L&T GROUP OF COMPANIES, LTD. dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950 TEL: (670) 235-6527 TO 28 - RMS

FAX: (670) 235-6530

WEEKLY OCCUPANCY REPORT FOR APARTMENTS

01/16/2021 TO 02/06/2021

| | OVERALL | | | | | | | | | | |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) | | | | |
| 01/16/2021 | 263.00 | 2.00 | 245.00 | 16.00 | 93.87 | 429.41 | 105,205.00 | | | | |
| 01/23/2021 | 263.00 | 2.00 | 246.00 | 15.00 | 94.25 | 431.12 | 106,055.00 | | | | |
| 01/30/2021 | 263.00 | 2.00 | 245.00 | 16.00 | 93.87 | 431.37 | 105,685.00 | | | | |
| 01/31/2021 | 263.00 | 2.00 | 242.00 | 19.00 | 92.72 | 432.62 | 104,695.00 | | | | |
| 02/06/2021 | 263.00 | 2.00 | 247.00 | 14.00 | 94.64 | 432.65 | 106,865.00 | | | | |

| | FINASISU TERRACES A & B 1BR | | | | | | | | | | |
|------------|-----------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) | | | | |
| 01/16/2021 | 32.00 | 0.00 | 31.00 | 1.00 | 96.88 | 295.81 | 9,170.00 | | | | |
| 01/23/2021 | 32.00 | 0.00 | 31.00 | 1.00 | 96.88 | 295.81 | 9,170.00 | | | | |
| 01/30/2021 | 32.00 | 0.00 | 31.00 | 1.00 | 96.88 | 295.81 | 9,170.00 | | | | |
| 01/31/2021 | 32.00 | 0.00 | 30.00 | 2.00 | 93.75 | 296.33 | 8,890.00 | | | | |
| 02/06/2021 | 32.00 | 0.00 | 31.00 | 1.00 | 96.88 | 295.81 | 9,170.00 | | | | |

NOTE:

B-102 OUT 11/30 - IN 2/1

B-109 OUT 1/31 (UPGRADING TO C-309)

| | FINASISU TERRACES A & B 2BR | | | | | | | | | | |
|------------|-----------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) | | | | |
| 01/16/2021 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 431.25 | 6,900.00 | | | | |
| 01/23/2021 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 431.25 | 6,900.00 | | | | |
| 01/30/2021 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 431.25 | 6,900.00 | | | | |
| 01/31/2021 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 431.25 | 6,900.00 | | | | |
| 02/06/2021 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 431.25 | 6,900.00 | | | | |

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| | FINASISU TERRACES C | | | | | | | | | | |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) | | | | |
| 01/16/2021 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 421.76 | 14,340.00 | | | | |
| 01/23/2021 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 421.76 | 14,340.00 | | | | |
| 01/30/2021 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 421.76 | 14,340.00 | | | | |
| 01/31/2021 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 421.76 | 14,340.00 | | | | |
| 02/06/2021 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 420.57 | 14,720.00 | | | | |

NOTE:

C-309 OUT 12/31 - IN 2/1

| | FINASISU TERRACES D | | | | | | | | | | |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) | | | | |
| 01/16/2021 | 35.00 | 0.00 | 33.00 | 2.00 | 94.29 | 519.39 | 17,140.00 | | | | |
| 01/23/2021 | 35.00 | 0.00 | 33.00 | 2.00 | 94.29 | 519.39 | 17,140.00 | | | | |
| 01/30/2021 | 35.00 | 0.00 | 33.00 | 2.00 | 94.29 | 519.39 | 17,140.00 | | | | |
| 01/31/2021 | 35.00 | 0.00 | 32.00 | 3.00 | 91.43 | 518.44 | 16,590.00 | | | | |
| 02/06/2021 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 519.12 | 17,650.00 | | | | |

NOTE:

D-409 OUT 10/31 - IN 2/1 D-408 OUT 1/10 - IN 2/1

| | GARAPAN COURTYARD A | | | | | | | | | | |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) | | | | |
| 01/16/2021 | 22.00 | 0.00 | 18.00 | 4.00 | 81.82 | 166.11 | 2,990.00 | | | | |
| 01/23/2021 | 22.00 | 0.00 | 18.00 | 4.00 | 81.82 | 166.11 | 2,990.00 | | | | |
| 01/30/2021 | 22.00 | 0.00 | 18.00 | 4.00 | 81.82 | 166.11 | 2,990.00 | | | | |
| 01/31/2021 | 22.00 | 0.00 | 17.00 | 5.00 | 77.27 | 166.47 | 2,830.00 | | | | |
| 02/06/2021 | 22.00 | 0.00 | 17.00 | 5.00 | 77.27 | 166.47 | 2,830.00 | | | | |

NOTE:

A-110 OUT 4/30 - IN 1/1

A-208 OUT 4/30

A-210 OUT 4/30

A-211 OUT 8/31

A-102 OUT 11/30

| | GARAPAN COURTYARD B | | | | | | | | | | |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) | | | | |
| 01/16/2021 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 161.50 | 3,230.00 | | | | |
| 01/23/2021 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 161.50 | 3,230.00 | | | | |
| 01/30/2021 | 22.00 | 0.00 | 19.00 | 3.00 | 86.36 | 161.05 | 3,060.00 | | | | |
| 01/31/2021 | 22.00 | 0.00 | 19.00 | 3.00 | 86.36 | 161.05 | 3,060.00 | | | | |
| 02/06/2021 | 22.00 | 0.00 | 19.00 | 3.00 | 86.36 | 161.05 | 3,060.00 | | | | |

NOTE:

B-106 OUT 4/30 - IN 1/1 B-202 OUT 10/31 - IN 1/1 B-207 OUT 11/30

B-210 OUT 11/30

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| | JP CENTRE APARTMENT | | | | | | | | | | |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) | | | | |
| 01/16/2021 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 | | | | |
| 01/23/2021 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 | | | | |
| 01/30/2021 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 | | | | |
| 01/31/2021 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 | | | | |
| 02/06/2021 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 | | | | |

| | LOWER NAVY HILL | | | | | | | | | | |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) | | | | |
| 01/16/2021 | 22.00 | 1.00 | 20.00 | 1.00 | 95.24 | 446.00 | 8,920.00 | | | | |
| 01/23/2021 | 22.00 | 1.00 | 20.00 | 1.00 | 95.24 | 446.00 | 8,920.00 | | | | |
| 01/30/2021 | 22.00 | 1.00 | 20.00 | 1.00 | 95.24 | 446.00 | 8,920.00 | | | | |
| 01/31/2021 | 22.00 | 1.00 | 20.00 | 1.00 | 95.24 | 446.00 | 8,920.00 | | | | |
| 02/06/2021 | 22.00 | 1.00 | 21.00 | 0.00 | 100.00 | 446.19 | 9,370.00 | | | | |

NOTE:

LNH 302 OUT 1/15 - IN 2/1

| | OCEAN VIEW TERRACES | | | | | | | | | | |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) | | | | |
| 01/16/2021 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 679.00 | 13,580.00 | | | | |
| 01/23/2021 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 679.00 | 13,580.00 | | | | |
| 01/30/2021 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 679.00 | 13,580.00 | | | | |
| 01/31/2021 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 679.00 | 13,580.00 | | | | |
| 02/06/2021 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 679.00 | 13,580.00 | | | | |

NOTE:

OVT-3 OUT 11/15 - (no longer can afford the unit BSI employee furloughed)

| | SUNSET VIEW TERRACES | | | | | | | | | | |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) | | | | |
| 01/16/2021 | 24.00 | 1.00 | 22.00 | 1.00 | 95.65 | 617.05 | 13,575.00 | | | | |
| 01/23/2021 | 24.00 | 1.00 | 22.00 | 1.00 | 95.65 | 617.05 | 13,575.00 | | | | |
| 01/30/2021 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 618.48 | 14,225.00 | | | | |
| 01/31/2021 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 618.48 | 14,225.00 | | | | |
| 02/06/2021 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 618.48 | 14,225.00 | | | | |

NOTE:

SVT-4 OUT 12/31 - IN 1/26

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| | W&T | | | | | | | | | | |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) | | | | |
| 01/16/2021 | 22.00 | 0.00 | 19.00 | 3.00 | 86.36 | 713.16 | 13,550.00 | | | | |
| 01/23/2021 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 720.00 | 14,400.00 | | | | |
| 01/30/2021 | 22.00 | 0.00 | 19.00 | 3.00 | 86.36 | 713.16 | 13,550.00 | | | | |
| 01/31/2021 | 22.00 | 0.00 | 19.00 | 3.00 | 86.36 | 713.16 | 13,550.00 | | | | |
| 02/06/2021 | 22.00 | 0.00 | 19.00 | 3.00 | 86.36 | 713.16 | 13,550.00 | | | | |

NOTE:

WT-303 OUT 9/30 - IN 1/23

WT-205 OUT 10/31 (moved elsewhere, couldn't afford the rent anymore Club C employee furloughed. He moved to a house near NMC for \$500 so he down-graded)

WT-101 OUT 11/23 - IN 1/16

WT-302 OUT 12/12 - (moved/relocated to Hawaii for job reasons)

WT-303 OUT 1/24 (occupant has been off island since pandemic paying rent and decided not to return)

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