

L&T GROUP OF COMPANIES, LTD.

dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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WEEKLY OCCUPANCY REPORT FOR APARTMENTS

03/20/2021 TO 04/10/2021

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/20/2021	263.00	2.00	247.00	14.00	94.64	434.55	107,335.00
03/27/2021	263.00	2.00	247.00	14.00	94.64	434.55	107,335.00
03/31/2021	263.00	2.00	245.00	16.00	93.87	434.39	106,425.00
04/03/2021	263.00	2.00	247.00	14.00	94.64	433.95	107,185.00
04/10/2021	263.00	2.00	247.00	14.00	94.64	433.95	107,185.00

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/20/2021	32.00	0.00	31.00	1.00	96.88	297.42	9,220.00
03/27/2021	32.00	0.00	31.00	1.00	96.88	297.42	9,220.00
03/31/2021	32.00	0.00	31.00	1.00	96.88	297.42	9,220.00
04/03/2021	32.00	0.00	32.00	0.00	100.00	296.88	9,500.00
04/10/2021	32.00	0.00	32.00	0.00	100.00	296.88	9,500.00

NOTE:

A-105 OUT 4/30 (going back to live w/parents)

A-111 OUT 3/14 - IN 4/1

A-116 OUT 4/30 (moving to GYC-B204 due financial reason)

B-108 OUT 4/30 (moving to LNH 307)

B-112 OUT 4/30 (upgrading to D-204)

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/20/2021	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00
03/27/2021	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00
03/31/2021	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00
04/03/2021	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00
04/10/2021	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00

NOTE:

B-207 OUT 4/30 (going off-island)

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/20/2021	35.00	0.00	34.00	1.00	97.14	418.82	14,240.00
03/27/2021	35.00	0.00	34.00	1.00	97.14	418.82	14,240.00
03/31/2021	35.00	0.00	35.00	0.00	100.00	420.57	14,720.00
04/03/2021	35.00	0.00	35.00	0.00	100.00	420.57	14,720.00
04/10/2021	35.00	0.00	35.00	0.00	100.00	420.57	14,720.00

NOTE:

C-304 OUT 4/21 (FAMILY SIZE GREW NEED A 3BEDROOM UNIT)

C-307 OUT 2/28 - IN 4/1

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/20/2021	35.00	0.00	34.00	1.00	97.14	519.12	17,650.00
03/27/2021	35.00	0.00	34.00	1.00	97.14	519.12	17,650.00
03/31/2021	35.00	0.00	32.00	3.00	91.43	518.44	16,590.00
04/03/2021	35.00	0.00	33.00	2.00	94.29	517.27	17,070.00
04/10/2021	35.00	0.00	33.00	2.00	94.29	517.27	17,070.00

NOTE:

D-204 OUT 3/31 - IN 5/1

D-403 OUT 3/31 - IN 5/1

D-405 OUT 1/31 - IN 4/1

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/20/2021	22.00	0.00	17.00	5.00	77.27	166.47	2,830.00
03/27/2021	22.00	0.00	17.00	5.00	77.27	166.47	2,830.00
03/31/2021	22.00	0.00	17.00	5.00	77.27	166.47	2,830.00
04/03/2021	22.00	0.00	17.00	5.00	77.27	166.47	2,830.00
04/10/2021	22.00	0.00	17.00	5.00	77.27	166.47	2,830.00

NOTE:

A-208 OUT 4/30

A-210 OUT 4/30

A-211 OUT 8/31

A-102 OUT 11/30

A-203 OUT 1/31 - IN 3/12

A-106 OUT 2/15 (LEAVING DUE TO PERSONAL REASON)

A-205 OUT 4/30 (LEAVING DUE TO PERSONAL REASON)

A-206 OUT 4/30 (LEAVING DUE TO PERSONAL REASON)

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/20/2021	22.00	0.00	19.00	3.00	86.36	161.05	3,060.00
03/27/2021	22.00	0.00	19.00	3.00	86.36	161.05	3,060.00
03/31/2021	22.00	0.00	19.00	3.00	86.36	161.05	3,060.00
04/03/2021	22.00	0.00	19.00	3.00	86.36	161.05	3,060.00
04/10/2021	22.00	0.00	19.00	3.00	86.36	161.05	3,060.00

NOTE:

B-207 OUT 11/30

B-210 OUT 11/30

B-204 OUT 1/29 - IN 4/15

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/20/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
03/27/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
03/31/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
04/03/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
04/10/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00

LOWER NAVY HILL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/20/2021	22.00	1.00	21.00	0.00	100.00	446.19	9,370.00
03/27/2021	22.00	1.00	21.00	0.00	100.00	446.19	9,370.00
03/31/2021	22.00	1.00	20.00	1.00	95.24	452.00	9,040.00
04/03/2021	22.00	1.00	20.00	1.00	95.24	452.00	9,040.00
04/10/2021	22.00	1.00	20.00	1.00	95.24	452.00	9,040.00

NOTE:
LNH 307 OUT 3/31 - IN 5/1

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/20/2021	21.00	0.00	21.00	0.00	100.00	680.00	14,280.00
03/27/2021	21.00	0.00	21.00	0.00	100.00	680.00	14,280.00
03/31/2021	21.00	0.00	21.00	0.00	100.00	680.00	14,280.00
04/03/2021	21.00	0.00	21.00	0.00	100.00	680.00	14,280.00
04/10/2021	21.00	0.00	21.00	0.00	100.00	680.00	14,280.00

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/20/2021	24.00	1.00	22.00	1.00	95.65	617.05	13,575.00
03/27/2021	24.00	1.00	22.00	1.00	95.65	617.05	13,575.00
03/31/2021	24.00	1.00	22.00	1.00	95.65	617.05	13,575.00
04/03/2021	24.00	1.00	22.00	1.00	95.65	617.05	13,575.00
04/10/2021	24.00	1.00	22.00	1.00	95.65	617.05	13,575.00

NOTE:
SVT-16 OUT 2/28 - IN 4/22

W&T							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/20/2021	22.00	0.00	20.00	2.00	90.91	720.00	14,400.00
03/27/2021	22.00	0.00	20.00	2.00	90.91	720.00	14,400.00
03/31/2021	22.00	0.00	20.00	2.00	90.91	720.00	14,400.00
04/03/2021	22.00	0.00	20.00	2.00	90.91	720.00	14,400.00
04/10/2021	22.00	0.00	20.00	2.00	90.91	720.00	14,400.00

NOTE:

WT-205 OUT 10/31

WT-302 OUT 12/12