

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

TEL: (670) 235-6527 TO 28 - RMS

FAX: (670) 235-6530

### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

06/11/2022 TO 07/02/2022

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/11/2022	263.00	1.00	250.00	12.00	95.42	445.49	111,372.00
06/18/2022	263.00	1.00	252.00	10.00	96.18	446.26	112,457.00
06/25/2022	263.00	1.00	254.00	8.00	96.95	445.30	113,107.00
06/30/2022	263.00	1.00	250.00	12.00	95.42	444.77	111,192.00
07/02/2022	263.00	1.00	254.00	8.00	96.95	444.57	112,922.00

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/11/2022	32.00	0.00	28.00	4.00	87.50	308.64	8,642.00
06/18/2022	32.00	0.00	29.00	3.00	90.63	309.38	8,972.00
06/25/2022	32.00	0.00	29.00	3.00	90.63	309.38	8,972.00
06/30/2022	32.00	0.00	28.00	4.00	87.50	308.64	8,642.00
07/02/2022	32.00	0.00	29.00	3.00	90.63	309.38	8,972.00

#### NOTE:

A-107 OUT 6/30 (upgraded to D206)

A-115 OUT 5/31 - IN 7/1

A-101 OUT 7/15 (moving to Tinian)

B-106 OUT 5/20 - IN 7/1

B-102 OUT 6/9 - IN 7/15

B-109 OUT 7/28 (relocating to the US)

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/11/2022	16.00	0.00	16.00	0.00	100.00	446.75	7,148.00
06/18/2022	16.00	0.00	16.00	0.00	100.00	446.75	7,148.00
06/25/2022	16.00	0.00	16.00	0.00	100.00	446.75	7,148.00
06/30/2022	16.00	0.00	16.00	0.00	100.00	446.75	7,148.00
07/02/2022	16.00	0.00	16.00	0.00	100.00	446.75	7,148.00

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/11/2022	35.00	0.00	34.00	1.00	97.14	445.76	15,156.00
06/18/2022	35.00	0.00	34.00	1.00	97.14	445.76	15,156.00
06/25/2022	35.00	0.00	35.00	0.00	100.00	446.74	15,636.00
06/30/2022	35.00	0.00	35.00	0.00	100.00	446.74	15,636.00
07/02/2022	35.00	0.00	35.00	0.00	100.00	446.74	15,636.00

**NOTE:**

**C-408 OUT 4/30 - IN 6/24**

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/11/2022	35.00	0.00	33.00	2.00	94.29	535.94	17,686.00
06/18/2022	35.00	0.00	34.00	1.00	97.14	537.24	18,266.00
06/25/2022	35.00	0.00	34.00	1.00	97.14	537.24	18,266.00
06/30/2022	35.00	0.00	34.00	1.00	97.14	537.24	18,266.00
07/02/2022	35.00	0.00	35.00	0.00	100.00	537.03	18,796.00

**NOTE:**

**D-204 OUT 7/9 (found a cheaper 2BR unit close to her work area)**

**D-206 OUT 5/31 - IN 7/1 (from A-107)**

**D-308 OUT 4/29 - IN 6/18**

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/11/2022	22.00	0.00	21.00	1.00	95.45	168.57	3,540.00
06/18/2022	22.00	0.00	21.00	1.00	95.45	168.57	3,540.00
06/25/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
06/30/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
07/02/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00

**NOTE:**

**A-108 OUT 6/9 - IN 6/21**

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/11/2022	22.00	0.00	21.00	1.00	95.45	164.29	3,450.00
06/18/2022	22.00	0.00	21.00	1.00	95.45	164.29	3,450.00
06/25/2022	22.00	0.00	21.00	1.00	95.45	164.29	3,450.00
06/30/2022	22.00	0.00	21.00	1.00	95.45	164.29	3,450.00
07/02/2022	22.00	0.00	22.00	0.00	100.00	164.55	3,620.00

**NOTE:**

**B-206 OUT 6/9 - IN 7/1**

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/11/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
06/18/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
06/25/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
06/30/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
07/02/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/11/2022	22.00	0.00	21.00	1.00	95.45	460.95	9,680.00
06/18/2022	22.00	0.00	21.00	1.00	95.45	469.29	9,855.00
06/25/2022	22.00	0.00	21.00	1.00	95.45	469.29	9,855.00
06/30/2022	22.00	0.00	19.00	3.00	86.36	469.47	8,920.00
07/02/2022	22.00	0.00	19.00	3.00	86.36	469.47	8,920.00

**NOTE:**

NHT B-3 OUT 5/31 - IN 6/15 (from 307)

NHT 307 OUT 6/14 (upgraded to 3BR unit B-3)

NHT 105 OUT 6/30 (moved to a single-detached house)

NHT 306 OUT 6/30 (migrating to the US)

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/11/2022	21.00	0.00	19.00	2.00	90.48	689.47	13,100.00
06/18/2022	21.00	0.00	19.00	2.00	90.48	689.47	13,100.00
06/25/2022	21.00	0.00	19.00	2.00	90.48	689.47	13,100.00
06/30/2022	21.00	0.00	19.00	2.00	90.48	689.47	13,100.00
07/02/2022	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00

**NOTE:**

OVT-3 OUT 5/25 - IN 7/1

OVT-17 OUT 5/31 - IN 7/15

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/11/2022	24.00	1.00	23.00	0.00	100.00	633.04	14,560.00
06/18/2022	24.00	1.00	23.00	0.00	100.00	633.04	14,560.00
06/25/2022	24.00	1.00	23.00	0.00	100.00	633.04	14,560.00
06/30/2022	24.00	1.00	22.00	1.00	95.65	632.27	13,910.00
07/02/2022	24.00	1.00	22.00	1.00	95.65	632.27	13,910.00

**NOTE:**

SVT-24 OUT (moving to the US for post-Grad)

SVT-4 OUT 6/24 (migrating to the US)

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/11/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00
06/18/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00
06/25/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00
06/30/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00
07/02/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00