

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

TEL: (670) 235-6527 TO 28 - RMS

FAX: (670) 235-6530

### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

04/17/2021 TO 05/08/2021

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/17/2021	263.00	2.00	247.00	14.00	94.64	434.64	107,355.00
04/24/2021	263.00	2.00	248.00	13.00	95.02	435.91	108,105.00
04/30/2021	263.00	2.00	242.00	19.00	92.72	439.52	106,365.00
05/01/2021	263.00	2.00	245.00	16.00	93.87	439.08	107,575.00
05/08/2021	263.00	2.00	246.00	15.00	94.25	438.64	107,905.00

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/17/2021	32.00	0.00	31.00	1.00	96.88	296.77	9,200.00
04/24/2021	32.00	0.00	31.00	1.00	96.88	296.77	9,200.00
04/30/2021	32.00	0.00	28.00	4.00	87.50	295.00	8,260.00
05/01/2021	32.00	0.00	28.00	4.00	87.50	295.00	8,260.00
05/08/2021	32.00	0.00	29.00	3.00	90.63	296.21	8,590.00

**NOTE:**

A-105 OUT 4/30 (going back to live w/parents)

A-116 OUT 4/30 - IN 5/22

B-108 OUT 4/30 (moving to LNH 307)

B-112 OUT 4/30 (upgrading to D-204)

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/17/2021	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00
04/24/2021	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00
04/30/2021	16.00	0.00	15.00	1.00	93.75	428.00	6,420.00
05/01/2021	16.00	0.00	15.00	1.00	93.75	428.00	6,420.00
05/08/2021	16.00	0.00	15.00	1.00	93.75	428.00	6,420.00

**NOTE:**

B-207 OUT 4/30 - IN 5/22

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/17/2021	35.00	0.00	35.00	0.00	100.00	420.57	14,720.00
04/24/2021	35.00	0.00	34.00	1.00	97.14	418.82	14,240.00
04/30/2021	35.00	0.00	34.00	1.00	97.14	418.82	14,240.00
05/01/2021	35.00	0.00	35.00	0.00	100.00	417.71	14,620.00
05/08/2021	35.00	0.00	35.00	0.00	100.00	417.71	14,620.00

**NOTE:**

**C-304 OUT 4/21 - IN 5/1**

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/17/2021	35.00	0.00	33.00	2.00	94.29	517.27	17,070.00
04/24/2021	35.00	0.00	34.00	1.00	97.14	519.12	17,650.00
04/30/2021	35.00	0.00	34.00	1.00	97.14	519.12	17,650.00
05/01/2021	35.00	0.00	35.00	0.00	100.00	520.86	18,230.00
05/08/2021	35.00	0.00	35.00	0.00	100.00	520.86	18,230.00

**NOTE:**

**D-403 OUT 3/31 - IN 4/24**

**D-204 OUT 3/31 - IN 5/1 (from B-112)**

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/17/2021	22.00	0.00	17.00	5.00	77.27	166.47	2,830.00
04/24/2021	22.00	0.00	17.00	5.00	77.27	166.47	2,830.00
04/30/2021	22.00	0.00	15.00	7.00	68.18	167.33	2,510.00
05/01/2021	22.00	0.00	15.00	7.00	68.18	167.33	2,510.00
05/08/2021	22.00	0.00	15.00	7.00	68.18	167.33	2,510.00

**NOTE:**

**A-208 OUT 4/30**

**A-210 OUT 4/30**

**A-211 OUT 8/31**

**A-102 OUT 11/30**

**A-106 OUT 2/15 (leaving for personal reasons)**

**A-205 OUT 4/30 (leaving for personal reasons)**

**A-206 OUT 4/30 (leaving for personal reasons)**

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/17/2021	22.00	0.00	20.00	2.00	90.91	161.50	3,230.00
04/24/2021	22.00	0.00	20.00	2.00	90.91	161.50	3,230.00
04/30/2021	22.00	0.00	20.00	2.00	90.91	161.50	3,230.00
05/01/2021	22.00	0.00	20.00	2.00	90.91	161.50	3,230.00
05/08/2021	22.00	0.00	20.00	2.00	90.91	161.50	3,230.00

**NOTE:**

**B-207 OUT 11/30**

**B-210 OUT 11/30**

**B-204 OUT 1/29 - IN 4/15**

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/17/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
04/24/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
04/30/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
05/01/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
05/08/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00

LOWER NAVY HILL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/17/2021	22.00	1.00	20.00	1.00	95.24	452.00	9,040.00
04/24/2021	22.00	1.00	20.00	1.00	95.24	452.00	9,040.00
04/30/2021	22.00	1.00	20.00	1.00	95.24	452.00	9,040.00
05/01/2021	22.00	1.00	21.00	0.00	100.00	442.38	9,290.00
05/08/2021	22.00	1.00	21.00	0.00	100.00	442.38	9,290.00

**NOTE:**  
LNH 307 OUT 3/31 - IN 5/1

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/17/2021	21.00	0.00	21.00	0.00	100.00	680.00	14,280.00
04/24/2021	21.00	0.00	21.00	0.00	100.00	680.00	14,280.00
04/30/2021	21.00	0.00	21.00	0.00	100.00	680.00	14,280.00
05/01/2021	21.00	0.00	21.00	0.00	100.00	680.00	14,280.00
05/08/2021	21.00	0.00	21.00	0.00	100.00	680.00	14,280.00

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/17/2021	24.00	1.00	22.00	1.00	95.65	617.05	13,575.00
04/24/2021	24.00	1.00	23.00	0.00	100.00	618.48	14,225.00
04/30/2021	24.00	1.00	23.00	0.00	100.00	618.48	14,225.00
05/01/2021	24.00	1.00	23.00	0.00	100.00	618.48	14,225.00
05/08/2021	24.00	1.00	23.00	0.00	100.00	618.48	14,225.00

**NOTE:**  
SVT-16 OUT 2/28 - IN 4/24

W&T							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/17/2021	22.00	0.00	20.00	2.00	90.91	735.00	14,700.00
04/24/2021	22.00	0.00	20.00	2.00	90.91	735.00	14,700.00
04/30/2021	22.00	0.00	20.00	2.00	90.91	735.00	14,700.00
05/01/2021	22.00	0.00	20.00	2.00	90.91	735.00	14,700.00
05/08/2021	22.00	0.00	20.00	2.00	90.91	735.00	14,700.00

**NOTE:**

**WT-205 OUT 10/31 - IN 5/7 (transit unit for 1/mos \$950 excluding utilities from 5/7 to 6/6)**

**WT-302 OUT 12/12**