

GODFREY PHILLIPS INDIA LTD - One Page Profile



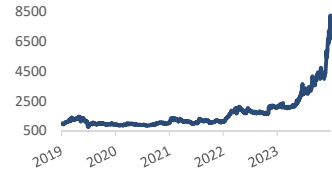
GODFREY PHILLIPS
—INDIA LIMITED—

Godfrey Phillips India is one of the leading FMCG Companies in India - flagship company of KK Modi Group. They have many iconic cigarette brands like Four Square, Red & White, and Cavanders to its name. It also have an exclusive sourcing and supply agreement with Philip Morris International to manufacture and distribute the renowned Marlboro brand in India.

INR (Cr₹)

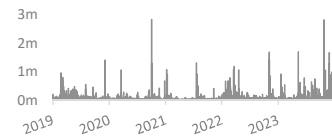
Key Financials Metrix	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24
Total Sales	2877	2525	2688	3562	4420
Sales Growth (y-o-y)	15.19%	-12.21%	6.42%	32.55%	24.06%
Gross Profit Margins (%)	50.47%	39.99%	50.01%	42.70%	40.94%
EBITDA Margins (%)	20.59%	21.42%	23.56%	22.56%	20.19%
EBIT Margins (%)	15.19%	15.82%	18.16%	18.24%	16.88%
Net Profit Margins (%)	13.38%	14.91%	16.30%	19.38%	19.98%
Earnings Per Shares (In Rs.)	74.01	72.41	84.24	132.78	169.82
EPS Growth (y-o-y)	47.85%	-2.17%	16.35%	57.62%	27.89%
Divident Per Share (In Rs.)	24.00	24.00	28.00	44.00	56.00
DPS Growth (y-o-y)	200.00%	0.00%	16.67%	57.14%	27.27%

Share Price - 5 years



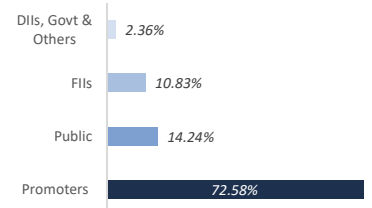
Key Financials Ratio	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24
Price to Earnings	12.71x	12.65x	11.98x	13.70x	18.19x
EV/EBITDA	8.78x	9.45x	8.74x	12.17x	18.36x
EV/Sales	1.81x	2.02x	2.06x	2.74x	3.71x
Price to Book Value	2.24x	1.84x	1.79x	2.67x	3.80x
Return on Equity (%)	17.60%	14.58%	14.96%	19.46%	20.87%
Retuen on Capital Employed (%)	23.51%	18.77%	19.29%	25.16%	26.44%

Volumes - 5 years



Top 10 Shareholders	N. Shares (In m)	% Holding	Market Value (In m)
K K Modi Investment And Financial Services Pvt Ltd	16	29.85%	118262
Philip Morris Global Brands Inc	13	25.10%	99458
Good Investment (India) Ltd	4	8.29%	32841
Jupiter India Fund	3	5.31%	21036
Quick Investment (India) Ltd	2	4.30%	17039
The Jupiter Global Fund-Jupiter India Select	1	1.79%	7097
Hsbc Midcap Fund	1	1.33%	5272
Super Investment (India) Limited	1	1.01%	4018
Investor Education and Protection Fund (IEPF)	0	0.90%	3557
K K MODI & BINA MODI TRUSTEES -INDOFIL SENIOR EXECUTIVES (OFFICES) WELFARE TRUST	0	0.74%	2944

Shareholding Pattern



Managerial Remuneration	Designation	Remuneration	X of Median Salary
Dr. Bina Modi	CMD	34.53	410x
Mr. Samir Kumaar Modi	Executive Director	51.62	611x
Mr. Sharad Aggarwal	WTD	12.25	146x

Capital Structure

Share Price as on 18.09.2024	7751
Number of Share O/s (In Cr₹.)	5.20
Market capitalization	40305
Less: - Cash & equivalent	(25)
Add: - Total Debt	345
Add: - Minority Interest	6
Enterprice Value	40632

Recent Updates

The Company has initiated necessary steps in accordance with the decision of the Board of Directors on 12 th April, 2024 to exit for carrying out the business operations of its retail business division. Accordingly, the Company has recognized estimated closure costs of the retail business as exceptional item in the financial results for the current quarter.

The company's revenue grew by 64% between FY22 and FY24, driven by strong domestic cigarette volumes and a 114% increase in unmanufactured tobacco exports. However, the operating margin declined from 24% to 20% during this period due to rising tobacco prices and a higher proportion of unmanufactured tobacco in the product mix

Sources

- Compny Info taken from wikipedia.com
(link : <https://www.godfreyphillips.co.in/>)
- Key financial metrics and ratios are calculated from the data colleted from screener.com
(link : <https://www.screener.in/company/GODFRYPHLP/consolidated/>)
- Share Price Chart and Volume Chart data collected from equitypandit.com
link : <https://www.equitypandit.com/historical-data/GODFRYPHLP>)
- Top 10 Shareholders data collected from Equitymaster.com
(link: https://www.equitymaster.com/stock-research/shareholding-pattern/GDFR/GODFREY-PHILLIPS-Shareholding-Pattern?utm_source=stockquote-page&utm_medium=website&utm_campaign=more-info&utm_content=shareholding-pattern)
- Managerial Remuneration data collected from Godfrey Phillips India limited 2024 Annual Report
(link: <https://www.bseindia.com/xml-data/corpfiling/AttachHis/1b2fd231-ded2-4a60-84c0-68834ef8f2ed.pdf>)
- Capital Structure is calculated from data collected from screener.com
(link : <https://www.screener.in/company/GODFRYPHLP/consolidated/>)