

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

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### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

02/10/2024 TO 03/02/2024

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/10/2024	263.00	1.00	251.00	11.00	95.80	451.37	113,293.50
02/17/2024	263.00	1.00	252.00	10.00	96.18	449.29	113,220.50
02/24/2024	263.00	1.00	251.00	11.00	95.80	449.17	112,740.50
02/29/2024	263.00	1.00	242.00	20.00	92.37	449.92	108,880.00
03/02/2024	263.00	1.00	248.00	14.00	94.66	450.59	111,747.50

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/10/2024	32.00	0.00	30.00	2.00	93.75	315.07	9,452.00
02/17/2024	32.00	0.00	31.00	1.00	96.88	315.55	9,782.00
02/24/2024	32.00	0.00	31.00	1.00	96.88	315.55	9,782.00
02/29/2024	32.00	0.00	29.00	3.00	90.63	316.26	9,171.50
03/02/2024	32.00	0.00	30.00	2.00	93.75	316.72	9,501.50

#### NOTE:

A-104 OUT 2/29 - IN 4/1

B-102 OUT 1/14 - IN 2/15 (from D-403)

B-104 OUT 2/29 IN 3/23

B-107 OUT 2/5 (army deployment) - IN 3/1

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/10/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
02/17/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
02/24/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
02/29/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
03/02/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/10/2024	35.00	0.00	34.00	1.00	97.14	453.76	15,428.00
02/17/2024	35.00	0.00	34.00	1.00	97.14	453.76	15,428.00
02/24/2024	35.00	0.00	33.00	2.00	94.29	452.97	14,948.00
02/29/2024	35.00	0.00	31.00	4.00	88.57	455.87	14,132.00
03/02/2024	35.00	0.00	32.00	3.00	91.43	454.38	14,540.00

**NOTE:**

C-105 OUT 2/24 (laid off from work)  
C-208 OUT 2/29 (Crowne Housing)  
C-306 OUT 2/29 (up-grade to HTC-305)  
C-401 OUT 1/31 - IN 3/1

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/10/2024	35.00	0.00	34.00	1.00	97.14	537.68	18,281.00
02/17/2024	35.00	0.00	33.00	2.00	94.29	537.91	17,751.00
02/24/2024	35.00	0.00	33.00	2.00	94.29	537.91	17,751.00
02/29/2024	35.00	0.00	32.00	3.00	91.43	536.59	17,171.00
03/02/2024	35.00	0.00	32.00	3.00	91.43	536.59	17,171.00

**NOTE:**

D-209 OUT 3/11 (found lower priced unit)  
D-308 OUT 1/31 - IN 3/16  
D-401 OUT 2/29 (personal)  
D-403 OUT 2/14 (down-grade unit B-102)  
D-405 OUT 3/30 (move to the US)

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/10/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00
02/17/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00
02/24/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00
02/29/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00
03/02/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00

**NOTE:**

A-206 OUT 1/12 - IN 3/15

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/10/2024	22.00	0.00	19.00	3.00	86.36	170.68	3,243.00
02/17/2024	22.00	0.00	19.00	3.00	86.36	170.68	3,243.00
02/24/2024	22.00	0.00	19.00	3.00	86.36	170.68	3,243.00
02/29/2024	22.00	0.00	17.00	5.00	77.27	169.94	2,889.00
03/02/2024	22.00	0.00	18.00	4.00	81.82	170.33	3,066.00

**NOTE:**

B-105 OUT 2/29 (transfer to B208)  
B-202 OUT 1/6 - IN 3/1  
B 208 OUT 10/31 - IN 3/1 (from B-105)  
B-210 OUT 1/31 (crown barracks)

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/10/2024	12.00	0.00	11.00	1.00	91.67	166.09	1,827.00
02/17/2024	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
02/24/2024	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
02/29/2024	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
03/02/2024	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00

**NOTE:**

JPC 301 OUT 3/31 (personal)

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/10/2024	22.00	0.00	21.00	1.00	95.45	472.86	9,930.00
02/17/2024	22.00	0.00	21.00	1.00	95.45	472.86	9,930.00
02/24/2024	22.00	0.00	21.00	1.00	95.45	472.86	9,930.00
02/29/2024	22.00	0.00	21.00	1.00	95.45	472.86	9,930.00
03/02/2024	22.00	0.00	22.00	0.00	100.00	466.36	10,260.00

**NOTE:**

NHT 301 OUT 1/31 (transfer to 201) - IN 3/1 (from FTA B-104)

NHT 306 OUT 3/31 - IN 4/16

NHT 307 OUT 4/15 (upgrade to 306)

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/10/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
02/17/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
02/24/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
02/29/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
03/02/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00

**NOTE:**

OVT-17 OUT 3/6 (military deployment to Guam)

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/10/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
02/17/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
02/24/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
02/29/2024	24.00	1.00	22.00	1.00	95.65	610.11	13,422.50
03/02/2024	24.00	1.00	22.00	1.00	95.65	610.11	13,422.50

**NOTE:**

SVT-17 OUT 2/29 (personal) - IN 4/1

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/10/2024	22.00	0.00	21.00	1.00	95.45	742.62	15,595.00
02/17/2024	22.00	0.00	21.00	1.00	95.45	742.62	15,595.00
02/24/2024	22.00	0.00	21.00	1.00	95.45	742.62	15,595.00
02/29/2024	22.00	0.00	20.00	2.00	90.91	737.25	14,745.00
03/02/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50

**NOTE:**

**106 OUT 2/29 - IN 3/1**

**305 OUT 1/8 - IN 3/1 (from C-306)**