



**Akhil Marka**

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## **OBJECTIVE:**

- Detail-oriented and motivated individual seeking a Salesforce Trainee position to kick-start a career in the Salesforce ecosystem. Eager to leverage academic knowledge and practical skills to contribute effectively to Salesforce projects while gaining hands-on experience and furthering professional development.

## **PROFESSIONAL SUMMARY**

- Having a good Knowledge in **Salesforce CRM** both as **Developer** and **Administrator**.
- Very good Knowledge in all the phases of Software Development Life Cycle.
- Having Knowledge in Configuration and Customization of Salesforce CRM on Force.com platform using **Visual force, Apex**.
- Knowledge in **Customization, Data Validation, Workflow Rules, Approval Processes** and Custom Objects and their Relationships (Master-Detail & Lookup), Profiles and Permission sets, Sharing Rules, Email Services, Page Layouts and Data Loader.
- Good Expose on **Custom Objects, Standard Objects, Reports, Dashboards, Validation Rules, workflows & Approvals**.
- Knowledge on Role Hierarchy of Salesforce and Roles and Profiles and Groups and Sharing Controls and Data management.
- Used **SOQL & SOSL** with consideration to Governor Limits for data manipulation needs of the application using platform database objects.
- Record Types, Sharing settings, Field Level Access, Record Level Access, Search Layouts, Buttons, Links & actions, Relationships among objects, Formula fields.
- Knowledge in working with **Apex Data Loader, Import Wizard**.
- Proficient in analyzing Use Case, Business Requirement and Functional Documents.

## **TECHNICAL SKILLS**

- **Salesforce Technologies:** Salesforce CRM, Apex Language, Apex Classes/Controllers, Apex Triggers, SOQL, SOSL, Visual Force Pages, Workflow & Approvals Dashboards, Custom Objects.
- **Languages** : Apex, HTML, SQL, CSS, XML.
- **Databases** : SOQL, SOSL.

## **CERTIFICATION**

- Salesforce Certified Platform Developer I (ID – 4369340)
- I've course completion certification from Smart Internz for Salesforce Developer & Administrator Certification.



## **EDUCATION**

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|---|----------------------|
| • Marri Laxman Reddy Institute of Technology & Management<br>B.Tech. (Computer Science and Engineering) CGPA (6.64) | July 2018 — Aug 2022 |
| • Central Institute of Tool Design<br>(Diploma in Production Engineering) 61%                                       | Jun 2014 — May 2017  |
| • Krishnaveni Talent School CGPA (8.2)  | Jun 2013 — May 2014  |

## **PROJECT DETIALS**

### **Project-1:**

**Company** : PCS Global

## **RESPONSIBILITIES**

- Creating multiple custom objects, custom fields, relationship between two objects, page layouts and record types.
- Analyzed the Scope of the Requirements, and managed requirements to avoid Scope Creep.
- Created and customized reports and dashboards to provide insights into Salesforce data.
- Creating Users, Roles, Profiles and Permission Sets.
- Implement and maintain validation rules, workflows, and process builder, and flows.
- Worked on Apex programming, Visualforce, and Lightning Components.
- Developed Lightning Components to enhance user experience.
- Customized Salesforce to meet the organization's needs.
- Defined lookup and master-detail relationships on the objects.
- Extensive experience in lead, case management, web-to-lead, Web-to case, Email-to-case.
- Import and export the data using Apex Data loader and Import Wizard.
- Ability to support team members and improve work processes.
- Interacted with various business team members to gather the requirements and documented the Business and Software Requirements.

## **TRAILHEAD PROFILE**

<https://www.salesforce.com/trailblazer/akhilmarka>