# **BHAVIK DHABALE**

BE, MBA - Telecom & Marketing Management

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### **BRIEF SUMMARY**

Dynamic BI Analyst with 2.6 years of experience in Fintech, Telecom, and FMCG sectors. Proficient in Business Intelligence, data analysis, business strategy, and database management. Skilled in leveraging advanced data analysis, SQL, and Tableau to extract and present data-driven insights, driving customer success and strategic recommendations.

#### **KEY EXPERTISE**

Teamwork Data Analysis Problem Solving Data Cleaning Power BI Python SQL Machine Learning Tableau

EDUCATION	
MIT - School of Management  MBA - Telecom And Marketing Management - Marketing Percentage: 62.97 / 100	2018 - 2020
Karmaveer Dadasaheb Kannamwar Engineering College BE - Electrical and Electronics Engineering   CGPA : 6.07 / 10	2013 - 2018
Prerna Junior College, Nagpur  12 <sup>th</sup>   Nagpur   Percentage: 60.17 / 100	2012
Railway Mens Highschool, Nagpur  10 <sup>th</sup>   MSBSHSE   Percentage: 74 / 100	2010

## PROFESSIONAL EXPERIENCE

### MINDGATE SOLUTION PVT LTD | IT / ITES | FINTECH

15 Nov, 2021 - 09 Feb, 2024

Software Analyst

**Key Skills:** 

Client Services Dynatrace monitoring Customer Interaction Communications Adaptibilty CRM Excel Power BI SQL

#### PROJECT:- TWO WAY RECONCILATION BETWEEN CBS AND NPCI

- 1. Data Collection and Collation: Data is collected and collated from both NPCI and CBS on a daily basis. This involves gathering transactional data from both systems.
- 2. GL Data Usage: General Ledger (GL) data is utilized as per the variant data requirements. This could involve using specific data sets for reconciliation purposes.
- 3. Data Segregation: Data is segregated based on various parameters, possibly transaction types, account types, etc. This step ensures that data is organized properly for further processing.
- 4. Data Movement to Server: The collated data is moved to a server using an arcon tool. This involves specifying the source path and executing the data transfer process.
- 5. Multiple Data Collation Processes: Depending on the situation and requirements, multiple data collation processes are followed. This flexibility allows for adapting to different scenarios effectively.
- 6. Dashboard Creation: Dashboards are created based on the collated data to visualize key metrics and insights. This could include reports on Person-to-Merchant (P2M), Person-to-Person (P2P) transactions, both inward and outward.
- 7. Root Cause Analysis: Root cause analysis is conducted for any discrepancies or issues identified in the reconciliation process. This helps in understanding the reasons behind any discrepancies and taking corrective actions.
- 8. UPI Infrastructure Knowledge: Understanding of Unified Payments Interface (UPI) infrastructure is essential for effectively reconciling transactions. This includes knowledge of servers, JVMs, coordination with Middleware (MW), Operating Systems (OS), Databases (DB), and Network (NW) teams.
- 9. Client Handling: Handling client queries and concerns related to transactions and reconciliation is part of the process. This involves effective communication and problem-solving skills.
- 10. Daily Report Generation: Daily reports are generated summarizing the reconciliation process and highlighting any exceptions or discrepancies.

Tools Used: Oracle DB, Linux, Power BI, and Microsoft Excel are the tools utilized in various stages of the reconciliation process.

### **INTERNSHIPS**

#### **IG** International

08 Feb, 2021 - 08 May, 2021

Marketing Trainee

Key Skills: ABM

Tableau

ZOHO CRM Dashboard

Business Model

Marketing

- 1. Implementing ABM methodology for lead generation and customer retention using ZOHO CRM tools, designing daily dashboards.
- 2. Managing nationwide sales team, overseeing daily activities from sales operations to procurement, lead conversion, and product delivery.
- 3. Generating monthly sales reports, conducting revenue and yield analysis of diverse customer segments for informed business decisions and credit evaluation.

Tools Used: ZOHO CRM, Tableau, Microsoft Excel

#### Tata Teleservices limited

29 Apr, 2019 - 29 Jun, 2019

Marketing Trainee

Key Skills:

Cold Calling Marketing

Market Analysis Market Research Lead Generation

Lead convertion

Primary Data collection Field work

To study Market potential for B2B services of TTSL in Pune

#### **PROJECTS**

#### **HR Analysis Dashboard Report**

01 Mar, 2024 - 15 Mar, 2024

Key Skills: DAX Visualization Excel Dashboard **Business Analysis** 

Developed a comprehensive HR Analysis Dashboard using Power BI and Excel

Implemented real-time data visualization for workforce insights

Conducted recruitment analytics to track hiring trends

Analyzed diversity and inclusion metrics

Monitored new hiring activity and separations region-wise to inform HR strategies

#### Frinsley Bank Credit Card Module

01 Dec, 2023 - 15 Dec, 2023

Team Size: 5

Key Skills: User story Prototype Process Flow Diagram Agile

Conducted requirement gathering for Frinsley Bank credit card module

Developed detailed user stories for module functionality

Created prototypes to visualize and refine user interfaces

Designed comprehensive process flow charts to outline system operations

#### **House Price Prediction**

Key Skills: Python Linear Regression Logistics Regression

Power BI Excel

Performed data preprocessing for house price prediction model

Conducted data cleaning to ensure quality and consistency

Designed and implemented machine learning model

Tuned hyperparameters to optimize model performance

# ASSESSMENTS / CERTIFICATIONS

Advanced excel certificate from udemy platform

Pursuing business analyst certificate from udemy platform

Data science statistics for data scientist and business analytics on udemy platform

Pursuing data science using excel, spss, R, python from nareshit technology

Software testing manual

**POWER BI** 

#### PERSONAL INTERESTS / HOBBIES

Swimming, Gym

# PERSONAL DETAILS

Gender: Male Date of Birth: 06 Mar, 1994

Marital Status: Single Known Languages: English , Marathi , Hindi

Current Address: PLOT NO:06 MITRA NAGAR POST OFFICE Permanent Address: Plot no. 6, Mitra Nagar, Nagpur,

BHAGWAN NAGAR NAGPUR 440027, Nagpur, Maharashtra, Maharashtra, India - 440027

India **Phone Numbers:** +91-9834401245, +91-8421018944

 $\textbf{Emails:} \ bhavikdhabale 06@gmail.com\ ,\ dhabale bhavik 09@gmail.com\ ,$ 

I hereby declare that above mentioned information is correct and true to best of my knowledge.

Signature:

Name:	Place: