### Week 11 - Problems

Business Research Methods

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# Problem 1: CEO Salary

Install the package wooldridge

• data: wooldridge::ceosal1

The data set ceosal1 contains information on CEOs.

- salary: salary in thousands of dollars.
- roe: average return on equity (roe) for the CEO's firm for the previous three years.

Sample size? Find average, minimum and maximum salary.

```
## n avg_sal min_sal max_sal
## 1 209 1281.12 223 14822
```

#### Estimate the model

salary = 
$$\beta_0 + \beta_1 roe + u$$
.

$$\widehat{\textit{salary}} = 963.191 + 18.501 \textit{roe}$$

If roe is 0, what is the predicted salary?

$$\widehat{salary} = 963.191 + 18.501 roe$$

If the return on equity is zero, roe = 0, then the predicted salary is the intercept, 963.191, which equals \$963,191 because salary is measured in thousands.

$$\widehat{\textit{salary}} = 963.191 + 18.501 \textit{roe}$$

If roe increases by one percentage point, then the salary is predicted to change by ?

If the return on equity increases by one percentage point, roe =1, then salary is predicted to change by about 18.5, or \$18,500.

If roe is 30, what is the predicted salary?

$$\widehat{\textit{salary}} = 963.191 + 18.501(30) = 1518.221,$$

which is just over \$1.5 million.

The firm's return on equity explains only about 1.3% of the variation in salaries for this sample of 209 CEOs. That means that 98.7% of the salary variations for these CEOs is left unexplained!
— True or False?

```
summary(model_ceo)$r.squared
```

```
## [1] 0.01318862
```

True!

• The first four CEOs have lower salaries than what we predicted from the OLS regression line. — True or False?

```
broom::augment(model ceo) \%% head(n = 4)
## # A tibble: 4 \times 8
    salary roe .fitted .resid .hat
                                      .sigma .cooksd .s
##
##
     <int> <dbl> <dbl> <dbl> <dbl>
                                       <dbl> <dbl>
      1095 14.1 1224. -129. 0.00541 1370. 0.0000244
## 1
## 2
    1001 10.9 1165. -164. 0.00740
                                       1370. 0.0000540
## 3
      1122 23.5
                  1398. -276. 0.00743
                                       1370. 0.000154
    578 5.90
                  1072. -494. 0.0132
                                       1369. 0.000888
## 4
```

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True!

The fifth CEO makes more than predicted from the OLS regression line — True or False?

```
## # A tibble: 1 \times 8
##
    salary roe .fitted .resid .hat .sigma .cooksd .s
## <int> <dbl> <dbl> <dbl> <dbl> <dbl> <dbl> <
## 1 1368 13.8 1219. 149. 0.00554 1370. 0.0000335
```

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broom::augment(model ceo) %>% slice(5)

Rather than measuring salary in thousands of dollars, we want to measure it in dollars. Mutate a new variable salardol using this expression salardol = 1000\*salary. Now estimate the following model:

$$salarydol = \beta_0 + \beta_1 roe + u.$$

```
# mutate
ceosal1_new <- ceosal1 %>%
   mutate(salarydol = salary*1000)
# model
model_ceo2 <- lm(salarydol ~ roe, data = ceosal1_new)</pre>
```

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### model\_ceo\$coefficients # salary in thousands of dollars

```
## (Intercept) roe
## 963.19134 18.50119
```

model\_ceo2\$coefficients # salary in dollars

```
## (Intercept)         roe
##   963191.34     18501.19
```

If the dependent variable is multiplied by the constant c — which means each value in the sample is multiplied by c — then the OLS intercept and slope estimates are also multiplied by c. — True!

### Problem 2: College GPA

wooldridge::gpa1

- colGPA: college grade point average
- hsGPA: high school GPA
  - both college and high school GPAs are on a four-point scale.
- ACT: standardized test score
- PC: dummy variable
  - 1 if a student owns a personal computer
  - 0 otherwise

• How many students own PC?

```
gpa1 %>%
  count(PC)
```

```
## PC n
## 1 0 85
## 2 1 56
```

Estimate the following model:

$$colGPA = \beta_0 + \beta_1 hsGPA + \beta_2 ACT + u.$$

```
model_gpa <- lm(colGPA ~ hsGPA + ACT, data = gpa1)
model_gpa$coefficients</pre>
```

```
## (Intercept) hsGPA ACT
## 1.286327767 0.453455885 0.009426012
```

$$\widehat{colGPA} = 1.29 + 0.453 \ hsGPA + 0.0094ACT$$

There is a positive partial relationship between colGPA and hsGPA: holding ACT fixed, another point on hsGPA is associated with .453 of a point on the college GPA — True or False?

True!

$$\widehat{colGPA} = 1.29 + 0.453 \ hsGPA + 0.0094ACT$$

• Given the fact that the highest possible score on the ACT is 36, the coefficient on ACT practically small. — True or False?

True!

To determine the effects of computer ownership on college grade point average, estimate the following model:

$$colGPA = \beta_0 + \delta_0 PC + \beta_1 hsGPA + \beta_2 ACT + u.$$

```
model_gpa2 <- lm(colGPA ~ PC + hsGPA + ACT, data = gpa1)
model_gpa2$coefficients</pre>
```

```
## (Intercept) PC hsGPA ACT
## 1.263519813 0.157309205 0.447241653 0.008659005
```

$$\widehat{colGPA} = 1.26 + 0.157 \ PC + 0.447 \ hsGPA + 0.0087 \ ACT + u.$$

This equation implies that a student who owns a PC has a predicted GPA about 1.6 points higher than a comparable student without a PC.

— True or False?

False!

Generate a factor variable PC2: "Yes" if PC = 0 otherwise "No". Similarly, generate PC3 with levels = c("Yes", "No").

Estimate the following models:

$$colGPA = \beta_0 + \delta_0 \ PC2 + \beta_1 \ hsGPA + \beta_2 \ ACT + u.$$
  
 $colGPA = \beta_0 + \delta_0 \ PC3 + \beta_1 \ hsGPA + \beta_2 \ ACT + u.$ 

```
model gpa3 <- lm(colGPA ~ PC2 + hsGPA + ACT, data = gpa1)
model gpa3$coefficients
##
  (Intercept)
                      PC2No
                                   hsGPA
                                                  ACT
## 1.420829018 -0.157309205 0.447241653 0.008659005
model gpa4 <- lm(colGPA ~ PC3 + hsGPA + ACT, data = gpa1)
model gpa4$coefficients
             PC3Yes
## (Intercept)
                               hsGPA
                                              ACT
## 1.263519813 0.157309205 0.447241653 0.008659005
```

## Questions?

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