

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

06/05/2021 TO 07/03/2021

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/05/2021	263.00	2.00	249.00	12.00	95.40	442.01	110,060.00
06/12/2021	263.00	2.00	248.00	13.00	95.02	439.96	109,110.00
06/19/2021	263.00	2.00	247.00	14.00	94.64	439.11	108,460.00
06/26/2021	263.00	2.00	249.00	12.00	95.40	439.32	109,390.00
06/30/2021	263.00	2.00	246.00	15.00	94.25	440.04	108,250.00
07/03/2021	263.00	2.00	249.00	12.00	95.40	438.07	109,080.00

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/05/2021	32.00	0.00	29.00	3.00	90.63	305.86	8,870.00
06/12/2021	32.00	0.00	29.00	3.00	90.63	305.86	8,870.00
06/19/2021	32.00	0.00	29.00	3.00	90.63	305.86	8,870.00
06/26/2021	32.00	0.00	30.00	2.00	93.75	305.00	9,150.00
06/30/2021	32.00	0.00	29.00	3.00	90.63	305.86	8,870.00
07/03/2021	32.00	0.00	31.00	1.00	96.88	307.42	9,530.00

**NOTE:**

A-104 OUT 8/31 (moving in with fiancé in C-304)

A-106 OUT 7/16 (upgraded to C-304)

A-116 OUT 9/10 (going off-island)

B-111 OUT 7/24 (moving back to her parents house)

B-105 OUT 7/31 (military deployment)

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/05/2021	16.00	0.00	16.00	0.00	100.00	440.63	7,050.00
06/12/2021	16.00	0.00	16.00	0.00	100.00	440.63	7,050.00
06/19/2021	16.00	0.00	16.00	0.00	100.00	440.63	7,050.00
06/26/2021	16.00	0.00	16.00	0.00	100.00	440.63	7,050.00
06/30/2021	16.00	0.00	16.00	0.00	100.00	440.63	7,050.00
07/03/2021	16.00	0.00	16.00	0.00	100.00	440.63	7,050.00

**NOTE:**

A-206 OUT 7/31 (upgrading to Hilltop 302)

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/05/2021	35.00	0.00	35.00	0.00	100.00	420.00	14,700.00
06/12/2021	35.00	0.00	35.00	0.00	100.00	420.00	14,700.00
06/19/2021	35.00	0.00	35.00	0.00	100.00	420.00	14,700.00
06/26/2021	35.00	0.00	35.00	0.00	100.00	420.00	14,700.00
06/30/2021	35.00	0.00	33.00	2.00	94.29	419.39	13,840.00
07/03/2021	35.00	0.00	33.00	2.00	94.29	419.39	13,840.00

**NOTE:**

**C-104 OUT 7/31 (leased a property)**

**C-209 OUT 7/31 (moving to Guam)**

**C-409 OUT 6/30 (moving to the states)**

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/05/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00
06/12/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00
06/19/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00
06/26/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00
06/30/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00
07/03/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/05/2021	22.00	0.00	17.00	5.00	77.27	168.24	2,860.00
06/12/2021	22.00	0.00	17.00	5.00	77.27	168.24	2,860.00
06/19/2021	22.00	0.00	17.00	5.00	77.27	168.24	2,860.00
06/26/2021	22.00	0.00	17.00	5.00	77.27	168.24	2,860.00
06/30/2021	22.00	0.00	17.00	5.00	77.27	168.24	2,860.00
07/03/2021	22.00	0.00	17.00	5.00	77.27	168.24	2,860.00

**NOTE:**

**A-102 OUT 11/30**

**A-106 OUT 2/15**

**A-206 OUT 4/30**

**A-210 OUT 4/30**

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/05/2021	22.00	0.00	20.00	2.00	90.91	162.00	3,240.00
06/12/2021	22.00	0.00	20.00	2.00	90.91	162.00	3,240.00
06/19/2021	22.00	0.00	20.00	2.00	90.91	162.00	3,240.00
06/26/2021	22.00	0.00	20.00	2.00	90.91	162.00	3,240.00
06/30/2021	22.00	0.00	20.00	2.00	90.91	162.00	3,240.00
07/03/2021	22.00	0.00	21.00	1.00	95.45	162.38	3,410.00

**NOTE:**

**B-210 OUT 11/30 (reserved to Gary)**

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/05/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
06/12/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
06/19/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
06/26/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
06/30/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
07/03/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/05/2021	22.00	1.00	21.00	0.00	100.00	444.76	9,340.00
06/12/2021	22.00	1.00	21.00	0.00	100.00	444.76	9,340.00
06/19/2021	22.00	1.00	21.00	0.00	100.00	444.76	9,340.00
06/26/2021	22.00	1.00	21.00	0.00	100.00	444.76	9,340.00
06/30/2021	22.00	1.00	21.00	0.00	100.00	444.76	9,340.00
07/03/2021	22.00	1.00	21.00	0.00	100.00	444.76	9,340.00

**NOTE:**

**NHT 303 OUT 7/14 - IN 8/15**

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/05/2021	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
06/12/2021	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
06/19/2021	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
06/26/2021	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
06/30/2021	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
07/03/2021	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00

**NOTE:**

**OVT-6 OUT 5/31 - IN 7/24**

**OVT-16 OUT 7/31 (joining the family in the states but extended one more month)**

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/05/2021	24.00	1.00	23.00	0.00	100.00	626.09	14,400.00
06/12/2021	24.00	1.00	23.00	0.00	100.00	626.09	14,400.00
06/19/2021	24.00	1.00	22.00	1.00	95.65	625.00	13,750.00
06/26/2021	24.00	1.00	23.00	0.00	100.00	626.09	14,400.00
06/30/2021	24.00	1.00	23.00	0.00	100.00	626.09	14,400.00
07/03/2021	24.00	1.00	23.00	0.00	100.00	626.09	14,400.00

W&T							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/05/2021	22.00	0.00	21.00	1.00	95.45	745.24	15,650.00
06/12/2021	22.00	0.00	20.00	2.00	90.91	735.00	14,700.00
06/19/2021	22.00	0.00	20.00	2.00	90.91	735.00	14,700.00
06/26/2021	22.00	0.00	20.00	2.00	90.91	735.00	14,700.00
06/30/2021	22.00	0.00	20.00	2.00	90.91	735.00	14,700.00
07/03/2021	22.00	0.00	20.00	2.00	90.91	735.00	14,700.00

**NOTE:**

**HTC-302 OUT 12/12 - IN 8/1 (from A206)**

**HTC-305 OUT 8/17 (needed to get a place in Garapan to open their business)**