

Curriculum vitae

Avinash Kumar

Current Address

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Permanent Address

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CAREER OBJECTIVE

A dynamic and successful Logistics operation who is well-known for organizing event operations to ensure consistently excellent performance. Expertise in project management, budget management, logistics, contract development, report preparation, and other areas. Known for being a strong communicator who establishes positive, professional connections with clients and other important stakeholders to ensure that their requirements are satisfied. Proven track record of exceeding all expectations at events.

PROFILE SUMMARY

- Accomplished in supervising logistics, warehouse, transportation, and customer services.
- Proficient in organizing warehouses, labeling goods, plotting routes, and processing shipments.
- Skilled in responding to any issues or complaints.
- Experienced in researching ideal shipping techniques, routing, and carriers.
- Adept in working with other departments to incorporate logistics with company procedures and operations.
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Senior Executive Logistics Operation (6+ years of experience in Logistics Industry)

- Develop and implement logistics strategies to ensure efficient and cost-effective operations
- Monitor and analyze logistics performance metrics to identify areas of improvement
- Manage the daily operations of the logistics team, including scheduling, resource allocation, and performance management
- Oversee the selection and management of third-party logistics providers
- Develop and maintain relationships with suppliers, customers, and other stakeholders
- Monitor and manage inventory levels, ensuring accuracy and timeliness
- Develop and implement processes and procedures to ensure compliance with regulatory requirements
- Negotiate and manage contracts with suppliers and customers
- Analyze and report on logistics costs and performance
- Develop and implement strategies to reduce logistics costs
- Identify and implement process improvements to increase efficiency and reduce costs

WORK EXPERIENCE

Swati Relocation Private Limited

03/2022 - 05/2024

Transport & Warehousing

Senior Operation Executive • Full-time

03/2022 - 05/2024

- Decreased transportation costs by 20% through strategic vendor negotiations, resulting in significant cost savings for the company.
- Developed and executed a transportation optimization strategy, reducing transportation costs by 20% and improving on-time delivery performance by 10%.
- Lead a cross-functional team to implement a new warehouse layout and process flow, resulting in a 30% increase in warehouse efficiency and a 25% reduction in labor costs.
- Implemented a new order picking process, resulting in a 30% increase in productivity and a 20% reduction in labor costs.
- Reduced inventory carrying costs by 15% by optimizing inventory levels and implementing a just-in-time (JIT) inventory system.
- Client relations: Building, maintaining, and saving long-term relationships with clients
- Communicated all emergencies, delays due to weather, and carrier schedule changes to customers and supervisors.
- Coordinated returns between origin and interim transportation departments. Drafted end of the year reports presenting accomplishments and progress to management.
- Responsible for supervising the receiving, warehousing, and shipping of product in a manner consistent with branch service and cost objectives.
- Managed all functions of the warehouse and logistics processes (receiving, shipping, deliveries) data collection and analysis for key performance indicators/ measureable objectives.
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Mahindra Logistics Ltd.

08/2018 - 02/2022

E. Commerce Supply Chain

Operation & MIS Executive • Full-time

08/2018 - 02/2022

- Led the successful transition to a new third-party logistics provider, resulting in a 15% reduction in transportation costs and a 20% improvement in delivery performance, optimizing supply chain management and project efficiency.
- Developed and executed a supplier performance management program, resulting in a 10% reduction in supplier lead times and a 5% improvement in supplier quality.
- Relationship management: Building trust with clients to encourage them to continue working with the company
- Identifying the root cause of an issue and developing a plan to resolve it
- Conducted qualitative and quantitative analysis of logistics operations using simulation models and other tools.
- Negotiated contracts with outside providers to minimize costs to the company and customers.
- Communicated all emergencies, delays due to weather, and carrier schedule changes to customers and supervisors.
- Coordinated returns between origin and interim transportation departments. Drafted end of the year reports presenting accomplishments and progress to management.

- Managed all functions of the warehouse and logistics processes (receiving, shipping, deliveries) data collection and analysis for key performance indicators/ measureable objectives.
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- Project management (Amazon , Flipkart , Myntra)
- MIS Preparation project billings

M.G.R.M Medicare Ltd

01/2018 - 07/2018

Manufacturer of Medical Equipment

Executive (Dispatch) • Full-time

01/2018 - 07/2018

- Lead a cross-functional team to implement a new warehouse management system, resulting in a 30% increase in warehouse efficiency and a 20% reduction in inventory holding costs. Developed and executed a cost-saving initiative to consolidate shipments, resulting in a 15% reduction in transportation costs and a 10% reduction in carbon emissions.
- Implemented a new process for managing customer returns, reducing return processing time by 50% and improving customer satisfaction scores by 15%.

EDUCATION

Bachelor of Commerce in Commerce

Dr. P.N Singh Degree college

Chhapra • 05/2014 - 04/2017

Senior Secondary in P.C.M

P.N College Parsa

Chhapra • 05/2012 - 04/2014

School in General Study

Y.C.H School Dariyapur

Chhapra • 01/2002 - 04/2012

CERTIFICATIONS

Advance Diploma in Computer Application

Happy Life Infotech

01/2012 - 12/2012

SKILLS

- Cost-saving initiatives and consolidation strategies
- Cross-functional team leadership
- Customer service and satisfaction
- Data analysis and reporting
- Inventory management
- Negotiation and vendor management
- Process improvement

Hard Skills

- Cost Analysis and Reduction
- Data Analysis and Reporting
- Inventory Management
- Project Management
- Quality Control and Assurance
- Supply Chain Management
- Transportation Management
- Vendor Management
- Warehouse Management

- Project management
- Risk management and mitigation
- Supplier performance management
- Supply chain management
- Third-party logistics provider selection
- Transportation optimization
- Warehouse management system implementation

Soft Skills

- Adaptability and Flexibility
- Attention to Detail and Accuracy
- Collaboration and Cross-Functional Coordination
- Communication and Presentation Skills
- Conflict Resolution and Negotiation
- Customer Service and Relationship Building
- Decision Making and Strategic Planning
- Leadership and Team Management
- Problem Solving and Critical Thinking
- Process Improvement and Optimization
- Time Management and Prioritization