

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

12/19/2020 TO 01/12/2021

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/19/2020	263.00	2.00	244.00	17.00	93.49	430.96	105,155.00
12/26/2020	263.00	2.00	245.00	16.00	93.87	431.86	105,805.00
12/31/2020	263.00	2.00	243.00	18.00	93.10	431.17	104,775.00
01/02/2021	263.00	2.00	246.00	15.00	94.25	427.99	105,285.00
01/09/2021	263.00	2.00	246.00	15.00	94.25	427.99	105,285.00
01/12/2021	263.00	2.00	245.00	16.00	93.87	427.37	104,705.00

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/19/2020	32.00	0.00	31.00	1.00	96.88	295.81	9,170.00
12/26/2020	32.00	0.00	31.00	1.00	96.88	295.81	9,170.00
12/31/2020	32.00	0.00	31.00	1.00	96.88	295.81	9,170.00
01/02/2021	32.00	0.00	31.00	1.00	96.88	295.81	9,170.00
01/09/2021	32.00	0.00	31.00	1.00	96.88	295.81	9,170.00
01/12/2021	32.00	0.00	31.00	1.00	96.88	295.81	9,170.00

**NOTE:**

**B-114 OUT 11/14 - IN 12/11**

**B-102 OUT 11/30 - IN 2/1**

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/19/2020	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00
12/26/2020	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00
12/31/2020	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00
01/02/2021	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00
01/09/2021	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00
01/12/2021	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/19/2020	35.00	0.00	35.00	0.00	100.00	420.57	14,720.00
12/26/2020	35.00	0.00	35.00	0.00	100.00	420.57	14,720.00
12/31/2020	35.00	0.00	34.00	1.00	97.14	421.76	14,340.00
01/02/2021	35.00	0.00	34.00	1.00	97.14	421.76	14,340.00
01/09/2021	35.00	0.00	34.00	1.00	97.14	421.76	14,340.00
01/12/2021	35.00	0.00	34.00	1.00	97.14	421.76	14,340.00

**NOTE:**

**C-309 OUT 12/31 (up-graded to SVT-1) - IN 2/1**

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/19/2020	35.00	0.00	34.00	1.00	97.14	518.24	17,620.00
12/26/2020	35.00	0.00	34.00	1.00	97.14	518.24	17,620.00
12/31/2020	35.00	0.00	34.00	1.00	97.14	518.24	17,620.00
01/02/2021	35.00	0.00	34.00	1.00	97.14	518.24	17,620.00
01/09/2021	35.00	0.00	34.00	1.00	97.14	518.24	17,620.00
01/12/2021	35.00	0.00	33.00	2.00	94.29	516.36	17,040.00

**NOTE:**

**D-409 OUT 10/31 - IN 2/1**

**D-408 OUT 1/10 (moving back to Japan)**

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/19/2020	22.00	0.00	17.00	5.00	77.27	165.88	2,820.00
12/26/2020	22.00	0.00	17.00	5.00	77.27	165.88	2,820.00
12/31/2020	22.00	0.00	17.00	5.00	77.27	165.88	2,820.00
01/02/2021	22.00	0.00	18.00	4.00	81.82	166.11	2,990.00
01/09/2021	22.00	0.00	18.00	4.00	81.82	166.11	2,990.00
01/12/2021	22.00	0.00	18.00	4.00	81.82	166.11	2,990.00

**NOTE:**

**A-110 OUT 4/30 - IN 1/1 SAME OCCUPANT JUST BILLED TO PGC SPN**

**A-208 OUT 4/30**

**A-210 OUT 4/30**

**A-211 OUT 8/31**

**A-102 OUT 11/30**

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/19/2020	22.00	0.00	18.00	4.00	81.82	160.56	2,890.00
12/26/2020	22.00	0.00	18.00	4.00	81.82	160.56	2,890.00
12/31/2020	22.00	0.00	18.00	4.00	81.82	160.56	2,890.00
01/02/2021	22.00	0.00	20.00	2.00	90.91	161.50	3,230.00
01/09/2021	22.00	0.00	20.00	2.00	90.91	161.50	3,230.00
01/12/2021	22.00	0.00	20.00	2.00	90.91	161.50	3,230.00

**NOTE:**

**B-106 OUT 4/30 - IN 1/1 SAME OCCUPANT JUST BILLED TO PGC SPN**

**B-202 OUT 10/31 - IN 1/1**

**B-207 OUT 11/30**

**B-210 OUT 11/30**

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/19/2020	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
12/26/2020	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
12/31/2020	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
01/02/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
01/09/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
01/12/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00

LOWER NAVY HILL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/19/2020	22.00	1.00	21.00	0.00	100.00	450.95	9,470.00
12/26/2020	22.00	1.00	21.00	0.00	100.00	450.95	9,470.00
12/31/2020	22.00	1.00	21.00	0.00	100.00	450.95	9,470.00
01/02/2021	22.00	1.00	21.00	0.00	100.00	450.95	9,470.00
01/09/2021	22.00	1.00	21.00	0.00	100.00	450.95	9,470.00
01/12/2021	22.00	1.00	21.00	0.00	100.00	450.95	9,470.00

**NOTE:**

**LNH 302 OUT 1/15 (moving to the states) - IN 2/1**

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/19/2020	21.00	0.00	20.00	1.00	95.24	679.00	13,580.00
12/26/2020	21.00	0.00	20.00	1.00	95.24	679.00	13,580.00
12/31/2020	21.00	0.00	20.00	1.00	95.24	679.00	13,580.00
01/02/2021	21.00	0.00	20.00	1.00	95.24	679.00	13,580.00
01/09/2021	21.00	0.00	20.00	1.00	95.24	679.00	13,580.00
01/12/2021	21.00	0.00	20.00	1.00	95.24	679.00	13,580.00

**NOTE:**

**OVT-15 OUT 10/31 - IN 12/12**

**OVT-3 OUT 11/15 - (no longer can afford the unit BSI employee furloughed)**

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/19/2020	24.00	1.00	22.00	1.00	95.65	612.50	13,475.00
12/26/2020	24.00	1.00	23.00	0.00	100.00	614.13	14,125.00
12/31/2020	24.00	1.00	22.00	1.00	95.65	612.50	13,475.00
01/02/2021	24.00	1.00	22.00	1.00	95.65	612.50	13,475.00
01/09/2021	24.00	1.00	22.00	1.00	95.65	612.50	13,475.00
01/12/2021	24.00	1.00	22.00	1.00	95.65	612.50	13,475.00

**NOTE:**

**SVT-1 OUT 11/30 - IN 12/24**

**SVT-4 OUT 12/31 - IN 1/23**

W&T							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/19/2020	22.00	0.00	18.00	4.00	81.82	705.56	12,700.00
12/26/2020	22.00	0.00	18.00	4.00	81.82	705.56	12,700.00
12/31/2020	22.00	0.00	18.00	4.00	81.82	705.56	12,700.00
01/02/2021	22.00	0.00	18.00	4.00	81.82	705.56	12,700.00
01/09/2021	22.00	0.00	18.00	4.00	81.82	705.56	12,700.00
01/12/2021	22.00	0.00	18.00	4.00	81.82	705.56	12,700.00

**NOTE:**

**WT-303 OUT 9/30 (moved to the states)**

**WT-205 OUT 10/31 (moved elsewhere cause he couldn't afford the rent anymore Club C employee furloughed. He moved to a house near NMC for \$500 so he down-graded)**

**WT-101 OUT 11/23 - IN 1/16 (TENTATIVE)**

**WT-302 OUT 12/12 - (moved/relocated to Hawaii for job reasons)**