AtliQ Hardwares



FILTERS

region All
market All
division All

CUSTOMER NET SALES PERFORMANCE

Customers	Net Sales 2019	Net Sales 2020	Net Sales 2021	2021	Vs 2020	2020 Vs 2019
Acclaimed Stores	1.42M	2.89M	10.92M		378.08%	203.31%
All-Out		0.16M	0.81M		495.70%	0.00%
Amazon	12.17M	37.51M	82.09M		218.87%	308.21%
Argos (Sainsbury's)	0.35M	0.74M	2.27M		305.98%	210.58%
Atlas Stores	0.18M	0.67M	3.17M		470.34%	370.69%
AtliQ E Store	7.18M	23.67M	52.98M		223.83%	329.83%
AtliQ Exclusive	9.58M	17.68M	61.12M		345.77%	184.45%
BestBuy	0.85M	1.77M	6.31M		356.08%	207.93%
Boulanger	0.24M	0.83M	4.07M		492.93%	342.32%
Chip 7	0.60M	1.32M	5.51M		416.07%	221.56%
Chiptec		0.42M	3.02M		722.03%	0.00%
Control	0.91M	2.20M	7.67M		349.23%	242.70%
Coolblue	0.46M	1.18M	4.25M		360.00%	255.01%
Costco	1.14M	2.75M	9.29M		337.37%	240.71%
Croma	1.67M	2.47M	7.55M		305.11%	148.17%
Currys (Dixons Carphone)	0.29M	0.76M	1.87M		246.94%	262.79%
Digimarket	0.80M	1.72M	4.14M		241.05%	213.95%
Ebay	2.61M	6.27M	15.17M		242.16%	240.12%
Electricalsara Stores	0.12M	0.65M	1.85M		285.96%	547.74%
Electricalsbea Stores		0.14M	0.72M		504.64%	0.00%
Electricalslance Stores	0.10M	0.75M	2.35M		313.34%	714.05%
Electricalslytical	1.80M	2.61M	11.94M		457.50%	144.61%
Electricalsocity	2.34M	3.46M	12.42M		358.75%	147.82%
Electricalsquipo Stores	0.18M	0.68M	3.64M		535.32%	375.28%
Elite	0.42M	0.83M	4.13M		495.52%	199.79%
Elkjøp	0.46M	1.32M	5.16M		391.90%	287.18%
Epic Stores	0.41M	0.94M	4.19M		446.06%	228.41%
Euronics	0.36M	0.88M	3.90M		444.67%	243.43%
Expert	0.79M	1.77M	6.43M		363.98%	224.45%
Expression	1.65M	2.99M	9.82M		328.24%	181.12%
Ezone	1.53M	2.02M	7.92M		391.62%	132.36%
Flawless Stores	0.07M	0.46M	1.81M		396.28%	623.46%
Flipkart	2.94M	8.35M	19.29M		231.03%	284.37%
Fnac-Darty	0.54M	0.82M	2.87M		349.77%	151.93%
Forward Stores	0.56M	1.50M	4.07M		271.97%	266.60%
Girias	1.55M	2.07M	8.67M		419.29%	133.80%
Info Stores	0.07M	0.48M	1.84M		384.09%	686.11%
Insight	0.42M	1.01M	2.76M		271.84%	243.78%
Integration Stores		0.16M	1.44M		887.19%	0.00%
Leader	4.68M	5.97M	18.80M		314.81%	127.54%

AtliQ Hardwares



Logic Stores	0.17M	0.93M	4.81M	515.17%	539.13%
Lotus	1.48M	2.11M	8.09M	382.61%	142.58%
Neptune	0.99M	3.42M	16.11M	471.50%	345.21%
Nomad Stores	0.53M	1.63M	4.02M		309.04%
Notebillig	0.25M	0.39M	1.12M		157.16%
Nova		0.01M	0.35M	2664.92%	0.00%
Novus	1.87M	3.73M	9.85M	264.20%	199.68%
Otto	0.26M	0.40M	1.20M	298.58%	155.04%
Premium Stores	0.46M	1.10M	3.88M	353.09%	239.63%
Propel	1.59M	2.46M	10.83M	440.64%	154.17%
Radio Popular	0.51M	1.45M	5.27M	362.56%	285.09%
Radio Shack	0.81M	1.75M	5.44M	311.51%	214.85%
Reliance Digital	1.62M	2.57M	9.73M	377.90%	159.16%
Relief	0.39M	1.01M	4.06M	403.57%	258.26%
Sage	4.83M	6.44M	20.70M	321.52%	133.34%
Saturn	0.23M	0.38M	1.19M	310.46%	163.43%
Sorefoz	0.55M	1.07M	4.66M	433.63%	195.06%
Sound	0.56M	1.67M	4.36M	260.26%	298.90%
Staples	1.24M	2.85M	8.75M	306.95%	229.20%
Surface Stores	0.09M	0.53M	2.12M	398.80%	582.30%
Synthetic	1.89M	4.42M	12.19M	275.98%	233.16%
Taobao	0.22M	1.33M	3.30M	248.66%	595.36%
UniEuro	0.60M	1.61M	7.35M	457.03%	268.68%
Vijay Sales	1.73M	2.15M	8.53M	397.78%	123.94%
Viveks	1.55M	2.24M	7.78M	348.10%	143.86%
walmart	1.26M	2.63M	9.73M	370.45%	208.67%
Zone	0.34M	1.56M	5.26M	336.20%	460.02%
Grand Total	87.48M	196.69M	598.88M	304.48%	224.85%

AtliQ Hardwares



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MARKET PERFORMANCE VS TARGET REPORT All Values are in \$ USD

Customers	Net Sales 2019	Net Sales 2020	Net Sales 2021	NS 2021- Target	%
Australia	3.88M	10.70M	20.99M	-2.21M	-1 0.5%
Austria		0.12M	2.84M	-0.33M	-1 <mark>1.7%</mark>
Bangladesh	0.48M	2.26M	6.95M	-0.72M	-10.3%
Canada	4.76M	12.17M	35.06M	-5.07M	-14.5%
China	1.43M	5.42M	22.89M	-2.07M	-9 <mark>.0%</mark>
France	4.04M	7.47M	25.94M	-2.19M	-8 <mark>.4%</mark>
Germany	2.56M	4.69M	12.01M	-1.53M	-12.7%
India	30.82M	49.77M	161.26M	-9.55M	-5.9 <mark>%</mark>
Indonesia	2.52M	6.21M	18.41M	-2.38M	-12.9%
Italy	2.90M	4.46M	11.72M	-1.05M	-9 <mark>.0%</mark>
Japan		1.88M	7.92M	-0.33M	-4.1 <mark>%</mark>
Netherlands	0.23M	3.36M	7.98M	-0.66M	-8. <mark>2%</mark>
Newzealand		1.99M	11.40M	-1.40M	-1 <mark>2.3%</mark>
Norway		2.48M	13.68M	-1.44M	-1 <mark>0.5%</mark>
Pakistan	0.62M	4.69M	5.66M	-0.52M	-9 <mark>.3%</mark>
Philiphines	5.69M	13.37M	31.86M	-2.50M	-7. <mark>8%</mark>
Poland	0.41M	2.79M	5.19M	-0.94M	-18.1%
Portugal	0.75M	3.59M	11.83M	-0.51M	-4.3 <mark>%</mark>
South Korea	12.80M	17.28M	48.97M	-4.36M	-8 <mark>.9%</mark>
Spain		1.77M	12.62M	-1.79M	-14.1%
Sweden	0.05M	0.23M	1.77M	-0.20M	-1 <mark>1.1%</mark>
United Kingdom	2.00M	8.08M	34.15M	-2.98M	-8 <mark>.7%</mark>
USA	11.53M	31.92M	87.78M	-10.24M	-1 <mark>1.7%</mark>
Grand Total	87.48M	196.69M	598.88M	-54.94M	-9.2%