# L&T GROUP OF COMPANIES, LTD. dba REALTY MANAGEMENT SERVICES

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## WEEKLY OCCUPANCY REPORT FOR APARTMENTS

10/08/2022 TO 10/29/2022

|            | OVERALL                 |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 10/08/2022 | 263.00                  | 1.00          | 258.00                  | 4.00            | 98.47                 | 444.50            | 114,682.00                     |  |  |  |  |
| 10/15/2022 | 263.00                  | 1.00          | 257.00                  | 5.00            | 98.09                 | 443.98            | 114,102.00                     |  |  |  |  |
| 10/22/2022 | 263.00                  | 1.00          | 253.00                  | 9.00            | 96.56                 | 444.24            | 112,392.00                     |  |  |  |  |
| 10/29/2022 | 263.00                  | 1.00          | 253.00                  | 9.00            | 96.56                 | 444.24            | 112,392.00                     |  |  |  |  |

|            | FINASISU TERRACES A & B 1BR |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-----------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT     | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 10/08/2022 | 32.00                       | 0.00          | 31.00                   | 1.00            | 96.88                 | 310.73            | 9,632.50                       |  |  |  |  |
| 10/15/2022 | 32.00                       | 0.00          | 31.00                   | 1.00            | 96.88                 | 310.73            | 9,632.50                       |  |  |  |  |
| 10/22/2022 | 32.00                       | 0.00          | 31.00                   | 1.00            | 96.88                 | 310.73            | 9,632.50                       |  |  |  |  |
| 10/29/2022 | 32.00                       | 0.00          | 31.00                   | 1.00            | 96.88                 | 310.73            | 9,632.50                       |  |  |  |  |

#### NOTE:

A-101 OUT 11/30 (moved to Guam)

A-108 OUT 11/30 (up-grading to A-204)

A-110 OUT 10/31 (upgrading to D-305)

B-112 OUT 9/30 - IN 11/1

|            | FINASISU TERRACES A & B 2BR |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-----------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT     | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 10/08/2022 | 16.00                       | 0.00          | 15.00                   | 1.00            | 93.75                 | 451.20            | 6,768.00                       |  |  |  |  |
| 10/15/2022 | 16.00                       | 0.00          | 15.00                   | 1.00            | 93.75                 | 451.20            | 6,768.00                       |  |  |  |  |
| 10/22/2022 | 16.00                       | 0.00          | 14.00                   | 2.00            | 87.50                 | 449.14            | 6,288.00                       |  |  |  |  |
| 10/29/2022 | 16.00                       | 0.00          | 14.00                   | 2.00            | 87.50                 | 449.14            | 6,288.00                       |  |  |  |  |

#### NOTE:

A-204 OUT 10/21 - IN 12/1 (from A-108)

B-203 OUT 9/30 - IN 11/1

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|            | FINASISU TERRACES C     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 10/08/2022 | 35.00                   | 0.00          | 35.00                   | 0.00            | 100.00                | 458.00            | 16,030.00                      |  |  |  |  |
| 10/15/2022 | 35.00                   | 0.00          | 35.00                   | 0.00            | 100.00                | 458.00            | 16,030.00                      |  |  |  |  |
| 10/22/2022 | 35.00                   | 0.00          | 34.00                   | 1.00            | 97.14                 | 457.35            | 15,550.00                      |  |  |  |  |
| 10/29/2022 | 35.00                   | 0.00          | 34.00                   | 1.00            | 97.14                 | 457.35            | 15,550.00                      |  |  |  |  |

## NOTE:

C-104 OUT 10/22 - IN 11/15 (from C-105 due to extensive sewer backflow issues)

C-105 OUT 11/14 (transferring to C-104 due to the above reasons & major repairs needed)

C-409 OUT 11/10 (medical reasons)

|            | FINASISU TERRACES D     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 10/08/2022 | 35.00                   | 0.00          | 33.00                   | 2.00            | 94.29                 | 531.79            | 17,549.00                      |  |  |  |  |
| 10/15/2022 | 35.00                   | 0.00          | 32.00                   | 3.00            | 91.43                 | 530.28            | 16,969.00                      |  |  |  |  |
| 10/22/2022 | 35.00                   | 0.00          | 31.00                   | 4.00            | 88.57                 | 528.68            | 16,389.00                      |  |  |  |  |
| 10/29/2022 | 35.00                   | 0.00          | 31.00                   | 4.00            | 88.57                 | 528.68            | 16,389.00                      |  |  |  |  |

### NOTE:

D-206 OUT 11/10 (found a house in Kagman for a lower price)

D-302 OUT 11/30 (missionaries from LDC will be assigned to Rota)

D-305 OUT 9/30 - IN 11/1 (from A-110)

D-401 OUT 10/13 (moving to the states)

D-403 OUT 9/4 - IN 11/5

D-405 OUT 10/17 (medical off-island care)

|            | GARAPAN COURTYARD A     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 10/08/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 169.09            | 3,720.00                       |  |  |  |  |
| 10/15/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 169.09            | 3,720.00                       |  |  |  |  |
| 10/22/2022 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 169.05            | 3,550.00                       |  |  |  |  |
| 10/29/2022 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 169.05            | 3,550.00                       |  |  |  |  |

#### NOTE:

A-102 OUT 10/19 (staying in Manila for good)

|            | GARAPAN COURTYARD B     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 10/08/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 164.55            | 3,620.00                       |  |  |  |  |
| 10/15/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 164.55            | 3,620.00                       |  |  |  |  |
| 10/22/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 164.55            | 3,620.00                       |  |  |  |  |
| 10/29/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 164.55            | 3,620.00                       |  |  |  |  |

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|            | JP CENTRE APARTMENT     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 10/08/2022 | 12.00                   | 0.00          | 12.00                   | 0.00            | 100.00                | 150.83            | 1,810.00                       |  |  |  |  |
| 10/15/2022 | 12.00                   | 0.00          | 12.00                   | 0.00            | 100.00                | 150.83            | 1,810.00                       |  |  |  |  |
| 10/22/2022 | 12.00                   | 0.00          | 12.00                   | 0.00            | 100.00                | 150.83            | 1,810.00                       |  |  |  |  |
| 10/29/2022 | 12.00                   | 0.00          | 12.00                   | 0.00            | 100.00                | 150.83            | 1,810.00                       |  |  |  |  |

|            | NAVY HILL TERRACES      |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 10/08/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 462.95            | 10,185.00                      |  |  |  |  |
| 10/15/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 462.95            | 10,185.00                      |  |  |  |  |
| 10/22/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 462.95            | 10,185.00                      |  |  |  |  |
| 10/29/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 462.95            | 10,185.00                      |  |  |  |  |

|            | OCEAN VIEW TERRACES     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 10/08/2022 | 21.00                   | 0.00          | 21.00                   | 0.00            | 100.00                | 690.48            | 14,500.00                      |  |  |  |  |
| 10/15/2022 | 21.00                   | 0.00          | 21.00                   | 0.00            | 100.00                | 690.48            | 14,500.00                      |  |  |  |  |
| 10/22/2022 | 21.00                   | 0.00          | 21.00                   | 0.00            | 100.00                | 690.48            | 14,500.00                      |  |  |  |  |
| 10/29/2022 | 21.00                   | 0.00          | 21.00                   | 0.00            | 100.00                | 690.48            | 14,500.00                      |  |  |  |  |

|            | SUNSET VIEW TERRACES    |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 10/08/2022 | 24.00                   | 1.00          | 23.00                   | 0.00            | 100.00                | 620.33            | 14,267.50                      |  |  |  |  |
| 10/15/2022 | 24.00                   | 1.00          | 23.00                   | 0.00            | 100.00                | 620.33            | 14,267.50                      |  |  |  |  |
| 10/22/2022 | 24.00                   | 1.00          | 23.00                   | 0.00            | 100.00                | 620.33            | 14,267.50                      |  |  |  |  |
| 10/29/2022 | 24.00                   | 1.00          | 23.00                   | 0.00            | 100.00                | 620.33            | 14,267.50                      |  |  |  |  |

NOTE:

SVT-28 OUT 10/31 - IN 12/1

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|            | HILLTOP CONDO           |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 10/08/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 754.55            | 16,600.00                      |  |  |  |  |
| 10/15/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 754.55            | 16,600.00                      |  |  |  |  |
| 10/22/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 754.55            | 16,600.00                      |  |  |  |  |
| 10/29/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 754.55            | 16,600.00                      |  |  |  |  |

NOTE:

HTC 201 OUT 10/31 - IN 12/10

HTC 205 OUT 12/14 (moving to Yap for work)

HTC 206 OUT 10/31 - IN 11/1 HTC 306 OUT 10/31 - IN 12/1

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