## L&T GROUP OF COMPANIES, LTD. dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950 TEL: (670) 235-6527 TO 28 - RMS

FAX: (670) 235-6530

## WEEKLY OCCUPANCY REPORT FOR APARTMENTS

12/04/2021 TO 12/25/2021

	OVERALL											
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)					
12/04/2021	263.00	2.00	254.00	7.00	97.32	436.06	110,760.50					
12/11/2021	263.00	2.00	254.00	7.00	97.32	436.69	110,920.50					
12/18/2021	263.00	2.00	256.00	5.00	98.08	438.43	112,238.00					
12/25/2021	263.00	2.00	255.00	6.00	97.70	438.27	111,758.00					

	FINASISU TERRACES A & B 1BR										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
12/04/2021	32.00	0.00	30.00	2.00	93.75	308.33	9,250.00				
12/11/2021	32.00	0.00	31.00	1.00	96.88	309.03	9,580.00				
12/18/2021	32.00	0.00	31.00	1.00	96.88	309.03	9,580.00				
12/25/2021	32.00	0.00	31.00	1.00	96.88	309.03	9,580.00				

## NOTE:

A-110 OUT 12/3 (cancelled last min. whole family tested positive, all in Govt Quarantine facility)

A-112 OUT 8/31 - IN 12/1 B-105 OUT 7/31 - IN 12/8

	FINASISU TERRACES A & B 2BR										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
12/04/2021	16.00	0.00	16.00	0.00	100.00	448.75	7,180.00				
12/11/2021	16.00	0.00	16.00	0.00	100.00	448.75	7,180.00				
12/18/2021	16.00	0.00	16.00	0.00	100.00	448.75	7,180.00				
12/25/2021	16.00	0.00	15.00	1.00	93.75	446.67	6,700.00				

## NOTE

B-204 OUT 12/20 (Off-island to SA Texas for good due to health reasons of daughter)

12/28/2021 5:30:33PM Page 1 of 4

	FINASISU TERRACES C										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
12/04/2021	35.00	0.00	35.00	0.00	100.00	429.37	15,028.00				
12/11/2021	35.00	0.00	35.00	0.00	100.00	429.37	15,028.00				
12/18/2021	35.00	0.00	35.00	0.00	100.00	429.37	15,028.00				
12/25/2021	35.00	0.00	35.00	0.00	100.00	429.37	15,028.00				

	FINASISU TERRACES D										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
12/04/2021	35.00	0.00	34.00	1.00	97.14	525.29	17,860.00				
12/11/2021	35.00	0.00	34.00	1.00	97.14	525.29	17,860.00				
12/18/2021	35.00	0.00	34.00	1.00	97.14	525.29	17,860.00				
12/25/2021	35.00	0.00	34.00	1.00	97.14	525.29	17,860.00				

NOTE:

D-401 OUT 10/31 - IN 1/1

D-102 OUT 12/31 (relocated to Cali)

	GARAPAN COURTYARD A										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
12/04/2021	22.00	0.00	21.00	1.00	95.45	168.57	3,540.00				
12/11/2021	22.00	0.00	21.00	1.00	95.45	168.57	3,540.00				
12/18/2021	22.00	0.00	21.00	1.00	95.45	168.57	3,540.00				
12/25/2021	22.00	0.00	21.00	1.00	95.45	168.57	3,540.00				

NOTE:

A-106 OUT 2/15 - IN 12/1 A-110 OUT 11/30 - IN 12/14 A-108 OUT 12/13 - IN 1/1

	GARAPAN COURTYARD B										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
12/04/2021	22.00	0.00	22.00	0.00	100.00	163.64	3,600.00				
12/11/2021	22.00	0.00	21.00	1.00	95.45	163.33	3,430.00				
12/18/2021	22.00	0.00	21.00	1.00	95.45	163.33	3,430.00				
12/25/2021	22.00	0.00	21.00	1.00	95.45	163.33	3,430.00				

NOTE:

B-202 OUT 12/10 - IN 1/15

12/28/2021 5:30:33PM Page 2 of 4

	JP CENTRE APARTMENT										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
12/04/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00				
12/11/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00				
12/18/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00				
12/25/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00				

	NAVY HILL TERRACES										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
12/04/2021	22.00	1.00	19.00	2.00	90.48	438.95	8,340.00				
12/11/2021	22.00	1.00	19.00	2.00	90.48	438.95	8,340.00				
12/18/2021	22.00	1.00	20.00	1.00	95.24	440.38	8,807.50				
12/25/2021	22.00	1.00	20.00	1.00	95.24	440.38	8,807.50				

NOTE:

NHT-106 OUT 10/30 (moving to Florida)

NHT-204 OUT 12/31 (found a house for a small diff in price)

NHT-303 OUT 11/7 - IN 12/15

NHT-204 OUT 12/31

	OCEAN VIEW TERRACES										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
12/04/2021	21.00	0.00	21.00	0.00	100.00	688.10	14,450.00				
12/11/2021	21.00	0.00	21.00	0.00	100.00	688.10	14,450.00				
12/18/2021	21.00	0.00	21.00	0.00	100.00	688.10	14,450.00				
12/25/2021	21.00	0.00	21.00	0.00	100.00	688.10	14,450.00				

NOTE:

OVT-8 OUT 9/30 - IN 12/1 OVT-14 OUT 1/15

	SUNSET VIEW TERRACES										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
12/04/2021	24.00	1.00	23.00	0.00	100.00	624.02	14,352.50				
12/11/2021	24.00	1.00	23.00	0.00	100.00	624.02	14,352.50				
12/18/2021	24.00	1.00	23.00	0.00	100.00	624.02	14,352.50				
12/25/2021	24.00	1.00	23.00	0.00	100.00	624.02	14,352.50				

NOTE:

SVT-6 OUT 1/31 (moving back to the states for good)

12/28/2021 5:30:33PM Page 3 of 4

	HILLTOP CONDO											
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)					
12/04/2021	22.00	0.00	21.00	1.00	95.45	730.95	15,350.00					
12/11/2021	22.00	0.00	21.00	1.00	95.45	730.95	15,350.00					
12/18/2021	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00					
12/25/2021	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00					

NOTE:

HTC-205 OUT 9/30 - IN 12/15

12/28/2021 5:30:33PM Page 4 of 4