# L&T GROUP OF COMPANIES, LTD. dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950 TEL: (670) 235-6527 TO 28 - RMS

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# WEEKLY OCCUPANCY REPORT FOR APARTMENTS

01/29/2022 TO 02/19/2022

|            | OVERALL                 |               |                         |                 |                       |                   |                                |  |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |  |
| 01/29/2022 | 263.00                  | 1.00          | 253.00                  | 9.00            | 96.56                 | 438.73            | 110,999.00                     |  |  |  |  |  |
| 01/31/2022 | 263.00                  | 1.00          | 247.00                  | 15.00           | 94.27                 | 437.36            | 108,029.00                     |  |  |  |  |  |
| 02/05/2022 | 263.00                  | 1.00          | 254.00                  | 8.00            | 96.95                 | 439.87            | 111,727.00                     |  |  |  |  |  |
| 02/12/2022 | 263.00                  | 1.00          | 253.00                  | 9.00            | 96.56                 | 440.94            | 111,557.00                     |  |  |  |  |  |
| 02/19/2022 | 263.00                  | 1.00          | 254.00                  | 8.00            | 96.95                 | 440.31            | 111,837.50                     |  |  |  |  |  |

|            | FINASISU TERRACES A & B 1BR |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-----------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT     | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 01/29/2022 | 32.00                       | 0.00          | 31.00                   | 1.00            | 96.88                 | 310.65            | 9,630.00                       |  |  |  |  |
| 01/31/2022 | 32.00                       | 0.00          | 29.00                   | 3.00            | 90.63                 | 311.03            | 9,020.00                       |  |  |  |  |
| 02/05/2022 | 32.00                       | 0.00          | 30.00                   | 2.00            | 93.75                 | 311.67            | 9,350.00                       |  |  |  |  |
| 02/12/2022 | 32.00                       | 0.00          | 30.00                   | 2.00            | 93.75                 | 311.67            | 9,350.00                       |  |  |  |  |
| 02/19/2022 | 32.00                       | 0.00          | 31.00                   | 1.00            | 96.88                 | 310.66            | 9,630.50                       |  |  |  |  |

#### NOTE:

A-101 OUT 1/31 - IN 3/19 B-102 OUT 1/7 - IN 2/1 (from D-405)

B-113 OUT 1/31 - IN 2/19

|            | FINASISU TERRACES A & B 2BR |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-----------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT     | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 01/29/2022 | 16.00                       | 0.00          | 15.00                   | 1.00            | 93.75                 | 446.67            | 6,700.00                       |  |  |  |  |
| 01/31/2022 | 16.00                       | 0.00          | 15.00                   | 1.00            | 93.75                 | 446.67            | 6,700.00                       |  |  |  |  |
| 02/05/2022 | 16.00                       | 0.00          | 16.00                   | 0.00            | 100.00                | 444.25            | 7,108.00                       |  |  |  |  |
| 02/12/2022 | 16.00                       | 0.00          | 16.00                   | 0.00            | 100.00                | 444.25            | 7,108.00                       |  |  |  |  |
| 02/19/2022 | 16.00                       | 0.00          | 16.00                   | 0.00            | 100.00                | 444.25            | 7,108.00                       |  |  |  |  |

## NOTE:

B-204 OUT 12/20 - IN 2/1 (from A-101)

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|            | FINASISU TERRACES C     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 01/29/2022 | 35.00                   | 0.00          | 35.00                   | 0.00            | 100.00                | 430.17            | 15,056.00                      |  |  |  |  |
| 01/31/2022 | 35.00                   | 0.00          | 35.00                   | 0.00            | 100.00                | 430.17            | 15,056.00                      |  |  |  |  |
| 02/05/2022 | 35.00                   | 0.00          | 35.00                   | 0.00            | 100.00                | 430.17            | 15,056.00                      |  |  |  |  |
| 02/12/2022 | 35.00                   | 0.00          | 35.00                   | 0.00            | 100.00                | 430.17            | 15,056.00                      |  |  |  |  |
| 02/19/2022 | 35.00                   | 0.00          | 35.00                   | 0.00            | 100.00                | 430.17            | 15,056.00                      |  |  |  |  |

|            | FINASISU TERRACES D     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 01/29/2022 | 35.00                   | 0.00          | 34.00                   | 1.00            | 97.14                 | 531.56            | 18,073.00                      |  |  |  |  |
| 01/31/2022 | 35.00                   | 0.00          | 32.00                   | 3.00            | 91.43                 | 528.53            | 16,913.00                      |  |  |  |  |
| 02/05/2022 | 35.00                   | 0.00          | 34.00                   | 1.00            | 97.14                 | 528.62            | 17,973.00                      |  |  |  |  |
| 02/12/2022 | 35.00                   | 0.00          | 34.00                   | 1.00            | 97.14                 | 528.62            | 17,973.00                      |  |  |  |  |
| 02/19/2022 | 35.00                   | 0.00          | 34.00                   | 1.00            | 97.14                 | 528.62            | 17,973.00                      |  |  |  |  |

## NOTE:

D-102 OUT 12/31 - IN 2/1 (from B-113)

D-309 OUT 2/28 (found a cheaper place)

D-405 OUT 1/31 (down-grading to 1BR unit due to financial reasons)

D-408 OUT 1/31 - IN 2/5 (1-month accommodation once SVT-8 is done he will move there)

|            | GARAPAN COURTYARD A     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 01/29/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 168.64            | 3,710.00                       |  |  |  |  |
| 01/31/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 168.64            | 3,710.00                       |  |  |  |  |
| 02/05/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 168.64            | 3,710.00                       |  |  |  |  |
| 02/12/2022 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 168.57            | 3,540.00                       |  |  |  |  |
| 02/19/2022 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 168.57            | 3,540.00                       |  |  |  |  |

## NOTE:

A-108 OUT 2/12 (emergency in the Philippines)

A-202 OUT 2/31 (transferring to JPC Housing #301)

|            | GARAPAN COURTYARD B     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 01/29/2022 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 163.81            | 3,440.00                       |  |  |  |  |
| 01/31/2022 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 163.81            | 3,440.00                       |  |  |  |  |
| 02/05/2022 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 163.81            | 3,440.00                       |  |  |  |  |
| 02/12/2022 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 163.81            | 3,440.00                       |  |  |  |  |
| 02/19/2022 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 163.81            | 3,440.00                       |  |  |  |  |

#### NOTE:

B-204 OUT 1/24 (financial difficulty)

B-209 OUT 3/16 (moving-in with GF at FTA-B113)

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|            | JP CENTRE APARTMENT     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 01/29/2022 | 12.00                   | 0.00          | 11.00                   | 1.00            | 91.67                 | 149.55            | 1,645.00                       |  |  |  |  |
| 01/31/2022 | 12.00                   | 0.00          | 11.00                   | 1.00            | 91.67                 | 149.55            | 1,645.00                       |  |  |  |  |
| 02/05/2022 | 12.00                   | 0.00          | 11.00                   | 1.00            | 91.67                 | 149.55            | 1,645.00                       |  |  |  |  |
| 02/12/2022 | 12.00                   | 0.00          | 11.00                   | 1.00            | 91.67                 | 149.55            | 1,645.00                       |  |  |  |  |
| 02/19/2022 | 12.00                   | 0.00          | 11.00                   | 1.00            | 91.67                 | 149.55            | 1,645.00                       |  |  |  |  |

NOTE:

JPC 301 OUT 1/24 - IN 3/1 (from GYC-A202)

|            | NAVY HILL TERRACES      |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 01/29/2022 | 22.00                   | 0.00          | 19.00                   | 3.00            | 86.36                 | 439.08            | 8,342.50                       |  |  |  |  |
| 01/31/2022 | 22.00                   | 0.00          | 19.00                   | 3.00            | 86.36                 | 439.08            | 8,342.50                       |  |  |  |  |
| 02/05/2022 | 22.00                   | 0.00          | 20.00                   | 2.00            | 90.91                 | 444.63            | 8,892.50                       |  |  |  |  |
| 02/12/2022 | 22.00                   | 0.00          | 20.00                   | 2.00            | 90.91                 | 444.63            | 8,892.50                       |  |  |  |  |
| 02/19/2022 | 22.00                   | 0.00          | 20.00                   | 2.00            | 90.91                 | 444.63            | 8,892.50                       |  |  |  |  |

NOTE:

NHT-102 OUT 2/14 (complimentary unit Gen Ju Jin left to China for good)

NHT-204 OUT 12/31 - IN 2/1

NHT-B2 OUT 1/15 - IN 3/1

NHT-305 OUT 2/28 (moving to newly built house inn Kagman)

|            | OCEAN VIEW TERRACES     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 01/29/2022 | 21.00                   | 0.00          | 20.00                   | 1.00            | 95.24                 | 692.50            | 13,850.00                      |  |  |  |  |
| 01/31/2022 | 21.00                   | 0.00          | 20.00                   | 1.00            | 95.24                 | 692.50            | 13,850.00                      |  |  |  |  |
| 02/05/2022 | 21.00                   | 0.00          | 21.00                   | 0.00            | 100.00                | 692.86            | 14,550.00                      |  |  |  |  |
| 02/12/2022 | 21.00                   | 0.00          | 21.00                   | 0.00            | 100.00                | 692.86            | 14,550.00                      |  |  |  |  |
| 02/19/2022 | 21.00                   | 0.00          | 21.00                   | 0.00            | 100.00                | 692.86            | 14,550.00                      |  |  |  |  |

NOTE:

**OVT-14 OUT 1/15 - IN 2/1** 

|            | SUNSET VIEW TERRACES    |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 01/29/2022 | 24.00                   | 1.00          | 23.00                   | 0.00            | 100.00                | 624.02            | 14,352.50                      |  |  |  |  |
| 01/31/2022 | 24.00                   | 1.00          | 21.00                   | 2.00            | 91.30                 | 626.31            | 13,152.50                      |  |  |  |  |
| 02/05/2022 | 24.00                   | 1.00          | 22.00                   | 1.00            | 95.65                 | 627.39            | 13,802.50                      |  |  |  |  |
| 02/12/2022 | 24.00                   | 1.00          | 22.00                   | 1.00            | 95.65                 | 627.39            | 13,802.50                      |  |  |  |  |
| 02/19/2022 | 24.00                   | 1.00          | 22.00                   | 1.00            | 95.65                 | 627.39            | 13,802.50                      |  |  |  |  |

NOTE:

SVT-6 OUT 1/31 - IN 2/1

SVT-8 OUT 1/31 - IN 3/5 (from D-408 temporary accommodation)

SVT- 21 OUT 3/3 (moving to a house)

SVT-19 OUT 3/15 (moving to the states for good)

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|            | HILLTOP CONDO           |               |                         |                 |                       |                   |                                |  |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |  |
| 01/29/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 736.36            | 16,200.00                      |  |  |  |  |  |
| 01/31/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 736.36            | 16,200.00                      |  |  |  |  |  |
| 02/05/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 736.36            | 16,200.00                      |  |  |  |  |  |
| 02/12/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 736.36            | 16,200.00                      |  |  |  |  |  |
| 02/19/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 736.36            | 16,200.00                      |  |  |  |  |  |

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