

L&T GROUP OF COMPANIES, LTD.

dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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WEEKLY OCCUPANCY REPORT FOR APARTMENTS

09/25/2021 TO 10/16/2021

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/25/2021	263.00	2.00	248.00	13.00	95.02	442.54	109,750.50
09/30/2021	263.00	2.00	244.00	17.00	93.49	441.85	107,810.50
10/02/2021	263.00	2.00	250.00	11.00	95.79	440.60	110,150.50
10/09/2021	263.00	2.00	251.00	10.00	96.17	439.52	110,320.50
10/16/2021	263.00	2.00	252.00	9.00	96.55	438.45	110,490.50

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/25/2021	32.00	0.00	25.00	7.00	78.13	304.00	7,600.00
09/30/2021	32.00	0.00	25.00	7.00	78.13	304.00	7,600.00
10/02/2021	32.00	0.00	29.00	3.00	90.63	307.59	8,920.00
10/09/2021	32.00	0.00	29.00	3.00	90.63	307.59	8,920.00
10/16/2021	32.00	0.00	29.00	3.00	90.63	307.59	8,920.00

NOTE:

A-104 OUT 8/31 - IN 10/1

A-106 OUT 7/16 - IN 10/1

A-107 OUT 8/27 (upgraded to C-209)

A-111 OUT 10/31 (was hired at CCHC move to somewhere closer within their means)

A-112 OUT 8/31 (upgraded to A-206)

A-116 OUT 9/10 - IN 10/1

B-105 OUT 7/31 (military deployment)

B-111 OUT 7/24 IN 10/1

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/25/2021	16.00	0.00	16.00	0.00	100.00	448.75	7,180.00
09/30/2021	16.00	0.00	16.00	0.00	100.00	448.75	7,180.00
10/02/2021	16.00	0.00	16.00	0.00	100.00	448.75	7,180.00
10/09/2021	16.00	0.00	16.00	0.00	100.00	448.75	7,180.00
10/16/2021	16.00	0.00	16.00	0.00	100.00	448.75	7,180.00

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/25/2021	35.00	0.00	34.00	1.00	97.14	427.88	14,548.00
09/30/2021	35.00	0.00	34.00	1.00	97.14	427.88	14,548.00
10/02/2021	35.00	0.00	34.00	1.00	97.14	427.88	14,548.00
10/09/2021	35.00	0.00	34.00	1.00	97.14	427.88	14,548.00
10/16/2021	35.00	0.00	34.00	1.00	97.14	427.88	14,548.00

NOTE:

C-104 OUT 7/31

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/25/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00
09/30/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00
10/02/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00
10/09/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00
10/16/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00

NOTE:

D-401 OUT 10/31 (moving out for personal reasons)

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/25/2021	22.00	0.00	20.00	2.00	90.91	168.50	3,370.00
09/30/2021	22.00	0.00	20.00	2.00	90.91	168.50	3,370.00
10/02/2021	22.00	0.00	20.00	2.00	90.91	168.50	3,370.00
10/09/2021	22.00	0.00	20.00	2.00	90.91	168.50	3,370.00
10/16/2021	22.00	0.00	21.00	1.00	95.45	168.57	3,540.00

NOTE:

A-106 OUT 2/15 (reserved to Carliza)

A-208 OUT 8/31 (call of duty)

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/25/2021	22.00	0.00	20.00	2.00	90.91	163.00	3,260.00
09/30/2021	22.00	0.00	18.00	4.00	81.82	162.22	2,920.00
10/02/2021	22.00	0.00	19.00	3.00	86.36	162.63	3,090.00
10/09/2021	22.00	0.00	20.00	2.00	90.91	163.00	3,260.00
10/16/2021	22.00	0.00	20.00	2.00	90.91	163.00	3,260.00

NOTE:

B-106 OUT 8/17 (return to PI)

B-108 OUT 9/30 (transferring to B-202)

B-202 OUT 9/11 - IN 10/1 (from B-108)

B-204 OUT 9/30 - IN 10/5

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/25/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
09/30/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
10/02/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
10/09/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
10/16/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/25/2021	22.00	1.00	21.00	0.00	100.00	449.52	9,440.00
09/30/2021	22.00	1.00	21.00	0.00	100.00	449.52	9,440.00
10/02/2021	22.00	1.00	21.00	0.00	100.00	449.52	9,440.00
10/09/2021	22.00	1.00	21.00	0.00	100.00	449.52	9,440.00
10/16/2021	22.00	1.00	21.00	0.00	100.00	449.52	9,440.00

NOTE:

NHT 106 OUT 10/23 (moving to Florida)

NHT 303 OUT 11/1 (moving to a single detached unit)

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/25/2021	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
09/30/2021	21.00	0.00	20.00	1.00	95.24	687.50	13,750.00
10/02/2021	21.00	0.00	20.00	1.00	95.24	687.50	13,750.00
10/09/2021	21.00	0.00	20.00	1.00	95.24	687.50	13,750.00
10/16/2021	21.00	0.00	20.00	1.00	95.24	687.50	13,750.00

NOTE:

OVT-8 OUT 9/30 (need a larger place)

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/25/2021	24.00	1.00	23.00	0.00	100.00	624.02	14,352.50
09/30/2021	24.00	1.00	23.00	0.00	100.00	624.02	14,352.50
10/02/2021	24.00	1.00	23.00	0.00	100.00	624.02	14,352.50
10/09/2021	24.00	1.00	23.00	0.00	100.00	624.02	14,352.50
10/16/2021	24.00	1.00	23.00	0.00	100.00	624.02	14,352.50

W&T							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/25/2021	22.00	0.00	21.00	1.00	95.45	730.95	15,350.00
09/30/2021	22.00	0.00	20.00	2.00	90.91	725.00	14,500.00
10/02/2021	22.00	0.00	21.00	1.00	95.45	730.95	15,350.00
10/09/2021	22.00	0.00	21.00	1.00	95.45	730.95	15,350.00
10/16/2021	22.00	0.00	21.00	1.00	95.45	730.95	15,350.00

NOTE:

HTC-205 OUT 9/30 (retired tenant transferring to 301 due to noise complaint)

HTC-301 OUT 8/31 - IN 10/1 (from 205)