

# KAUSHAL KUMAR



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Delhi, India 110040

## PROFESSIONAL SUMMARY

Seeking a challenging career opportunity in e-commerce roles, leveraging extensive experience in B2B and B2C platforms to drive organizational growth and success.

## SKILLS

- **Computer Awareness:-** Windows XP, 7,8,10.
- **Software:** MS-Office, Google sheet, OMS Guru, Orbiter9, Canva, Helium10, Busy, DMS,X-mas ,Consult 3Plus(Diagnostic Tool)
- Analysis Skills
- Good Learning skill
- Self-Motivated
- Good Communication
- Adaptability with company work environment

## EDUCATION

**B.Tech: Mechanical Engineering -05/2014**

MIT Moradabad (UPTU)  
Moradabad Uttar Pradesh

**Intermediate: Science - 05/2009**

SKMIC Gangola  
Dataganj Uttar Pradesh

**High School:Science-05/2007**  
MMHSS Gulariya  
Budaun Uttar Pradesh

## Work History

### Jindal Bath Fittings -Ecommerce Executive

Bawana Delhi-10/2023 - Present

- Handle Amazon, Flipkart and Jio Mart panels.
- Daily order processing, listing optimization, Amazon brand store creation, A+ listing, keyword research and campaigning, promotion, and coupon runs to drive sales, data management and manage all ecommerce activities.
- Support company in other tasks like email writing, Offline sales growth and co-ordination with sales team and Support other staff in their works.

### Sarvottam Polyplast Pvt.Ltd.-Ecommerce Executive

New Delhi - 12/2020 -08/2023

- I handled both platforms B2B ( Bijnis, Udaan, Ajio and Solv) and B2C(Flipkart, Amazon, Meesho, Myntra) as per Company requirement.
- In B2C, I performed different works like product Listing, Order processing through OMS, Return management, SPF claims and Inventory management.
- Campaigning and Promotions
- Amazon Store creation
- In B2B, Order processing and Inventory management through Orbiter9 Software, Product listing, Return claims and Coordination with account managers.
- Calling to buyers for order confirmation of Companies own
- Website and queries handling.

### Maya Udhyog - Ecommerce Executive

Narela Delhi - 10/2018 - 11/2020

- I handled both platforms B2B ( Bijnis, Udaan, Ajio) and B2C (Flipkart, Amazon, Meesho, Shopee).
- Onboarding on all the above mention platforms and co-ordination with category manager.

- I performed different works like product Listing, Order processing, Campaigning and monthly GST reports
- SPF claims and Inventory management.
- Offline orders dispatching.
- Performs some accounting tasks in Busy Software like New sell invoice, purchase invoice, payment entries and E-way bill generation.

### **Pal Nissan - Nissan Technical Leader**

Haldwani Uttarakhand - 06/2015 - 06/2018

- Worked as a Nissan Technical Leader (NTL) where my role was to diagnose vehicle, new software installation, reprogramming and all software related issues.
- Communicate the vehicle issue to the Techliner in case problem not resolve at the dealer label.
- Manage normal warranty and Extended warranty process. Provide the claim resolution to customers.
- Software used- X-MAS, Consult 3plus (Diagnostic Tool), Dealer management system (DMS).

### **Personal Information**

- Address:-C52A New Gautam Colony Narela Delhi 110040
- Date of Birth : - 12th July 1992
- Marital Status : - Married
- Language Known: - Hindi & English