

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

12/31/2022 TO 01/21/2023

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/31/2022	263.00	1.00	249.00	13.00	95.04	442.53	110,189.50
01/07/2023	263.00	1.00	252.00	10.00	96.18	443.70	111,813.00
01/14/2023	263.00	1.00	253.00	9.00	96.56	445.74	112,773.00
01/21/2023	263.00	1.00	256.00	6.00	97.71	446.81	114,383.50

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/31/2022	32.00	0.00	30.00	2.00	93.75	310.10	9,303.00
01/07/2023	32.00	0.00	31.00	1.00	96.88	309.15	9,583.50
01/14/2023	32.00	0.00	31.00	1.00	96.88	309.15	9,583.50
01/21/2023	32.00	0.00	31.00	1.00	96.88	307.55	9,534.00

**NOTE:**

A-101 OUT 11/30 - IN 1/17

A-108 OUT 11/30 IN 1/4

B-101 OUT 1/20 (Upgrading to B-202)

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/31/2022	16.00	0.00	15.00	1.00	93.75	456.00	6,840.00
01/07/2023	16.00	0.00	15.00	1.00	93.75	456.00	6,840.00
01/14/2023	16.00	0.00	15.00	1.00	93.75	456.00	6,840.00
01/21/2023	16.00	0.00	16.00	0.00	100.00	457.50	7,320.00

**NOTE:**

B-202 OUT 12/31 - IN 1/21 (From B-101)

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/31/2022	35.00	0.00	32.00	3.00	91.43	454.38	14,540.00
01/07/2023	35.00	0.00	32.00	3.00	91.43	454.38	14,540.00
01/14/2023	35.00	0.00	32.00	3.00	91.43	454.38	14,540.00
01/21/2023	35.00	0.00	33.00	2.00	94.29	455.15	15,020.00

**NOTE:**

**C-105 OUT 11/14 IN 1/15**

**C-409 OUT 11/10 - IN 2/1**

**C-410 OUT 11/30 (relocating to the US)**

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/31/2022	35.00	0.00	32.00	3.00	91.43	531.84	17,019.00
01/07/2023	35.00	0.00	33.00	2.00	94.29	530.67	17,512.00
01/14/2023	35.00	0.00	34.00	1.00	97.14	532.12	18,092.00
01/21/2023	35.00	0.00	34.00	1.00	97.14	532.12	18,092.00

**NOTE:**

**D-206 OUT 11/10 - IN 1/1**

**D-302 OUT 11/30 - IN 1/14**

**D-405 OUT 10/17 (medical off-island care)**

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/31/2022	22.00	0.00	21.00	1.00	95.45	170.00	3,570.00
01/07/2023	22.00	0.00	21.00	1.00	95.45	170.00	3,570.00
01/14/2023	22.00	0.00	21.00	1.00	95.45	170.00	3,570.00
01/21/2023	22.00	0.00	21.00	1.00	95.45	170.00	3,570.00

**NOTE:**

**A-102 OUT 1/15 (found a cheaper unit)**

**A-109 OUT 12/31 (went back to the Phils for good)**

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/31/2022	22.00	0.00	22.00	0.00	100.00	164.55	3,620.00
01/07/2023	22.00	0.00	22.00	0.00	100.00	164.55	3,620.00
01/14/2023	22.00	0.00	21.00	1.00	95.45	164.29	3,450.00
01/21/2023	22.00	0.00	21.00	1.00	95.45	164.29	3,450.00

**NOTE:**

**B-202 OUT 1/31 (transfer to B207)**

**B-207 OUT 1/14 (from B-202)**

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/31/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
01/07/2023	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
01/14/2023	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
01/21/2023	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/31/2022	22.00	0.00	21.00	1.00	95.45	462.74	9,717.50
01/07/2023	22.00	0.00	21.00	1.00	95.45	462.74	9,717.50
01/14/2023	22.00	0.00	22.00	0.00	100.00	466.70	10,267.50
01/21/2023	22.00	0.00	22.00	0.00	100.00	466.70	10,267.50

**NOTE:**  
**NHT 302 OUT 12/31 - IN 1/11**

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/31/2022	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
01/07/2023	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
01/14/2023	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
01/21/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00

**NOTE:**  
**OVT-8 OUT 12/15 - IN 1/15**

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/31/2022	24.00	1.00	23.00	0.00	100.00	616.09	14,170.00
01/07/2023	24.00	1.00	23.00	0.00	100.00	616.09	14,170.00
01/14/2023	24.00	1.00	23.00	0.00	100.00	616.09	14,170.00
01/21/2023	24.00	1.00	23.00	0.00	100.00	616.09	14,170.00

**NOTE:**  
**SVT-15 OUT 1/31 (moved to a house)**

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/31/2022	22.00	0.00	21.00	1.00	95.45	752.38	15,800.00
01/07/2023	22.00	0.00	22.00	0.00	100.00	756.82	16,650.00
01/14/2023	22.00	0.00	22.00	0.00	100.00	756.82	16,650.00
01/21/2023	22.00	0.00	22.00	0.00	100.00	756.82	16,650.00

**NOTE:**

**HTC B-3 OUT 2/8 (personal reason)**

**HTC 205 OUT 12/14 - IN 1/1**