



# Half year report 2015

**\*BINCKBANK**  
FOR INVESTORS

# Contents

|   |    |
|---|----|
| <b>Key messages half year report 2015</b> .....   | 3  |
| <b>Key figures half year comparison</b> .....   | 4  |
| <b>Key figures quarterly comparison</b> .....   | 5  |
| <br>  |    |
| <b>Report of the Executive Board</b>  |    |
| General .....   | 6  |
| Notes to the consolidated result 15H1 .....   | 7  |
| The Netherlands .....   | 9  |
| Belgium .....   | 11 |
| France .....  | 12 |
| Italy .....   | 13 |
| Financial position and risk management .....  | 14 |
| Statement in accordance with Section 5:25d of the Financial Supervision Act (Wft) ..... | 16 |
| Outlook 2015 .....  | 17 |
| <br>  |    |
| <b>Financial statements for 2015</b>  |    |
| I Condensed consolidated statement of financial position .....                          | 19 |
| II Condensed consolidated income statement .....  | 20 |
| III Condensed consolidated statement of comprehensive income .....                      | 21 |
| IV Condensed consolidated cash flow statement .....                                     | 22 |
| V Condensed consolidated statement of changes in equity .....                           | 23 |
| VI Selected notes .....   | 24 |
| <br>  |    |
| <b>Other information</b>  |    |
| Review report .....   | 32 |
| Important information BinckBank N.V. ....   | 33 |

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## Keynote message half year report 2015

# BinckBank achieves solid results in 15H1

### Solid financial results driven by record number of transactions and cost control

- Total income from operating activities in 15H1 up 4% to € 89.6 million (14H1: € 86.3)
- Transaction volume in 15H1 up 14% to 5.0 million
- Adjusted net profit in 15H1 up 48% to € 29.9 million (€ 0.43 per share)
- Net result in 15H1 up 134% at € 16.8 million
- Net outflow of assets under management at Alex decreases in 15Q2 to € 74 million (15Q1: € 241 million)
- Capital position remains strong, with capital ratio of 37.0% (14Q4: 37.1%)
- Interim dividend 15H1 of € 0.14 per share (14H1: € 0.10 per share)

### Enhancing customer experience

- Customer satisfaction Binck Zelf Beleggen at 7.9 (target: 8.0); Customer satisfaction Alex: 6.9 (target: 8.0)
- Telephone waiting time less than 30 seconds in the Netherlands
- Unscheduled downtime of trading platform very low in 15H1

### Our ambition to achieve operational excellence is beginning to show results

- Improved organisational control due to uniform structuring of country units
- Financial reporting structured by country units
- Retail Netherlands and Professional Services will be combined; synergy in ICT and operations
- Cost/income ratio 15H1 63% in line with long-term target (14H1: 72%)

### Vincent Germyns, chairman of the Executive Board of BinckBank:

“I am pleased with the financial results and the progress of our strategy in the first half of this year. We have seen our income develop positively, and together with our disciplined approach to cost control this led to a strong increase in our adjusted net profit. This has enabled us to increase the interim dividend to € 0.14 per share compared to € 0.10 per share in the previous year.

Our customer service has improved, with shorter telephone waiting times. Our trading platform has provided optimal availability, even during periods of high volatility in the financial markets and heavy trading volumes. The renewed app for iOS and Android was well received in the Netherlands in the second quarter. This app will soon be available in Italy and Belgium as well. We value the trust and loyalty of our customers and we will continue to strive to offer our customers good value with our robust and secure trading platform, training and educational activities and our highly appreciated customer service.

With our focus on operational excellence, we are making good progress in improving the organisation's effectiveness and efficiency and we are laying a strong foundation for profitable growth in the longer term. The restructuring of the organisation into uniform country units has made our management more direct and ensures that we can offer a better service to our customers and independent asset managers in our different countries, and this will give synergy benefits and will allow us to focus more on our core activities.”

## Key figures half year comparison (period ending on 30 June)

**Consolidated**

x EUR 1,000

15Ytd

14Ytd\*

Δ

### Customer figures

#### Customer accounts

|                           |         |         |     |
|---------------------------|---------|---------|-----|
| Brokerage accounts        | 466,067 | 451,245 | 3%  |
| Asset management accounts | 40,899  | 43,250  | -5% |
| Savings accounts          | 95,041  | 95,598  | -1% |

#### Number of transactions

|                                       |         |         |     |
|---------------------------------------|---------|---------|-----|
| Net commission income per transaction | € 10.91 | € 11.12 | -2% |
|---------------------------------------|---------|---------|-----|

#### Assets under administration

|                    |            |            |      |
|--------------------|------------|------------|------|
| Brokerage accounts | 20,334,627 | 17,728,152 | 15%  |
| Savings accounts   | 274,112    | 328,381    | -17% |

#### Assets under management

|  |           |           |      |
|--|-----------|-----------|------|
|  | 1,838,323 | 2,517,100 | -27% |
|--|-----------|-----------|------|

### Income statement

|   |               |               |             |
|---|---------------|---------------|-------------|
| Net interest income                                       | 12,853        | 15,210        | -15%        |
| Net fee and commission income                             | 70,137        | 65,824        | 7%          |
| Transaction-related net commission income                 | 54,771        | 49,018        | 12%         |
| Asset management fees                                     | 8,204         | 10,968        | -25%        |
| Other net fee and commission income                       | 7,162         | 5,838         | 23%         |
| Other income  | 5,456         | 5,227         | 4%          |
| Result from financial instruments                         | 1,085         | -             | 100%        |
| Impairment of financial assets                            | 63            | (1)           |             |
| <b>Total income from operating activities</b>             | <b>89,594</b> | <b>86,260</b> | <b>4%</b>   |
| Employee expenses   | 27,321        | 28,389        | -4%         |
| Depreciation and amortisation                             | 13,491        | 13,957        | -3%         |
| Other operating expenses                                  | 26,648        | 30,231        | -12%        |
| <b>Total operating expenses</b>                           | <b>67,460</b> | <b>72,577</b> | <b>-7%</b>  |
| <b>Result from operating activities</b>                   | <b>22,134</b> | <b>13,683</b> | <b>62%</b>  |
| Tax   | (5,127)       | (4,188)       | 22%         |
| Share in profit / (loss) of associates and joint ventures | (199)         | (2,298)       | -91%        |
| <b>Net result</b>   | <b>16,808</b> | <b>7,197</b>  | <b>134%</b> |
| Result attributable to non-controlling interests          | 146           | -             | 100%        |
| <b>Net result attributable to shareholders BinckBank</b>  | <b>16,954</b> | <b>7,197</b>  | <b>136%</b> |
| IFRS amortisation   | 10,758        | 10,758        | 0%          |
| Fiscal goodwill amortisation                              | 2,204         | 2,204         | 0%          |
| <b>Adjusted net result</b>                                | <b>29,916</b> | <b>20,159</b> | <b>48%</b>  |
| <b>Adjusted earnings per share (€)</b>                    | <b>0.43</b>   | <b>0.29</b>   | <b>48%</b>  |
| Cost/income ratio excl. IFRS amortisation                 | 63%           | 72%           |             |

### Balance sheet & capital adequacy

|                         |           |           |     |
|-------------------------|-----------|-----------|-----|
| Balance sheet total     | 3,931,893 | 3,389,661 | 16% |
| Equity                  | 433,194   | 422,931   | 2%  |
| Total available capital | 239,897   | 200,000   | 20% |
| Capital ratio           | 37.0%     | 36.5%     |     |

\* As a result of the termination of the sales process of the BPO and software & licensing activities, trading under the name "Able", the assets and liabilities of Able no longer qualify as held for sale under the requirements of IFRS 5. Accordingly, the items presented at 14Ytd as held for sale have been returned to the original categories in the statement of financial position and income statement.

## Key figures quarterly comparison

**Consolidated**

x EUR 1,000

15Q2

15Q1

14Q2\*

ΔQ1

ΔQ2

### Customer figures

| Customer accounts                            | 602,007           | 598,946           | 590,093           | 1%          | 2%          |
|--|-------------------|-------------------|-------------------|-------------|-------------|
| Brokerage accounts                           | 466,067           | 462,205           | 451,245           | 1%          | 3%          |
| Asset management accounts                    | 40,899            | 41,536            | 43,250            | -2%         | -5%         |
| Savings accounts                             | 95,041            | 95,205            | 95,598            | 0%          | -1%         |
| <b>Number of transactions</b>                | <b>2,275,427</b>  | <b>2,745,236</b>  | <b>1,878,550</b>  | <b>-17%</b> | <b>21%</b>  |
| <b>Net commission income per transaction</b> | <b>€ 10.66</b>    | <b>€ 11.12</b>    | <b>€ 11.12</b>    | <b>-4%</b>  | <b>-4%</b>  |
| <b>Assets under administration</b>           | <b>20,608,739</b> | <b>20,785,503</b> | <b>18,056,533</b> | <b>-1%</b>  | <b>14%</b>  |
| Brokerage accounts                           | 20,334,627        | 20,506,378        | 17,728,152        | -1%         | 15%         |
| Savings accounts                             | 274,112           | 279,125           | 328,381           | -2%         | -17%        |
| <b>Assets under management</b>               | <b>1,838,323</b>  | <b>1,971,274</b>  | <b>2,517,100</b>  | <b>-7%</b>  | <b>-27%</b> |

### Income statement

|   |               |               |               |             |             |
|---|---------------|---------------|---------------|-------------|-------------|
| Net interest income                                       | 6,429         | 6,424         | 7,720         | 0%          | -17%        |
| Net fee and commission income                             | 31,698        | 38,439        | 29,750        | -18%        | 7%          |
| Transaction-related net commission income                 | 24,255        | 30,516        | 20,882        | -21%        | 16%         |
| Asset management fees                                     | 4,000         | 4,204         | 6,178         | -5%         | -35%        |
| Other net fee and commission income                       | 3,443         | 3,719         | 2,690         | -7%         | 28%         |
| Other income  | 2,591         | 2,865         | 2,368         | -10%        | 9%          |
| Result from financial instruments                         | 582           | 503           | -             | 16%         | 100%        |
| Impairment of financial assets                            | 86            | (23)          | (12)          | -474%       | -817%       |
| <b>Total income from operating activities</b>             | <b>41,386</b> | <b>48,208</b> | <b>39,826</b> | <b>-14%</b> | <b>4%</b>   |
| Employee expenses   | 13,289        | 14,032        | 14,249        | -5%         | -7%         |
| Depreciation and amortisation                             | 6,769         | 6,722         | 6,919         | 1%          | -2%         |
| Other operating expenses                                  | 12,277        | 14,371        | 13,775        | -15%        | -11%        |
| <b>Total operating expenses</b>                           | <b>32,335</b> | <b>35,125</b> | <b>34,943</b> | <b>-8%</b>  | <b>-7%</b>  |
| <b>Result from operating activities</b>                   | <b>9,051</b>  | <b>13,083</b> | <b>4,883</b>  | <b>-31%</b> | <b>85%</b>  |
| Tax   | (2,093)       | (3,034)       | (1,595)       | -31%        | 31%         |
| Share in profit / (loss) of associates and joint ventures | (12)          | (187)         | (1,220)       | -94%        | -99%        |
| <b>Net result</b>   | <b>6,946</b>  | <b>9,862</b>  | <b>2,068</b>  | <b>-30%</b> | <b>236%</b> |
| Result attributable to non-controlling interests          | 57            | 89            | -             | -36%        | 100%        |
| <b>Net result attributable to shareholders BinckBank</b>  | <b>7,003</b>  | <b>9,951</b>  | <b>2,068</b>  | <b>-30%</b> | <b>239%</b> |
| IFRS amortisation   | 5,379         | 5,379         | 5,379         | 0%          | 0%          |
| Fiscal goodwill amortisation                              | 1,102         | 1,102         | 1,102         | 0%          | 0%          |
| <b>Adjusted net result</b>                                | <b>13,484</b> | <b>16,432</b> | <b>8,549</b>  | <b>-18%</b> | <b>58%</b>  |
| <b>Adjusted earnings per share (€)</b>                    | <b>0.20</b>   | <b>0.23</b>   | <b>0.12</b>   | <b>-13%</b> | <b>67%</b>  |
| Cost/income ratio excl. IFRS amortisation                 | 65%           | 62%           | 74%           |             |             |

### Balance sheet & capital adequacy

|                         |           |           |           |     |     |
|-------------------------|-----------|-----------|-----------|-----|-----|
| Balance sheet total     | 3,931,893 | 4,007,645 | 3,389,661 | -2% | 16% |
| Equity                  | 433,194   | 450,502   | 422,931   | -4% | 2%  |
| Total available capital | 239,897   | 233,053   | 200,000   | 3%  | 20% |
| Capital ratio           | 37.0%     | 37.2%     | 36.5%     |     |     |

\* As a result of the termination of the sales process of the BPO and software & licensing activities, trading under the name "Able", the assets and liabilities of Able no longer qualify as held for sale under the requirements of IFRS 5. Accordingly, the items presented at 14Q2 as held for sale have been returned to the original categories in the statement of financial position and income statement.

## Report of the Executive Board

### General

In retrospect, the first half year of 2015 was a successful period for BinckBank. There was a clear trend in the financial markets and the AEX rose 12% from 424 points on 31 December 2014 to 473 points on 30 June 2015. Volatility increased and therefore trading volume rose as well. Our customers executed 5.0 million transactions in the first six months, which represents an increase of 14% compared to the first half of 2014 (4.4 million transactions). Our volume of 2.3 million transactions in the past quarter was 21% higher than in the second quarter of 2014. All countries showed an increase in transaction volume in a highly competitive environment. Italy once again showed the strongest growth, with an increase of 39%, while the Netherlands (+22%) and Belgium (+32%) also produced good results. Transaction volume in France was up 5% in the second quarter of 2015.

The redesign of our organisation was an important item of attention in the first half of 2015. The Professional Services business unit will be integrated into the Dutch organisation. The management of the Dutch branch was also strengthened, to further extend our leading position in the Dutch market. A new country manager has been appointed, with new managers also being appointed in a number of key positions. We also definitively moved to a country structure, with our four country managers now reporting directly to the chairman of the Executive Board. Each country now has the same organisational structure and each has a country manager with overall responsibility. Each country manager has his own business management, marketing & sales, customer service & order desk and legal & compliance functions. Information technology and product management functions have been moved to a central position in the organisation. These functions serve multiple countries and now report to the chairman of the Executive Board. These functions will operate under supervision of the Chief Operating Officer (COO) later this year, which will further increase the focus on operational excellence and cost control. The chairman of the Executive Board will then be able to focus more on strategy and revenue growth. Good progress has been made in the search for a new third Director. A suitable candidate has been found and has been put forward to the supervisory authorities for approval. BinckBank expects to complete the appointment process late in the third quarter or early in the fourth quarter of 2015.

During the past six months, BinckBank also devoted much attention to improving its internal business processes and has invested in the stability of its trading platform. The trading platform indeed recently proved its stability by coping with peak activity without noteworthy problems at the moments that did matter. BinckBank will continue to invest in the stability and quality of its platform in the future. Also, BinckBank invested heavily in its customer service, in both quantitative and qualitative terms. Customer queries are now answered more quickly than they were last year. This is reflected in increased customer satisfaction. Progress was also made on a number of strategic initiatives. The internal system migration of France is on schedule. Progress was made on the further expansion of the investment universe of Alex Asset Management. The redesigned mobile app for iOS and Android was launched in 15Q2 and received a very warm welcome in the Netherlands. This app will soon be available in Italy and Belgium as well. The short lead time shows that our central ICT platform makes it possible for us to roll out our services faster in the different countries.

We introduced a tighter planning and budgeting system at the end of 2014, which contributed to effective cost control in the first half of this year. Total operating expenses fell by 7%. Adjusted for the one-off effects of the SNS resolution levy, for which a sum of € 2.7 million was recognised in the first half of 2014, the effective cost savings amounted to approximately 3%.

The adjusted net result in the first six months of 2015 came to € 29.9 million. BinckBank has set an interim dividend of € 9.9 million (€ 0.14 per share) that will be payable on 3 August 2015.

# Report of the Executive Board

## Notes to the consolidated result 15H1

### Adjusted net result

The adjusted net result in the first half of 2015 was € 29.9 million, which equates to a result of € 0.43 per share. This is an increase of 48% compared to the first half of 2014 (14H1: € 20.2 million, € 0.29 per share). The higher adjusted net result is mainly due to higher transaction-related commission income, driven by improved investor sentiment and increased activity in the financial markets, in combination with lower operating expenses. Operating expenses in the first half of 2015 were down 7% on the comparable period in 2014.

The adjusted net result in the second quarter was € 13.5 million (€ 0.20 per share) and was up 58% on the second quarter of 2014 (€ 8.5 million). The second quarter of 2015 produced higher net fee and commission income due to a 21% increase in transaction volume. On the other hand, asset management fees were lower than in the second quarter of 2014 as a result of lower average assets under management. Operating expenses fell in the second quarter of 2015, mainly due to the second tranche of the SNS resolution levy of € 1.3 million recognised in 14Q2.

Compared to the first quarter of 2015, the adjusted net result fell by 18% from € 16.4 million to € 13.5 million. The decline was mainly caused by the 17% fall in transaction volume in the second quarter. In addition, operating expenses were 8% lower in the second quarter of 2015, mainly as a result of lower employee expenses and lower marketing expenditure.

The adjusted net result is the net result to be allocated to BinckBank shareholders adjusted for IFRS depreciation and amortisation and the tax saving on the difference between the fiscal and commercial amortisation of the intangible assets and goodwill paid as a result of the acquisition of Alex. The annual dividend is determined on the basis of the adjusted net result.

### Net interest income

Net interest income in the first half of 2015 came to € 12.9 million. This is 15% lower than in the comparable period in 2014 (14H1: € 15.2 million), mainly due to lower interest income from the investment portfolio. The decline in interest income from the investment portfolio is due to reinvestments being made at lower interest rates in the money and capital markets.

The net interest income of € 6.4 million in the second quarter of 2015 was unchanged compared to the first quarter. The decline in net interest income from the investment portfolio and cash was offset by an increase in interest income from collateralised lending. Capital markets interest rates appeared to be stabilising or even slightly improving in the second quarter, and the decline in the return on the investment portfolio was limited to 0.07%. The average return on the investment portfolio at the end of the second quarter of 2015 was 0.48% (15Q1: 0.55%). € 140.6 million in bonds in the investment portfolio with an average yield of 0.64% matured in the second quarter of 2015 and BinckBank reinvested € 388.1 million in bonds with an average yield of 0.23%. The total size of the investment portfolio rose to € 2.1 billion at the end of 15Q2, compared to € 1.9 billion in 15Q1.

Interest income from collateralised lending rose, mainly due to a higher average balance of outstanding collateralised lending. Collateralised lending was up by a total of 18% compared to 15Q1, rising from € 394 to € 464 million. This is the highest level since 2011.

## **Net fee and commission income**

The positive sentiment in the securities markets in the first half of 2015 made an important contribution to the 7% increase in net fee and commission income compared to the first half of 2014. Net fee and commission income rose from € 65.8 million to € 70.1 million. Transaction-related commission income rose 12% in the first half of 2015, from € 49.0 million to € 54.8 million, mainly as a result of the 14% increase in transaction volume. Asset management fees developed negatively compared to the first half of 2014, mainly as a result of a large fall in assets under management at Alex Asset Management. Assets under management fell to € 1.8 billion, a 27% decline compared to 14Q2 (€ 2.5 billion). Net asset management fees declined by 25% in the first half of 2015 from € 11.0 million (14H1) to € 8.2 million. Other net fee and commission income rose 23% in the first half of 2015, from € 5.8 million (14H1) to € 7.2 million, among other things due to higher income from custody fees and the service fees from Binck Fundcoach.

Net fee and commission income in the second quarter of 2015 rose 7% in comparison to the second quarter of 2014, from € 29.8 million to € 31.7 million. The increase was mostly due to transaction-related net commission income, which rose by 16% from € 20.9 million to € 24.3 million on the back of the 21% increase in transaction volume.

Net fee and commission income in the second quarter of 2015 was down 18% compared to the first quarter as a result of a 17% decline in transaction volume. Asset management saw a decline in assets under management in the second quarter due to both a negative price development for securities in the financial markets and customer withdrawals. Assets under management fell 7% in the second quarter of 2015, and fees for asset management were down 5% (€ 0.2 million) in comparison to 15Q1.

## **Other income**

The Other income item consists mainly of the income from the activities of Able. The development of the income from this business unit was in line with previous periods.

## **Result from financial instruments**

The result from financial instruments mostly concerns the income from Binck turbos. BinckBank has been issuing its own turbos to customers in the Netherlands since the third quarter of 2014. The average open position in turbos rose by 12% compared to the previous quarter to € 146.0 million (15Q1: € 130.3 million), and the proceeds of € 0.6 million for this quarter were slightly higher than in the first quarter of 2015 (15Q1: € 0.5 million).

## **Total operating expenses**

Total operating expenses in the first half of 2015 fell by 7% compared to the first half of 2014, from € 72.6 million to € 67.5 million. Employee expenses, depreciation and amortisation and operating expenses were all lower. Adjusted for the part of the SNS resolution levy recognised in the first half of 2014 (€ 2.7 million), the effective cost savings amounted to approximately 3%.

Total operating expenses fell 8% in 15Q2 compared to 15Q1, from € 35.1 million to € 32.3 million. Employee expenses were 5% lower, mainly as a result of the restructuring of the Dutch organisation implemented at the end of last year, which involved a reduction in the employee expenses for senior management. Depreciation and amortisation expenses remained more or less unchanged on the previous quarter. Other operating expenses were down by 15% from € 14.4 million to € 12.3 million, which on balance was due to lower marketing expenditure.

## Key figures quarterly comparison

Netherlands

x EUR 1,000

|  | 15Q2              | 15Q1              | 14Q2              | ΔQ1         | ΔQ2         |
|--|-------------------|-------------------|-------------------|-------------|-------------|
| <b>Customer figures</b>  |                   |                   |                   |             |             |
| <b>Customer accounts</b>   | <b>472,317</b>    | <b>470,649</b>    | <b>466,546</b>    | <b>0%</b>   | <b>1%</b>   |
| Brokerage accounts   | 346,779           | 344,350           | 338,395           | 1%          | 2%          |
| Asset management accounts  | 40,899            | 41,536            | 43,250            | -2%         | -5%         |
| Savings accounts   | 84,639            | 84,763            | 84,901            | 0%          | 0%          |
| <b>Number of transactions</b>  | <b>1,614,984</b>  | <b>1,964,815</b>  | <b>1,309,778</b>  | <b>-18%</b> | <b>23%</b>  |
| <b>Net commission income per transaction</b>                           | <b>€ 11.74</b>    | <b>€ 12.26</b>    | <b>€ 12.45</b>    | <b>-4%</b>  | <b>-6%</b>  |
| <b>Assets under administration</b>                                     | <b>16,745,238</b> | <b>16,904,582</b> | <b>14,758,670</b> | <b>-1%</b>  | <b>13%</b>  |
| Brokerage accounts   | 16,485,310        | 16,639,305        | 14,447,801        | -1%         | 14%         |
| Savings accounts   | 259,928           | 265,277           | 310,869           | -2%         | -16%        |
| <b>Assets under management</b>   | <b>1,838,323</b>  | <b>1,971,274</b>  | <b>2,517,100</b>  | <b>-7%</b>  | <b>-27%</b> |
| <b>Income statement</b>  |                   |                   |                   |             |             |
| Net interest income  | 5,049             | 5,169             | 6,254             | -2%         | -19%        |
| Net fee and commission income  | 25,569            | 31,164            | 24,655            | -18%        | 4%          |
| Transaction-related net commission income                              | 18,952            | 24,080            | 16,308            | -21%        | 16%         |
| Asset management fees  | 3,453             | 3,692             | 5,780             | -6%         | -40%        |
| Other net fee and commission income                                    | 3,164             | 3,392             | 2,567             | -7%         | 23%         |
| Other income   | 494               | 617               | 592               | -20%        | -17%        |
| Result from financial instruments                                      | 582               | 503               | -                 | 16%         | 100%        |
| Impairment of financial assets   | 126               | (71)              | (3)               | -277%       | -4300%      |
| <b>Total income from operating activities</b>                          | <b>31,820</b>     | <b>37,382</b>     | <b>31,498</b>     | <b>-15%</b> | <b>1%</b>   |
| Employee expenses  | 2,361             | 2,583             | 2,843             | -9%         | -17%        |
| Depreciation and amortisation  | 5,456             | 5,462             | 5,412             | 0%          | 1%          |
| Other operating expenses   | 3,354             | 4,034             | 5,685             | -17%        | -41%        |
| <b>Total operating expenses</b>  | <b>11,171</b>     | <b>12,079</b>     | <b>13,940</b>     | <b>-8%</b>  | <b>-20%</b> |
| <b>Result from operating activities</b>                                | <b>20,649</b>     | <b>25,303</b>     | <b>17,558</b>     | <b>-18%</b> | <b>18%</b>  |
| Internal cost allocation   | (11,431)          | (11,459)          | (10,667)          | 0%          | 7%          |
| <b>Result from operating activities after internal cost allocation</b> | <b>9,218</b>      | <b>13,844</b>     | <b>6,891</b>      | <b>-33%</b> | <b>34%</b>  |

The result from business operations in the Netherlands rose 18% in 15Q2 compared to 14Q2, from € 17.6 million to € 20.6 million. The second quarter of 2015 featured a return of market volatility, which led to high transaction volumes. The number of transactions executed by our Dutch customers was up 23% in FY15 Q2 to 1.6 million (14Q2: 1.3 million) which resulted in a 16% increase in transaction-related net commission income to € 19.0 million. This increase was partly offset by a decline in asset management fees to € 3.5 million (14Q2: € 5.8 million), caused by the lower level of average assets under management compared to 14Q2. The decline in money and capital market interest rates also led to a 19% fall in net interest income in 15Q2 to € 5.0 million (14Q2: € 6.3 million).

Compared to 15Q1, the result from business operations was down 18% in 15Q2 to € 20.6 million (15Q1: € 25.3 million). In the second quarter, the 18% fall in transaction volume compared to the very good 15Q1 led to a 21% fall in transaction-related net commission income to € 19.0 million (15Q1: € 24.1 million). In addition, operating expenses for Retail Netherlands were down by 8% to € 11.2 million (15Q1: € 12.1 million).

## **Online brokerage**

To mark the 15th anniversary of BinckBank, the first Binck Investor Day was organised on 29 May 2015. Over 1,000 customers attended the event at the RAI to hear international investment guru Marc Faber deliver the keynote speech. The attendees awarded the event with a score of 8+.

An important development for BinckBank's customers is that the stability of the trading platform has been further improved. In the past two quarters the BinckBank trading platform proved its worth by coping with the peaks in trading volumes without any significant problems. The roll-out of what is known as two-step verification was completed in the second quarter. This concerns an additional security measure for customers when logging in to their accounts. Also, the new mobile app was launched in the second quarter of 2015, and the feedback we received from our customers was positive.

Binck Fundcoach and Binck turbos developed in line with the market. Over the past six months the turbo sales grew steadily and the number of Fundcoach customers increased. At Binck Fundcoach, the ETFs (or trackers) gained market share relative to the actively managed funds. After the summer, the offering will be extended with tools that will assist clients in choosing from the wide selection of investment funds on offer. The income from Binck turbos rose to € 582,000 in the second quarter. Measured by revenue, the market share of Binck turbos in the second quarter was 66% (15Q1: 53%).

## **Alex Asset Management**

The returns at Alex Asset Management developed positively during the first half of 2015. Despite the downturn in the European and American markets compared to the peaks reached in the first quarter, Alex Asset Management's model generated good returns. The cautious profile achieved a return of 16.6% in the first six months (14H1: -3,1%). AuM was down 7% at a level of € 1.84 billion. The total net outflow in the second quarter was € 74 million but at the same time, there was a total of € 58 million in new capital inflow from both existing and new customers.

## **Services provided to independent asset managers**

Due to the integration of Professional Services, the services provided to independent asset managers will be under supervision of the Director of the Dutch organisation.

The service provided to independent asset managers remains part of our strategy for Binck Netherlands and Binck Belgium. As of 30 June 2015, Binck Netherlands was serving more than 100 independent asset managers with total assets under management of € 6.4 billion.

## Key figures quarterly comparison

**Belgium**

x EUR 1,000

|  | 15Q2             | 15Q1             | 14Q2             | ΔQ1         | ΔQ2         |
|--|------------------|------------------|------------------|-------------|-------------|
| <b>Customer figures</b>  |                  |                  |                  |             |             |
| <b>Customer accounts</b>   | <b>63,204</b>    | <b>62,468</b>    | <b>59,979</b>    | <b>1%</b>   | <b>5%</b>   |
| Brokerage accounts   | 63,204           | 62,468           | 59,979           | 1%          | 5%          |
| Asset management accounts  | -                | -                | -                |             |             |
| Savings accounts   | -                | -                | -                |             |             |
| <b>Number of transactions</b>  | <b>229,032</b>   | <b>288,880</b>   | <b>186,139</b>   | <b>-21%</b> | <b>23%</b>  |
| <b>Net commission income per transaction</b>                           | <b>€ 12.51</b>   | <b>€ 12.88</b>   | <b>€ 13.30</b>   | <b>-3%</b>  | <b>-6%</b>  |
| <b>Assets under administration</b>                                     | <b>2,555,141</b> | <b>2,578,257</b> | <b>2,217,003</b> | <b>-1%</b>  | <b>15%</b>  |
| Brokerage accounts   | 2,555,141        | 2,578,257        | 2,217,003        | -1%         | 15%         |
| Savings accounts   | -                | -                | -                |             |             |
| <b>Assets under management</b>   | <b>-</b>         | <b>-</b>         | <b>-</b>         |             |             |
| <b>Income statement</b>  |                  |                  |                  |             |             |
| Net interest income  | 338              | 367              | 461              | -8%         | -27%        |
| Net fee and commission income  | 3,091            | 4,026            | 2,591            | -23%        | 19%         |
| Transaction-related net commission income                              | 2,865            | 3,720            | 2,475            | -23%        | 16%         |
| Asset management fees  | -                | -                | -                |             |             |
| Other net fee and commission income                                    | 226              | 306              | 116              | -26%        | 95%         |
| Other income   | 1                | 1                | -                | 0%          | 100%        |
| Result from financial instruments                                      | -                | -                | -                |             |             |
| Impairment of financial assets   | (1)              | -                | -                | -100%       | -100%       |
| <b>Total income from operating activities</b>                          | <b>3,429</b>     | <b>4,394</b>     | <b>3,052</b>     | <b>-22%</b> | <b>12%</b>  |
| Employee expenses  | 619              | 674              | 674              | -8%         | -8%         |
| Depreciation and amortisation  | -                | -                | 5                | 0%          | -100%       |
| Other operating expenses   | 951              | 1,259            | 1,235            | -24%        | -23%        |
| <b>Total operating expenses</b>  | <b>1,570</b>     | <b>1,933</b>     | <b>1,914</b>     | <b>-19%</b> | <b>-18%</b> |
| <b>Result from operating activities</b>                                | <b>1,859</b>     | <b>2,461</b>     | <b>1,138</b>     | <b>-24%</b> | <b>63%</b>  |
| Internal cost allocation   | (1,257)          | (1,258)          | (981)            | 0%          | 28%         |
| <b>Result from operating activities after internal cost allocation</b> | <b>602</b>       | <b>1,203</b>     | <b>157</b>       | <b>-50%</b> | <b>283%</b> |

The result from business operations for BinckBank Belgium rose 63% in 15Q2 from € 1.1 million (14Q2) to € 1.9 million. In Belgium as well, market volatility in the past quarter led to higher transaction volumes. Compared to 14Q2, the number of transactions executed by our customers rose 23% in 15Q2 to 229,032 (14Q2: 186,139). The increase in transaction volume led to a 16% rise in transaction-related net commission income to € 2.9 million (14Q2: € 2.5 million). Belgium also achieved an 18% reduction in operating expenses, mainly due to additional expenses in 14Q2 arising from double premises expenses relating to the office relocation and the costs of the SNS resolution levy.

Compared to 15Q1, the result from business operations was down 24% in 15Q2 to € 1.9 million (15Q1: € 2.5 million). Transaction-related net commission income fell 23% compared to 15Q1 to € 2.9 million (15Q1: € 3.7 million). The decline was in line with the 21% decline in transaction volume. Operating expenses fell by 19% compared to 15Q1 to € 1.6 million (15Q1: € 1.9 million), mainly due to lower marketing expenditure.

## Key figures quarterly comparison

France

x EUR 1.000

|  | 15Q2           | 15Q1           | 14Q2           | ΔQ1           | ΔQ2          |
|--|----------------|----------------|----------------|---------------|--------------|
| <b>Customer figures</b>  |                |                |                |               |              |
| <b>Customer accounts</b>   | <b>61.697</b>  | <b>61.271</b>  | <b>59.968</b>  | <b>1%</b>     | <b>3%</b>    |
| Brokerage accounts   | 51.295         | 50.829         | 49.271         | 1%            | 4%           |
| Asset management accounts  | -              | -              | -              |               |              |
| Savings accounts   | 10.402         | 10.442         | 10.697         | 0%            | -3%          |
| <b>Number of transactions</b>  | <b>307.119</b> | <b>365.416</b> | <b>292.962</b> | <b>-16%</b>   | <b>5%</b>    |
| <b>Net commission income per transaction</b>                           | <b>€ 6,23</b>  | <b>€ 5,98</b>  | <b>€ 6,19</b>  | <b>4%</b>     | <b>1%</b>    |
| <b>Assets under administration</b>                                     | <b>776.729</b> | <b>777.980</b> | <b>710.341</b> | <b>0%</b>     | <b>9%</b>    |
| Brokerage accounts   | 762.545        | 764.132        | 692.829        | 0%            | 10%          |
| Savings accounts   | 14.184         | 13.848         | 17.512         | 2%            | -19%         |
| <b>Assets under management</b>   | <b>-</b>       | <b>-</b>       | <b>-</b>       |               |              |
| <b>Income statement</b>  |                |                |                |               |              |
| Net interest income  | 749            | 653            | 894            | 15%           | -16%         |
| Net fee and commission income  | 2.067          | 2.365          | 1.941          | -13%          | 6%           |
| Transaction-related net commission income                              | 1.914          | 2.187          | 1.814          | -12%          | 6%           |
| Asset management fees  | -              | -              | -              |               |              |
| Other net fee and commission income                                    | 153            | 178            | 127            | -14%          | 20%          |
| Other income   | 6              | 6              | 6              | 0%            | 0%           |
| Result from financial instruments                                      | -              | -              | -              |               |              |
| Impairment of financial assets   | (1)            | 7              | (10)           | -114%         | -90%         |
| <b>Total income from operating activities</b>                          | <b>2.821</b>   | <b>3.031</b>   | <b>2.831</b>   | <b>-7%</b>    | <b>0%</b>    |
| Employee expenses  | 646            | 648            | 768            | 0%            | -16%         |
| Depreciation and amortisation  | 1              | 1              | 2              | 0%            | -50%         |
| Other operating expenses   | 890            | 1.018          | 1.086          | -13%          | -18%         |
| <b>Total operating expenses</b>  | <b>1.537</b>   | <b>1.667</b>   | <b>1.856</b>   | <b>-8%</b>    | <b>-17%</b>  |
| <b>Result from operating activities</b>                                | <b>1.284</b>   | <b>1.364</b>   | <b>975</b>     | <b>-6%</b>    | <b>32%</b>   |
| Internal cost allocation   | (1.352)        | (1.358)        | (805)          | 0%            | 68%          |
| <b>Result from operating activities after internal cost allocation</b> | <b>(68)</b>    | <b>6</b>       | <b>170</b>     | <b>-1233%</b> | <b>-140%</b> |

BinckBank France achieved a result from business operations of € 1.3 million in 15Q2. This was 32% higher than in 14Q2. Transaction volume in France rose 5% to 307,119, generating € 1.9 million in transaction-related net commission income (14Q2: € 1.8 million). Operating expenses fell 17% in 15Q2 compared to 14Q2. This was due to a decline in both employee expenses and other operating expenses.

Compared to 15Q1, the result from business operations was down 6% in 15Q2 to € 1.3 million (15Q1: € 1.4 million). The decline was mainly due to lower transaction-related net commission income of € 1.9 million (15Q1: € 2.2 million), as a result of a 16% fall in transaction volume. On the other hand, operating expenses for BinckBank France were 8% lower at € 1.5 million (15Q1: € 1.7 million), mainly due to reduced marketing activities.

In France BinckBank introduced ProRealTime for its most active customers. This offers high quality technical analysis tools and is developed externally. This enables us to add high value trading functionalities to our platform for our customers. BinckBank expects to be able to migrate its retail customers in France to the European base platform in the fourth quarter of 2015. As a result, the internal cost allocation is higher in 2015. Once they have migrated to the European base platform than all European Retail customers will be using the same platform, which means that all product developments directly benefit all of our retail customers in the four European countries in which we operate.

## Key figures quarterly comparison

**Italy**

x EUR 1,000

|  | 15Q2           | 15Q1           | 14Q2           | ΔQ1         | ΔQ2         |
|--|----------------|----------------|----------------|-------------|-------------|
| <b>Customer figures</b>  |                |                |                |             |             |
| <b>Customer accounts</b>   | <b>4,789</b>   | <b>4,558</b>   | <b>3,600</b>   | <b>5%</b>   | <b>33%</b>  |
| Brokerage accounts   | 4,789          | 4,558          | 3,600          | 5%          | 33%         |
| Asset management accounts  | -              | -              | -              |             |             |
| Savings accounts   | -              | -              | -              |             |             |
| <b>Number of transactions</b>  | <b>124,292</b> | <b>126,125</b> | <b>89,671</b>  | <b>-1%</b>  | <b>39%</b>  |
| <b>Net commission income per transaction</b>                           | <b>€ 4.21</b>  | <b>€ 4.19</b>  | <b>€ 3.18</b>  | <b>0%</b>   | <b>32%</b>  |
| <b>Assets under administration</b>                                     | <b>531,631</b> | <b>524,684</b> | <b>370,519</b> | <b>1%</b>   | <b>43%</b>  |
| Brokerage accounts   | 531,631        | 524,684        | 370,519        | 1%          | 43%         |
| Savings accounts   | -              | -              | -              |             |             |
| <b>Assets under management</b>   | <b>-</b>       | <b>-</b>       | <b>-</b>       |             |             |
| <b>Income statement</b>  |                |                |                |             |             |
| Net interest income  | 291            | 235            | 109            | 24%         | 167%        |
| Net fee and commission income  | 463            | 370            | 165            | 25%         | 181%        |
| Transaction-related net commission income                              | 523            | 529            | 285            | -1%         | 84%         |
| Asset management fees  | -              | -              | -              |             |             |
| Other net fee and commission income                                    | (60)           | (159)          | (120)          | -62%        | -50%        |
| Other income   | -              | -              | -              |             |             |
| Result from financial instruments                                      | -              | -              | -              |             |             |
| Impairment of financial assets   | -              | 3              | 1              | -100%       | -100%       |
| <b>Total income from operating activities</b>                          | <b>754</b>     | <b>608</b>     | <b>275</b>     | <b>24%</b>  | <b>174%</b> |
| Employee expenses  | 337            | 338            | 321            | 0%          | 5%          |
| Depreciation and amortisation  | 20             | 19             | 20             | 5%          | 0%          |
| Other operating expenses   | 432            | 757            | 621            | -43%        | -30%        |
| <b>Total operating expenses</b>  | <b>789</b>     | <b>1,114</b>   | <b>962</b>     | <b>-29%</b> | <b>-18%</b> |
| <b>Result from operating activities</b>                                | <b>(35)</b>    | <b>(506)</b>   | <b>(687)</b>   | <b>-93%</b> | <b>-95%</b> |
| Internal cost allocation   | (850)          | (850)          | (746)          | 0%          | 14%         |
| <b>Result from operating activities after internal cost allocation</b> | <b>(885)</b>   | <b>(1,356)</b> | <b>(1,433)</b> | <b>-35%</b> | <b>-38%</b> |

BinckBank Italy generated a negative result from business operations of € 35 thousand and thereby develops toward break-even. The increase in the result from business operations was due to the continual growth in the number of customers with brokerage accounts and the related growth in transaction volume. The 39% increase in transaction volume in 15Q2 compared to 14Q2 led to a 181% increase in net fee and commission income to € 463 thousand (14Q2: € 165 thousand).

Compared to 15Q1, the result from business operations was up 93% in 15Q2 to € 35 thousand negative (15Q1: € 506 thousand negative). The rise in the result from business operations was mainly due to higher net fee and commission income. Other fee and commission income was negative in the period. This was because BinckBank pays the annual stamp duty on the current account for some of its customers in Italy ("Imposta annua di bollo su conto corrente") as part of its Italian commercial proposition. BinckBank Italy was able to reduce its operating expenses by 29% to € 789 thousand (15Q1: € 1,114 thousand), mainly due to reduced marketing activities in the second quarter. Marketing expenses are expected to rise again in the second half of the year as a result of the introduction of the new mobile app after the summer period.

# Report of the Executive Board

## Financial position and risk management

### Equity, available Tier 1 capital and the capital ratio

At the end of June 2015, the capital and liquidity position of BinckBank was sound. BinckBank's total equity stood at € 433 million at the end of June 2015 and was lower in comparison to 15Q1 mainly due to the distribution of the final dividend for 2014 (€ 21.8 million). Compared to year-end 2014, the total available capital increased by 6% to € 239.9 million. The capital ratio remained virtually unchanged in the first half of 2015 at 37.0% (15Q1: 37.2%; 14Q4: 37.1%).

The table below shows the calculation of equity, available Tier 1 capital and the capital ratio based on the CRR, with full application of prudential adjustments.

### Calculation of equity capital and available Tier 1 capital

| x EUR 1,000   | 15Q2           | 15Q1           | 14Q4           |
|---|----------------|----------------|----------------|
| Issued share capital  | 7,100          | 7,100          | 7,100          |
| Share premium   | 361,379        | 361,379        | 361,379        |
| Treasury shares   | (4,981)        | (5,570)        | (5,570)        |
| Other reserves  | 1,473          | 4,123          | 3,777          |
| Unappropriated profit   | 68,149         | 83,339         | 73,341         |
| Non-controlling interest  | 74             | 131            | 220            |
| <b>Total Equity</b>   | <b>433,194</b> | <b>450,502</b> | <b>440,247</b> |
| Less: goodwill  | (144,882)      | (144,882)      | (144,882)      |
| To: Deferred tax liabilities related to goodwill                    | 26,840         | 25,935         | 25,029         |
| Less: other intangible assets                                       | (56,901)       | (62,642)       | (68,353)       |
| Less: prudent valuation adjustment                                  | (1,326)        | (1,244)        | (1,389)        |
| Less: non-controlling interest                                      | (74)           | (131)          | (22)           |
| Less: proposed dividends, in accordance with normal dividend policy | (14,958)       | (30,226)       | (22,010)       |
| Less: unallocated results adjusted for a normal dividend policy     | (1,996)        | (4,259)        | (2,524)        |
| <b>Total available capital - Tier 1 (A)</b>                         | <b>239,897</b> | <b>233,053</b> | <b>225,898</b> |
| <b>Risk weighted assets - Pillar 1 (B)</b>                          | <b>647,689</b> | <b>626,745</b> | <b>609,103</b> |
| <b>Capital ratio (= A/B)</b>  | <b>37.0%</b>   | <b>37.2%</b>   | <b>37.1%</b>   |

## Risks and uncertainties

In comparison to the situation as at 31 December 2014, the risk-weighted assets under Pillar I have risen from € 609.1 million to € 647.7 million. This is due to an increase in the risk-weighted assets for credit risk under Pillar I, which is largely caused by increased short-term exposure to credit institutions.

BinckBank has reassessed the adequacy of its capital and liquidity position at the end of June 2015 and its conclusion is that its total available capital and available liquidity position are adequate to cover the risks associated with the conduct of its business. For a detailed account of our risk and capital management, see the BinckBank annual report for 2014 published on 12 March 2015.

## Leverage ratio

| x EUR 1,000                                 | 15Q2             | 15Q1             | 14Q4             |
|---|------------------|------------------|------------------|
| <b>Total available capital - Tier 1 (A)</b> | <b>239,897</b>   | <b>233,053</b>   | <b>225,898</b>   |
| Exposure measure                            |                  |                  |                  |
| Unweighted assets (total assets)            | 3,931,893        | 4,007,645        | 3,311,664        |
| Regulatory adjustments                      | 151,587          | 129,429          | 78,421           |
| <b>Exposure measure (B)</b>                 | <b>4,083,480</b> | <b>4,137,074</b> | <b>3,390,085</b> |
| <b>Leverage ratio (=A/B)</b>                | <b>5.9%</b>      | <b>5.6%</b>      | <b>6.7%</b>      |

The Capital Requirement Regulation (CRR) introduced a non-risk based leverage ratio that will be monitored until 2017 and will be further refined and calibrated before it becomes binding with effect from 2018. Publication of the leverage ratio is mandatory with effect from 2015.

The Commission Delegated Regulation (CDR) changes the definition of the leverage ratio to improve the comparability of leverage ratio disclosures. Under the CDR, the leverage ratio is calculated as at the end of the reporting period rather than an arithmetical average of monthly leverage ratios over a quarter, as stated in the CRR. The CDR also introduces changes in the calculation of the exposure relating to securities financing transactions, derivatives and off-balance sheet items.

On the basis of the CDR principles, the CRR leverage ratio calculated as at the end of the half year deteriorated from 6.7% (14Q4) to 5.9% on 30 June 2015. The decline in the leverage ratio is primarily due to the significant increase in customer deposits in the first half of 2015.

## Report of the Executive Board

# Statement in accordance with Section 5:25d of the Financial Supervision Act (Wft)

The board hereby states that, as far as it is aware:

- 1) the half year report on pages 2 to 17 gives a true and fair view of the state of affairs on the balance sheet date, the course of business during the financial half year of BinckBank NV and its affiliated companies whose data are included in its half year financial statements and the expected course of business, whereby, insofar as there are no significant reasons to the contrary, special attention is paid to the investments and the circumstances on which the development of revenue and profitability depend; and
- 2) the half year financial statements for 2015 on pages 18 to 31 give a true and fair view of the assets, liabilities, financial position and result of BinckBank NV and the companies included collectively in the consolidation.

Amsterdam, 27 July 2015

Vincent Germyns (chairman of the Executive Board)

Evert-Jan Kooistra (Board Member and CFRO)

# Report of the Executive Board

## Outlook 2015

### Executive Board

The Supervisory Board has approved the creation of the position of Chief Operations Officer (COO) on the Executive Board. We expect to fill this position at the end of the third quarter or early in the fourth quarter of 2015. From then on, Mr Leo Deuzeman will relinquish his duties as a delegated Supervisory Director.

### Claims against Alex Asset Management

BinckBank has received additional new claims in the first half year of 2015 from customers stating that they have suffered losses on their investments through the Alex Asset Management product. The threat that legal proceedings will be instigated by customers of Alex Asset Management is therefore still realistic. There are currently 86 claims pending amounting to € 2.1 million.

### Legal proceedings concerning TOM

On 22 July 2015, the Court of The Hague ruled in the case Euronext NV and Euronext Amsterdam NV filed against TOM Holding NV, TOM Broker BV, TOM BV and BinckBank NV. The Court awarded a number of claims of Euronext. BinckBank has been ordered to refrain from infringement of the database rights regarding option series, misleading advertising about Smart Execution, as well as the use of certain ticker symbols and data of Euronext. Furthermore, BinckBank will follow the Court's order to place a prescribed text on a number of its websites. BinckBank has also been summoned to pay damages suffered by Euronext, of which the amount is to be determined in a damage assessment procedure. In the past period BinckBank has already applied a number of changes that comply with the Court's order. BinckBank will implement the remaining rulings within the allotted timeframe. BinckBank examines its position regarding appeal.

### Rising costs of the banking system and banking supervision

In the future BinckBank will face rising costs of the banking system and banking supervision. Examples are the increased costs of supervision by De Nederlandsche Bank (DNB) and the costs of supervision by the European Central Bank (ECB). Furthermore we expect the contribution to the ex-ante funding of deposit guarantee scheme (DGS) will start in the second half of 2015. The final amount of the contribution must still be communicated to the banks. Resulting from the new European resolution regime, the National Resolution Fund will be created that will be financed by contributions from the banks. The amount of the contribution for each institution will be determined by DNB in the fourth quarter of 2015. To implement the National Resolution Fund in the DNB National Authority appointed a resolution which the banks will pay an annual fee. In total, we expect the annual cost of BinckBank can increase to € 3 million.

### Financial forecast for 2015

Our result depends heavily on the activity of our customers in the markets. Market volatility and direction are decisive factors. Since these cannot be predicted, BinckBank does not issue any detailed forecasts.



# **Financial statements for 2015**

## Financial statements for 2015

### I. Condensed consolidated statement of financial position

| x EUR 1,000  | 30 June 2015     | 31 December 2014 |
|--|------------------|------------------|
| <b>Assets</b>  |                  |                  |
| Cash and balances with central banks                                     | 460,835          | 72,427           |
| Banks  | 220,204          | 156,013          |
| Financial assets - held for trading                                      | 13,273           | 8,209            |
| Financial assets - designated at fair value through profit and loss      | 21,750           | 15,942           |
| Financial assets - available for sale                                    | 1,325,505        | 1,389,146        |
| Financial assets - held to maturity                                      | 788,437          | 545,108          |
| Loans and receivables  | 522,475          | 498,908          |
| Investments in associates and joint ventures                             | 1,093            | 1,293            |
| Intangible assets  | 202,094          | 213,558          |
| Property, plant and equipment  | 36,553           | 38,374           |
| Current tax assets   | 9,476            | 7,011            |
| Other assets   | 25,690           | 100,598          |
| Prepayments and accrued income   | 40,457           | 46,970           |
| Derivative positions held on behalf of clients                           | 264,051          | 218,107          |
| <b>Total assets</b>  | <b>3,931,893</b> | <b>3,311,664</b> |
| <b>Liabilities</b>   |                  |                  |
| Banks  | 24,169           | 25,587           |
| Financial liabilities - held for trading                                 | 12,362           | 8,290            |
| Financial liabilities - designated at fair value through profit and loss | 81               | 139              |
| Customer deposits  | 3,090,700        | 2,545,420        |
| Provisions   | 6,449            | 7,885            |
| Current tax liabilities  | 40               | 71               |
| Deferred tax liabilities   | 25,845           | 24,404           |
| Other liabilities  | 63,103           | 30,547           |
| Accruals and deferred income   | 11,899           | 10,967           |
| Derivative positions held on behalf of clients                           | 264,051          | 218,107          |
| <b>Total liabilities</b>   | <b>3,498,699</b> | <b>2,871,417</b> |
| Equity attributable to:  |                  |                  |
| Owners of the parent   | 433,120          | 440,027          |
| Non-controlling interests  | 74               | 220              |
| <b>Total equity</b>  | <b>433,194</b>   | <b>440,247</b>   |
| <b>Total equity and liabilities</b>                                      | <b>3,931,893</b> | <b>3,311,664</b> |

## Financial statements for 2015

### II. Condensed consolidated income statement

| x EUR 1,000  | 15Q2          | 14Q2          | 15H1          | 14H1          |
|--|---------------|---------------|---------------|---------------|
| <b>Income</b>  |               |               |               |               |
| Interest income  | 7,266         | 8,630         | 14,609        | 16,949        |
| Interest expense   | (837)         | (910)         | (1,756)       | (1,739)       |
| Net interest income                                      | 6,429         | 7,720         | 12,853        | 15,210        |
| Fee and commission income                                | 37,817        | 35,831        | 83,903        | 78,711        |
| Fee and commission expense                               | (6,119)       | (6,081)       | (13,766)      | (12,887)      |
| Net fee and commission income                            | 31,698        | 29,750        | 70,137        | 65,824        |
| Other income   | 2,591         | 2,368         | 5,456         | 5,227         |
| Result from financial instruments                        | 582           | -             | 1,085         | -             |
| Impairment of financial assets                           | 86            | (12)          | 63            | (1)           |
| <b>Total income from operating activities</b>            | <b>41,386</b> | <b>39,826</b> | <b>89,594</b> | <b>86,260</b> |
| <b>Expenses</b>  |               |               |               |               |
| Employee expenses  | 13,289        | 14,249        | 27,321        | 28,389        |
| Depreciation and amortisation                            | 6,769         | 6,919         | 13,491        | 13,957        |
| Other operating expenses                                 | 12,277        | 13,775        | 26,648        | 30,231        |
| <b>Total operating expenses</b>                          | <b>32,335</b> | <b>34,943</b> | <b>67,460</b> | <b>72,577</b> |
| <b>Result from operating activities</b>                  | <b>9,051</b>  | <b>4,883</b>  | <b>22,134</b> | <b>13,683</b> |
| Share in results of associates and joint ventures        | (12)          | (1,220)       | (199)         | (2,298)       |
| <b>Result before tax</b>                                 | <b>9,039</b>  | <b>3,663</b>  | <b>21,935</b> | <b>11,385</b> |
| Tax  | (2,093)       | (1,595)       | (5,127)       | (4,188)       |
| <b>Net result</b>  | <b>6,946</b>  | <b>2,068</b>  | <b>16,808</b> | <b>7,197</b>  |
| Result attributable to:                                  |               |               |               |               |
| Owners of the parent                                     | 7,003         | 2,068         | 16,954        | 7,197         |
| Non-controlling interests                                | (57)          | -             | (146)         | -             |
| <b>Net result</b>  | <b>6,946</b>  | <b>2,068</b>  | <b>16,808</b> | <b>7,197</b>  |
| <b>Basic and diluted earnings per share (EPS) in (€)</b> | <b>0.10</b>   | <b>0.03</b>   | <b>0.24</b>   | <b>0.10</b>   |

## Financial statements for 2015

### III. Condensed consolidated statement of comprehensive income

| x EUR 1,000                             | 15Q2         | 14Q2         | 15H1          | 14H1         |
|---|--------------|--------------|---------------|--------------|
| <b>Net result from income statement</b> | <b>6,946</b> | <b>2,068</b> | <b>16,808</b> | <b>7,197</b> |

#### Other comprehensive income recognised on realisation through profit and loss

|   |                |              |                |              |
|---|----------------|--------------|----------------|--------------|
| Net gain/(loss) on financial assets available for sale          | (3,376)        | 1,216        | (2,936)        | 2,737        |
| Income tax relating to components of other comprehensive income | 726            | (304)        | 632            | (684)        |
| <b>Other comprehensive income, net of tax</b>                   | <b>(2,650)</b> | <b>912</b>   | <b>(2,304)</b> | <b>2,053</b> |
| <b>Total comprehensive income, net of tax</b>                   | <b>4,296</b>   | <b>2,980</b> | <b>14,504</b>  | <b>9,250</b> |

BinckBank does not have any comprehensive income that will not be recognised through the profit and loss on realisation.

Result attributable to:

|   |              |              |               |              |
|---|--------------|--------------|---------------|--------------|
| Owners of the parent                          | 4,353        | 2,980        | 14,650        | 9,250        |
| Non-controlling interests                     | (57)         | -            | (146)         | -            |
| <b>Total comprehensive income, net of tax</b> | <b>4,296</b> | <b>2,980</b> | <b>14,504</b> | <b>9,250</b> |

## Financial statements for 2015

### IV. Condensed consolidated cash flow statement

| x EUR 1,000  | 15Q2           | 14Q2           |
|--|----------------|----------------|
| Cash flow from operating activities                          | 670,875        | 294,001        |
| Cash flow from investment activities                         | (199,700)      | (101,124)      |
| Cash flow from financing activities                          | (21,787)       | (18,251)       |
| <b>Net cash flow</b>   | <b>449,388</b> | <b>174,626</b> |
|  |                |                |
| Opening balance of cash and cash equivalents                 | 225,117        | 471,247        |
| Net cash flow  | 449,388        | 174,626        |
| Effect of exchange rate changes on cash and cash equivalents | 3,211          | 101            |
| <b>Closing balance of cash and cash equivalents</b>          | <b>677,716</b> | <b>645,974</b> |

The cash and cash equivalents presented in the condensed consolidated cash flow statement are included in the consolidated statement of financial position under the following headings at the amounts stated below:

|  |                |                |
|--|----------------|----------------|
| Cash and balances with central banks   | 460,835        | 428,052        |
| Banks                                  | 220,204        | 225,423        |
| Banks - non cash equivalents           | (3,323)        | (7,501)        |
| <b>Total cash and cash equivalents</b> | <b>677,716</b> | <b>645,974</b> |

Financial statements for 2015

## V. Condensed consolidated statement of changes in equity

| x EUR 1,000                             | <b>Issued<br/>share<br/>capital</b> | <b>Share<br/>premium<br/>reserve</b> | <b>Treasury<br/>shares</b> | <b>Revaluation<br/>reserve</b> | <b>Other<br/>reserves</b> | <b>Non-<br/>controlling<br/>interests</b> | <b>Total<br/>equity</b> |
|---|-------------------------------------|--------------------------------------|----------------------------|--------------------------------|---------------------------|---|-------------------------|
| <b>1 January 2015</b>                   | <b>7,100</b>                        | <b>361,379</b>                       | <b>(5,570)</b>             | <b>3,777</b>                   | <b>73,341</b>             | <b>220</b>                                | <b>440,247</b>          |
| Net-result of the year                  | -                                   | -                                    | -                          | -                              | 16,954                    | (146)                                     | 16,808                  |
| Other comprehensive income              | -                                   | -                                    | -                          | (2,304)                        | -                         | -   | (2,304)                 |
| <b>Total comprehensive income</b>       | <b>-</b>                            | <b>-</b>                             | <b>-</b>                   | <b>(2,304)</b>                 | <b>16,954</b>             | <b>(146)</b>                              | <b>14,504</b>           |
| Payment of final dividend FY14          | -                                   | -                                    | -                          | -                              | (21,787)                  | -   | (21,787)                |
| Grant of rights to shares               | -                                   | -                                    | -                          | -                              | 230                       | -   | 230                     |
| Shares sold to management and employees | -                                   | -                                    | 589                        | -                              | (589)                     | -   | -                       |
| <b>30 June 2015</b>                     | <b>7,100</b>                        | <b>361,379</b>                       | <b>(4,981)</b>             | <b>1,473</b>                   | <b>68,149</b>             | <b>74</b>                                 | <b>433,194</b>          |
| <b>1 January 2014</b>                   | <b>7,450</b>                        | <b>373,422</b>                       | <b>(30,340)</b>            | <b>2,124</b>                   | <b>78,968</b>             | <b>7</b>                                  | <b>431,631</b>          |
| Net-result of the year                  | -                                   | -                                    | -                          | -                              | 7,197                     | -   | 7,197                   |
| Other comprehensive income              | -                                   | -                                    | -                          | 2,053                          | -                         | -   | 2,053                   |
| <b>Total comprehensive income</b>       | <b>-</b>                            | <b>-</b>                             | <b>-</b>                   | <b>2,053</b>                   | <b>7,197</b>              | <b>-</b>                                  | <b>9,250</b>            |
| Payment of final dividend FY13          | -                                   | -                                    | -                          | -                              | (18,251)                  | -   | (18,251)                |
| Grant of rights to shares               | -                                   | -                                    | -                          | -                              | 301                       | -   | 301                     |
| Shares sold to management and employees | -                                   | -                                    | 545                        | -                              | (545)                     | -   | -                       |
| <b>30 June 2014</b>                     | <b>7,450</b>                        | <b>373,422</b>                       | <b>(29,795)</b>            | <b>4,177</b>                   | <b>67,670</b>             | <b>7</b>                                  | <b>422,931</b>          |

## VI. Selected notes

### 1. General information

BinckBank NV, incorporated and established in the Netherlands, is a public limited liability company incorporated under Dutch law, whose shares are publicly traded. BinckBank is officially domiciled at Barbara Strozzielaan 310, 1083 HN Amsterdam. BinckBank NV provides conventional and internet broking services in securities and derivative transactions for private and professional investors. In addition to its brokerage services, BinckBank NV offers asset management services. In this document, the name 'BinckBank' is used to refer to BinckBank NV and its various subsidiaries.

The consolidated financial statements of BinckBank for the 2014 financial year are available on request from the Investor Relations department on +31 (0)20 522 0363 / +31 (0)20 522 0372 or via [www.binck.com](http://www.binck.com).

The condensed consolidated figures for the period ending on 30 June 2015 have been prepared by the BinckBank Executive Board and approved for publication pursuant to the resolution of the Executive Board and the Supervisory Board dated 27 July 2015.

### 2. Principles for financial reporting

#### Presentation of half year results 2015

BinckBank applies the International Financial Reporting Standards as adopted by the European Union, known as 'IFRS-EU'. The condensed consolidated half year results for 2015 have been prepared in accordance with IAS 34 Interim Financial Reporting as adopted within the EU. In accordance with this standard, the half year figures do not contain all the information required for full financial statements and should therefore be read in combination with the consolidated 2014 financial statements. The condensed consolidated figures are in euros and all figures are rounded to the nearest thousand (€ x 1,000), unless otherwise stated.

The presentation of the consolidated income statement and the consolidated statement of comprehensive income has changed since the report for 14Q2, because as a result of the termination of the sale process of the BPO (Business Process Outsourcing) and software and licensing operations trading under the name 'Able', the associated assets and liabilities no longer meet the requirements of IFRS 5 for qualification as available for sale. Accordingly, the items presented in the report for 14Q2 as available for sale have been returned to their original categories in the statement of financial position and the income statement. This reclassification has no effect on the result.

#### Principles for valuation

The condensed consolidated half year figures for the period ending on 30 June 2015 are prepared in accordance with the principles applied in the consolidated annual financial statements on 31 December 2014, with the exception of new activities and the application of new standards and interpretations as described below.

## Implications of new, amended and improved standards

### New and amended IFRS-EU standards and IFRIC interpretations effective in FY 2015

New or amended standards take effect on the date as stated in the standards ratified by the EU, whereby earlier application is permitted in some cases.

| New or amended standard<br>Effective from current<br>financial year | Significant amendments   |
|---|--|
| IAS 19 – Employee benefits  | This revision concerns defined benefit pension schemes. Since BinckBank does not operate a defined benefit pension scheme, this revision has no effect on BinckBank.   |
| Annual improvements cycle<br>2010-2012                              | A collection of minor changes to a number of IFRS standards in relation to the annual improvement cycle 2010-2012. BinckBank has evaluated these changes and concluded that they have no effect on its financial position and results. |
| Annual improvements cycle<br>2011-2013                              | A collection of minor changes to a number of IFRS standards in relation to the annual improvement cycle 2011-2013. BinckBank has evaluated these changes and concluded that they have no effect on its financial position and results. |

The following standards, amendments of standards and interpretations that have not yet taken effect, or have not yet been ratified by the European Union, have not yet been applied by BinckBank:

| New or amended standard<br>effective from financial<br>years beginning on or after<br>1 January 2016   | Significant amendments   |
|--|--|
| IFRS 14 – Regulatory activities  | This standard applies to entities applying IFRS for the first time, and therefore does not apply to BinckBank.   |
| IFRS 11 – Joint arrangements<br>(revised)  | This amendment describes how joint arrangements have to be accounted for on acquisition of a share in the operation, if the operation concerns a business. Based on the current situation at BinckBank, this amendment has no effect on BinckBank's financial position and results.  |
| IAS 16 and IAS 38 –<br>Clarification of acceptable<br>methods of depreciation and<br>amortisation      | This revision sets additional guidelines for the application of acceptable methods of depreciation and amortisation. BinckBank has assessed the amendments and concluded that the methods of depreciation and amortisation it uses are acceptable and that the amendment has no effect on its financial position and results.  |
| IAS 16 and IAS 41 – Change to<br>Agriculture: bearer plants  | This amendment concerns the processing of bearer plants in agriculture and thus does not apply to BinckBank.   |
| IAS 27 – Consolidated<br>and separate financial<br>statements  | This change to IAS 27 will allow application of the equity method for the measurement of the share in investments, joint ventures and associate investments. This amendment has no effect on the financial position and results of BinckBank.  |
| IFRS 10 and IAS 28 – Amend-<br>ment to standards to remove<br>contradictory requirements               | This change to IFRS 10 and IAS 28 removes the conflicting requirements relating to the timing and share in the realised result of a transaction with an associate or joint venture.<br>This amendment has no effect on the financial position and results of BinckBank.  |
| Annual improvements cycle<br>2012-2014   | A collection of minor amendments to a number of IFRS standards based on the annual improvements cycle 2012-2014 was published on 26 September 2014. The EU has not yet ratified the revisions and expects to be able to do so in Q4 2015. BinckBank has evaluated the changes and concluded that they will have no effect on its financial position and results.   |
| IFRS 10, IFRS 12 and IAS<br>28 – Investment entities:<br>application of the<br>consolidation exemption | This amendment is aimed mainly at investment entities and since BinckBank does not fall under the definition of an investment entity, the revision will have no effect on BinckBank.   |
| IAS 1 – Revision on basis of<br>the 'disclosure' initiative  | Based on the 'disclosure initiative' it has been decided to revise IAS 1 in order to remove observed limitations in the assessment by preparers of financial reporting. The main changes concern clarification of use of the term 'materiality', the aggregation of information and examples for the composition of the notes. After ratification by the EU, BinckBank will apply this amendment with effect from 1 January 2016 in the preparation of its disclosures. The amendment is expected to affect the amount and content of the disclosures presented. |

| <b>New or amended standard effective from financial years beginning on or after 1 January 2018</b> | <b>Significant amendments</b>  |
|--|--|
| IFRS 15 – Revenue from contracts with customers  | IFRS 15 contains the new guideline for the recognition of revenue from contracts with customers, with the intention of defining the revenue model and describing it in a standard. The guidelines for revenue recognition are currently spread over various standards, and will disappear once IFRS 15 takes effect. The IASB has decided in July 2015 to postpone the date on which IFRS 15 has to take effect by one year to 1 January 2018. The study of the effect of this new standard still has to be completed. |
| IFRS 9 – Financial instruments, classification and measurement (and related sections of IFRS 7)    | This regulation is a revision of IAS 39 Financial instruments. BinckBank expects this standard to affect the classification and valuation of its financial assets and liabilities. The study of the effect of this new standard still has to be completed.   |

### 3. Notes to the condensed consolidated half year figures 2015

#### Financial assets available for sale and financial assets held to maturity

A sum of € 140.6 million nominal value was redeemed in the investment portfolio in the half year ending on 30 June 2015, consisting of financial assets available for sale and financial assets held to maturity. A sum of € 388.1 million nominal value was reinvested.

BinckBank has evaluated its investment portfolio as at the reporting date and concluded that there are no objective indications of impairment. The market value of the portfolio of investments held to maturity as at 30 June 2015 was € 791.8 million, which is in line with the amortised cost of € 788.4 million. All the investments in the investment portfolio are, as in previous periods, classified in the fair value hierarchy as level 2 valuations.

#### Intangible assets

Intangible assets (including goodwill) are tested annually for impairment, or more frequently if events or changes in circumstances indicate that the carrying amount, less applicable annual amortisation, may be impaired.

During the half year ending on 30 June 2015 the intangible assets including goodwill were assessed for impairment on the basis of the identified indicators. No special events or circumstances were identified, and there was no indication of any impairment of the intangible assets.

#### Property, plant and equipment

In the half year ending on 30 June 2015 BinckBank acquired property, plant and equipment with a value of € 337,000 (14H1: € 2,866,000). The original investment in property includes prepayments in relation to a leasehold (operating lease) which expires on 15 April 2056. In the half year ending on 30 June 2015, an amount of € 128,000 in relation to amortisation of the leasehold is included in amortisation and depreciation (14H1: € 128,000).

#### Other assets and other liabilities

The other assets and other liabilities concern mainly significant items that relate to customer transactions to be settled. This item depends on customer transaction volumes around the end of the period and may therefore fluctuate.

## Customer deposits

In the half year ending on 30 June 2015 customer deposits rose in comparison to year-end 2014 to € 3.1 billion. Since the increase in customer deposits depends on customer activity and is expected to be short-term in nature to some extent, BinckBank holds part of these deposits in liquid assets such as cash and short-term loans.

## Tax

Tax is calculated at the estimated average rate of tax for the entire year 2015. The average tax rate, taking account of holding exemptions and other tax facilities, is 23.5% (14H1: 36.6%).

| x EUR 1,000                                  | 15H1         | 14H1         |
|--|--------------|--------------|
| Current tax                                  | 4,759        | 4,072        |
| Deferred taxes                               | 368          | 116          |
| <b>Tax according to the income statement</b> | <b>5,127</b> | <b>4,188</b> |
| Tax on other comprehensive income            | (632)        | 684          |
| <b>Total taxes</b>                           | <b>4,495</b> | <b>4,872</b> |

## Fair value of financial instruments

For the determination of the fair value of the financial instruments, see the financial statements for 2014. No changes to the application for fair value have taken place in the first half of 2015. There were also no reclassifications of financial assets between the various valuation levels. The valuation levels of financial instruments measured at fair value are as follows:

| x EUR 1,000  | Level 1       | Level 2          | Level 3  | Total            |
|--|---------------|------------------|----------|------------------|
| <b>30 June 2015</b>  |               |                  |          |                  |
| Financial assets - held for trading                                      | 12,315        | 958              | -        | 13,273           |
| Financial assets - designated at fair value through profit and loss      | 21,750        | -                | -        | 21,750           |
| Financial assets - available for sale                                    | -             | 1,325,505        | -        | 1,325,505        |
| <b>Total assets</b>  | <b>34,065</b> | <b>1,326,463</b> | <b>-</b> | <b>1,360,528</b> |
| Financial liabilities - held for trading                                 | 12,318        | 44               | -        | 12,362           |
| Financial liabilities - designated at fair value through profit and loss | 81            | -                | -        | 81               |
| <b>Total liabilities</b>   | <b>12,399</b> | <b>44</b>        | <b>-</b> | <b>12,443</b>    |
| <b>31 December 2014</b>  |               |                  |          |                  |
| Financial assets - held for trading                                      | 8,110         | 99               | -        | 8,209            |
| Financial assets - designated at fair value through profit and loss      | 15,942        | -                | -        | 15,942           |
| Financial assets - available for sale                                    | -             | 1,389,146        | -        | 1,389,146        |
| <b>Total assets</b>  | <b>24,052</b> | <b>1,389,245</b> | <b>-</b> | <b>1,413,297</b> |
| Financial liabilities - held for trading                                 | 8,113         | 177              | -        | 8,290            |
| Financial liabilities - designated at fair value through profit and loss | 139           | -                | -        | 139              |
| <b>Total liabilities</b>   | <b>8,252</b>  | <b>177</b>       | <b>-</b> | <b>8,429</b>     |

## **Off-balance sheet commitments**

The off-balance sheet commitments listed below are current issues that may change from the situation as described in the financial statements for 2014 over time and accordingly further explanation is provided. There are no further matters of interest to report regarding the other off-balance sheet commitments appearing in the 2014 financial statements.

### ***Legal proceedings***

BinckBank is involved in various legal proceedings. Although it is not possible to predict the outcome of current or impending lawsuits, the Executive Board believes – on the basis of information currently available and after taking legal counsel – that the outcomes are unlikely to have material adverse effects on BinckBank's financial position or profitability, apart from matters which have already led to the formation of a provision.

### ***Claims against Alex Asset Management***

BinckBank has received additional new claims in the first half year of 2015 from customers stating that they have suffered losses on their investments through the Alex Asset Management product. The 'Vermogensmonitor' mediation service, which has announced that it is prepared to initiate proceedings against BinckBank in relation to Alex Asset Management on behalf of customers, has also announced that it will cooperate with the Dutch Investors' Association (the VEB) in a collective action against Alex Asset Management. The threat that legal proceedings will be instigated by customers of Alex Asset Management is therefore still realistic. There are currently 86 claims pending amounting to € 2.1 million. The Executive Board does not currently expect that this threat will involve material negative financial consequences for BinckBank, and accordingly no provision has been formed.

### ***Legal proceedings concerning TOM***

On 22 July 2015, the Court of The Hague ruled in the case Euronext NV and Euronext Amsterdam NV ("Euronext") filed against TOM Holding NV, TOM Broker BV, TOM BV and BinckBank NV (BinckBank). The Court awarded a number of claims of Euronext. BinckBank has been ordered to refrain from infringement of the database rights regarding option series, misleading advertising about Smart Execution, as well as the use of certain ticker symbols and data of Euronext. Furthermore, BinckBank will follow the Court's order to place a prescribed text on its websites. BinckBank has also been summoned to pay damages suffered by Euronext, of which the amount is to be determined in a damage assessment procedure. The Executive Board is of the opinion – based on information currently available and after consulting legal counsel – that the amount of these damages cannot be reliably determined at the moment.

## **Related parties**

The group of related parties consists of consolidated companies, associates, and the Executive Board and Supervisory Board of BinckBank.

### ***Capital contributions***

No capital contributions were made with respect to related parties in the half year ending on 30 June 2015.

### ***Transactions with related parties***

In the first half year of 2015 BinckBank charged an amount of € 120,000 (14H1: € 103,000) to related parties for ICT, premises and administrative services and the receivable on these related parties amounts to € 3,000 (14H1: € 82,000).

Additionally, in the half year ending on 30 June 2015 related parties charged BinckBank € 2,212,000 (14H1: € 2,137,000) for services provided to BinckBank and the liability to these related parties is € 431,000 (14H1: € 315,000).

### ***Executive Board and Supervisory Board of BinckBank***

No transactions with the Executive Board or the Supervisory Board took place in the half year ending on 30 June 2015 other than those pursuant to the relevant employment contracts or terms of engagement respectively.

## **Segment reporting**

A segment is a clearly distinct element of BinckBank that provides services to a particular economic market (or market segment) and has a different risk and return profile to that of other segments. The organisational and management structure of BinckBank was changed in the second quarter of 2015 as a result of strategic choices to maintain the focus on the Retail market. The segment that focuses on the Professional market is no longer included separately in the management information. There has thus been a change within the direction of the organisation and thus in the segment reporting with respect to the main classification of particular economic markets (Retail, Professional Services and Group Operations) to geographical segmentation. In organisational terms, BinckBank's operations are now primarily divided according to the countries in which BinckBank operates. The Executive Board determines the performance targets for these segments and authorises and monitors the budgets prepared for these business segments. The management of the business segment is responsible for setting policy for that segment, in accordance with the strategy and performance targets formulated by the Executive Board. The business segments at the end of the second quarter are:

- Netherlands
- Belgium
- France
- Italy
- Group Operations

The comparative figures for the previous year have been adjusted to the new segmentation.

All income and expenses are attributed to the geographical regions on the basis of the operations developed by the branches. In all countries, this concerns the operations as an online broker in financial instruments for retail customers, including associated savings products. In the Netherlands and Belgium, this also includes the services provided to professional parties. The Netherlands also includes asset management services, the issuance of financial instruments and the results of the BPO activities. Within the above-mentioned geographical segments, all directly attributable income and expenses are recognised together with the allocated costs of the Group Operations.

The item Group Operations includes the divisions directly managed by the Executive Board and for which the income and expenses are not included directly in one of the other divisions. This includes the expenses for central ICT, and operational and staff departments. All the results of the associates ThinkCapital and Able are also recognised under Group Operations. The allocation of Group Operations to the geographical segments is made on the basis of previously agreed allocation keys.

The same accounting policies are used for a geographical segment as those described for the consolidated statement of financial position and income statement of BinckBank. Charges made between business segments are eliminated and replaced by an allocation of the costs.

Investments in intangible assets and property, plant and equipment are attributed to the segments to the extent that the investments are directly acquired by the segments. All other investments are recognised in Group Operations.

Tax is managed at group level and is not allocated to the segments for the purpose of the segmentation overview.

As was the case in the period ending on 30 June 2014, no customer or group of related customers was responsible for more than 10% of the bank's total income in the period ending on 30 June 2015.

## Segmentation overview

Consolidated

x EUR 1,000

1-1-2015 through 30-6-2015

| Income statement   | Nether-lands  | Belgium      | France       | Italy          | Group operations | Total         |
|--|---------------|--------------|--------------|----------------|------------------|---------------|
| Interest income  | 10,822        | 731          | 1,427        | 584            | 1,045            | 14,609        |
| Interest expense   | (604)         | (26)         | (25)         | (58)           | (1,043)          | (1,756)       |
| Net interest income  | 10,218        | 705          | 1,402        | 526            | 2                | 12,853        |
| Fee and commission income  | 66,262        | 8,876        | 5,671        | 2,000          | 1,094            | 83,903        |
| Fee and commission expense   | (9,529)       | (1,759)      | (1,239)      | (1,167)        | (72)             | (13,766)      |
| Net fee and commission income  | 56,733        | 7,117        | 4,432        | 833            | 1,022            | 70,137        |
| Other income   | 1,111         | 2            | 12           | -              | 4,331            | 5,456         |
| Result from financial instruments                                      | 1,085         | -            | -            | -              | -                | 1,085         |
| Impairment of financial assets   | 55            | (1)          | 6            | 3              | -                | 63            |
| <b>Total income from operating activities</b>                          | <b>69,202</b> | <b>7,823</b> | <b>5,852</b> | <b>1,362</b>   | <b>5,355</b>     | <b>89,594</b> |
| Employee expenses  | 4,944         | 1,293        | 1,294        | 675            | 19,115           | 27,321        |
| Depreciation and amortisation  | 10,918        | -            | 2            | 39             | 2,532            | 13,491        |
| Other operating expenses   | 7,388         | 2,210        | 1,908        | 1,189          | 13,953           | 26,648        |
| <b>Total operating expenses</b>  | <b>23,250</b> | <b>3,503</b> | <b>3,204</b> | <b>1,903</b>   | <b>35,600</b>    | <b>67,460</b> |
| <b>Result from operating activities</b>                                | <b>45,952</b> | <b>4,320</b> | <b>2,648</b> | <b>(541)</b>   | <b>(30,245)</b>  | <b>22,134</b> |
| Internal cost allocation   | (22,890)      | (2,515)      | (2,710)      | (1,700)        | 29,815           | -             |
| <b>Result from operating activities after internal cost allocation</b> | <b>23,062</b> | <b>1,805</b> | <b>(62)</b>  | <b>(2,241)</b> | <b>(430)</b>     | <b>22,134</b> |
| Share in results of associates and joint ventures                      |               |              |              |                | (199)            |               |
| <b>Result before tax</b>   |               |              |              |                | <b>21,935</b>    |               |
| Tax  |               |              |              |                | (5,127)          |               |
| <b>Net result</b>  |               |              |              |                | <b>16,808</b>    |               |

x EUR 1,000

1-1-2014 through 30-6-2014

| Income statement   | Nether-lands  | Belgium      | France       | Italy          | Group operations | Total         |
|--|---------------|--------------|--------------|----------------|------------------|---------------|
| Interest income  | 13,593        | 952          | 1,842        | 333            | 229              | 16,949        |
| Interest expense   | (1,237)       | (52)         | (51)         | (172)          | (227)            | (1,739)       |
| Net interest income  | 12,356        | 900          | 1,791        | 161            | 2                | 15,210        |
| Fee and commission income  | 62,937        | 7,638        | 5,853        | 1,495          | 788              | 78,711        |
| Fee and commission expense   | (9,191)       | (1,436)      | (1,213)      | (961)          | (86)             | (12,887)      |
| Net fee and commission income  | 53,746        | 6,202        | 4,640        | 534            | 702              | 65,824        |
| Other income   | 1,202         | -            | 12           | -              | 4,013            | 5,227         |
| Result from financial instruments                                      | -             | -            | -            | -              | -                | -             |
| Impairment of financial assets   | (38)          | (1)          | 39           | (1)            | -                | (1)           |
| <b>Total income from operating activities</b>                          | <b>67,266</b> | <b>7,101</b> | <b>6,482</b> | <b>694</b>     | <b>4,717</b>     | <b>86,260</b> |
| Employee expenses  | 5,700         | 1,455        | 1,473        | 644            | 19,117           | 28,389        |
| Depreciation and amortisation  | 10,823        | 7            | 4            | 42             | 3,081            | 13,957        |
| Other operating expenses   | 12,981        | 2,329        | 2,313        | 1,540          | 11,068           | 30,231        |
| <b>Total operating expenses</b>  | <b>29,504</b> | <b>3,791</b> | <b>3,790</b> | <b>2,226</b>   | <b>33,266</b>    | <b>72,577</b> |
| <b>Result from operating activities</b>                                | <b>37,762</b> | <b>3,310</b> | <b>2,692</b> | <b>(1,532)</b> | <b>(28,549)</b>  | <b>13,683</b> |
| Internal cost allocation   | (21,366)      | (1,970)      | (1,619)      | (1,493)        | 26,448           | -             |
| <b>Result from operating activities after internal cost allocation</b> | <b>16,396</b> | <b>1,340</b> | <b>1,073</b> | <b>(3,025)</b> | <b>(2,101)</b>   | <b>13,683</b> |
| Share in results of associates and joint ventures                      |               |              |              |                | (2,298)          |               |
| <b>Result before tax</b>   |               |              |              |                | <b>11,385</b>    |               |
| Tax  |               |              |              |                | (4,188)          |               |
| <b>Net result</b>  |               |              |              |                | <b>7,197</b>     |               |

## Dividends proposed and paid

| x EUR 1,000   | 15H1          | 14H1          |
|---|---------------|---------------|
| Paid dividend during the year   |               |               |
| Dividends on ordinary shares:   |               |               |
| <b>Final dividend 2014: € 0.31 per share (2013: € 0.26)</b>                           | <b>21,787</b> | <b>18,251</b> |
| Proposed interim dividend 2015 approved by the 'Stichting Prioriteit' on 23 July 2015 |               |               |
| Dividend on ordinary shares   |               |               |
| <b>Interim-dividend 2015: € 0.14 per share (2014: € 0.10)</b>                         | <b>9,940</b>  | <b>7,020</b>  |

## Events after balance sheet date

### Legal proceedings concerning TOM

On 22 July 2015, the Court of The Hague ruled in the case Euronext NV and Euronext Amsterdam NV filed against TOM Holding NV, TOM Broker BV, TOM BV and BinckBank NV. The Court awarded a number of claims of Euronext. BinckBank has been ordered to refrain from infringement of the database rights regarding option series, misleading advertising about Smart Execution, as well as the use of certain ticker symbols and data of Euronext. Furthermore, BinckBank will follow the Court's order to place a prescribed text on a number of its websites. BinckBank has also been summoned to pay damages suffered by Euronext, of which the amount is to be determined in a damage assessment procedure. In the past period BinckBank has already applied a number of changes that comply with the Court's order. BinckBank will implement the remaining rulings within the allotted timeframe. BinckBank examines its position regarding appeal.

## Other information

### Review report

To: the shareholders, the Executive Board and the Supervisory Board of BinckBank N.V.

#### Introduction

We have reviewed the accompanying condensed consolidated interim financial information, as included in section "Interim financial information for 2015" which form part of the "Half-year report 2015" of BinckBank N.V., Amsterdam. The condensed consolidated interim financial information comprises the condensed consolidated statement of financial position as at 30 June 2015, the condensed consolidated income statement, the condensed consolidated statement of comprehensive income, the condensed consolidated cash flow statement, the condensed consolidated statement of changes in equity for the period of six months ended 30 June 2015, and the selected notes. Management is responsible for the preparation and presentation of this condensed consolidated interim financial information, as included in section "Interim financial information for 2015", in accordance with IAS 34, 'Interim Financial Reporting' as adopted by the European Union. Our responsibility is to express a conclusion on this condensed consolidated interim financial information based on our review.

#### Scope

We conducted our review in accordance with Dutch law including standard 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with auditing standards. Consequently, it does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed consolidated interim financial information, as included in section "Interim financial information for 2015" as at June 30, 2015 is not prepared, in all material respects, in accordance with IAS 34, 'Interim Financial Reporting', as adopted by the European Union.

Amsterdam, 27 July 2015

Deloitte Accountants B.V.

Signed on the original: R. Koppen

## Other information

# Important information BinckBank N.V.

### Webcast

Today, 27 July 2015, an audio webcast will be held at 10:00 a.m. CET. The presentation is available at [www.binck.com](http://www.binck.com) under Investor Relations/Financial Results. The transcript of the audio webcast will be available on [www.binck.com](http://www.binck.com) under Investor Relations/Financial Results from 29 July 2015.

### Important dates 2015\*

|                                |                 |
|--------------------------------|-----------------|
| • Ex-interim dividend          | 29 July 2015    |
| • Record date interim dividend | 30 July 2015    |
| • Payment of interim dividend  | 3 August 2015   |
| • Third quarter results 2015   | 26 October 2015 |
| • Annual results 2015          | 8 February 2016 |
| • Annual report 2015           | 14 March 2016   |

\* Dates subject to change

### About BinckBank NV:

BinckBank NV (BinckBank) is an online bank for investors with a market-leading position in the Netherlands and Belgium, and the third-largest such bank in France. As an online broker, BinckBank offers its clients fast and low-cost access to all major financial markets worldwide. Moreover, as an asset management bank, BinckBank provides support to its customers in the management of their assets through online asset management services and online savings accounts. In addition to private investors, BinckBank has a leading position in the provision of services to independent asset managers in the Netherlands. The company has offices in the Netherlands, Belgium, France, Italy and Spain.

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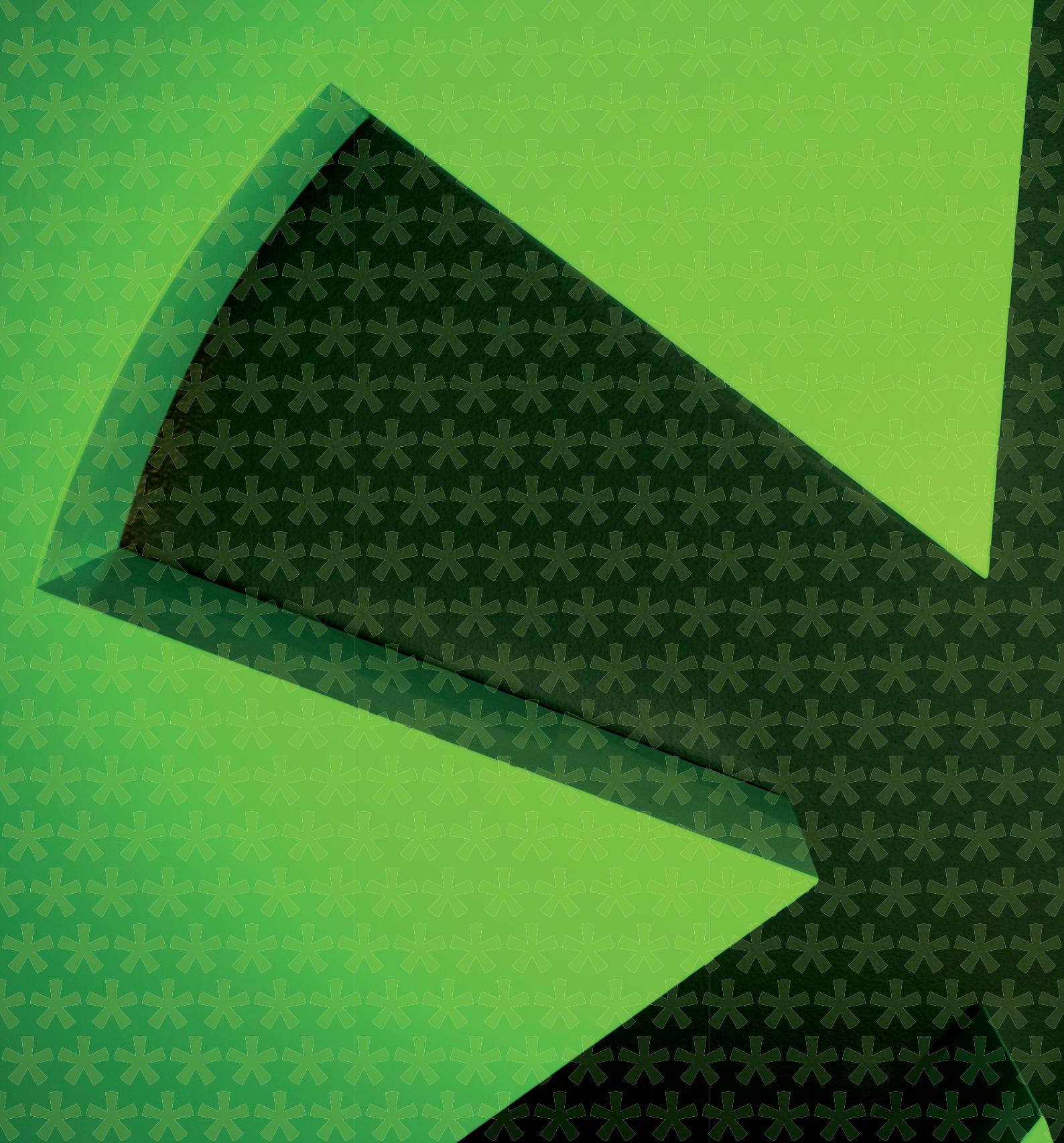
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