

## Contact

[www.linkedin.com/in/deepan-m-na3831315](https://www.linkedin.com/in/deepan-m-na3831315) (LinkedIn)

## Top Skills

Sales  
Distribution  
Marketing Strategy

## Languages

English (Full Professional)  
Hindi (Limited Working)  
Kannada (Full Professional)  
Tamil (Full Professional)  
Telugu (Limited Working)

# Deepan M N

Indian Police Service  
Bengaluru, Karnataka, India

## Experience

Karnataka State Reserve Police  
Commandant 1st Battalion  
September 2023 - Present (1 year 10 months)  
Bangalore Urban, Karnataka, India

Karnataka State Police  
Assistant Commissioner of Police  
October 2021 - September 2023 (2 years)  
Kalaburagi, Karnataka, India

Sardar Vallabh Bhai Patel National Police Academy  
IPS Officer Trainee  
August 2019 - September 2021 (2 years 2 months)  
Hyderabad, Telangana, India

airtel  
3 years 2 months

Zonal Manager - Own Retail  
November 2013 - July 2014 (9 months)  
Bangalore

Establishing a chain of world class telecom retail sales and service showrooms. Handle P & L for every store. This role covers store operations, inventory and human resource management.

Zonal Sales Manager  
August 2012 - November 2013 (1 year 4 months)  
Bangalore Rural

I have worked across both urban and rural markets handling the Prepaid Sales & Distribution for entire district of Bangalore Rural.  
Gained maximum exposure working with different product lines - Mobility, Mobile Internet, DTH and Airtel Money.

Urban Territory Manager  
February 2012 - July 2012 (6 months)  
Ramnagar District, Karnataka

Handled prepaid sales and distribution for urban markets.

#### Young Leader - Management Trainee

June 2011 - January 2012 (8 months)

Bangalore

Exposed to different cross functional teams such as Network, Distribution and Marketing.

" Enhancing 3G Internet pack sales in B2C – Retail " was one of the key projects which I handled and won the Best Circle Award for the team. The project had a 360 Degree approach to build product awareness at the trade and customer level to ensure better off-take. It covered a span of programs - SMS educational campaign, Sales tracking tools on mobile, Sampling program for customers and Contests for the Retail.

#### Nokia

##### Internship

April 2010 - June 2010 (3 months)

Handled a marketing assignment " Impact on Music handset sales when bundled with third party music accessories"

# Conducted in-depth interviews to understand consumer 'Buying behavior', usage, brand perception of mobile music accessories

# Designed and tested the concept note on third party brands at Nokia Priority Dealer

#### Indian Institute of Science

##### Electricity Sector of Karnataka: Emergent Issues

May 2008 - July 2008 (3 months)

Bangalore

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## Education

#### Indian Institute of Management, Ahmedabad

PGDM, General Management · (2009 - 2011)

#### Jonkoping International Business School, Sweden

Exchange Program, Business Management · (2010 - 2010)

#### National Institute of Technology Karnataka

BTech, Electronics and Communication · (2005 - 2009)

MES College, Bangalore

Pre-University (12th), Science · (2003 - 2005)

Presidency School, Bangalore

ICSE · (1992 - 2003)