## L&T GROUP OF COMPANIES, LTD. dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950 TEL: (670) 235-6527 TO 28 - RMS

FAX: (670) 235-6530

## WEEKLY OCCUPANCY REPORT FOR APARTMENTS

11/20/2021 TO 12/11/2021

|            | OVERALL                 |               |                         |                 |                       |                   |                             |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|-----------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |  |  |  |  |
| 11/20/2021 | 263.00                  | 2.00          | 253.00                  | 8.00            | 96.93                 | 435.02            | 110,060.50                  |  |  |  |  |
| 11/27/2021 | 263.00                  | 2.00          | 253.00                  | 8.00            | 96.93                 | 435.02            | 110,060.50                  |  |  |  |  |
| 11/30/2021 | 263.00                  | 2.00          | 252.00                  | 9.00            | 96.55                 | 436.07            | 109,890.50                  |  |  |  |  |
| 12/04/2021 | 263.00                  | 2.00          | 254.00                  | 7.00            | 97.32                 | 436.06            | 110,760.50                  |  |  |  |  |
| 12/11/2021 | 263.00                  | 2.00          | 254.00                  | 7.00            | 97.32                 | 436.69            | 110,920.50                  |  |  |  |  |

|            | FINASISU TERRACES A & B 1BR |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-----------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT     | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 11/20/2021 | 32.00                       | 0.00          | 30.00                   | 2.00            | 93.75                 | 308.33            | 9,250.00                       |  |  |  |  |
| 11/27/2021 | 32.00                       | 0.00          | 30.00                   | 2.00            | 93.75                 | 308.33            | 9,250.00                       |  |  |  |  |
| 11/30/2021 | 32.00                       | 0.00          | 30.00                   | 2.00            | 93.75                 | 308.33            | 9,250.00                       |  |  |  |  |
| 12/04/2021 | 32.00                       | 0.00          | 30.00                   | 2.00            | 93.75                 | 308.33            | 9,250.00                       |  |  |  |  |
| 12/11/2021 | 32.00                       | 0.00          | 31.00                   | 1.00            | 96.88                 | 309.03            | 9,580.00                       |  |  |  |  |

## NOTE:

A-110 OUT 12/3 (moving to their own recently bought property)

A-112 OUT 8/31 - IN 12/1 B-105 OUT 7/31 - IN 12/8 B-111 OUT 10/31 - IN 11/20

|            | FINASISU TERRACES A & B 2BR |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-----------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT     | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 11/20/2021 | 16.00                       | 0.00          | 16.00                   | 0.00            | 100.00                | 448.75            | 7,180.00                       |  |  |  |  |
| 11/27/2021 | 16.00                       | 0.00          | 16.00                   | 0.00            | 100.00                | 448.75            | 7,180.00                       |  |  |  |  |
| 11/30/2021 | 16.00                       | 0.00          | 16.00                   | 0.00            | 100.00                | 448.75            | 7,180.00                       |  |  |  |  |
| 12/04/2021 | 16.00                       | 0.00          | 16.00                   | 0.00            | 100.00                | 448.75            | 7,180.00                       |  |  |  |  |
| 12/11/2021 | 16.00                       | 0.00          | 16.00                   | 0.00            | 100.00                | 448.75            | 7,180.00                       |  |  |  |  |

## NOTE:

B-204 OUT 12/20 (Off-island to SA Texas for good due to health reasons of daughter)

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|            | FINASISU TERRACES C     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 11/20/2021 | 35.00                   | 0.00          | 35.00                   | 0.00            | 100.00                | 429.37            | 15,028.00                      |  |  |  |  |
| 11/27/2021 | 35.00                   | 0.00          | 35.00                   | 0.00            | 100.00                | 429.37            | 15,028.00                      |  |  |  |  |
| 11/30/2021 | 35.00                   | 0.00          | 35.00                   | 0.00            | 100.00                | 429.37            | 15,028.00                      |  |  |  |  |
| 12/04/2021 | 35.00                   | 0.00          | 35.00                   | 0.00            | 100.00                | 429.37            | 15,028.00                      |  |  |  |  |
| 12/11/2021 | 35.00                   | 0.00          | 35.00                   | 0.00            | 100.00                | 429.37            | 15,028.00                      |  |  |  |  |

|            | FINASISU TERRACES D     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 11/20/2021 | 35.00                   | 0.00          | 34.00                   | 1.00            | 97.14                 | 525.29            | 17,860.00                      |  |  |  |  |
| 11/27/2021 | 35.00                   | 0.00          | 34.00                   | 1.00            | 97.14                 | 525.29            | 17,860.00                      |  |  |  |  |
| 11/30/2021 | 35.00                   | 0.00          | 34.00                   | 1.00            | 97.14                 | 525.29            | 17,860.00                      |  |  |  |  |
| 12/04/2021 | 35.00                   | 0.00          | 34.00                   | 1.00            | 97.14                 | 525.29            | 17,860.00                      |  |  |  |  |
| 12/11/2021 | 35.00                   | 0.00          | 34.00                   | 1.00            | 97.14                 | 525.29            | 17,860.00                      |  |  |  |  |

NOTE:

D-401 OUT 10/31 - IN 1/1

|            | GARAPAN COURTYARD A     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 11/20/2021 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 168.57            | 3,540.00                       |  |  |  |  |
| 11/27/2021 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 168.57            | 3,540.00                       |  |  |  |  |
| 11/30/2021 | 22.00                   | 0.00          | 20.00                   | 2.00            | 90.91                 | 168.50            | 3,370.00                       |  |  |  |  |
| 12/04/2021 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 168.57            | 3,540.00                       |  |  |  |  |
| 12/11/2021 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 168.57            | 3,540.00                       |  |  |  |  |

NOTE:

A-106 OUT 2/15 - IN 12/1

A-110 OUT 11/30 - reserved to Diego RMS staff

|            | GARAPAN COURTYARD B     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 11/20/2021 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 163.64            | 3,600.00                       |  |  |  |  |
| 11/27/2021 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 163.64            | 3,600.00                       |  |  |  |  |
| 11/30/2021 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 163.64            | 3,600.00                       |  |  |  |  |
| 12/04/2021 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 163.64            | 3,600.00                       |  |  |  |  |
| 12/11/2021 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 163.33            | 3,430.00                       |  |  |  |  |

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|            | JP CENTRE APARTMENT     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 11/20/2021 | 12.00                   | 0.00          | 12.00                   | 0.00            | 100.00                | 150.83            | 1,810.00                       |  |  |  |  |
| 11/27/2021 | 12.00                   | 0.00          | 12.00                   | 0.00            | 100.00                | 150.83            | 1,810.00                       |  |  |  |  |
| 11/30/2021 | 12.00                   | 0.00          | 12.00                   | 0.00            | 100.00                | 150.83            | 1,810.00                       |  |  |  |  |
| 12/04/2021 | 12.00                   | 0.00          | 12.00                   | 0.00            | 100.00                | 150.83            | 1,810.00                       |  |  |  |  |
| 12/11/2021 | 12.00                   | 0.00          | 12.00                   | 0.00            | 100.00                | 150.83            | 1,810.00                       |  |  |  |  |

|            | NAVY HILL TERRACES      |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 11/20/2021 | 22.00                   | 1.00          | 19.00                   | 2.00            | 90.48                 | 438.95            | 8,340.00                       |  |  |  |  |
| 11/27/2021 | 22.00                   | 1.00          | 19.00                   | 2.00            | 90.48                 | 438.95            | 8,340.00                       |  |  |  |  |
| 11/30/2021 | 22.00                   | 1.00          | 19.00                   | 2.00            | 90.48                 | 438.95            | 8,340.00                       |  |  |  |  |
| 12/04/2021 | 22.00                   | 1.00          | 19.00                   | 2.00            | 90.48                 | 438.95            | 8,340.00                       |  |  |  |  |
| 12/11/2021 | 22.00                   | 1.00          | 19.00                   | 2.00            | 90.48                 | 438.95            | 8,340.00                       |  |  |  |  |

NOTE:

NHT 106 OUT 10/30 (moving to Florida)

NHT 303 OUT 11/7 - IN 12/15

|            | OCEAN VIEW TERRACES     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 11/20/2021 | 21.00                   | 0.00          | 20.00                   | 1.00            | 95.24                 | 687.50            | 13,750.00                      |  |  |  |  |
| 11/27/2021 | 21.00                   | 0.00          | 20.00                   | 1.00            | 95.24                 | 687.50            | 13,750.00                      |  |  |  |  |
| 11/30/2021 | 21.00                   | 0.00          | 20.00                   | 1.00            | 95.24                 | 687.50            | 13,750.00                      |  |  |  |  |
| 12/04/2021 | 21.00                   | 0.00          | 21.00                   | 0.00            | 100.00                | 688.10            | 14,450.00                      |  |  |  |  |
| 12/11/2021 | 21.00                   | 0.00          | 21.00                   | 0.00            | 100.00                | 688.10            | 14,450.00                      |  |  |  |  |

NOTE:

OVT-8 OUT 9/30 - IN 12/1

|            | SUNSET VIEW TERRACES    |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 11/20/2021 | 24.00                   | 1.00          | 23.00                   | 0.00            | 100.00                | 624.02            | 14,352.50                      |  |  |  |  |
| 11/27/2021 | 24.00                   | 1.00          | 23.00                   | 0.00            | 100.00                | 624.02            | 14,352.50                      |  |  |  |  |
| 11/30/2021 | 24.00                   | 1.00          | 23.00                   | 0.00            | 100.00                | 624.02            | 14,352.50                      |  |  |  |  |
| 12/04/2021 | 24.00                   | 1.00          | 23.00                   | 0.00            | 100.00                | 624.02            | 14,352.50                      |  |  |  |  |
| 12/11/2021 | 24.00                   | 1.00          | 23.00                   | 0.00            | 100.00                | 624.02            | 14,352.50                      |  |  |  |  |

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|            | HILLTOP CONDO           |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 11/20/2021 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 730.95            | 15,350.00                      |  |  |  |  |
| 11/27/2021 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 730.95            | 15,350.00                      |  |  |  |  |
| 11/30/2021 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 730.95            | 15,350.00                      |  |  |  |  |
| 12/04/2021 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 730.95            | 15,350.00                      |  |  |  |  |
| 12/11/2021 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 730.95            | 15,350.00                      |  |  |  |  |

NOTE:

HTC-205 OUT 9/30 - IN 12/15

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