Key Partnerships

- Metro Rail Authorities: Collaborate for access to ticketing systems, train schedules, and real-time data integration. Payment Processors: Collaborate with banks or third-party services to handle secure transactions (e.g., Stripe, PayPal). Cloud Service Providers: AWS, Google Cloud, or other platforms for hosting the app and data storage. Advertisers and Local Businesses: Collaborations for in-app ads or promotions targeting metro users.

Key Activities

- App Development & Maintenance:
Continuous updates, improvements, and bug fixes to ensure smooth operation. System
Integration: Work with metro authorities to integrate ticketing systems, QR scanners, and real-time data feeds. User Testing:
Conduct regular usability tests to gather feedback and improve the user experience.

Value Propositions

- Faster Boarding: Streamlined entry through QR codes, reducing wait times and long queues. Convenience of E-Ticketing: Book tickets digitally and avoid physical tickets or tokens, saving time. User-Friendly Interface: Easy navigation for both regular commuters and new users, making the process stressfree. Real-Time Updates: Notifications about train arrivals, delays, and platform changes, ensuring commuters stay informed.

Customer Relationships

- Personalized Experience: Tailored recommendations based on user behavior (e.g., frequent routes, ticket preferences).Push Notifications: Real-time updates regarding metro schedules, promotions, or system changes. Customer Support: 24/7 online assistance for ticket issues, technical support, or general inquiries.

Customer Segments

- Metro Commuters: Daily or occasional passengers who use metro systems. Tech-Savvy Travelers: People who prefer digital solutions and convenience. Commuters in High-Traffic Areas: Users in densely populated cities where time and efficiency are critical. Tourists & First-Time Users: Visitors unfamiliar with local metro systems.

Key Resources

- App Development Team: Developers, UX/ UI designers, and testers to create and maintain the mobile app. Payment Gateway Providers: Integration of secure digital payment methods. Partnerships with Metro Rail Systems: Collaborating with metro authorities for system integration and access to real-time data.

Channels

- Mobile Application (App Store, Google Play Store): Main channel for app distribution. Online Marketing: Targeted ads on social media, search engines, and public transport websites In-Stations Advertising: QR codes on metro stations, posters, and digital billboards that promote the app. Metro Rail Website: Integration with official metro websites where passengers can learn about the app.

Cost Structure

- App Development & Maintenance: Costs related to initial development, ongoing updates, and bug fixing. System Integration Costs: Connecting with metro systems, integrating payment gateways, and ensuring compatibility. Marketing & Customer Acquisition: Budget for digital ads, partnerships, and in-station promotions. Customer Support Operations: Salaries and software for managing customer service teams. Data Hosting & Cloud Services: Infrastructure costs for hosting user data, ensuring app performance, and scalability.

Revenue Streams