

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

TEL: (670) 235-6527 TO 28 - RMS

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### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

09/24/2022 TO 10/15/2022

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/24/2022	263.00	1.00	258.00	4.00	98.47	445.71	114,992.00
09/30/2022	263.00	1.00	255.00	7.00	97.33	445.69	113,651.50
10/01/2022	263.00	1.00	258.00	4.00	98.47	444.39	114,651.50
10/08/2022	263.00	1.00	258.00	4.00	98.47	444.39	114,651.50
10/15/2022	263.00	1.00	257.00	5.00	98.09	443.86	114,071.50

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/24/2022	32.00	0.00	32.00	0.00	100.00	309.78	9,913.00
09/30/2022	32.00	0.00	31.00	1.00	96.88	310.73	9,632.50
10/01/2022	32.00	0.00	31.00	1.00	96.88	310.73	9,632.50
10/08/2022	32.00	0.00	31.00	1.00	96.88	310.73	9,632.50
10/15/2022	32.00	0.00	31.00	1.00	96.88	310.73	9,632.50

**NOTE:**

**A-110 OUT 10/31 (upgrading to D-305)**

**B-112 OUT 9/30 - IN 11/1**

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/24/2022	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
09/30/2022	16.00	0.00	15.00	1.00	93.75	451.20	6,768.00
10/01/2022	16.00	0.00	15.00	1.00	93.75	451.20	6,768.00
10/08/2022	16.00	0.00	15.00	1.00	93.75	451.20	6,768.00
10/15/2022	16.00	0.00	15.00	1.00	93.75	451.20	6,768.00

**NOTE:**

**B-203 OUT 9/30 - IN 11/1**

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/24/2022	35.00	0.00	34.00	1.00	97.14	455.24	15,478.00
09/30/2022	35.00	0.00	34.00	1.00	97.14	455.24	15,478.00
10/01/2022	35.00	0.00	35.00	0.00	100.00	452.23	15,828.00
10/08/2022	35.00	0.00	35.00	0.00	100.00	452.23	15,828.00
10/15/2022	35.00	0.00	35.00	0.00	100.00	452.23	15,828.00

**NOTE:**

**C-104 OUT 10/22 (found a cheaper 2br unit closer to work)**

**C-309 OUT 8/24 - IN 10/1**

**C-409 OUT 11/10 (medical reasons)**

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/24/2022	35.00	0.00	33.00	2.00	94.29	537.06	17,723.00
09/30/2022	35.00	0.00	32.00	3.00	91.43	535.72	17,143.00
10/01/2022	35.00	0.00	33.00	2.00	94.29	534.03	17,623.00
10/08/2022	35.00	0.00	33.00	2.00	94.29	534.03	17,623.00
10/15/2022	35.00	0.00	32.00	3.00	91.43	532.59	17,043.00

**NOTE:**

**D-203 OUT 8/31 - IN 10/1 (from B-112)**

**D-206 OUT 11/10 (found a house in Kagman for a lower price)**

**D-305 OUT 9/30 - IN 11/1 (from A-110)**

**D-401 OUT 10/13 (moving to the states)**

**D-403 OUT 9/4 (INC pastor moved to INC provided housing)**

**D-405 OUT 10/17 (medical off-island care)**

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/24/2022	22.00	0.00	22.00	0.00	100.00	169.09	3,720.00
09/30/2022	22.00	0.00	22.00	0.00	100.00	169.09	3,720.00
10/01/2022	22.00	0.00	22.00	0.00	100.00	169.09	3,720.00
10/08/2022	22.00	0.00	22.00	0.00	100.00	169.09	3,720.00
10/15/2022	22.00	0.00	22.00	0.00	100.00	169.09	3,720.00

**NOTE:**

**A-102 OUT 10/19 (staying in Manila for good)**

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/24/2022	22.00	0.00	21.00	1.00	95.45	164.29	3,450.00
09/30/2022	22.00	0.00	21.00	1.00	95.45	164.29	3,450.00
10/01/2022	22.00	0.00	22.00	0.00	100.00	164.55	3,620.00
10/08/2022	22.00	0.00	22.00	0.00	100.00	164.55	3,620.00
10/15/2022	22.00	0.00	22.00	0.00	100.00	164.55	3,620.00

**NOTE:**

**B-202 OUT 8/31 - IN 10/1**

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/24/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
09/30/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
10/01/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
10/08/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
10/15/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/24/2022	22.00	0.00	22.00	0.00	100.00	462.95	10,185.00
09/30/2022	22.00	0.00	22.00	0.00	100.00	462.95	10,185.00
10/01/2022	22.00	0.00	22.00	0.00	100.00	462.95	10,185.00
10/08/2022	22.00	0.00	22.00	0.00	100.00	462.95	10,185.00
10/15/2022	22.00	0.00	22.00	0.00	100.00	462.95	10,185.00

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/24/2022	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
09/30/2022	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
10/01/2022	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
10/08/2022	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
10/15/2022	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/24/2022	24.00	1.00	23.00	0.00	100.00	624.57	14,365.00
09/30/2022	24.00	1.00	23.00	0.00	100.00	624.57	14,365.00
10/01/2022	24.00	1.00	23.00	0.00	100.00	624.57	14,365.00
10/08/2022	24.00	1.00	23.00	0.00	100.00	624.57	14,365.00
10/15/2022	24.00	1.00	23.00	0.00	100.00	624.57	14,365.00

**NOTE:**  
**SVT-28 OUT 10/31 (moving to Japan)**

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/24/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00
09/30/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00
10/01/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00
10/08/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00
10/15/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00

**NOTE:**

HTC 201 OUT 10/31 (moved to similarly priced apt but on the ground flr)

HTC 206 OUT 10/31 (personal reasons)