

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

04/15/2023 TO 05/06/2023

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/15/2023	263.00	1.00	255.00	7.00	97.33	449.07	114,512.50
04/22/2023	263.00	1.00	256.00	6.00	97.71	447.81	114,639.50
04/29/2023	263.00	1.00	256.00	6.00	97.71	447.81	114,639.50
04/30/2023	263.00	1.00	252.00	10.00	96.18	448.42	113,002.50
05/06/2023	263.00	1.00	255.00	7.00	97.33	447.72	114,167.50

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/15/2023	32.00	0.00	30.00	2.00	93.75	306.80	9,204.00
04/22/2023	32.00	0.00	30.00	2.00	93.75	306.80	9,204.00
04/29/2023	32.00	0.00	30.00	2.00	93.75	306.80	9,204.00
04/30/2023	32.00	0.00	29.00	3.00	90.63	306.00	8,874.00
05/06/2023	32.00	0.00	29.00	3.00	90.63	306.00	8,874.00

#### NOTE:

A-110 OUT 4/30 (upgrade to D-309)

A-114 OUT 5/18 (relocating back to Guam)

B-107 OUT 4/9 (moved to the afterlife)

B-108 OUT 5/19 (going to the States)

B-113 OUT 3/31 (complimentary unit for Ruby Fortaleza from 4/17 to 5/15)

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/15/2023	16.00	0.00	15.00	1.00	93.75	456.00	6,840.00
04/22/2023	16.00	0.00	15.00	1.00	93.75	456.00	6,840.00
04/29/2023	16.00	0.00	15.00	1.00	93.75	456.00	6,840.00
04/30/2023	16.00	0.00	15.00	1.00	93.75	456.00	6,840.00
05/06/2023	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00

#### NOTE:

B-206 OUT 3/31 - IN 5/1

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/15/2023	35.00	0.00	35.00	0.00	100.00	454.51	15,908.00
04/22/2023	35.00	0.00	35.00	0.00	100.00	454.51	15,908.00
04/29/2023	35.00	0.00	35.00	0.00	100.00	454.51	15,908.00
04/30/2023	35.00	0.00	34.00	1.00	97.14	453.76	15,428.00
05/06/2023	35.00	0.00	34.00	1.00	97.14	453.76	15,428.00

**NOTE:**

**C-407 OUT 5/17 (off-island)**

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/15/2023	35.00	0.00	34.00	1.00	97.14	534.68	18,179.00
04/22/2023	35.00	0.00	34.00	1.00	97.14	534.68	18,179.00
04/29/2023	35.00	0.00	34.00	1.00	97.14	534.68	18,179.00
04/30/2023	35.00	0.00	34.00	1.00	97.14	534.68	18,179.00
05/06/2023	35.00	0.00	35.00	0.00	100.00	535.97	18,759.00

**NOTE:**

**D-307 OUT 3/31 - IN 4/22**

**D-309 OUT 4/21 - IN 5/1 (from A-110)**

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/15/2023	22.00	0.00	20.00	2.00	90.91	177.00	3,540.00
04/22/2023	22.00	0.00	20.00	2.00	90.91	177.00	3,540.00
04/29/2023	22.00	0.00	20.00	2.00	90.91	177.00	3,540.00
04/30/2023	22.00	0.00	19.00	3.00	86.36	177.00	3,363.00
05/06/2023	22.00	0.00	20.00	2.00	90.91	177.00	3,540.00

**NOTE:**

**A-102 OUT 4/30 (back to staff-house)**

**A-106 OUT 2/28 (change of mind)**

**A-109 OUT 2/28 - IN 5/1**

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/15/2023	22.00	0.00	22.00	0.00	100.00	171.23	3,767.00
04/22/2023	22.00	0.00	22.00	0.00	100.00	171.23	3,767.00
04/29/2023	22.00	0.00	22.00	0.00	100.00	171.23	3,767.00
04/30/2023	22.00	0.00	22.00	0.00	100.00	171.23	3,767.00
05/06/2023	22.00	0.00	22.00	0.00	100.00	171.23	3,767.00

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/15/2023	12.00	0.00	11.00	1.00	91.67	166.09	1,827.00
04/22/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
04/29/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
04/30/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
05/06/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00

**NOTE:**

JPC 310 OUT 3/15 - IN 4/22

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/15/2023	22.00	0.00	22.00	0.00	100.00	459.20	10,102.50
04/22/2023	22.00	0.00	22.00	0.00	100.00	459.20	10,102.50
04/29/2023	22.00	0.00	22.00	0.00	100.00	459.20	10,102.50
04/30/2023	22.00	0.00	22.00	0.00	100.00	459.20	10,102.50
05/06/2023	22.00	0.00	22.00	0.00	100.00	459.20	10,102.50

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/15/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
04/22/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
04/29/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
04/30/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
05/06/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00

**NOTE:**

OVT-14 OUT 5/31 (moved to his own Bldg.)

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/15/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
04/22/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
04/29/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
04/30/2023	24.00	1.00	22.00	1.00	95.65	610.11	13,422.50
05/06/2023	24.00	1.00	22.00	1.00	95.65	610.11	13,422.50

**NOTE:**

SVT-16 OUT 4/30 - IN 6/1

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/15/2023	22.00	0.00	22.00	0.00	100.00	753.30	16,572.50
04/22/2023	22.00	0.00	22.00	0.00	100.00	753.30	16,572.50
04/29/2023	22.00	0.00	22.00	0.00	100.00	753.30	16,572.50
04/30/2023	22.00	0.00	22.00	0.00	100.00	753.30	16,572.50
05/06/2023	22.00	0.00	22.00	0.00	100.00	753.30	16,572.50

**NOTE:**

**HTC 302 OUT 5/31 (need a single detached home)**