

# HOPE

Choose it. Anything's possible after that





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# Standing Tall

## Company Overview

- ✓ Presence : 9 States across 30 Cities
- ✓ Project Under Execution/ Construction : ~ 97 mn sq ft
- ✓ Area delivered in Real Estate : 60.40 mn sq ft (approx.)
- ✓ Area Delivered as Third Party Contractor : 31.80 mn sq ft (over 123 contracts)
- ✓ No of projects (On-going) : 14 Group Housing, 18 Integrated Township, 10 Commercial Malls/Hotels/ SCO
- ✓ Employee Strength : ~1700



HI-TECH TOWNSHIPS



INTEGRATED TOWNSHIPS



GROUP HOUSING



COMMERCIAL-  
SHOPPING MALLS /  
OFFICE SPACE

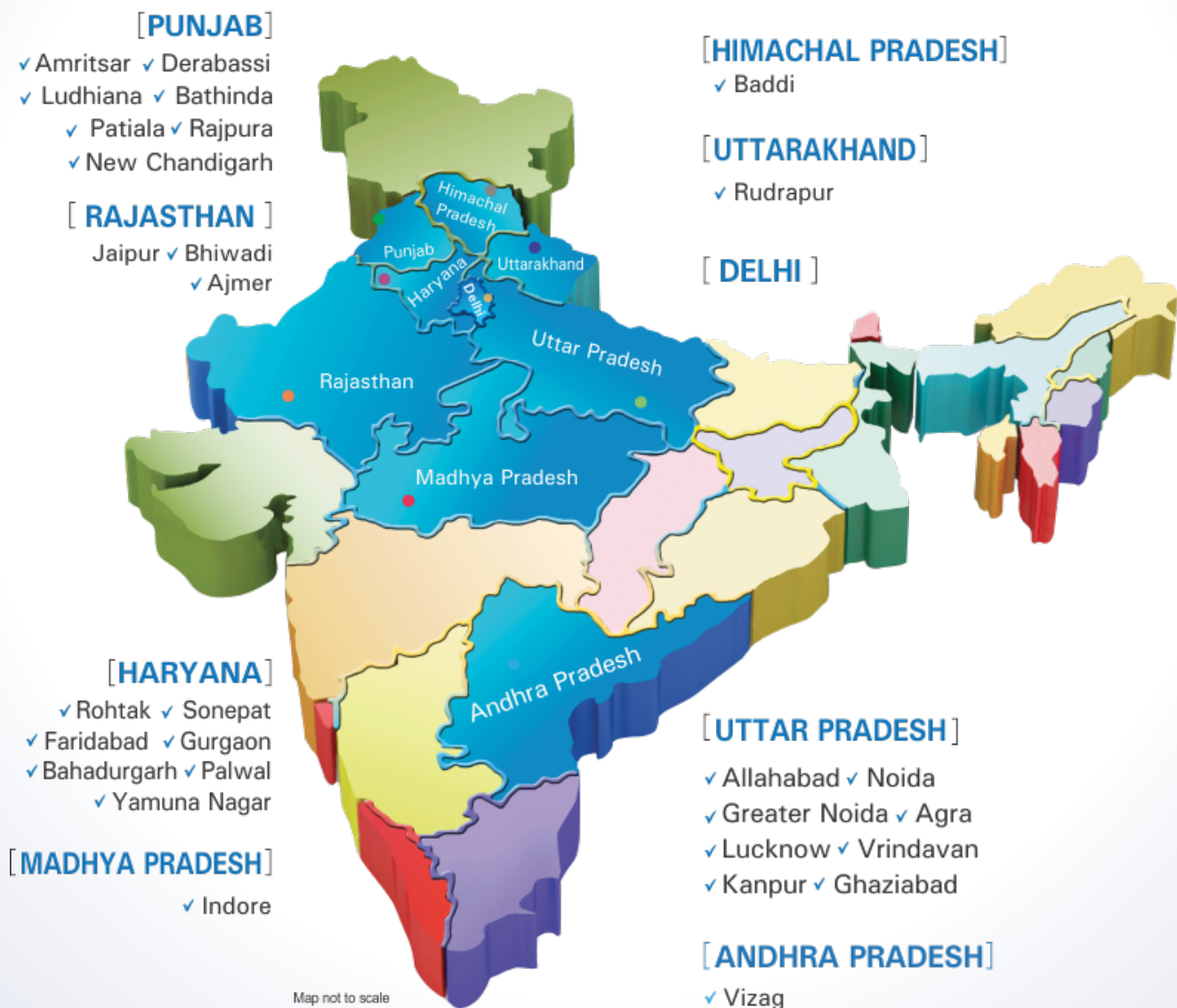


HOTELS



# Omaxe Presence Across India

09 States | 30 Cities



# Business Overview Q2 FY 15

	Q2 FY 15	Q2FY 14	Change
Area Sold (mn sq.ft)	1.06	1.67	-37%
Value of Booking (Rs. Cr)	471	581	-19%
Avg Rate psf (Rs. INR)	4,434	3,478	27%

	Q2 FY15		Q2 FY14	
Particular	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)	Value (Cr.)
Residential Plotted	0.12	16	0.81	167
Residential Builtup	0.78	375	0.56	212
Commercial	0.16	80	0.30	202
Total	1.06	471	1.67	581
Avg Rate psf (Rs. INR)	4,434		3,478	

Area delivered during the quarter is 1.2 mn sqft

# Business Overview H1 FY 15

	H1 FY 15	H1FY 14	Change
Area Sold (mn sq.ft)	1.69	3.34	-49%
Value of Booking (Rs. Cr)	671	1,123	-40%
Avg Rate psf (Rs. INR)	3,985	3,368	18%

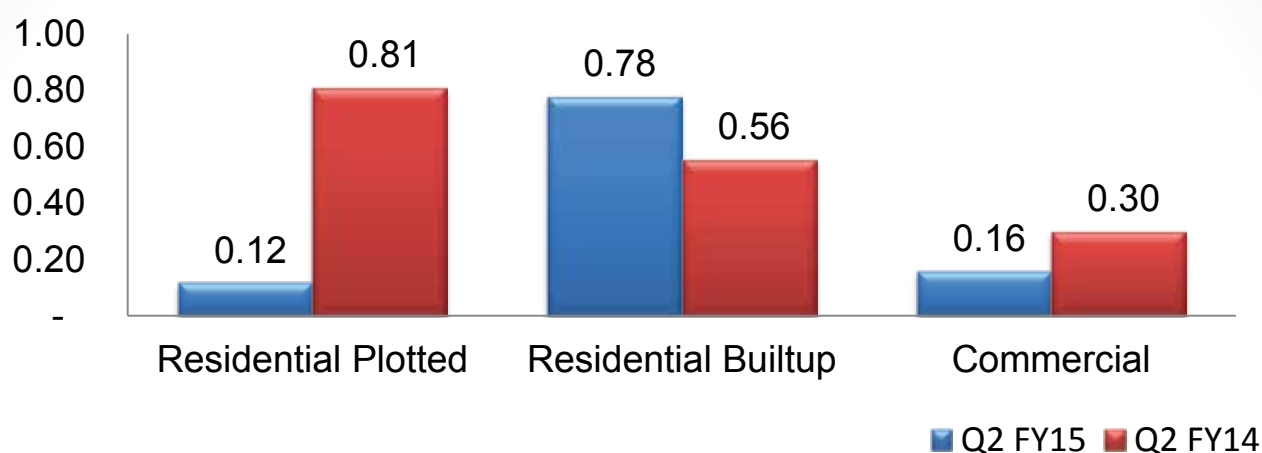
	H1 FY15		H1 FY14	
Particular	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)	Value (Cr.)
Residential Plotted	0.30	33	1.01	156
Residential Builtup	1.09	497	1.91	707
Commercial	0.30	141	0.42	260
Total	1.69	671	3.34	1,123
Avg Rate psf (Rs. INR)	3,985		3,368	

Area delivered during H1 FY15 is 2.16 mn sqft

# Business Operation (Q2 FY 15 – Q2 FY 14)

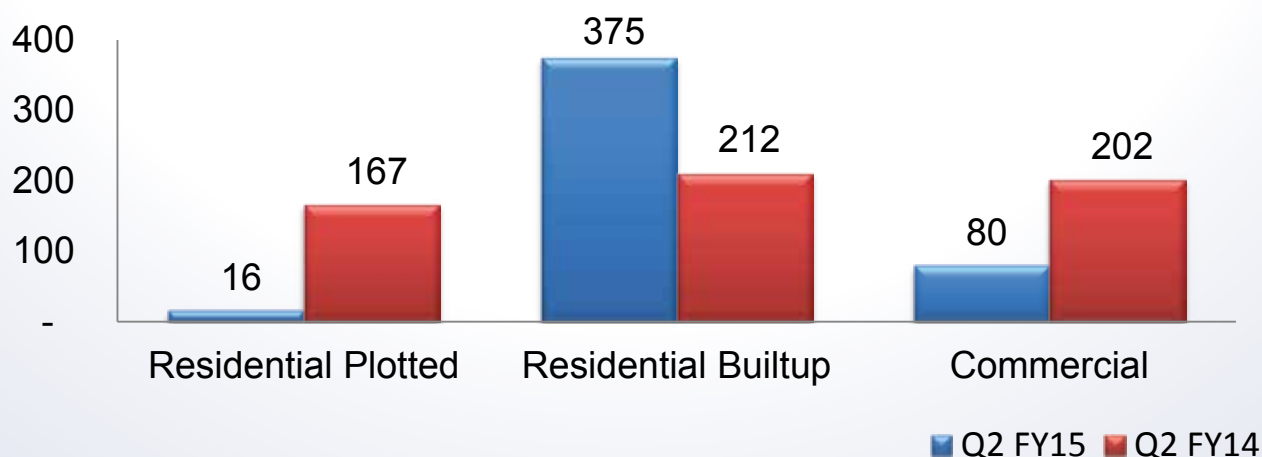
## Area Booked (Mn Sqft)

**Q2 FY15** Area booked 1.06 mn sqft



## Value Of Booking(Rs in Cr)

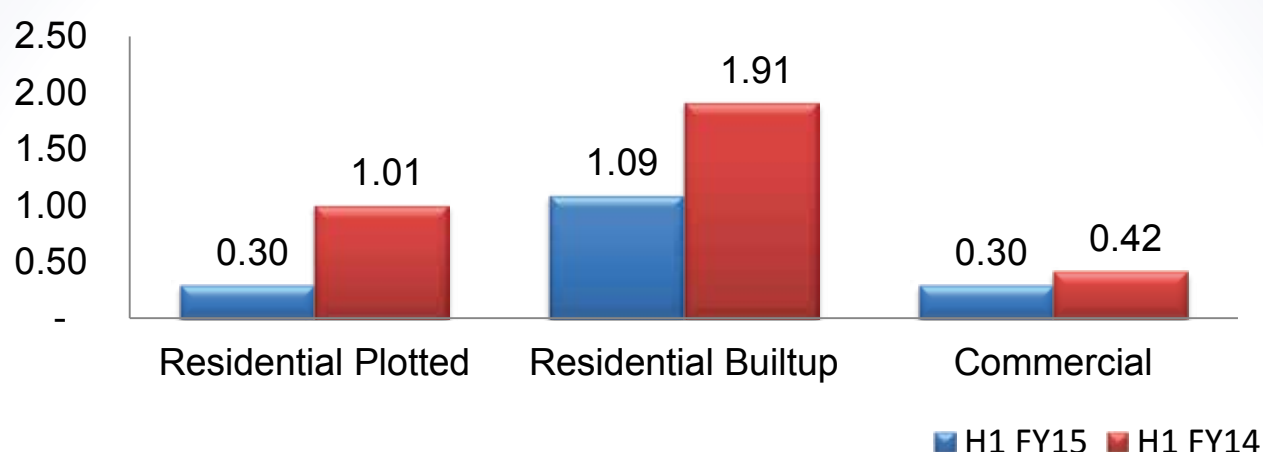
**Q2 FY15** Value of booking 471 Cr



# Business Operation (H1 FY 15 – H1 FY 14)

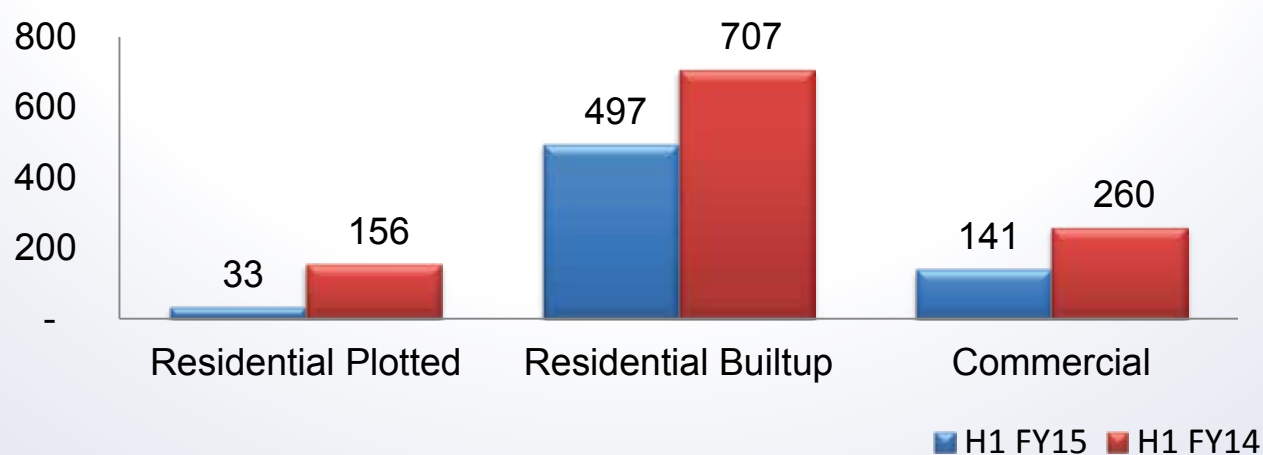
## Area Booked (Mn Sqft)

**H1 FY15** Area booked 1.69 mn sqft



## Value Of Booking(Rs in Cr)

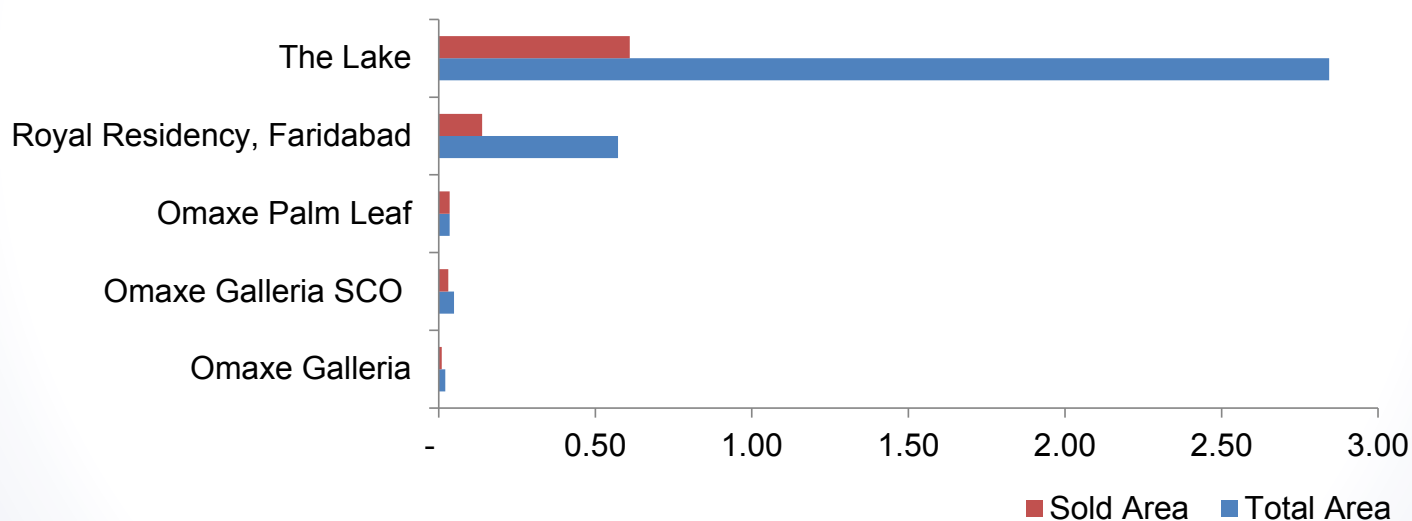
**H1 FY15** Value of booking 671 Cr





## Newly Launched Projects during Q2 FY15

Sub Project Name	Project Name	Particulars	Area Launched (mn sqft)	Area Sold (mn sqft)
Omaxe Galleria	Omaxe City Sonipat	Commercial	0.02	0.01
Omaxe Galleria SCO	Omaxe City Sonipat	Commercial	0.05	0.03
Omaxe Palm Leaf	Omaxe Palm Green, Gr Noida	Residential	0.04	0.04
Royal Residency, Faridabad	Omaxe City Centre, Faridabad	Residential	0.57	0.14
The Lake	Omaxe City, New Chandigarh	Residential	2.84	0.61
<b>Total</b>			<b>3.52</b>	<b>0.82</b>



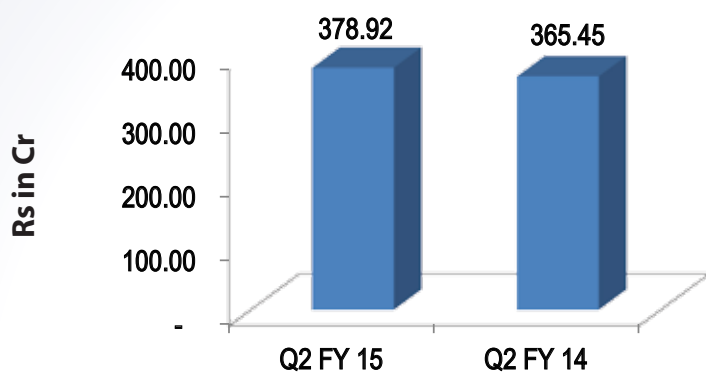
# Financial Highlights

## Consolidated Results (Q2 & H1 FY15)

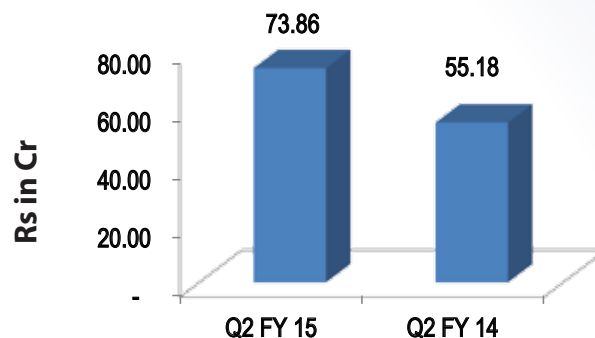
	Quarter Ended			Half Year Ended		Year Ended
	Q2FY15	Q1FY15	Q2FY14	H1FY15	H1FY14	FY14
Turnover	378.92	330.80	365.45	709.72	767.12	1,623.12
Gross profit	105.63	101.25	101.26	206.88	211.47	438.04
EBIDTA	73.86	67.39	55.18	141.25	115.16	255.98
PBT	27.65	24.88	24.48	52.52	50.98	115.54
PAT	13.88	12.03	18.15	25.91	37.19	78.52
EPS (Diluted)	0.76	0.66	0.99	1.42	2.14	4.29

# Operational Glimpse (Q2 FY15 vis-à-vis Q2 FY14)

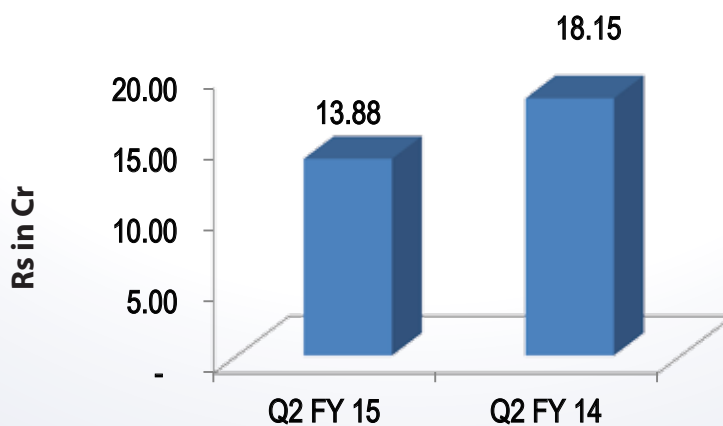
**Income from Operation (Cr.)**



**EBITDA (Cr.)**

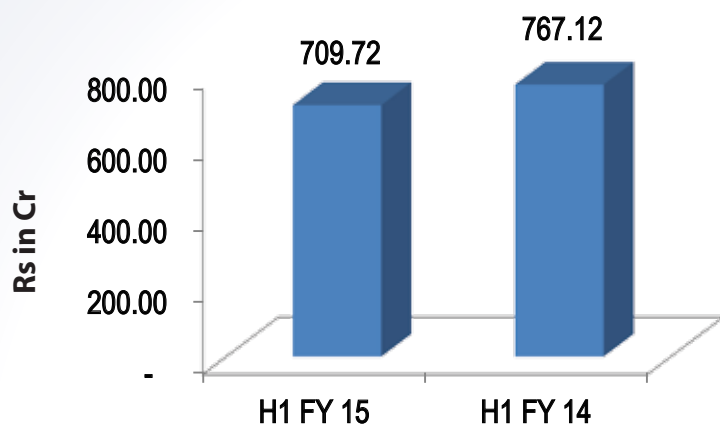


**PAT (Cr.)**

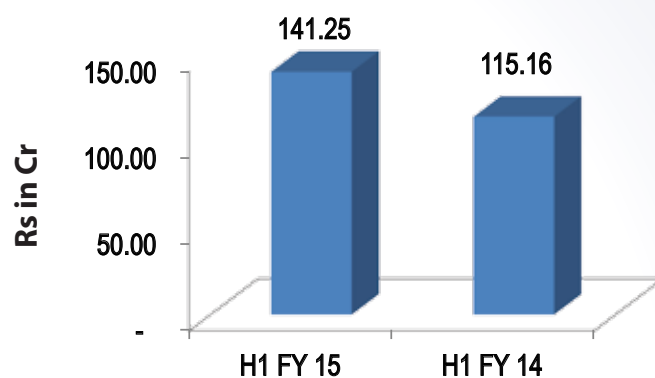


# Operational Glimpse (H1 FY15 vis-à-vis H1 FY14)

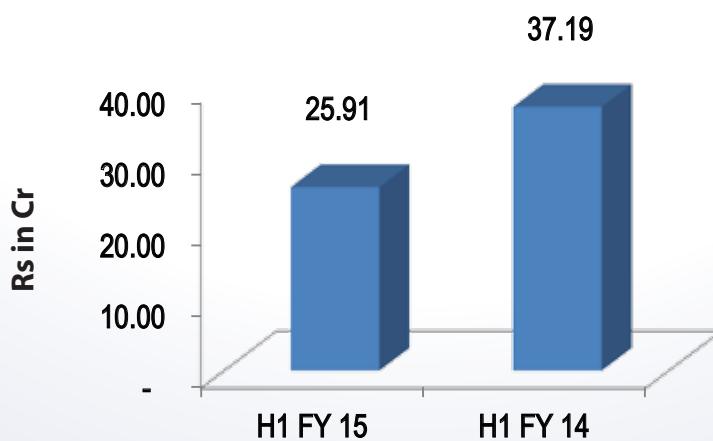
**Income from Operation (Cr.)**



**EBITDA (Cr.)**



**PAT (Cr.)**



# Financial Highlights

## Debt Status (as on 30th September, 2014)

Particulars	Amount in Cr.
Gross Debt Position (as on June 30, 2014)	1,104.00
Add: Loans availed during the Quarter	112.00
Less: Repaid during the Quarter	134.70
Add: Working Capital Limit	5.39
<b>Gross Debt Position (as on September 30, 2014)</b>	<b>1,086.70</b>
Debt Repayment Schedule	
Debt Repayment in next three months	135.00



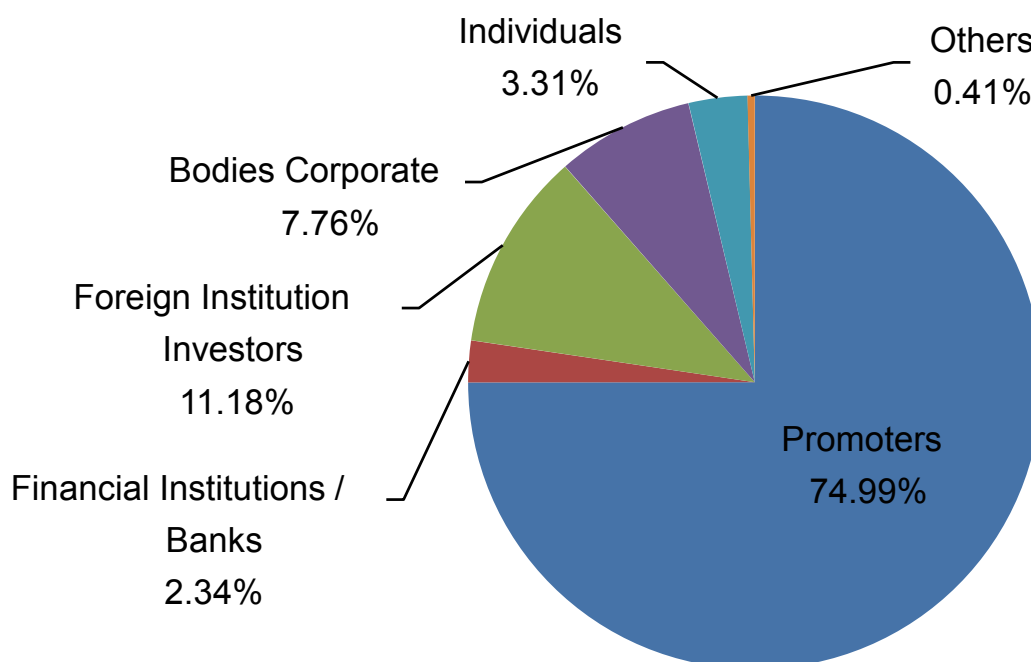
# Financial Highlights

## Cash Flow Position (Q2 & H1 FY15)

Particulars	Q2 FY15	H1 FY15
Cash Flow from Operation	399	769
New Borrowings	112	297
<b>Total Inflow</b>	<b>511</b>	<b>1,066</b>
Construction and Other Overhead Expenses	211	498
Selling and Admin Expenses	139	259
Interest Expenses	41	88
Debt Repayments	130	262
<b>Total outflow</b>	<b>521</b>	<b>1,107</b>
<b>Net Balance</b>	<b>(10)</b>	<b>(41)</b>

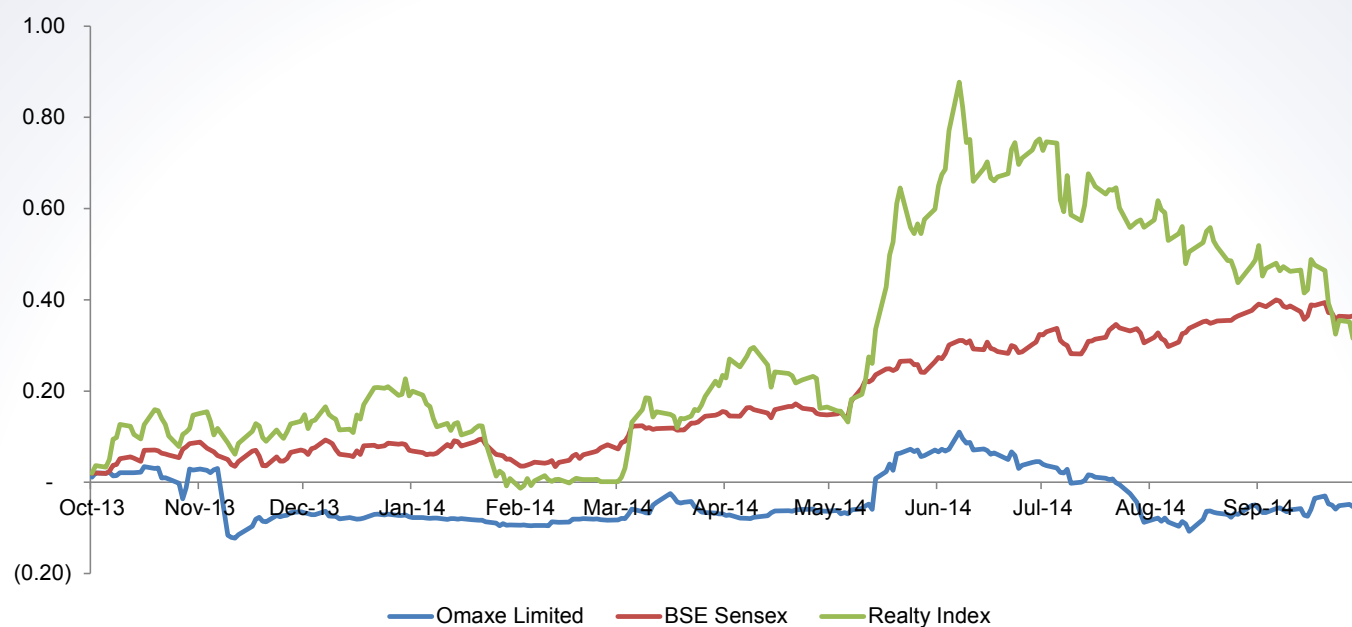
# Shareholding Pattern

As on September 30, 2014



Category	No of Shares	Percentage Shareholding
Promoters	137,166,194	74.99%
Financial Institutions / Banks	4,283,364	2.34%
Foreign Institution Investors	20,450,027	11.18%
Bodies Corporate	14,191,151	7.76%
Individuals	6,056,920	3.31%
Others	752,884	0.41%
<b>Total</b>	<b>182,900,540</b>	<b>100.00%</b>

# Omaxe Limited – Share price movement



Last Trading Price  
As on November 10, 2014

INR 133.10

52 Week High

INR 152.30

52 Week Low

INR 115.65

Market Capitalization

INR 2,434 cr



Perspective view

## The Lake, Omaxe New Chandigarh

This stunning architecture, designed by international architect Omeros, offers 2,3,4,5 BHK apartments, Penthouses and villas. With 80% open and green and conceptually designed multiple water bodies, several features like Multiple Family/Kids' swimming pool and Jacuzzi, beautiful and exclusive blue surroundings complement it. Club Lotus – unfolding petals of amusement - is an exquisite lotus shaped club with every lifestyle facilities one can think of. Clubbing, Sporting and health facilities and other lifestyle features make it extremely desirable.

## Omaxe Royal Residency, Omaxe City Centre, Faridabad

A part of 430 acres Central Business District in Faridabad, Omaxe Royal Residency in Omaxe City Centre, offers 3BHK Smart Residences replete with all modern facilities. Located close to all major institutions and establishments, this residential complex in the most happening sector (Sector 79) in Faridabad.



Perspective view

Perspective view





## Omaxe Palm Leaf Greater Noida

Located in an already inhabited complex Omaxe Palm Greens in Greater Noida, Palm Leaf offers 1BHK homes that will have access to all the modern day lifestyle facilities in the complex, including the proposed club.

## Omaxe Galleria Omaxe City, Sonapat

These SCOs and Booths offer ample space to retailers to cater to a captive customer in the township on NH-2. With a strategic location inside the complex, each booths and shops offer good visibility, power and water supply and sufficiently large parking spaces.





# Way to Success



 **OMAXE**  
**RESIDENCY**  
**LUCKNOW**  
(GOMTI NAGAR EXTENSION)



 *The Forest Spa*  
Ultra luxury apartments & penthouses  
Sector 93B, Noida Expressway



  
AT OMAXE NEW CHANDIGARH



CLUB *Aura*  
YOUR CIRCLE OF INFLUENCE.



**OMAXE**  
**HILLS**  
Agra-Bombay Bypass, INDORE



 **OMAXE CITY**  
YAMUNA NAGAR







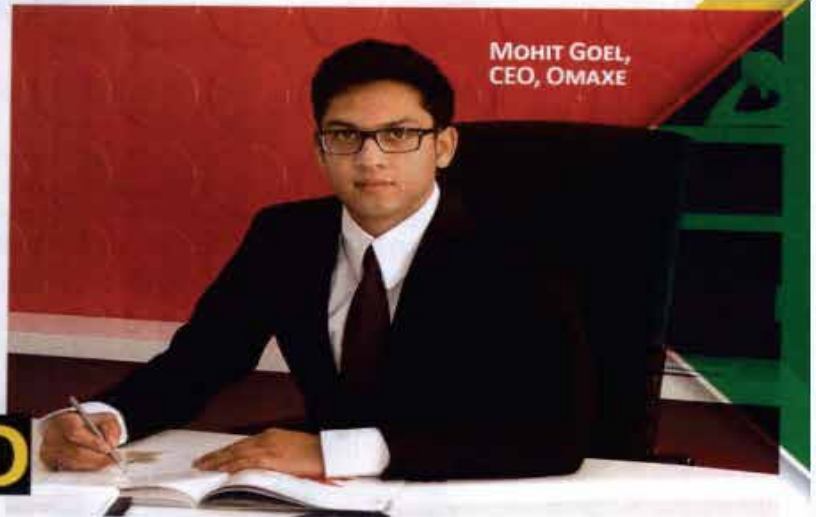
OUTLOOK INDIA'S NO. 1 PERSONAL FINANCE MAGAZINE

# MONEY

**MONEY** spotlight

## MAKING FORAYS INTO THE HINTERLAND

MOHIT GOEL,  
CEO, OMAXE



### A PEEK INTO THE FUTURE GROWTH PLANS OF OMAXE, ONE OF THE MAJOR PLAYERS IN THE REAL ESTATE MARKET IN NORTHERN INDIA

#### What role do you see Omaxe playing in the growth and development of tier II & III cities?

Omaxe has created a niche market for itself. The company has built a strong reputation in tier II and III cities through quality construction and services and delivering modern homes and lifestyle. Omaxe is present in 9 states across 30 cities like Lucknow, Indore, Ludhiana, New Chandigarh, Bahadurgarh, Rohtak, Sonapat, Palwal, Vrindavan, besides Delhi-NCR. In the last few years, post making a strategic move to diversify into tier II and III cities, the company has not looked at entering new markets, instead focused on expanding existing projects. Nurturing, growing and adding newer facilities remain our endeavour. As a result of this strategy, the company, in its city of presence, is today known for its modern homes at an affordable cost with facilities akin to metros — from sufficiently large open and green spaces to clubhouses, parks, designated play area, sports facilities to name a few.

#### How will the RBI's directives on affordable housing impact real estate and Omaxe?

The RBI's move to make city-wise classification of affordable housing and periodically review its definition is a significant step forward in boosting the real estate sector. The increase in cap of affordable housing eligible for loan under priority sector was imperative considering the rising prices of homes in the last few years. Home buyers can now avail loans easily and at a lower interest rate. As a result of this, a rise in the demand of affordable housing is imminent, leading to more developers focusing on affordable housing segment and creating varied choice and ample supply in this segment. In the next 9-12 months, inflation is expected to be reigned in and interest rates are also expected southbound. This should

benefit a lot of home buyers and reduce their EMI burden.

The RBI's move coupled with the government's various tax benefits in the Budget will spur the demand in real estate and as a result help realise government's vision of housing for all by 2022.

Omaxe has been operating at these price points in 30 cities and with RBI's impetus, we plan for an aggressive expansion of existing projects. Our offerings in these cities vary from townships, residential complexes and commercial. With plots, floors, villas, group housing etc to choose from in residential segment, Omaxe's first-mover advantage into tier II and III cities almost a decade ago will further get a stamp of enhanced desirability in these cities.

#### How has Omaxe delivered on its promise of committed delivery to its customers?

The reiteration of delivering 7-9 million sq. ft. every year has been maintained and with a product mix in the end-user market that Omaxe operates in, such delivery record speaks for itself. In the last five years, we have increased our real estate delivery over 5 times; from 11 million sq. ft. till 2009-10 to 58.3 million sq. ft. till 2013-14.

#### Brief us about your current and upcoming projects in residential, commercial, retail space?

We are executing 42 real estate projects — 14 group housing, 18 integrated townships, including 2 hi-tech townships and 10 commercial malls. We are developing an integrated township in New Chandigarh, Omaxe New Chandigarh; a mixed-land use project, Omaxe City Centre, Faridabad; an entertainment zone in Omaxe Connaught Place, Greater Noida and residential and commercial projects in Lucknow, Vrindavan, Indore, Bahadurgarh. □



# ओमैक्स सिटी में चलाया पौधारोपण अभियान



ओमैक्स सिटी में पौधारोपण करते लोग।

(संदीप)

सोनीपत, 3 अगस्त (ब्यूरो): ओमैक्स लिमिटेड ने रविवार को सोनीपत स्थित अपनी परियोजना ओमैक्स सिटी में पौधारोपण अभियान चलाया। इसका आयोजन रोटरी क्लब, मिड टाऊन सोनीपत के सहयोग से किया गया। ओमैक्स लिमिटेड के ए.वी.पी. सुरेन गोयल ने बताया कि ओमैक्स सिटी पहले ही काफी हरी-भरी और साफ-सुथरी टाऊनशिप है।

इसमें अतिरिक्त 1000 पौधे लगाने से आने वाले समय में यह टाऊनशिप और भी हरी-भरी व शांतिप्रिय विकसित होगी। इस मौके पर ए.जी.एम. मनीश गोयल, रोटरी क्लब मिड टाऊन के अध्यक्ष भूपेश चांदना, सचिव अरुण वासुदेव सहित अनेक लोग मौजूद थे।

## DEVELOPERS' FORUM

*Although the NCR market is reeling under the pressure of unsold inventory, realtors believe that it will gain momentum in near future.*



“Even as sentiments have gone up, studies expect approx. 9 quarters for existing inventories in NCR to exhaust. The optimism seems to have returned post the formation of a stable government but macroeconomic indicators are still weak.”

— MOHIT GOEL  
CEO, Omaxe Ltd.

We look forward to your feedback, suggestion and contribution to enable us to make this medium of expression truly enjoyable and informative. Our contact details are:

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We are on     

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