L&T GROUP OF COMPANIES, LTD. dba REALTY MANAGEMENT SERVICES

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WEEKLY OCCUPANCY REPORT FOR APARTMENTS

07/17/2021 TO 08/07/2021

	OVERALL										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
07/17/2021	263.00	2.00	251.00	10.00	96.17	438.76	110,130.00				
07/24/2021	263.00	2.00	251.00	10.00	96.17	440.24	110,500.00				
07/31/2021	263.00	2.00	246.00	15.00	94.25	439.96	108,230.00				
08/07/2021	263.00	2.00	247.00	14.00	94.64	440.61	108,830.00				

	FINASISU TERRACES A & B 1BR										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
07/17/2021	32.00	0.00	31.00	1.00	96.88	307.42	9,530.00				
07/24/2021	32.00	0.00	30.00	2.00	93.75	306.67	9,200.00				
07/31/2021	32.00	0.00	29.00	3.00	90.63	305.86	8,870.00				
08/07/2021	32.00	0.00	29.00	3.00	90.63	305.86	8,870.00				

NOTE:

A-104 OUT 8/31 (moving in with fiancé in C-304)

A-106 OUT 7/16 (upgraded to C-304)

A-116 OUT 9/10 (going off-island)

B-111 OUT 7/24 (moving back to her parents house)

B-105 OUT 7/31 (military deployment)

	FINASISU TERRACES A & B 2BR										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
07/17/2021	16.00	0.00	16.00	0.00	100.00	440.63	7,050.00				
07/24/2021	16.00	0.00	16.00	0.00	100.00	440.63	7,050.00				
07/31/2021	16.00	0.00	15.00	1.00	93.75	444.67	6,670.00				
08/07/2021	16.00	0.00	15.00	1.00	93.75	444.67	6,670.00				

NOTE:

A-206 OUT 7/31 (upgrading to Hilltop 302)

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	FINASISU TERRACES C										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
07/17/2021	35.00	0.00	34.00	1.00	97.14	421.18	14,320.00				
07/24/2021	35.00	0.00	34.00	1.00	97.14	421.18	14,320.00				
07/31/2021	35.00	0.00	32.00	3.00	91.43	420.63	13,460.00				
08/07/2021	35.00	0.00	32.00	3.00	91.43	420.63	13,460.00				

NOTE:

C-104 OUT 7/31 (leased a property)

C-209 OUT 7/31 (moving to Guam)

C-409 OUT 6/30 (moving to the states)

	FINASISU TERRACES D											
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)					
07/17/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00					
07/24/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00					
07/31/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00					
08/07/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00					

	GARAPAN COURTYARD A											
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)					
07/17/2021	22.00	0.00	18.00	4.00	81.82	168.33	3,030.00					
07/24/2021	22.00	0.00	18.00	4.00	81.82	168.33	3,030.00					
07/31/2021	22.00	0.00	18.00	4.00	81.82	168.33	3,030.00					
08/07/2021	22.00	0.00	18.00	4.00	81.82	168.33	3,030.00					

NOTE:

A-102 OUT 11/30

A-106 OUT 2/15

A-206 OUT 4/30

A-210 OUT 4/30

	GARAPAN COURTYARD B										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
07/17/2021	22.00	0.00	21.00	1.00	95.45	162.38	3,410.00				
07/24/2021	22.00	0.00	21.00	1.00	95.45	162.38	3,410.00				
07/31/2021	22.00	0.00	21.00	1.00	95.45	162.38	3,410.00				
08/07/2021	22.00	0.00	21.00	1.00	95.45	162.38	3,410.00				

NOTE:

B-210 OUT 11/30 (reserved to Gary)

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	JP CENTRE APARTMENT										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
07/17/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00				
07/24/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00				
07/31/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00				
08/07/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00				

	LOWER NAVY HILL											
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)					
07/17/2021	22.00	1.00	20.00	1.00	95.24	444.50	8,890.00					
07/24/2021	22.00	1.00	20.00	1.00	95.24	444.50	8,890.00					
07/31/2021	22.00	1.00	20.00	1.00	95.24	444.50	8,890.00					
08/07/2021	22.00	1.00	20.00	1.00	95.24	444.50	8,890.00					

NOTE:

NHT 303 OUT 7/14 - IN 8/15

	OCEAN VIEW TERRACES										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
07/17/2021	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00				
07/24/2021	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00				
07/31/2021	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00				
08/07/2021	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00				

NOTE:

OVT-6 OUT 5/31 - IN 7/24

OVT-16 OUT 7/31 (joining the family in the states but extended one more month)

	SUNSET VIEW TERRACES										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
07/17/2021	24.00	1.00	23.00	0.00	100.00	626.09	14,400.00				
07/24/2021	24.00	1.00	23.00	0.00	100.00	626.09	14,400.00				
07/31/2021	24.00	1.00	23.00	0.00	100.00	626.09	14,400.00				
08/07/2021	24.00	1.00	23.00	0.00	100.00	626.09	14,400.00				

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	W&T											
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)					
07/17/2021	22.00	0.00	21.00	1.00	95.45	740.48	15,550.00					
07/24/2021	22.00	0.00	21.00	1.00	95.45	740.48	15,550.00					
07/31/2021	22.00	0.00	21.00	1.00	95.45	740.48	15,550.00					
08/07/2021	22.00	0.00	22.00	0.00	100.00	734.09	16,150.00					

NOTE:

HT-302 OUT 12/12 - IN 8/1 (from A206)

HT-305 OUT 8/17 (needed to get a place in Garapan to open their business)

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