TESST LIFECHARM INSURANCE AND FINA

Life Insurance Sales Online



TABLE OF CONTENTS

Exe	ecutive Summary	4
	Products and Services	4.1
	Management	4.2
	Operations	4.3
	Competition	5
	Opportunity	5.1
	Risk	5.2
	Solutions	5.3
	Keys to Success	6
	Financial Factors	6.1
	Business Goals	6.2
	Objectives	6.3
	Competitive Advantage	6.4
	Future Outlook	7
Mis	ssion Statement	8
Co	npany Overview	9
	Specialty	9.1
Co	npany Personal	. 10
	Management Team 1	0.1
	Advisors	
	Sales Force	.0.3
	Customer Service	.0.4
Fin	ancial Needs	. 11
Sta	rt-up Summary 1	1.1
	Start-up Summary	
Pro	ducts and Services	
	rket Analysis	
1-14	Market Description 1	
	Market Trends	
	Market Needs	
	Value Statement	
Coi	nsumer Analysis	
-	Demographics	
	Psychographics	
	Geographics	
Co	npetitor Analysis	
	Competitor Overview	
	Competition Overview mannerman	. J . I

Competitor List	15.2
Marketing Strategy	16
Target Customer	16.1
Marketing Activities	16.2
Marketing Channels	16.3
Sales Strategy	16.4
Results	16.5
Pricing Strategy	17
Web Strategy	18
SWOT Analysis	19
Strengths	19.1
Weaknesses	
Opportunities	19.3
Threats	19.4
Management Plan	
Profile	20.1
Capital Assets	21
Capital Assets	21.1
Equipment	
Financial Plan	22
Current Funding	22.1
Funding Needs	
Financial Fitness	22.3
Break-Even Analysis	23
Break-Even Summary	23.1
Profit and Loss	24
Five-year Projection Summary	24.1
Five-year Projection Summary	
Contingency Plan	
Exit Strategy	
Appendix	
APPCIIVIA	L1

EXECUTIVE SUMMARY

PRODUCTS AND SERVICES

test

MANAGEMENT

test

OPERATIONS

test

COMPETITION

test

test

OPPORTUNITY

test

RISK

test

SOLUTIONS

test

KEYS TO SUCCESS

test

FINANCIAL FACTORS

BUSINESS GOALS

test

OBJECTIVES

test

COMPETITIVE ADVANTAGE

test

FUTURE OUTLOOK

MISSION STATEMENT



COMPANY OVERVIEW

test

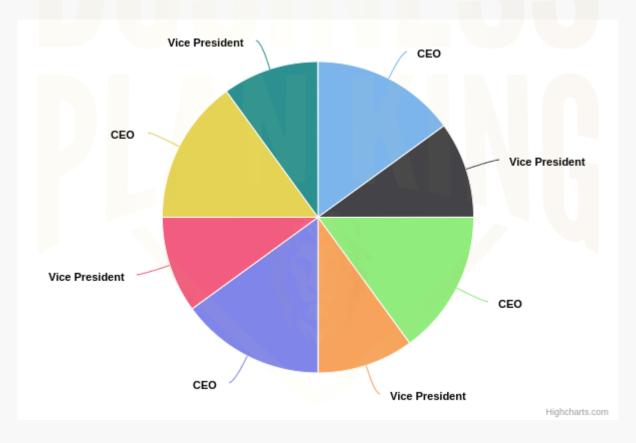
SPECIALTY



COMPANY PERSONAL

OWNERSHIP

Name	Title	Percentage of Ownership
Jack Jones	CEO	60
Jon Morrow	Vice President	40
Jack Jones	CEO	60
Jon Morrow	Vice President	40
Jack Jones	CEO	60
Jon Morrow	Vice President	40
Jack Jones	CEO	60
Jon Morrow	Vice President	40



MANAGEMENT TEAM

ADVISORS

test

SALES FORCE

test

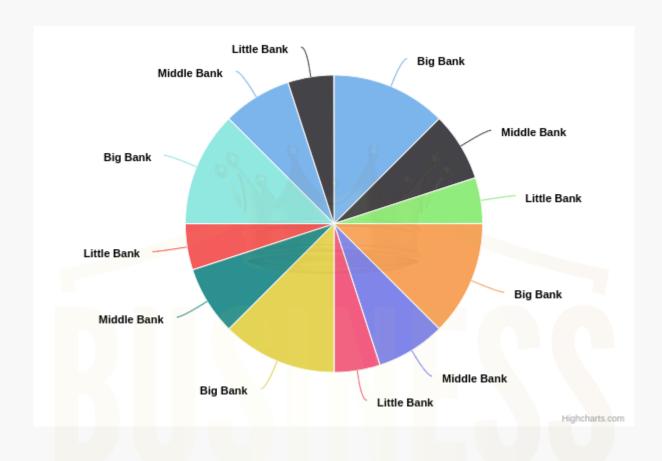
CUSTOMER SERVICE



FINANCIAL NEEDS

FUNDING SOURCES

Source	Amount	Percentage	
Big Bank	5000	50	
Middle Bank	3000	30	
Little Bank	2000	20	
Big Bank	5000	50	
Middle Bank	3000	30	
Little Bank	2000	20	
Big Bank	5000	50	
Middle Bank	3000	30	
Little Bank	2000	20	
Big Bank	5000	50	
Middle Bank	3000	30	
Little Bank	2000	20	



START-UP SUMMARY

Expense Name	Expense Cost
hghg	7676767
ES1	100
ES2	300
SS1	500
SS2	50
SS3	700
ES1	100
ES2	300
SS1	500
SS2	50
SS3	700
Total Expenses	7680067

START-UP SUMMARY

PRODUCTS SERVICES



MARKET ANALYSIS

test

MARKET DESCRIPTION

test

MARKET TRENDS

test

MARKET NEEDS

test

VALUE STATEMENT

CONSUMER ANALYSIS

test

DEMOGRAPHICS

test

PSYCHOGRAPHICS

test

GEOGRAPHICS

COMPETITOR ANALYSIS

COMPETITOR OVERVIEW

test

COMPETITOR LIST

test

COMPETITOR SUMMARY

MARKETING STRATEGY

test

TARGET CUSTOMER

test

MARKETING ACTIVITIES

test

MARKETING CHANNELS

test

SALES STRATEGY

test

RESULTS

PRICING STRATEGYS



WEB STRATEGY



SWOT ANALYSIS

STRENGTHS

test

WEAKNESSES

test

OPPORTUNITIES

test

THREATS

MANAGEMENT PLAN

PROFILE



CAPITAL ASSETS

CAPITAL ASSETS

test

EQUIPMENT



FINANCIAL PLAN

test

CURRENT FUNDING

test

FUNDING NEEDS

test

FINANCIAL FITNESS

dfgsdfgsdfgdfhjdgfcnhdc

BREAK-EVEN ANALYSIS

BREAK-EVEN ANALYSIS

Total Fixed Costs	Sales Price Per Unit	Variable Costs Per Unit
0	0	0
Break-l	NAN	



PROFIT AND LOSS

Total Revenues	Total Expenses	Net Income	
2000	200	1800	



FIVE-YEAR PROJECTIONS

FIVE-YEAR PROJECTIONS

2	Year 1	Year 2	Year 3	Year 4	Year 5
Revenue	683	6556	65	56	56
Cost of Goods Sold	5	56	56	65	5
Gross Profit	5	6500	9	-9	51
Operating Expenses	65	56	56	565	56
Finance & Admin	56	56	5	65	5
Sales & Marketing	55	5	5	65	5
Total Expenses	6	56	5	565	535
Net Income Before Tax	677	6500	60	-509	-479
Income Tax	182	173	71	1260	601
Net Income	495	6327	-11	-1769	-1080

FIVE-YEAR PROJECTION SUMMARY

dfgsdfgsdfgdfhjdgfcnhdc

CONTINGENCY PLAN

dfgsdfgsdfgdfhjdgfcnhdc



EXIT STRATEGY

dfgsdfgsdfgdfhjdgfcnhdc

