

L&T GROUP OF COMPANIES, LTD.

dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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WEEKLY OCCUPANCY REPORT FOR APARTMENTS

09/10/2022 TO 10/01/2022

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/10/2022	263.00	1.00	256.00	6.00	97.71	446.65	114,341.50
09/17/2022	263.00	1.00	258.00	4.00	98.47	445.70	114,991.50
09/24/2022	263.00	1.00	258.00	4.00	98.47	445.70	114,991.50
09/30/2022	263.00	1.00	255.00	7.00	97.33	445.69	113,651.00
10/01/2022	263.00	1.00	258.00	4.00	98.47	444.38	114,651.00

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/10/2022	32.00	0.00	32.00	0.00	100.00	309.77	9,912.50
09/17/2022	32.00	0.00	32.00	0.00	100.00	309.77	9,912.50
09/24/2022	32.00	0.00	32.00	0.00	100.00	309.77	9,912.50
09/30/2022	32.00	0.00	31.00	1.00	96.88	310.71	9,632.00
10/01/2022	32.00	0.00	31.00	1.00	96.88	310.71	9,632.00

NOTE:

A-110 OUT 10/31 (upgrading to D-305)

B-112 OUT 9/30 (upgrading to D-203)

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/10/2022	16.00	0.00	15.00	1.00	93.75	451.20	6,768.00
09/17/2022	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
09/24/2022	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
09/30/2022	16.00	0.00	15.00	1.00	93.75	451.20	6,768.00
10/01/2022	16.00	0.00	15.00	1.00	93.75	451.20	6,768.00

NOTE:

B-203 OUT 9/30 - IN 11/1

B-207 OUT 8/14 - IN 9/17

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/10/2022	35.00	0.00	34.00	1.00	97.14	455.24	15,478.00
09/17/2022	35.00	0.00	34.00	1.00	97.14	455.24	15,478.00
09/24/2022	35.00	0.00	34.00	1.00	97.14	455.24	15,478.00
09/30/2022	35.00	0.00	34.00	1.00	97.14	455.24	15,478.00
10/01/2022	35.00	0.00	35.00	0.00	100.00	452.23	15,828.00

NOTE:

C-104 OUT 10/22 (found a cheaper 2br unit closer to work)

C-309 OUT 8/24 - IN 10/1

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/10/2022	35.00	0.00	33.00	2.00	94.29	537.06	17,723.00
09/17/2022	35.00	0.00	33.00	2.00	94.29	537.06	17,723.00
09/24/2022	35.00	0.00	33.00	2.00	94.29	537.06	17,723.00
09/30/2022	35.00	0.00	32.00	3.00	91.43	535.72	17,143.00
10/01/2022	35.00	0.00	33.00	2.00	94.29	534.03	17,623.00

NOTE:

D-203 OUT 8/31 - IN 10/1 (from B-112)

D-305 OUT 9/30 - IN 11/1 (from A-110)

D-401 OUT 10/13 (moving to the states)

D-403 OUT 9/4 (INC pastor moving to INC provided housing)

D-405 OUT 10/17 (medical off-island care)

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/10/2022	22.00	0.00	22.00	0.00	100.00	169.09	3,720.00
09/17/2022	22.00	0.00	22.00	0.00	100.00	169.09	3,720.00
09/24/2022	22.00	0.00	22.00	0.00	100.00	169.09	3,720.00
09/30/2022	22.00	0.00	22.00	0.00	100.00	169.09	3,720.00
10/01/2022	22.00	0.00	22.00	0.00	100.00	169.09	3,720.00

NOTE:

A-102 OUT 10/19 (staying in Manila for good)

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/10/2022	22.00	0.00	20.00	2.00	90.91	164.00	3,280.00
09/17/2022	22.00	0.00	21.00	1.00	95.45	164.29	3,450.00
09/24/2022	22.00	0.00	21.00	1.00	95.45	164.29	3,450.00
09/30/2022	22.00	0.00	21.00	1.00	95.45	164.29	3,450.00
10/01/2022	22.00	0.00	22.00	0.00	100.00	164.55	3,620.00

NOTE:

B-202 OUT 8/31 - IN 10/1

B-211 OUT 8/31 - IN 9/17

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/10/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
09/17/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
09/24/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
09/30/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
10/01/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/10/2022	22.00	0.00	22.00	0.00	100.00	462.95	10,185.00
09/17/2022	22.00	0.00	22.00	0.00	100.00	462.95	10,185.00
09/24/2022	22.00	0.00	22.00	0.00	100.00	462.95	10,185.00
09/30/2022	22.00	0.00	22.00	0.00	100.00	462.95	10,185.00
10/01/2022	22.00	0.00	22.00	0.00	100.00	462.95	10,185.00

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/10/2022	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
09/17/2022	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
09/24/2022	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
09/30/2022	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
10/01/2022	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/10/2022	24.00	1.00	23.00	0.00	100.00	624.57	14,365.00
09/17/2022	24.00	1.00	23.00	0.00	100.00	624.57	14,365.00
09/24/2022	24.00	1.00	23.00	0.00	100.00	624.57	14,365.00
09/30/2022	24.00	1.00	23.00	0.00	100.00	624.57	14,365.00
10/01/2022	24.00	1.00	23.00	0.00	100.00	624.57	14,365.00

NOTE:
SVT-28 OUT 10/31 (moving to Japan)

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/10/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00
09/17/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00
09/24/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00
09/30/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00
10/01/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00

NOTE:

HTC 201 OUT 10/31 (moved to similarly priced apt but on the ground flr)

HTC 206 OUT 10/31 (personal reasons)