

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

09/09/2023 TO 09/30/2023

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/09/2023	263.00	1.00	258.00	4.00	98.47	445.00	114,811.00
09/16/2023	263.00	1.00	257.00	5.00	98.09	444.61	114,264.00
09/23/2023	263.00	1.00	255.00	7.00	97.33	442.78	112,908.00
09/30/2023	263.00	1.00	248.00	14.00	94.66	444.91	110,338.50

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/09/2023	32.00	0.00	30.00	2.00	93.75	311.77	9,353.00
09/16/2023	32.00	0.00	31.00	1.00	96.88	312.35	9,683.00
09/23/2023	32.00	0.00	31.00	1.00	96.88	312.35	9,683.00
09/30/2023	32.00	0.00	29.00	3.00	90.63	312.84	9,072.50

#### NOTE:

A-101 OUT 10/31 (upgrading to D-102)

A-104 OUT 8/31 - IN 9/15

B-106 OUT 9/30 - IN 11/1 (from D-303)

B-108 OUT 10/31 (relocation to PI)

A-111 OUT 9/27 - IN 10/16

B-109 OUT 8/31 - IN 10/1

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/09/2023	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
09/16/2023	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
09/23/2023	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
09/30/2023	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/09/2023	35.00	0.00	34.00	1.00	97.14	449.53	15,284.00
09/16/2023	35.00	0.00	34.00	1.00	97.14	449.53	15,284.00
09/23/2023	35.00	0.00	35.00	0.00	100.00	450.40	15,764.00
09/30/2023	35.00	0.00	35.00	0.00	100.00	450.40	15,764.00

**NOTE:**

**C-303 OUT 8/31 - IN 9/23**

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/09/2023	35.00	0.00	35.00	0.00	100.00	535.97	18,759.00
09/16/2023	35.00	0.00	35.00	0.00	100.00	535.97	18,759.00
09/23/2023	35.00	0.00	33.00	2.00	94.29	538.58	17,773.00
09/30/2023	35.00	0.00	32.00	3.00	91.43	540.41	17,293.00

**NOTE:**

**D-102 OUT 9/30 - IN 11/1 (from A-101)**

**D-208 OUT 9/20 - IN 11/1**

**D-303 OUT 10/31 (downgrading to B-106)**

**D-404 OUT 9/21 (family emergency)**

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/09/2023	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
09/16/2023	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
09/23/2023	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
09/30/2023	22.00	0.00	20.00	2.00	90.91	177.00	3,540.00

**NOTE:**

**A-111 OUT 9/28 - IN 10/4**

**A-204 OUT 9/30 (touchback)**

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/09/2023	22.00	0.00	22.00	0.00	100.00	171.55	3,774.00
09/16/2023	22.00	0.00	21.00	1.00	95.45	171.29	3,597.00
09/23/2023	22.00	0.00	21.00	1.00	95.45	171.29	3,597.00
09/30/2023	22.00	0.00	21.00	1.00	95.45	171.29	3,597.00

**NOTE:**

**B-109 OUT 9/11 10/1**

**B-202 OUT 10/7 (touchback)**

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/09/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
09/16/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
09/23/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
09/30/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/09/2023	22.00	0.00	22.00	0.00	100.00	464.89	10,227.50
09/16/2023	22.00	0.00	22.00	0.00	100.00	464.89	10,227.50
09/23/2023	22.00	0.00	22.00	0.00	100.00	464.89	10,227.50
09/30/2023	22.00	0.00	21.00	1.00	95.45	466.79	9,802.50

**NOTE:**

NHT B-3 OUT 9/28 (touchback)

NHT 202 OUT 12/31 (personal)

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/09/2023	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
09/16/2023	21.00	0.00	19.00	2.00	90.48	689.47	13,100.00
09/23/2023	21.00	0.00	19.00	2.00	90.48	689.47	13,100.00
09/30/2023	21.00	0.00	18.00	3.00	85.71	688.89	12,400.00

**NOTE:**

OVT-6 OUT 9/15 - IN 10/14

OVT-19 OUT 8/31 - IN 10/1

OVT-12 OUT 9/30 (moved to a 1BR unit within area)

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/09/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
09/16/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
09/23/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
09/30/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/09/2023	22.00	0.00	22.00	0.00	100.00	747.50	16,445.00
09/16/2023	22.00	0.00	22.00	0.00	100.00	747.50	16,445.00
09/23/2023	22.00	0.00	21.00	1.00	95.45	742.62	15,595.00
09/30/2023	22.00	0.00	21.00	1.00	95.45	742.62	15,595.00

**NOTE:**

**HTC 306 OUT 9/21 - IN 10/1**

**HTC B-1 OUT 10/21 (found a house in Puerto Rico)**