

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

08/21/2021 TO 09/11/2021

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/21/2021	263.00	2.00	248.00	13.00	95.02	438.51	108,750.00
08/28/2021	263.00	2.00	248.00	13.00	95.02	439.31	108,950.00
08/31/2021	263.00	2.00	244.00	17.00	93.49	439.84	107,320.00
09/04/2021	263.00	2.00	248.00	13.00	95.02	441.61	109,520.00
09/11/2021	263.00	2.00	247.00	14.00	94.64	442.06	109,190.00

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/21/2021	32.00	0.00	29.00	3.00	90.63	305.86	8,870.00
08/28/2021	32.00	0.00	28.00	4.00	87.50	306.79	8,590.00
08/31/2021	32.00	0.00	26.00	6.00	81.25	305.00	7,930.00
09/04/2021	32.00	0.00	26.00	6.00	81.25	305.00	7,930.00
09/11/2021	32.00	0.00	25.00	7.00	78.13	304.00	7,600.00

#### NOTE:

A-104 OUT 8/31 (moving in with fiancé in C-304)

A-106 OUT 7/16 (upgraded to C-304)

A-107 OUT 8/27 (upgraded to C-209)

A-112 OUT 8/31 (upgrading to A-206)

A-116 OUT 9/10 (going off-island)

B-111 OUT 7/24 (moving back to her parents house)

B-105 OUT 7/31 (military deployment)

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/21/2021	16.00	0.00	15.00	1.00	93.75	446.67	6,700.00
08/28/2021	16.00	0.00	15.00	1.00	93.75	446.67	6,700.00
08/31/2021	16.00	0.00	15.00	1.00	93.75	446.67	6,700.00
09/04/2021	16.00	0.00	16.00	0.00	100.00	448.75	7,180.00
09/11/2021	16.00	0.00	16.00	0.00	100.00	448.75	7,180.00

#### NOTE:

A-206 OUT 7/31 - IN 9/1 (from A-112)

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/21/2021	35.00	0.00	32.00	3.00	91.43	420.63	13,460.00
08/28/2021	35.00	0.00	33.00	2.00	94.29	422.42	13,940.00
08/31/2021	35.00	0.00	33.00	2.00	94.29	422.42	13,940.00
09/04/2021	35.00	0.00	33.00	2.00	94.29	422.42	13,940.00
09/11/2021	35.00	0.00	33.00	2.00	94.29	422.42	13,940.00

**NOTE:**

**C-104 OUT 7/31 (leased a property)**

**C-209 OUT 7/31 - IN 8/28 (from A-107)**

**C-409 OUT 6/30 - IN 9/18**

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/21/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00
08/28/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00
08/31/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00
09/04/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00
09/11/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/21/2021	22.00	0.00	20.00	2.00	90.91	168.50	3,370.00
08/28/2021	22.00	0.00	20.00	2.00	90.91	168.50	3,370.00
08/31/2021	22.00	0.00	19.00	3.00	86.36	168.42	3,200.00
09/04/2021	22.00	0.00	19.00	3.00	86.36	168.42	3,200.00
09/11/2021	22.00	0.00	20.00	2.00	90.91	168.50	3,370.00

**NOTE:**

**A-102 OUT 11/30 - IN 8/14**

**A-106 OUT 2/15 (reserved to Carliza)**

**A-206 OUT 4/30 - IN 8/21**

**A-208 OUT 8/31 (call of duty)**

**A-210 OUT 4/30**

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/21/2021	22.00	0.00	20.00	2.00	90.91	163.00	3,260.00
08/28/2021	22.00	0.00	20.00	2.00	90.91	163.00	3,260.00
08/31/2021	22.00	0.00	20.00	2.00	90.91	163.00	3,260.00
09/04/2021	22.00	0.00	21.00	1.00	95.45	163.33	3,430.00
09/11/2021	22.00	0.00	20.00	2.00	90.91	163.00	3,260.00

**NOTE:**

**B-106 OUT 8/17 (return to PI)**

**B-210 OUT 11/30 (reserved to Gary)**

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/21/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
08/28/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
08/31/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
09/04/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
09/11/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/21/2021	22.00	1.00	21.00	0.00	100.00	449.52	9,440.00
08/28/2021	22.00	1.00	21.00	0.00	100.00	449.52	9,440.00
08/31/2021	22.00	1.00	21.00	0.00	100.00	449.52	9,440.00
09/04/2021	22.00	1.00	21.00	0.00	100.00	449.52	9,440.00
09/11/2021	22.00	1.00	21.00	0.00	100.00	449.52	9,440.00

**NOTE:**

NHT 303 OUT 9/30 (move to single detached unit)

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/21/2021	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
08/28/2021	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
08/31/2021	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
09/04/2021	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
09/11/2021	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00

**NOTE:**

OVT-8 OUT 9/30 (need a larger place)

OVT-16 OUT 7/31 - IN 9/2

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/21/2021	24.00	1.00	23.00	0.00	100.00	626.09	14,400.00
08/28/2021	24.00	1.00	23.00	0.00	100.00	626.09	14,400.00
08/31/2021	24.00	1.00	23.00	0.00	100.00	626.09	14,400.00
09/04/2021	24.00	1.00	23.00	0.00	100.00	626.09	14,400.00
09/11/2021	24.00	1.00	23.00	0.00	100.00	626.09	14,400.00

W&T							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/21/2021	22.00	0.00	21.00	1.00	95.45	728.57	15,300.00
08/28/2021	22.00	0.00	21.00	1.00	95.45	728.57	15,300.00
08/31/2021	22.00	0.00	20.00	2.00	90.91	725.00	14,500.00
09/04/2021	22.00	0.00	21.00	1.00	95.45	730.95	15,350.00
09/11/2021	22.00	0.00	21.00	1.00	95.45	730.95	15,350.00

**NOTE:**

**HTC-101 OUT 8/31 (Matt Deets)**

**HTC-302 OUT 12/12 - IN 8/1 (from A206)**

**HTC-305 OUT 8/17 - IN 9/3**