

**L&T GROUP OF COMPANIES, LTD.****dba REALTY MANAGEMENT SERVICES**

P.O. BOX 501280, SAIPAN, MP 96950

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**WEEKLY OCCUPANCY REPORT FOR APARTMENTS****10/21/2023 TO 11/11/2023**

| OVERALL    |                         |               |                         |                 |                       |                      |                                |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE<br>(\$) | FULL MONTH ROOM<br>INCOME (\$) |
| 10/21/2023 | 263.00                  | 1.00          | 254.00                  | 8.00            | 96.95                 | 445.29               | 113,102.50                     |
| 10/28/2023 | 263.00                  | 1.00          | 254.00                  | 8.00            | 96.95                 | 445.29               | 113,102.50                     |
| 10/31/2023 | 263.00                  | 1.00          | 249.00                  | 13.00           | 95.04                 | 448.02               | 111,558.00                     |
| 11/04/2023 | 263.00                  | 1.00          | 254.00                  | 8.00            | 96.95                 | 446.42               | 113,391.00                     |
| 11/11/2023 | 263.00                  | 1.00          | 253.00                  | 9.00            | 96.56                 | 447.49               | 113,214.00                     |

| FINASISU TERRACES A & B 1BR |                         |               |                         |                 |                       |                      |                                |
|-----------------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE                        | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE<br>(\$) | FULL MONTH ROOM<br>INCOME (\$) |
| 10/21/2023                  | 32.00                   | 0.00          | 31.00                   | 1.00            | 96.88                 | 313.95               | 9,732.50                       |
| 10/28/2023                  | 32.00                   | 0.00          | 31.00                   | 1.00            | 96.88                 | 313.95               | 9,732.50                       |
| 10/31/2023                  | 32.00                   | 0.00          | 29.00                   | 3.00            | 90.63                 | 314.55               | 9,122.00                       |
| 11/04/2023                  | 32.00                   | 0.00          | 30.00                   | 2.00            | 93.75                 | 315.07               | 9,452.00                       |
| 11/11/2023                  | 32.00                   | 0.00          | 30.00                   | 2.00            | 93.75                 | 315.07               | 9,452.00                       |

**NOTE:****A-101 OUT 10/31 - IN 11/18****A-111 OUT 9/27 - IN 10/16****B-106 OUT 9/30 - IN 11/1 (from D-303)****B-108 OUT 10/31 - IN 11/18**

| FINASISU TERRACES A & B 2BR |                         |               |                         |                 |                       |                      |                                |
|-----------------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE                        | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE<br>(\$) | FULL MONTH ROOM<br>INCOME (\$) |
| 10/21/2023                  | 16.00                   | 0.00          | 16.00                   | 0.00            | 100.00                | 453.00               | 7,248.00                       |
| 10/28/2023                  | 16.00                   | 0.00          | 16.00                   | 0.00            | 100.00                | 453.00               | 7,248.00                       |
| 10/31/2023                  | 16.00                   | 0.00          | 16.00                   | 0.00            | 100.00                | 453.00               | 7,248.00                       |
| 11/04/2023                  | 16.00                   | 0.00          | 16.00                   | 0.00            | 100.00                | 453.00               | 7,248.00                       |
| 11/11/2023                  | 16.00                   | 0.00          | 16.00                   | 0.00            | 100.00                | 453.00               | 7,248.00                       |

| FINASISU TERRACES C |                      |               |                      |              |                    |                   |                             |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE                | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 10/21/2023          | 35.00                | 0.00          | 35.00                | 0.00         | 100.00             | 450.40            | 15,764.00                   |
| 10/28/2023          | 35.00                | 0.00          | 35.00                | 0.00         | 100.00             | 450.40            | 15,764.00                   |
| 10/31/2023          | 35.00                | 0.00          | 35.00                | 0.00         | 100.00             | 450.40            | 15,764.00                   |
| 11/04/2023          | 35.00                | 0.00          | 35.00                | 0.00         | 100.00             | 450.40            | 15,764.00                   |
| 11/11/2023          | 35.00                | 0.00          | 35.00                | 0.00         | 100.00             | 450.40            | 15,764.00                   |

| FINASISU TERRACES D |                      |               |                      |              |                    |                   |                             |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE                | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 10/21/2023          | 35.00                | 0.00          | 32.00                | 3.00         | 91.43              | 540.41            | 17,293.00                   |
| 10/28/2023          | 35.00                | 0.00          | 32.00                | 3.00         | 91.43              | 540.41            | 17,293.00                   |
| 10/31/2023          | 35.00                | 0.00          | 31.00                | 4.00         | 88.57              | 539.13            | 16,713.00                   |
| 11/04/2023          | 35.00                | 0.00          | 33.00                | 2.00         | 94.29              | 533.76            | 17,614.00                   |
| 11/11/2023          | 35.00                | 0.00          | 33.00                | 2.00         | 94.29              | 533.76            | 17,614.00                   |

**NOTE:**

D-102 OUT 9/30 - IN 11/1 (from A-101)

D-208 OUT 9/20 - IN 11/1

D-303 OUT 10/31 (downgrading to B-106)

D-401 OUT 11/17 (NMHC assistance over)

D-404 OUT 9/21 (family emergency)

| GARAPAN COURTYARD A |                      |               |                      |              |                    |                   |                             |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE                | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 10/21/2023          | 22.00                | 0.00          | 21.00                | 1.00         | 95.45              | 177.00            | 3,717.00                    |
| 10/28/2023          | 22.00                | 0.00          | 21.00                | 1.00         | 95.45              | 177.00            | 3,717.00                    |
| 10/31/2023          | 22.00                | 0.00          | 21.00                | 1.00         | 95.45              | 177.00            | 3,717.00                    |
| 11/04/2023          | 22.00                | 0.00          | 22.00                | 0.00         | 100.00             | 177.00            | 3,894.00                    |
| 11/11/2023          | 22.00                | 0.00          | 22.00                | 0.00         | 100.00             | 177.00            | 3,894.00                    |

**NOTE:**

A-204 OUT 9/30 - IN 11/1

| GARAPAN COURTYARD B |                      |               |                      |              |                    |                   |                             |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE                | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 10/21/2023          | 22.00                | 0.00          | 22.00                | 0.00         | 100.00             | 171.55            | 3,774.00                    |
| 10/28/2023          | 22.00                | 0.00          | 22.00                | 0.00         | 100.00             | 171.55            | 3,774.00                    |
| 10/31/2023          | 22.00                | 0.00          | 20.00                | 2.00         | 90.91              | 171.00            | 3,420.00                    |
| 11/04/2023          | 22.00                | 0.00          | 20.00                | 2.00         | 90.91              | 171.00            | 3,420.00                    |
| 11/11/2023          | 22.00                | 0.00          | 19.00                | 3.00         | 86.36              | 170.68            | 3,243.00                    |

**NOTE:**

B-106 OUT 11/6 (Touchback)

B-207 & B 208 OUT 10/31 (upgrading to NHT B-3)

| JP CENTRE APARTMENT |                      |               |                      |              |                    |                   |                             |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE                | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 10/21/2023          | 12.00                | 0.00          | 12.00                | 0.00         | 100.00             | 162.83            | 1,954.00                    |
| 10/28/2023          | 12.00                | 0.00          | 12.00                | 0.00         | 100.00             | 162.83            | 1,954.00                    |
| 10/31/2023          | 12.00                | 0.00          | 12.00                | 0.00         | 100.00             | 162.83            | 1,954.00                    |
| 11/04/2023          | 12.00                | 0.00          | 12.00                | 0.00         | 100.00             | 162.83            | 1,954.00                    |
| 11/11/2023          | 12.00                | 0.00          | 12.00                | 0.00         | 100.00             | 162.83            | 1,954.00                    |

| NAVY HILL TERRACES |                      |               |                      |              |                    |                   |                             |
|--------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE               | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 10/21/2023         | 22.00                | 0.00          | 21.00                | 1.00         | 95.45              | 466.79            | 9,802.50                    |
| 10/28/2023         | 22.00                | 0.00          | 21.00                | 1.00         | 95.45              | 466.79            | 9,802.50                    |
| 10/31/2023         | 22.00                | 0.00          | 21.00                | 1.00         | 95.45              | 466.79            | 9,802.50                    |
| 11/04/2023         | 22.00                | 0.00          | 22.00                | 0.00         | 100.00             | 464.89            | 10,227.50                   |
| 11/11/2023         | 22.00                | 0.00          | 22.00                | 0.00         | 100.00             | 464.89            | 10,227.50                   |

**NOTE:**

NHT B-3 OUT 9/28 - IN 11/1

NHT 202 OUT 12/31 (personal)

| OCEAN VIEW TERRACES |                      |               |                      |              |                    |                   |                             |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE                | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 10/21/2023          | 21.00                | 0.00          | 20.00                | 1.00         | 95.24              | 690.00            | 13,800.00                   |
| 10/28/2023          | 21.00                | 0.00          | 20.00                | 1.00         | 95.24              | 690.00            | 13,800.00                   |
| 10/31/2023          | 21.00                | 0.00          | 20.00                | 1.00         | 95.24              | 690.00            | 13,800.00                   |
| 11/04/2023          | 21.00                | 0.00          | 20.00                | 1.00         | 95.24              | 690.00            | 13,800.00                   |
| 11/11/2023          | 21.00                | 0.00          | 20.00                | 1.00         | 95.24              | 690.00            | 13,800.00                   |

**NOTE:**

OVT-12 OUT 9/30 - IN 12/1

| SUNSET VIEW TERRACES |                      |               |                      |              |                    |                   |                             |
|----------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE                 | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 10/21/2023           | 24.00                | 1.00          | 23.00                | 0.00         | 100.00             | 611.85            | 14,072.50                   |
| 10/28/2023           | 24.00                | 1.00          | 23.00                | 0.00         | 100.00             | 611.85            | 14,072.50                   |
| 10/31/2023           | 24.00                | 1.00          | 23.00                | 0.00         | 100.00             | 611.85            | 14,072.50                   |
| 11/04/2023           | 24.00                | 1.00          | 23.00                | 0.00         | 100.00             | 611.85            | 14,072.50                   |
| 11/11/2023           | 24.00                | 1.00          | 23.00                | 0.00         | 100.00             | 611.85            | 14,072.50                   |

| HILLTOP CONDO |                         |               |                         |                 |                       |                      |                                |
|---------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE          | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE<br>(\$) | FULL MONTH ROOM<br>INCOME (\$) |
| 10/21/2023    | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 759.29               | 15,945.00                      |
| 10/28/2023    | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 759.29               | 15,945.00                      |
| 10/31/2023    | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 759.29               | 15,945.00                      |
| 11/04/2023    | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 759.29               | 15,945.00                      |
| 11/11/2023    | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 759.29               | 15,945.00                      |

**NOTE:**

**HTC B-1 OUT 10/21 - IN 12/1**