

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

TEL: (670) 235-6527 TO 28 - RMS

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### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

01/21/2023 TO 02/04/2023

| OVERALL    |                         |               |                         |                 |                       |                      |                                |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE<br>(\$) | FULL MONTH ROOM<br>INCOME (\$) |
| 01/21/2023 | 263.00                  | 1.00          | 256.00                  | 6.00            | 97.71                 | 446.81               | 114,383.50                     |
| 01/28/2023 | 263.00                  | 1.00          | 256.00                  | 6.00            | 97.71                 | 446.81               | 114,383.50                     |
| 01/31/2023 | 263.00                  | 1.00          | 254.00                  | 8.00            | 96.95                 | 447.10               | 113,563.50                     |
| 02/04/2023 | 263.00                  | 1.00          | 257.00                  | 5.00            | 98.09                 | 446.28               | 114,693.50                     |

| FINASISU TERRACES A & B 1BR |                         |               |                         |                 |                       |                      |                                |
|-----------------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE                        | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE<br>(\$) | FULL MONTH ROOM<br>INCOME (\$) |
| 01/21/2023                  | 32.00                   | 0.00          | 31.00                   | 1.00            | 96.88                 | 307.55               | 9,534.00                       |
| 01/28/2023                  | 32.00                   | 0.00          | 31.00                   | 1.00            | 96.88                 | 307.55               | 9,534.00                       |
| 01/31/2023                  | 32.00                   | 0.00          | 31.00                   | 1.00            | 96.88                 | 307.55               | 9,534.00                       |
| 02/04/2023                  | 32.00                   | 0.00          | 31.00                   | 1.00            | 96.88                 | 307.55               | 9,534.00                       |

**NOTE:**

**A-101 OUT 11/30 - IN 1/17**

**B-101 OUT 1/20 (Upgrading to B-202)**

| FINASISU TERRACES A & B 2BR |                         |               |                         |                 |                       |                      |                                |
|-----------------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE                        | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE<br>(\$) | FULL MONTH ROOM<br>INCOME (\$) |
| 01/21/2023                  | 16.00                   | 0.00          | 16.00                   | 0.00            | 100.00                | 457.50               | 7,320.00                       |
| 01/28/2023                  | 16.00                   | 0.00          | 16.00                   | 0.00            | 100.00                | 457.50               | 7,320.00                       |
| 01/31/2023                  | 16.00                   | 0.00          | 16.00                   | 0.00            | 100.00                | 457.50               | 7,320.00                       |
| 02/04/2023                  | 16.00                   | 0.00          | 16.00                   | 0.00            | 100.00                | 457.50               | 7,320.00                       |

**NOTE:**

**B-202 OUT 12/31 - IN 1/21 (From B-101)**

| FINASISU TERRACES C |                      |               |                      |              |                    |                   |                             |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE                | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/21/2023          | 35.00                | 0.00          | 33.00                | 2.00         | 94.29              | 455.15            | 15,020.00                   |
| 01/28/2023          | 35.00                | 0.00          | 33.00                | 2.00         | 94.29              | 455.15            | 15,020.00                   |
| 01/31/2023          | 35.00                | 0.00          | 33.00                | 2.00         | 94.29              | 455.15            | 15,020.00                   |
| 02/04/2023          | 35.00                | 0.00          | 35.00                | 0.00         | 100.00             | 456.57            | 15,980.00                   |

**NOTE:**

**C-105 OUT 11/14 IN 1/15**

**C-409 OUT 11/10 - IN 2/1**

**C-410 OUT 11/30 - IN 2/1**

| FINASISU TERRACES D |                      |               |                      |              |                    |                   |                             |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE                | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/21/2023          | 35.00                | 0.00          | 34.00                | 1.00         | 97.14              | 532.12            | 18,092.00                   |
| 01/28/2023          | 35.00                | 0.00          | 34.00                | 1.00         | 97.14              | 532.12            | 18,092.00                   |
| 01/31/2023          | 35.00                | 0.00          | 34.00                | 1.00         | 97.14              | 532.12            | 18,092.00                   |
| 02/04/2023          | 35.00                | 0.00          | 34.00                | 1.00         | 97.14              | 532.12            | 18,092.00                   |

**NOTE:**

**D-302 OUT 11/30 - IN 1/14**

**D-405 OUT 10/17 (medical off-island care)**

| GARAPAN COURTYARD A |                      |               |                      |              |                    |                   |                             |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE                | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/21/2023          | 22.00                | 0.00          | 21.00                | 1.00         | 95.45              | 170.00            | 3,570.00                    |
| 01/28/2023          | 22.00                | 0.00          | 21.00                | 1.00         | 95.45              | 170.00            | 3,570.00                    |
| 01/31/2023          | 22.00                | 0.00          | 21.00                | 1.00         | 95.45              | 170.00            | 3,570.00                    |
| 02/04/2023          | 22.00                | 0.00          | 21.00                | 1.00         | 95.45              | 170.00            | 3,570.00                    |

**NOTE:**

**A-102 OUT 2/15 (found a cheaper unit)**

**A-109 OUT 12/31 (went back to the Phils for good)**

| GARAPAN COURTYARD B |                      |               |                      |              |                    |                   |                             |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE                | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/21/2023          | 22.00                | 0.00          | 21.00                | 1.00         | 95.45              | 164.29            | 3,450.00                    |
| 01/28/2023          | 22.00                | 0.00          | 21.00                | 1.00         | 95.45              | 164.29            | 3,450.00                    |
| 01/31/2023          | 22.00                | 0.00          | 20.00                | 2.00         | 90.91              | 164.00            | 3,280.00                    |
| 02/04/2023          | 22.00                | 0.00          | 21.00                | 1.00         | 95.45              | 164.29            | 3,450.00                    |

**NOTE:**

**B-202 OUT 1/31 (transfer to B207)**

**B-207 IN 2/1 (from B-202)**

| JP CENTRE APARTMENT |                      |               |                      |              |                    |                   |                             |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE                | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/21/2023          | 12.00                | 0.00          | 12.00                | 0.00         | 100.00             | 150.83            | 1,810.00                    |
| 01/28/2023          | 12.00                | 0.00          | 12.00                | 0.00         | 100.00             | 150.83            | 1,810.00                    |
| 01/31/2023          | 12.00                | 0.00          | 12.00                | 0.00         | 100.00             | 150.83            | 1,810.00                    |
| 02/04/2023          | 12.00                | 0.00          | 12.00                | 0.00         | 100.00             | 150.83            | 1,810.00                    |

| NAVY HILL TERRACES |                      |               |                      |              |                    |                   |                             |
|--------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE               | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/21/2023         | 22.00                | 0.00          | 22.00                | 0.00         | 100.00             | 466.70            | 10,267.50                   |
| 01/28/2023         | 22.00                | 0.00          | 22.00                | 0.00         | 100.00             | 466.70            | 10,267.50                   |
| 01/31/2023         | 22.00                | 0.00          | 22.00                | 0.00         | 100.00             | 466.70            | 10,267.50                   |
| 02/04/2023         | 22.00                | 0.00          | 22.00                | 0.00         | 100.00             | 466.70            | 10,267.50                   |

**NOTE:**  
**NHT 302 OUT 2/18 (personal reasons)**

| OCEAN VIEW TERRACES |                      |               |                      |              |                    |                   |                             |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE                | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/21/2023          | 21.00                | 0.00          | 21.00                | 0.00         | 100.00             | 690.48            | 14,500.00                   |
| 01/28/2023          | 21.00                | 0.00          | 21.00                | 0.00         | 100.00             | 690.48            | 14,500.00                   |
| 01/31/2023          | 21.00                | 0.00          | 21.00                | 0.00         | 100.00             | 690.48            | 14,500.00                   |
| 02/04/2023          | 21.00                | 0.00          | 21.00                | 0.00         | 100.00             | 690.48            | 14,500.00                   |

**NOTE:**  
**OVT-8 OUT 12/15 - IN 1/15**

| SUNSET VIEW TERRACES |                      |               |                      |              |                    |                   |                             |
|----------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE                 | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/21/2023           | 24.00                | 1.00          | 23.00                | 0.00         | 100.00             | 616.09            | 14,170.00                   |
| 01/28/2023           | 24.00                | 1.00          | 23.00                | 0.00         | 100.00             | 616.09            | 14,170.00                   |
| 01/31/2023           | 24.00                | 1.00          | 22.00                | 1.00         | 95.65              | 614.55            | 13,520.00                   |
| 02/04/2023           | 24.00                | 1.00          | 22.00                | 1.00         | 95.65              | 614.55            | 13,520.00                   |

**NOTE:**  
**SVT-15 OUT 1/31 (moved to a house)**

| HILLTOP CONDO |                         |               |                         |                 |                       |                      |                                |
|---------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE          | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE<br>(\$) | FULL MONTH ROOM<br>INCOME (\$) |
| 01/21/2023    | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 756.82               | 16,650.00                      |
| 01/28/2023    | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 756.82               | 16,650.00                      |
| 01/31/2023    | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 756.82               | 16,650.00                      |
| 02/04/2023    | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 756.82               | 16,650.00                      |

**NOTE:**

HTC B-3 OUT 2/8 (personal reason)

HTC 205 OUT 2/27 (personal reason)