

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

12/23/2023 TO 01/13/2024

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/23/2023	263.00	1.00	255.00	7.00	97.33	450.07	114,767.50
12/30/2023	263.00	1.00	255.00	7.00	97.33	450.07	114,767.50
12/31/2023	263.00	1.00	252.00	10.00	96.18	450.70	113,577.50
01/06/2024	263.00	1.00	252.00	10.00	96.18	451.23	113,710.50
01/13/2024	263.00	1.00	251.00	11.00	95.80	452.32	113,533.50

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/23/2023	32.00	0.00	32.00	0.00	100.00	316.00	10,112.00
12/30/2023	32.00	0.00	32.00	0.00	100.00	316.00	10,112.00
12/31/2023	32.00	0.00	31.00	1.00	96.88	315.55	9,782.00
01/06/2024	32.00	0.00	31.00	1.00	96.88	315.55	9,782.00
01/13/2024	32.00	0.00	31.00	1.00	96.88	315.55	9,782.00

#### NOTE:

A-104 OUT 2/29 (moving to the States)

A-109 OUT 12/31- IN 2/1

B-102 OUT 1/14 - IN 2/15 (from D-403)

B-104 OUT 2/29 (transferring to NHT-301)

B-107 OUT 2/5 (army deployment)

B-111 OUT 2/29 (up-grading to C-203)

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/23/2023	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
12/30/2023	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
12/31/2023	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
01/06/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
01/13/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/23/2023	35.00	0.00	35.00	0.00	100.00	454.51	15,908.00
12/30/2023	35.00	0.00	35.00	0.00	100.00	454.51	15,908.00
12/31/2023	35.00	0.00	34.00	1.00	97.14	453.76	15,428.00
01/06/2024	35.00	0.00	34.00	1.00	97.14	453.76	15,428.00
01/13/2024	35.00	0.00	34.00	1.00	97.14	453.76	15,428.00

**NOTE:**

**C-203 OUT 12/31 (personal) - IN 3/1 (from B-111)**

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/23/2023	35.00	0.00	32.00	3.00	91.43	537.75	17,208.00
12/30/2023	35.00	0.00	32.00	3.00	91.43	537.75	17,208.00
12/31/2023	35.00	0.00	32.00	3.00	91.43	537.75	17,208.00
01/06/2024	35.00	0.00	34.00	1.00	97.14	540.24	18,368.00
01/13/2024	35.00	0.00	34.00	1.00	97.14	540.24	18,368.00

**NOTE:**

**D-204 OUT 11/30 - IN 2/1**

**D-304 OUT 11/30 - IN 1/1 (from A-109)**

**D-401 OUT 11/17 - IN 1/1**

**D-403 OUT 2/14 (down-grade unit B-102)**

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/23/2023	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00
12/30/2023	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00
12/31/2023	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00
01/06/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00
01/13/2024	22.00	0.00	20.00	2.00	90.91	177.00	3,540.00

**NOTE:**

**A-101 OUT 11/30 (touchback)**

**A-206 OUT 1/12 (touchback)**

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/23/2023	22.00	0.00	20.00	2.00	90.91	171.00	3,420.00
12/30/2023	22.00	0.00	20.00	2.00	90.91	171.00	3,420.00
12/31/2023	22.00	0.00	20.00	2.00	90.91	171.00	3,420.00
01/06/2024	22.00	0.00	19.00	3.00	86.36	170.68	3,243.00
01/13/2024	22.00	0.00	19.00	3.00	86.36	170.68	3,243.00

**NOTE:**

**B-202 OUT 1/6 (got laid off)**

**B-106 OUT 11/6 (touchback)**

**B 208 OUT 10/31 (upgrading to NHT B-3)**

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/23/2023	12.00	0.00	11.00	1.00	91.67	166.09	1,827.00
12/30/2023	12.00	0.00	11.00	1.00	91.67	166.09	1,827.00
12/31/2023	12.00	0.00	11.00	1.00	91.67	166.09	1,827.00
01/06/2024	12.00	0.00	11.00	1.00	91.67	166.09	1,827.00
01/13/2024	12.00	0.00	11.00	1.00	91.67	166.09	1,827.00

**NOTE:**

JPC 309 OUT 12/31 - IN 2/1

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/23/2023	22.00	0.00	22.00	0.00	100.00	468.64	10,310.00
12/30/2023	22.00	0.00	22.00	0.00	100.00	468.64	10,310.00
12/31/2023	22.00	0.00	21.00	1.00	95.45	472.86	9,930.00
01/06/2024	22.00	0.00	21.00	1.00	95.45	472.86	9,930.00
01/13/2024	22.00	0.00	21.00	1.00	95.45	472.86	9,930.00

**NOTE:**

NHT 201 OUT 12/31 - IN 2/1 (from 301)

NHT 301 OUT 1/31 (transfer to 201) - IN 3/1 (from FTA B-104)

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/23/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
12/30/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
12/31/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
01/06/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
01/13/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/23/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
12/30/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
12/31/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
01/06/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
01/13/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
12/23/2023	22.00	0.00	22.00	0.00	100.00	747.50	16,445.00
12/30/2023	22.00	0.00	22.00	0.00	100.00	747.50	16,445.00
12/31/2023	22.00	0.00	22.00	0.00	100.00	747.50	16,445.00
01/06/2024	22.00	0.00	21.00	1.00	95.45	742.62	15,595.00
01/13/2024	22.00	0.00	21.00	1.00	95.45	742.62	15,595.00

**NOTE:**

**305 OUT 1/8 (evicted)**