

L&T GROUP OF COMPANIES, LTD.

dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

TEL: (670) 235-6527 TO 28 - RMS

FAX: (670) 235-6530

WEEKLY OCCUPANCY REPORT FOR APARTMENTS

07/27/2024 TO 08/17/2024

| OVERALL | | | | | | | |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/27/2024 | 263.00 | 1.00 | 244.00 | 18.00 | 93.13 | 447.39 | 109,162.00 |
| 07/31/2024 | 263.00 | 1.00 | 241.00 | 21.00 | 91.98 | 449.49 | 108,328.00 |
| 08/03/2024 | 263.00 | 1.00 | 247.00 | 15.00 | 94.27 | 446.84 | 110,369.00 |
| 08/10/2024 | 263.00 | 1.00 | 247.00 | 15.00 | 94.27 | 446.84 | 110,369.00 |
| 08/17/2024 | 263.00 | 1.00 | 249.00 | 13.00 | 95.04 | 445.89 | 111,026.00 |

| FINASISU TERRACES A & B 1BR | | | | | | | |
|-----------------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/27/2024 | 32.00 | 0.00 | 32.00 | 0.00 | 100.00 | 315.98 | 10,111.50 |
| 07/31/2024 | 32.00 | 0.00 | 32.00 | 0.00 | 100.00 | 315.98 | 10,111.50 |
| 08/03/2024 | 32.00 | 0.00 | 32.00 | 0.00 | 100.00 | 315.98 | 10,111.50 |
| 08/10/2024 | 32.00 | 0.00 | 32.00 | 0.00 | 100.00 | 315.98 | 10,111.50 |
| 08/17/2024 | 32.00 | 0.00 | 32.00 | 0.00 | 100.00 | 315.98 | 10,111.50 |

NOTE:

A-107 OUT 8/31 (personal)

| FINASISU TERRACES A & B 2BR | | | | | | | |
|-----------------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/27/2024 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 453.00 | 7,248.00 |
| 07/31/2024 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 453.00 | 7,248.00 |
| 08/03/2024 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 453.00 | 7,248.00 |
| 08/10/2024 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 453.00 | 7,248.00 |
| 08/17/2024 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 453.00 | 7,248.00 |

| FINASISU TERRACES C | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/27/2024 | 35.00 | 0.00 | 29.00 | 6.00 | 82.86 | 455.17 | 13,200.00 |
| 07/31/2024 | 35.00 | 0.00 | 28.00 | 7.00 | 80.00 | 454.29 | 12,720.00 |
| 08/03/2024 | 35.00 | 0.00 | 29.00 | 6.00 | 82.86 | 455.17 | 13,200.00 |
| 08/10/2024 | 35.00 | 0.00 | 29.00 | 6.00 | 82.86 | 455.17 | 13,200.00 |
| 08/17/2024 | 35.00 | 0.00 | 30.00 | 5.00 | 85.71 | 456.00 | 13,680.00 |

NOTE:

C-201 OUT 6/16 - IN 8/1

C-302 OUT 6/13 (move to a single detached unit)

C-304 OUT 7/27 - IN 8/16

C-305 OUT 5/31 - IN 8/1 (from C-310)

C-310 OUT 7/31 (move to C-305)

C-406 OUT 6/14 (off-island)

C-408 OUT 7/31 (found cheaper housing option)

C-410 OUT 6/30 - IN 9/1

| FINASISU TERRACES D | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/27/2024 | 35.00 | 0.00 | 30.00 | 5.00 | 85.71 | 531.03 | 15,931.00 |
| 07/31/2024 | 35.00 | 0.00 | 30.00 | 5.00 | 85.71 | 531.03 | 15,931.00 |
| 08/03/2024 | 35.00 | 0.00 | 30.00 | 5.00 | 85.71 | 531.03 | 15,931.00 |
| 08/10/2024 | 35.00 | 0.00 | 30.00 | 5.00 | 85.71 | 531.03 | 15,931.00 |
| 08/17/2024 | 35.00 | 0.00 | 30.00 | 5.00 | 85.71 | 531.03 | 15,931.00 |

NOTE:

D-302 OUT 5/31 (deployed to Guam)

D-307 OUT within July filed eviction complaint

D-308 OUT 7/9 (personal)

D-309 OUT 3/31 (return to the US)

D-405 OUT 3/30 (move to the US)

D-408 OUT 8/31 (back to the mainland)

D-410 OUT 8/20 (found a cheaper housing option)

| GARAPAN COURTYARD A | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/27/2024 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 177.00 | 3,717.00 |
| 07/31/2024 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 177.00 | 3,717.00 |
| 08/03/2024 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 177.00 | 3,717.00 |
| 08/10/2024 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 177.00 | 3,717.00 |
| 08/17/2024 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 177.00 | 3,894.00 |

NOTE:

A-205 OUT 7/10 - IN 8/12

| GARAPAN COURTYARD B | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/27/2024 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 171.00 | 3,420.00 |
| 07/31/2024 | 22.00 | 0.00 | 18.00 | 4.00 | 81.82 | 170.33 | 3,066.00 |
| 08/03/2024 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 171.29 | 3,597.00 |
| 08/10/2024 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 171.29 | 3,597.00 |
| 08/17/2024 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 171.29 | 3,597.00 |

NOTE:

B-105 OUT 7/31 (move to B-106 due to problems in unit)

B-106 IN 8/1 (from B-105)

B-201 OUT 4/30 - IN 8/1

B-202 OUT 3/31 - IN 8/1

B-204 OUT 8/26 (touchback)

| JP CENTRE APARTMENT | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/27/2024 | 12.00 | 0.00 | 11.00 | 1.00 | 91.67 | 162.00 | 1,782.00 |
| 07/31/2024 | 12.00 | 0.00 | 11.00 | 1.00 | 91.67 | 162.00 | 1,782.00 |
| 08/03/2024 | 12.00 | 0.00 | 11.00 | 1.00 | 91.67 | 162.00 | 1,782.00 |
| 08/10/2024 | 12.00 | 0.00 | 11.00 | 1.00 | 91.67 | 162.00 | 1,782.00 |
| 08/17/2024 | 12.00 | 0.00 | 11.00 | 1.00 | 91.67 | 162.00 | 1,782.00 |

NOTE:

301 OUT 6/30 (going back to Phil)

| NAVY HILL TERRACES | | | | | | | |
|--------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/27/2024 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 476.79 | 10,012.50 |
| 07/31/2024 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 476.79 | 10,012.50 |
| 08/03/2024 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 470.11 | 10,342.50 |
| 08/10/2024 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 470.11 | 10,342.50 |
| 08/17/2024 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 470.11 | 10,342.50 |

NOTE:

NHT-307 OUT 6/30 - IN 8/1

| OCEAN VIEW TERRACES | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/27/2024 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 690.00 | 13,800.00 |
| 07/31/2024 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 690.00 | 13,800.00 |
| 08/03/2024 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 690.48 | 14,500.00 |
| 08/10/2024 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 690.48 | 14,500.00 |
| 08/17/2024 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 690.48 | 14,500.00 |

NOTE:

OVT-3 OUT 7/6 - IN 8/1

OVT-18 OUT 8/31 (going back to China)

| SUNSET VIEW TERRACES | | | | | | | |
|----------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/27/2024 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 611.85 | 14,072.50 |
| 07/31/2024 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 611.85 | 14,072.50 |
| 08/03/2024 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 611.85 | 14,072.50 |
| 08/10/2024 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 611.85 | 14,072.50 |
| 08/17/2024 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 611.85 | 14,072.50 |

| HILLTOP CONDO | | | | | | | |
|---------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/27/2024 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 755.60 | 15,867.50 |
| 07/31/2024 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 755.60 | 15,867.50 |
| 08/03/2024 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 755.60 | 15,867.50 |
| 08/10/2024 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 755.60 | 15,867.50 |
| 08/17/2024 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 755.60 | 15,867.50 |

NOTE:

B-1 OUT 7/31 (lease default)