L&T GROUP OF COMPANIES, LTD. dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950 TEL: (670) 235-6527 TO 28 - RMS

FAX: (670) 235-6530

WEEKLY OCCUPANCY REPORT FOR APARTMENTS

01/02/2021 TO 01/30/2021

	OVERALL										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
01/02/2021	263.00	2.00	246.00	15.00	94.25	428.39	105,385.00				
01/09/2021	263.00	2.00	246.00	15.00	94.25	428.39	105,385.00				
01/16/2021	263.00	2.00	245.00	16.00	93.87	429.00	105,105.00				
01/23/2021	263.00	2.00	246.00	15.00	94.25	430.71	105,955.00				
01/30/2021	263.00	2.00	245.00	16.00	93.87	430.96	105,585.00				

	FINASISU TERRACES A & B 1BR										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
01/02/2021	32.00	0.00	31.00	1.00	96.88	295.81	9,170.00				
01/09/2021	32.00	0.00	31.00	1.00	96.88	295.81	9,170.00				
01/16/2021	32.00	0.00	31.00	1.00	96.88	295.81	9,170.00				
01/23/2021	32.00	0.00	31.00	1.00	96.88	295.81	9,170.00				
01/30/2021	32.00	0.00	31.00	1.00	96.88	295.81	9,170.00				

NOTE:

B-102 OUT 11/30 - IN 2/1

B-109 OUT 1/31 (UPGRADING TO C-309)

	FINASISU TERRACES A & B 2BR										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
01/02/2021	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00				
01/09/2021	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00				
01/16/2021	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00				
01/23/2021	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00				
01/30/2021	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00				

02/02/2021 4:47:46PM Page 1 of 4

	FINASISU TERRACES C										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
01/02/2021	35.00	0.00	34.00	1.00	97.14	421.76	14,340.00				
01/09/2021	35.00	0.00	34.00	1.00	97.14	421.76	14,340.00				
01/16/2021	35.00	0.00	34.00	1.00	97.14	421.76	14,340.00				
01/23/2021	35.00	0.00	34.00	1.00	97.14	421.76	14,340.00				
01/30/2021	35.00	0.00	34.00	1.00	97.14	421.76	14,340.00				

NOTE:

C-309 OUT 12/31 - IN 2/1

	FINASISU TERRACES D										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
01/02/2021	35.00	0.00	34.00	1.00	97.14	521.18	17,720.00				
01/09/2021	35.00	0.00	34.00	1.00	97.14	521.18	17,720.00				
01/16/2021	35.00	0.00	33.00	2.00	94.29	519.39	17,140.00				
01/23/2021	35.00	0.00	33.00	2.00	94.29	519.39	17,140.00				
01/30/2021	35.00	0.00	33.00	2.00	94.29	519.39	17,140.00				

NOTE:

D-409 OUT 10/31 - IN 2/1 D-408 OUT 1/10 - IN 2/1

	GARAPAN COURTYARD A										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
01/02/2021	22.00	0.00	18.00	4.00	81.82	166.11	2,990.00				
01/09/2021	22.00	0.00	18.00	4.00	81.82	166.11	2,990.00				
01/16/2021	22.00	0.00	18.00	4.00	81.82	166.11	2,990.00				
01/23/2021	22.00	0.00	18.00	4.00	81.82	166.11	2,990.00				
01/30/2021	22.00	0.00	18.00	4.00	81.82	166.11	2,990.00				

NOTE:

A-110 OUT 4/30 - IN 1/1

A-208 OUT 4/30

A-210 OUT 4/30

A-211 OUT 8/31

A-102 OUT 11/30

	GARAPAN COURTYARD B										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
01/02/2021	22.00	0.00	20.00	2.00	90.91	161.50	3,230.00				
01/09/2021	22.00	0.00	20.00	2.00	90.91	161.50	3,230.00				
01/16/2021	22.00	0.00	20.00	2.00	90.91	161.50	3,230.00				
01/23/2021	22.00	0.00	20.00	2.00	90.91	161.50	3,230.00				
01/30/2021	22.00	0.00	19.00	3.00	86.36	161.05	3,060.00				

NOTE:

B-106 OUT 4/30 - IN 1/1 B-202 OUT 10/31 - IN 1/1 B-207 OUT 11/30 B-210 OUT 11/30

02/02/2021 4:47:46PM Page 2 of 4

	JP CENTRE APARTMENT										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
01/02/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00				
01/09/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00				
01/16/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00				
01/23/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00				
01/30/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00				

	LOWER NAVY HILL										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
01/02/2021	22.00	1.00	21.00	0.00	100.00	450.95	9,470.00				
01/09/2021	22.00	1.00	21.00	0.00	100.00	450.95	9,470.00				
01/16/2021	22.00	1.00	20.00	1.00	95.24	446.00	8,920.00				
01/23/2021	22.00	1.00	20.00	1.00	95.24	446.00	8,920.00				
01/30/2021	22.00	1.00	20.00	1.00	95.24	446.00	8,920.00				

NOTE:

LNH 302 OUT 1/15 - IN 2/1

	OCEAN VIEW TERRACES										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
01/02/2021	21.00	0.00	20.00	1.00	95.24	679.00	13,580.00				
01/09/2021	21.00	0.00	20.00	1.00	95.24	679.00	13,580.00				
01/16/2021	21.00	0.00	20.00	1.00	95.24	679.00	13,580.00				
01/23/2021	21.00	0.00	20.00	1.00	95.24	679.00	13,580.00				
01/30/2021	21.00	0.00	20.00	1.00	95.24	679.00	13,580.00				

NOTE:

OVT-3 OUT 11/15 - (no longer can afford the unit BSI employee furloughed)

	SUNSET VIEW TERRACES										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
01/02/2021	24.00	1.00	22.00	1.00	95.65	612.50	13,475.00				
01/09/2021	24.00	1.00	22.00	1.00	95.65	612.50	13,475.00				
01/16/2021	24.00	1.00	22.00	1.00	95.65	612.50	13,475.00				
01/23/2021	24.00	1.00	22.00	1.00	95.65	612.50	13,475.00				
01/30/2021	24.00	1.00	23.00	0.00	100.00	614.13	14,125.00				

NOTE:

SVT-4 OUT 12/31 - IN 1/26

02/02/2021 4:47:46PM Page 3 of 4

	W&T										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
01/02/2021	22.00	0.00	18.00	4.00	81.82	705.56	12,700.00				
01/09/2021	22.00	0.00	18.00	4.00	81.82	705.56	12,700.00				
01/16/2021	22.00	0.00	19.00	3.00	86.36	713.16	13,550.00				
01/23/2021	22.00	0.00	20.00	2.00	90.91	720.00	14,400.00				
01/30/2021	22.00	0.00	19.00	3.00	86.36	713.16	13,550.00				

NOTE:

WT-303 OUT 9/30 - IN 1/23

WT-205 OUT 10/31 (moved elsewhere, couldn't afford the rent anymore Club C employee furloughed. He moved to a house near NMC for \$500 so he down-graded)

WT-101 OUT 11/23 - IN 1/16

WT-302 OUT 12/12 - (moved/relocated to Hawaii for job reasons)

WT-303 OUT 1/24 (occupant has been off island since pandemic paying rent and decided not to return)

02/02/2021 4:47:46PM Page 4 of 4