

L&T GROUP OF COMPANIES, LTD.

dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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WEEKLY OCCUPANCY REPORT FOR APARTMENTS

09/03/2022 TO 09/24/2022

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/03/2022	263.00	1.00	256.00	6.00	97.71	447.12	114,463.50
09/10/2022	263.00	1.00	256.00	6.00	97.71	446.45	114,291.50
09/17/2022	263.00	1.00	258.00	4.00	98.47	445.51	114,941.50
09/24/2022	263.00	1.00	258.00	4.00	98.47	445.51	114,941.50

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/03/2022	32.00	0.00	32.00	0.00	100.00	309.77	9,912.50
09/10/2022	32.00	0.00	32.00	0.00	100.00	309.77	9,912.50
09/17/2022	32.00	0.00	32.00	0.00	100.00	309.77	9,912.50
09/24/2022	32.00	0.00	32.00	0.00	100.00	309.77	9,912.50

NOTE:

B-112 OUT 9/30 (upgrading to D-203)

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/03/2022	16.00	0.00	15.00	1.00	93.75	451.20	6,768.00
09/10/2022	16.00	0.00	15.00	1.00	93.75	451.20	6,768.00
09/17/2022	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
09/24/2022	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00

NOTE:

B-203 OUT 9/30 (personal reason)

B-207 OUT 8/14 - IN 9/17

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/03/2022	35.00	0.00	33.00	2.00	94.29	455.15	15,020.00
09/10/2022	35.00	0.00	34.00	1.00	97.14	453.76	15,428.00
09/17/2022	35.00	0.00	34.00	1.00	97.14	453.76	15,428.00
09/24/2022	35.00	0.00	34.00	1.00	97.14	453.76	15,428.00

NOTE:

C-104 OUT 10/22 (found a cheaper 2br unit closer to work)

C-101 OUT 7/31- IN 9/8

C-309 OUT 8/24 - IN 10/1

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/03/2022	35.00	0.00	34.00	1.00	97.14	538.32	18,303.00
09/10/2022	35.00	0.00	33.00	2.00	94.29	537.06	17,723.00
09/17/2022	35.00	0.00	33.00	2.00	94.29	537.06	17,723.00
09/24/2022	35.00	0.00	33.00	2.00	94.29	537.06	17,723.00

NOTE:

D-203 OUT 8/31 - IN 10/1 (from B-112)

D-305 OUT 9/30 (moved back to Korea)

D-401 OUT 10/13 (moving to the states)

D-403 OUT 9/4 (INC pastor moving to ING provided housing)

D-405 OUT 10/17 (medical off-island care)

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/03/2022	22.00	0.00	22.00	0.00	100.00	169.09	3,720.00
09/10/2022	22.00	0.00	22.00	0.00	100.00	169.09	3,720.00
09/17/2022	22.00	0.00	22.00	0.00	100.00	169.09	3,720.00
09/24/2022	22.00	0.00	22.00	0.00	100.00	169.09	3,720.00

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/03/2022	22.00	0.00	20.00	2.00	90.91	164.00	3,280.00
09/10/2022	22.00	0.00	20.00	2.00	90.91	164.00	3,280.00
09/17/2022	22.00	0.00	21.00	1.00	95.45	164.29	3,450.00
09/24/2022	22.00	0.00	21.00	1.00	95.45	164.29	3,450.00

NOTE:

B-202 OUT 8/31 - IN 10/1

B-211 OUT 8/31 - IN 9/17

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/03/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
09/10/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
09/17/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
09/24/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/03/2022	22.00	0.00	22.00	0.00	100.00	462.95	10,185.00
09/10/2022	22.00	0.00	22.00	0.00	100.00	462.95	10,185.00
09/17/2022	22.00	0.00	22.00	0.00	100.00	462.95	10,185.00
09/24/2022	22.00	0.00	22.00	0.00	100.00	462.95	10,185.00

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/03/2022	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
09/10/2022	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
09/17/2022	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
09/24/2022	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/03/2022	24.00	1.00	23.00	0.00	100.00	624.57	14,365.00
09/10/2022	24.00	1.00	23.00	0.00	100.00	624.57	14,365.00
09/17/2022	24.00	1.00	23.00	0.00	100.00	624.57	14,365.00
09/24/2022	24.00	1.00	23.00	0.00	100.00	624.57	14,365.00

NOTE:
SVT-28 OUT 10/31 (moving to Japan)

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/03/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00
09/10/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00
09/17/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00
09/24/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00