

L&T GROUP OF COMPANIES, LTD.

dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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WEEKLY OCCUPANCY REPORT FOR APARTMENTS

08/19/2023 TO 09/09/2023

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/19/2023	263.00	1.00	259.00	3.00	98.85	445.11	115,283.50
08/26/2023	263.00	1.00	260.00	2.00	99.24	445.63	115,863.50
08/31/2023	263.00	1.00	256.00	6.00	97.71	445.60	114,073.00
09/02/2023	263.00	1.00	258.00	4.00	98.47	445.00	114,811.00
09/09/2023	263.00	1.00	258.00	4.00	98.47	445.00	114,811.00

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/19/2023	32.00	0.00	31.00	1.00	96.88	310.76	9,633.50
08/26/2023	32.00	0.00	31.00	1.00	96.88	310.76	9,633.50
08/31/2023	32.00	0.00	29.00	3.00	90.63	311.14	9,023.00
09/02/2023	32.00	0.00	30.00	2.00	93.75	311.77	9,353.00
09/09/2023	32.00	0.00	30.00	2.00	93.75	311.77	9,353.00

NOTE:

A-102 OUT 7/31 - IN 9/1

A-104 OUT 8/31 - IN 9/15

A-105 OUT 6/30 - IN 8/14

B-106 OUT 10/3 (employee housing)

A-111 OUT 9/27 (going back for good to Phil)

B-102 OUT 7/20 - IN 8/15

B-109 OUT 8/31 - IN 10/1

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/19/2023	16.00	0.00	15.00	1.00	93.75	456.00	6,840.00
08/26/2023	16.00	0.00	15.00	1.00	93.75	456.00	6,840.00
08/31/2023	16.00	0.00	15.00	1.00	93.75	456.00	6,840.00
09/02/2023	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
09/09/2023	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00

NOTE:

A-201 7/31 - IN 9/1

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/19/2023	35.00	0.00	35.00	0.00	100.00	450.40	15,764.00
08/26/2023	35.00	0.00	35.00	0.00	100.00	450.40	15,764.00
08/31/2023	35.00	0.00	34.00	1.00	97.14	449.53	15,284.00
09/02/2023	35.00	0.00	34.00	1.00	97.14	449.53	15,284.00
09/09/2023	35.00	0.00	34.00	1.00	97.14	449.53	15,284.00

NOTE:

C-303 OUT 8/31 - IN 9/23

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/19/2023	35.00	0.00	34.00	1.00	97.14	534.68	18,179.00
08/26/2023	35.00	0.00	35.00	0.00	100.00	535.97	18,759.00
08/31/2023	35.00	0.00	35.00	0.00	100.00	535.97	18,759.00
09/02/2023	35.00	0.00	35.00	0.00	100.00	535.97	18,759.00
09/09/2023	35.00	0.00	35.00	0.00	100.00	535.97	18,759.00

NOTE:

D-102 OUT 9/30 (moving for good to the US)

D-208 OUT 9/20 (work remotely from the Philippines)

D-404 OUT 9/30 (family emergency)

D-410 OUT 7/31 - IN 8/21

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/19/2023	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
08/26/2023	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
08/31/2023	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
09/02/2023	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
09/09/2023	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/19/2023	22.00	0.00	22.00	0.00	100.00	171.55	3,774.00
08/26/2023	22.00	0.00	22.00	0.00	100.00	171.55	3,774.00
08/31/2023	22.00	0.00	22.00	0.00	100.00	171.55	3,774.00
09/02/2023	22.00	0.00	22.00	0.00	100.00	171.55	3,774.00
09/09/2023	22.00	0.00	22.00	0.00	100.00	171.55	3,774.00

NOTE:

A-204 OUT 9/9 (touchback)

B109 OUT 9/11 (medical)

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/19/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
08/26/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
08/31/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
09/02/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
09/09/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/19/2023	22.00	0.00	22.00	0.00	100.00	464.89	10,227.50
08/26/2023	22.00	0.00	22.00	0.00	100.00	464.89	10,227.50
08/31/2023	22.00	0.00	22.00	0.00	100.00	464.89	10,227.50
09/02/2023	22.00	0.00	22.00	0.00	100.00	464.89	10,227.50
09/09/2023	22.00	0.00	22.00	0.00	100.00	464.89	10,227.50

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/19/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
08/26/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
08/31/2023	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
09/02/2023	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
09/09/2023	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00

NOTE:

OVT-6 OUT 9/15 (lease terminated by RMS)

OVT-19 OUT 8/31 (CUC consulting project done)

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/19/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
08/26/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
08/31/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
09/02/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
09/09/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/19/2023	22.00	0.00	22.00	0.00	100.00	747.50	16,445.00
08/26/2023	22.00	0.00	22.00	0.00	100.00	747.50	16,445.00
08/31/2023	22.00	0.00	22.00	0.00	100.00	747.50	16,445.00
09/02/2023	22.00	0.00	22.00	0.00	100.00	747.50	16,445.00
09/09/2023	22.00	0.00	22.00	0.00	100.00	747.50	16,445.00

NOTE:

HTC 306 OUT 9/21 (moving off-island to the US for good)