

L&T GROUP OF COMPANIES, LTD.

dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

TEL: (670) 235-6527 TO 28 - RMS

FAX: (670) 235-6530

WEEKLY OCCUPANCY REPORT FOR APARTMENTS

12/31/2022 TO 01/21/2023

| OVERALL | | | | | | | |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 12/31/2022 | 263.00 | 1.00 | 249.00 | 13.00 | 95.04 | 442.53 | 110,189.50 |
| 01/07/2023 | 263.00 | 1.00 | 252.00 | 10.00 | 96.18 | 443.70 | 111,813.00 |
| 01/14/2023 | 263.00 | 1.00 | 253.00 | 9.00 | 96.56 | 445.74 | 112,773.00 |
| 01/21/2023 | 263.00 | 1.00 | 256.00 | 6.00 | 97.71 | 446.81 | 114,383.50 |

| FINASISU TERRACES A & B 1BR | | | | | | | |
|-----------------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 12/31/2022 | 32.00 | 0.00 | 30.00 | 2.00 | 93.75 | 310.10 | 9,303.00 |
| 01/07/2023 | 32.00 | 0.00 | 31.00 | 1.00 | 96.88 | 309.15 | 9,583.50 |
| 01/14/2023 | 32.00 | 0.00 | 31.00 | 1.00 | 96.88 | 309.15 | 9,583.50 |
| 01/21/2023 | 32.00 | 0.00 | 31.00 | 1.00 | 96.88 | 307.55 | 9,534.00 |

NOTE:

A-101 OUT 11/30 - IN 1/17

A-108 OUT 11/30 IN 1/4

B-101 OUT 1/20 (Upgrading to B-202)

| FINASISU TERRACES A & B 2BR | | | | | | | |
|-----------------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 12/31/2022 | 16.00 | 0.00 | 15.00 | 1.00 | 93.75 | 456.00 | 6,840.00 |
| 01/07/2023 | 16.00 | 0.00 | 15.00 | 1.00 | 93.75 | 456.00 | 6,840.00 |
| 01/14/2023 | 16.00 | 0.00 | 15.00 | 1.00 | 93.75 | 456.00 | 6,840.00 |
| 01/21/2023 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 457.50 | 7,320.00 |

NOTE:

B-202 OUT 12/31 - IN 1/21 (From B-101)

| FINASISU TERRACES C | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 12/31/2022 | 35.00 | 0.00 | 32.00 | 3.00 | 91.43 | 454.38 | 14,540.00 |
| 01/07/2023 | 35.00 | 0.00 | 32.00 | 3.00 | 91.43 | 454.38 | 14,540.00 |
| 01/14/2023 | 35.00 | 0.00 | 32.00 | 3.00 | 91.43 | 454.38 | 14,540.00 |
| 01/21/2023 | 35.00 | 0.00 | 33.00 | 2.00 | 94.29 | 455.15 | 15,020.00 |

NOTE:

C-105 OUT 11/14 IN 1/15

C-409 OUT 11/10 - IN 2/1

C-410 OUT 11/30 (relocating to the US)

| FINASISU TERRACES D | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 12/31/2022 | 35.00 | 0.00 | 32.00 | 3.00 | 91.43 | 531.84 | 17,019.00 |
| 01/07/2023 | 35.00 | 0.00 | 33.00 | 2.00 | 94.29 | 530.67 | 17,512.00 |
| 01/14/2023 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 532.12 | 18,092.00 |
| 01/21/2023 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 532.12 | 18,092.00 |

NOTE:

D-206 OUT 11/10 - IN 1/1

D-302 OUT 11/30 - IN 1/14

D-405 OUT 10/17 (medical off-island care)

| GARAPAN COURTYARD A | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 12/31/2022 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 170.00 | 3,570.00 |
| 01/07/2023 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 170.00 | 3,570.00 |
| 01/14/2023 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 170.00 | 3,570.00 |
| 01/21/2023 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 170.00 | 3,570.00 |

NOTE:

A-102 OUT 1/15 (found a cheaper unit)

A-109 OUT 12/31 (went back to the Phils for good)

| GARAPAN COURTYARD B | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 12/31/2022 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 164.55 | 3,620.00 |
| 01/07/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 164.55 | 3,620.00 |
| 01/14/2023 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 164.29 | 3,450.00 |
| 01/21/2023 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 164.29 | 3,450.00 |

NOTE:

B-202 OUT 1/31 (transfer to B207)

B-207 OUT 1/14 (from B-202)

| JP CENTRE APARTMENT | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 12/31/2022 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 |
| 01/07/2023 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 |
| 01/14/2023 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 |
| 01/21/2023 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 |

| NAVY HILL TERRACES | | | | | | | |
|--------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 12/31/2022 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 462.74 | 9,717.50 |
| 01/07/2023 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 462.74 | 9,717.50 |
| 01/14/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 466.70 | 10,267.50 |
| 01/21/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 466.70 | 10,267.50 |

NOTE:

NHT 302 OUT 1/18 (personal reasons)

| OCEAN VIEW TERRACES | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 12/31/2022 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 690.00 | 13,800.00 |
| 01/07/2023 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 690.00 | 13,800.00 |
| 01/14/2023 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 690.00 | 13,800.00 |
| 01/21/2023 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 690.48 | 14,500.00 |

NOTE:

OVT-8 OUT 12/15 - IN 1/15

| SUNSET VIEW TERRACES | | | | | | | |
|----------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 12/31/2022 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 616.09 | 14,170.00 |
| 01/07/2023 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 616.09 | 14,170.00 |
| 01/14/2023 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 616.09 | 14,170.00 |
| 01/21/2023 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 616.09 | 14,170.00 |

NOTE:

SVT-15 OUT 1/31 (moved to a house)

| HILLTOP CONDO | | | | | | | |
|---------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 12/31/2022 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 752.38 | 15,800.00 |
| 01/07/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 756.82 | 16,650.00 |
| 01/14/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 756.82 | 16,650.00 |
| 01/21/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 756.82 | 16,650.00 |

NOTE:

HTC B-3 OUT 2/8 (personal reason)

HTC 205 OUT 12/14 - IN 1/1