

L&T GROUP OF COMPANIES, LTD.

dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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WEEKLY OCCUPANCY REPORT FOR APARTMENTS

10/01/2022 TO 10/22/2022

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/01/2022	263.00	1.00	258.00	4.00	98.47	444.79	114,756.00
10/08/2022	263.00	1.00	258.00	4.00	98.47	444.79	114,756.00
10/15/2022	263.00	1.00	257.00	5.00	98.09	444.26	114,176.00
10/22/2022	263.00	1.00	253.00	9.00	96.56	444.53	112,466.00

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/01/2022	32.00	0.00	31.00	1.00	96.88	310.73	9,632.50
10/08/2022	32.00	0.00	31.00	1.00	96.88	310.73	9,632.50
10/15/2022	32.00	0.00	31.00	1.00	96.88	310.73	9,632.50
10/22/2022	32.00	0.00	31.00	1.00	96.88	310.73	9,632.50

NOTE:

A-110 OUT 10/31 (upgrading to D-305)

B-112 OUT 9/30 - IN 11/1

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/01/2022	16.00	0.00	15.00	1.00	93.75	451.20	6,768.00
10/08/2022	16.00	0.00	15.00	1.00	93.75	451.20	6,768.00
10/15/2022	16.00	0.00	15.00	1.00	93.75	451.20	6,768.00
10/22/2022	16.00	0.00	14.00	2.00	87.50	449.14	6,288.00

NOTE:

A-204 OUT 10/21 (found a cheaper 2br unit closer to work)

B-203 OUT 9/30 - IN 11/1

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/01/2022	35.00	0.00	35.00	0.00	100.00	458.00	16,030.00
10/08/2022	35.00	0.00	35.00	0.00	100.00	458.00	16,030.00
10/15/2022	35.00	0.00	35.00	0.00	100.00	458.00	16,030.00
10/22/2022	35.00	0.00	34.00	1.00	97.14	457.35	15,550.00

NOTE:

C-104 OUT 10/22 (found a cheaper 2br unit closer to work)

C-309 OUT 8/24 - IN 10/1

C-409 OUT 11/10 (medical reasons)

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/01/2022	35.00	0.00	33.00	2.00	94.29	534.03	17,623.00
10/08/2022	35.00	0.00	33.00	2.00	94.29	534.03	17,623.00
10/15/2022	35.00	0.00	32.00	3.00	91.43	532.59	17,043.00
10/22/2022	35.00	0.00	31.00	4.00	88.57	531.06	16,463.00

NOTE:

D-203 OUT 8/31 - IN 10/1 (from B-112)

D-206 OUT 11/10 (found a house in Kagman for a lower price)

D-305 OUT 9/30 - IN 11/1 (from A-110)

D-401 OUT 10/13 (moving to the states)

D-403 OUT 9/4 (INC pastor moved to INC provided housing)

D-405 OUT 10/17 (medical off-island care)

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/01/2022	22.00	0.00	22.00	0.00	100.00	169.09	3,720.00
10/08/2022	22.00	0.00	22.00	0.00	100.00	169.09	3,720.00
10/15/2022	22.00	0.00	22.00	0.00	100.00	169.09	3,720.00
10/22/2022	22.00	0.00	21.00	1.00	95.45	169.05	3,550.00

NOTE:

A-102 OUT 10/19 (staying in Manila for good)

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/01/2022	22.00	0.00	22.00	0.00	100.00	164.55	3,620.00
10/08/2022	22.00	0.00	22.00	0.00	100.00	164.55	3,620.00
10/15/2022	22.00	0.00	22.00	0.00	100.00	164.55	3,620.00
10/22/2022	22.00	0.00	22.00	0.00	100.00	164.55	3,620.00

NOTE:

B-202 OUT 8/31 - IN 10/1

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/01/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
10/08/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
10/15/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
10/22/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/01/2022	22.00	0.00	22.00	0.00	100.00	462.95	10,185.00
10/08/2022	22.00	0.00	22.00	0.00	100.00	462.95	10,185.00
10/15/2022	22.00	0.00	22.00	0.00	100.00	462.95	10,185.00
10/22/2022	22.00	0.00	22.00	0.00	100.00	462.95	10,185.00

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/01/2022	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
10/08/2022	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
10/15/2022	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
10/22/2022	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/01/2022	24.00	1.00	23.00	0.00	100.00	620.33	14,267.50
10/08/2022	24.00	1.00	23.00	0.00	100.00	620.33	14,267.50
10/15/2022	24.00	1.00	23.00	0.00	100.00	620.33	14,267.50
10/22/2022	24.00	1.00	23.00	0.00	100.00	620.33	14,267.50

NOTE:
SVT-28 OUT 10/31 (moving to Japan)

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/01/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00
10/08/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00
10/15/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00
10/22/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00

NOTE:

HTC 201 OUT 10/31 (moved to similarly priced apt but on the ground flr)

HTC 205 OUT 12/14 (moving to Yap for work)

HTC 206 OUT 10/31 - IN 11/1 (from unit 306)

HTC 306 OUT 10/31 (moved to 206 major repairs needed in unit)