L&T GROUP OF COMPANIES, LTD. dba REALTY MANAGEMENT SERVICES

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WEEKLY OCCUPANCY REPORT FOR APARTMENTS

06/15/2024 TO 07/06/2024

	OVERALL											
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)					
06/15/2024	263.00	1.00	249.00	13.00	95.04	448.74	111,736.50					
06/22/2024	263.00	1.00	247.00	15.00	94.27	449.10	110,926.50					
06/29/2024	263.00	1.00	247.00	15.00	94.27	449.10	110,926.50					
06/30/2024	263.00	1.00	242.00	20.00	92.37	450.65	109,056.50					
07/06/2024	263.00	1.00	247.00	15.00	94.27	449.57	111,044.00					

	FINASISU TERRACES A & B 1BR											
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)					
06/15/2024	32.00	0.00	31.00	1.00	96.88	315.53	9,781.50					
06/22/2024	32.00	0.00	30.00	2.00	93.75	315.05	9,451.50					
06/29/2024	32.00	0.00	30.00	2.00	93.75	315.05	9,451.50					
06/30/2024	32.00	0.00	30.00	2.00	93.75	315.05	9,451.50					
07/06/2024	32.00	0.00	31.00	1.00	96.88	315.53	9,781.50					

NOTE:

A-105 OUT 5/13 - IN 6/12 A-107 OUT 8/31 (personal) A-115 OUT 7/2 - IN 7/1 B-101 OUT 5/31 - IN 7/1 B-105 OUT 6/19 - IN 7/15

	FINASISU TERRACES A & B 2BR											
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)					
06/15/2024	16.00	0.00	15.00	1.00	93.75	456.00	6,840.00					
06/22/2024	16.00	0.00	15.00	1.00	93.75	456.00	6,840.00					
06/29/2024	16.00	0.00	15.00	1.00	93.75	456.00	6,840.00					
06/30/2024	16.00	0.00	15.00	1.00	93.75	456.00	6,840.00					
07/06/2024	16.00	0.00	16.00	0.00	100.00	457.50	7,320.00					

NOTE:

A-202 OUT 6/3 - IN 7/1

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	FINASISU TERRACES C										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
06/15/2024	35.00	0.00	32.00	3.00	91.43	455.25	14,568.00				
06/22/2024	35.00	0.00	31.00	4.00	88.57	454.45	14,088.00				
06/29/2024	35.00	0.00	31.00	4.00	88.57	454.45	14,088.00				
06/30/2024	35.00	0.00	28.00	7.00	80.00	454.29	12,720.00				
07/06/2024	35.00	0.00	30.00	5.00	85.71	456.00	13,680.00				

NOTE:

C-201 OUT 6/16 (moving to the US)

C-207 OUT 6/30 (transfer to D-401)

C-302 OUT 6/13 (move to a single detached unit)

C-304 OUT 7/27 (return to Tinian)

C-305 OUT 5/31 (moving off-island)

C-406 OUT 6/14 (off-island)

C-408 OUT 7/31 (found cheaper housing option)

	FINASISU TERRACES D										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
06/15/2024	35.00	0.00	31.00	4.00	88.57	536.81	16,641.00				
06/22/2024	35.00	0.00	31.00	4.00	88.57	536.81	16,641.00				
06/29/2024	35.00	0.00	31.00	4.00	88.57	536.81	16,641.00				
06/30/2024	35.00	0.00	31.00	4.00	88.57	536.81	16,641.00				
07/06/2024	35.00	0.00	32.00	3.00	91.43	534.09	17,091.00				

NOTE:

D-302 OUT 5/31 (deployed to Guam)

D-307 OUT 7/26 (evicted)

D-308 OUT 7/9 (personal)

D-309 OUT 3/31 (return to the US)

D-401 OUT 2/29 - IN 7/1 (from C-207)

D-405 OUT 3/30 (move to the US)

	GARAPAN COURTYARD A										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
06/15/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00				
06/22/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00				
06/29/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00				
06/30/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00				
07/06/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00				

NOTE:

A-110 OUT 5/27 (touchback)

A-205 OUT 7/10 (financial hardship)

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	GARAPAN COURTYARD B										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
06/15/2024	22.00	0.00	20.00	2.00	90.91	171.00	3,420.00				
06/22/2024	22.00	0.00	20.00	2.00	90.91	171.00	3,420.00				
06/29/2024	22.00	0.00	20.00	2.00	90.91	171.00	3,420.00				
06/30/2024	22.00	0.00	20.00	2.00	90.91	171.00	3,420.00				
07/06/2024	22.00	0.00	20.00	2.00	90.91	171.00	3,420.00				

NOTE:

B-201 OUT 4/30 - IN 8/1 B-202 OUT 3/31 (rehab)

	JP CENTRE APARTMENT										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
06/15/2024	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00				
06/22/2024	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00				
06/29/2024	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00				
06/30/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00				
07/06/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00				

NOTE:

301 OUT 6/30 (going back to Phil)

	NAVY HILL TERRACES											
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)					
06/15/2024	22.00	0.00	21.00	1.00	95.45	470.24	9,875.00					
06/22/2024	22.00	0.00	21.00	1.00	95.45	470.24	9,875.00					
06/29/2024	22.00	0.00	21.00	1.00	95.45	470.24	9,875.00					
06/30/2024	22.00	0.00	20.00	2.00	90.91	477.25	9,545.00					
07/06/2024	22.00	0.00	21.00	1.00	95.45	476.79	10,012.50					

NOTE:

NHT-203 OUT 6/15 - IN 7/1 (from 307)

NHT-307 OUT 6/30 - IN 8/1

	OCEAN VIEW TERRACES										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
06/15/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00				
06/22/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00				
06/29/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00				
06/30/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00				
07/06/2024	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00				

NOTE:

OVT-3 OUT 7/6 (moving to US)

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	SUNSET VIEW TERRACES											
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)					
06/15/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50					
06/22/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50					
06/29/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50					
06/30/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50					
07/06/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50					

	HILLTOP CONDO											
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)					
06/15/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50					
06/22/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50					
06/29/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50					
06/30/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50					
07/06/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50					

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