

L&T GROUP OF COMPANIES, LTD.

dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

TEL: (670) 235-6527 TO 28 - RMS

FAX: (670) 235-6530

WEEKLY OCCUPANCY REPORT FOR APARTMENTS

07/22/2023 TO 08/12/2023

| OVERALL | | | | | | | |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/22/2023 | 263.00 | 1.00 | 258.00 | 4.00 | 98.47 | 444.41 | 114,656.50 |
| 07/29/2023 | 263.00 | 1.00 | 258.00 | 4.00 | 98.47 | 444.41 | 114,656.50 |
| 07/31/2023 | 263.00 | 1.00 | 253.00 | 9.00 | 96.56 | 444.97 | 112,578.00 |
| 08/05/2023 | 263.00 | 1.00 | 256.00 | 6.00 | 97.71 | 445.58 | 114,068.00 |
| 08/12/2023 | 263.00 | 1.00 | 257.00 | 5.00 | 98.09 | 445.71 | 114,548.00 |

| FINASISU TERRACES A & B 1BR | | | | | | | |
|-----------------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/22/2023 | 32.00 | 0.00 | 30.00 | 2.00 | 93.75 | 308.45 | 9,253.50 |
| 07/29/2023 | 32.00 | 0.00 | 30.00 | 2.00 | 93.75 | 308.45 | 9,253.50 |
| 07/31/2023 | 32.00 | 0.00 | 28.00 | 4.00 | 87.50 | 308.68 | 8,643.00 |
| 08/05/2023 | 32.00 | 0.00 | 29.00 | 3.00 | 90.63 | 309.41 | 8,973.00 |
| 08/12/2023 | 32.00 | 0.00 | 29.00 | 3.00 | 90.63 | 309.41 | 8,973.00 |

NOTE:

A-102 OUT 7/31 (moving to Guam)

A-104 OUT 8/31 (can no longer afford to rent unit)

A-105 OUT 6/30 - IN 8/14

A-108 OUT 7/31 - IN 8/5

B-102 OUT 7/20 - IN 8/15

B-109 OUT 8/31 (up-grading to A-201)

| FINASISU TERRACES A & B 2BR | | | | | | | |
|-----------------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/22/2023 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 453.00 | 7,248.00 |
| 07/29/2023 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 453.00 | 7,248.00 |
| 07/31/2023 | 16.00 | 0.00 | 15.00 | 1.00 | 93.75 | 456.00 | 6,840.00 |
| 08/05/2023 | 16.00 | 0.00 | 15.00 | 1.00 | 93.75 | 456.00 | 6,840.00 |
| 08/12/2023 | 16.00 | 0.00 | 15.00 | 1.00 | 93.75 | 456.00 | 6,840.00 |

NOTE:

A-201 7/31 - IN 9/1

| FINASISU TERRACES C | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/22/2023 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 450.40 | 15,764.00 |
| 07/29/2023 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 450.40 | 15,764.00 |
| 07/31/2023 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 449.53 | 15,284.00 |
| 08/05/2023 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 449.53 | 15,284.00 |
| 08/12/2023 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 450.40 | 15,764.00 |

NOTE:

C-303 OUT 8/31 (jobless, will stay with his parents)

C-409 OUT 7/31 - IN 8/12

| FINASISU TERRACES D | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/22/2023 | 35.00 | 0.00 | 33.00 | 2.00 | 94.29 | 533.30 | 17,599.00 |
| 07/29/2023 | 35.00 | 0.00 | 33.00 | 2.00 | 94.29 | 533.30 | 17,599.00 |
| 07/31/2023 | 35.00 | 0.00 | 32.00 | 3.00 | 91.43 | 531.84 | 17,019.00 |
| 08/05/2023 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 534.68 | 18,179.00 |
| 08/12/2023 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 534.68 | 18,179.00 |

NOTE:

D-102 OUT 9/30 (moving for good to the US)

D-201 OUT 7/4 - IN 8/1 (from C-409)

D-203 OUT 6/14 - IN 8/1 (from D-410)

D-208 OUT 9/20 (work remotely from the Philippines)

D-404 OUT 9/30 (family emergency)

D-410 OUT 7/31 - IN 8/21

| GARAPAN COURTYARD A | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/22/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 177.00 | 3,894.00 |
| 07/29/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 177.00 | 3,894.00 |
| 07/31/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 177.00 | 3,894.00 |
| 08/05/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 177.00 | 3,894.00 |
| 08/12/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 177.00 | 3,894.00 |

| GARAPAN COURTYARD B | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/22/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 171.55 | 3,774.00 |
| 07/29/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 171.55 | 3,774.00 |
| 07/31/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 171.55 | 3,774.00 |
| 08/05/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 171.55 | 3,774.00 |
| 08/12/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 171.55 | 3,774.00 |

| JP CENTRE APARTMENT | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/22/2023 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 162.83 | 1,954.00 |
| 07/29/2023 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 162.83 | 1,954.00 |
| 07/31/2023 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 162.83 | 1,954.00 |
| 08/05/2023 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 162.83 | 1,954.00 |
| 08/12/2023 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 162.83 | 1,954.00 |

| NAVY HILL TERRACES | | | | | | | |
|--------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/22/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 461.48 | 10,152.50 |
| 07/29/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 461.48 | 10,152.50 |
| 07/31/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 461.48 | 10,152.50 |
| 08/05/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 461.48 | 10,152.50 |
| 08/12/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 461.48 | 10,152.50 |

| OCEAN VIEW TERRACES | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/22/2023 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 690.48 | 14,500.00 |
| 07/29/2023 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 690.48 | 14,500.00 |
| 07/31/2023 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 690.48 | 14,500.00 |
| 08/05/2023 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 690.48 | 14,500.00 |
| 08/12/2023 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 690.48 | 14,500.00 |

NOTE:

OVT-6 OUT 9/15 (going to be evicted)

OVT-19 OUT 8/31 (CUC consulting project done)

| SUNSET VIEW TERRACES | | | | | | | |
|----------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/22/2023 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 611.85 | 14,072.50 |
| 07/29/2023 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 611.85 | 14,072.50 |
| 07/31/2023 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 611.85 | 14,072.50 |
| 08/05/2023 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 611.85 | 14,072.50 |
| 08/12/2023 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 611.85 | 14,072.50 |

| HILLTOP CONDO | | | | | | | |
|---------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/22/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 747.50 | 16,445.00 |
| 07/29/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 747.50 | 16,445.00 |
| 07/31/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 747.50 | 16,445.00 |
| 08/05/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 747.50 | 16,445.00 |
| 08/12/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 747.50 | 16,445.00 |

NOTE:

HTC 306 OUT 9/21 (moving off-island to the US for good)