

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

TEL: (670) 235-6527 TO 28 - RMS

FAX: (670) 235-6530

### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

09/14/2024 TO 10/05/2024

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/14/2024	263.00	1.00	246.00	16.00	93.89	444.63	109,379.50
09/21/2024	263.00	1.00	245.00	17.00	93.51	444.08	108,799.50
09/28/2024	263.00	1.00	245.00	17.00	93.51	444.08	108,799.50
09/30/2024	263.00	1.00	237.00	25.00	90.46	444.92	105,445.50
10/05/2024	263.00	1.00	241.00	21.00	91.98	445.16	107,282.50

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/14/2024	32.00	0.00	31.00	1.00	96.88	315.53	9,781.50
09/21/2024	32.00	0.00	31.00	1.00	96.88	315.53	9,781.50
09/28/2024	32.00	0.00	31.00	1.00	96.88	315.53	9,781.50
09/30/2024	32.00	0.00	30.00	2.00	93.75	320.05	9,601.50
10/05/2024	32.00	0.00	31.00	1.00	96.88	320.37	9,931.50

**NOTE:**

A-107 OUT 8/31 - IN 10/1 (from C-205)

A-112 OUT 9/24 - IN 9/25

B-116 OUT 9/30 (Teodorico)

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/14/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
09/21/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
09/28/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
09/30/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
10/05/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00

**NOTE:**

A-207 OUT 10/31 (moving to the US)

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/14/2024	35.00	0.00	32.00	3.00	91.43	455.25	14,568.00
09/21/2024	35.00	0.00	32.00	3.00	91.43	455.25	14,568.00
09/28/2024	35.00	0.00	32.00	3.00	91.43	455.25	14,568.00
09/30/2024	35.00	0.00	30.00	5.00	85.71	453.60	13,608.00
10/05/2024	35.00	0.00	31.00	4.00	88.57	454.45	14,088.00

**NOTE:**

C-205 OUT 9/30 (downgrade to A-107)

C-303 OUT 9/30 (in ICU at CCHC)

C-308 OUT 10/31 (moving to SVT-12)

C-310 OUT 7/31 - IN 10/1

C-406 OUT 6/14 (off-island)

C-408 OUT 7/31 (found cheaper housing option)

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/14/2024	35.00	0.00	27.00	8.00	77.14	527.26	14,236.00
09/21/2024	35.00	0.00	26.00	9.00	74.29	525.23	13,656.00
09/28/2024	35.00	0.00	26.00	9.00	74.29	525.23	13,656.00
09/30/2024	35.00	0.00	25.00	10.00	71.43	523.04	13,076.00
10/05/2024	35.00	0.00	25.00	10.00	71.43	523.04	13,076.00

**NOTE:**

D-203 OUT 9/30 (lease default)

D-204 OUT 8/31 (move to C-302 to down-grade)

D-302 OUT 5/31 (deployed to Guam)

D-306 OUT 9/18 (personal)

D-307 OUT 7/31 (evicted)

D-308 OUT 7/9 (personal)

D-309 OUT 3/31 (return to the US)

D-405 OUT 3/30 (move to the US)

D-408 OUT 8/31 (back to the mainland)

D-410 OUT 8/20 (found a cheaper housing option)

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/14/2024	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
09/21/2024	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
09/28/2024	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
09/30/2024	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
10/05/2024	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/14/2024	22.00	0.00	20.00	2.00	90.91	171.00	3,420.00
09/21/2024	22.00	0.00	20.00	2.00	90.91	171.00	3,420.00
09/28/2024	22.00	0.00	20.00	2.00	90.91	171.00	3,420.00
09/30/2024	22.00	0.00	18.00	4.00	81.82	177.00	3,186.00
10/05/2024	22.00	0.00	19.00	3.00	86.36	177.00	3,363.00

**NOTE:**

**B-105 OUT 7/31 - IN 10/1**

**B-111 OUT 9/30 (Serafin)**

**B-203 OUT 10/31 (return to China)**

**B-204 OUT 8/26 (touchback)**

**B-206 OUT 9/30 - IN 10/27**

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/14/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00
09/21/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00
09/28/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00
09/30/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00
10/05/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00

**NOTE:**

**301 OUT 6/30 (going back to Phil)**

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/14/2024	22.00	0.00	22.00	0.00	100.00	466.36	10,260.00
09/21/2024	22.00	0.00	22.00	0.00	100.00	466.36	10,260.00
09/28/2024	22.00	0.00	22.00	0.00	100.00	466.36	10,260.00
09/30/2024	22.00	0.00	22.00	0.00	100.00	466.36	10,260.00
10/05/2024	22.00	0.00	22.00	0.00	100.00	466.36	10,260.00

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/14/2024	21.00	0.00	20.00	1.00	95.24	687.50	13,750.00
09/21/2024	21.00	0.00	20.00	1.00	95.24	687.50	13,750.00
09/28/2024	21.00	0.00	20.00	1.00	95.24	687.50	13,750.00
09/30/2024	21.00	0.00	20.00	1.00	95.24	687.50	13,750.00
10/05/2024	21.00	0.00	20.00	1.00	95.24	687.50	13,750.00

**NOTE:**

**OVT-18 OUT 8/31 (going back to China)**

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/14/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
09/21/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
09/28/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
09/30/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
10/05/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50

**NOTE:**

**SVT-12 OUT 10/3 - IN 11/1 (from C-308)**

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/14/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50
09/21/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50
09/28/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50
09/30/2024	22.00	0.00	20.00	2.00	90.91	748.38	14,967.50
10/05/2024	22.00	0.00	21.00	1.00	95.45	753.21	15,817.50

**NOTE:**

**B-2 OUT 10/31 (relocating to US)**

**B-4 OUT 9/30 (up-grade to 106)**

**106 OUT 9/30 - IN 10/1 (from B-4)**