

GET SERIOUS.

ONLY PROFESSIONAL GRADE. 5-YEAR WARANTY.



OUTDOOR POWER EQUIPMENT

SPRING 2012 DEALER PROGRAM

Collen Cagle

DISTRIBUTING CORPORATION

1251 Tinker Rd. Rocklin, CA 95765 • (916) 645-6600
Toll Free Order: (800) 723-9993 • Toll Free Fax: (800) 937-9245
www.goldeneagledist.com • info@goldeneagledist.com

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Tiller/Cultivator

Water Pump

Power Pruners[™]

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GET SERIOUS.



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RETAIL PRICE LIST

TRIMME	RS
GT-225(C)	\$159.99
GT-225i(C)	199.99
GT-230(C)	249.99
SRM-225(C)	219.99
SRM-225i(C)	259.99
SRM-230(C)	289.99
SRM-266(C)	309.99
SRM-266S/T(C)	339.99
SRM-280(C)	369.99
SRM-280S(C)	399.99
SRM-280T(C)	399.99

BRUSHCUTTERS	
SRM-225U(C)	\$339.99
SRM-265U(C)	419.99
SRM-266U(C)	419.99
SRM-280U(C)	459.99
SRM-410U	579.99

SHRED 'N' VAC	
ES-250(C)	229.99
ES-255(C)	329.99

BED REDEF	INER
BRD-280(C)	\$599.99

EDGERS	
PE-225(C)	229.99
PE-230(C)	329.99
PE-265S(C)	399.99
PE-266(C)	369.99
PE-266S(C)	399.99
PE-280(C)	419.99

CHAIN SA	WS
CS-271T-12(C)	\$299.99
CS-310-14(C)	199.99
CS-330T-12, 14(C)	259.99
CS-341-12(C)	319.99
CS-341-14(C)	329.99
CS-341-16(C)	339.99
CS-352-14(C)	249.99
CS-352-16(C)	259.99
CS-360T-12(C)	299.99
CS-360T-14,16(C)	299.99
CS-370-16(C)	269.99
CS-400-16,18(C)	299.99
CS-450P-16	379.99
CS-450P-18	389.99
CS-500P-16	449.99
CS-500P-18	459.99
CS-500P-20	469.99
CS-550P-18	509.99
CS-550P-20	519.99
CS-600P-16	559.99
CS-600P-20	569.99
CS-600P-24	579.99
CS-600P-28	589.99
CS-680-20	619.99
CS-680-24	629.99
CS-680-28	639.99
CS-8000-24	829.99
CS-8000-27	839.99
CS-8000-32	849.99
CS-8000-36	859.99

PRO ATTACH SERIE	
PAS-225(C)	\$179.99
PAS-225VPB(C)	299.99
PAS-230(C)	279.99
PAS-266(C)	299.99
PAS-280(C)	359.99
299944200465	279.99
99944200470	89.99
99944200475	134.99
99944200485	169.99
99944200490	79.99
99944200513	199.99
99944200532	189.99
99944200540	69.99
99944200545	89.99
99944200553	299.99
99944200563	299.99
99944200595	279.99
99944200600	99.99
99944200610	69.99
99944200615	39.99
99944200620	299.99
HAND HELD	

HAND HELD BLOWERS	
PB-250(C)	\$169.99
PB-255(C)	199.99

BLOWERS		
PB-265L(C)	\$269.99	
PB-460LN(C)	489.99	
PB-500H/T(C)	329.99	
PB-755SH/ST(C)	439.99	
PB-770H/T(C)	499.99	

HEDGE CLIPPERS			
HC-150(C)	\$289.99		
HC-155(C)	379.99		
HC-155-20(C)	359.99		
HC-165(C)	469.99		
HC-185(C)	489.99		
HC-235(C)	489.99		
HC-245(C)	509.99		
##HCA-266(C)	549.99		
SHC-225(C)	419.99		
SHC-225S(C)	359.99		
SHC-266(C)	479.99		

POWER PRUNERS			
PPF-225(C)	\$399.99		
PPF-280(C)	479.99		
PPT-265S(C)	529.99		
PPT-266(C)	599.99		
PPT-266H(C)	599.99		
PPT-280(C)	659.99		

SPRAYERS			
MS-20H	\$49.99		
MS-30H	59.99		
MS-40BP	99.99		
MS-40BD	119.99		
SHR-210	599.99		

MISC. PRODUCT			
EA-410	\$719.99		
EDR-210	449.99		
EDR-260	549.99		
TC-210	349.99		
WP-1000	409.99		

ABOUT GOLDEN EAGLE

WHY SHOULD YOU CHOOSE GOLDEN EAGLE DISTRIBUTING?

Golden Eagle Distributing Corporation was established in 1946 with three goals: Provide honest service, quality products, and to support our dealers. Over the last sixty-six years, our business has grown to be the industry leader, but our commitment to those principals has never changed.

We distribute quality outdoor products for commercial landscapers, arborists, maintenance companies, and homeowners. Our commitment is to support every product that we distribute with whole goods, parts service and marketing. Our fill rates are among the highest in the industry, and our award winning customer service helps to separate Golden Eagle from other distributors.

Golden Eagle Distributing represents 10 product lines, managing 25 states and two US territories, through our dual warehouse operations in California and Illinois. Our warehouse operations are completely barcoded to ensure accurate orders, and our Sales Team utilizes the latest in technology to manage orders and keep inventory on the road. We utilize a sales team of Account Managers, Field Support, Inside Sales, and Customer Service to keep our customers well equipped in today's tougher business environment. Our online ordering system and company website allow our dealers access to Golden Eagle 24-7.

Golden Eagle looks forward to showing you how our world class distribution team can help you

grow your business.

Thank you,

Golden Eagle Distributing Corporation



COMPANY DIRECTORY

GOLDEN EAGLE

DISTRIBUTING

1251 Tinker Road Rocklin, CA 95765 Phone: (916) 645-6600 or (800) 723-9993

Fax: (916) 645-6633 or Fax (800) 937-9245

CORPORATION

OFFICERS

Steve Clark, President Gary Bussell, Executive Vice President Dallas Eto, Operations Manager

SALES DEPARTMENT

Chris Seeman, Sales Manager

MIDWEST REGION

Dan Rosenberger, Regional Sales Manager

SALES TEAM

Chris Brady, Account Manager
Bob Burdick, Account Manager
Kevin Barrett, Account Manager
Doug Cornet, Account Manager
Chuck Holcombe, Account Manager

Bert Kuse, Account Manager Scott Nikkola, Account Manager Ty Pattee, Account Manager Brian Cartwright, Field Support Specialist Charlie Hoffman, Field Support Specialist

WEST REGION

Dan Sumner, Regional Sales Manager

SALES TEAM

Brian Bress, Account Manager Terry Davis, Account Manager Jason Dettman, Account Manager Rick Horn, Account Manager John Klimson, Account Manager Gary Roberts, Account Manager Steve Tsujiuchi, Account Manager Magnus Zapolski, Account Manager Darren Modin, Field Support Specialist Steve Moger, Field Support Specialist Jose Soberanis, Field Support Specialist

INSIDE SALES DEPARTMENT

Andy Arredondo

MARKETING DEPARTMENT

Jerry Kobza, National Distributor Marketing Manager Megan Dorchak, National Distributor Marketing Lead Designer Wendy Hedrick, Business Analyst Kayla Tallman, Marketing Associate

SERVICE DEPARTMENT

Brian Chick, Service Manager Jim Conway, Service Technician Bruce Rauch, Service Technician

WAREHOUSE

Martha Gronow, Midwest Warehouse Mgr Joe Vargas, Rocklin Warehouse Mgr

CUSTOMER SERVICE DEPARTMENT

Kaye Chiles, Customer Service Supervisor
Michael Advincula • Russ England • Brian McSwain
Steve Payne • Shane Payton • Adrienne Marsh

CREDIT DEPARTMENT

Doug Baxter, Credit Manager Ann Harman, Asst. Credit Manager Kathleen Rochin, Accounts Receivable

I.T. DEPARTMENT

Mark Saks, Computer Oper. Mgr. Jeff Duncan, Computer Operations

ADMINISTRATIVE ASSISTANTS

Melinda Moger, Lead Administrative Assistant Danielle Magallanes, Fleet/Bid Assist Marguerite Myers, Receptionist/ Warranty

TERMS & POLICIES

GOLDEN EAGLE DISTRIBUTING CORPORATION TERMS AND POLICIES

ORDERING

- 1. Normal business hours are 6:00AM to 5:00PM PST (8:00 AM to 7:00 PM CST), Monday thru Friday.
- 2. All Booking orders require Account Manager Approval.
- 3. For our customers' convenience, Golden Eagle has no minimum order requirement.
- 4. Toll free order number (800) 723-9993 Order lines open at 6:00 AM PST (8:00 AM CST)

Technical Service (800) 723-9993 Technical Service available at 6:00 AM PST (8:00 AM CST)

Toll free order fax (800) 937-9245

Main office number (916) 645-6600 Main office opens at 8:00 AM PST (10:00 AM CST)

Main fax number (916) 645-6633 Credit Department fax (916) 645-6639

SHIPPING

- 1. Freight will be prepaid on single orders totaling \$3,000 or more ECHO/Shindaiwa products, including ECHO/Shindaiwa accessories.
- 2. All parts and accessories may be included on any prepaid order.
- 3. All back-ordered parts will be shipped freight prepaid. This is not applicable to C.O.D. orders.
- 4. A packing slip will accompany each shipment. Immediately upon arrival, the number of packages received should be counted and compared to the number marked on the packing slip. Any shortages must be reported within seven (7) days of the receipt of the package.
- 5. Freight carriers require your signature at the time of delivery. Before you sign their delivery receipt, verify our package ID number.
- 6. Orders on past due accounts are subject to credit hold.
- 7. ROCKLIN WAREHOUSE: Will call orders may be picked up from 7:30AM to 11:30AM PST and 12:30PM to 3:30PM, Monday thru Friday. Please allow a minimum of two hours lead time. Orders to be picked up between 7:00AM and 8:00AM must be placed by 2:00PM the previous day. Please pick up orders within 48 hours of scheduled time. C.O.D. orders cannot be picked up prior to 8:00AM.
- 8. BATAVIA WAREHOUSE: Same as above, except will call orders may be picked up 8:00 AM 4:30 PM CST Monday Friday.

RETURNS

- 1. Returned merchandise will not be accepted without prior itemized authorization.
- 2. Merchandise must be new and in original packaging complete with literature and tools, when applicable.
- 3. Obsolete, superseded and shelf life (fuel, oil, lines, etc.) merchandise may not be returned. Electronic parts may be returned only if in factory sealed packages.
- 4. Merchandise approved for return must be prepaid to our warehouse within sixty (60) days of return authorization.
- 5. There will be a restocking charge of 25% on all parts and accessories and 15% on new units returned unopened in original box.
- 6. Credit for authorized return merchandise will be issued at the original purchase price, less all prepaid freight and additional discounts taken. Please supply original invoice number or copy of original invoice when returning merchandise to assure correct credit amounts.
- 7. Please do not return parts to our post office box.
- 8. Unauthorized, obsolete, or superseded parts will be returned at dealer's expense.

TERMS & POLICIES

GOLDEN EAGLE DISTRIBUTING CORPORATION TERMS AND POLICIES

(cont'd)

PAYMENT TERMS

- 1. Payment terms are Net 30 days from date of invoice, unless otherwise stated on invoice.
- 2. Terms discounts, as shown on the invoice, can be taken if payment is received within the discount period. Payment is considered received when the check or cash is in our possession, not the day payment is mailed or postmarked. Past due accounts do not qualify for terms discounts.
- 3. Deductions for credit claims are allowed only if a credit memo has been issued.
- 4. Interest charges will be assessed on past due balances at the prevailing rate as stated in the Repayment Agreement.
- 5. Orders on accounts 31-60 days or more past due will either be shipped COD or held until the account has been brought current or satisfactory payment arrangements have been approved by the Credit Department.

BILLING

- 1. A statement will be issued at the end of each month and will include all unpaid transactions invoiced through the last business day of the month.
- 2. Quantity discounts will be stated on the invoice.
- 3. Invoices can be delivered via fax, with the merchandise shipment, or by e-mail. Please contact us with your preference. The standard policy is to attach your invoice to the shipment.
- 4. Requests for proof of delivery or notification of billing errors must be made within thirty (30) days of the statement date. Otherwise, we will consider our statement to be correct.
- 5. All orders are subject to the approval of our Credit Department and the Vice President of the Company.
- 6. Returned check fee is \$20.00 per check.

ADVERTISING

Any advertising or sales promotion run by a dealer <u>requires pre-approval</u> from the Marketing Department. Please fax your ad copy or script to (916) 645-6633 or call the Marketing Manager at (916) 645-6600 for approval.

IMPORTANT NOTICES

ALL DEALERS MUST SIGN AND ABIDE BY THE ECHO AND SHINDAIWA E-COMMERCE DEALER'S CONTRACT (IMA AGREEMENT). FOR QUESTIONS REGARDING THE CONTRACT, CONTACT ECHO INC.

STOCKING CATEGORIES

DEALER PROGRAM REQUIREMENTS

Required to stock all product categories

- Required to stock & display accessories & oil
- Minimum of 16 feet of display
- Minimum of 150 units
- Must stock the "Core Chainsaw" package
- Participate in all booking programs (spring, summer & fall)
- Required to place pre-season parts/accessories order
- 40% parts margin with net store orders
- 25% parts margin phone/fax orders
- Required to participate in marketing/advertising programs/Valassis
- 2 % co-op funds based off annual purchases

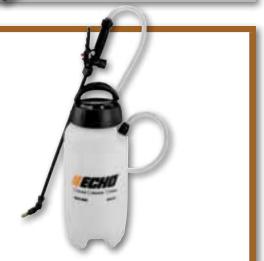
SILVER

- Participate in spring booking program
- Minimum of 75 units
- Required to stock & display accessories & Oil
- Minimum of 12 feet of display
- 40% parts margin with net store orders
- 25% parts margin phone/fax orders
- 1% co-op funds based off annual purchases



BRONZ.

- Participate in spring booking program
- Minimum of 20 units
- Minimum of 8 feet of Display
- 30% parts margin with net store orders
- 25% parts margin phone/fax orders



SIGNATURE ELITE PROGRAM

SIGNATURE ELITE BENEFITS:



- Best bracket pricing
- The chance to earn up to a 3% year end rebate based on sales growth
 - 1% rebate for 7.5% growth
 - 2% rebate for 15% growth
 - 3% rebate for 30% growth
 - 2012 purchases must be above 2011 purchases to be eligible for growth rebate
- Special service benefits including warranty parts reimbursement at MSRP and warranty labor at posted labor rate
- Recognition as a Signature Elite Dealer on the ECHO, ECHO Bear Cat and Shindaiwa dealer locators and free in store Signature Elite Dealer signage

SIGNATURE ELITE DEALER REQUIREMENTS:

Signature Elite dealers must meet all Gold dealer requirements in addition to the following:

- Carry representative products from the ECHO and Shindaiwa lines, plus stock at least three pieces of any ECHO Bear Cat model on the floor at all times
- Have display space and signage for ECHO and Shindaiwa hand held products that combined is greater than the display space and signage given to any other single hand held line carried in the dealership
- Complete a 2012 marketing plan with GEDC that includes matching funds from the dealership
- Attend GEDC sales training events
- Meet all of the service requirements including attending required training, registering all products online and processing warranty claims online

TRIMMERS/BRUSCUTTERS









STRAIGHT SHAFT TRIMMERS (LOOP HANDLES)					
SRM-225-2(C) SRM-225(C)	21.2 cc, i-30™ starter	\$173.47	\$219.99		
SRM-225i (C)	21.2 cc w/Rapid Loader™ Head, i-75™ starter	204.83	259.99		
SRM-230SP (C)	22.8 cc w/H.D. Semi-Auto Head, Flex Drive Shaft (SP 1/box)	225.45	289.99		
SRM-230-2(C)	22.8 cc w/ H.D. Semi-Auto Head	225.45	289.99		
SRM-266 (C)	25.4 cc i-30 Starter	237.52	309.99		
SRM-266S(C)	25.4 cc Solid Drive Shaft, i-30 Starter	260.41	339.99		
SRM-266T(C)	25.4 cc Flex Drive Shaft, High Torque, i-30 Starter	260.41	339.99		
SRM-280(C)	28.1 cc H.D. Semi-Auto Head,	283.30	369.99		
SRM-280S(C)	28.1 cc Solid Drive Shaft	306.19	399.99		
SRM-280T(C)	28.1 cc High Torque Gear box	306.19	399.99		



BRUSHCUTTERS (FULL HANDLE BARS)				
SRM-225U(C)	21.2 cc, i-30 [™] starter	\$264.15	\$339.99	
* SRM-265U(C)	25.4 cc w/H.D. Semi-Auto Head, i-30™ starter	321.45	419.99	
SRM-266U(C)	25.4 cc w/H.D. Semi-Auto Head, i-30™ starter	321.45	419.99	
SRM-280U(C)	28.1 cc w/H.D. Semi-Auto Head	351.97	459.99	
SRM-410U	42.7cc, Brushcutter with 10" brush blade	443.53	579.99	

(C) Denotes California Unit

SRM-280U



^{*} Running change to 266 model

PAS SYSTEM/EDGERS

Model	Description	Dealer Cost	Sugg. Retail
PRO ATTAC	CHMENT SERIES		
PAS-225(C)	21.2 cc Pro Attachment Series Powerhead	\$151.11	\$179.99
PAS-225VPB(C)	21.2 cc Split Boom w/ Trimmer & NEW Blower Attachments	242.19	299.99
PAS-230(C)	22.8 cc Pro Attachment Series Powerhead	214.91	279.99
PAS-266(C)	25.4 cc Pro Attachment Series Powerhead, i-30™ starter	230.19	299.99
PAS-280(C)	28.1 cc Pro Attachment Series Powerhead- **NEW	275.03	\$359.99
PAS ATTAC	CHMENTS		
99944200465	Bed Redefiner Attachment - *** NEW	\$219.51	\$279.99
99944200470	SRM-225SB, PAS-230/265 Curved Shaft Edger Attch.	71.55	89.99
99944200475	SRM-225SB, PAS-230/265 Straight Shaft Edger Attachment	106.83	134.99
99944200485	SRM-225SB, PAS-230/265 Hedge Clipper Attachment	134.27	169.99
99944200490	Blower Attachment	63.71	79.99
99944200513	SRM-225SB, PAS-230/265 Tiller/Cultivator Attachment	157.79	199.99
99944200532	SRM-225SB, PAS-230/265 Power Pruner Attachment	149.95	189.99
99944200535	3' Extension (fits SHC, HCA, PP attachments only)	31.49	41.99
99944200540	SRM-225SB, PAS-230/265 Trimmer Attachment	55.87	69.99
99944200545	SRM-225SB, PAS-230/265 Pro torque Trimmer Attachment	71.55	89.99
99944200551	.018" dia. Replacement Bristles for ProSweep Attachment	97.49	129.99
99944200553	PAS-230/265 ProSweep Attachment with .028" dia bristle	236.19	299.99
99944200563	PAS-230/265 ProThatch Attachment	236.19	299.99
99944200595	SRM-225SB, PAS-230/265 Pro HCA Articulating Hedge Clipper Attach.	220.51	279.99
99944200600	SRM-225SB, PAS-230/265 Pro Blade Brushcutter Attch.	79.39	99.99
99944200610	SRM-225SB, PAS-230/265 Pro Rapid Load Trimmer Attch.	55.87	69.99
99944200615	Curved Shaft Trimmer Attachment	32.35	39.99
99944200620	PAS-230/265 ProPaddle Attachment	236.19	299.99
99944200630	PAS Attachment Hanger	1.39/1.49	1.99
99944200631	PAS Hanger Hook	1.49	1.99
EDGERS			
PE-225(C)	21.2 cc Edger, i-30 [™] starter, plastic shield	\$185.91	\$229.99
PE-230(C)	22.8 cc Commercial Edger, 8" blade, metal shield	256.41	329.99
PE-266(C)	25.4 cc Commercial Edger, i-30™ starter	283.67	369.99
PE-265S(C)**	25.4 cc Commercial Edger, straight shaft, i-30™ starter	306.59	399.99
PE-280(C)	28.1 cc Commercial Edger	321.87	419.99
BED REDE	FINER		
BRD-280(C)	28.1cc Bed Redefiner, w/claw	\$459.39	\$599.99
99944208000	Bed Redefiner Replacement Claw Attachment	56.24	74.99
99944230000	Bed Redefiner High-torque Gear box Trimmer Attachment	67.49	89.99
99944230001	Bed Redefiner Edger Attachment	104.99	139.99



^{**} Running change to 266 model

TOP/REAR HANDLE CHAINSAWS





DON'T FORGET THE BAR & CHAIN

Find the right bar & chain for your saw in the reference guide on pg. 14







Model	Description	Bar Length	Dealer Cost	Sugg. Retail
TOP HANDLE	SAWS			
CS-271T-12(C)	26.9cc - 30% Reduced starting effort	12"	\$234.99	\$299.99
CS-330T-12SP(C)	32.6cc, G-Force Engine Air Pre-Cleaner	12"	203.79	259.99
CS-330T-14SP(C) CS-330T-14-2(C)	32.6cc (single) - G-Force Engine 2/box Air Pre-Cleaner	14"	203.79	259.99
CS-341-12SP(C)	33.4cc 2-Stroke, Slope Advance Ignition	12"	248.99	319.99
CS-341-14SP(C)	33.4cc 2-Stroke, Slope Advance Ignition	14"	256.74	329.99
CS-341-16SP(C)	33.4cc 2-Stroke, Slope Advance Ignition	16"	264.49	339.99
CS-360T-12SP(C)	36.3cc, G-Force Engine Air Pre-Cleaner	12"	233.99	299.99
CS-360T-14SP(C)	36.3cc, G-Force Engine Air Pre-Cleaner	14"	233.99	299.99
CS-360T-16SP(C)	36.3cc, G-Force Engine Air Pre-Cleaner	16"	233.99	299.99
REAR HANDL	E SAWS			
CS-310-14(C) CS-310-14-2(C)	30.5cc (single) - 30% Reduced 2/box Starting Effort	14"	\$163.99	\$199.99
CS-352-14(C) CS-352-14-2(C)	34.0cc (single) - 30% Reduced 2/box Starting Effort	14	197.24	249.99
CS-352-16(C) CS-352-16-2(C)	34.0cc (single) - 30% Reduced 2/box Starting Effort	16	205.09	259.99
CS-370-16(C)	36.3 cc- 30% Reduced Starting Effort	16"	212.94	269.99
CS-400-16(C) CS-400-18(C)	40.2cc - 30% Reduced Starting Effor	16" 18"	236.49 236.49	299.99 299.99
CS-450P-16 CS-450P-18	45.0cc - Features the Performance Cutting System with a professional bar and high performance chain	16" 18"	299.29 307.14	379.99 389.99
CS-500P-16 CS-500P-18 CS-500P-20	50.2cc - Performance Cutting System Clutch-drived adjustable oiler	16" 18" 20"	354.24 362.09 369.94	449.99 459.99 469.99
CS-550P-18 CS-550P-20	54.1cc - Performance Cutting System Digital Ignition	18" 20"	401.34 409.19	509.99 519.99
CS-600P-16 CS-600P-20 CS-600P-24 CS-600P-27	59.8cc - Performance Cutting System Digital Ignition	16" 20" 24" 27"	440.59 448.44 456.29 464.14	559.99 569.99 579.99 589.99
CS-680-20 CS-680-24 CS-680-27	66.7cc - Automatic, adjustable oiler w/ manual over-ride	20" 24" 27"	487.69 495.54 503.39	619.99 629.99 639.99
CS-8000-24 CS-8000-27 CS-8000-32 CS-8000-36	80.7cc - Slope Advance Ignition System, Automatic, adjustable oiler w/ manual over-ride	24" 27" 32" 36"	652.54 660.39 668.24 676.09	829.99 839.99 849.99 859.99

CHAIN SAW ACCESSORIES

\$12.59

12.59

12.59

12.59

12.59

33.48

1.30

3.15

3.15

3.15

3.15

3.15

\$13.49 \$18.00 set

18.00 set

18.00 set

18.00 set

18.00 set

47.88 set

1.85 ea

4.50 set

4.50 set

4.50 set

4.50 set

4.50 set

13.49

13.49

13.49

13.49

35.88

1.39

3.39

3.39

3.39

3.39

3.39

Part #	Description	Dealer Case Code	Dealer Cost	Sugg. Retail
CHAIN SAW	/ CASES & ACCESSORIES			
103942147	Custom Chain Saw Carry Bag, Soft Side, Orange	\$20.99	\$22.49	\$29.99
103942148	Chain Saw Carry Bag, Max 4 Camo	27.99	29.99	39.99
99988801207-4	ToughChest Chain Saw Case (4 pack)	NA	119.97	159.96
99988801208-4	ToughChest Chain Saw Case (4 pack)	NA	113.97	151.96
99988801600	Chain Saw Gloves - Medium	18.89	20.24	26.99
99988801601	Chain Saw Gloves - Large	18.89	20.24	26.99
99988801602	Chain Saw Gloves - X-Large	18.89	20.24	26.99
99988801603	Chain Saw Gloves - 2X-Large	18.89	20.24	26.99
89850308034	20" Plastic Scabbard	2.79	2.99	3.99
99988801595	20" Plastic Scabbard	3.74	3.49	4.99
99988801207	24" ToughChest Saw Case - Sold as pack of (4) at \$37.99 ea	26.59	28.49	151.96
99988801208	18" ToughChest Saw Case - Sold as pack of (4) at \$34.99 ea	24.49	26.24	139.96
99988800307	Top-Handle Chain Saw Debris Shield	12.52	13.41	17.88
99988802100	CS-600P Optional Outside Spike	NA	11.99	15.99

CHAINSAW FILE PACKS

5/32" File, Sold in multiples of 12 only

4.5mm File, Sold in multiples of 12 only

3/16" File, Sold in multiples of 12 only

13/64" File, Sold in multiples of 12 only

7/32" File, Sold in multiples of 12 only

6" Flat File, Sold in multiples of 12 only

5/32" File, Sold in multiples of 3 only

4.5mm File, Sold in multiples of 3 only

3/16" File, Sold in multiples of 3 only

13/64" File, Sold in multiples of 3 only

7/32" File, Sold in multiples of 3 only

Orange Plastic File Handle

99988800725

99988800726

99988800727

99988800728

99988800729

99988800730

99988800731

99988800740

99988800741

99988800742

99988800743

99988800744

Tough	Ches	t
Chain	Saw	Case



6 & 12 Packs of ECHO Files





11/64"- 4.5MM	l
ECHO files	



CHAIN SAW SHARPENING KITS Kits include an instructional DVD					
99988800720	5/32" Chain Sharpening Kit	\$20.99	\$22.49	\$29.99	
99988800721	4.5mm Chain Sharpening Kit	20.99	22.49	29.99	
99988800722	3/16" Chain Sharpening Kit	20.99	22.49	29.99	
99988800723	13/64" Chain Sharpening Kit	20.99	22.49	29.99	
99988800724	7/32" Chain Sharpening Kit	20.99	22.49	29.99	



RECOMMENDED SAW BARS/CHAIN

Model	Bar Length	ECHO Bar Part #	ECHO Bar Retail	ECHO Chain Part #	ECHO Chain Retail	Oregon Bar Part #	Oregon Chain Part #
CHAIN SAW BA	AR & C	CHAIN - CF	ROSS REFE	RENCE GU	IDE		
CS-271T	12"	12A4CD3745	\$21.74	90SG45CQ	\$16.71		90SG-45
CS-301 / 305 306 310 / 330T / 360T 341 / 346 / 352 / 355T	12"	12A0CD3745 12A0ZD3745 12A0ED3745	\$21.74 21.74 34.19	91 V G45CQ	\$16.71	120DGEA041 120DGET041 120GPEA041	91VG-45 91VXL-45
CS-301 / 305 / 306 310 / 330T / 360T / 341 346 / 352 / 370	14"	14A0CD3752 14A0ZD3752 14A0ED3752	\$28.13 28.13 37.06	91VG52CQ	\$19.18	140DGEA041 140DGET041 140GPEA041	91VG-52 91VXL-52
CS-301 / 305 / 306 310 /330T / 360T 341/ 352/ 370/ 400	16"	16A0CD3757 16A0ZD3757 16A0ED3757	\$31.02 31.02 40.53	91VG57CQ	\$20.95	160DGEA041 160DGET041 160GPEA041	91VG-57 91VXL-57
CS-400	18"	18A0ED3762	\$44.21	91VG62CQ	\$22.68	180DGEA041	91VG-62 91VX-62
CS-440 / 450 / 510 530	16"	16F0MD3366	\$44.91	95VP66CQ	\$24.08	160MLBK041	95VP-66
CS-450P, CS-500P	16"	16F0LD3366	\$44.91	20LPX66CQ	\$26.34		20LPX-66
CS-440 / 450 / 510 530	18"	18F0MD3372	\$48.06	95VP72CQ	\$26.21	180MLBK041	95VP-72
CS-450P / 500P / 550P	18"	18F0LD3372	\$48.06	20LPX72CQ	\$28.68		20LPX-72
CS-440 / 450 / 510 / 530	20"	20A0MD3378	\$51.23	95VP78CQ	\$28.34		95VP-78
CS-450P / 500P / 550P	20"	20F0LD3378	\$51.23	20LPX78CQ	\$31.00		20LPX-78
CS-670 / 680	16"	16D0PS3860	\$62.00	72LPX60CQ	\$22.76	160GLHD176 160GNDD176	72V-60 72LPX-60 72LGX-60
CS-600 / 600P/ 670 / 680 / 8000	20"	20D0PS3870	\$71.57	72LPX70CQ	\$26.42	200GDDD176 200GLHD176 200GNDD176	72V-70 72LPX-70 72LGX-70
CS-600 / 600P/ 670 / 680 / 8000	24"	24D0PS3881	\$87.79	72LPX81CQ	\$30.45	240RNDD176 240GNDD176	72V-81 72LPX-81 72LGX-81
CS-600 / 600P / 670 / 680 / 8000	27"	27D0PS3893	\$98.45	72LPX93CQ	\$37.32	280RNDD176	72V-93 72LPX-93 72LGX-93
CS-8000	32"	32D0PS3805	\$114.13	72LPX105CQ	\$41.71		72LPX-105 72LGX-105
CS-8000	36"	36D0PS3816	\$123.72	72LPX116CQ	\$44.45		72LPX-116 72LGX-116
POWER PRUNE	R BA	R & CHAIN	I - CROSS	REFERENC	E GUIDE		
PPT-265/ 256S/ 280 PPF-225 / PPT-265H/ PPF-280	10"	10A0CD3739	\$21.74	91VX39CQ	\$14.55		91VXL-39
PPT-265/ 256S/ 280 PPF-225 / PPT-265H/ PPF-280	12"	12A0CD3744	\$21.74	91 V X44CQ	\$16.39		91VXL-44
PPT-265/ 256S/ 280 PPT-265H/ PPF-280	14"	14A0CD3749	\$28.13				91VXL-49
PPT-230/ 260	10"	10G0ZD3739	\$21.74	91VX39CQ	\$14.55		91VXL-39
PPT-230/ 260	12"	12G0ZD3744	\$21.74	91VX44CQ	\$16.39		91VXL-44

BACKPACK/HANDHELD BLOWERS

Model	Description	Cost	Sugg. Retail
BACKPAC	K BLOWERS		
PB-265L(C)	25.4 cc, 65 dB(A), Low Noise, Hip Throttle	\$210.24	\$269.99
PB-410(C)	39.7 cc, Hip Mounted Throttle	413.55	539.99
PB-460LN(C)	44 cc, The Quiet One™ 65 dB(A), Hip Throttle	375.84	489.99
PB-500T(C)	50.8 cc, Tube Mounted Throttle	266.31	329.99
PB-500H(C)	50.8cc, Hip Mounted Throttle	266.31	329.99
PB-755 SH/ST(C)	63.3 cc, Hip or Tube Throttle	345.95	439.99
PB-770H/T(C)	63.3 cc, Hip or Tube Throttle	382.99	499.99



HAND HELD BLOWERS				
PB-250(C)	25.4 cc, curved blower tube	\$139.54	\$169.99	
PB-255(C)	25.4 cc, cushioned handle, 2 nozzles - round & flat	157.99	199.99	

SHRED 'N' VAC				
ES-250(C)	25.4 cc Shred 'N' Vac, i-30™ starter	185.91	229.99	
ES-255(C)	25.4 cc Shred 'N' Vac	258.39	329.99	

HEDGE TRIMMERS				
HC-150-2(C) HC-150SP(C)	21.2 cc 20" Double Sided (2/box) (SP 1/box)	\$222.55	\$289.99	
HC-155(C)	21.2 cc 24" Double Sided w/ H.D. Gearbox, i-30™ starter	291.31	379.99	
HC-165(C)	21.2 cc 24" Double Sided, w/rotating rear handle	360.07	469.99	
HC-185(C)	21.2 cc 30" Double Sided, w/ rotating rear handle	375.35	489.99	
HC-235(C)	21.2 cc 30" Single Sided, H.D. Gearbox	375.35	489.99	
HC-245(C)	21.2 cc 40" Single Sided, H.D. Gearbox	390.63	509.99	

SHAFT HE	DGE TRIMMERS		
SHC-225(C)	21.2 cc 33" Shaft hedge trimmer	\$321.87	\$419.99
SHC-225S(C)	21.2 cc 20" Shaft hedge trimmer	276.03	359.99
SHC-266(C)	25.4 cc 51" Shaft hedge trimmer	367.71	479.99
HCA-266(C)	25.4 cc 59" Articulated Shaft hedge trimmer	421.19	549.99





ECHO UNITS





Model	Description	Dealer Cost	Sugg. Retail
POWER PRUN	IER ^{™ -} See recommended bars & chain on page 14		
PPF-225(C)	21.2 cc, 7'9" fixed length shaft	\$310.59	\$399.99
PPF-280(C)	28.1 cc, 53% more power & 12" longer than 225	367.71	479.99
PPT-265S(C)	25.4 cc, 6'4" - 7'11" Extendable shaft	411.21	529.99
PPT-265H(C)*	25.4 cc, 8'11"-12' Ex. shaft- SRM style handle	451.75	589.99
PPT-266 (C)	25.4 cc, 12'-16' Extendable shaft	459.39	599.99
PPT-266H (C)	25.4 cc, 12'-16' Extendable shaft- SRM style handle	459.39	599.99
PPT-280(C)	28.1cc, 9'4" - 13' Extendable shaft	505.23	659.99



POWER PRUNER™ ACCESSORIES			
99946400010	3 ft. extension (All PPF Models)	\$44.99	\$59.99
99946400023	4 ft. extension (All PPT Models)	74.99	99.99
99946400060	Power Pruner™ HCA Attachment	207.99	259.99
99944200203	Power Pruner Harness	38.99	51.99



SPRAYERS			
MS-20H	Manual Hand Held, 2 Gallon	\$39.69	\$49.99
MS-30H	Manual Hand Held, 3 Gallon	47.43	59.99
MS-40BP	Manual Back Pack, 4 Gallon, 150 psi (Piston)	77.39	99.99
MS-40BD	Manual Back Pack, 4 Gallon (Diaphragm)	92.67	119.99
SHR-210	21.2 cc, Englne Powered Back Pack	468.99	599.99



ENGINE DRILLS/EARTH AUGER				
EDR-210	21.2 cc Engine Drill w/ reversing feature	\$353.34	\$449.99	
EDR-260	25.4 cc Engine Drill w/ reversing feature, keyless chuck	431.64	549.99	
EA-410	42.7 cc Earth Auger	564.75	719.99	

TILLER/CULTIVATOR			
TC-210	21.2 cc Tiller/Cultivator w/ kickstand	\$267.98	\$349.99

WATER PUMP			
WP-1000	21.2 cc Mini Water pump, 28 gal/minNot available in California	\$322.02	\$409.99

^{*}Limited Stock on Hand

⁽C) Denotes California Unit

NYLON LINE

40' LOOPS

Size	Diameters / Part #s	Case	Case Cost/	Sugg.
Loop		Qty	Dealer Cost	Retail
40'	.065 / 102152652 .080 / 102152802 .095 / 102152952	12	\$ 3.33/3.56	\$4.75

10 COUNT PRE-CUT LINE

Count	Length / Diameters /	Case	Case Cost/	Sugg.
	Part #s	Oty	Dealer Cost	Retail
10	8" / .080 / 102202953	24	\$ 1.60 /1.72	\$2.29
	8" / .095 / 102202952	12	\$ 1.67/1.79	2.39
	8" / .105 / 102202105	24	\$ 1.81/1.94	2.59
	8" / .130 / 102202130	24	\$ 1.95/2.09	2.79
	8" / .155 / 102202155	24	\$ 2.16/2.32	3.09
	21" / .155 / 102223155	24	\$ 3.05/3.26	4.35

CROSS / FIRE.

1/2 LB. ROLL

Roll	Diameters / Part #s	Case Qty	Case Cost/ Dealer Cost	Sugg. Retail
1/2 lb.	.065 / 306065051 .080 / 306080052 .095 / 306095053 .105 / 306105055	12	\$ 6.29/6.74	\$8.99

1 LB. ROLL

Roll	Diameters / Part #s	Case Qty	Case Cost/ Dealer Cost	Sugg. Retail
1 lb.	.080 / 311080062* .095 / 311095063* .105 / 311105065* .130 / 311130064* .155 / 311155066*	12	\$ 9.09/9.74	\$12.99

^{*}Limited Stock on Hand

20 COUNT PRE-CUT LINE

Count	Length / Diameters / Part #s	Case Qty	Case Cost/ Dealer Cost	Sugg. Retail
	8" / .080 / 102212131	24	\$ 2.16/2.32	\$3.09
	8" / .095 / 102212952	24	\$ 2.44/2.62	3.49
20	8" / .105 / 102212105	24	\$ 2.79/2.99	3.99
	8" / .130 / 102212130	12	\$ 3.07/3.29	4.39
	8" / .155 / 102212155	12	\$3.42/3.67	4.89
	21" / .155 / 102224155	24	\$ 4.61/4.94	6.59

50 COUNT PRE-CUT LINE

Count	Length / Diameters / Part #s	Case Qty	Case Cost/ Dealer Cost	Sugg. Retail
50	8" / .080 / 102222156 8" / .095 / 102222952 8" / .105 / 102222105 8" / .130 / 102222130 8" / .155 / 102222155 21" / .155 / 102225155 Pouch/Line Combo	12 12 6 6 6 12	\$ 4.47/4.79 \$ 5.17/5.54 \$ 6.01/6.44 \$ 6.57/7.04 \$ 7.20/7.72 \$ 8.11/8.69	\$6.39 7.39 8.59 9.39 10.29 11.59

3 LBS. ROLL

Roll	Diameters / Part #s	Case Qty.	Case Cost/ Dealer Cost	Sugg. Retail
3 lbs.	.080 / 314080052* .095 / 314095053* .105 / 314105055* .130 / 314130054* .155 / 314155056*	12	\$23.09/24.74	\$32.99

5 LBS. ROLL

Roll	Diameters / Part #s	Case Qty.	Case Cost/ Dealer Cost	Sugg. Retail
5 lbs.	.080 / 316080052 .095 / 316095053 .105 / 316105055 .130 / 316130054 .155 /316155056	12	\$ 37.79/40.49	\$53.99

ROUND NYLON LINE

40' LOOPS

Roll	Diameters / Part #s	Case Qty	Case Cost/ Dealer Cost	Sugg. Retail
40'	.065 / 102142652 .080 / 102142802 .095 / 102142952	12	\$ 3.33/3.56	\$4.75

1/2 LB. ROLL

Roll	Diameters / Part #s	Case Qty	Case Cost/ Dealer Cost	Sugg. Retail
1/2 lb.	.065 / 305065051 .080 / 305080052 .095 / 305095053 .105 / 305105055	12	\$ 5.59/5.99	\$7.99

1 LB. ROLL

Roll	Diameters / Part #s	Case Qty	Case Cost/ Dealer Cost	Sugg. Retail
1 lb.	.065 / 310065061 .080 / 310080062 .095 / 310095063 .105 / 310105065 .130 / 310130064	24 12 12 12 12	\$7.53/8.06	\$10.75



3 LBS. ROLL

Roll	Diameters / Part #s	Case Qty	Case Cost/ Dealer Cost	Sugg. Retail
3 lbs.	.080 / 313080052 .095 / 313095053 .105 / 313105055 .130 / 313130054	12	\$ 19.59/20.99	\$27.99

5 LBS. ROLL

Roll	Diameters / Part #s	Case Qty	Case Cost/ Dealer Cost	Sugg. Retail
5 lbs.	.080 / 315080052 .095 / 315095053 .105 / 315105055 .130 / 315130054	12	\$ 31.49/33.74	\$44.99

INCREASE YOUR 2012 TRIMMER LINE SALES

Ask your AM about this NEW Floor Display



Model	Description	Case Qty	Application	Case Cost / Dealer Cost	Sugg. Retail
TRIMMER	RHEADS				
21560040	GT Auto Head (1 Line)	6	SRM-2000, All GT's	\$ 15.39/16.49	\$21.99
21560070	SRM ECHOmatic Head	6	All ECHO SRM Units	\$ 17.49/18.74	24.99
99944200240	GT Auto Head (2 Line)	6	GT-2000, 2400, 200, 201, 230, 231, 251	\$13.99/14.99	19.99
21500240	Pre-wound Spool	12	For 999442-00240 (2 Line)	\$ 5.94/6.37	8.49
21560031	SRM Auto Head (Pro)	6	All ECHO SRM Units	\$ 18.89/20.24	26.99
21560060	SRM Man. Head (2 Line)	6	ECHO SRM Trimmers 21.2 cc and up	\$13.99/14.99	19.99
99944200900	U-Turn, Tap-n-go (2 Line)	6	ECHO SRM Trimmers 21.2 cc and up	\$ 19.59/20.99	27.99
99944200180	CLS-4600 Manual Head	1		NA/17.24	22.99
99944200190	CLS-4600 ECHOmatic Head	1		NA/20.99	27.99
99944200220	Aluminum Fixed Line Head - 6", 4 Line	12	ECHO SRM Trimmers 21.2 cc and up	\$13.99/14.99	19.99
99944200225	Aluminum Fixed Line Head - 6", 4 Line	12	High Torque "T" Models	\$18.19/19.49	25.99
99944200902	SPEED-FEED Head 375	6		\$18.19/19.49	25.99
99944200903	High Capacity SPEED-FEED Head 450	6		\$ 19.89/20.24	26.99
99944200250	ECHOmatic II High Cap. SRM Head	12	ECHO SRM Trimmers 34 cc and up	\$ 25.19/26.99	35.99

RAPID LO	RAPID LOADER HEADS					
21560056	2 Line Rapid Loader Maximum .130 Line	12	Less than 25 cc	\$ 18.89/20.24	\$26.99	
21560059	Rapid Loader Head (2 line)	6	Rapid Loader Universal Head	\$ 18.89/20.24	26.99	
99944200221	3 Line Rapid Loader Maximum .155 Line	12	Over 25 cc	\$ 25.89/27.74	36.99	

BULK TRI	MMER HEADS				
21560070B	SRM ECHOmatic Head, Bulk	24	All ECHO SRM Units	NA/\$302.23	\$431.76

ECHO ACCESSORY CROSS REFERENCE GUIDE AVAILABLE

Additional Application information by model number is available in ECHO'S Accessory Cross Reference Guide





NA/\$2.24

\$ 17.49/18.74

\$17.49/18.74

2.99

24.99

24.99

Model	Description		Case Cost/ Dealer Cost	Sugg. Retail
HAND HEL	D EDGER BLADES			
69601552632	2 pack 8" Edger Blade .090" Thick		\$ 3.57/3.83	\$5.10
99944201000	Bulk Pack - Standard Edger Blades (5	0 ea)	NA/\$76.50	109.50
69601553630	Premium Blade 2 pack .181" Thick		\$ 5.74/6.15	8.20
99944205000	Bulk Pack - Premium (25 ea)		NA/\$55.75	79.75
99944206000	Crack Chaser (Wire Wheel)		\$ 23.09/24.74	32.99
Model	Description	Application	Case Cost / Dealer Cost	Sugg. Retail
BRUSHCU	TTER BLADE AND GUARD	APPLICATIONS		
69500108331*	7" 80-tooth Brush Blade (20mm)	ECHO SRM Trimmers 21.2 cc - 30.5 cc	NA / \$11.24	\$14.99
69500120331*	8" Circular Saw Blade (20mm)	ECHO SRM Trimmers 21.2 cc - 30.5 cc	\$11.89/12.74	16.99
69500121431*	10" Circular Saw Blade (25mm)	ECHO SRM Trimmers 34 cc and up	\$ 13.29 /14.24	18.99
69600120331*	8" 8 Tooth Blade (20mm)	ECHO SRM Trimmers 21.2 cc - 30.5 cc	\$ 9.44 /10.12	13.49
69600121431*	8" 8 Tooth Blade (25mm)	ECHO SRM Trimmers 34 cc and up	NA /\$10.12	13.49
99944200030*	10" Tri-Cut Plastic (20mm)	ECHO SRM Trimmers 21.2 cc - 30.5 cc	\$6.99 /7.49	9.99
99944200040*	10" Tri-Cut Plastic (25mm)	ECHO SRM Trimmers 34 cc and up	NA/\$6.74	8.99
99944200035*	Tri-Cut and Glide Cup (20mm)	ECHO SRM Trimmers 21.2 cc - 30.5 cc	\$11.19/11.99	15.99
99944200045*	Tri-Cut and Glide Cup (25mm)	ECHO SRM Trimmers 34 cc and up	\$11.19/11.99	15.99
99944200047*	3 Cutter Metal Blade (20mm) (Tri)	ECHO SRM Trimmers 21.2 cc - 30.5 cc	NA/\$14.99	19.99
99944200048*	3 Cutter Metal Blade (25mm) (Tri)	ECHO SRM Trimmers 34 cc and up	NA/\$14.99	19.99
99944200031	Glide Cup	Use with Tri-Cut Plastic Blade	NA/\$6.74	8.99

89852340030 99944200130*

99944200140*

10" SRM Blade Protector

8" 22 Tooth Clearing Saw (20mm)

8" 22 Tooth Clearing Saw (25mm)

BLADE CONVERSION KITS					
99944200418	SRM blade conversion kit, select blades separately	NA/\$33.74	\$44.99		
99944200422	SRM blade conversion kit with 8" 8-tooth blade	NA/\$42.74	56.99		

Use with 10" SRM Blades

ECHO SRM Trimmers 21.2 cc - 30.5 cc

ECHO SRM Trimmers 34 cc and up

U-HANDLE KITS				
35130454130	SRM-2400 Series	NA/\$67.49	\$89.99	
35130454230	U-Handle Kit	NA/\$67.49	89.99	
35130455730	SRM-3100 Series	NA/\$67.49	89.99	
35130455830	SRM-3400 Series	NA/\$67.49	89.99	
99944200435	SRM-225 Series	NA/\$67.49	89.99	
99944200455	Barrier Bar Accessory	NA/\$4.49	5.99	
99944200661	SRM-260 Series	NA/\$67.49	89.99	
99944200675	SRM-265 Series	NA/\$67.49	89.99	
99944200689	SRM-280 Series	NA/\$67.49	89.99	

^{*} Blade kit required to adapt this blade to ECHO Trimmers



Model	Description	Dealer Cost	Sugg. Retail
U-HANDLE/BI	ADE CONVERSION KITS		
99944200445	SRM-225 Series	\$78.74	\$104.99
99944200451	SRM-210/211, PAS-210/211, S/N # 02001001-04999999	78.74	104.99
99944200521	SRM-210/211, PAS-210/21/230/231, S/N # 05001001-07999999	78.74	104.99
99944200561	SRM-260 Series	78.74	104.99
99944200562	SRM-261T	78.74	104.99
99944200685	SRM-265 Series	78.74	104.99
99944200690	SRM-265T Series	78.74	104.99
99944200695	SRM-280 Series	78.74	104.99
99944200700	SRM-280T	78.74	104.99

STRAP KITS			
99944200200	SRM Series shoulder strap kit	\$13.49	\$17.99
99944200202	Premium 4-point harness kit for SRM Series	29.99	39.99
99944200201	GT-Series shoulder strap kit	13.49	17.99

Model	Description	Application	Case Cost/ Dealer Cost	Sugg Retail
MAXI-CUT HE	EADS/ACCESSORIES			
215311	Maxi-Cut Head (6)	Curved Shaft GT Series	\$ 11.89 /12.74	\$16.99
215511	Pro-Maxi Cut (6)	Straight Shaft SRM Series	\$ 14.69 /15.74	20.99
215712	Replacement Blades (12) (serrated)	For Maxi-Cut 215111, 215200, 215300, 215212, 215112, 315101	\$ 7.34 /7.87	10.49

^{*} Subject to stock on hand

SHRED 'N' VAC® ACCESSORIES				
99944100205	Vacuum Bag Only (ES-1000/2000, ES-210/230)	\$20.99	\$27.99	
99944100206	Shred N Vac Bag – BLACK	20.99	27.99	

SRM GEARBOX ATTACHMENTS				
SRAC-200	Cultivator Attachment	\$149.99	\$199.99	
SRAC-400	Cultivator Attachment	149.99	199.99	
99944230000	PRO Torque Trimmer Gearbox Attachment	67.49	89.99	
99944230001	Edger Gearbox Attachment	104.99	139.99	



















215113 Fasteners

215213 Fasteners

215513 Fasteners

Model	Description	Dealer Cost	Sugg. Retail
	SPRAYER ACCESSORIES		
22400010610	Nozzle, Spray C2	\$53.24	\$70.99
22410014011	Two Nozzle Plastic D-6	14.99	19.99
22410110610	Four Head Nozzle, Ring Type	11.99	15.99
99944100080	Weed Shield (All MS)	27.74	36.99
99944100090	26" Spray Boom (All MS)	33.74	44.99
99944100130	16" Wand (All MS)	5.24	6.99
99944100150	Plastic Jet Nozzle (All MS)	6.14	8.19
99944100160	Handle Assembly (MS-2/3/5)	4.64	6.19
99944100190	Long Strap Kit (MS-4)	20.99	27.99
99944100220	66" Brass Wand (MS-4)	41.24	54.99
99944100240	26" Brass Wand (MS-4)	26.24	34.99
99944100250	Adjustable Brass Nozzle (MS-2/3/5)	6.38	8.50
99944100290	5' Lance Extension (MS-5)	19.49	25.99
99944100310	16" Brass Wand	23.24	30.99
99944100320	Adjustable Plastic Spray Nozzle (MS-4, 20, 35, 50, 100)	6.37	8.49
99944100330	Spray Gun Assembly (MS-4, 20, 35, 50, 100)	29.24	38.99
99944100340	Brass Adjustable Spray Nozzle (MS-4, 20, 35, 50, 100)	15.74	20.99
99944100350	Fan Spray Nozzle/Deck Sealing	18.74	24.99
99944100400	Fiberglass Spray Wand - 20.5" (MS-4, 20, 35, 50, 100)	16.49	21.99
99944100410	Fiberglass Spray Wand - 39" (MS-4, 20, 35, 50, 100)	23.99	31.99
99944100420	Fiberglass Spray Wand - 60" (MS-4, 20, 35, 50, 100)	25.49	33.99
99944100430	Fiberglass Spray Wand - 78" (MS-4, 20, 35, 50, 100)	26.99	35.99
99944100440	T-Scoping Fiberglass Spray Wand 22.8" - 37"	14.24	18.99
99944100460	Spray Shield - Large (All Sprayers)	34.12	45.49
99944100470	Universal Spray Gun, 16" Brass Wand/Adjustable Brass Nozzle For all 3/8" hose (MS-4, 20, 35, 50, 100)	38.24	50.99
E025000470	Adjustable Nozzle	8.99	11.99
GAS POW	ERED SPRAYER ACCESSORIES		
E025000260	Long Adjustable Jet Nozzle	\$33.74	\$44.99
P050000031	Pistol Grip Adjustable Jet Nozzle	59.99	79.99
22410310610*	Short Adjustable Jet Nozzle	8.99	11.99
22410410611	Seven Head Nozzle	14.99	19.99
22420110611	Two Head T-Nozzle	14.99	19.99
22420210611	Two Head Nozzle	14.99	19.99
22420310611	Two Head Nozzle (Standard Line Type)	15.74	20.99
99090185025	Optional 75' Extension Hose	51.74	68.99
HEDGE TR	IMMER ACCESSORIES		
99945100010	HC Debris Deflector Shield for all single sided ECHO built HC's	\$5.24	\$6.99
99988802000	Tip Protector for HC-150, HC-155, SCH-225/225S/265	5.24	6.99
99988802010	Tip Protector for HCA-265	5.24	6.99
99988802020	Tip Protector for HC-225, HC-235, HC-245	5.24	6.99
99988802030	Tip Protector for FOR HC-165, HC-185	5.24	6.99

Model	Description	Case Cost/ Dealer Cost	Sugg. Retail
TREE TRIM	IMER/AGRESSOR ACCESSORIES		
99945200001	Aggressor Blade (2-Pack)	\$ 9.79 /10.49	\$13.99
99945200030	2 1/2 FT. Extension SRS	NA/29.99	39.99
RAIN GUTT	ER KITS		
99944100010	Rain Gutter Kit - All PB's except PB-650, 750, 7' long	NA/\$41.24	\$54.99
99944100025	Rain Gutter Kit- Posi-Loc Tubes	NA/32.99	43.99
TILLER AC	CESSORIES		
99988800900	TC210/I Kickstand	NA/\$13.49	\$17.99
	RILL ACCESSORIES		***************************************
99944900010	2.5" Bulb/Plant Auger, 24" long	NA/\$29.99	\$39.99
99944900020	3" Bulb/Plant Auger, 24" long	NA/39.74	52.99
99944900040	1.125" Deep Root Auger, 24" long	NA/43.49	57.99
99944900060	3" Heavy Duty Auger, 18" long	NA/116.99	155.99
99944900070	7" Gallon Pot Auger, 12" long	NA/89.99	119.99
99944900320	Engine Drill Keyless Chuck	NA/22.49	29.99
99944900321	Keyed Chuck Kit for EDR-260	NA/54.74	72.99
EARTH AUG	SER ACCESSORIES		
99944900150	2" Earth Auger w/ point	NA/\$134.99	\$179.99
99944900160	3" Earth Auger w/ point	NA/139.49	185.99
99944900170	4" Earth Auger w/ point	NA/142.49	189.99
99944900180	6" Earth Auger w/ point	NA/149.99	199.99
99944900190	8" Earth Auger w/ point and spring	NA/157.49	209.99
99944900200	10" Earth Auger w/ point and spring	NA/164.99	219.99
99944900210	18" Extension Shaft, 7/8" Diameter	NA/42.74	56.99
99944900220	12" Extension Shaft, 7/8" Diameter	NA/41.24	54.99
99944900230	4" Replacement Blade - Earth Auger	NA/19.49	25.99
99944900240	6" Replacement Blade - Earth Auger	NA/19.49	25.99
99944900250	8" Replacement Blade - Earth Auger	NA/20.99	27.99
99944900260	10" Replacement Blade - Earth Auger	NA/26.24	34.99
99944900270	2" Replacement Point - Earth Auger (fits 4", 6", 8", 10")	NA/38.24	50.99
99944900370	1" Replacement Point - Earth Auger (fits 2", 3")	NA/29.99	39.99
99944900275	Replacement Point - Ice Auger	NA/26.24	34.99
99944900280	8" Dual Blade - Ice Auger	NA/142.49	189.99
99944900290	10" Dual Blade - Ice Auger	NA/149.99	199.99
99944900300	8" Replacement Blade	NA/31.49	41.99
99944900310	10" Replacement Blade	NA/34.49	45.99
99944900335	7/8" to 1" Adapter w/Spring	NA/67.49	89.99

ECHO BRANDED CHAIN SAW ACCESSORIES

Model	Description	Dealer Cost	Sugg. Retail
3/8" LOW PROFI	LE BAR & CHAIN		
12A0CD3745	12" Double Guard® 91 BAR	\$16.31	\$21.74
14A0CD3752	14" Double Guard® 91 BAR	21.10	28.13
16A0CD3757	16" Double Guard® 91 BAR	23.27	31.02
18A0CD3762	18" Double Guard® 91 BAR	25.64	34.19
12A0ZD3745	12" Double Guard® 91 BAR, INTENZ™	16.31	21.74
14A0ZD3752	14" Double Guard® 91 BAR, INTENZ™	21.10	28.13
16A0ZD3757	16" Double Guard® 91 BAR, INTENZ™	23.27	31.02
12A0ED3745	12" PRO 91 [®] Bar	25.64	34.19
14A0ED3752	14" PRO 91® Bar	27.80	37.06
16A0ED3757	16" PRO 91 [®] Bar	30.40	40.53
18A0ED3762	18" PRO 91 [®] Bar	33.16	44.21
91VG45CQ	XtraGUARD® Chain for 12" Bar	12.53	16.71
91VG52CQ	XtraGUARD® Chain for 14" Bar	14.39	19.18
91VG57CQ	XtraGUARD® Chain for 16" Bar	15.71	20.95
91VG62CQ	XtraGUARD® Chain for 18" Bar	17.01	22.68

3/8" LOW PROFILE BAR & CHAIN - MICRO-LITE™			
12A4CD3745	12" MICRO-LITE™ Bar	\$16.31	\$21.74
14A4CD3752	14"MICRO-LITE™ Bar	21.10	28.13
90SG45CQ	MICRO-LITE™ CHAIN FOR 12" BAR	12.53	16.71
90SG52CQ	MICRO-LITE™ CHAIN FOR 14" BAR	14.39	19.18

.325" BARS AND CHAIN			
16F0LD3366	16" PRO-LITE® .325 Bar	\$33.68	\$44.91
18F0LD3372	18" PRO-LITE® .325 Bar	36.05	48.06
20F0LD3378	20" PRO-LITE® .325 Bar	38.42	51.23
16F0AD3366	16" ProAm .325 Bar	27.80	37.06
18F0AD3372	18" ProAm .325 Bar	30.40	40.53
20F0AD3378	20" ProAm .325 Bar	32.59	43.45
20LPX66CQ	SUPER 20 CHAIN FOR 16" Bar	19.76	26.34
20LPX72CQ	SUPER 20 CHAIN FOR 18" Bar	21.51	28.68
20LPX78CQ	SUPER 20 CHAIN FOR 20" Bar	23.25	31.00
20BPX66CQ	MICRO CHISEL™ CHAIN FOR 16" Bar	19.76	26.34
20BPX72CQ	MICRO CHISEL™ CHAIN FOR 18" Bar	21.51	28.68
20BPX78CQ	MICRO CHISEL™ CHAIN FOR 20" Bar	23.25	31.00

ECHO BRANDED CHAIN SAW ACCESSORIES

Model	Description	Dealer Cost	Sugg. Retail
.325" BARS AND	D CHAIN- MICRO-LITE™		
16F0MD3366	16" MICRO-LITE™ PRO BAR	\$33.68	\$44.91
18F0MD3372	18" MICRO-LITE™ PRO BAR	36.05	48.06
20A0MD3378	20" MICRO-LITE™ PRO BAR	38.42	51.23
95VP66CQ	MICRO-LITE™ Chain for 16" Bar	18.06	24.08
95VP72CQ	MICRO-LITE™ Chain for 18" Bar	19.66	26.21
95VP78CQ	MICRO-LITE™ Chain for 20" Bar	21.26	28.34

3/8" BAR & CHAI	N		
16D0PS3860	16" POWER MATCH® Bar — STANDARD NOSE	46.50	62.00
20D0PS3870	20" POWER MATCH® Bar — STANDARD NOSE	53.68	71.57
24D0PS3881	24" POWER MATCH® Bar — STANDARD NOSE	65.84	87.79
27D0PS3893	27" POWER MATCH® Bar — STANDARD NOSE	73.84	98.45
32D0PS3805	32" POWER MATCH® Bar — STANDARD NOSE	85.60	114.13
36D0PS3816	36" POWER MATCH® Bar — STANDARD NOSE	92.79	123.72
72LPX60CQ	SUPER 70 Chain for 16" bar	17.07	22.76
72LPX70CQ	SUPER 70 Chain for 20" bar	19.92	26.42
72LPX81CQ	SUPER 70 Chain for 24" bar	22.84	30.45
72LPX93CQ	SUPER 70 Chain for 27" bar	27.99	37.32
72LPX105CQ	SUPER 70 Chain for 32" bar	31.28	41.71
72LPX116CQ	SUPER 70 Chain for 36" bar	33.34	44.45



ECHO BRANDED CHAIN SAW ACCESSORIES

Model	Description	Dealer Cost	Sugg. Retail
POWER PRUN	ER [®] BAR AND CHAIN		
10A0CD3739	10" DOUBLE GUARD® 91 Bar	\$16.31	\$21.74
12A0CD3744	12" DOUBLE GUARD® 91 Bar	16.31	21.74
14A0CD3749	14" DOUBLE GUARD® 91 Bar	21.10	28.13
10G0CD3739	10" DOUBLE GUARD® 91 Bar (For use with front chain tensioner)	16.31	21.74
12G0CD3744	12" DOUBLE GUARD® 91 Bar (For use with front chain tensioner)	16.31	21.74
10G0ZD3739	10" DOUBLE GUARD® 91 Bar, INTENZTM	16.31	21.74
12G0ZD3744	12" DOUBLE GUARD® 91 Bar, INTENZTM	16.31	21.74
91VX39CQ	XtraGUARD® Chain for 10" Bar	10.91	14.55
91VX44CQ	XtraGUARD® Chain for 12" Bar	12.29	16.39

POWER PRUI	NER® BAR AND CHAIN - MICRO-LITE™		
10A4CD3739	10" MICRO-LITE™ Bar	\$16.31	\$21.74
12A4CD3744	12" MICRO-LITE™ Bar	16.31	21.74
14A4CD3749	14" MICRO-LITE™ Bar	21.10	28.13
10G4CD3739	10" MICRO-LITE™ Bar	16.31	21.74
12G4CD3744	12" MICRO-LITE™ Bar	16.31	21.74
90S39CQ	MICRO-LITE™ Chain for 10" Bar	10.91	14.55
90S44CQ	MICRO-LITE™ Chain for 12" Bar	12.29	16.39
90SG39CQ	MICRO-LITE™ Chain for 10" Bar	10.91	14.55
90SG44CQ	MICRO-LITE™ Chain for 12" Bar	12.29	16.39

POWER BLOWER ACCESSORIES				
001106	Power Blower Handle Accessory, Large	\$8.24	\$10.99	
001107	Power Blower Handle Kit	8.24	10.99	
30100505060	Harness	5.24	6.99	
99944100001	Tube Mount Throttle Accessory	40.49	53.99	
99944100002	Tube Mount Throttle Accessory	40.49	53.99	
99944100003	Tube Mount Throttle	40.49	53.99	
99944100020	Backpack Blower Tube Handle	12.74	16.99	
99944100030	Power Blower Shoulder Strap	4.49	5.99	
99944100215	Standard Vac Attachment Bag	20.99	27.99	
99944200222	Curved Pipe	6.74	8.99	
99988801534	Reflective Kit for PB-755	11.63	15.50	
99988801535	Reflective Kit for PB-770	11.63	15.50	
PBAM-400E	Misting Attachment for PB400E (Min 50)	97.49	129.99	
PBAV-1000	Vac Attachment for PB-1000	37.49	49.99	
PBAV-4600	Vac Attachment with bag for PB-4600 (50 pc)	37.49	49.99	

SAFETY EQUIPMENT



Model	Description	Case Cost	Dealer Cost	MSRP
SAFETY E	QUIPMENT			
99988801500	6pt. Suspension Helmet w/Earmuffs & Screen	\$34.99	\$37.49	\$49.99
99988801510	Brushcutter System	20.99	22.49	29.99
99988801520	Ear Protection	11.19	11.99	15.99
103942074	Heavy Duty Gloves, Large	3.49	3.74	4.99
99988801300	Standard - Chain Saw Chaps - 36"	N/A	52.49	69.99
99988801301	Standard - Chain Saw Chaps - 40"	N/A	52.49	69.99
99988801302	Full Wrap - Chain Saw Chaps - 36"	N/A	59.99	79.99
99988801303	Full Wrap - Chain Saw Chaps - 40"	N/A	59.99	79.99
99988801400	Safety Vest - L	N/A	11.99	15.99
99988801401	Safety Vest - XL	N/A	11.99	15.99
99988801402	Safety Vest - XXL	N/A	11.99	15.99
103942171	NRR29 Ear Muffs	12.59	13.49	17.99
103942180	Shin Guards	18.89	20.24	26.99
103942210	NRR31 Ear Plugs w/ Storage Case	2.09	2.24	2.99
103942145	Equipment/Sport Bag	N/A	14.24	18.99
103942080	ECHO Adjustable Sun Hat	N/A	9.74	12.99
103942194	ECHO Sport Landcape Gloves MEDIUM	N/A	13.49	17.99
103942195	ECHO S/L Gloves w/Reduced Vibe. MEDIUM	N/A	14.99	19.99
103942196	ECHO Sport Landcape Glove LARGE	N/A	13.49	17.99
103942197	ECHO Sport Landcape Glove EXTRA LARGE	N/A	13.49	17.99
103942198	ECHO S/L Gloves w/Reduced Vibe. LARGE	N/A	13.49	17.99
103942199	ECHO S/L Gloves w/Reduced Vibe. EXTRA LARGE	N/A	14.99	19.99
99944200202	Premium Brushcutter Harness	N/A	29.99	39.99
2893201	Pro Kick Guard	NA	2.99	3.99
2894901	Consumer Kick Guard	NA	2.99	3.99
102922051	Safety Glasses - Clear	2.09	2.24	2.99
102922053	Safety Glasses - Black Upper Temple/Smoke Lens	4.19	4.49	5.99
102922451	Safety Glasses - Tech Glasses	3.49	3.74	4.99
102922452	Safety Glasses - PRO II	4.19	4.49	5.99
102922453	Safety Glasses - Traveller Glasses	6.99	7.49	9.99
102922455	Safety Glasses - Tiger Glasses	6.99	7.49	9.99
102922456	Safety Glasses - Turbine Glasses	6.99	7.49	9.99
102922457	Safety Glasses - Jet Glasses	10.49	11.24	14.99
102922458	Safety Glasses - Aviator Goggles	10.49	11.24	14.99



























REPOWER KITS

Model	Description	Popular Units Fit		Dealer Cost	Sugg. Retail
REPO\	NER KITS				
90008	Filter Kit	SRM-210		\$4.20	\$7.00
90010	Cap/Vent Kit	ALL		2.99	4.99
90030	Filter Kit	SRM-261	WECHU O	4.20	7.00
90062	Tune-up Kit	PB-210E	with the same	6.59	10.99
90063	Tune-up Kit	CS4400		12.59	20.99
90064	Tune-up Kit	PB-201/SRM-231		7.19	11.99
90065	Tune-up Kit	PE-260/SRM-261		7.19	11.99
90066	Tune-up Kit	PB-400E	Name and Address of the Owner, where	12.59	20.99
90067	Tune-up Kit	PB-461LN/PB-601	(P. P	8.39	13.99
90068	Tune-up Kit	CS-3450	(RePower Kit 90010)	7.79	12.99
90069	Fuel Line Kit	SRM-210	The same of the sa	1.50	2.50
90070	Tune-up Kit	PB-413/PB-500	MECHD C	7.77	12.95
90071	Tune-up Kit	PB-750/PB-755	AND DESCRIPTION OF THE PARTY OF	8.39	13.99
90072	Tune-up Kit	PB-603	The state of the s	7.77	12.95
90073	Tune-up Kit	PB-210		7.17	11.95
90074	Tune-up Kit	GT-225		5.97	9.95
90075	Tune-up Kit	SRM261T/PB-231LN		5.40	9.00
90076	Tune-up Kit	CS-306/CS-341	(De Dewey Kit 00000)	7.17	11.95
90097	Fuel System Kit	SRM-210	(RePower Kit 90030)	5.97	9.95
90098	Fuel System Kit	PB-200	-	6.57	10.95
90099	Fuel System Kit	SRM-310	ECHO	5.97	9.95
900100	Tune-up Kit	CS-330/CS-360	SHIPPLE AND ADDRESS OF THE PARTY OF THE PART	8.37	13.95
900103	Fuel System Kit	HC-150		5.97	9.95
90104	Fuel System Kit	SRM-260		7.17	11.95
90105	Fuel System Kit	SRM-265	1	7.17	11.95
90106	Fuel System Kit	SRM-280		7.17	11.95
90107	Tune-up Kit	PR-251/SRM-280T	27	7.17	11.95
90109	Tune-up Kit	CS-370/CS-400	(RePower Kit 90098)	11.94	19.90
90114	BPM8Y Spark Plug	ALL Units		1.77	2.95

NOTE: Standard parts discount applies



FILTER KIT

Air Filter, Fuel Filter

CAP/VENT KIT

Vent Assambly, Fuel Cap

TUNE-UP KIT

Air Filter, Spark Plug, Fuel Filter

FUEL SYSTEMS KIT

Grommet, Fuel Line, Fuel Filter, Vent Assembly

REPOWER ACCESSORIES

Model	Description	Popular Units Fit	Dealer Cost	Sugg. Retail
REPO'	WER KITS (CON'T.)			
90112	Air Filter Kit	21 cc	\$5.39	\$8.99
90113	Spool for Trimmer Head	21560031	7.79	12.99
90115	Fuel System Kit	PB-251, PB-255	7.17	11.95
90116	Air Cleaner Kit	GT-225, SRM-225	5.39	8.99
90117	Fuel System Kit	GT-225, SRM-225	7.17	11.95
90121	Tune Up Kit	CS-310	11.37	18.95
90122	Tune Up Kit	PB-770	9.99	16.50
90123	Fuel System Kit	PB-770	11.97	19.95
90124	Filter Kit	PB-770	8.07	13.45
90125	Tune Up Kit	BRD-280, PPT-266	6.87	11.45

Part Number	Size	Diameter	Length	Dealer Cost	Sugg. Retail
REPOWER BL	ILK ST	ARTER ROPE			
99944435000	#3.5	2.3 mm (3/32 in)	61 m (200 ft)	\$8.99	\$14.99
99944440000	#4.0	3 mm (1/8 in)	61 m (200 ft)	9.59	15.99
99944445000	#4.5	3.5 mm (9/64 in)	61 m (200 ft)	10.20	17.00
99944450000	#5.0	4 mm (5/32 in)	61 m (200 ft)	11.39	18.99
99944455000	#5.5	4.4 mm (11/64 in)	61 m (200 ft)	12.00	20.00
99944460000	#6.0	4.8 mm (11/64 in)	61 m (200 ft)	12.90	21.50

Part Number	Description	Diameter		Length	Dealer Cost	Sugg. Retail
REPOWER	R BULK FU	EL LINE				
90014	Solid Black	5 mm (.20 in)	3 mm (.12 in)	7.6 m (25 ft)	\$14.40	\$24.00
90015	Solid Black	6 mm (.24 in)	3 mm (.12 in)	7.6 m (25 ft)	15.57	25.95
90016	Solid Black	7 mm (.28 in)	3 mm (.12 in)	7.6 m (25 ft)	15.84	26.40
90017	Semi-Trans	6 mm (.24 in)	3 mm (.12 in)	7.6 m (25 ft)	17.40	29.00
90018	Semi-Trans	4 mm (.16 in)	2 mm (.08 in)	7.6 m (25 ft)	8.85	14.75

Part Number	Discription	Dealer Cost	Sugg. Retail
SPARK PLUGS	S	tandard parts dis	count applies
99944500071	BPM7Y Spark Plug (V-Groove)	\$1.32	\$2.20
15901019830	BPM8Y Spark Plug (V-Groove)	1.25	2.50

2-STROKE / BAR AND CHAIN OIL

Part Number	Ratio	Description	Dealer Cost	Sugg. Retail
TWO-CYCL	E OIL			
6450001	50:1	Case of 48 - 2.6 oz. Bottle 5.63	\$52.38	Market
6450002	50:1	Case of 48 - 5.2 oz. Bottles - Mix 1 bottle - 2 Gallons	73.89	Market
6450025	50:1	Case of 48 - 6.4 oz. Bottles - Mix 1 bottle - 2.5 Gallons	80.99	Market
6450005	50:1	Case of 12 - 13 oz. Bottles - Mix 1 bottle - 5 Gallons	41.41	Market
6450006	50:1	Case of 12 - 16 oz. Squeeze Bottles - Mix 1 bottle - 6 Gallons	71.06	Market
6450050	50:1	Case of 6 - 1 Gallon Bottles	151.75	Market
6450250	50:1	5 Gallon Pail	113.11	Market
BAR AND C	CHAIN O	IL Frank		
6459012	N/A	Case of 12 - 1 Quart Bottles	\$39.35	Market
6459006	N/A	Case of 6 - 1 Gallon Bottles	65.94	Market
ECHO LUBI	Ε			
91014	N/A	ECHO Lube 8 oz. Tube (48/case)	\$8.99	\$11.99 ea
91015	N/A	ECHO Lube 14 oz. Cartridge (36/Case)	9.74	12.99 ea
91016	N/A	Grease Gun	11.99	15.99 ea

DROP-SHIP: 2 C	CLE OIL	MSRP	D	DEALER COST		
Part Number	Description		50 case	100 case	Truck Load	
6450001DS	2.6 oz Mix	Market	\$45.62	\$44.44	\$38.25	
6450002DS	5.2 oz Mix	Market	67.51	66.45	56.28	
6450025DS	6.4 oz Mix	Market	72.21	70.45	60.68	
6450005DS	13 oz Mix	Market	40.25	39.15	31.75	
6450006DS	16 oz Mix	Market	61.26	60.09	51.29	
6450050DS	1 gal Mix	Market	127.19	125.46	110.38	
6450250DS	5 gal Mix	Market	104.61	105.71	88.13	
6452750DS	55 gal Mix	Market	1,020.72	944.83	903.32	
DROP SHIP: BAR	& CHAIN OIL					
6459012DS	1 qt B/C	Market	\$38.61	\$37.09	\$27.81	
6459006DS	1 gal B/C	Market	64.06	62.31	46.95	

DROP SHIP ORDER QUANTITY: 50 Cases Minimum Order TERMS: NET 30 DAYS FREIGHT: PREPAID (ALLOW 4 - 6 WEEKS DELIVERY TIME)

Oil Pricing-10/20/11

2012 BID ASSISTANCE PROGRAM

This program offers an ECHO dealer assistance in securing sales to non-profit organizations and governmental agencies / municipalities.

Bid Assistance is provided for sales in which the agencies / municipalities are located in GEDC'S primary area of responsibility.

Claims for agencies/municipalities in any other area will be rejected.

- 1. Only Signature Elite, Gold and Silver Booking Dealers are eligible for Bid Assistance.
- 2. This program is intended to support the local retailer selling to agencies in their local geographic service area. Sales made outside a retailer's service area may not be covered by bid assistance.
- 3. Dealer bids and services the account.
- 4. Dealer submits to Golden Eagle Distributing a copy of the dealer sales ticket (including serial number), the agency's purchase order and a completed bid assistance request form. If there is no written purchase order available, note this on the claim. Claims must be received within 60 days of sale.
- 5. Golden Eagle Distributing will confirm all of the above data and issue credit to the dealer's regular account.
- 6. All ECHO units and accessories are eligible for Bid Assistance.
- 7. ECHO will split the discount of ECHO units and accessories with the dealer up to a maximum of 20% off MSRP. The maximum dealer rebate is 10% of MSRP.

NON-CURRENT MODELS, AND PARTS (WITH THE EXCEPTION OF EARTH AUGER BITS)
ARE NOT ELIGIBLE FOR BID ASSISTANCE

DEALER MUST GIVE 20% OFF MSRP TO RECEIVE MAXIMUM BID REBATE OF 10%

For Bid Assistance discounts Less than 20% of MSRP - The dealer rebate will be 50% of the discount amount (see examples below)

Model	Sugg. Retail	Bid Price	Discount	50% of Discount	Qty.	Total Dealer Credit
CS-370-16	\$269.99	\$215.99	\$54.00 (20%)	\$27.00	1	\$27.00 (10%)
CS-370-16	\$269.99	\$242.99	\$27.00 (10%)	\$13.50	1	\$13.50 (5%)
CS-370-16	\$269.99	\$256.49	\$13.50 (5%)	\$6.75	1	\$6.75 (2.5%)

ECHO GE MONEY CARD









FIND MORE WAYS TO GROW YOUR BUSINESS

Increase your sales and profits by providing your customers flexible financing solutions from GE Money. This simple one-stop financing program makes it easier for customers to get what they need without delay or compromise.



Both residential and commercial customers can take advantage of attractive financing offers. Plus, GE Money offers you a full suite of services to help you maximize opportunities to drive traffic and increase leads, including:

- AdvanceDesk[™]: This internet-based financing management tool provides real-time processing and monitoring of your financing activity with GE Money.
- Training Resource Center: Online 24/7 training helps you learn how to effectively educate customers on financing options and turn prospects into satisfied customers.
- Best Customer List: Use this online tool to easily target and market to your best customers
- Proven Marketing Strategies and Tools: Leverage point-of-sale materials, direct mail and advertising to attract new customers and encourage current customers to return for more.

Plan No.	Description	Plan Cost	Minimum Purchase	Promo Charge**	APR/Repayment
706	6 Months with Payments/Deferred Monthly Interest	1.00%	\$399	\$29 0n \$1000+	2.50% or \$30

CONTACT GE MONEY

Application Fax • 1.888.679.6100

Dealer Services • 1.877.856.8733

Advance Desk Help • 1.888.679.6700, Option 6

Enrollment Phone • 1.866.209.4457

FLEET DISCOUNT PROGRAM

SAVE ON MULTIPLE UNIT PURCHASES WITH THE FLEET DISCOUNT PROGRAM

The Fleet Discount Program is designed to assist dealers in securing ECHO and Shindaiwa sales from companies that purchase multiple units in a given year (e.g. landscapers, arborists etc.)

THERE ARE TWO TIERS IN THE FLEET PROGRAM:

TIER 1: \$2,500 qualifying purchase at MSRP **TIER 2:** \$5,000 qualifying purchase at MSRP



- A single customer qualifies for the program by purchasing a minimum of \$2,500 or \$5,000 at MSRP in ECHO and/or Shindaiwa units and/or accessories. This qualifying purchase must be from a single dealer.
- Once a Fleet customer achieves Tier 1 or Tier 2 status, all additional products and accessories can be purchased at the tiered price regardless of order size.
- Once a qualified purchase is made, customers remain eligible to purchase additional products for twelve (12) months from the date the Fleet claim is filed with ECHO.
- Any additional qualifying purchase of \$2,500 or \$5,000 re-sets the eligibility period for an additional twelve (12) months from the date the new claim is filed.
- Customers can't aggregate purchases to move from Tier 1 to Tier 2.
 The only way to achieve Tier 2 status is with a \$5,000 qualifying purchase.

ELIGIBLE PRODUCTS

- All ECHO and Shindaiwa whole goods and accessories are eligible for Fleet discounts.
- Any combination of ECHO and Shindaiwa units and/or accessories may be used to reach the \$2,500 or \$5,000 dollar tiers.

REIMBURSEMENTS:







DISCOUNT REIMBURSEMENTS	AUTHORIZED SERVICING DEALERS	SIGNATURE ELITE DEALERS
TIER 1- (\$2,500)	8% Rebate AFTER 16% MSRP Discount	10% Rebate AFTER 16% MSRP Discount
TIER 2- (\$5,000)	10% Rebate AFTER 20% MSRP Discount	12% Rebate AFTER 20% MSRP Discount

- Dealers are free to set their own Fleet discounts above or below 16% for Tier 1 or 20% for Tier 2
- If the dealer chooses to discount less than the above rates in his/her tier, the dealer and ECHO will split the lower rebate amount 50/50
- Maxiumum dealer rebate reimbursement is capped at 8% for Tier 1 and 10% at Tier 2
- Maximum Signature Elite Dealer rebate reimbursement is capped at 10% for Tier 1 and 12% for Tier 2
- Dealers are required to submit their paperwork to GEDC within (60) days of the retail sale

Colden Eagle
DISTRIBUTING CORPORATION

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