

L&T GROUP OF COMPANIES, LTD.

dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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WEEKLY OCCUPANCY REPORT FOR APARTMENTS

03/23/2024 TO 04/13/2024

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/23/2024	263.00	1.00	250.00	12.00	95.42	448.58	112,144.50
03/30/2024	263.00	1.00	252.00	10.00	96.18	446.42	112,498.50
03/31/2024	263.00	1.00	246.00	16.00	93.89	446.68	109,884.00
04/06/2024	263.00	1.00	249.00	13.00	95.04	448.05	111,564.00
04/13/2024	263.00	1.00	249.00	13.00	95.04	448.05	111,564.00

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/23/2024	32.00	0.00	31.00	1.00	96.88	317.15	9,831.50
03/30/2024	32.00	0.00	31.00	1.00	96.88	317.15	9,831.50
03/31/2024	32.00	0.00	30.00	2.00	93.75	316.72	9,501.50
04/06/2024	32.00	0.00	31.00	1.00	96.88	317.15	9,831.50
04/13/2024	32.00	0.00	31.00	1.00	96.88	317.15	9,831.50

NOTE:

A-104 OUT 2/29 - IN 4/1

B-104 OUT 2/29 IN 3/23

A-108 OUT 4/30 (upgrading to C105)

B-108 OUT 3/31 - IN 4/15

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/23/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
03/30/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
03/31/2024	16.00	0.00	15.00	1.00	93.75	451.20	6,768.00
04/06/2024	16.00	0.00	15.00	1.00	93.75	451.20	6,768.00
04/13/2024	16.00	0.00	15.00	1.00	93.75	451.20	6,768.00

NOTE:

A-208 OUT 3/31 - IN 5/1

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/23/2024	35.00	0.00	32.00	3.00	91.43	455.25	14,568.00
03/30/2024	35.00	0.00	32.00	3.00	91.43	455.25	14,568.00
03/31/2024	35.00	0.00	32.00	3.00	91.43	455.25	14,568.00
04/06/2024	35.00	0.00	32.00	3.00	91.43	455.25	14,568.00
04/13/2024	35.00	0.00	32.00	3.00	91.43	455.25	14,568.00

NOTE:

C-105 OUT 2/24 - IN 5/1

C-207 OUT 4/30 (move to C-208)

C-208 OUT 2/29 - IN 5/1 (from C-207)

C-306 OUT 2/29 - IN 5/15

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/23/2024	35.00	0.00	32.00	3.00	91.43	538.16	17,221.00
03/30/2024	35.00	0.00	32.00	3.00	91.43	538.16	17,221.00
03/31/2024	35.00	0.00	30.00	5.00	85.71	535.37	16,061.00
04/06/2024	35.00	0.00	30.00	5.00	85.71	535.37	16,061.00
04/13/2024	35.00	0.00	30.00	5.00	85.71	535.37	16,061.00

NOTE:

D-209 OUT 3/11 (found lower priced unit)

D-309 OUT 3/31 (moving back to the mainland)

D-401 OUT 2/29 (personal)

D-403 OUT 2/14 - IN 4/15

D-405 OUT 3/30 (move to the US)

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/23/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00
03/30/2024	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
03/31/2024	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
04/06/2024	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
04/13/2024	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00

NOTE:

A-109 OUT 3/20 - IN 3/27

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/23/2024	22.00	0.00	21.00	1.00	95.45	171.29	3,597.00
03/30/2024	22.00	0.00	22.00	0.00	100.00	171.55	3,774.00
03/31/2024	22.00	0.00	21.00	1.00	95.45	171.29	3,597.00
04/06/2024	22.00	0.00	21.00	1.00	95.45	171.29	3,597.00
04/13/2024	22.00	0.00	21.00	1.00	95.45	171.29	3,597.00

NOTE:

B-105 OUT 2/29 - IN 3/26

B-205 OUT 2/29 - IN 3/20

B-202 OUT 3/31 (rehab)

B-211 OUT 4/17 (evicted)

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/23/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00
03/30/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00
03/31/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00
04/06/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00
04/13/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00

NOTE:
JPC 301 OUT 3/15

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/23/2024	22.00	0.00	22.00	0.00	100.00	481.36	10,590.00
03/30/2024	22.00	0.00	22.00	0.00	100.00	481.36	10,590.00
03/31/2024	22.00	0.00	21.00	1.00	95.45	482.02	10,122.50
04/06/2024	22.00	0.00	21.00	1.00	95.45	482.02	10,122.50
04/13/2024	22.00	0.00	21.00	1.00	95.45	482.02	10,122.50

NOTE:
NHT 306 OUT 3/31 - IN 4/15
NHT 307 OUT 4/15 (upgrade to 306)

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/23/2024	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
03/30/2024	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
03/31/2024	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
04/06/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
04/13/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00

NOTE:
OVT-17 OUT 3/6 - IN 4/1

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/23/2024	24.00	1.00	22.00	1.00	95.65	610.11	13,422.50
03/30/2024	24.00	1.00	22.00	1.00	95.65	610.11	13,422.50
03/31/2024	24.00	1.00	22.00	1.00	95.65	610.11	13,422.50
04/06/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
04/13/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50

NOTE:
SVT-17 OUT 2/29 - IN 4/1

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/23/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50
03/30/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50
03/31/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50
04/06/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50
04/13/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50