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FOUNDER  
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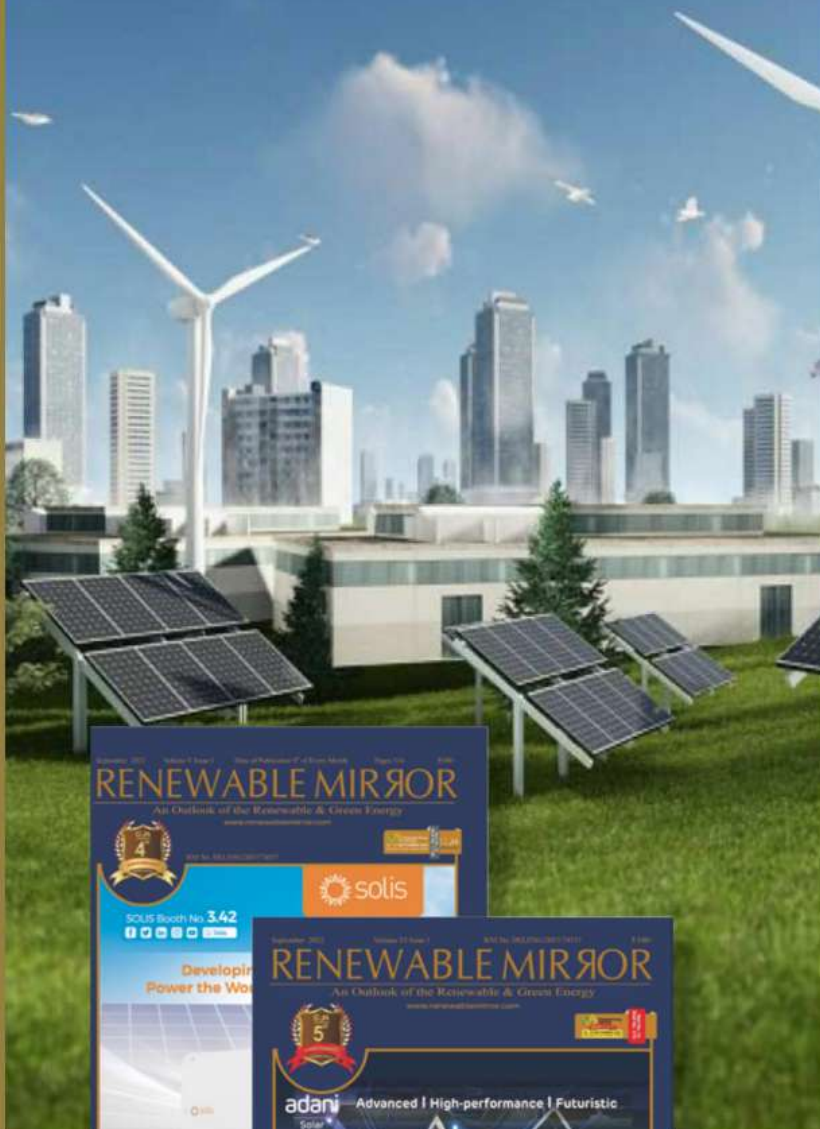


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MANAGING DIRECTOR  
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## INDIA'S NO.01

LEADING MONTHLY MAGAZINE ON RENEWABLE  
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IRM RENEWABLE MIRROR  
An Outlook of the Renewable & Green Energy

MAKE DECISIONS INTUITIVELY  
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# INTERVIEW



**MR. SHRINIVAS B. SHRIPAT**  
Founder  
**SHRIPAT TECH INNOVATION**



[www.shripat-india.com](http://www.shripat-india.com)

“

Shripat Tech-Innovation Corporation (STiC) is enabling the customers by providing the one stop solution from concept to design to manufacturing of the reliable, safer and Energy Efficient electrical connectivity solutions in a short time through continuous improvements & innovative designs by closely co-working with the customers.

”



## Q. Brief us about milestones of SHRIPAT TECH-INNOVATION?

Shripat Tech-Innovation Corporation (STiC) started its operations very recently in 2018. It is a very small period to establish major milestones. Still, we are proud to have proved ourselves in the space of ELECTRICAL CONNECTORS and expanding our reach across India and outside as well. Customer invites us to provide solutions on connectors wherever they come across an issue – I think this is one of the major milestones for STiC at this point of time. During this short period of 4 years, we have come up with 10+ innovative connectors and filed 2 patents and few more in line.

## Q. How SHRIPAT TECH-INNOVATION uses its knowledge to advance safety and performance?

Shripat Tech-Innovation Corporation (STiC) are engaged in conceptualization, design, development, manufacture, sales and service of ENERGY EFFICIENT connectors/connection solutions which are customized to address the existing pain points of the customers. The pain points as we have seen/experienced so far are – lack of reliability, poor performance thereby leading to safety issues which sometime can lead to equipment explosion also.

By addressing these issues through innovative solutions, STiC are engaged themselves in providing the reliable, better performing, and safer connectors/connection solutions

## Q. SHRIPAT TECH-INNOVATION is into Design, Develop, Manufacture and Supply of various types of Engineering Components & Products. Could you tell us about your noteworthy projects?

We encourage our customers to work on Co-Development projects. We have successfully completed many projects based on application requirements with major customers such as ADANI

Electricity, TORRENT Power, DMRC, PSTCL etc....

Major projects which fetched us faith & orders of customers are

- TUSKER - Innovative Range of Distribution Transformer Terminals (Patents Filed)
- POWERKON - New Generation of Substation Connectors
- EASYCON - Terminals for Vertical Switch Fuse Units (Co-development with Mr. Ashweni Jain, AVP - ADANI Electricity)
- EASYCON - Terminals for MCCB (Co-development Pilot Project with TORRENT Power)
- EASYCON - Terminals for Solar Inverter Duty Transformers and manymore other projects...

## Q. What are SHRIPAT's purpose, vision, and values?

STiC's purpose is to be the contributor (in its own capacity) in AT&C loss reduction programme of DISCOMs across India,

by developing more and more innovative connector solutions. Our Vision statement reads like this – "Enabling customers to achieve their Business & Social objectives within defined Timelines & Cost". Accordingly, we focus on Time-to-Market and Affordability, while addressing the needs of customers.

To achieve and move towards our long term plan, we have defined the below set of VALUEs and we strongly believe that these values guide us towards our VISION.

- Trust with Transparency
- Customer Centricity
- Invent and Simplify
- Learn and be curious

## Q. How many R&D centres does SHRIPAT have and how does it work?

We have one right now at Mumbai and plan to develop & expand the same. Our R&D Centre has in-house 3D Design, Prototype Development and Testing Qualification facilities under one roof. In priority projects, we have targeted & achieved sample's development within 3 days which is far better than current Industry standard.

## Q. Elaborate about SHRIPAT's global presence?

As mentioned earlier, we have started recently and have supplied our products outside India. We have a bigger plan moving forward to increase our reach across the globe. Shortly to take this Global Big Leap through direct exports, we have plan to do testing as per International Standards.

## Q. What are the key factors that inspired you to expand the business ventures in India?

India's electrical network is huge and it offers many opportunities. We, being passionate about connectors, have selected the space of ELECTRICAL connectors. The connectors used in the network are large in numbers; they vary in design, size, technology, application etc., Hence, they offer a huge opportunity to work on them and improve it for better.

## Q. If we look ten years ahead, what do you hope to have achieved??

At the inception stage in 2018, we have had a plan to be among TOP 10 Connector Manufacturers in India in next 5 Years and we are in the right direction to achieve the same. Our Long-Term Plan for next 10 years, is to make our company to be known as provider of end-to-end solutions for Electrical, Electro-Mechanical, Mechanical segments and introduce & develop IoT/Electronics usage in Power/Renewable/ Industry Sector. In next 10 years span, we would be looking to solving more and more connection issues through continuous innovations and expand our Company Globally and be in TOP 10 GLOBAL ELECTRICAL CONNECTOR MANUFACTURERS. 