

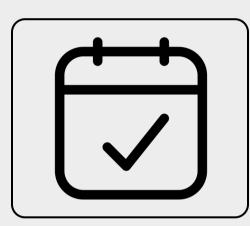
Hospitality Revenue Analysis





Revenue Analysis

Analyze hotel performance using key metrics like Revenue, ADR, RevPAR, DSRN, DURN, Realization and Occupancy.



Booking Analysis

Analyze bookings by platform, room type, and day type to determine their impact on Occupancy and Revenue.



Rating Analysis

Analyze ratings by property, room type, and city to determine their impact on Occupancy and Revenue.





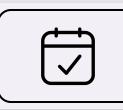
day_type

Weekday

Weekend

Total

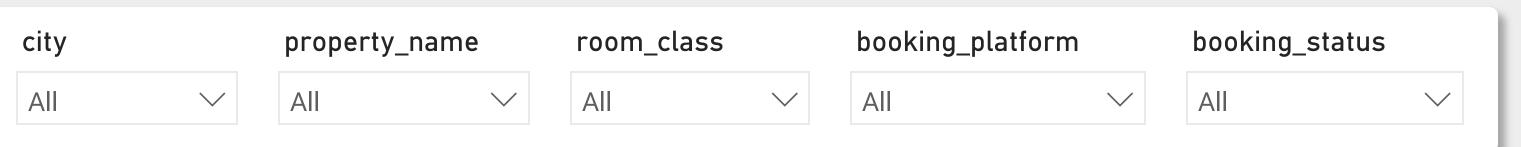




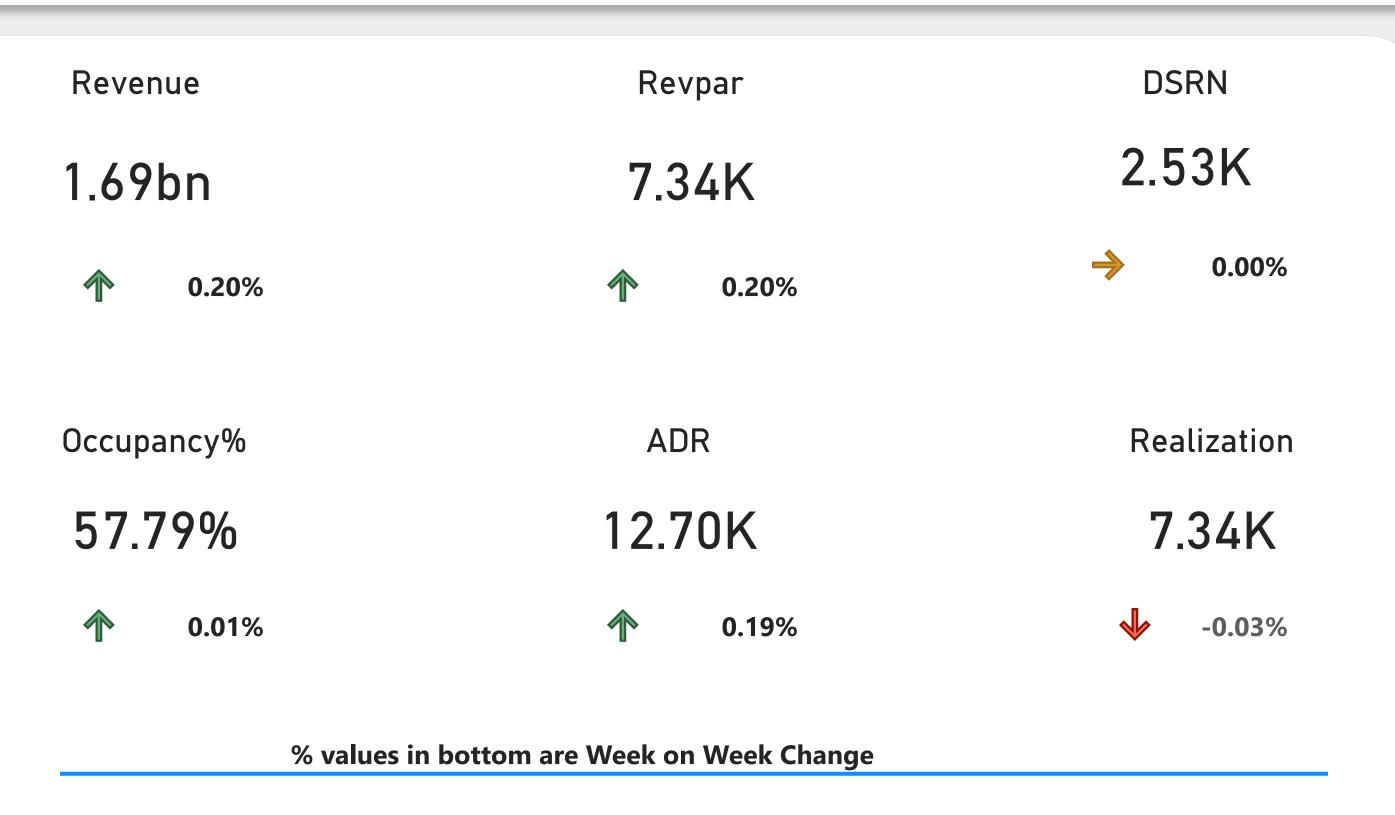


Revenue Analysis





May 22	Jun 22	Jul 22	W 19	W 20	W 21	W 22	W 23	W 24	W 25	W 26	W 27	W 28	W 29	W 30	W 31	
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55.85% 12,682.41

62.64% 12,725.49

57.79% 12,695.75

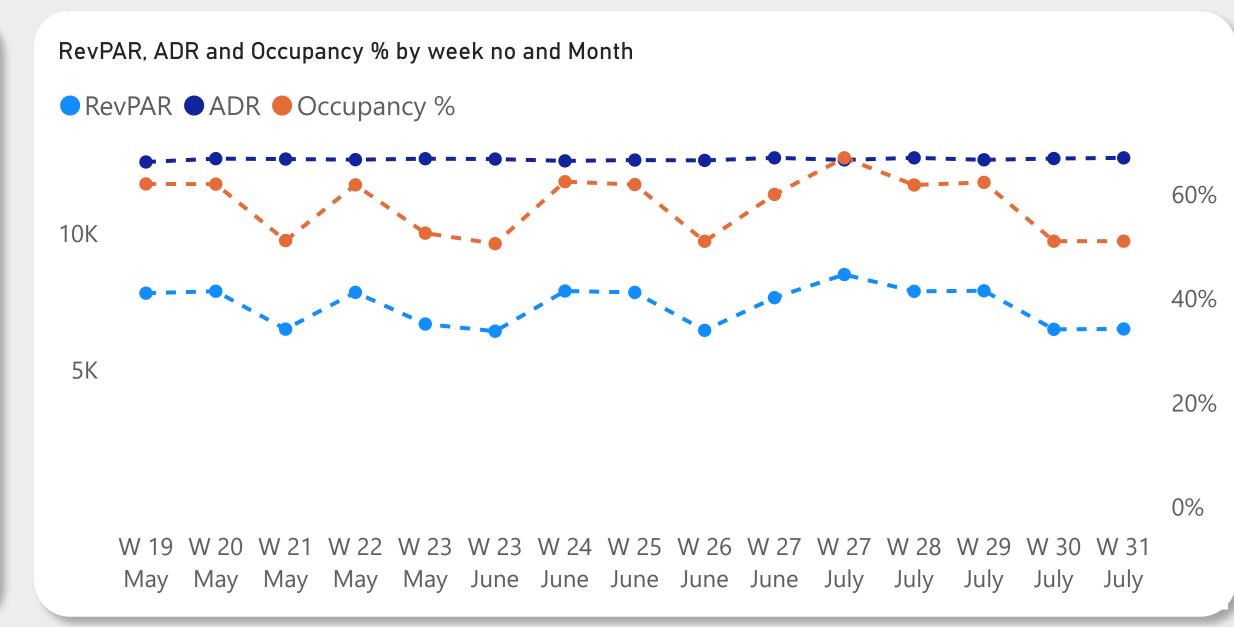
Realisation %

69.94%

70.59%

70.14%

%GT Revenue by category	
0.65bn (38.38%)	category
	LuxuryBusiness
1.04bn (61.62%)	Dusiness



Realisation %	o ●ADR								
80%								: :	12,800
60%	70.57%	70.54%	70.27%	70.20%	70.09%	69.92%	69.80%	, ,	12,750
40%									12,700
20% · · · · ·									12,650
0%									12,600

RevPAR Occupancy % ADR

7,082.53

7,971.63

7,336.56

property_id	property_name	city	Revenue	RevPAR	Occupancy %	ADR	DSRN	DBRN	DURN	Realisation %	Cancellation %	Average Rating
17564	Atlig Seasons	Mumbai	65M	7,397	45%	16,597	97	43	31	70.6%	24.8%	2.30
18559	Atliq Exotica	Hyderabad	47M	4,061	45%	9,111	128	57	40	70.6%	24.3%	2.33
17562	Atliq Bay	Mumbai	51M	6,803	45%	15,167	83	37	26	69.6%	25.4%	2.37
19558	Atliq Grands	Bangalore	54M	5,527	44%	12,468	107	47	33	70.1%	24.5%	2.37
16560	•	Delhi	54M	6,281	54%	11,714	95	51	36	71.2%	24.0%	3.01
19563	Atliq Palace	Bangalore	68M	6,768	53%	12,670	110	59	41	69.5%	25.4%	3.02
17560	Atliq City	Mumbai	87M	7,763	53%	14,629	123	65	45	69.5%	25.1%	3.04
19559	Atliq Exotica	Bangalore	59M	6,851	54%	12,751	95	51	36	70.8%	24.5%	3.04
17558	Atliq Grands	Mumbai	74M	7,953	54%	14,839	102	55	38	69.9%	25.7%	3.05
18558	Atliq Grands	Hyderabad	46M	5,514	53%	10,331	91	49	34	69.7%	25.1%	3.06
16562	Atliq Bay	Delhi	56M	6,254	53%	11,712	98	52	36	69.3%	25.2%	3.07
18563	Atliq Palace	Hyderabad	44M	5,014	53%	9,480	97	51	36	69.6%	26.0%	3.07
19561	Atliq Blu	Bangalore	72M	6,774	53%	12,722	117	62	43	69.8%	24.6%	3.08
18561	Atliq Blu	Hyderabad	55M	5,679	65%	8,676	107	70	49	70.4%	24.3%	4.25
16558	Atliq Grands	Delhi	36M	7,525	66%	11,436	52	34	24	70.0%	25.1%	4.25
18560	Atliq City	Hyderabad	60M	6,068	66%	9,185	109	72	51	70.9%	24.1%	4.26
16563	Atliq Palace	Delhi	88M	8,269	66%	12,480	117	78	54	70.0%	25.2%	4.27
16561	Atliq Blu	Delhi	57M	8,612	66%	13,115	73	48	33	69.9%	25.6%	4.28
19562	Atliq Bay	Bangalore	8 1M	9,312	66%	14,183	96	63	44	70.5%	24.3%	4.28
19560	Atliq City	Bangalore	8 1M	8,965	66%	13,680	99	65	45	69.0%	26.5%	4.28
17563	Atliq Palace	Mumbai	100M	10,592	66%	16,016	104	69	49	70.7%	24.4%	4.29
17561	Atliq Blu	Mumbai	73M	9,447	66%	14,271	85	56	39	70.1%	24.4%	4.30
18562	Atliq Bay	Hyderabad	68M	6,216	66%	9,446	121	80	56	70.2%	24.7%	4.31
17559	Atliq Exotica	Mumbai	93M	10,107	66%	15,293	101	67	47	70.8%	24.0%	4.32
16559	Atliq Exotica	Mumbai	117M	10,629	66%	16,141	121	80	56	70.4%	24.6%	4.32
Total			1688M	7,337	58%	12,696	2,528	1,461	1,025	70.1%	24.8%	3.62



May 22









Booking Analysis

Occupancy%

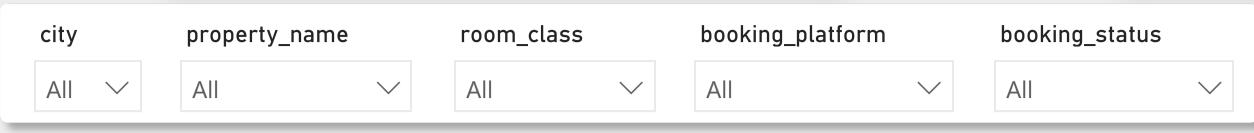
57.8%



Total Successful

Bookings

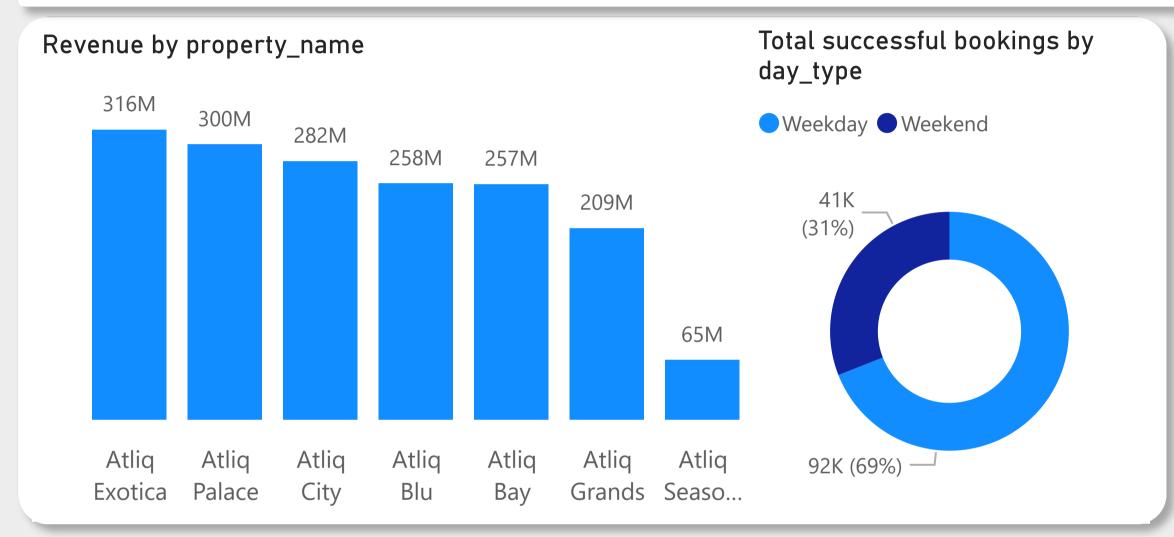
132.9K





Revenue

1.7bn



Total Bookings by room_class	Booking % by platform
● Elite ● Standard ● Premium ● Presidential	41
	40
16K (12%) —— 49K (37%)	30
30K (23%)	20 11 10
	10 765
201/ (200/)	Others outrip logtrip online tripster journey offline direct offline
38K (29%) —	

proper ty_id	property_name	city	Total Capacity	Cancellati on %	No Show rate %	Occupan cy %	TS bookings	Average Rating
16558	Atliq Grands	Delhi	4732	25.1%	4.9%	65.8%	3114	4.25
17562	Atliq Bay	Mumbai	7553	25.4%	5.0%	44.9%	3388	2.37
17564	Atliq Seasons	Mumbai	8827	24.8%	4.6%	44.6%	3934	2.30
19558	Atliq Grands	Bangalore	9737	24.5%	5.4%	44.3%	4316	2.37
16561	Atliq Blu	Delhi	6643	25.6%	4.6%	65.7%	4362	4.28
18558	Atliq Grands	Hyderabad	8281	25.1%	5.2%	53.4%	4420	3.06
16560	Atliq City	Delhi	8645	24.0%	4.8%	53.6%	4635	3.01
19559	Atliq Exotica	Bangalore	8645	24.5%	4.7%	53.7%	4645	3.04
18563	Atliq Palace	Hyderabad	8827	26.0%	4.4%	52.9%	4669	3.07
16562	Atliq Bay	Delhi	8918	25.2%	5.4%	53.4%	4762	3.07
17558	Atliq Grands	Mumbai	9282	25.7%	4.4%	53.6%	4975	3.05
17561	Atliq Blu	Mumbai	7735	24.4%	5.4%	66.2%	5120	4.30
18559	Atliq Exotica	Hyderabad	11648	24.3%	5.1%	44.6%	5192	2.33
19563	Atliq Palace	Bangalore	10010	25.4%	5.1%	53.4%	5347	3.02
19561	Atliq Blu	Bangalore	10647	24.6%	5.6%	53.2%	5669	3.08
19562	Atliq Bay	Bangalore	8736	24.3%	5.2%	65.7%	5736	4.28
19560	Atliq City	Bangalore	9009	26.5%	4.5%	65.5%	5904	4.28
17560	Atliq City	Mumbai	11193	25.1%	5.4%	53.1%	5940	3.04
17559	Atliq Exotica	Mumbai	9191	24.0%	5.2%	66.1%	6074	4.32
17563	Atliq Palace	Mumbai	9464	24.4%	5.0%	66.1%	6259	4.29
18561	Atliq Blu	Hyderabad	9737	24.3%	5.4%	65.5%	6374	4.25
18560	Atliq City	Hyderabad	9919	24.1%	5.0%	66.1%	6553	4.26
16563	Atliq Palace	Delhi	10647	25.2%	4.8%	66.3%	7054	4.27
10563	Adia Dav	11	11011	2470/	Г 10/	CE 00/	7016	1 21

No Shows Rate%

5.0%

Cancellation%

24.8%





Revenue





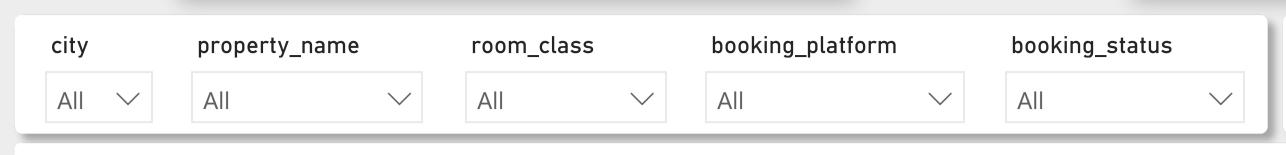


Rating Analysis

W 25

W 24





Occupancy% No Shows% Cancellation% Revenue 24.84% 57.79% 5.02% 1.69bn

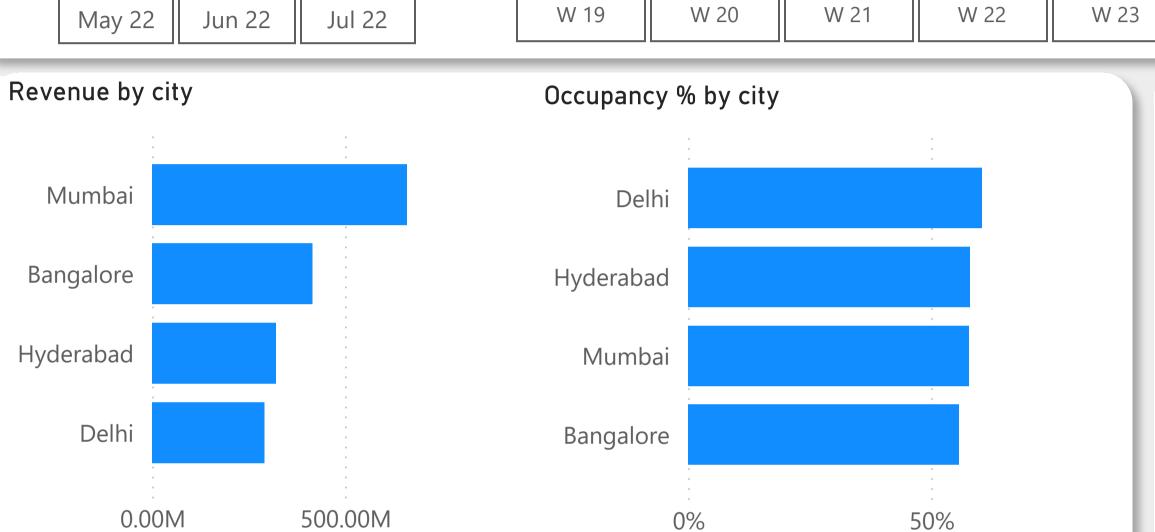
W 27

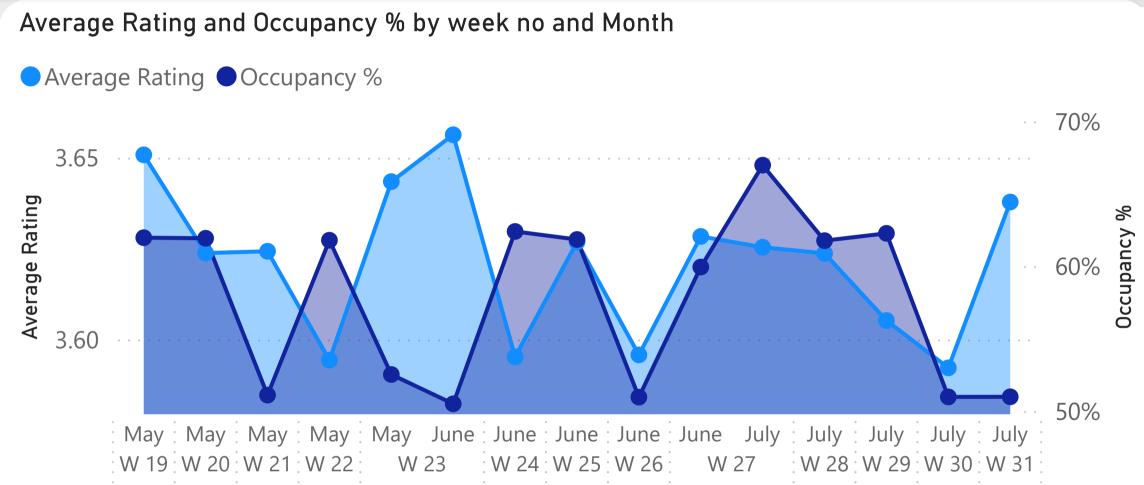
W 26



W 31

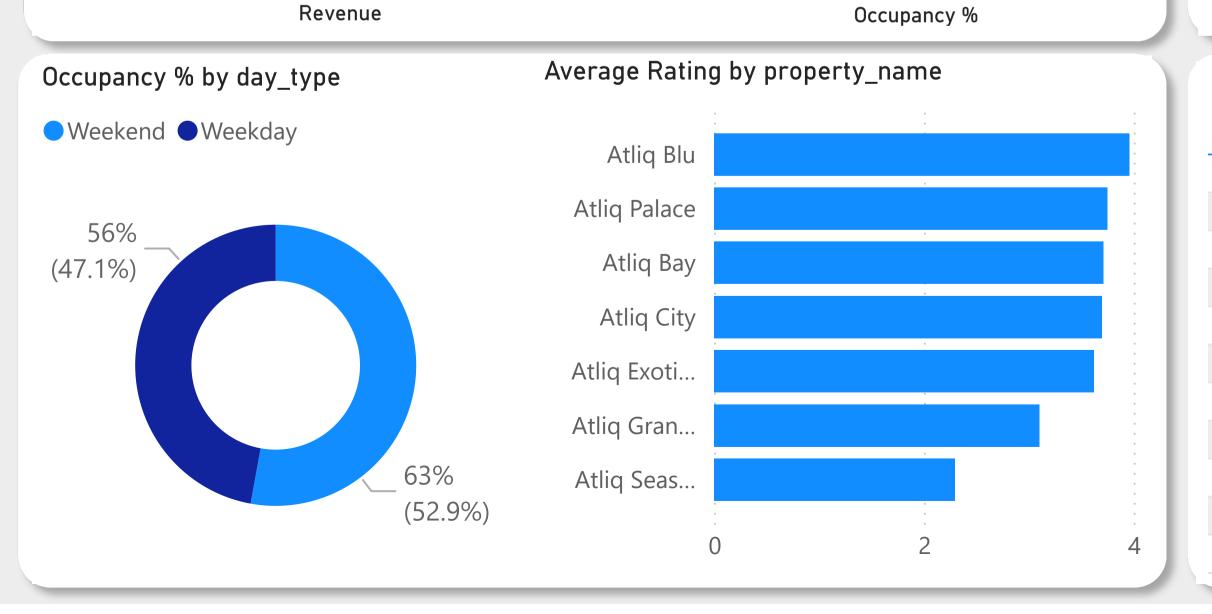
W 30





W 28

W 29



property _id	property_name	city	Occupancy %	Average Rating	Revenue •	No Show rate %	Cancellat ion %
16559	Atliq Exotica	Mumbai	65.85%	4.32	117.0M	4.98%	24.63%
17563	Atliq Palace	Mumbai	66.13%	4.29	100.2M	4.95%	24.38%
17559	Atliq Exotica	Mumbai	66.09%	4.32	92.9M	5.15%	24.04%
16563	Atliq Palace	Delhi	66.25%	4.27	88.0M	4.79%	25.19%
17560	Atliq City	Mumbai	53.07%	3.04	86.9M	5.37%	25.12%
19562	Atliq Bay	Bangalore	65.66%	4.28	81.4M	5.25%	24.29%
19560	Atliq City	Bangalore	65.53%	4.28	80.8M	4.54%	26.46%
17558	Atliq Grands	Mumbai	53.60%	3.05	73 .8M	4.42%	25.67%
17561	Atliq Blu	Mumbai	66.19%	4.30	73 .1M	5.45%	24.41%
19561	Atliq Blu	Bangalore	53.25%	3.08	72 .1M	5.56%	24.64%
18562	Atliq Bay	Hyderabad	65.81%	4.31	68.4M	5.12%	24.68%