

Filters

division All
region All
customer All




















P & L by Fiscal Year

All values in USD

Note: 21 Vs 20 is not part of Pivot table

Customer	Fiscal Years			21 vs 20	
	2019	2020	2021		
Australia					
Net_Sales	3.9M	10.7M	21.0M	<div></div>	96.2%
COGS	2.2M	5.8M	14.1M	<div></div>	143.2%
GrossMarg	1.7M	4.9M	6.9M	<div></div>	40.8%
GM%	42.6%	45.9%	32.9%	<div></div>	-28.2%
Austria					
Net_Sales		0.1M	2.8M	<div></div>	2301.3%
COGS		0.1M	2.0M	<div></div>	2172.4%
GrossMargin		0.0M	0.9M	<div></div>	2665.4%
GM%		26.1%	30.1%	<div></div>	15.2%
Bangladesh					
Net_Sales	0.5M	2.3M	7.0M	<div></div>	207.7%
COGS	0.3M	1.4M	4.5M	<div></div>	233.5%
GrossMarg	0.1M	0.9M	2.4M	<div></div>	168.4%
GM%	28.7%	39.6%	34.5%	<div></div>	-12.8%
Canada					
Net_Sales	4.8M	12.2M	35.1M	<div></div>	188.1%
COGS	2.8M	7.1M	21.7M	<div></div>	206.4%
GrossMarg	2.0M	5.1M	13.4M	<div></div>	162.6%
GM%	41.7%	41.9%	38.2%	<div></div>	-8.8%
China					
Net_Sales	1.4M	5.4M	22.9M	<div></div>	322.0%
COGS	0.8M	3.3M	13.5M	<div></div>	305.5%
GrossMarg	0.6M	2.1M	9.4M	<div></div>	348.1%
GM%	44.9%	38.7%	41.1%	<div></div>	6.2%
France					
Net_Sales	4.0M	7.5M	25.9M	<div></div>	247.2%
COGS	2.3M	4.3M	14.7M	<div></div>	246.4%
GrossMarg	1.8M	3.2M	11.2M	<div></div>	248.3%
GM%	44.1%	43.1%	43.2%	<div></div>	0.3%
Germany					
Net_Sales	2.6M	4.7M	12.0M	<div></div>	156.2%
COGS	1.6M	3.0M	8.9M	<div></div>	193.8%
GrossMarg	0.9M	1.7M	3.1M	<div></div>	88.3%
GM%	37.0%	35.6%	26.2%	<div></div>	-26.5%
India					
Net_Sales	30.8M	49.8M	161.3M	<div></div>	224.0%
COGS	17.8M	33.7M	109.7M	<div></div>	225.0%
GrossMarg	13.1M	16.0M	51.6M	<div></div>	222.0%
GM%	42.4%	32.2%	32.0%	<div></div>	-0.6%
Indonesia					
Net_Sales	2.5M	6.2M	18.4M	<div></div>	196.7%

COGS	1.5M	3.5M	11.3M		220.1%
GrossMarg	1.1M	2.7M	7.1M		165.6%
GM%	42.0%	42.9%	38.4%		-10.5%
Italy					
Net_Sales	2.9M	4.5M	11.7M		262.53%
COGS	1.6M	3.1M	8.2M		264.61%
GrossMarg	1.3M	1.4M	3.5M		257.83%
GM%	45.6%	30.7%	30.1%		98.21%
Japan					
Net_Sales		1.9M	7.9M		421.11%
COGS		1.2M	4.2M		357.28%
GrossMargin		0.7M	3.7M		529.96%
GM%		37.0%	46.5%		125.85%
Netherlands					
Net_Sales	0.2M	3.4M	8.0M		237.91%
COGS	0.1M	1.8M	4.6M		264.16%
GrossMarg	0.1M	1.6M	3.4M		209.23%
GM%	36.4%	47.8%	42.0%		87.94%
Newzealand					
Net_Sales		2.0M	11.4M		574.29%
COGS		1.5M	5.9M		403.76%
GrossMargin		0.5M	5.5M		1050.71%
GM%		26.4%	48.2%		182.96%
Norway					
Net_Sales		2.5M	13.7M		551.83%
COGS		1.5M	9.6M		625.04%
GrossMargin		0.9M	4.0M		431.04%
GM%		37.7%	29.5%		78.11%
Pakistan					
Net_Sales	0.6M	4.7M	5.7M		120.51%
COGS	0.4M	2.7M	3.6M		134.33%
GrossMarg	0.2M	2.0M	2.0M		102.00%
GM%	39.7%	42.8%	36.2%		84.64%
Philiphines					
Net_Sales	5.7M	13.4M	31.9M		238.36%
COGS	3.4M	7.3M	19.4M		264.59%
GrossMarg	2.3M	6.0M	12.5M		206.47%
GM%	39.9%	45.1%	39.1%		86.62%
Poland					
Net_Sales	0.4M	2.8M	5.2M		185.81%
COGS	0.3M	1.7M	3.0M		178.47%
GrossMarg	0.2M	1.1M	2.2M		196.73%
GM%	37.4%	40.2%	42.6%		105.88%
Portugal					
Net_Sales	0.7M	3.6M	11.8M		329.81%
COGS	0.5M	2.3M	6.8M		298.86%
GrossMarg	0.3M	1.3M	5.0M		384.53%
GM%	39.3%	36.1%	42.1%		116.59%
South Korea					
Net_Sales	12.8M	17.3M	49.0M		283.31%

COGS	6.7M	12.1M	31.4M		258.65%
GrossMarg	6.1M	5.2M	17.6M		341.34%
GM%	47.5%	29.8%	35.9%		120.48%
Spain					
Net_Sales		1.8M	12.6M		711.42%
COGS		1.1M	8.4M		763.24%
GrossMargin		0.7M	4.2M		625.68%
GM%		37.7%	33.1%		87.95%
Sweden					
Net_Sales	0.1M	0.2M	1.8M		781.92%
COGS	0.0M	0.1M	1.1M		835.60%
GrossMarg	0.0M	0.1M	0.7M		713.77%
GM%	38.3%	44.1%	40.2%		91.28%
United Kingdom					
Net_Sales	2.0M	8.1M	34.2M		422.73%
COGS	1.3M	5.3M	18.7M		352.12%
GrossMarg	0.7M	2.8M	15.4M		559.04%
GM%	36.2%	34.1%	45.1%		132.24%
USA					
Net_Sales	11.5M	31.9M	87.8M		274.99%
COGS	7.7M	19.5M	55.3M		283.94%
GrossMarg	3.8M	12.4M	32.5M		260.98%
GM%	32.8%	39.0%	37.0%		94.90%