

L&T GROUP OF COMPANIES, LTD.

dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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WEEKLY OCCUPANCY REPORT FOR APARTMENTS

10/15/2022 TO 11/05/2022

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/15/2022	263.00	1.00	257.00	5.00	98.09	444.35	114,197.00
10/22/2022	263.00	1.00	253.00	9.00	96.56	444.61	112,487.00
10/29/2022	263.00	1.00	253.00	9.00	96.56	444.61	112,487.00
10/31/2022	263.00	1.00	248.00	14.00	94.66	439.75	109,057.00
11/05/2022	263.00	1.00	255.00	7.00	97.33	441.56	112,597.00

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/15/2022	32.00	0.00	31.00	1.00	96.88	310.73	9,632.50
10/22/2022	32.00	0.00	31.00	1.00	96.88	310.73	9,632.50
10/29/2022	32.00	0.00	31.00	1.00	96.88	310.73	9,632.50
10/31/2022	32.00	0.00	30.00	2.00	93.75	310.08	9,302.50
11/05/2022	32.00	0.00	31.00	1.00	96.88	310.73	9,632.50

NOTE:

A-101 OUT 11/30 (moved to Guam)

A-108 OUT 11/30 (up-grading to A-204)

A-110 OUT 10/31 (upgrading to D-305)

B-112 OUT 9/30 - IN 11/1

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/15/2022	16.00	0.00	15.00	1.00	93.75	451.20	6,768.00
10/22/2022	16.00	0.00	14.00	2.00	87.50	449.14	6,288.00
10/29/2022	16.00	0.00	14.00	2.00	87.50	449.14	6,288.00
10/31/2022	16.00	0.00	14.00	2.00	87.50	449.14	6,288.00
11/05/2022	16.00	0.00	15.00	1.00	93.75	451.20	6,768.00

NOTE:

A-204 OUT 10/21 - IN 12/1 (from A-108)

B-203 OUT 9/30 - IN 11/1

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/15/2022	35.00	0.00	35.00	0.00	100.00	458.00	16,030.00
10/22/2022	35.00	0.00	34.00	1.00	97.14	457.35	15,550.00
10/29/2022	35.00	0.00	34.00	1.00	97.14	457.35	15,550.00
10/31/2022	35.00	0.00	34.00	1.00	97.14	457.35	15,550.00
11/05/2022	35.00	0.00	34.00	1.00	97.14	457.35	15,550.00

NOTE:

C-104 OUT 10/22 - IN 11/15 (from C-105 due to extensive sewer backflow issues)

C-105 OUT 11/14 (transferring to C-104 due to the above reasons & major repairs needed)

C-409 OUT 11/10 (medical reasons)

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/15/2022	35.00	0.00	32.00	3.00	91.43	530.28	16,969.00
10/22/2022	35.00	0.00	31.00	4.00	88.57	528.68	16,389.00
10/29/2022	35.00	0.00	31.00	4.00	88.57	528.68	16,389.00
10/31/2022	35.00	0.00	31.00	4.00	88.57	528.68	16,389.00
11/05/2022	35.00	0.00	33.00	2.00	94.29	531.79	17,549.00

NOTE:

D-206 OUT 11/10 (found a house in Kagman for a lower price)

D-302 OUT 11/30 (missionaries from LDC will be assigned to Rota)

D-305 OUT 9/30 - IN 11/1 (from A-110)

D-401 OUT 10/13 (moving to the states)

D-403 OUT 9/4 - IN 11/5

D-405 OUT 10/17 (medical off-island care)

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/15/2022	22.00	0.00	22.00	0.00	100.00	170.00	3,740.00
10/22/2022	22.00	0.00	21.00	1.00	95.45	170.00	3,570.00
10/29/2022	22.00	0.00	21.00	1.00	95.45	170.00	3,570.00
10/31/2022	22.00	0.00	21.00	1.00	95.45	170.00	3,570.00
11/05/2022	22.00	0.00	22.00	0.00	100.00	170.00	3,740.00

NOTE:

A-102 OUT 10/19 (staying in Manila for good)

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/15/2022	22.00	0.00	22.00	0.00	100.00	164.55	3,620.00
10/22/2022	22.00	0.00	22.00	0.00	100.00	164.55	3,620.00
10/29/2022	22.00	0.00	22.00	0.00	100.00	164.55	3,620.00
10/31/2022	22.00	0.00	22.00	0.00	100.00	164.55	3,620.00
11/05/2022	22.00	0.00	22.00	0.00	100.00	164.55	3,620.00

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/15/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
10/22/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
10/29/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
10/31/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
11/05/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/15/2022	22.00	0.00	22.00	0.00	100.00	466.36	10,260.00
10/22/2022	22.00	0.00	22.00	0.00	100.00	466.36	10,260.00
10/29/2022	22.00	0.00	22.00	0.00	100.00	466.36	10,260.00
10/31/2022	22.00	0.00	22.00	0.00	100.00	466.36	10,260.00
11/05/2022	22.00	0.00	22.00	0.00	100.00	466.36	10,260.00

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/15/2022	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
10/22/2022	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
10/29/2022	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
10/31/2022	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
11/05/2022	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/15/2022	24.00	1.00	23.00	0.00	100.00	620.33	14,267.50
10/22/2022	24.00	1.00	23.00	0.00	100.00	620.33	14,267.50
10/29/2022	24.00	1.00	23.00	0.00	100.00	620.33	14,267.50
10/31/2022	24.00	1.00	22.00	1.00	95.65	618.98	13,617.50
11/05/2022	24.00	1.00	23.00	0.00	100.00	620.33	14,267.50

NOTE:
SVT-28 OUT 10/31 - IN 12/1

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/15/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00
10/22/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00
10/29/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00
10/31/2022	22.00	0.00	19.00	3.00	86.36	744.74	14,150.00
11/05/2022	22.00	0.00	20.00	2.00	90.91	745.00	14,900.00

NOTE:

HTC 201 OUT 10/31 - IN 12/10

HTC 205 OUT 12/14 (moving to Yap for work)

HTC 206 OUT 10/31 - IN 11/1

HTC 306 OUT 10/31 - IN 12/1