

Brian H. Kube

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Randolph, NJ 07869

EDUCATION

Vassar College

Bachelor of Arts in Economics: Expected May 2017

Poughkeepsie, NY

RELEVANT EXPERIENCE

IBM – Summit Solution Sales Specialist Intern, Hybrid Cloud Services

Dublin, Ohio

July – Aug 2016

- Expansively reviewed internal financial statements, developing evaluative reports to identify potential opportunities for sales teams
- Presented IBM Hybrid Cloud Solutions through relevant client-facing presentations on multiple occasions
- Prospected with business partners, developing relevant relationships to the benefit of IBM
- Organized and participated in client facing events, giving personal walkthroughs of IBM products to internally assist sales teams

Kreisberg & Maitland, LLP – Legal Intern

New York, NY

July – Aug 2012 | December 2014 – January 2015

- Shadowed Supreme Court judge and other attorneys through a full range of legal cases and court proceedings
- Developed relevant information from source documents & discussed strategy to support multimillion dollar criminal and labor cases
- Extensively reviewed public filings, mostly with the United States Securities and Exchange Commission, to successfully substantiate client's claims on assets

Township of Randolph, Parks & Recreation Dept. – Lacrosse Coach

Randolph, NJ June –

July 2011, 2012, 2013

- Coached lacrosse for elementary and middle school students in township programs

ADDITIONAL EXPERIENCE

Forte & Mamma Caterina's Restaurants – Customer Service / Delivery team member

Randolph, NJ

Sept 2012 – Aug 2013, May – Aug 2014

- Managed customer orders from request through pick-up. Ensured 100% customer satisfaction

ACTIVITIES & SKILLS

Vassar Varsity Lacrosse Team: Starting Defenseman (2013 – present)

Computer: PowerPoint, Word, Excel

LEADERSHIP

- Captained high school varsity lacrosse team
- Awarded Lacrosse Leadership Scholarship