

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

02/18/2023 TO 03/11/2023

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/18/2023	263.00	1.00	254.00	8.00	96.95	446.33	113,368.50
02/25/2023	263.00	1.00	254.00	8.00	96.95	446.33	113,368.50
02/28/2023	263.00	1.00	246.00	16.00	93.89	446.49	109,835.50
03/04/2023	263.00	1.00	252.00	10.00	96.18	444.35	111,976.00
03/11/2023	263.00	1.00	252.00	10.00	96.18	444.35	111,976.00

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/18/2023	32.00	0.00	31.00	1.00	96.88	309.15	9,583.50
02/25/2023	32.00	0.00	31.00	1.00	96.88	309.15	9,583.50
02/28/2023	32.00	0.00	31.00	1.00	96.88	309.15	9,583.50
03/04/2023	32.00	0.00	32.00	0.00	100.00	308.25	9,864.00
03/11/2023	32.00	0.00	32.00	0.00	100.00	308.25	9,864.00

**NOTE:**

**B-101 OUT 1/20 - IN 3/1**

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/18/2023	16.00	0.00	16.00	0.00	100.00	457.50	7,320.00
02/25/2023	16.00	0.00	16.00	0.00	100.00	457.50	7,320.00
02/28/2023	16.00	0.00	16.00	0.00	100.00	457.50	7,320.00
03/04/2023	16.00	0.00	16.00	0.00	100.00	457.50	7,320.00
03/11/2023	16.00	0.00	16.00	0.00	100.00	457.50	7,320.00

**NOTE:**

**B-206 OUT 3/31 (Leased a 3bedroom house)**

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/18/2023	35.00	0.00	35.00	0.00	100.00	454.51	15,908.00
02/25/2023	35.00	0.00	35.00	0.00	100.00	454.51	15,908.00
02/28/2023	35.00	0.00	35.00	0.00	100.00	454.51	15,908.00
03/04/2023	35.00	0.00	35.00	0.00	100.00	454.51	15,908.00
03/11/2023	35.00	0.00	35.00	0.00	100.00	454.51	15,908.00

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/18/2023	35.00	0.00	34.00	1.00	97.14	532.12	18,092.00
02/25/2023	35.00	0.00	34.00	1.00	97.14	532.12	18,092.00
02/28/2023	35.00	0.00	31.00	4.00	88.57	530.29	16,439.00
03/04/2023	35.00	0.00	31.00	4.00	88.57	530.29	16,439.00
03/11/2023	35.00	0.00	31.00	4.00	88.57	530.29	16,439.00

**NOTE:**

D-307 OUT 3/31 (found a place closer to CCHC)

D-308 OUT 2/28 (personal reason)

D-405 OUT 10/17 (medical off-island care)

D-403 OUT 2/28 (personal reason)

D-410 OUT 2/28 (moving to NHT-302)

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/18/2023	22.00	0.00	21.00	1.00	95.45	170.00	3,570.00
02/25/2023	22.00	0.00	21.00	1.00	95.45	170.00	3,570.00
02/28/2023	22.00	0.00	19.00	3.00	86.36	170.00	3,230.00
03/04/2023	22.00	0.00	20.00	2.00	90.91	170.00	3,400.00
03/11/2023	22.00	0.00	20.00	2.00	90.91	170.00	3,400.00

**NOTE:**

A-102 IN 3/4

A-106 OUT 2/28 (change of mind)

A-109 OUT 2/28 (personal reasons)

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/18/2023	22.00	0.00	20.00	2.00	90.91	164.00	3,280.00
02/25/2023	22.00	0.00	20.00	2.00	90.91	164.00	3,280.00
02/28/2023	22.00	0.00	20.00	2.00	90.91	164.00	3,280.00
03/04/2023	22.00	0.00	21.00	1.00	95.45	164.29	3,450.00
03/11/2023	22.00	0.00	21.00	1.00	95.45	164.29	3,450.00

**NOTE:**

B-202 IN 3/1

B-205 OUT 2/9 (abandonment case w/legal)

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/18/2023	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
02/25/2023	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
02/28/2023	12.00	0.00	11.00	1.00	91.67	147.27	1,620.00
03/04/2023	12.00	0.00	11.00	1.00	91.67	147.27	1,620.00
03/11/2023	12.00	0.00	11.00	1.00	91.67	147.27	1,620.00

**NOTE:**

JPC 306 OUT 2/28 (personal reasons)

JPC 310 OUT 3/15 (moving to HTC 205)

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/18/2023	22.00	0.00	21.00	1.00	95.45	458.81	9,635.00
02/25/2023	22.00	0.00	21.00	1.00	95.45	458.81	9,635.00
02/28/2023	22.00	0.00	21.00	1.00	95.45	458.81	9,635.00
03/04/2023	22.00	0.00	22.00	0.00	100.00	459.20	10,102.50
03/11/2023	22.00	0.00	22.00	0.00	100.00	459.20	10,102.50

**NOTE:**

NHT 302 IN 3/1 (from D-310)

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/18/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
02/25/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
02/28/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
03/04/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
03/11/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/18/2023	24.00	1.00	22.00	1.00	95.65	614.55	13,520.00
02/25/2023	24.00	1.00	22.00	1.00	95.65	614.55	13,520.00
02/28/2023	24.00	1.00	22.00	1.00	95.65	614.55	13,520.00
03/04/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
03/11/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50

**NOTE:**

SVT-15 OUT 1/31 - IN 3/1

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/18/2023	22.00	0.00	21.00	1.00	95.45	769.05	16,150.00
02/25/2023	22.00	0.00	21.00	1.00	95.45	769.05	16,150.00
02/28/2023	22.00	0.00	19.00	3.00	86.36	778.95	14,800.00
03/04/2023	22.00	0.00	20.00	2.00	90.91	765.00	15,300.00
03/11/2023	22.00	0.00	20.00	2.00	90.91	765.00	15,300.00

**NOTE:**

HTC B-2 IN 4/1

HTC B-3 IN 3/1

HTC 101 OUT 3/31 (returning to Tinian)

HTC 106 OUT (3/15)

HTC 205 IN 3/16 (from JPC-310)