

L&T GROUP OF COMPANIES, LTD.

dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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WEEKLY OCCUPANCY REPORT FOR APARTMENTS

05/25/2024 TO 06/15/2024

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/25/2024	263.00	1.00	252.00	10.00	96.18	449.18	113,192.50
05/31/2024	263.00	1.00	247.00	15.00	94.27	451.41	111,498.00
06/01/2024	263.00	1.00	250.00	12.00	95.42	450.34	112,585.00
06/08/2024	263.00	1.00	251.00	11.00	95.80	449.25	112,762.00
06/15/2024	263.00	1.00	249.00	13.00	95.04	448.74	111,736.50

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/25/2024	32.00	0.00	30.00	2.00	93.75	313.40	9,402.00
05/31/2024	32.00	0.00	29.00	3.00	90.63	314.53	9,121.50
06/01/2024	32.00	0.00	30.00	2.00	93.75	315.05	9,451.50
06/08/2024	32.00	0.00	30.00	2.00	93.75	315.05	9,451.50
06/15/2024	32.00	0.00	31.00	1.00	96.88	315.53	9,781.50

NOTE:

A-105 OUT 5/13 - IN 6/12

A-108 OUT 4/30 - IN 6/1

B-101 OUT 5/31 (financial hardship)

B-105 OUT 6/19 (moving to Tinian)

A-115 OUT 7/2 (returning to the US)

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/25/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
05/31/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
06/01/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
06/08/2024	16.00	0.00	15.00	1.00	93.75	456.00	6,840.00
06/15/2024	16.00	0.00	15.00	1.00	93.75	456.00	6,840.00

NOTE:

A-202 OUT 6/3 - IN 8/1

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/25/2024	35.00	0.00	34.00	1.00	97.14	456.71	15,528.00
05/31/2024	35.00	0.00	33.00	2.00	94.29	456.00	15,048.00
06/01/2024	35.00	0.00	33.00	2.00	94.29	456.00	15,048.00
06/08/2024	35.00	0.00	34.00	1.00	97.14	454.59	15,456.00
06/15/2024	35.00	0.00	32.00	3.00	91.43	455.25	14,568.00

NOTE:

C-201 OUT 6/16 (moving to the US)

C-207 OUT 4/30 - IN 6/4

C-302 OUT 6/13 (move to a single detached unit)

C-305 OUT 5/31 (moving off-island)

C-406 OUT 6/14 (off-island)

C-408 OUT 7/31 (found cheaper housing option)

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/25/2024	35.00	0.00	31.00	4.00	88.57	536.81	16,641.00
05/31/2024	35.00	0.00	30.00	5.00	85.71	535.37	16,061.00
06/01/2024	35.00	0.00	31.00	4.00	88.57	536.81	16,641.00
06/08/2024	35.00	0.00	31.00	4.00	88.57	536.81	16,641.00
06/15/2024	35.00	0.00	31.00	4.00	88.57	536.81	16,641.00

NOTE:

D-209 OUT 3/11 (found lower priced unit)

D-302 OUT 5/31 (deployed to Guam)

D-308 OUT 7/9 (personal)

D-309 OUT 3/31 (return to the US)

D-401 OUT 2/29 ((found cheaper housing option)

D-405 OUT 3/30 (move to the US)

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/25/2024	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
05/31/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00
06/01/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00
06/08/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00
06/15/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00

NOTE:

A-110 OUT 5/27 (touchback)

A-205 OUT 7/10 (financial hardship)

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/25/2024	22.00	0.00	19.00	3.00	86.36	170.68	3,243.00
05/31/2024	22.00	0.00	18.00	4.00	81.82	170.33	3,066.00
06/01/2024	22.00	0.00	19.00	3.00	86.36	170.68	3,243.00
06/08/2024	22.00	0.00	20.00	2.00	90.91	171.00	3,420.00
06/15/2024	22.00	0.00	20.00	2.00	90.91	171.00	3,420.00

NOTE:

B-108 OUT 4/16 - IN 6/1

B-109 OUT 5/31 - IN 6/4

B-201 OUT 4/30 (went back to China due to illness)

B-202 OUT 3/31 (rehab)

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/25/2024	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
05/31/2024	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
06/01/2024	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
06/08/2024	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
06/15/2024	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00

NOTE:

301 OUT 6/30 (going back to Phil)

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/25/2024	22.00	0.00	22.00	0.00	100.00	470.11	10,342.50
05/31/2024	22.00	0.00	22.00	0.00	100.00	470.11	10,342.50
06/01/2024	22.00	0.00	22.00	0.00	100.00	470.11	10,342.50
06/08/2024	22.00	0.00	22.00	0.00	100.00	470.11	10,342.50
06/15/2024	22.00	0.00	21.00	1.00	95.45	470.24	9,875.00

NOTE:

NHT-203 OUT 6/15 (personal)

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/25/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
05/31/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
06/01/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
06/08/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
06/15/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00

NOTE:

OVT-3 OUT 7/6 (moving to US)

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/25/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
05/31/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
06/01/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
06/08/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
06/15/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/25/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50
05/31/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50
06/01/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50
06/08/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50
06/15/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50