

L&T GROUP OF COMPANIES, LTD.

dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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WEEKLY OCCUPANCY REPORT FOR APARTMENTS

08/28/2021 TO 09/18/2021

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/28/2021	263.00	2.00	248.00	13.00	95.02	439.52	109,000.00
08/31/2021	263.00	2.00	244.00	17.00	93.49	440.04	107,370.00
09/04/2021	263.00	2.00	248.00	13.00	95.02	441.81	109,570.00
09/11/2021	263.00	2.00	247.00	14.00	94.64	442.27	109,240.00
09/18/2021	263.00	2.00	248.00	13.00	95.02	442.42	109,720.00

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/28/2021	32.00	0.00	28.00	4.00	87.50	306.79	8,590.00
08/31/2021	32.00	0.00	26.00	6.00	81.25	305.00	7,930.00
09/04/2021	32.00	0.00	26.00	6.00	81.25	305.00	7,930.00
09/11/2021	32.00	0.00	25.00	7.00	78.13	304.00	7,600.00
09/18/2021	32.00	0.00	25.00	7.00	78.13	304.00	7,600.00

NOTE:

A-104 OUT 8/31 (moving in with fiancé in C-304)

A-106 OUT 7/16 (upgraded to C-304)

A-107 OUT 8/27 (upgraded to C-209)

A-112 OUT 8/31 (upgrading to A-206)

A-116 OUT 9/10 (going off-island)

B-111 OUT 7/24 (moving back to her parents house)

B-105 OUT 7/31 (military deployment)

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/28/2021	16.00	0.00	15.00	1.00	93.75	446.67	6,700.00
08/31/2021	16.00	0.00	15.00	1.00	93.75	446.67	6,700.00
09/04/2021	16.00	0.00	16.00	0.00	100.00	448.75	7,180.00
09/11/2021	16.00	0.00	16.00	0.00	100.00	448.75	7,180.00
09/18/2021	16.00	0.00	16.00	0.00	100.00	448.75	7,180.00

NOTE:

A-206 OUT 7/31 - IN 9/1 (from A-112)

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/28/2021	35.00	0.00	33.00	2.00	94.29	422.42	13,940.00
08/31/2021	35.00	0.00	33.00	2.00	94.29	422.42	13,940.00
09/04/2021	35.00	0.00	33.00	2.00	94.29	422.42	13,940.00
09/11/2021	35.00	0.00	33.00	2.00	94.29	422.42	13,940.00
09/18/2021	35.00	0.00	34.00	1.00	97.14	424.12	14,420.00

NOTE:

C-104 OUT 7/31 - IN 10/1 (from D-401)

C-409 OUT 6/30 - IN 9/18

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/28/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00
08/31/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00
09/04/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00
09/11/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00
09/18/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00

NOTE:

D-401 OUT 9/30 (pregnant tenant requested to transfer to ground floor)

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/28/2021	22.00	0.00	20.00	2.00	90.91	168.50	3,370.00
08/31/2021	22.00	0.00	19.00	3.00	86.36	168.42	3,200.00
09/04/2021	22.00	0.00	19.00	3.00	86.36	168.42	3,200.00
09/11/2021	22.00	0.00	20.00	2.00	90.91	168.50	3,370.00
09/18/2021	22.00	0.00	20.00	2.00	90.91	168.50	3,370.00

NOTE:

A-106 OUT 2/15 (reserved to Carliza)

A-208 OUT 8/31 (call of duty)

A-210 OUT 4/30 - IN 9/6

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/28/2021	22.00	0.00	20.00	2.00	90.91	163.00	3,260.00
08/31/2021	22.00	0.00	20.00	2.00	90.91	163.00	3,260.00
09/04/2021	22.00	0.00	21.00	1.00	95.45	163.33	3,430.00
09/11/2021	22.00	0.00	20.00	2.00	90.91	163.00	3,260.00
09/18/2021	22.00	0.00	20.00	2.00	90.91	163.00	3,260.00

NOTE:

B-106 OUT 8/17 (return to PI)

B-202 OUT 9/11 (moved in with his friend)

B-210 OUT 11/30 - IN 9/1

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/28/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
08/31/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
09/04/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
09/11/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
09/18/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/28/2021	22.00	1.00	21.00	0.00	100.00	449.52	9,440.00
08/31/2021	22.00	1.00	21.00	0.00	100.00	449.52	9,440.00
09/04/2021	22.00	1.00	21.00	0.00	100.00	449.52	9,440.00
09/11/2021	22.00	1.00	21.00	0.00	100.00	449.52	9,440.00
09/18/2021	22.00	1.00	21.00	0.00	100.00	449.52	9,440.00

NOTE:

NHT 106 OUT 10/23 (moving to Florida)

NHT 303 OUT 9/30 (move to single detached unit)

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/28/2021	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
08/31/2021	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
09/04/2021	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
09/11/2021	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
09/18/2021	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00

NOTE:

OVT-8 OUT 9/30 (need a larger place)

OVT-16 OUT 7/31 - IN 9/2

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/28/2021	24.00	1.00	23.00	0.00	100.00	628.26	14,450.00
08/31/2021	24.00	1.00	23.00	0.00	100.00	628.26	14,450.00
09/04/2021	24.00	1.00	23.00	0.00	100.00	628.26	14,450.00
09/11/2021	24.00	1.00	23.00	0.00	100.00	628.26	14,450.00
09/18/2021	24.00	1.00	23.00	0.00	100.00	628.26	14,450.00

W&T							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
08/28/2021	22.00	0.00	21.00	1.00	95.45	728.57	15,300.00
08/31/2021	22.00	0.00	20.00	2.00	90.91	725.00	14,500.00
09/04/2021	22.00	0.00	21.00	1.00	95.45	730.95	15,350.00
09/11/2021	22.00	0.00	21.00	1.00	95.45	730.95	15,350.00
09/18/2021	22.00	0.00	21.00	1.00	95.45	730.95	15,350.00

NOTE:

HTC-205 OUT 9/30 (retired tenant transferring to 301 due to noise complaint)

HTC-301 OUT 8/31 - IN 10/1 (from 205)

HTC 305 OUT 8/17 - IN 9/3