## L&T GROUP OF COMPANIES, LTD. dba REALTY MANAGEMENT SERVICES

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## WEEKLY OCCUPANCY REPORT FOR APARTMENTS

01/28/2023 TO 02/18/2023

	OVERALL										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
01/28/2023	263.00	1.00	256.00	6.00	97.71	446.49	114,301.00				
01/31/2023	263.00	1.00	254.00	8.00	96.95	446.78	113,481.00				
02/04/2023	263.00	1.00	257.00	5.00	98.09	445.96	114,611.00				
02/11/2023	263.00	1.00	256.00	6.00	97.71	445.75	114,111.00				
02/18/2023	263.00	1.00	254.00	8.00	96.95	446.42	113,391.00				

	FINASISU TERRACES A & B 1BR										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
01/28/2023	32.00	0.00	31.00	1.00	96.88	307.55	9,534.00				
01/31/2023	32.00	0.00	31.00	1.00	96.88	307.55	9,534.00				
02/04/2023	32.00	0.00	31.00	1.00	96.88	307.55	9,534.00				
02/11/2023	32.00	0.00	31.00	1.00	96.88	307.55	9,534.00				
02/18/2023	32.00	0.00	31.00	1.00	96.88	307.55	9,534.00				

NOTE:

B-101 OUT 1/20 - IN 3/1

	FINASISU TERRACES A & B 2BR										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
01/28/2023	16.00	0.00	16.00	0.00	100.00	457.50	7,320.00				
01/31/2023	16.00	0.00	16.00	0.00	100.00	457.50	7,320.00				
02/04/2023	16.00	0.00	16.00	0.00	100.00	457.50	7,320.00				
02/11/2023	16.00	0.00	16.00	0.00	100.00	457.50	7,320.00				
02/18/2023	16.00	0.00	16.00	0.00	100.00	457.50	7,320.00				

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	FINASISU TERRACES C										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
01/28/2023	35.00	0.00	33.00	2.00	94.29	455.15	15,020.00				
01/31/2023	35.00	0.00	33.00	2.00	94.29	455.15	15,020.00				
02/04/2023	35.00	0.00	35.00	0.00	100.00	456.57	15,980.00				
02/11/2023	35.00	0.00	35.00	0.00	100.00	456.57	15,980.00				
02/18/2023	35.00	0.00	35.00	0.00	100.00	456.57	15,980.00				

NOTE:

C-409 OUT 11/10 - IN 2/1 C-410 OUT 11/30 - IN 2/1

	FINASISU TERRACES D										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
01/28/2023	35.00	0.00	34.00	1.00	97.14	532.12	18,092.00				
01/31/2023	35.00	0.00	34.00	1.00	97.14	532.12	18,092.00				
02/04/2023	35.00	0.00	34.00	1.00	97.14	532.12	18,092.00				
02/11/2023	35.00	0.00	34.00	1.00	97.14	532.12	18,092.00				
02/18/2023	35.00	0.00	34.00	1.00	97.14	532.12	18,092.00				

NOTE:

D-405 OUT 10/17 (medical off-island care)

D-403 OUT 2/28 (personal reason)

	GARAPAN COURTYARD A										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
01/28/2023	22.00	0.00	21.00	1.00	95.45	170.00	3,570.00				
01/31/2023	22.00	0.00	21.00	1.00	95.45	170.00	3,570.00				
02/04/2023	22.00	0.00	21.00	1.00	95.45	170.00	3,570.00				
02/11/2023	22.00	0.00	22.00	0.00	100.00	170.00	3,740.00				
02/18/2023	22.00	0.00	21.00	1.00	95.45	170.00	3,570.00				

NOTE:

A-102 OUT 2/15 (found a cheaper unit)

A-109 OUT 12/31 - IN 2/11

	GARAPAN COURTYARD B										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
01/28/2023	22.00	0.00	21.00	1.00	95.45	164.29	3,450.00				
01/31/2023	22.00	0.00	20.00	2.00	90.91	164.00	3,280.00				
02/04/2023	22.00	0.00	21.00	1.00	95.45	164.29	3,450.00				
02/11/2023	22.00	0.00	20.00	2.00	90.91	164.00	3,280.00				
02/18/2023	22.00	0.00	20.00	2.00	90.91	164.00	3,280.00				

NOTE:

B-202 OUT 1/31 (transfer to B207)

B-205 OUT 2/9 (abandonment case w/legal)

B-207 IN 2/1 (from B-202)

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	JP CENTRE APARTMENT										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
01/28/2023	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00				
01/31/2023	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00				
02/04/2023	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00				
02/11/2023	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00				
02/18/2023	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00				

	NAVY HILL TERRACES										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
01/28/2023	22.00	0.00	22.00	0.00	100.00	462.95	10,185.00				
01/31/2023	22.00	0.00	22.00	0.00	100.00	462.95	10,185.00				
02/04/2023	22.00	0.00	22.00	0.00	100.00	462.95	10,185.00				
02/11/2023	22.00	0.00	22.00	0.00	100.00	462.95	10,185.00				
02/18/2023	22.00	0.00	21.00	1.00	95.45	458.81	9,635.00				

NOTE:

NHT 302 OUT 2/18 (personal reasons)

	OCEAN VIEW TERRACES										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
01/28/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00				
01/31/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00				
02/04/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00				
02/11/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00				
02/18/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00				

	SUNSET VIEW TERRACES										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
01/28/2023	24.00	1.00	23.00	0.00	100.00	616.09	14,170.00				
01/31/2023	24.00	1.00	22.00	1.00	95.65	614.55	13,520.00				
02/04/2023	24.00	1.00	22.00	1.00	95.65	614.55	13,520.00				
02/11/2023	24.00	1.00	22.00	1.00	95.65	614.55	13,520.00				
02/18/2023	24.00	1.00	22.00	1.00	95.65	614.55	13,520.00				

NOTE:

SVT-15 OUT 1/31 - IN 3/1

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	HILLTOP CONDO										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
01/28/2023	22.00	0.00	22.00	0.00	100.00	756.82	16,650.00				
01/31/2023	22.00	0.00	22.00	0.00	100.00	756.82	16,650.00				
02/04/2023	22.00	0.00	22.00	0.00	100.00	756.82	16,650.00				
02/11/2023	22.00	0.00	21.00	1.00	95.45	769.05	16,150.00				
02/18/2023	22.00	0.00	21.00	1.00	95.45	769.05	16,150.00				

## NOTE:

HTC B-2 OUT 2/28 (found housing closer to their workplace)

HTC B-3 OUT 2/10 - IN 3/1

HTC 101 OUT 2/28 (returning to Tinian) HTC 205 OUT 2/27 (personal reason)

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