

Opportunity

Seizing common occasions
and making them great.

PROFESSIONALISM

TRANSPARENCY

CUSTOMER SATISFACTION

SOCIAL RESPONSIBILITY

QUALITY

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Company Overview

Presence	:	Across 39 Cities in 12 States
Project Conceived	:	123 mn sq. ft. (3300 acre)
Land for future development	:	1140 acre
Area delivered in Real Estate	:	42.80 mn sq. ft. (1561 acre)
Area Delivered as Third Party Contractor	:	31.80 mn sq. ft. (over 123 contracts)
Employee Strength	:	~2,150
No of projects (on going)	:	16 Group Housing, 19 Townships, 9 Commercial Malls/Hotels/ SCO
Infrastructure / EPC Projects	:	10



HI-TECH TOWNSHIPS



INTEGRATED TOWNSHIPS



GROUP HOUSING



COMMERCIAL-
SHOPPING MALLS /
OFFICE SPACE

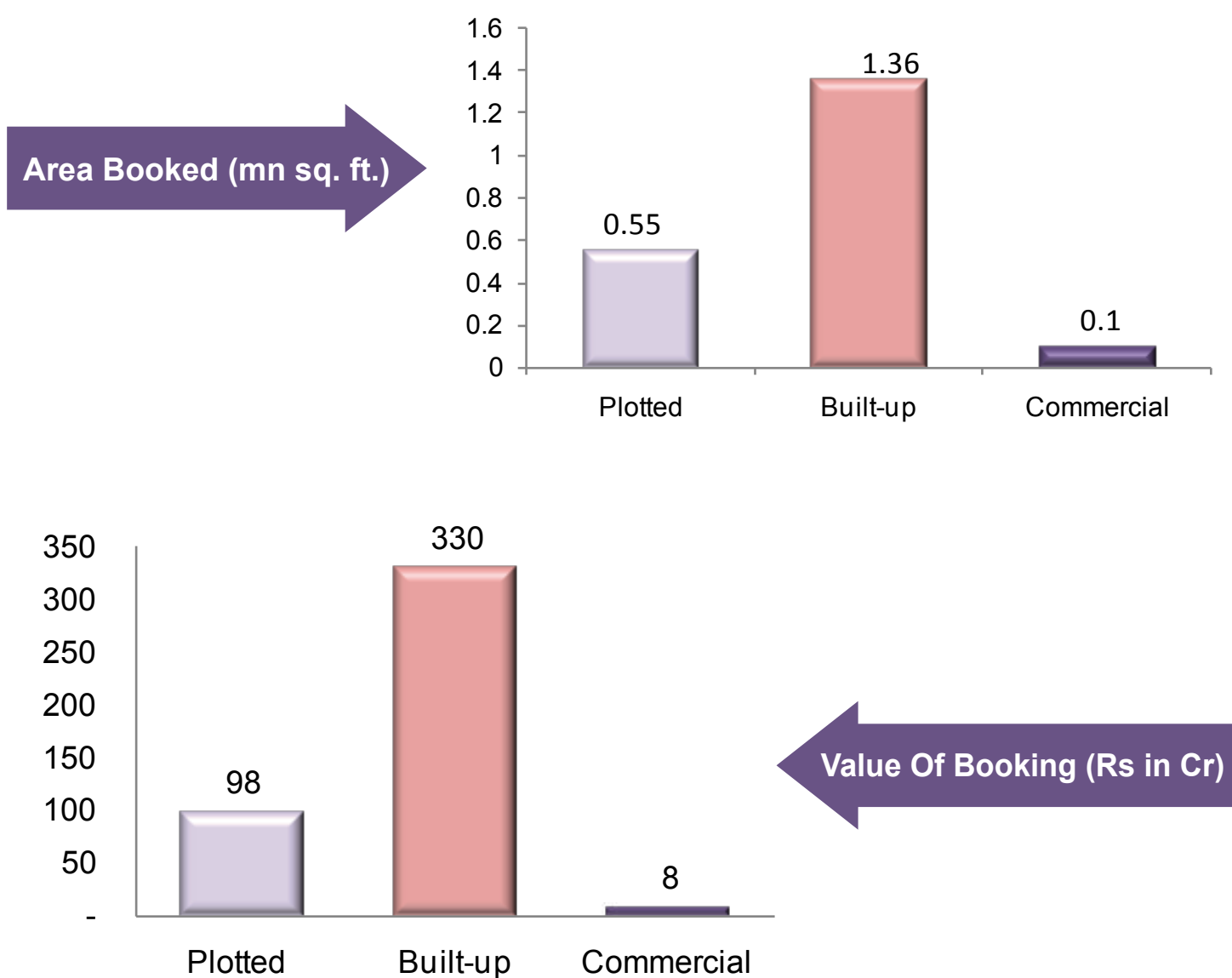


HOTELS

New bookings during Q1 FY13 - 2.01 mn sq. ft.

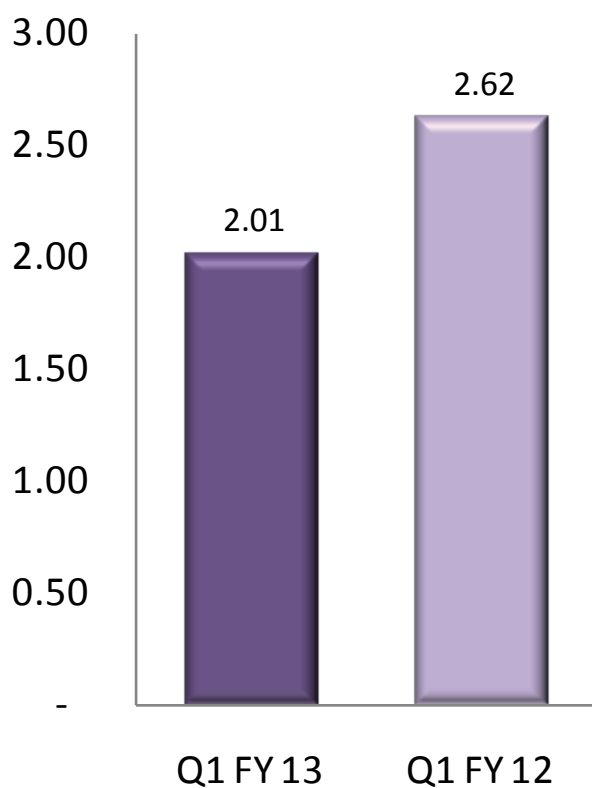
	Area Booked	Value Of Bookings
Plotted Development	0.55 mn sq. ft.	Rs 98 Cr
Built-up (Villas, GH, Floors)	1.36 mn sq. ft.	Rs 330 Cr
Commercial (Plotted, Built-up)	0.10 mn sq. ft.	Rs 8 Cr

Tied up sales for Q1 FY13

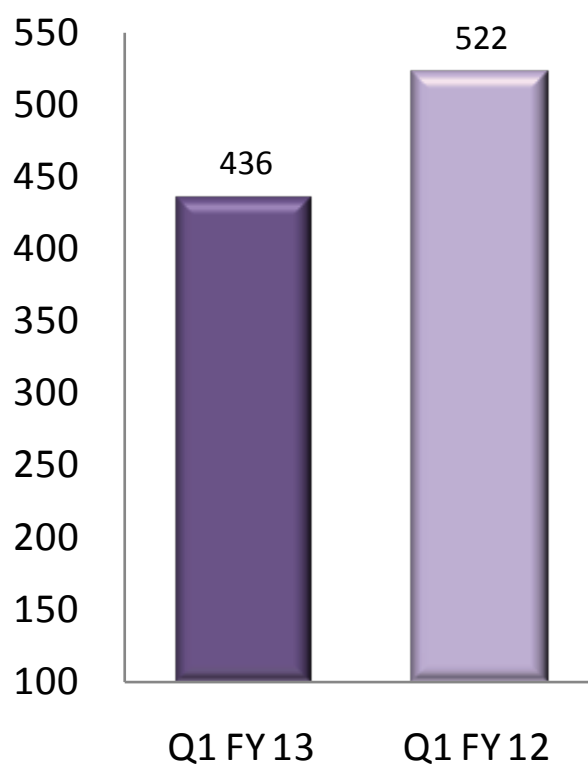


Business Operation (Q1 FY 13 vs Q1 FY 12)

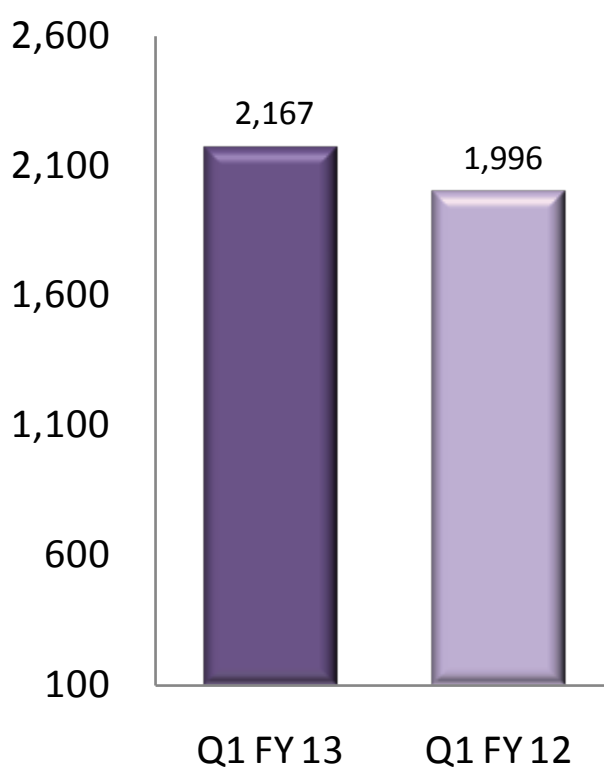
Area Booked (mn sq.ft.)



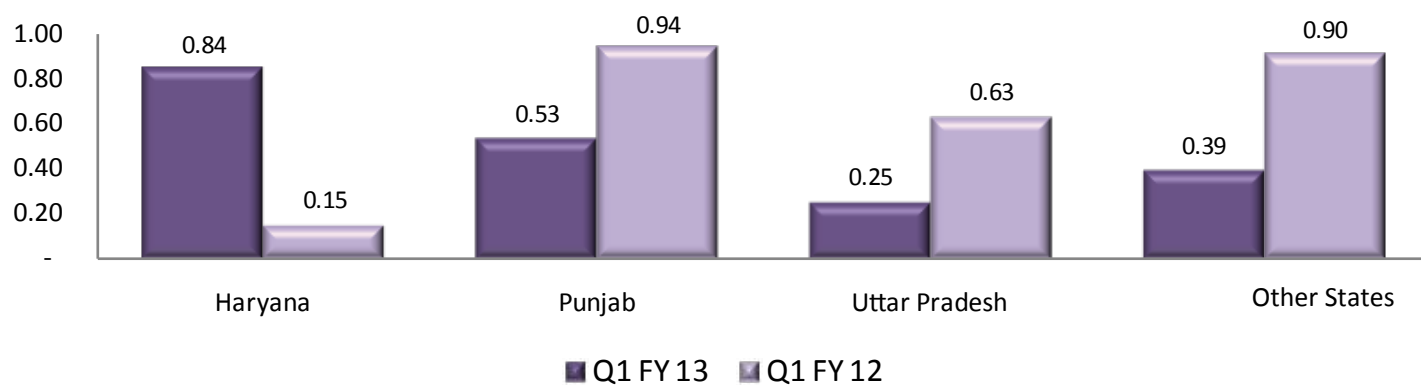
Value Of Booking (Rs in Cr)



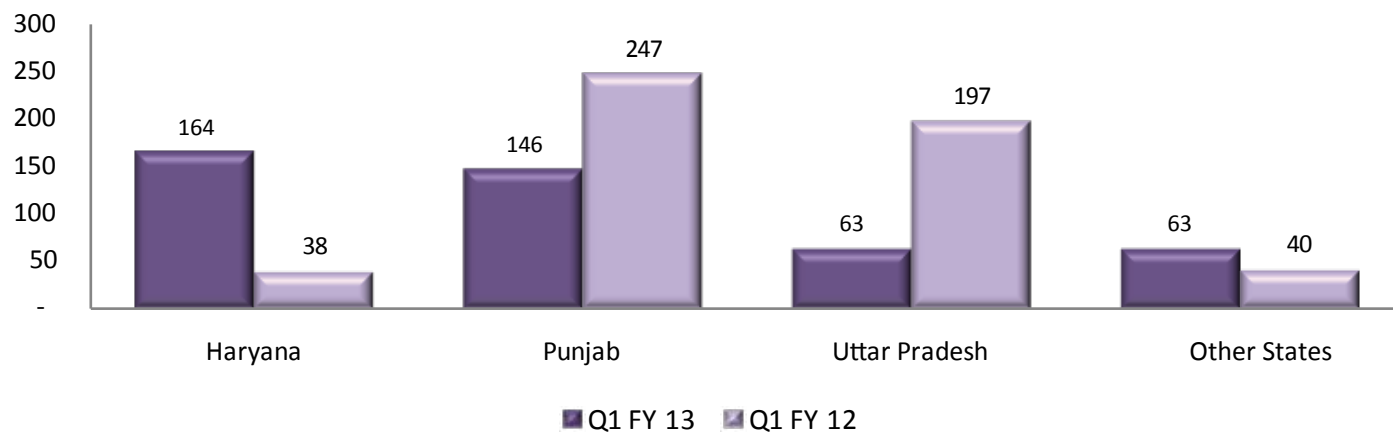
Realizations (in Rs/sq.ft.)



Area Booked Comparison (mn sq. ft.)

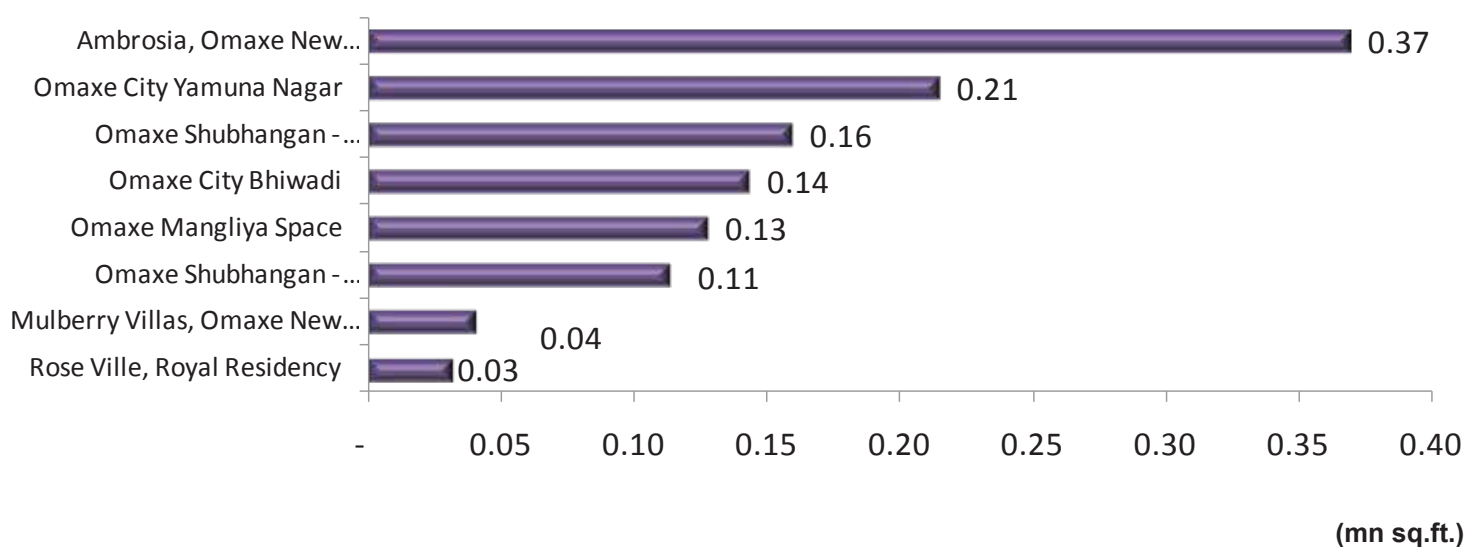


Value Of Bookings Comparison (Rs in Cr)



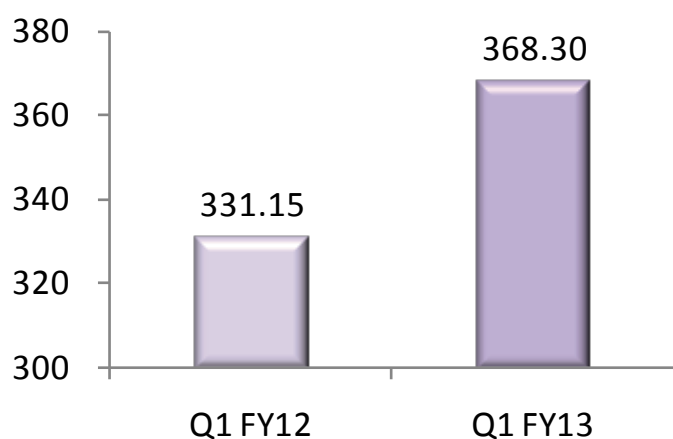
New Launches during Q1 FY 13

Name Of Projects	Location	Type	Total Area (Mn Sqft)	Sold Area (Mn Sqft)	Sold Value (Rs in Cr)	Average Rate (Rs/Sqft)
Rose Ville, Royal Residency	Ludhiana	Villa	0.10	0.03	12.39	3,942
Mulberry Villas, Omaxe New Chandigarh	New Chandigarh	Villa	0.10	0.04	22.35	5,481
Omaxe Shubhangan - Navodaya Homes	Bahadurgarh	Floor	0.13	0.11	28.10	2,476
Omaxe Mangliya Space	Indore	Commercial	0.26	0.13	8.01	630
Omaxe City Bhiwadi	Bhiwadi	Plot	0.23	0.14	22.76	1,591
Omaxe Shubhangan - Vedanta Homes	Bahadurgarh	Floor	0.17	0.16	38.74	2,434
Omaxe City Yamuna Nagar	Yamuna Nagar	Plot	0.23	0.21	17.71	826
Ambrosia, Omaxe New Chandigarh	New Chandigarh	Floor	0.37	0.37	107.53	2,914
Total				1.19	257.59	2,149

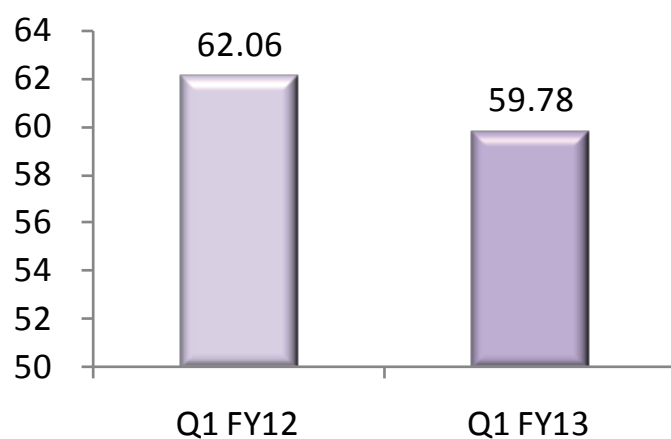


Operational Glimpse (Q1 FY 2013-Q1 FY 2012)

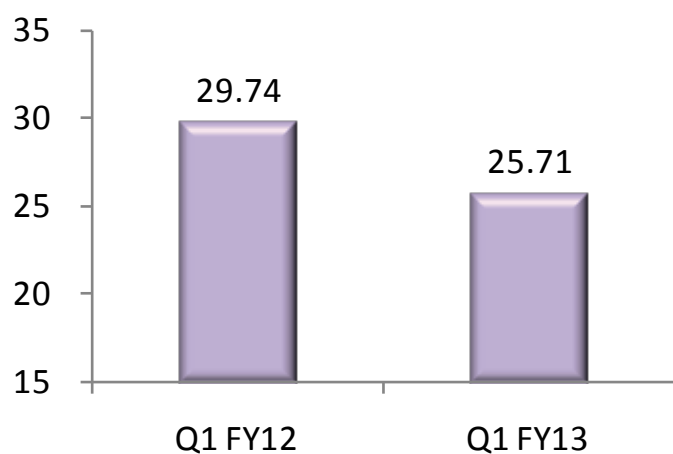
Income from operation (Rs in Cr)



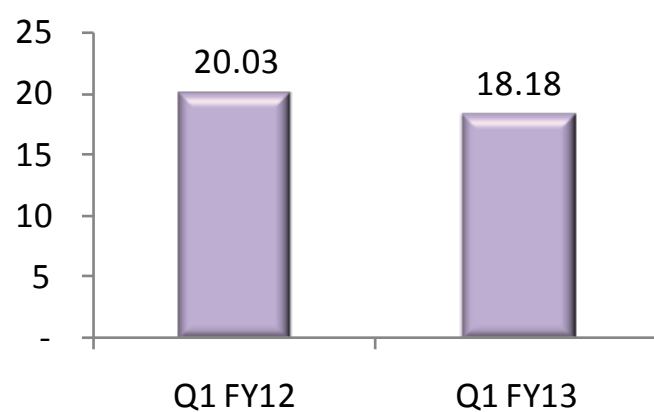
EBITDA (Rs in Cr)



PBT (Rs in Cr)

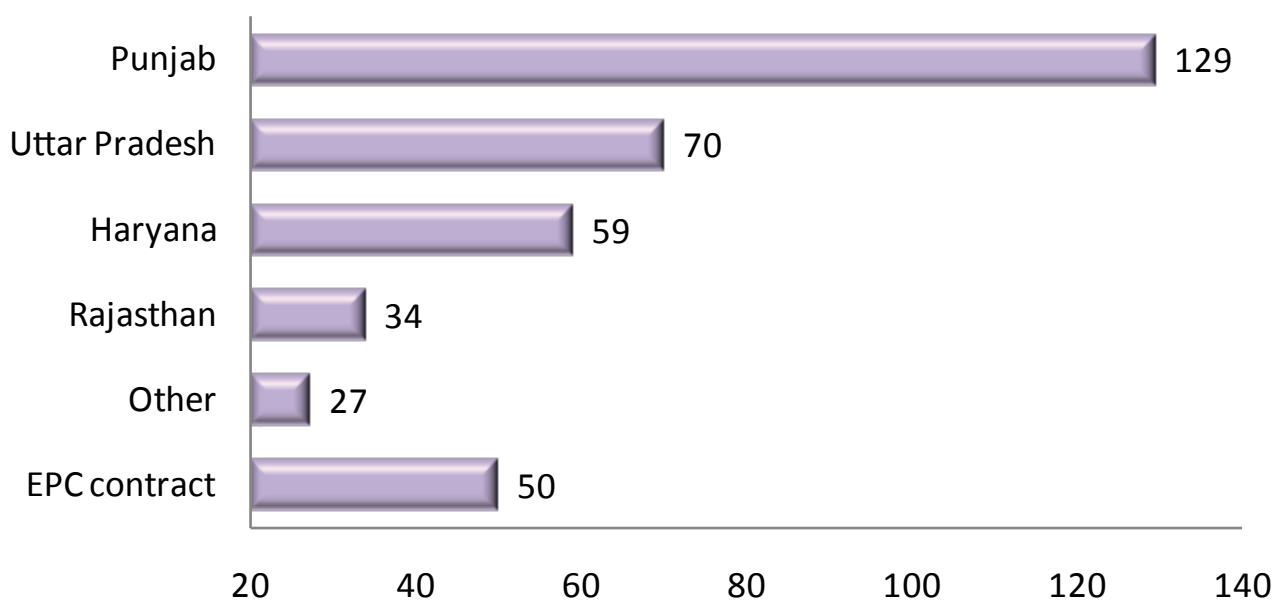


PAT (Rs in Cr)



Major Contributor to Revenue for Q1 FY 2013

State-wise revenue contribution	Value in Cr.
Punjab	129
Uttar Pradesh	70
Haryana	59
Rajasthan	34
Other States	27
EPC contract	50
Total Operating Income	368



(Value in Rs. Cr)

Operational Performance (Amount in Cr.)

Particular	Q1 FY13	Q1 FY12
Income from Operation (Cr.)	368.30	331.15
EBITDA (Cr.)	59.78	62.06
PBT (Cr.)	25.71	29.74
TAX (Cr.)	7.54	9.71
PAT (Cr.)	18.18	20.03
EPS	1.05	1.15
EBITDA Margin	16.23%	18.74%
PAT Margin	4.94%	6.05%
Debt Equity Ratio	0.72	0.87

Debt Position

Particulars	Amount in Cr.
Opening Balance (as on 1 April 2012)	1,340
Less :Repaid during Q1 FY13	131
Add :New loan availed	87
Gross debt position (as on 30 June 2012)	1,295
Loans (secured, unsecured, vehicle and inter-corporate loan)	1,048
Deferred Payment	247
Debt Repayment Schedule	
Debt Repayment next three months	122
Debt Repayment next nine months	377

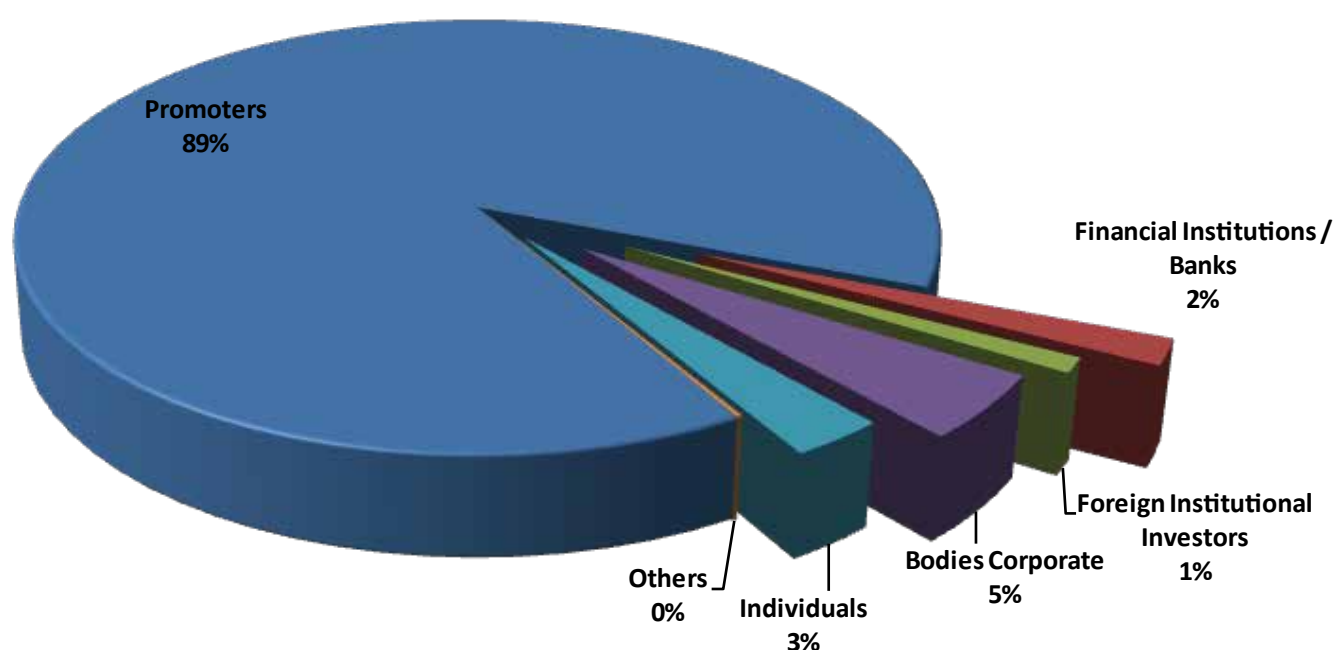
Cash Flow Statement

(Amount in Cr.)

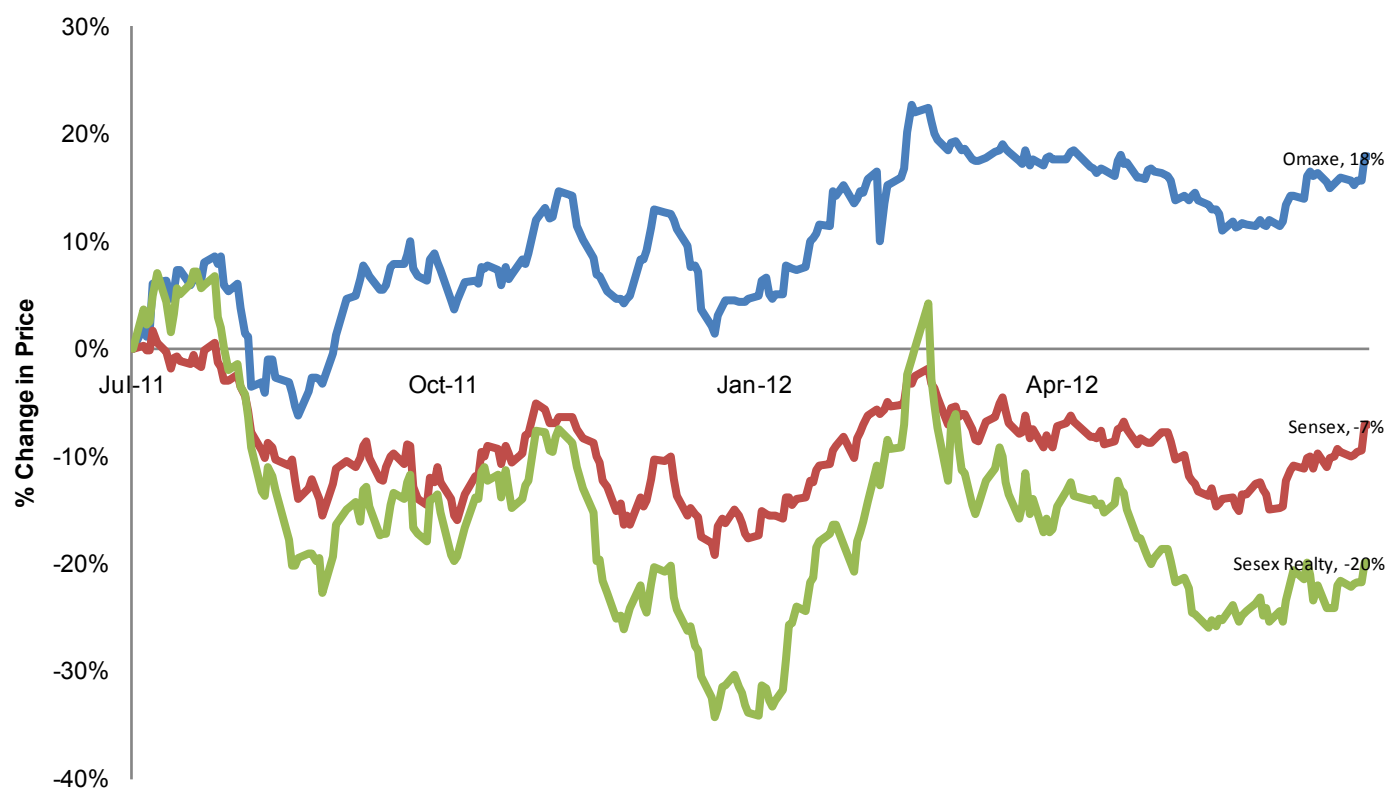
Particulars	Q1 FY13
Cash Flow from Operation	559
New Borrowing from Bank	87
Construction and Other Overhead Expenses	447
Selling and Admin Expenses	85
Interest Expenses	42
Debt Repayments	144
Total outflow	718
Net Balance	(72)

Shareholding Pattern

Category	No. of Shares	Percentage Shareholding
Promoters	154,725,636	89.14
Financial Institutions / Banks	3,268,034	1.88
Foreign Institutional Investors	1,903,954	1.10
Bodies Corporate	8,234,166	4.74
Individuals	5,143,998	2.97
Others	291,212	0.17
TOTAL	1,73,567,000	100.00



Yearly Stock Movement (July'11 - June'12)



Index	Closing Price		Inc./ (Dec.) C=(B-A)	Inc./ (Dec) % D=C/A%
	1-Jul-11 (A)	30-Jun-12 (B)		
Sensex	18,763	17,430	(1,333)	-7%
Sensex Realty	2,081	1,668	(413)	-20%
Omaxe Ltd.	130	153	23	18%

“Mulberry” Villas, Omaxe New Chandigarh, New Chandigarh



The first-of-its-kind luxury and lavish villas “Mulberry” are designed for an enriching experience.

A part of over 700+ acres integrated township Omaxe New Chandigarh, these villas are highly spacious and designed to pamper your soul.

Spread over 300 sq. yd., these G+1 Duplex villas have well-designed modular kitchen, Italian marble flooring, laminated wooden flooring in master bedroom, sprawling lawn on both sides of the villa, European styled bathroom

fittings etc that give you enough reasons to splurge in Nature’s own abode.

The company launched 0.10 million sq. ft.

Omaxe Shubhangan, Bahadurgarh

These exquisite and affordable 1BHK and 2BHK homes namely Navodaya and Vedanta Homes at Omaxe Shubhangan are a delight for the people of Bahadurgarh.

Spread over 12.5 acres, Omaxe Shubhangan is located in sector 4A.

Bahadurgarh is fast emerging as a lucrative real estate destination. Considering its vicinity to adjoining cities, mainly Delhi, Bahadurgarh offers seamless connectivity via road and metro rail. The infrastructure in Bahadurgarh is fast supporting the growing real estate in the city.



The company launched 0.13 million sq. ft. of Navodaya Homes and 0.17 million sq. ft. of Vedanta Homes.

Plots in Omaxe City, Yamuna Nagar



These are well-laid out residential plots located strategically in the approx. 186 acres integrated township Omaxe City, Yamuna Nagar.

These plots are in the sizes between 172 sq yd and 500 sq yd.

Omaxe City, Yamuna Nagar is strategically located on the State Highway towards Bilaspur from Jagadhri with entrance on Bilaspur Road and Jagadhri - Pabni Road.

It will be a lush green gated community with wide roads, world-class club facilities, shopping complex, school, medical facilities, reserved parking, underground drainage system, 24x7 power back-up, security and water.

The company launched 0.23 million sq. ft.

Ambrosia, Omaxe New Chandigarh



These spacious 3 B/R + utility independent floors packed in a perfectly planned concept of G+2 living

Ambrosia comes studded with all the ornaments of modern living in the natural environs of

700+ acres eco township Omaxe New Chandigarh

Five giant parks (one 8-acre and rest half an acre each) musical fountain, 5-star luxury club, tree-lined avenues, perfect connectivity are the USP of Omaxe New Chandigarh.

The company launched 0.37 million sq. ft

Plots in Omaxe City-II, Bhiwadi

These are well-laid out residential plots located strategically in Omaxe City-II, Bhiwadi.

These plots are in the size of 150 sq yd

Omaxe City-II, Bhiwadi is situated on Delhi-Jaipur Highway (NH-8) on a proposed 4-lane Alwar Road. The project provides swift connectivity to key destinations such as Gurgaon (30 min drive) and Delhi IGI Airport (45 min drive).

The company launched 0.23 million sq. ft.



Rose Ville, Royal Residency, Ludhiana



European inspired architectural marvel Rose Ville, in the 36 acre spread township Royal Residency, are limited edition villas that are yawningly spacious with 3 and 4 bedroom options

Gracefully designed, attached bathrooms, separate servant room, large kitchen area with huge dining area overlooking Kids Pool with Rain Shower.

The freedom of space with adequate care to safety has been ensured. Green environment full of scenic beauty, 24x7 power and water supply, school, medical facilities, accessibility and location are some of the added advantages.

The company launched 0.10 million sq. ft.

Dreams Taking Shape



Grand Omaxe, Noida



The Forest Spa, Surajkund



Happy Homes, Omaxe City, Rohtak



Omaxe Twin Towers, Noida



Omaxe Royal Residency, Ludhiana



Omaxe Palm Greens, Greater Noida



FARIDABAD COMES TO LIFE

Omaxe City Center, coming up in Faridabad, is a gateway to the world, as it duplicates the architectural brilliance one would expect to find in the shopping and entertainment hubs of Europe and America, the developers say.

RAVI KUMAR MANGALAM writes

Omaxe City Centre, over nearly 40 acres, is a futuristic shopping and entertainment development not only for retailers and investors but also consumers.

"The meeting of the continents, the convergence of lifestyles and the convergence of business excellence — all come alive at Omaxe City Center in Faridabad. This novel concept is sure to attract huge footfalls and redefine business prospects," the developers say.

Today, Faridabad is amongst the fastest growing cities and is registering an exponential growth; it is also one of the largest consumer markets. Large-scale industrialization over the years has led to greater disposable income and the desire to better one's lifestyle. The coming up of industrial towns in and around

Faridabad will surely further enhance the value proposition and viability of Omaxe City Center.

Low-rise commercial and retail, low maintenance, low possession time, high catchment, open area, multi-level car parking, accessibility to adjoining areas through the Metro line under construction and the highway, and nearly 84-metres-wide road (in picture) being developed by Huda in front are some of the advantages of Omaxe City Center.

Faridabad has been inundated with various residential options, shopping centres and malls, hotels, etc., and the city continues to expand to regions like Greater Faridabad, creating more space for better development. With seamless connectivity to Noida and Gurgaon and with the forthcoming Metro rail, the city's growth will only

Omaxe cut gross debt by ₹213 cr last fiscal year

NEW DELHI: Realty firm Omaxe has reduced its gross debt by ₹213 crore in the last fiscal to ₹1,339.6 crore from internal accruals. According to investors presentation, Omaxe's gross debt has come down to ₹1,339.55 crore as on March 31, 2012 from ₹1,552.3 a year-ago. The debt-equity ratio has been brought down to 0.76 in 2011-12 fiscal from 0.93 in the previous financial year.

PTI

SALIENT FEATURES

1. Convergence of Five Continents
2. Aesthetical elegance, through design, elevation and landscaping, reminiscent of destinations like London, New York, Johannesburg, Buenos Aires, Singapore and Melbourne will be the concept driving Omaxe City Center, developers say.
3. Product mix: residential, shopping-cum-office (SCO) space, budget hotel, bazaars, serviced apartments, retail, offices, family entertainment centre, club, etc

multiply further

"The aesthetics and architectural elegance of the Five Continents created through

landscaping, statues, materials, design and elevation reminiscent of the famous shopping destinations of London, New York, Johannesburg, Buenos Aires, Singapore and Melbourne will be the concept driving Omaxe City Center," developers say.

Omaxe has 22 years of experience in north India and has a significant presence in Faridabad. The company has catered to a wide spectrum of population and income groups. Omaxe's mid-income projects like Omaxe Heights, Omaxe New Heights and Omaxe Hills have brought new lifestyle in the city with affordability, convenient location along with top-notch features and amenities. Omaxe also has ultra-luxury residential projects with the introduction of Omaxe Spa Village and The Forest Spa in Surajkund.

OMAXE POSTS PROFIT

Another real estate player Omaxe Ltd has reported a consolidated net profit of Rs 23.73 crore, an increase of 103 per cent, for the quarter ended March 31, against Rs 11.67 crore for the same period a year ago.

The income from operations for the current quarter stood at Rs 603.58 crore, compared with Rs. 568.60 crore for the fourth quarter, registering a 6 per cent growth.

On an annual basis, the company reported consolidated income from operations of Rs 1,848.75 crore in 2011-12, against Rs 1,525.94 crore in 2010-11 — up 21 per cent.

Commenting on the outlook for FY-13, Mr Rohtas Goel, CMD, Omaxe Ltd., said: "With the recent cut in interest rates by the RBI, some improvement in liquidity and demand is being witnessed. We expect FY13 to be better, both in terms of demand and supply as interest rate is expected to go down further.

"The Government's commitment to housing sector, as laid down in the Budget 2012, is expected to show some impact in the coming times. Besides, with a persistently high demand seen in tier II and III cities, the company will continue to launch projects and explore new destinations with an emphasis on expanding the existing projects to cater to this rise in demand."

जल्द लौट आएगी इकॉनमी में रौनक

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