## L&T GROUP OF COMPANIES, LTD. dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950 TEL: (670) 235-6527 TO 28 - RMS

FAX: (670) 235-6530

## WEEKLY OCCUPANCY REPORT FOR APARTMENTS

10/26/2019 TO 11/16/2019

|            | OVERALL              |                      |                 |                       |                      |                                |  |  |
|------------|----------------------|----------------------|-----------------|-----------------------|----------------------|--------------------------------|--|--|
| DATE       | TOTAL UNITS FOR RENT | TOTAL UNITS OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE<br>RATE (\$) | FULL MONTH<br>ROOM INCOME (\$) |  |  |
| 10/26/2019 | 260.00               | 256.00               | 4.00            | 98.46                 | 424.98               | 108,795.00                     |  |  |
| 11/02/2019 | 260.00               | 256.00               | 4.00            | 98.46                 | 426.58               | 109,205.00                     |  |  |
| 11/09/2019 | 260.00               | 255.00               | 5.00            | 98.08                 | 425.51               | 108,505.00                     |  |  |
| 11/16/2019 | 260.00               | 255.00               | 5.00            | 98.08                 | 424.73               | 108,305.00                     |  |  |

|            | FINASISU TERRACES A & B 1BR |                      |                 |                       |                      |                                |  |  |
|------------|-----------------------------|----------------------|-----------------|-----------------------|----------------------|--------------------------------|--|--|
| DATE       | TOTAL UNITS FOR RENT        | TOTAL UNITS OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE<br>RATE (\$) | FULL MONTH<br>ROOM INCOME (\$) |  |  |
| 10/26/2019 | 30.00                       | 30.00                | 0.00            | 100.00                | 311.67               | 9,350.00                       |  |  |
| 11/02/2019 | 30.00                       | 29.00                | 1.00            | 96.67                 | 312.76               | 9,070.00                       |  |  |
| 11/09/2019 | 30.00                       | 29.00                | 1.00            | 96.67                 | 312.76               | 9,070.00                       |  |  |
| 11/16/2019 | 30.00                       | 30.00                | 0.00            | 100.00                | 311.67               | 9,350.00                       |  |  |

## NOTE:

A-105 OUT 10/31 - IN 11/16

|                          | FINASISU TERRACES A & B 2BR |                         |                 |                       |                      |                                |  |  |  |
|--------------------------|-----------------------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|--|--|--|
| DATE                     | TOTAL UNITS FOR RENT        | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE<br>RATE (\$) | FULL MONTH<br>ROOM INCOME (\$) |  |  |  |
| 10/26/2019               | 16.00                       | 16.00                   | 0.00            | 100.00                | 418.75               | 6,700.00                       |  |  |  |
| 11/02/2019<br>11/09/2019 | 16.00<br>16.00              | 16.00<br>16.00          | 0.00<br>0.00    | 100.00<br>100.00      | 418.75<br>418.75     | 6,700.00<br>6,700.00           |  |  |  |
| 11/16/2019               | 16.00                       | 16.00                   | 0.00            | 100.00                | 418.75               | 6,700.00                       |  |  |  |

|            | FINASISU TERRACES C  |                         |                 |                       |                      |                                |  |  |
|------------|----------------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|--|--|
| DATE       | TOTAL UNITS FOR RENT | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE<br>RATE (\$) | FULL MONTH<br>ROOM INCOME (\$) |  |  |
| 10/26/2019 | 35.00                | 34.00                   | 1.00            | 97.14                 | 408.53               | 13,890.00                      |  |  |
| 11/02/2019 | 35.00                | 34.00                   | 1.00            | 97.14                 | 410.59               | 13,960.00                      |  |  |
| 11/09/2019 | 35.00                | 34.00                   | 1.00            | 97.14                 | 410.59               | 13,960.00                      |  |  |
| 11/16/2019 | 35.00                | 34.00                   | 1.00            | 97.14                 | 410.59               | 13,960.00                      |  |  |

## NOTE:

C-210 OUT 9/30 - IN 11/1 C-307 OUT 10/31 - IN 12/1 C-204 OUT 11/22 - IN 12/17

11/21/2019 3:46:17PM Page 1 of 3

|            | FINASISU TERRACES D  |                      |                 |                       |                      |                                |  |  |  |
|------------|----------------------|----------------------|-----------------|-----------------------|----------------------|--------------------------------|--|--|--|
| DATE       | TOTAL UNITS FOR RENT | TOTAL UNITS OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE<br>RATE (\$) | FULL MONTH<br>ROOM INCOME (\$) |  |  |  |
| 10/26/2019 | 35.00                | 33.00                | 2.00            | 94.29                 | 513.03               | 16.930.00                      |  |  |  |
| 11/02/2019 | 35.00                | 33.00                | 2.00            | 94.29                 | 510.00               | 16,830.00                      |  |  |  |
| 11/09/2019 | 35.00                | 33.00                | 2.00            | 94.29                 | 510.00               | 16,830.00                      |  |  |  |
| 11/16/2019 | 35.00                | 32.00                | 3.00            | 91.43                 | 510.94               | 16,350.00                      |  |  |  |

NOTE:

D-204 OUT 10/22 - IN 11/23 D-105 OUT 9/30 - IN 11/1 D-401 OUT 10/31 - IN 11/23 D-310 OUT 11/10 -

|            | GARAPAN COURTYARD A  |             |                 |                       |                      |                                |  |  |  |
|------------|----------------------|-------------|-----------------|-----------------------|----------------------|--------------------------------|--|--|--|
| DATE       | TOTAL UNITS FOR RENT | TOTAL UNITS | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE<br>RATE (\$) | FULL MONTH<br>ROOM INCOME (\$) |  |  |  |
|            | KENI                 | OCCUPIED    | UNITS           | KAIE (%)              | KAIE (\$)            | ROOM INCOME (\$)               |  |  |  |
| 10/26/2019 | 22.00                | 22.00       | 0.00            | 100.00                | 163.64               | 3,600.00                       |  |  |  |
| 11/02/2019 | 22.00                | 22.00       | 0.00            | 100.00                | 169.55               | 3,730.00                       |  |  |  |
| 11/09/2019 | 22.00                | 22.00       | 0.00            | 100.00                | 169.55               | 3,730.00                       |  |  |  |
| 11/16/2019 | 22.00                | 22.00       | 0.00            | 100.00                | 169.55               | 3,730.00                       |  |  |  |

|                          | GARAPAN COURTYARD B  |                         |                 |                       |                      |                                |  |  |
|--------------------------|----------------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|--|--|
| DATE                     | TOTAL UNITS FOR RENT | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE<br>RATE (\$) | FULL MONTH<br>ROOM INCOME (\$) |  |  |
| 10/26/2019               | 22.00                | 22.00                   | 0.00            | 100.00                | 161.36               | 3,550.00                       |  |  |
| 11/02/2019<br>11/09/2019 | 22.00<br>22.00       | 22.00<br>22.00          | 0.00<br>0.00    | 100.00<br>100.00      | 163.18<br>163.18     | 3,590.00<br>3,590.00           |  |  |
| 11/16/2019               | 22.00                | 22.00                   | 0.00            | 100.00                | 163.18               | 3,590.00                       |  |  |

|            | JP CENTRE APARTMENT |             |        |           |           |                  |  |  |  |
|------------|---------------------|-------------|--------|-----------|-----------|------------------|--|--|--|
| DATE       | TOTAL UNITS FOR     | TOTAL UNITS | VACANT | OCCUPANCY | AVERAGE   | FULL MONTH       |  |  |  |
|            | RENT                | OCCUPIED    | UNITS  | RATE (%)  | RATE (\$) | ROOM INCOME (\$) |  |  |  |
| 10/26/2019 | 12.00               | 12.00       | 0.00   | 100.00    | 150.83    | 1,810.00         |  |  |  |
| 11/02/2019 | 12.00               | 12.00       | 0.00   | 100.00    | 150.83    | 1,810.00         |  |  |  |
| 11/09/2019 | 12.00               | 12.00       | 0.00   | 100.00    | 150.83    | 1,810.00         |  |  |  |
| 11/16/2019 | 12.00               | 12.00       | 0.00   | 100.00    | 150.83    | 1,810.00         |  |  |  |

11/21/2019 3:46:17PM Page 2 of 3

|            | LOWER NAVY HILL      |                         |                 |                       |                      |                                |  |  |  |
|------------|----------------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|--|--|--|
| DATE       | TOTAL UNITS FOR RENT | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE<br>RATE (\$) | FULL MONTH<br>ROOM INCOME (\$) |  |  |  |
| 10/26/2019 | 21.00                | 21.00                   | 0.00            | 100.00                | 448.57               | 9,420.00                       |  |  |  |
| 11/02/2019 | 21.00                | 21.00                   | 0.00            | 100.00                | 448.57               | 9,420.00                       |  |  |  |
| 11/09/2019 | 21.00                | 21.00                   | 0.00            | 100.00                | 448.57               | 9,420.00                       |  |  |  |
| 11/16/2019 | 21.00                | 21.00                   | 0.00            | 100.00                | 448.57               | 9,420.00                       |  |  |  |

|            | OCEAN VIEW TERRACES  |                         |                 |                       |                      |                                |  |  |
|------------|----------------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|--|--|
| DATE       | TOTAL UNITS FOR RENT | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE<br>RATE (\$) | FULL MONTH<br>ROOM INCOME (\$) |  |  |
| 10/26/2019 | 21.00                | 21.00                   | 0.00            | 100.00                | 667.14               | 14,010.00                      |  |  |
| 11/02/2019 | 21.00                | 21.00                   | 0.00            | 100.00                | 667.14               | 14,010.00                      |  |  |
| 11/09/2019 | 21.00                | 21.00                   | 0.00            | 100.00                | 667.14               | 14,010.00                      |  |  |
| 11/16/2019 | 21.00                | 21.00                   | 0.00            | 100.00                | 667.14               | 14,010.00                      |  |  |

|            | SUNSET VIEW TERRACES |                         |                 |                       |                      |                                |  |  |  |
|------------|----------------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|--|--|--|
| DATE       | TOTAL UNITS FOR RENT | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE<br>RATE (\$) | FULL MONTH<br>ROOM INCOME (\$) |  |  |  |
| 10/26/2019 | 24.00                | 23.00                   | 1.00            | 95.83                 | 612.39               | 14,085.00                      |  |  |  |
| 11/02/2019 | 24.00                | 24.00                   | 0.00            | 100.00                | 609.79               | 14,635.00                      |  |  |  |
| 11/09/2019 | 24.00                | 24.00                   | 0.00            | 100.00                | 609.79               | 14,635.00                      |  |  |  |
| 11/16/2019 | 24.00                | 24.00                   | 0.00            | 100.00                | 609.79               | 14,635.00                      |  |  |  |

NOTE:

SVV-17 OUT 9/30 - IN 11/1

SVV-2 OUT 11/30 - RESERVED TO WELLINTON

|            | W&T                  |                      |                 |                       |                      |                                |  |  |
|------------|----------------------|----------------------|-----------------|-----------------------|----------------------|--------------------------------|--|--|
| DATE       | TOTAL UNITS FOR RENT | TOTAL UNITS OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE<br>RATE (\$) | FULL MONTH<br>ROOM INCOME (\$) |  |  |
| 10/26/2019 | 22.00                | 22.00                | 0.00            | 100.00                | 702.27               | 15,450.00                      |  |  |
| 11/02/2019 | 22.00                | 22.00                | 0.00            | 100.00                | 702.27               | 15,450.00                      |  |  |
| 11/09/2019 | 22.00                | 21.00                | 1.00            | 95.45                 | 702.38               | 14,750.00                      |  |  |
| 11/16/2019 | 22.00                | 21.00                | 1.00            | 95.45                 | 702.38               | 14,750.00                      |  |  |

NOTE:

202 OUT 10/31 - IN 12/1

11/21/2019 3:46:17PM Page 3 of 3