

**L&T GROUP OF COMPANIES, LTD.****dba REALTY MANAGEMENT SERVICES**

P.O. BOX 501280, SAIPAN, MP 96950

TEL: (670) 235-6527 TO 28 - RMS

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**WEEKLY OCCUPANCY REPORT FOR APARTMENTS****05/08/2021 TO 05/29/2021**

| OVERALL    |                         |               |                         |                 |                       |                      |                                |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE<br>(\$) | FULL MONTH ROOM<br>INCOME (\$) |
| 05/08/2021 | 263.00                  | 2.00          | 247.00                  | 14.00           | 94.64                 | 440.71               | 108,855.00                     |
| 05/15/2021 | 263.00                  | 2.00          | 247.00                  | 14.00           | 94.64                 | 440.71               | 108,855.00                     |
| 05/22/2021 | 263.00                  | 2.00          | 247.00                  | 14.00           | 94.64                 | 440.71               | 108,855.00                     |
| 05/29/2021 | 263.00                  | 2.00          | 248.00                  | 13.00           | 95.02                 | 439.62               | 109,025.00                     |

| FINASISU TERRACES A & B 1BR |                         |               |                         |                 |                       |                      |                                |
|-----------------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE                        | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE<br>(\$) | FULL MONTH ROOM<br>INCOME (\$) |
| 05/08/2021                  | 32.00                   | 0.00          | 29.00                   | 3.00            | 90.63                 | 296.21               | 8,590.00                       |
| 05/15/2021                  | 32.00                   | 0.00          | 29.00                   | 3.00            | 90.63                 | 296.21               | 8,590.00                       |
| 05/22/2021                  | 32.00                   | 0.00          | 29.00                   | 3.00            | 90.63                 | 296.21               | 8,590.00                       |
| 05/29/2021                  | 32.00                   | 0.00          | 29.00                   | 3.00            | 90.63                 | 296.21               | 8,590.00                       |

**NOTE:****A-104 OUT 5/31 (moving to B-207)****A-105 OUT 4/30 (going back to live w/parents)****A-116 OUT 4/30 - IN 5/8****B-108 OUT 4/30 - IN 6/15****B-112 OUT 4/30 (upgrading to D-204)**

| FINASISU TERRACES A & B 2BR |                         |               |                         |                 |                       |                      |                                |
|-----------------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE                        | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE<br>(\$) | FULL MONTH ROOM<br>INCOME (\$) |
| 05/08/2021                  | 16.00                   | 0.00          | 15.00                   | 1.00            | 93.75                 | 428.00               | 6,420.00                       |
| 05/15/2021                  | 16.00                   | 0.00          | 15.00                   | 1.00            | 93.75                 | 428.00               | 6,420.00                       |
| 05/22/2021                  | 16.00                   | 0.00          | 15.00                   | 1.00            | 93.75                 | 428.00               | 6,420.00                       |
| 05/29/2021                  | 16.00                   | 0.00          | 15.00                   | 1.00            | 93.75                 | 428.00               | 6,420.00                       |

**NOTE:****B-207 OUT 4/30 - IN 6/1 (from A-104)**

| FINASISU TERRACES C |                      |               |                      |              |                    |                   |                             |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE                | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 05/08/2021          | 35.00                | 0.00          | 35.00                | 0.00         | 100.00             | 417.71            | 14,620.00                   |
| 05/15/2021          | 35.00                | 0.00          | 35.00                | 0.00         | 100.00             | 417.71            | 14,620.00                   |
| 05/22/2021          | 35.00                | 0.00          | 35.00                | 0.00         | 100.00             | 417.71            | 14,620.00                   |
| 05/29/2021          | 35.00                | 0.00          | 35.00                | 0.00         | 100.00             | 417.71            | 14,620.00                   |

| FINASISU TERRACES D |                      |               |                      |              |                    |                   |                             |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE                | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 05/08/2021          | 35.00                | 0.00          | 35.00                | 0.00         | 100.00             | 520.86            | 18,230.00                   |
| 05/15/2021          | 35.00                | 0.00          | 35.00                | 0.00         | 100.00             | 520.86            | 18,230.00                   |
| 05/22/2021          | 35.00                | 0.00          | 35.00                | 0.00         | 100.00             | 520.86            | 18,230.00                   |
| 05/29/2021          | 35.00                | 0.00          | 35.00                | 0.00         | 100.00             | 520.86            | 18,230.00                   |

**NOTE:**

**D-204 OUT 3/31 - IN 5/1 (from B-112)**

| GARAPAN COURTYARD A |                      |               |                      |              |                    |                   |                             |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE                | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 05/08/2021          | 22.00                | 0.00          | 15.00                | 7.00         | 68.18              | 167.33            | 2,510.00                    |
| 05/15/2021          | 22.00                | 0.00          | 15.00                | 7.00         | 68.18              | 167.33            | 2,510.00                    |
| 05/22/2021          | 22.00                | 0.00          | 15.00                | 7.00         | 68.18              | 167.33            | 2,510.00                    |
| 05/29/2021          | 22.00                | 0.00          | 16.00                | 6.00         | 72.73              | 167.50            | 2,680.00                    |

**NOTE:**

**A-208 OUT 4/30**

**A-210 OUT 4/30**

**A-211 OUT 8/31**

**A-102 OUT 11/30 - IN 7/1**

**A-106 OUT 2/15**

**A-205 OUT 4/30 - IN 5/26**

**A-206 OUT 4/30**

| GARAPAN COURTYARD B |                      |               |                      |              |                    |                   |                             |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE                | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 05/08/2021          | 22.00                | 0.00          | 20.00                | 2.00         | 90.91              | 161.50            | 3,230.00                    |
| 05/15/2021          | 22.00                | 0.00          | 20.00                | 2.00         | 90.91              | 161.50            | 3,230.00                    |
| 05/22/2021          | 22.00                | 0.00          | 20.00                | 2.00         | 90.91              | 161.50            | 3,230.00                    |
| 05/29/2021          | 22.00                | 0.00          | 20.00                | 2.00         | 90.91              | 161.50            | 3,230.00                    |

**NOTE:**

**B-207 OUT 11/30**

**B-210 OUT 11/30**

| JP CENTRE APARTMENT |                      |               |                      |              |                    |                   |                             |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE                | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 05/08/2021          | 12.00                | 0.00          | 12.00                | 0.00         | 100.00             | 150.83            | 1,810.00                    |
| 05/15/2021          | 12.00                | 0.00          | 12.00                | 0.00         | 100.00             | 150.83            | 1,810.00                    |
| 05/22/2021          | 12.00                | 0.00          | 12.00                | 0.00         | 100.00             | 150.83            | 1,810.00                    |
| 05/29/2021          | 12.00                | 0.00          | 12.00                | 0.00         | 100.00             | 150.83            | 1,810.00                    |

| LOWER NAVY HILL |                      |               |                      |              |                    |                   |                             |
|-----------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE            | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 05/08/2021      | 22.00                | 1.00          | 21.00                | 0.00         | 100.00             | 442.38            | 9,290.00                    |
| 05/15/2021      | 22.00                | 1.00          | 21.00                | 0.00         | 100.00             | 442.38            | 9,290.00                    |
| 05/22/2021      | 22.00                | 1.00          | 21.00                | 0.00         | 100.00             | 442.38            | 9,290.00                    |
| 05/29/2021      | 22.00                | 1.00          | 21.00                | 0.00         | 100.00             | 442.38            | 9,290.00                    |

| OCEAN VIEW TERRACES |                      |               |                      |              |                    |                   |                             |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE                | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 05/08/2021          | 21.00                | 0.00          | 21.00                | 0.00         | 100.00             | 680.00            | 14,280.00                   |
| 05/15/2021          | 21.00                | 0.00          | 21.00                | 0.00         | 100.00             | 680.00            | 14,280.00                   |
| 05/22/2021          | 21.00                | 0.00          | 21.00                | 0.00         | 100.00             | 680.00            | 14,280.00                   |
| 05/29/2021          | 21.00                | 0.00          | 21.00                | 0.00         | 100.00             | 680.00            | 14,280.00                   |

**NOTE:**

OVT-6 OUT 5/31 (moving to Papago in house for under \$600)

OVT-16 OUT 6/24 (joining the family in the states)

| SUNSET VIEW TERRACES |                      |               |                      |              |                    |                   |                             |
|----------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE                 | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 05/08/2021           | 24.00                | 1.00          | 23.00                | 0.00         | 100.00             | 618.48            | 14,225.00                   |
| 05/15/2021           | 24.00                | 1.00          | 23.00                | 0.00         | 100.00             | 618.48            | 14,225.00                   |
| 05/22/2021           | 24.00                | 1.00          | 23.00                | 0.00         | 100.00             | 618.48            | 14,225.00                   |
| 05/29/2021           | 24.00                | 1.00          | 23.00                | 0.00         | 100.00             | 618.48            | 14,225.00                   |

**NOTE:**

SVT-6 OUT 6/19 (personal reasons)

SVT-14 OUT 5/31 - IN 6/1

| W&T        |                         |               |                         |                 |                       |                      |                                |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE<br>(\$) | FULL MONTH ROOM<br>INCOME (\$) |
| 05/08/2021 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 745.24               | 15,650.00                      |
| 05/15/2021 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 745.24               | 15,650.00                      |
| 05/22/2021 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 745.24               | 15,650.00                      |
| 05/29/2021 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 745.24               | 15,650.00                      |

**NOTE:**

**WT-205 OUT 10/31 - IN 5/7 (transit unit for 1/mos \$950 excluding utilities from 5/7 to 6/6)**

**WT-302 OUT 12/12**