

Micro Credit Defaulter Project



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Submitted by:

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ACKNOWLEDGMENT

This dataset of micro credit analysis has been provided to us from a client that is in telecom industry. They are a fixed wireless telecommunications network provider. They have launched various products and have developed its business and organization based on the budget operator model, offering better products at Lower Prices to all value conscious customers through a strategy of disruptive innovation that focuses on the subscriber.

INTRODUCTION

Business Problem Framing

It is a project related to Telecom Industry. They have collaborated with MicrofinanceInstitution (MFI) that offers financial services to low income populations. Micro Finance Service (MFS) become very useful when we are targeting unbanked poor families living in remote areas with not much sources of income.

The client is in telecom industry and they are a fixed wireless telecommunications network provider and they understand the importance of communication and how itaffects a person's life, thus focusing on providing their services and products to low income families and customers that can help them in the need of hour. They are collaborating with an MFI to provide micro – credit on mobile balances to be paid back in 5 days.

The Consumer is believed to be defaulter if he deviates from the path of paying back the loaned amount within the time duration of 5 days. We have to build a prediction model which will tell us whether the person will become defaulter or not thus helping company in giving credit. This would help client company in further investment and improvement in selection of customers.

Review of Literature

In this model we will study different variables and how these independent variables are related with dependent variables and how this will help us to predict whether the customer will become defaulter or not using different machine learning model and thus selecting the final model that giving us best score.

Motivation for the Problem Undertaken

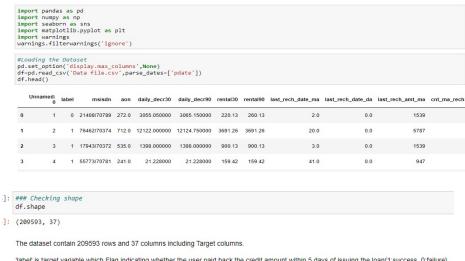
In today's modern world scenario communication has become the backbone of every individual. The initiative of helping low-income families by proving then micro credit loans for communication has been proved very beneficial to them and building a prediction model for the company which will help them to predict whether loan provided to customer will become defaulter or not, this will help company in future weather and in which condition he should provide the customers micro credit loan.

Analytical Problem Framing

Mathematical/ Analytical Modeling of the **Problem**

Let's import our csv file into by importing some important library and loading into our jupyter Notbook

Importing Important Library



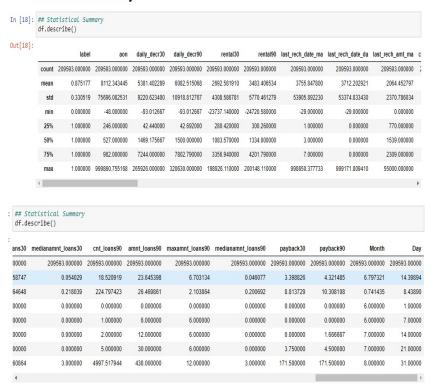
'label' is target variable which Flag indicating whether the user paid back the credit amount within 5 days of issuing the loan{1:success, 0:failure}

- There are 209593 distinct micro-credit customers.
- There are 37 attribute including target attribute.
- 'label' is target which indicate whether user paid the credit loan amount within 5 days of issuing the loan(1:success,0:failure)

Statistical Summary

• Let's Check the Statistical Summary of our dataset.

Statistical Summary



- In most of attributes the minimum values is zero and in some attributes like rental30 and rental90 Which seems to a erroneous data.
 - Mean values are highly deviated from the median value which shows that data distributed is rightly skewed.
 - The difference between 3rd quantile and maximum value are too high hence we can clearly say that our dataset have huge outliers present.
 - The average value for Number of days till last recharge of data account is 3712.20. The standard deviation is unusually large, max value being 999171.80.
 - The average value for Number of times main account got recharge in last30 days is 3.97 and the max value of recharge is 203.
 - The average value for number of times data account got recharge in last 30days is 262.57. The standard deviation is high, amo value

• The average value for number of loans taken by user in last 30 days is 2.75 and std is 2.55, max value

Lets See co-relation between the Columns

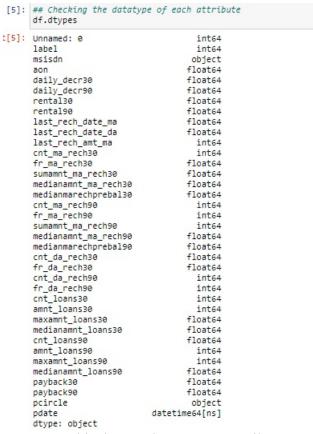
Correlation



- From the above observation we can see that aon, medianmarechprebal30, fr_da_rech30, fr_da_rech90 are negatively co-related and rest are positively co-related with label.
 - Feature like cnt_ma_rech30, cnt_ma_rech90, amnt_loans90, amnt_loan 30 have positive correlation values with target.
 - Features like last_recharge_date_ma, fr_ma_rech30 almost have no correlation with Target variable.
 - We will not drop any feature based on correlation because data is expensive.

Data Sources and their formats:

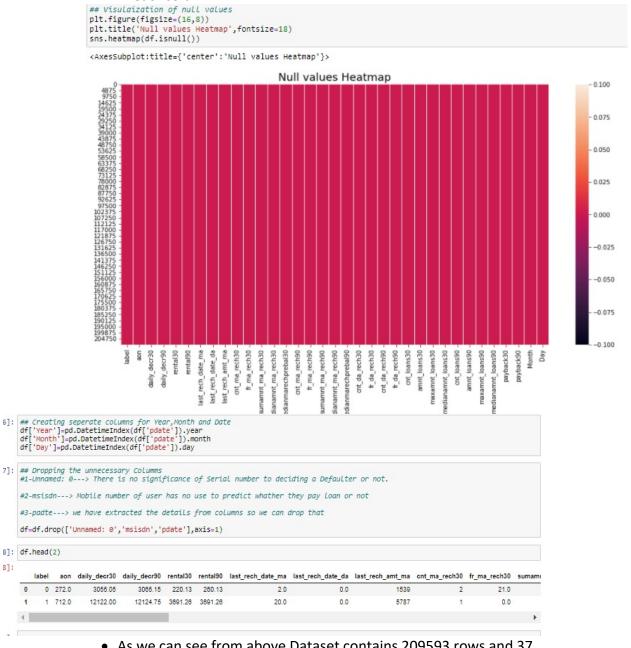
We have two excel data file one has the details of all user and their different recharges and loan taken and whether they had paid back loan or not and otherfile contain details of the data.



- In this dataset there are 37 Attributes
- The Whole dataset is numeric only two feature have object data type.
- Pdate feature has datetime datatype.
- Pcircle and msisdn have object datatype.

Data Preprocessing Done

 Lets check the shape and see count of the number of empty values in each column.

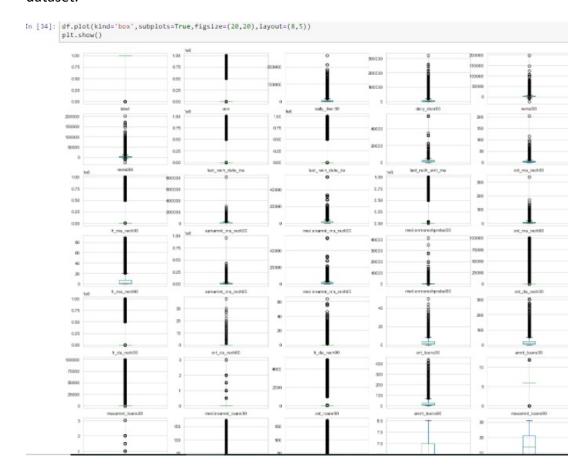


- As we can see from above Dataset contains 209593 rows and 37 columns in which label is the dependent target column and rest are independent columns.
- And we can see dataset contains no null values.

- Data set contains pdate in format of year, month and date. We will split thepdate column for further analysis.
- After checking the unique values of each column we can see that year countis only one so we will drop pdate, year, msisdn and unnamed as it is of no use.

Outliers:

From below boxplot we can see there are many number of outliers present on our dataset.



Outliers and Erroneous data removal:

- There is a huge negative and imaginary data present in our dataset. But as per domain knowledge we know that that mobile recharge balance can't be negative it could be zero only. As same we know that day can't be negative so we replace all the negative values with zero.
- Here in our data Distribution, we can see that the outliers are present only upper to the upper whisker in box plot which shows that our data is Right skewed and we know that for skewed data we can perform IQR method to detect the outlies.
- We didn't remove the outliers. Here instead of removing outliers cause data loss

upto 10% so here we replace all the outliers with Median values.

```
Replacing Outliers and Erroneous Data
n [41]: ## Hear we found so many -ve values and too much high values .
##We will replace -ve values with zero values because amount or Days can't be in too much negative.
         ## we will replace all od them by zero
n [42]: ## Copying the data.
df_n=df.copy()
n [43]: df_n.describe()
                                      aon dally_decr30 dally_decr50
                                                                                               rental50 last_rech_date_ma last_rech_date_da last_rech_amt_ma c

        count
        209583.00000
        209583.00000
        209593.00000
        209593.00000
        209593.00000
        209593.00000
        209593.00000
        209593.00000

          mean
                     0.875177 8112.343445 5381.402289 6082.515068 2692.581910 3483.406534
                                                                                                              3755.847800
                                                                                                                                3712.202921
                                                                                                                                                  2064,452797
          etd
                   0.330519 75696.082531 9220.823400 10918.812767 4308.586781 5770.461279 53905.892230 53374.833430 2370.786034
                      0.000000
                                                 -93.012667
                                                               -93.012667 -23737.140000 -24720.580000
           25% 1.000000 246.000000 42.440000 42.692000 280.420000 300.280000
                                                                                                             1.000000
                                                                                                                                0.000000
                                                                                                                                                  770.000000
            50%
                     1.000000 527.000000 1469.175667 1500.000000 1083.570000 1334.000000
                                                                                                                3.000000
                                                                                                                                  0.000000
                                                                                                                                                  1539.000000
           75% 1.00000 982.00000 7244.00000 7802.790000 3356.940000 4201.790000 7.000000 0.000000 2309.000000
            max 1.000000 99880.755168 265926,000000 320630.000000 198926.110000 200148.110000 998650.377733 999171.809410
                                                                                                                                              55000.000000
df[col]=val
n [45]: def replace_outlier(df,col):
              replace_outline(n,toi);
[QR=df[col].quantile(.75)-df[col].quantile(.25)
lower_limit=df[col].quantile(.25)-(1.5*IQR)
upper_limit=df[col].quantile(.75)+(1.5*IQR)
non_outlier=np.where((df[col]:lower_limit))[(df[col]:upper_limit),df[col].median(),df[col])
              df[col]=non_outlier
    [47]: ##daily_decr30
            replace_zero(df_n,'daily_decr30')
replace_outlier(df_n,'daily_decr30')
    [48]: #daily_decr90
             replace_zero(df_n,'daily_decr90')
            replace_outlier(df_n,'daily_decr90')
    [49]: #rental30
            replace_zero(df_n,'rental30')
replace_outlier(df_n,'rental30')
            replace_zero(df_n,'rental90')
replace_outlier(df_n,'rental90')
    [51]: ##Last_rech_date_ma
replace_zero(df_n,'last_rech_date_ma')
replace_outlier(df_n,'last_rech_date_ma')
            replace_outlier(df_n,'last_rech_date_da')
            replace_zero(df_n,'last_rech_amt_ma')
replace_outlier(df_n,'last_rech_amt_ma')
            replace_zero(df_n,'cnt_ma_rech30')
            replace_outlier(df_n,'cnt_ma_rech30')
            replace_zero(df_n,'fr_ma_rech30')
replace_outlier(df_n,'fr_ma_rech30')
```

Skewness Removal:

Our dataset had positive skewness . So after removing outliers we had to remove skewness for getting a data which is close to normal distribute bell curve. So , for getting that we had to apply some transformation methods to remove skewness. Hence, we applied here a root square method to remove skewness of a Right skewed distribution.

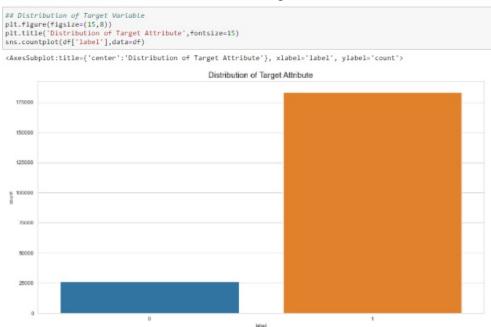
```
for col in df_2:
if 0 in df_2[col].unique():
           pass
if df_2[col].skew()>=.5:
                df_2[col]=np.sqrt(df_2[col])
31]: ## New, skewness has been removed upto some extent.
1]: label
                                   -2.270254
      daily_decr30
                                    9.694472
      daily_decr90
      rental30
                                   0.529688
      rental90
     last_rech_date_ma
last_rech_date_da
last_rech_amt_ma
cnt_ma_rech30
                                    0.215603
                                   -0.693817
      fr_ma_rech30
sumamnt_ma_rech30
                                    0.404083
      medianamnt_ma_rech30
medianmarechprebal30
                                    0.271429
                                     0.099465
      cnt_ma_rech90
fr_ma_rech90
                                   -0.097947
      sumamnt_ma_rech90
medianamnt_ma_rech90
                                     0.100126
      medianmarechprebal90
                                   -9.944399
      cnt_da_rech30
      fr_da_rech30
cnt_da_rech90
                                     0.000000
     fr_da_rech90
cnt_loans30
                                     9.999999
      amnt_loans30
maxamnt_loans30
                                     9.461972
                                     0.000000
      medianamnt loans30
                                     0.000000
      cnt_loans90
      amnt_loans90
maxamnt_loans90
                                    9.713667
                                    -0.903037
      medianamnt_loans90
                                     4.038152
      payback30
      payback90
Month
                                     9.357526
                                    0.199845
      dtype: float64
```

Data Inputs-Logic-Output Relationships:

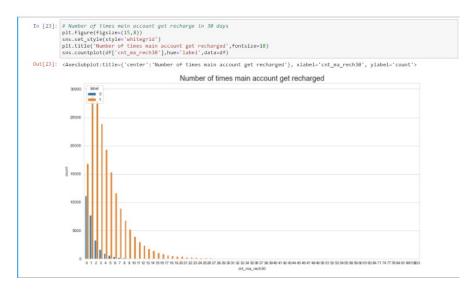
Data Visualization:

Distribution of Target variable

1- It is Clear visible that our target dataset is imbalance.



Number of times main account get recharge in 30 days.

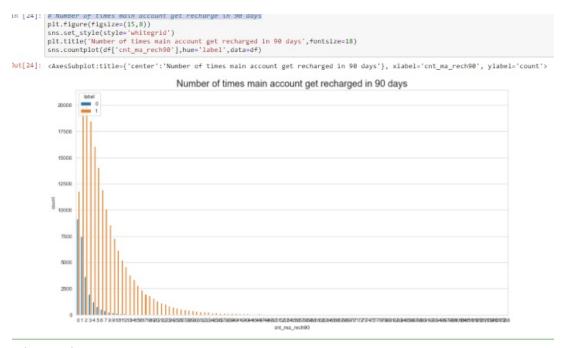


Observation:

- 1- Above graph shows that the most people recharge there phone one time in months.
- 2- People who recharge there phone 3-5 times in months have also very less tendency be a defaulter.

3-People who don't recharge their phone in months have very high tendency to be a defaulter.

Number of times main account get recharge in 90 days



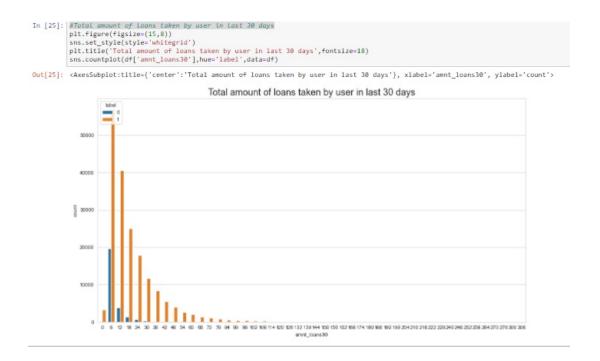
Observation

- 1- Here, we found the similar trend as of above
- 2- People who don't recharge their phone in 90 days have higher tendency to take micro loan and to be an defaulter by not paying within 5 days.
- 3-The trend (Taking loan and being defaulter) goes down as number of time account recharge increase in 90 days.

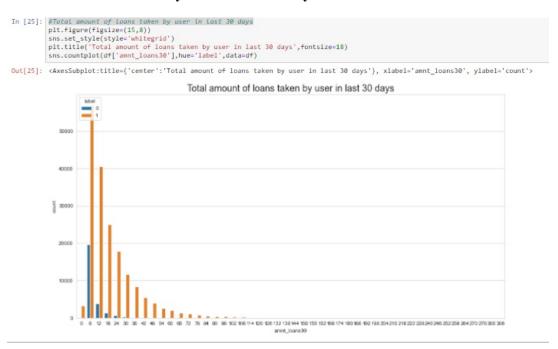
Total amount of loans taken by user in last 30 days:

Observation (Below Graph)

- 1-Mostly user recharge took loan of 6(in Indonesian Rupiah).
- 2-As of domain knowledge, if people recharge then 1st, he have to pay the loan then again user get chance to take another loan.
- 3-12,18,24(in Indonesian Rupiah) could be taken by those people who payback the multiple loan within a month and took another.
- 4- Gradual drop in loan rupee after 12 Indonesian Rupiah, People are also having tendency to pay back.



Number of loans taken by user in last 30 days

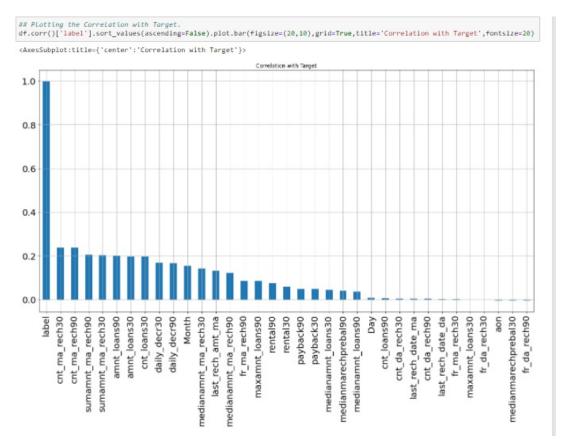


Observation:

- 1-The trends show, when number of loan taken by user decreases, it's tendency to be a defaulter is also goes down.
- 2-There is higher risk to to grant micro loan to a user who take loan once in month.

Correlation Graph:

This is a correlation plot of the of independent features with target features.

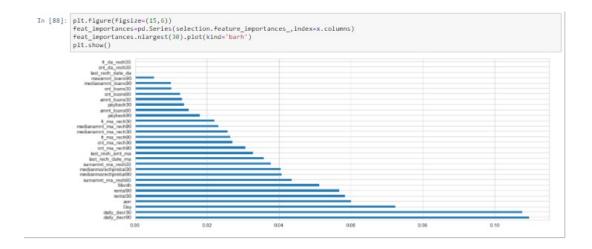


- 1-It seems from the above graph is that negatively correlated feature is age on cellular network in days, medianmarechprebal30, but we cannot blindly removethis feature because according to me it is very important feature for prediction.
- 2- Features like age on age of network (aon),fr_da_rech30,medianmarechprebal30,fr_da_rech90 are negatively correlated but we won't drop these because these are important features.
- 3- We will perform PCA instead of dropping columns based on correlation values.

Feature Importance:

In below diagram, we can clearly see the important features for our Model. We will not remove any data columns based on this graph. We will do dimension Reduction by PCA.

Here we can see features like fr_da_rech30,cnt_da_rech30,last_rech_data_da has no contribution to predict our outcome.



PCA:

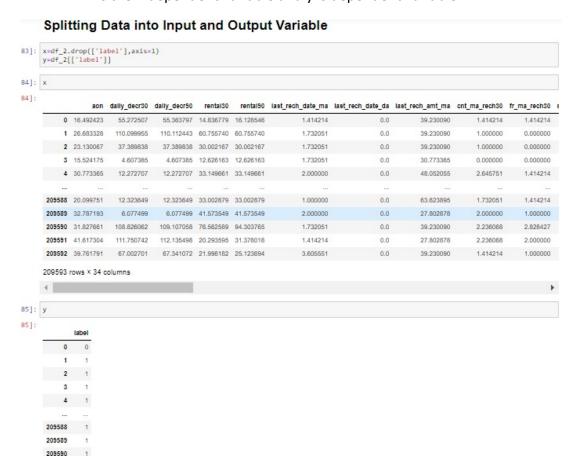
PCA is a Dimensionality Reduction Algorithm. Here we imported PCA library from sklearn, then after successfully scaling out dataset we fit our independent data (X) and get that 99% of data from 20 n_components. So, we have chosen 20 features for our model building.

PCA

Model/s Development and Evaluation

• Step1: Assigning Input and Output variable

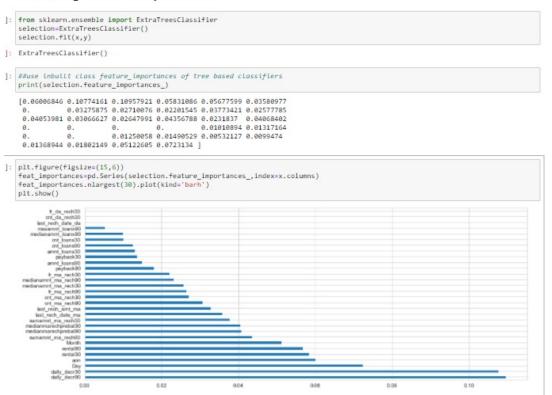
Here we split the data frame into independent and dependent variables. X is the independent variable and y is dependent variable.



Lets check feature importance of the Data set.

- You can get the feature importance of each feature of your dataset by using the feature importance property of the model.
- Feature importance gives you a score for each feature of your data, the higher the score more important or relevant is the feature towards your output variable.
- Feature importance is an inbuilt class that comes with Tree Based Classifiers, we will be using Extra Tree Classifier for extracting the top 10 features for the dataset

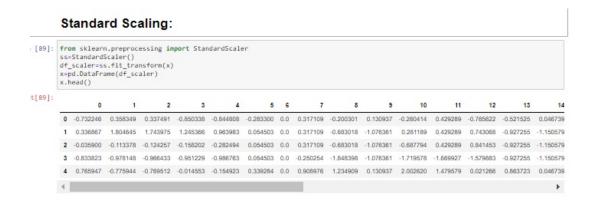
Checking Feature Importance



• From the above analysis we can see that Daily_decr90, daily_dec30 are the monthimportant feature for model valuation and medianamnt loans90, medianamnt loans30 are less important.

Scaling: Standard Scaling

- Scaling is required in distance-based algorithms like Logistic Regression, PCA, KNN and Gradient Boosting.
- In our independent feature data have different units and variation is there.
- So, to scale down all features we use standard scaling.



Testing of Identified Approaches (Algorithms)

Model Building

Target Distribution:

- Our target variable is imbalanced in nature. Where 1 represent that people return the loan and 0 shows they are fail to return loan.
- Due to Imbalance dataset we applied here up sampling method (SMOTE) to our training dataset.

Up sampling:

• We done up sampling by using SMOTE.

```
8]: ## Train_Test_Split
x_train,x_test,y_train,y_test=train_test_split(x,y,random_state=45,test_size=.25,stratify=y)
## Upsampling
x_train_s,y_train_s=SMOTE().fit_resample(x_train,y_train)
```

Model Building:

Here we made a function to perform our Training and Testing of Machine Learning Algorithms.

1. Logistic Regression

In Logistic Regression, we wish to model a dependent variable(y) in terms
of one or more independent variables(x). It is a method for classification.
This algorithm is used for the dependent variable that is Categorical. Y is
modeled using a function that gives output between 0 and 1 for all values
of X. In Logistic Regression, the Sigmoid (aka Logistic) Function is used.

2. Decision Tree Classification

The idea of a decision tree is to divide the data set into smaller data sets based on the descriptive features until you reach a small enough set that contains data points that fall under one label.

Decision trees are easy to interpret. To build a decision tree requires little datapreparation from the user- there is no need to normalize data.

D	ecisionTree	Classifie	r	
Train Accuracy Test Accuracy :				
F_1 sccore : 0.	89334613362	59114		
ROC_AUC score :	0.65444366	81878112		
Classification				
	precision	recall	f1-score	support
9	0.61	0.37	0.46	10759
1	0.85	0.94	0.89	41640
accuracy			0.82	52399
macro avg	0.73	0.65	0.68	52399
weighted avg	0.80	0.82	0.80	52399
Confusion Matri [[3984 6775] [2557 39083]]	x :			
ROC_AUC_CURVE :	0.65444366	81878112		
Cross validatio Standard Deviat				

3. Random Forest Classification

Random Forest is a supervised learning algorithm, it creates a forest and makes it somehow random. The "forest "it builds, is an ensemble of Decision Trees. Step-1Pick at random K data points from the training set. Step-2 Build the Decision tree associated to these K data points Step-3Choose the Number of trees(n) you want to build and repeat Step1 and Step2

Step-4For a new data points make each one of your 'n' trees predict the category to which the data point belongs and assign the new data point to the category that wins the majority vote.

Result:

4. Gradient Boosting-

Gradient boosting is a machine learning technique for regression and classification problems, which produces a prediction model in the form of an ensemble of weak prediction models, typically decision trees. It builds the model in a stage-wise fashion like other boosting methods do, and it generalizes them by allowing optimization of an arbitrary differentiable loss function.

5.Naive Bayes:

In statistics, naive Bayes classifiers are a family of simple "probabilistic classifiers" based on applying Bayes' theorem with strong independence assumptions between the features. They are among the simplest Bayesian network models, but coupled with kernel density estimation, they can achieve higher accuracy levels.

	GaussianNB -			
F_1 sccore : 0	.80850425587	76107		
ROC_AUC score	: 0.60328308	6169113		
Classification				
	precision	recall	f1-score	support
а	0.72	0.26	0.38	18250
1				
accuracy			0.71	52399
	0.71	0.60	0.60	52399
weighted avg	0.71	0.71	0.66	52399
[1000 32343]	J			
ROC_AUC_CURVE	: 0.60328308	6169113		
	Train Accuracy Test Accuracy F_1 sccore : 0 ROC_AUC score Classification 0 1 accuracy macro avg weighted avg Confusion Matr [[4735 13515	Train Accuracy : 0.7352205 Test Accuracy : 0.70760892 F_1 sccore : 0.80850425587 ROC_AUC score : 0.60328308 Classification Report : precision	Test Accuracy : 0.7076089238344243 F_1 sccore : 0.8085042558776107 ROC_AUC score : 0.603283086169113 Classification Report : precision recall	Train Accuracy: 0.7352205738044529 Test Accuracy: 0.7076089238344243 F_1 sccore: 0.8085042558776107 ROC_AUC score: 0.603283086169113 Classification Report:

Key Metrics for success in solving problem underconsideration

Accuracy Score is the number of correct predictions made as a ratio of all predictions made. It is the most common evaluation metric for classification problems.

Cross-validation is to call the cross_val_score helper function on the estimator and the dataset.

To estimate the accuracy of a linear kernel support vector machine on the datasetby splitting the data, fitting a model and computing the score (n=5 or any number provided by you) consecutive times (with different splits each time):

The Area Under the Curve (AUC) is the measure of the ability of a classifier to distinguish between classes and is used as a summary of the ROC curve. The higherthe AUC, the better the performance of the model at distinguishing

between the positive and negative classes

Receiver Operating Characteristic(ROC) summarizes the model's performance by evaluating the trade offs between true positive rate (sensitivity) and false positive rate(1- specificity). For plotting ROC, it is advisable to assume p > 0.5 since we are more concerned about success rate.

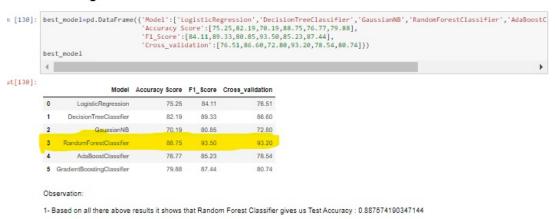
ROC summarizes the predictive power for all possible values of p > 0.5. The area under curve (AUC), referred to as index of accuracy(A) or concordance index, is a perfect performance metric for ROC curve. Higher the area under curve, better the prediction power of the model.

F1-score is a measure of a test's accuracy. It is calculated from the precision and recall of the test, where the precision is the number of correctly identified positive results divided by the number of all positive results, including those not identified correctly, and the recall is the number of correctly identified positive results divided by the number of all samples that should have been identified as positive.

The F1 score is the harmonic mean of the precision and recall.

RESULT:

Here we have created the data Frame to compare the results of different Machine Learning Algorithms.



F. 1 secore : 0.9350145061830536 and cross validation score is also Cross validation score : 0.9322092895779821 with least standard deviation/Standard

Creating DataFrame of Result

Deviationin: 0.0013968585825475314).

2- After Hyperparameter tuning we will save Random Forest as our Best Model

- Based of above result we can clearly see that our Random Forest Classifier has
 the highest accuracy and F_1 score among all the other machine learning
 models.
- To check the overfitting we also find the cross validation score to compare the model result with 5 cross validation.

minimum selected ra	minimum standard deviation and it is also less deviated from the randomly selected random state result with cross validation score of 5.			

• We can clearly see in result that random forest classifier cross validation has the

Best Model:

- Hence form the above analysis it is clear the our **Random forest model** is not overfit.
- So ,for more exploration we will perform hyperparameter tuning of Random Forest Model

Hyperparameter Tuning:

• To get better result we will do some hyperparameter tuning of our Random Forest Model.

Hyperparameter Tuning

```
[7]: # Hyper Hyper parameter tuning of RandomForest Classifier
      param={'n_estimators':[10,50,100,500],'max_depth':[2,4,6],'min_samples_split':[2,4,6],'criterion':['entropy', 'gini']}
      grid=GridSearchCV(rf,param,cv=5,n_jobs=-1,scoring='f1')
      grid.fit(x_train_s,y_train_s)
      # Print the tuned parameters and score
print("Tuned RandomForest Parameters: {}".format(grid.best_params_))
      print("Best score is {}".format(grid.best_score_))
      Tuned RandomForest Parameters: {"criterion": 'gini', 'max_depth': 6, 'min_samples_split': 6, 'n_estimators': 500}
      Best score is 0.7901817205128919
8]: x_train,x_test,y_train,y_test=train_test_split(x,y,random_state=45,test_size=.25,stratify=y)
      x_train_x_tean_y_tean_y_
### Upsampling
x_train_s,y_train_s=SMOTE().fit_resample(x_train,y_train)
final=RandomForestClassifier(n_estimators=500,max_depth=6,min_samples_split=6,criterion='gini')
final.fit(x_train_s,y_train_s)
pred = final.predict(x_test)
i9]: print('Final Accuracy_score :',accuracy_score(pred,y_test))
print('Final f_1 score :',f1 score(pred,y_test))
print('Final roc_auc score :',roc_auc_score(pred,y_test))
print('Final classification Report :',classification_report(pred,y_test))
print('Final confusion Matrix :',confusion_matrix(pred,y_test))
      Final Accuracy_score : 0.7849195595335788
      Final f_1 score : 0.8651203982957539
Final roc_auc score : 0.6489558643502005
      Final classification Report :
                                                                  precision recall f1-score support
                             0.76 0.34 0.47 14701
0.79 0.96 0.87 37698
            accuracy
                             0.78 0.65 0.67
0.78 0.78 0.75
      weighted avg
      Final confusion Matrix : [[ 4986 9715]
       [ 1555 36 Task View |
```

Observation:

- We find that with Hyperparameter tuning we gets low accuracy score and F_1 score.
- Sometimes with our default variable we get a good score so we will go with our default parameters.

Final Point:

• Before hypermeter tuning, our accuracy score was 88.75, f_1 score was 93.50 and cross validation score was also 93.20 up to 5 cross validation. Some times with hyperparameter is not ideal for get improved result, As shown above we got our good accuracy and f_1 score with default hyperparameter tuning parameters so we will use Random Forest Classifier as our best model.

Saving And Loading the Model:

• Here we have saved our best model with having a 88.75 accuracy and 93.50 F_1 score.

Save the model

CONCLUSION

• Key Findings and Conclusions of the Study

Today, microfinance is widely accepted as a poverty-reduction tool, representing \$70 billion in outstanding loans and a global outreach of 200 million clients.

The aim was to determine an appropriate quantities model for using financial information pertaining to the loan and customer behavior on the mobile network to predict the outcome of the loan.

Classification models are appropriate for dealing with the two distinct outcomes for customer behavior of repayment and defaulter.

We have used different models for the prediction.

