

Pizza Sales report

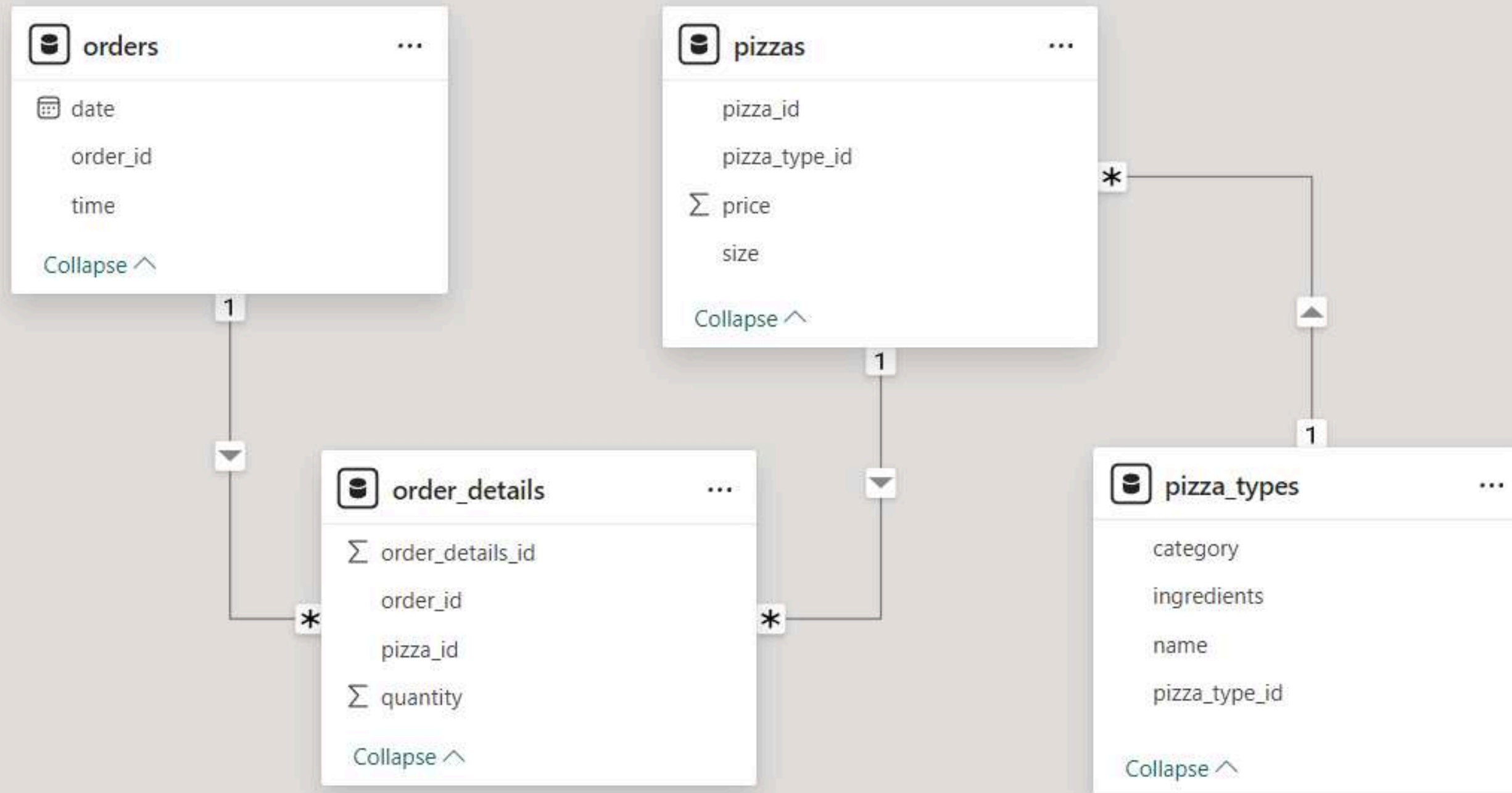


Introduction

Welcome to my comprehensive SQL project focused on analyzing pizza sales data. This project utilizes SQL to extract valuable insights from a pizza sales database, addressing a range of business questions from basic to advanced levels. By querying the database, we can uncover trends, understand customer preferences, and identify key factors driving sales performance.



Entity-Relationship Diagram



Questions Solved

Basic:

- Retrieve the total number of orders placed.
- Calculate the total revenue generated from pizza sales.
- Identify the highest-priced pizza.
- Identify the most common pizza size ordered.
- List the top 5 most ordered pizza types along with their quantities.

Intermediate:

- Join the necessary tables to find the total quantity of each pizza category ordered.
- Determine the distribution of orders by hour of the day.
- Join relevant tables to find the category-wise distribution of pizzas.
- Group the orders by date and calculate the average number of pizzas ordered per day.
- Determine the top 3 most ordered pizza types based on revenue.

Advanced:

- Calculate the percentage contribution of each pizza type to total revenue.
- Analyze the cumulative revenue generated over time.
- Determine the top 3 most ordered pizza types based on revenue for each pizza category.

Retrieve the total number of orders placed.

```
SELECT  
    COUNT(order_id) AS "Total Orders"  
FROM  
    orders;
```

	Total Orders
▶	21350

Calculate the total revenue generated from pizza sales.

SELECT

ROUND(SUM(order_details.quantity * pizzas.price),
2) AS 'Total Revenue (\$)'

FROM

order_details

JOIN

pizzas **ON** pizzas.pizza_id = order_details.pizza_id;

	Total Revenue (\$)
▶	817860.05

Identify the highest-priced pizza.

```
SELECT
    pizza_types.name AS 'Name of the Pizza',
    pizzas.price AS 'Price ($)'
FROM
    pizza_types
    JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
ORDER BY price DESC
LIMIT 1;
```

	Name of the Pizza	Price (\$)
►	The Greek Pizza	35.95

Identify the most common pizza size ordered.

```
SELECT
  pizzas.size AS 'Size of Pizza',
  COUNT(order_details.order_details_id) AS 'Order Count'
FROM
  pizzas
  JOIN
    order_details ON pizzas.pizza_id = order_details.pizza_id
GROUP BY pizzas.size
ORDER BY 'Order Count' DESC
LIMIT 1;
```

	Size of Pizza	Order Count
▶	M	15385

List the top 5 most ordered pizzas along with their quantities.

```
SELECT
    pizza_types.name AS 'Name of the Pizza',
    SUM(order_details.quantity) AS Quantity
FROM
    pizza_types
    JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
    JOIN
    order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.name
ORDER BY Quantity DESC
LIMIT 5;
```

Name of the Pizza	Quantity
The Classic Deluxe Pizza	2453
The Barbecue Chicken Pizza	2432
The Hawaiian Pizza	2422
The Pepperoni Pizza	2418
The Thai Chicken Pizza	2371

Join the necessary tables to find the total quantity of each pizza category ordered.

```
SELECT
    pizza_types.category AS Category,
    SUM(order_details.quantity) AS Quantity
FROM
    pizza_types
    JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
    JOIN
    order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY Category
ORDER BY Quantity DESC;
```

Category	Quantity
Classic	14888
Supreme	11987
Veggie	11649
Chicken	11050

Determine the distribution of orders by hour of the day.

```
SELECT
    HOUR(order_time) AS Hour, COUNT(order_id) AS 'Order Count'
FROM
    orders
GROUP BY HOUR(order_time);
```

Hour	Order Count
11	1231
12	2520
13	2455
14	1472
15	1468
16	1920
17	2336
18	2399
19	2009
20	1642
21	1198
22	663
23	28
10	8
9	1

Join relevant tables to find the category-wise distribution of pizzas.

```
SELECT
    category, COUNT(name) AS count
FROM
    pizza_types
GROUP BY category;
```

category	count
Chicken	6
Classic	8
Supreme	9
Veggie	9

Group the orders by date and calculate the average number of pizzas ordered per day.

```
SELECT
    ROUND(AVG(Quantity), 0) as "Average no. of orders per day"
FROM
    (SELECT
        orders.order_date, SUM(order_details.quantity) AS Quantity
    FROM
        orders
    JOIN order_details ON orders.order_id = order_details.order_id
    GROUP BY orders.order_date) AS order_quantity;
```

Average no. of orders per day
138

Determine the top 3 most ordered pizza types based on revenue.

```
SELECT
    pizza_types.name AS 'Name of the Pizza',
    ROUND(SUM(order_details.quantity * pizzas.price),
          0) AS 'Revenue ($)'
FROM
    pizza_types
    JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
    JOIN
    order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.name
ORDER BY 'Revenue ($)' DESC
LIMIT 3;
```

Name of the Pizza	Revenue (\$)
The Hawaiian Pizza	32273
The Classic Deluxe Pizza	38180
The Five Cheese Pizza	26066

Calculate the percentage contribution of each pizza type to total revenue.

```
SELECT
    pizza_types.category AS 'Category of Pizza',
    ROUND(SUM(order_details.quantity * pizzas.price) / (SELECT
        ROUND(SUM(order_details.quantity * pizzas.price),
            2) AS 'Total Revenue ($)')
        * 100,
        2) AS 'Contribution in Revenue (%)'
FROM
    order_details
    JOIN
        pizzas ON pizzas.pizza_id = order_details.pizza_id) * 100,
2) AS 'Contribution in Revenue (%)'

FROM
    pizza_types
    JOIN
        pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
    JOIN
        order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.category;
```

Category of Pizza	Contribution in Revenue (%)
Classic	26.91
Veggie	23.68
Supreme	25.46
Chicken	23.96

Analyze the cumulative revenue generated over time.

SELECT

```
order_date as 'Order Date',  
round(sum(revenue) over(order by order_date), 2) as 'Cumulative Revenue'  
from
```

(SELECT

```
orders.order_date,  
SUM(order_details.quantity * pizzas.price) AS revenue
```

FROM

```
order_details  
JOIN  
pizzas ON order_details.pizza_id = pizzas.pizza_id  
JOIN  
orders ON orders.order_id = order_details.order_id
```

```
GROUP BY orders.order_date) AS sales;
```

Order Date	Cumulative Revenue
2015-01-01	2713.85
2015-01-02	5445.75
2015-01-03	8108.15
2015-01-04	9863.6
2015-01-05	11929.55
2015-01-06	14358.5
2015-01-07	16560.7

Determine the top 3 most ordered pizza types based on revenue for each pizza category.

```
SELECT Category,
       name 'Top 3 Pizzas under specified category respectively',
       Revenue as 'Revenue ($)'
       FROM
       (SELECT
        category AS 'Category',
        name,
        revenue, RANK() OVER(PARTITION BY category ORDER BY revenue DESC) AS rn
        FROM
        (SELECT
         pizza_types.category,
         pizza_types.name,
         ROUND(SUM(order_details.quantity * pizzas.price),
                2) AS revenue
         FROM
         pizza_types
         JOIN
         pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
         JOIN
         order_details ON order_details.pizza_id = pizzas.pizza_id
         GROUP BY pizza_types.category , pizza_types.name) as a) as b
       WHERE rn <= 3;
```

Category	Top 3 Pizzas under specified category respectively	Revenue (\$)
Chicken	The Thai Chicken Pizza	43434.25
Chicken	The Barbecue Chicken Pizza	42768
Chicken	The California Chicken Pizza	41409.5
Classic	The Classic Deluxe Pizza	38180.5
Classic	The Hawaiian Pizza	32273.25
Classic	The Pepperoni Pizza	30161.75
Supreme	The Spicy Italian Pizza	34831.25
Supreme	The Italian Supreme Pizza	33476.75
Supreme	The Sicilian Pizza	30940.5
Veggie	The Four Cheese Pizza	32265.7
Veggie	The Mexicana Pizza	26780.75
Veggie	The Five Cheese Pizza	26066.5

Contact



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Thank you!

