

L&T GROUP OF COMPANIES, LTD.

dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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WEEKLY OCCUPANCY REPORT FOR APARTMENTS

06/24/2023 TO 07/15/2023

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/24/2023	263.00	1.00	254.00	8.00	96.95	444.05	112,787.50
06/30/2023	263.00	1.00	253.00	9.00	96.56	444.50	112,457.50
07/01/2023	263.00	1.00	257.00	5.00	98.09	445.02	114,370.50
07/08/2023	263.00	1.00	256.00	6.00	97.71	444.49	113,790.50
07/15/2023	263.00	1.00	259.00	3.00	98.85	444.05	115,008.50

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/24/2023	32.00	0.00	29.00	3.00	90.63	309.41	8,973.00
06/30/2023	32.00	0.00	28.00	4.00	87.50	308.68	8,643.00
07/01/2023	32.00	0.00	30.00	2.00	93.75	308.45	9,253.50
07/08/2023	32.00	0.00	30.00	2.00	93.75	308.45	9,253.50
07/15/2023	32.00	0.00	31.00	1.00	96.88	309.15	9,583.50

NOTE:

A-102 OUT 7/31 (moving to Guam)

A-105 OUT 6/30 (can no longer afford rent)

A-109 OUT 6/9 - IN 7/1

A-111 OUT 5/31 - IN 7/1

B-102 OUT 7/20 (reuniting with her daughter in the US)

B-108 OUT 7/31 (Hazel moving to place closer to NMIFA)

B-112 OUT 6/20 - IN 7/15

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/24/2023	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
06/30/2023	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
07/01/2023	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
07/08/2023	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
07/15/2023	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/24/2023	35.00	0.00	33.00	2.00	94.29	452.97	14,948.00
06/30/2023	35.00	0.00	33.00	2.00	94.29	452.97	14,948.00
07/01/2023	35.00	0.00	33.00	2.00	94.29	452.97	14,948.00
07/08/2023	35.00	0.00	33.00	2.00	94.29	452.97	14,948.00
07/15/2023	35.00	0.00	35.00	0.00	100.00	452.46	15,836.00

NOTE:

C-301 OUT 5/19 - IN 7/15

C-304 OUT 5/31 - IN 7/15

C-407 OUT 5/17 - IN 6/24

C-410 OUT 7/31 (upgrading to D-201)

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/24/2023	35.00	0.00	33.00	2.00	94.29	533.30	17,599.00
06/30/2023	35.00	0.00	33.00	2.00	94.29	533.30	17,599.00
07/01/2023	35.00	0.00	34.00	1.00	97.14	534.68	18,179.00
07/08/2023	35.00	0.00	33.00	2.00	94.29	533.30	17,599.00
07/15/2023	35.00	0.00	33.00	2.00	94.29	533.30	17,599.00

NOTE:

D-201 OUT 7/4 - IN 8/1 (from C-410)

D-203 OUT 6/14 (from D-410)

D-302 OUT 5/31 - IN 7/1

D-410 OUT 7/31 - IN 8/1 (persistent problem w/neighbor transferring to D-203)

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/24/2023	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
06/30/2023	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
07/01/2023	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
07/08/2023	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
07/15/2023	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/24/2023	22.00	0.00	22.00	0.00	100.00	171.55	3,774.00
06/30/2023	22.00	0.00	22.00	0.00	100.00	171.55	3,774.00
07/01/2023	22.00	0.00	22.00	0.00	100.00	171.55	3,774.00
07/08/2023	22.00	0.00	22.00	0.00	100.00	171.55	3,774.00
07/15/2023	22.00	0.00	22.00	0.00	100.00	171.55	3,774.00

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/24/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
06/30/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
07/01/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
07/08/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
07/15/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/24/2023	22.00	0.00	22.00	0.00	100.00	459.20	10,102.50
06/30/2023	22.00	0.00	22.00	0.00	100.00	459.20	10,102.50
07/01/2023	22.00	0.00	22.00	0.00	100.00	459.20	10,102.50
07/08/2023	22.00	0.00	22.00	0.00	100.00	459.20	10,102.50
07/15/2023	22.00	0.00	22.00	0.00	100.00	459.20	10,102.50

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/24/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
06/30/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
07/01/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
07/08/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
07/15/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00

NOTE:
OVT-19 OUT 8/31 (CUC consulting project done)

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/24/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
06/30/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
07/01/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
07/08/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
07/15/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/24/2023	22.00	0.00	21.00	1.00	95.45	748.69	15,722.50
06/30/2023	22.00	0.00	21.00	1.00	95.45	748.69	15,722.50
07/01/2023	22.00	0.00	22.00	0.00	100.00	747.50	16,445.00
07/08/2023	22.00	0.00	22.00	0.00	100.00	747.50	16,445.00
07/15/2023	22.00	0.00	22.00	0.00	100.00	747.50	16,445.00

NOTE:

HTC 302 OUT 5/31 - IN 7/1