# L&T GROUP OF COMPANIES, LTD. dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950 TEL: (670) 235-6527 TO 28 - RMS

FAX: (670) 235-6530

## WEEKLY OCCUPANCY REPORT FOR APARTMENTS

03/12/2022 TO 04/02/2022

	OVERALL											
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)					
03/12/2022	263.00	1.00	253.00	9.00	96.56	437.78	110,757.50					
03/19/2022	263.00	1.00	253.00	9.00	96.56	439.20	111,117.50					
03/26/2022	263.00	1.00	252.00	10.00	96.18	439.63	110,787.50					
03/31/2022	263.00	1.00	250.00	12.00	95.42	440.55	110,137.50					
04/02/2022	263.00	1.00	253.00	9.00	96.56	439.28	111,138.00					

	FINASISU TERRACES A & B 1BR										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
03/12/2022	32.00	0.00	30.00	2.00	93.75	310.02	9,300.50				
03/19/2022	32.00	0.00	32.00	0.00	100.00	311.27	9,960.50				
03/26/2022	32.00	0.00	31.00	1.00	96.88	310.66	9,630.50				
03/31/2022	32.00	0.00	31.00	1.00	96.88	310.66	9,630.50				
04/02/2022	32.00	0.00	32.00	0.00	100.00	309.72	9,911.00				

#### NOTE:

A-101 OUT 1/31 - IN 3/19

A-106 OUT 2/24 - IN 3/14 (from GYC B-210) B-108 OUT 3/24 (Moved back to Guam) - IN 4/1

	FINASISU TERRACES A & B 2BR											
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)					
03/12/2022	16.00	0.00	16.00	0.00	100.00	444.25	7,108.00					
03/19/2022	16.00	0.00	16.00	0.00	100.00	444.25	7,108.00					
03/26/2022	16.00	0.00	16.00	0.00	100.00	444.25	7,108.00					
03/31/2022	16.00	0.00	16.00	0.00	100.00	444.25	7,108.00					
04/02/2022	16.00	0.00	16.00	0.00	100.00	444.25	7,108.00					

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	FINASISU TERRACES C										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
03/12/2022	35.00	0.00	35.00	0.00	100.00	433.03	15,156.00				
03/19/2022	35.00	0.00	35.00	0.00	100.00	433.03	15,156.00				
03/26/2022	35.00	0.00	35.00	0.00	100.00	433.03	15,156.00				
03/31/2022	35.00	0.00	34.00	1.00	97.14	431.65	14,676.00				
04/02/2022	35.00	0.00	34.00	1.00	97.14	431.65	14,676.00				

	FINASISU TERRACES D										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
03/12/2022	35.00	0.00	32.00	3.00	91.43	528.53	16,913.00				
03/19/2022	35.00	0.00	33.00	2.00	94.29	530.09	17,493.00				
03/26/2022	35.00	0.00	33.00	2.00	94.29	530.09	17,493.00				
03/31/2022	35.00	0.00	33.00	2.00	94.29	530.09	17,493.00				
04/02/2022	35.00	0.00	33.00	2.00	94.29	530.09	17,493.00				

## NOTE:

D-309 OUT 2/28 (found a cheaper place)

D-405 OUT 1/31 - IN 3/15

D-408 OUT 3/4 (1-month accommodation once SVT-8 is done he will move there)

	GARAPAN COURTYARD A										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
03/12/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00				
03/19/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00				
03/26/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00				
03/31/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00				
04/02/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00				

	GARAPAN COURTYARD B										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
03/12/2022	22.00	0.00	21.00	1.00	95.45	163.81	3,440.00				
03/19/2022	22.00	0.00	19.00	3.00	86.36	163.68	3,110.00				
03/26/2022	22.00	0.00	19.00	3.00	86.36	163.68	3,110.00				
03/31/2022	22.00	0.00	18.00	4.00	81.82	163.33	2,940.00				
04/02/2022	22.00	0.00	19.00	3.00	86.36	163.68	3,110.00				

## NOTE:

B-204 OUT 1/24 - IN 4/1

B-209 OUT 3/16 (move to FTA with fiancé)

B-210 OUT 3/13 (moved to FTA A-106)

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	JP CENTRE APARTMENT										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
03/12/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00				
03/19/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00				
03/26/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00				
03/31/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00				
04/02/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00				

	NAVY HILL TERRACES										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
03/12/2022	22.00	0.00	20.00	2.00	90.91	438.38	8,767.50				
03/19/2022	22.00	0.00	20.00	2.00	90.91	438.38	8,767.50				
03/26/2022	22.00	0.00	20.00	2.00	90.91	438.38	8,767.50				
03/31/2022	22.00	0.00	20.00	2.00	90.91	438.38	8,767.50				
04/02/2022	22.00	0.00	21.00	1.00	95.45	443.69	9,317.50				

NOTE:

NHT-102 OUT 2/14 - IN 4/1 NHT-305 OUT 2/28 - IN 4/16

	OCEAN VIEW TERRACES										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
03/12/2022	21.00	0.00	21.00	0.00	100.00	692.86	14,550.00				
03/19/2022	21.00	0.00	21.00	0.00	100.00	692.86	14,550.00				
03/26/2022	21.00	0.00	21.00	0.00	100.00	692.86	14,550.00				
03/31/2022	21.00	0.00	21.00	0.00	100.00	692.86	14,550.00				
04/02/2022	21.00	0.00	21.00	0.00	100.00	692.86	14,550.00				

	SUNSET VIEW TERRACES										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
03/12/2022	24.00	1.00	22.00	1.00	95.65	627.39	13,802.50				
03/19/2022	24.00	1.00	21.00	2.00	91.30	631.07	13,252.50				
03/26/2022	24.00	1.00	21.00	2.00	91.30	631.07	13,252.50				
03/31/2022	24.00	1.00	21.00	2.00	91.30	631.07	13,252.50				
04/02/2022	24.00	1.00	21.00	2.00	91.30	631.07	13,252.50				

NOTE:

SVT-21 OUT 3/3 (moving to a house)

SVT-19 OUT 3/19 (off-island for good to the US)

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	HILLTOP CONDO											
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)					
03/12/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00					
03/19/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00					
03/26/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00					
03/31/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00					
04/02/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00					

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