

Brendan Montima

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More than 10+ years of industry experience in a variety of fields such as education, sales, entrepreneurship. Now, a full-stack software engineer with a passion for code, and a penchant for financial analysis. Strong leadership, interpersonal, communication, partnership, and project/program management skills. Highly motivated to be an impactful asset to a software company.

TECHNOLOGIES

JavaScript | Ruby on Rails | jQuery | Bootstrap | Handlebars | Node.js | MongoDB | Salesforce | Git/GitHub
HTML5 | SQL | Ruby | Postgres | CSS3 | AJAX | DOM Manipulation | React

WORK EXPERIENCE

General Assembly – Software Engineering Fellow, Boston

Jan. '20 – Apr. '20

- 12 week, 500+ hour immersive software engineering course
- Built a full-stack, Trip Scheduler, which allows you to create and track trips you're attending at any given time. Particular trip data is only modified by authorized users.
- Built a full-stack, Hangout Tracker, application, which allows you to create and track events you're attending at any given time.
- Built full-stack, Building Tracker, application that tracks buildings, by location, price, and square footage. Custom API stores building data that is only available to authorized users.
- Built a front-end, Tic-Tac-Toe, SPA in JavaScript to play tic-tac-toe locally. Interfaces with third party API to store games, player, and authentication information.

BSC Supply – Medical Account Executive, Waltham

Mar. '18 – Jan. '20

- Met and exceeded quotas by 120% with an average of 5 new client acquisitions per month
- Consistently pushed new prospects through opportunity funnel and closed 25%
- Up-sold existing clients and leveraged referrals via relationships built
- Consistently number one on sales team with opportunities created and highest with sales activity

Rynestone Magic – Partner, Canada

Oct. '13 – Mar. '17

- Negotiated and secured contracts with Just for Laughs festival of Montreal, IKEA Canada, and a cable T.V. show on Rogers Canada
- Responsible for overall business operations, and sold over \$10K in revenue in 3 months

The World School – Co-Founder & Team Lead, Boston

Jun. '09 – Jun. '17

- Influenced and enhanced the lives of 1000's underprivileged students throughout the world
- Lead multiple teams of 10-15 individuals globally
- Onboarded 9 professionals to the organization's Board of Directors
- Managed global teams with multidisciplinary aid efforts
- Orchestrated fundraising efforts to support missionary trips globally, which have garnered approximately \$750K+ in financial and social resources

EDUCATION

Boston University
Bishop's University

Commercial Real Estate Certificate
B.A. Sociology, BA. Criminology

Jan. '18 – Mar. '19
Sep. '10 – Dec. '15