

L&T GROUP OF COMPANIES, LTD.

dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

TEL: (670) 235-6527 TO 28 - RMS

FAX: (670) 235-6530

WEEKLY OCCUPANCY REPORT FOR APARTMENTS

08/12/2023 TO 09/02/2023

| OVERALL | | | | | | | |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/12/2023 | 263.00 | 1.00 | 257.00 | 5.00 | 98.09 | 445.52 | 114,498.50 |
| 08/19/2023 | 263.00 | 1.00 | 259.00 | 3.00 | 98.85 | 444.82 | 115,208.50 |
| 08/26/2023 | 263.00 | 1.00 | 260.00 | 2.00 | 99.24 | 445.34 | 115,788.50 |
| 08/31/2023 | 263.00 | 1.00 | 256.00 | 6.00 | 97.71 | 445.30 | 113,998.00 |
| 09/02/2023 | 263.00 | 1.00 | 258.00 | 4.00 | 98.47 | 444.71 | 114,736.00 |

| FINASISU TERRACES A & B 1BR | | | | | | | |
|-----------------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/12/2023 | 32.00 | 0.00 | 29.00 | 3.00 | 90.63 | 307.71 | 8,923.50 |
| 08/19/2023 | 32.00 | 0.00 | 31.00 | 1.00 | 96.88 | 310.76 | 9,633.50 |
| 08/26/2023 | 32.00 | 0.00 | 31.00 | 1.00 | 96.88 | 310.76 | 9,633.50 |
| 08/31/2023 | 32.00 | 0.00 | 29.00 | 3.00 | 90.63 | 311.14 | 9,023.00 |
| 09/02/2023 | 32.00 | 0.00 | 30.00 | 2.00 | 93.75 | 311.77 | 9,353.00 |

NOTE:

A-102 OUT 7/31 - IN 9/1

A-104 OUT 8/31 (can no longer afford to rent unit)

A-105 OUT 6/30 - IN 8/14

B-102 OUT 7/20 - IN 8/15

B-109 OUT 8/31 (up-grading to A-201)

| FINASISU TERRACES A & B 2BR | | | | | | | |
|-----------------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/12/2023 | 16.00 | 0.00 | 15.00 | 1.00 | 93.75 | 456.00 | 6,840.00 |
| 08/19/2023 | 16.00 | 0.00 | 15.00 | 1.00 | 93.75 | 456.00 | 6,840.00 |
| 08/26/2023 | 16.00 | 0.00 | 15.00 | 1.00 | 93.75 | 456.00 | 6,840.00 |
| 08/31/2023 | 16.00 | 0.00 | 15.00 | 1.00 | 93.75 | 456.00 | 6,840.00 |
| 09/02/2023 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 453.00 | 7,248.00 |

NOTE:

A-201 7/31 - IN 9/1

| FINASISU TERRACES C | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/12/2023 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 450.40 | 15,764.00 |
| 08/19/2023 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 450.40 | 15,764.00 |
| 08/26/2023 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 450.40 | 15,764.00 |
| 08/31/2023 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 449.53 | 15,284.00 |
| 09/02/2023 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 449.53 | 15,284.00 |

NOTE:

C-303 OUT 8/31 - IN 9/23

C-409 OUT 7/31 - IN 8/12

| FINASISU TERRACES D | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/12/2023 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 534.68 | 18,179.00 |
| 08/19/2023 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 534.68 | 18,179.00 |
| 08/26/2023 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 535.97 | 18,759.00 |
| 08/31/2023 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 535.97 | 18,759.00 |
| 09/02/2023 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 535.97 | 18,759.00 |

NOTE:

D-102 OUT 9/30 (moving for good to the US)

D-208 OUT 9/20 (work remotely from the Philippines)

D-404 OUT 9/30 (family emergency)

D-410 OUT 7/31 - IN 8/21

| GARAPAN COURTYARD A | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/12/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 177.00 | 3,894.00 |
| 08/19/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 177.00 | 3,894.00 |
| 08/26/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 177.00 | 3,894.00 |
| 08/31/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 177.00 | 3,894.00 |
| 09/02/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 177.00 | 3,894.00 |

| GARAPAN COURTYARD B | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/12/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 171.55 | 3,774.00 |
| 08/19/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 171.55 | 3,774.00 |
| 08/26/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 171.55 | 3,774.00 |
| 08/31/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 171.55 | 3,774.00 |
| 09/02/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 171.55 | 3,774.00 |

NOTE:

B109 OUT 9/12 (medical)

| JP CENTRE APARTMENT | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/12/2023 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 162.83 | 1,954.00 |
| 08/19/2023 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 162.83 | 1,954.00 |
| 08/26/2023 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 162.83 | 1,954.00 |
| 08/31/2023 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 162.83 | 1,954.00 |
| 09/02/2023 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 162.83 | 1,954.00 |

| NAVY HILL TERRACES | | | | | | | |
|--------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/12/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 461.48 | 10,152.50 |
| 08/19/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 461.48 | 10,152.50 |
| 08/26/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 461.48 | 10,152.50 |
| 08/31/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 461.48 | 10,152.50 |
| 09/02/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 461.48 | 10,152.50 |

| OCEAN VIEW TERRACES | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/12/2023 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 690.48 | 14,500.00 |
| 08/19/2023 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 690.48 | 14,500.00 |
| 08/26/2023 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 690.48 | 14,500.00 |
| 08/31/2023 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 690.00 | 13,800.00 |
| 09/02/2023 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 690.00 | 13,800.00 |

NOTE:

OVT-6 OUT 9/15 (lease terminated by RMS)

OVT-19 OUT 8/31 (CUC consulting project done)

| SUNSET VIEW TERRACES | | | | | | | |
|----------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/12/2023 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 611.85 | 14,072.50 |
| 08/19/2023 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 611.85 | 14,072.50 |
| 08/26/2023 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 611.85 | 14,072.50 |
| 08/31/2023 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 611.85 | 14,072.50 |
| 09/02/2023 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 611.85 | 14,072.50 |

| HILLTOP CONDO | | | | | | | |
|---------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/12/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 747.50 | 16,445.00 |
| 08/19/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 747.50 | 16,445.00 |
| 08/26/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 747.50 | 16,445.00 |
| 08/31/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 747.50 | 16,445.00 |
| 09/02/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 747.50 | 16,445.00 |

NOTE:

HTC 306 OUT 9/21 (moving off-island to the US for good)