

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

10/31/2020 TO 11/21/2020

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/31/2020	263.00	4.00	244.00	15.00	94.21	430.80	105,115.00
11/07/2020	263.00	4.00	246.00	13.00	94.98	429.53	105,665.00
11/14/2020	263.00	4.00	245.00	14.00	94.59	429.29	105,175.00
11/21/2020	263.00	4.00	246.00	13.00	94.98	429.29	105,605.00

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/31/2020	32.00	0.00	32.00	0.00	100.00	298.44	9,550.00
11/07/2020	32.00	0.00	32.00	0.00	100.00	298.44	9,550.00
11/14/2020	32.00	0.00	30.00	2.00	93.75	296.33	8,890.00
11/21/2020	32.00	0.00	30.00	2.00	93.75	296.33	8,890.00

**NOTE:**

**B-104 OUT 11/10 - IN 12/1**

**B-114 OUT 11/14**

**B-102 OUT 11/30**

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/31/2020	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00
11/07/2020	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00
11/14/2020	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00
11/21/2020	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/31/2020	35.00	0.00	32.00	3.00	91.43	418.13	13,380.00
11/07/2020	35.00	0.00	33.00	2.00	94.29	416.97	13,760.00
11/14/2020	35.00	0.00	33.00	2.00	94.29	416.97	13,760.00
11/21/2020	35.00	0.00	34.00	1.00	97.14	418.82	14,240.00

**NOTE:**

**C-203 OUT 8/31 - IN 11/1**

**C-303 OUT 9/30 - IN 11/21**

**C-103 OUT 10/31 - IN 12/1**

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/31/2020	35.00	0.00	33.00	2.00	94.29	516.36	17,040.00
11/07/2020	35.00	0.00	33.00	2.00	94.29	516.36	17,040.00
11/14/2020	35.00	0.00	33.00	2.00	94.29	516.36	17,040.00
11/21/2020	35.00	0.00	33.00	2.00	94.29	516.36	17,040.00

**NOTE:**

**D-302 OUT 9/30 - IN 12/1**

**D-409 OUT 10/31**

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/31/2020	22.00	1.00	16.00	5.00	76.19	165.63	2,650.00
11/07/2020	22.00	1.00	17.00	4.00	80.95	165.88	2,820.00
11/14/2020	22.00	1.00	18.00	3.00	85.71	166.11	2,990.00
11/21/2020	22.00	1.00	18.00	3.00	85.71	166.11	2,990.00

**NOTE:**

**A-110 OUT 4/30 - Complimentary c/o PCG**

**A-208 OUT 4/30**

**A-209 OUT 4/30 - IN 11/1**

**A-210 OUT 4/30**

**A-207 OUT 9/30 - IN 11/13**

**A-211 OUT 8/31**

**A-102 OUT 11/30**

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/31/2020	22.00	1.00	20.00	1.00	95.24	160.50	3,210.00
11/07/2020	22.00	1.00	20.00	1.00	95.24	160.50	3,210.00
11/14/2020	22.00	1.00	20.00	1.00	95.24	160.50	3,210.00
11/21/2020	22.00	1.00	20.00	1.00	95.24	160.50	3,210.00

**NOTE:**

**B-106 OUT 4/30 - Complimentary c/o PCG**

**B-202 OUT 10/31**

**B-207 OUT 11/30**

**B-210 OUT 11/30**

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/31/2020	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
11/07/2020	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
11/14/2020	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
11/21/2020	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00

LOWER NAVY HILL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/31/2020	22.00	1.00	21.00	0.00	100.00	450.95	9,470.00
11/07/2020	22.00	1.00	21.00	0.00	100.00	450.95	9,470.00
11/14/2020	22.00	1.00	21.00	0.00	100.00	450.95	9,470.00
11/21/2020	22.00	1.00	21.00	0.00	100.00	450.95	9,470.00

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/31/2020	21.00	0.00	20.00	1.00	95.24	676.50	13,530.00
11/07/2020	21.00	0.00	20.00	1.00	95.24	676.50	13,530.00
11/14/2020	21.00	0.00	20.00	1.00	95.24	676.50	13,530.00
11/21/2020	21.00	0.00	19.00	2.00	90.48	675.26	12,830.00

**NOTE:**

OVT-3 OUT 11/15

OVT-15 OUT 10/31 - IN 12/12

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/31/2020	24.00	1.00	22.00	1.00	95.65	607.95	13,375.00
11/07/2020	24.00	1.00	22.00	1.00	95.65	607.95	13,375.00
11/14/2020	24.00	1.00	22.00	1.00	95.65	607.95	13,375.00
11/21/2020	24.00	1.00	23.00	0.00	100.00	609.78	14,025.00

**NOTE:**

SVT-24 OUT 9/30 - IN 11/15

SVT-1 OUT 11/30

W&T							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/31/2020	22.00	0.00	20.00	2.00	90.91	710.00	14,200.00
11/07/2020	22.00	0.00	20.00	2.00	90.91	710.00	14,200.00
11/14/2020	22.00	0.00	20.00	2.00	90.91	710.00	14,200.00
11/21/2020	22.00	0.00	20.00	2.00	90.91	710.00	14,200.00

**NOTE:**

**WT-303 OUT 9/30**

**WT-205 OUT 10/31**

**WT-302 OUT 12/20**

**WT-101 OUT 11/24**