

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

03/25/2023 TO 04/15/2023

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/25/2023	263.00	1.00	252.00	10.00	96.18	447.72	112,825.50
03/31/2023	263.00	1.00	250.00	12.00	95.42	446.45	111,612.50
04/01/2023	263.00	1.00	253.00	9.00	96.56	446.32	112,919.50
04/08/2023	263.00	1.00	256.00	6.00	97.71	448.60	114,842.50
04/15/2023	263.00	1.00	255.00	7.00	97.33	449.07	114,512.50

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/25/2023	32.00	0.00	32.00	0.00	100.00	308.25	9,864.00
03/31/2023	32.00	0.00	31.00	1.00	96.88	307.55	9,534.00
04/01/2023	32.00	0.00	31.00	1.00	96.88	307.55	9,534.00
04/08/2023	32.00	0.00	31.00	1.00	96.88	307.55	9,534.00
04/15/2023	32.00	0.00	30.00	2.00	93.75	306.80	9,204.00

**NOTE:**

B-107 OUT 4/9 (moved to the afterlife)

B-108 OUT 5/19 (going to the States)

B-113 OUT 3/31 (complimentary unit for Ruby Fortaleza from 4/17 to 5/15)

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/25/2023	16.00	0.00	16.00	0.00	100.00	457.50	7,320.00
03/31/2023	16.00	0.00	15.00	1.00	93.75	456.00	6,840.00
04/01/2023	16.00	0.00	15.00	1.00	93.75	456.00	6,840.00
04/08/2023	16.00	0.00	15.00	1.00	93.75	456.00	6,840.00
04/15/2023	16.00	0.00	15.00	1.00	93.75	456.00	6,840.00

**NOTE:**

B-206 OUT 3/31 - IN 5/A

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/25/2023	35.00	0.00	35.00	0.00	100.00	454.51	15,908.00
03/31/2023	35.00	0.00	35.00	0.00	100.00	454.51	15,908.00
04/01/2023	35.00	0.00	35.00	0.00	100.00	454.51	15,908.00
04/08/2023	35.00	0.00	35.00	0.00	100.00	454.51	15,908.00
04/15/2023	35.00	0.00	35.00	0.00	100.00	454.51	15,908.00

**NOTE:**

C-407 OUT 5/17 (off-island)

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/25/2023	35.00	0.00	31.00	4.00	88.57	534.71	16,576.00
03/31/2023	35.00	0.00	30.00	5.00	85.71	533.20	15,996.00
04/01/2023	35.00	0.00	32.00	3.00	91.43	534.56	17,106.00
04/08/2023	35.00	0.00	34.00	1.00	97.14	534.68	18,179.00
04/15/2023	35.00	0.00	34.00	1.00	97.14	534.68	18,179.00

**NOTE:**

D-307 OUT 3/31 - IN 4/22

D-309 OUT 4/21 (personal reason)

D-308 OUT 2/28 - IN 4/4

D-405 OUT 10/17 - IN 4/1

D-403 OUT 2/28 - IN 4/1

D-410 OUT 2/28 - IN 4/4

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/25/2023	22.00	0.00	20.00	2.00	90.91	177.00	3,540.00
03/31/2023	22.00	0.00	20.00	2.00	90.91	177.00	3,540.00
04/01/2023	22.00	0.00	20.00	2.00	90.91	177.00	3,540.00
04/08/2023	22.00	0.00	20.00	2.00	90.91	177.00	3,540.00
04/15/2023	22.00	0.00	20.00	2.00	90.91	177.00	3,540.00

**NOTE:**

A-102 OUT 4/30 (back to staff-house)

A-106 OUT 2/28 (change of mind)

A-109 OUT 2/28 (personal reasons)

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/25/2023	22.00	0.00	21.00	1.00	95.45	170.95	3,590.00
03/31/2023	22.00	0.00	22.00	0.00	100.00	171.23	3,767.00
04/01/2023	22.00	0.00	22.00	0.00	100.00	171.23	3,767.00
04/08/2023	22.00	0.00	22.00	0.00	100.00	171.23	3,767.00
04/15/2023	22.00	0.00	22.00	0.00	100.00	171.23	3,767.00

**NOTE:**

B-205 OUT 2/9 - IN 3/26

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/25/2023	12.00	0.00	10.00	2.00	83.33	163.00	1,630.00
03/31/2023	12.00	0.00	10.00	2.00	83.33	163.00	1,630.00
04/01/2023	12.00	0.00	11.00	1.00	91.67	166.09	1,827.00
04/08/2023	12.00	0.00	11.00	1.00	91.67	166.09	1,827.00
04/15/2023	12.00	0.00	11.00	1.00	91.67	166.09	1,827.00

**NOTE:**

JPC 306 OUT 2/28 - IN 4/1

JPC 310 OUT 3/15 - IN 4/22

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/25/2023	22.00	0.00	22.00	0.00	100.00	459.20	10,102.50
03/31/2023	22.00	0.00	22.00	0.00	100.00	459.20	10,102.50
04/01/2023	22.00	0.00	22.00	0.00	100.00	459.20	10,102.50
04/08/2023	22.00	0.00	22.00	0.00	100.00	459.20	10,102.50
04/15/2023	22.00	0.00	22.00	0.00	100.00	459.20	10,102.50

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/25/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
03/31/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
04/01/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
04/08/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
04/15/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00

**NOTE:**

OVT-14 OUT 5/31 (moved to his own Bldg.)

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/25/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
03/31/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
04/01/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
04/08/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
04/15/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50

**NOTE:**

SVT-16 OUT 4/30 (off-island)

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/25/2023	22.00	0.00	21.00	1.00	95.45	748.69	15,722.50
03/31/2023	22.00	0.00	21.00	1.00	95.45	748.69	15,722.50
04/01/2023	22.00	0.00	21.00	1.00	95.45	748.69	15,722.50
04/08/2023	22.00	0.00	22.00	0.00	100.00	753.30	16,572.50
04/15/2023	22.00	0.00	22.00	0.00	100.00	753.30	16,572.50

**NOTE:**

**HTC B-2 IN 3/22**

**HTC 106 OUT 3/15 - IN 4/8**

**HTC 205 IN 3/16 (from JPC-310)**