

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

01/15/2022 TO 02/05/2022

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/15/2022	263.00	2.00	253.00	8.00	96.93	437.54	110,696.50
01/22/2022	263.00	2.00	255.00	6.00	97.70	436.60	111,334.00
01/29/2022	263.00	2.00	253.00	8.00	96.93	438.73	110,999.00
01/31/2022	263.00	2.00	247.00	14.00	94.64	437.36	108,029.00
02/05/2022	263.00	2.00	254.00	7.00	97.32	439.16	111,547.00

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/15/2022	32.00	0.00	31.00	1.00	96.88	310.65	9,630.00
01/22/2022	32.00	0.00	31.00	1.00	96.88	310.65	9,630.00
01/29/2022	32.00	0.00	31.00	1.00	96.88	310.65	9,630.00
01/31/2022	32.00	0.00	29.00	3.00	90.63	311.03	9,020.00
02/05/2022	32.00	0.00	30.00	2.00	93.75	311.67	9,350.00

#### NOTE:

A-101 OUT 1/31 (upgrading to 2BR)

A-110 OUT 12/3 - IN 1/8

B-102 OUT 1/7 - IN 2/1 (from D-405)

B-113 OUT 1/31 (upgrading to 2BR)

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/15/2022	16.00	0.00	15.00	1.00	93.75	446.67	6,700.00
01/22/2022	16.00	0.00	15.00	1.00	93.75	446.67	6,700.00
01/29/2022	16.00	0.00	15.00	1.00	93.75	446.67	6,700.00
01/31/2022	16.00	0.00	15.00	1.00	93.75	446.67	6,700.00
02/05/2022	16.00	0.00	16.00	0.00	100.00	444.25	7,108.00

#### NOTE:

B-204 OUT 12/20 - IN 2/1 (from A-101)

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/15/2022	35.00	0.00	35.00	0.00	100.00	430.17	15,056.00
01/22/2022	35.00	0.00	35.00	0.00	100.00	430.17	15,056.00
01/29/2022	35.00	0.00	35.00	0.00	100.00	430.17	15,056.00
01/31/2022	35.00	0.00	35.00	0.00	100.00	430.17	15,056.00
02/05/2022	35.00	0.00	35.00	0.00	100.00	430.17	15,056.00

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/15/2022	35.00	0.00	34.00	1.00	97.14	531.56	18,073.00
01/22/2022	35.00	0.00	34.00	1.00	97.14	531.56	18,073.00
01/29/2022	35.00	0.00	34.00	1.00	97.14	531.56	18,073.00
01/31/2022	35.00	0.00	32.00	3.00	91.43	528.53	16,913.00
02/05/2022	35.00	0.00	34.00	1.00	97.14	523.32	17,793.00

**NOTE:**

D-102 OUT 12/31 - IN 2/1 (from B-113)

D-309 OUT 2/28 (found a cheaper place)

D-405 OUT 1/31 (down-grading to 1BR unit due to financial reasons)

D-401 OUT 10/31 - IN 1/1

D-408 OUT 1/31 - IN 3/5 (1-month accommodation once SVT-8 is done he will move there)

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/15/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
01/22/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
01/29/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
01/31/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
02/05/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00

**NOTE:**

A-108 OUT 2/12 (emergency in the Philippines)

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/15/2022	22.00	0.00	21.00	1.00	95.45	163.81	3,440.00
01/22/2022	22.00	0.00	22.00	0.00	100.00	164.09	3,610.00
01/29/2022	22.00	0.00	21.00	1.00	95.45	163.81	3,440.00
01/31/2022	22.00	0.00	21.00	1.00	95.45	163.81	3,440.00
02/05/2022	22.00	0.00	21.00	1.00	95.45	163.81	3,440.00

**NOTE:**

B-202 OUT 12/10 - IN 1/15

B-207 OUT 12/31 - IN 1/15

B-211 OUT 12/31 - IN 1/19

B-204 OUT 1/24 (financial difficulty)

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/15/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
01/22/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
01/29/2022	12.00	0.00	11.00	1.00	91.67	149.55	1,645.00
01/31/2022	12.00	0.00	11.00	1.00	91.67	149.55	1,645.00
02/05/2022	12.00	0.00	11.00	1.00	91.67	149.55	1,645.00

**NOTE:**

JPC 301 OUT 1/24 (indefinite medical leave)

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/15/2022	22.00	1.00	18.00	3.00	85.71	437.50	7,875.00
01/22/2022	22.00	1.00	19.00	2.00	90.48	439.08	8,342.50
01/29/2022	22.00	1.00	19.00	2.00	90.48	439.08	8,342.50
01/31/2022	22.00	1.00	19.00	2.00	90.48	439.08	8,342.50
02/05/2022	22.00	1.00	20.00	1.00	95.24	444.63	8,892.50

**NOTE:**

NHT-106 OUT 10/30 - IN 1/16 (from B-2)

NHT-204 OUT 12/31 - IN 2/1

NHT-B2 OUT 1/15 (moved to 106 due to health reasons)

NHT-305 OUT 2/28 (moving to newly built house inn Kagman)

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/15/2022	21.00	0.00	20.00	1.00	95.24	692.50	13,850.00
01/22/2022	21.00	0.00	20.00	1.00	95.24	692.50	13,850.00
01/29/2022	21.00	0.00	20.00	1.00	95.24	692.50	13,850.00
01/31/2022	21.00	0.00	20.00	1.00	95.24	692.50	13,850.00
02/05/2022	21.00	0.00	21.00	0.00	100.00	692.86	14,550.00

**NOTE:**

OVT-14 OUT 1/15 - IN 2/1

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/15/2022	24.00	1.00	23.00	0.00	100.00	624.02	14,352.50
01/22/2022	24.00	1.00	23.00	0.00	100.00	624.02	14,352.50
01/29/2022	24.00	1.00	23.00	0.00	100.00	624.02	14,352.50
01/31/2022	24.00	1.00	21.00	2.00	91.30	626.31	13,152.50
02/05/2022	24.00	1.00	22.00	1.00	95.65	627.39	13,802.50

**NOTE:**

SVT-6 OUT 1/31 - IN 2/1

SVT-8 OUT 1/31 - IN 3/5 (from D-408 temporary accommodation)

SVT-19 OUT 3/15 (moving to the states for good)

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/15/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00
01/22/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00
01/29/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00
01/31/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00
02/05/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00