

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

11/11/2023 TO 12/02/2023

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
11/11/2023	263.00	1.00	253.00	9.00	96.56	448.10	113,368.50
11/18/2023	263.00	1.00	255.00	7.00	97.33	447.17	114,028.50
11/25/2023	263.00	1.00	255.00	7.00	97.33	447.17	114,028.50
11/30/2023	263.00	1.00	252.00	10.00	96.18	447.53	112,778.50
12/02/2023	263.00	1.00	255.00	7.00	97.33	447.67	114,155.50

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
11/11/2023	32.00	0.00	30.00	2.00	93.75	315.07	9,452.00
11/18/2023	32.00	0.00	32.00	0.00	100.00	316.00	10,112.00
11/25/2023	32.00	0.00	32.00	0.00	100.00	316.00	10,112.00
11/30/2023	32.00	0.00	32.00	0.00	100.00	316.00	10,112.00
12/02/2023	32.00	0.00	32.00	0.00	100.00	316.00	10,112.00

#### NOTE:

A-101 OUT 10/31 - IN 11/18

B-108 OUT 10/31 - IN 11/18

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
11/11/2023	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
11/18/2023	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
11/25/2023	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
11/30/2023	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
12/02/2023	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
11/11/2023	35.00	0.00	35.00	0.00	100.00	452.46	15,836.00
11/18/2023	35.00	0.00	35.00	0.00	100.00	452.46	15,836.00
11/25/2023	35.00	0.00	35.00	0.00	100.00	452.46	15,836.00
11/30/2023	35.00	0.00	35.00	0.00	100.00	452.46	15,836.00
12/02/2023	35.00	0.00	35.00	0.00	100.00	452.46	15,836.00

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
11/11/2023	35.00	0.00	33.00	2.00	94.29	533.76	17,614.00
11/18/2023	35.00	0.00	33.00	2.00	94.29	533.76	17,614.00
11/25/2023	35.00	0.00	33.00	2.00	94.29	533.76	17,614.00
11/30/2023	35.00	0.00	31.00	4.00	88.57	533.58	16,541.00
12/02/2023	35.00	0.00	31.00	4.00	88.57	533.58	16,541.00

**NOTE:**

D-204 OUT 11/30 (back to own house after renovation)

D-303 OUT 10/31 - IN 12/9

D-304 OUT 11/30 (personal)

D-401 OUT 11/17 (NMHC assistance over)

D-404 OUT 9/21 - IN 11/15

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
11/11/2023	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
11/18/2023	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
11/25/2023	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
11/30/2023	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00
12/02/2023	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00

**NOTE:**

A-101 OUT 11/30 (touchback)

A-204 OUT 9/30 - IN 11/1

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
11/11/2023	22.00	0.00	19.00	3.00	86.36	170.68	3,243.00
11/18/2023	22.00	0.00	19.00	3.00	86.36	170.68	3,243.00
11/25/2023	22.00	0.00	19.00	3.00	86.36	170.68	3,243.00
11/30/2023	22.00	0.00	19.00	3.00	86.36	170.68	3,243.00
12/02/2023	22.00	0.00	20.00	2.00	90.91	171.00	3,420.00

**NOTE:**

B-106 OUT 11/6 (Touchback)

B-207 OUT 10/31 - IN 12/1

B 208 OUT 10/31 (upgrading to NHT B-3)

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
11/11/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
11/18/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
11/25/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
11/30/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
12/02/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
11/11/2023	22.00	0.00	22.00	0.00	100.00	468.64	10,310.00
11/18/2023	22.00	0.00	22.00	0.00	100.00	468.64	10,310.00
11/25/2023	22.00	0.00	22.00	0.00	100.00	468.64	10,310.00
11/30/2023	22.00	0.00	22.00	0.00	100.00	468.64	10,310.00
12/02/2023	22.00	0.00	22.00	0.00	100.00	468.64	10,310.00

**NOTE:**

NHT B-3 OUT 9/28 - IN 11/1

NHT 201 OUT 12/31 (personal)

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
11/11/2023	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
11/18/2023	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
11/25/2023	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
11/30/2023	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
12/02/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00

**NOTE:**

OVT-12 OUT 9/30 - IN 12/1

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
11/11/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
11/18/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
11/25/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
11/30/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
12/02/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
11/11/2023	22.00	0.00	21.00	1.00	95.45	759.29	15,945.00
11/18/2023	22.00	0.00	21.00	1.00	95.45	759.29	15,945.00
11/25/2023	22.00	0.00	21.00	1.00	95.45	759.29	15,945.00
11/30/2023	22.00	0.00	21.00	1.00	95.45	759.29	15,945.00
12/02/2023	22.00	0.00	22.00	0.00	100.00	747.50	16,445.00

**NOTE:**

**HTC B-1 OUT 10/21 - IN 12/1**