2,350
No of projects (on going)	:	16 Group Housing, 19 Townships, 9 Commercial Malls/Hotels/ SCO
Infrastructure / EPC Projects	:	10



HI-TECH TOWNSHIPS

INTEGRATED TOWNSHIPS

GROUP HOUSING

COMMERCIAL-
SHOPPING MALLS /
OFFICE SPACE

HOTELS

Overview Q2 & H1 FY13

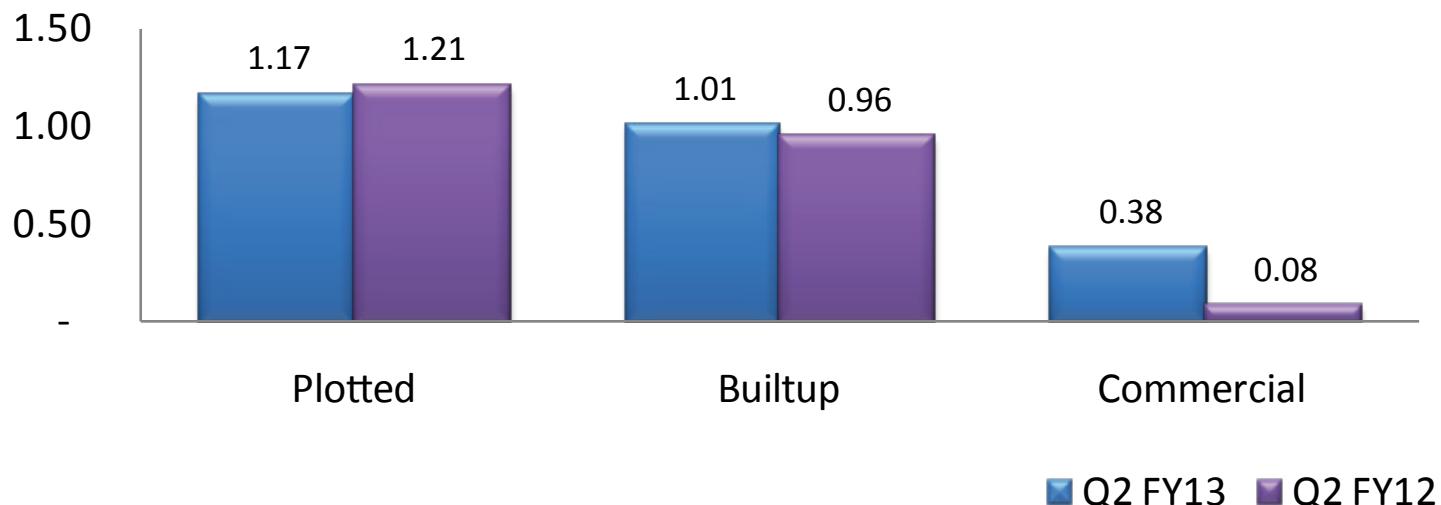
Quarter	Q2 FY13		Q2 FY12	
	Particular	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)
Plotted	1.17	97.00	1.21	99.00
Builtup	1.01	204.00	0.96	305.00
Commercial	0.38	171.00	0.08	50.00
Total	2.56	472.00	2.25	454.00

Half Year	H1 FY13		H1 FY12	
	Particular	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)
Plotted	1.72	195.00	2.74	311.00
Builtup	2.38	534.00	1.68	426.00
Commercial	0.48	179.00	0.45	239.00
Total	4.58	908.00	4.87	976.00

Business Operation (Q2 FY 13 – Q2 FY 12)

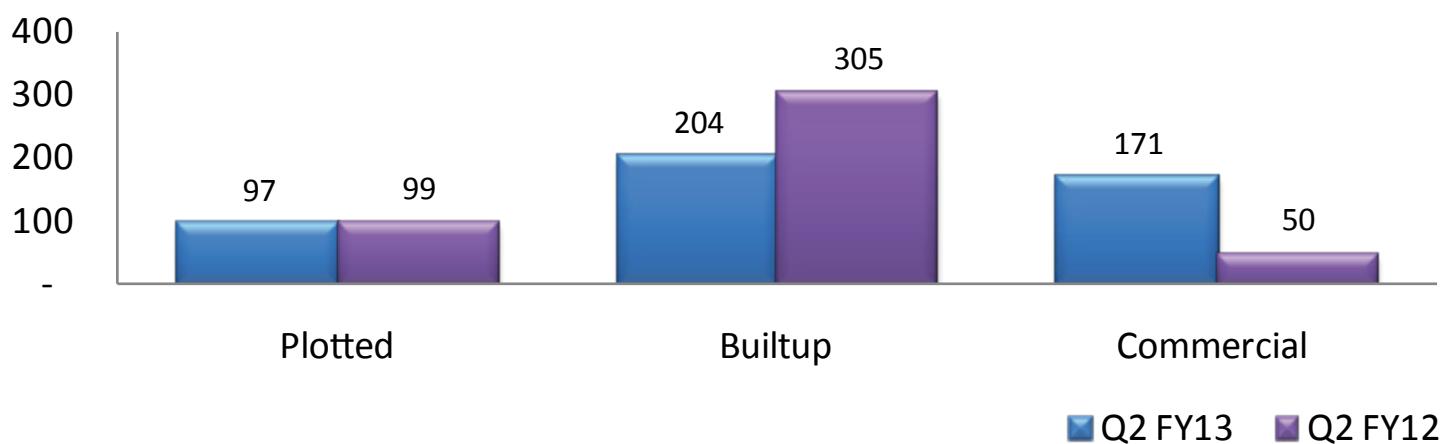
Area Booked (mn sq.ft.)

Area booked
2.56 mn sq.ft. Q2
FY13



Value Of Booking (Rs in Cr)

Value of
booking 472 Cr Q2
FY13

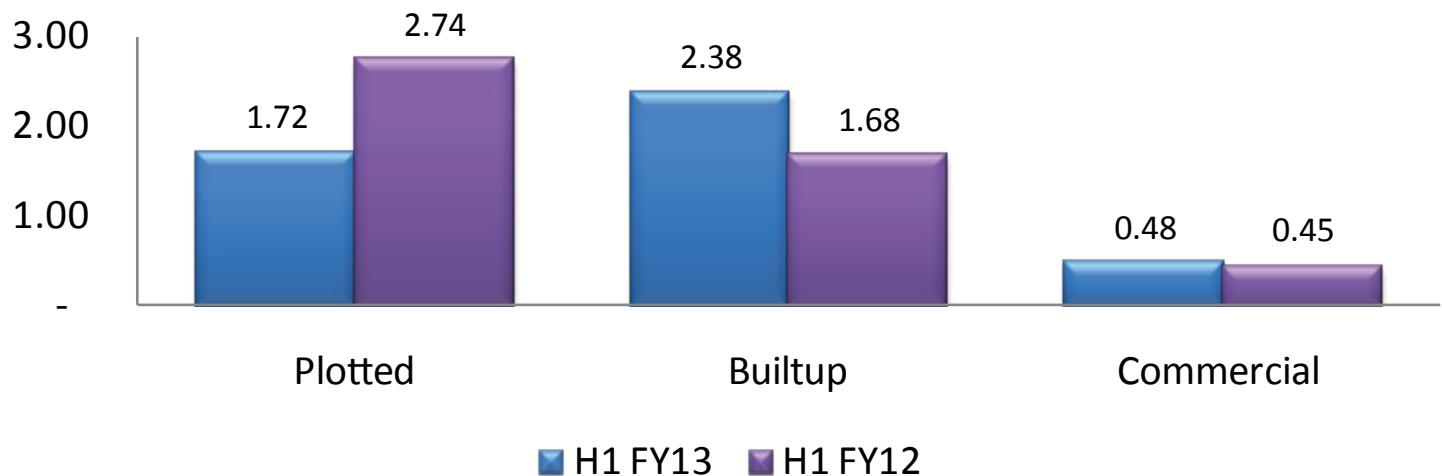


Business Operation (H1 FY 13 – H1 FY 12)

Area Booked (mn sq.ft.)

Area booked
4.58 mn sq.ft

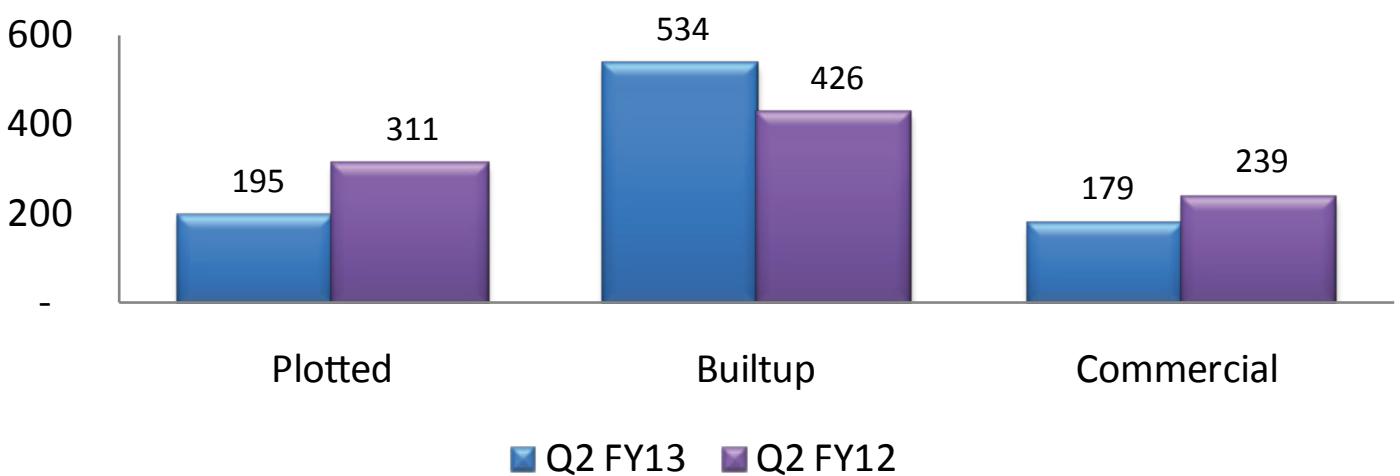
H1
FY13



Value Of Booking (Rs in Cr)

Area booked
908 Cr.

H1
FY13

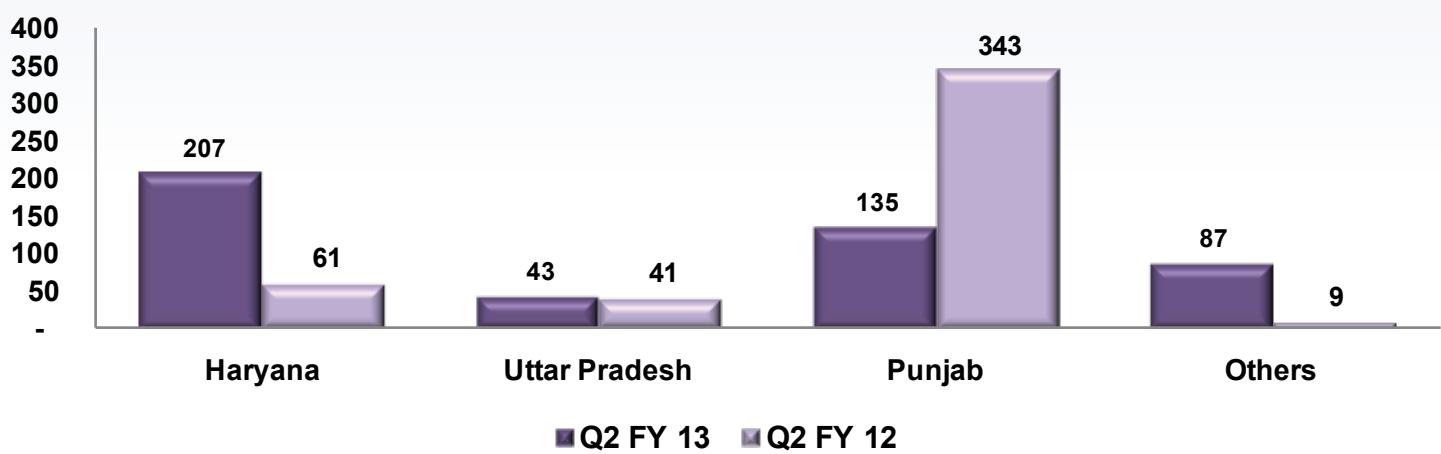


Business Operation (Q2 FY 13 – Q2 FY 12)

Area Booked Comparison (mn sq. ft.)



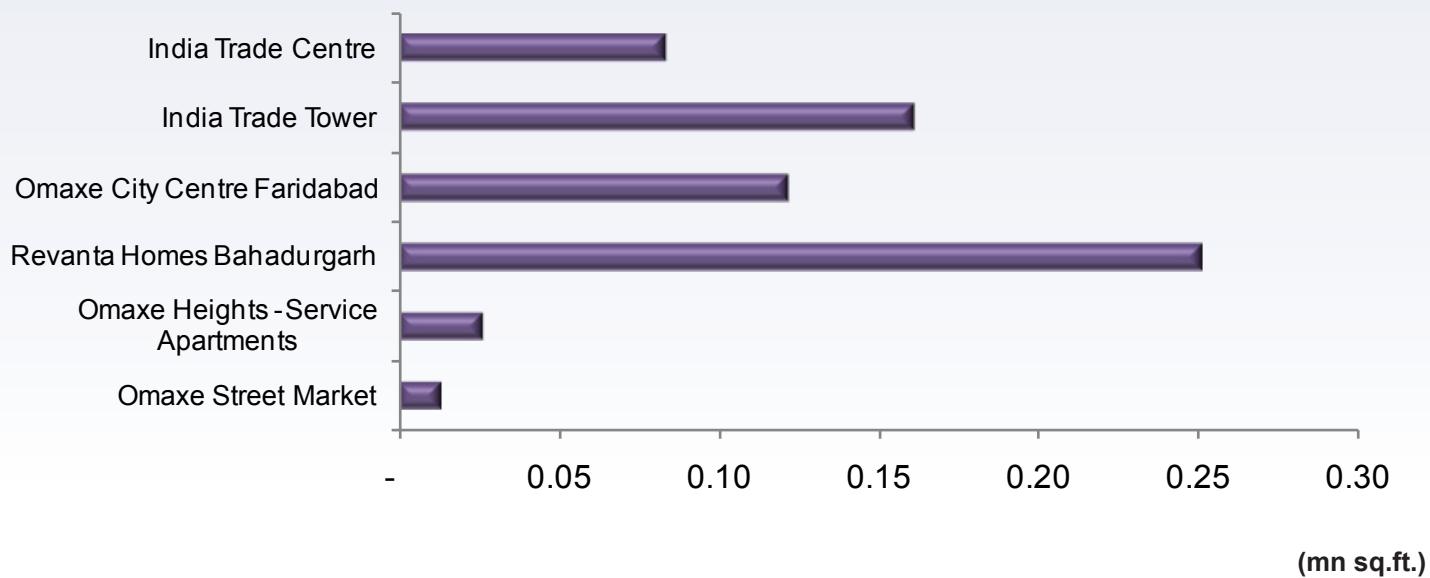
Value Of Bookings Comparison (Rs in Cr)



Newly Launched Projects during Q2 FY 13

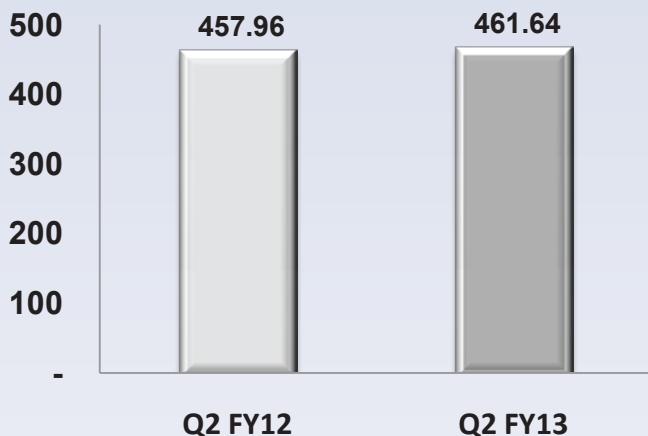
Project Name	Place	Property Type	Total area (mn sqft)	Sold Area (mn sq ft)	Value (Cr.)	Average Rate (INR)
Omaxe Street Market	Jaipur	Shop-cum-office	0.02	0.01	7	5,015
Omaxe Heights - Service Apartments	Faridabad	Group Housing	0.10	0.03	10	3,618
Revanta Homes Bahadurgarh	Bahadurgarh	Floors	0.32	0.25	61	2,442
Omaxe City Centre Faridabad	Faridabad	Shop-cum-office	0.36	0.12	26	2,165
India Trade Tower	New Chandigarh	Comm. Built-up	0.54	0.16	103	6,406
India Trade Centre	Gr. Noida	Comm. Built-up	0.74	0.08	43	5,147
Total			2.07	0.66	250	3,806

Area booked in Mn Sqft



Operational Glimpse (Q2 FY13-Q2 FY12)

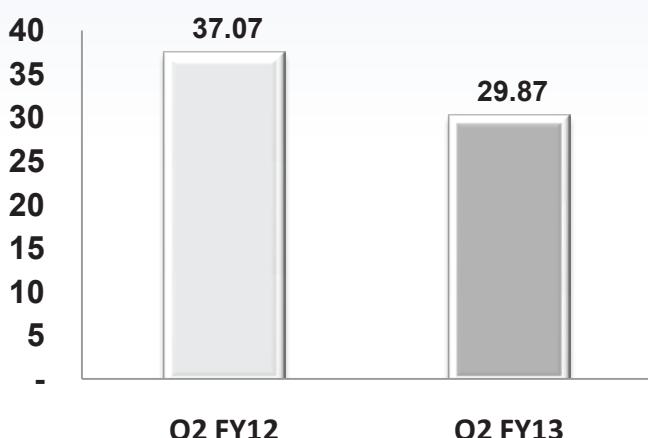
Income from operation (Rs in Cr)



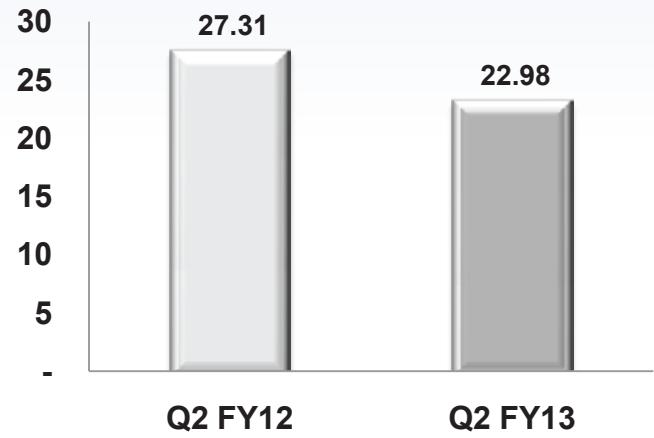
EBITDA (Rs in Cr)



PBT (Rs in Cr)

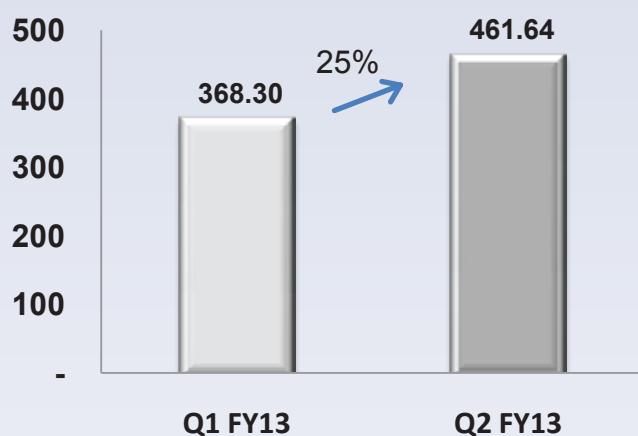


PAT (Rs in Cr)

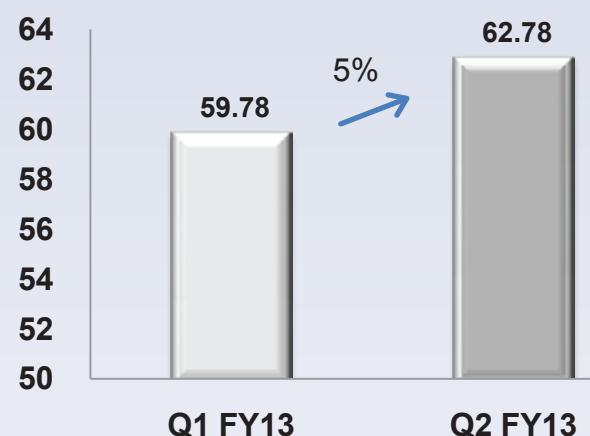


Operational Glimpse (Q2 FY13-Q1 FY13)

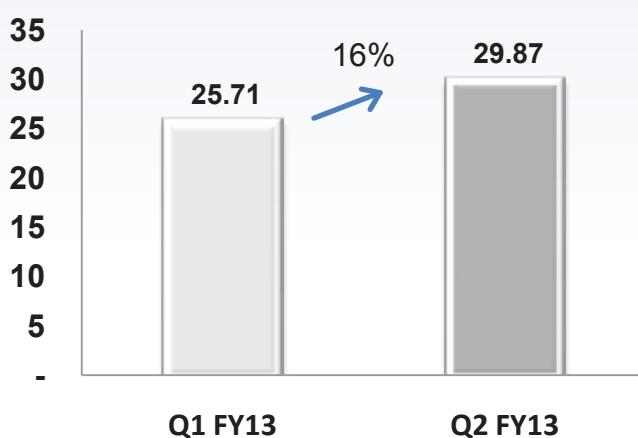
Income from Operation (Rs in Cr.)



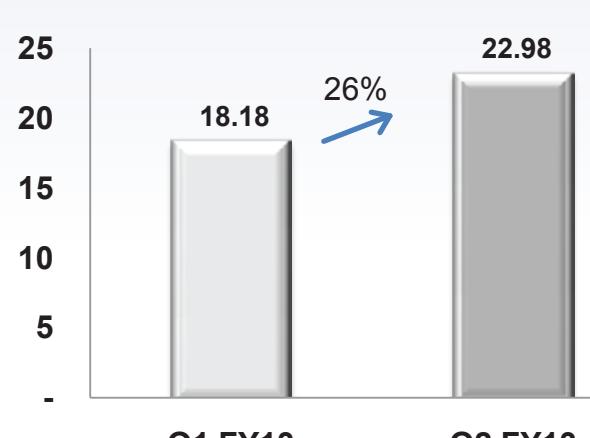
EBITDA (Rs in Cr.)



PBT (Rs in Cr.)



PAT (Rs in Cr.)



Financial Highlights

Operational Performance (Amount in Cr.)

Particular	Q2 FY13	Q1 FY13	Q2 FY12
Income from Operation (Cr.)	461.64	368.30	457.96
EBITDA (Cr.)	62.78	59.78	71.25
PBT (Cr.)	29.87	25.71	37.07
PAT (Cr.)	22.98	18.18	27.31
EPS	1.32	1.05	1.57
EBITDA Margin	13.60%	16.20%	15.60%
PAT Margin	4.98%	4.94%	5.96%

Financial Highlights

Debt Position

Particulars	Amount in Cr.
Opening Balance of Term Loan (as on 1 July 2012)	1,047
Add New Term Loan availed	78
Less Repaid during Q2	117
Increase / (decrease) in WC, Vehi. & Equip. Loan	6
Gross Debt Position (as on 30 September 2012)	1,014
Opening Balance of Deferred Payment (as on 1 July 2012)	206
New Deferred Payment due to acquisition of land	25
Gross Deferred Payment position	231
Debt Repayment Schedule	
Debt Repayment next three months	120
Debt Repayment next six months	266

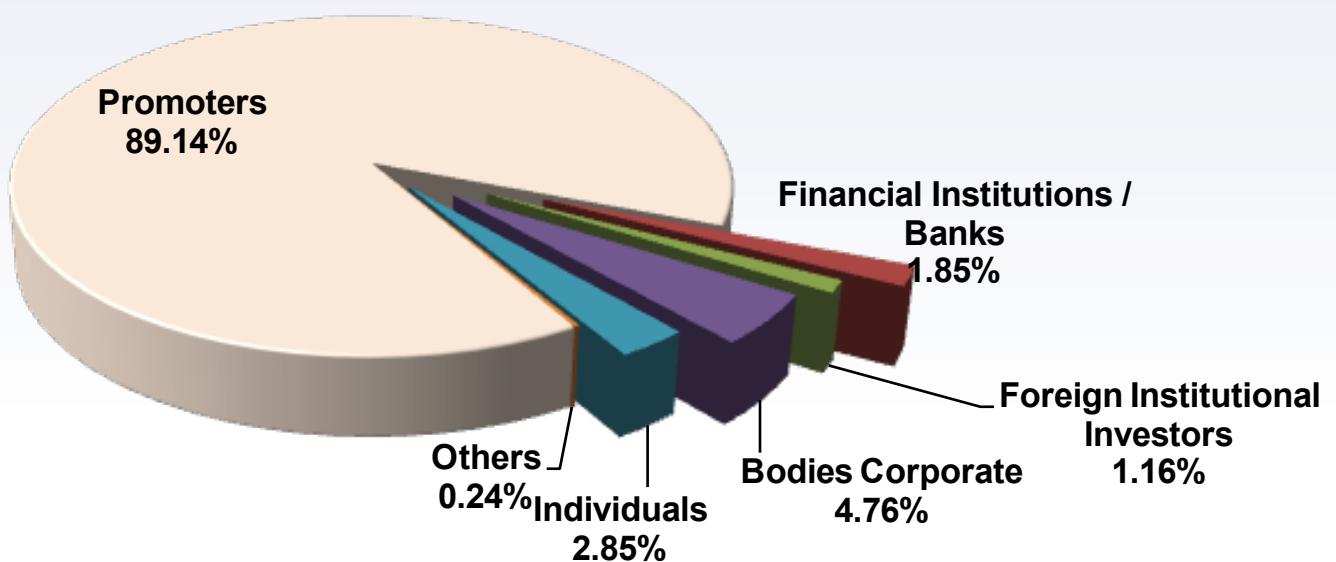
Cash Flow Statement

Particulars	Q2 FY13	H1 FY13
Cash Flow from Operation	498.00	1,057.00
New Borrowing from Bank	78.00	165.00
Construction and Other Overhead Expenses	342.00	789.00
Selling and Admin Expenses	116.00	201.00
Interest Expenses	38.00	80.00
Debt Repayments	117.00	261.00
Total outflow	613.00	1,331.00
Net Balance	(37.00)	(109.00)

Shareholding Pattern

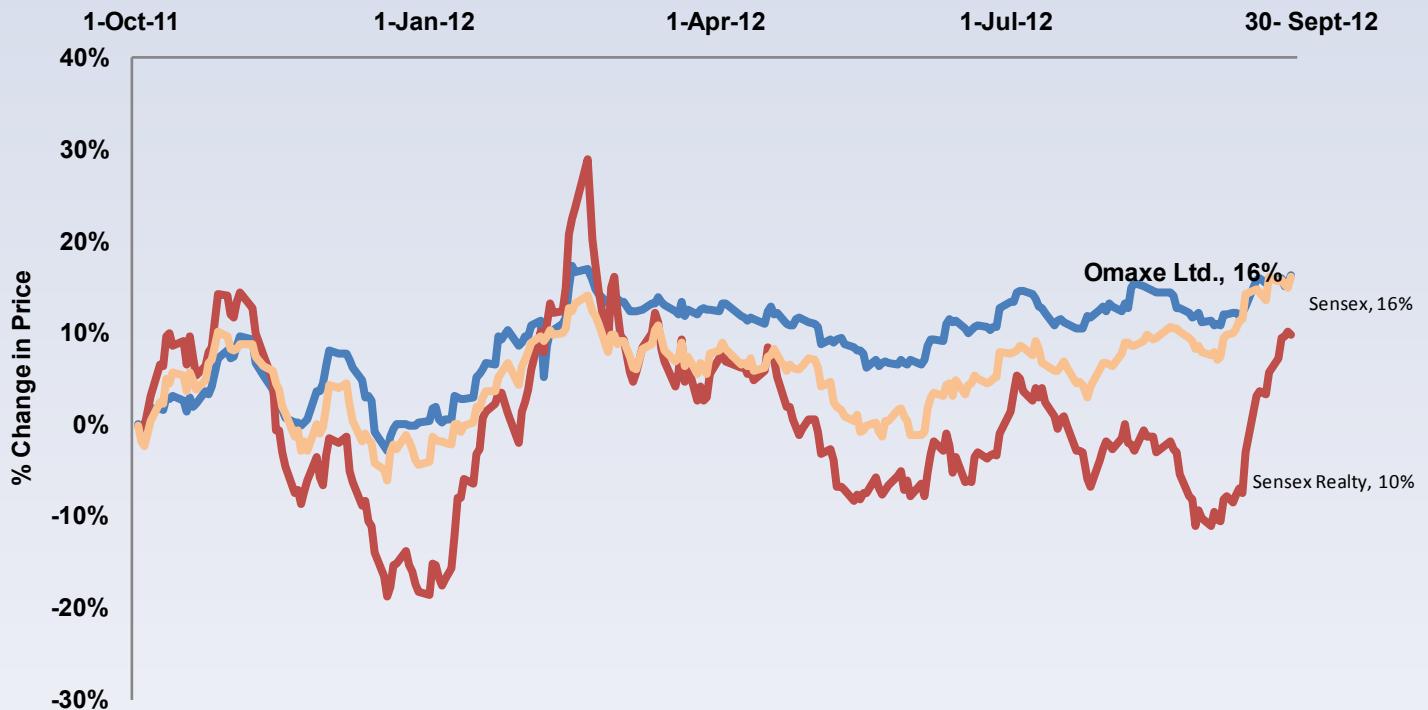
As on 30 September 2012

Category	No. Of Shares	Percentage Shareholding
Promoters	154,725,636	89.14%
Financial Institutions / Banks	3,213,860	1.85%
Foreign Institutional Investors	2,006,730	1.16%
Bodies Corporate	8,253,434	4.76%
Individuals	4,953,791	2.85%
Others	413,549	0.24%
TOTAL	173,567,000	100.00%



Share Price Movement

Yearly Trend (01-Oct-2011 to 30-Sep-2012)



Index	Closing Price		Inc./(Dec.)	Inc./(Dec) %
	1-Oct-11	30-Sep-12		
Sensex	16,151	18,763	2,611	16%
Sensex Realty	1,682	1,847	165	10%
Omaxe Ltd.	136	158	22	16%

Note: Figures above have been rounded-off to the nearest integer.

New Horizons

International Trade Tower, Omaxe New Chandigarh



Elegantly built to awe you, International Trade Tower in Omaxe New Chandigarh is yet another offering spread massively over 5.4 lakh sq. ft. with options of retail and office spaces. It shall emerge as a modern destination and a hub of commercial activity in New Chandigarh.

Area – 5.4 lakh sq. ft.

Type – Retail and Office Space

India Trade Centre, Greater Noida

A state-of-the-art commercial centre with hotel suites, retail shops and office spaces, designed to cater to the growing habitation in the region. The advantage of location and the modern infrastructure in Greater Noida along with superior features add to its value.

Area – 2.86 Acres

Type – Retail, Hotel Suites, Office Space, Club, Business Centre



Omaxe Street Market, Omaxe City, Jaipur



Omaxe City, Jaipur brings a very irresistible and a delightful shopping destination – Omaxe Street Market. With shops of approx 100 sq. ft size, it is an affordable offering that not only has a captive consumer but also offers capital appreciation. Exclusive ground floor shops (with roof right) and attractively priced at Rs 4.5 lakh onwards are the inherent advantages of Omaxe Street Market.

Area – 20,000 sq. ft.

Type – Retail Shops

New Horizons

Revanta Homes, Omaxe Shubhangan, Bahadurgarh



These 3BHK floors located in Sector 4A are not only affordable but also conveniently located. Bahadurgarh is fast emerging as a lucrative real estate destination. Considering its vicinity to adjoining cities, mainly Delhi, Bahadurgarh offers seamless connectivity via road and metro rail. The infrastructure in Bahadurgarh is fast supporting the growing real estate in the city.

Area – 3.15 lakh sq. ft.

Type – 3BHK

Service Personnel Apartments, Omaxe Heights, Faridabad

An abode of modern living with picturesque landscaping, modern amenities, convenient location and an address as reputed as Omaxe Heights, Faridabad make these Service apartments highly sought-after. Affordability and modern architecture are the USPs that make these service apartments unique in the region. 24x7 water and power supply, open and green environment, parks and playgrounds etc make it highly special.

Area – 97,000 sq. ft.

Type – 1BR Apartments



Omaxe City Centre, Faridabad



Omaxe City Centre, Faridabad takes you through the world-famous shopping and entertainment hubs of China, France, New York and London. It opens a window of greater possibilities not only for retailers and investors, but also consumers. This tempting concept, first-of-its-kind is sure to attract huge footfall and redefine the business prospects.

Area – 10.5 acres

Type – Retail

Dreams Taking Shape



City Homes, Omaxe City, Bahadurgarh



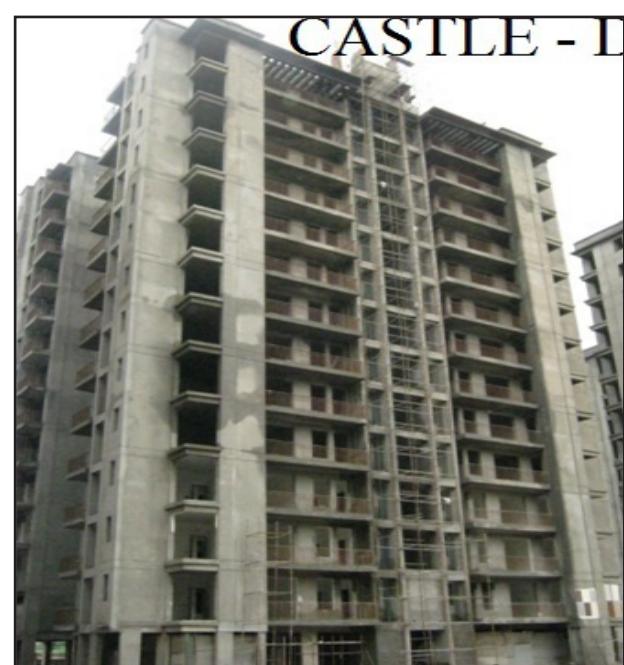
City Homes, Omaxe Panorama City, Bhiwadi



Executive Homez, Omaxe City, Jaipur



India Trade Tower, Omaxe New Chandigarh



Omaxe Spa Village, Faridabad



Villas in Omaxe City, Mangliya, Indore

Actual Photographs

Media presence

Interview • EPC World • August - 2012

www.epcworld.in

Delhi-NCR: NRIs real estate investment base

The Delhi & NCR markets still have a lot of potential despite suggestions of oversupply and price stickiness, says ROHTAS GOEL, Chairman & Managing Director, Omaxe Ltd in an interview with EPC World.

Assessment of the Delhi & NCR residential and commercial real estate market

NCR is the biggest commercial market in the country with nearly 85 million sq ft of office space under operation and is further expected to witness fresh office supply to the tune of 45 million sq ft in the coming three years, according to reports.

The Delhi & NCR markets still have a lot of potential despite suggestions of oversupply and price stickiness. Greater Noida and Noida Expressway have affordable accommodations that cater to the housing needs of the growing middle class. As far as commercial is concerned, these markets are still evolving considering the pace at which residential accommodation is being made available.

Key real estate trends in 2012 and forecast for the Delhi-NCR market for the year 2013

It is too early to predict the trend in 2013, but 2012 will witness large scale development of commercial projects in several cities across India because of expectation of several policies like multi-brand retail and so on that are expected to have a positive impact on commercial space. Besides, both domestic and global companies are expanding their operations, more so now in tier II and tier III cities thereby fueling demand for commercial spaces. The trend for residential segment, too, looks promising in tier II & tier III cities. In Delhi and NCR, it may take time to pick up as interest rates are dissuading buyers.

Housing Regulatory Bill & Transparency

The Housing Regulatory Bill was tabled in the assembly. It is awaiting the President's nod. There is no doubt that the bill will usher in transparency in the real estate transactions, but the bill does not fix equal responsibility on all parties concerned, but only seeks to punish developers. Any delay in possession is on account of several bottlenecks – approval delays and defaulting customers being among the various reasons. The bill is silent on these aspects. A consensus must be evolved in this direction.

Yamuna Expressway & Possibility of ready rise on this stretch

Yamuna Expressway will definitely make commuting easier and in that way see more



Rising population coming to NCR region, so both residential and commercial segment shall benefit. However, we believe the projects that are coming up in the region have already factored in the prices on account of the benefits that will accrue to the opening up of Yamuna Expressway.

Company's plan to unveil only project on this stretch

We are coming up with a commercial project in Greater Noida. Besides, we have a few residential and commercial projects in the NCR that are at advance stages of construction and a few that have been delivered and highly appreciated. A few are:

Omaxe Twin Towers	Residential (Under Construction)	Noida Expressway
Grand Omaxe	Residential (Possession Started)	Noida Expressway
Omaxe Palm Greens	Residential (Under Construction)	Greater Noida
Orchid Avenue	Residential (Under Construction)	Greater Noida
Omaxe Connaught Place	Commercial (Under Construction)	Greater Noida
NRI City	Residential (Delivered)	Greater Noida
NRI City Centre	Commercial (Operational)	Greater Noida

NRIs focusing on Delhi-NCR market for real estate investment.

NRIs have been a bigger chunk of

diversified portfolio comprising residential, commercial, retail, hospitality, entertainment etc. Working on different areas of realty spectrum gives us an opportunity to serve our customers better, enlarge our product portfolio and diversify the risks. Omaxe has developed several landmark projects and architectural marvels not only in Delhi/NCR but also in tier II & III cities. A few of the delivered projects include Omaxe Heights, Lucknow, The Forest, Noida, The Mile, Gurgaon (all residential); Omaxe Square, Delhi, NRI City Centre, Greater Noida, Omaxe Mall, Potolia (all commercial); NRI City, Greater Noida, Omaxe City, Lucknow (all Integrated Township), Construction of Township, Daniba, Modern Jolis or Kapurthala and Fardikot (all infrastructure).

Land Bank

We have a land reserve of 3300 acres for future development. We shall make inroads into possibly more tier II and tier III destinations, expand our existing township, increase product profile in the existing projects and launch a few commercial projects in Faridabad, Greater Noida, New Chandigarh to name a few.

customer base in this region. A varied mix of project options, vicinity to National Capital Delhi and a good investment opportunity has seen NRIs flock this area.

Omaxe's landmark projects

The company has been touching and enhancing lives of many through its



PERSPECTIVE

"THE NCR MARKET STILL HAS A LOT OF POTENTIAL DESPITE SUGGESTIONS OF OVERSUPPLY AND PRICE STICKINESS."

ROHTAS GOEL,
CMD, OMAXE



BETTING BIG ON SMALL TOWNS

OMAXE IS ONE OF THE FIRSTS TO DIVERSIFY INTO TIER II AND III CITIES

Omaxe is one of the leading real estate companies and a diversified infrastructure conglomerate. Having spread its footprints in 12 states across 39 cities in India, the company has already delivered more than 140 projects and is currently executing 54 projects – 17 integrated townships, two hi-tech townships, 16 group housing projects, seven shopping malls and commercial complexes, two hotel projects and 10 EPC contracts, roads and bridges construction.

The genesis of the company goes back to 1987 when first generation entrepreneur and civil engineer Rohtas Goel entered into construction business. In 2001, the company made inroads into the evolving realty sector. Within a short span, the company emerged as one of the largest real estate companies marked by some of the hugely appreciated projects, and more importantly the trust of the people. In order to leverage its expertise in construction, the company diversified into infrastructure sector in 2007 through its wholly owned subsidiary Omaxe Infrastructure and Construction Ltd (OICL).

Over the years, Omaxe has made a mark with some landmark projects and engineering marvels in metros. Seeing an opportunity in tier II and III cities, the company made a conscious decision to venture into states like Uttar Pradesh, Madhya Pradesh, Punjab, Haryana, Uttarakhand, Rajasthan to name a few. Omaxe has completed and delivered more than 74.60 mn sq ft since inception.

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TIMES NEIGHBOURHOOD of

FRIDAY AUGUST 31, 2012

GOMTI NAGAR

ADVERTORIAL AND PROMOTIONAL FEATURE

THE VERTICAL GROWTH



The real estate is one such sector that has seen a massive boom in the past few years. It is the economic growth engine that is divided into commercial, housing, retail and hospitality and caters to the growing needs of infrastructure development also. Today, Gomti Nagar has become a posh area where people want to flaunt in terms of their office or residence. With new developments that are coming with each passing day, the market has become a glut of vertical buildings.

Continued on Page 2

TimesVOICE

SMITA SINGH

Lucknow is expanding and with rising population in the city, most of the city folks are set to establish their business and dream house in the posh area of Gomti Nagar. Regarded as one of the VIP areas of Lucknow, I am happy to be involved in a hub that offers promising growth, be it real estate, shopping complex, malls, restaurants or education.

Vinay Khatri, Gomti Nagar

Omaxe, Israeli JV partner settle disputes

Omaxe and its Israeli joint venture partner on Tuesday settled their disputes before the Company Law Board (CLB). The CLB disposed off the cross petitions filed by Omaxe and Israeli real estate firm Azorim after the counsel informed about the settlement.

PTI ▶

Be in Touch

We look forward to your feedback, suggestion and contribution to enable us to make this medium of expression truly enjoyable and informative. Our contact details are:

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We are on     

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