

**L&T GROUP OF COMPANIES, LTD.****dba REALTY MANAGEMENT SERVICES**

P.O. BOX 501280, SAIPAN, MP 96950

TEL: (670) 235-6527 TO 28 - RMS

FAX: (670) 235-6530

**WEEKLY OCCUPANCY REPORT FOR APARTMENTS**

07/20/2019 TO 08/10/2019

| OVERALL    |                         |                         |                 |                       |                      |                                |
|------------|-------------------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE       | TOTAL UNITS FOR<br>RENT | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE<br>RATE (\$) | FULL MONTH<br>ROOM INCOME (\$) |
| 07/20/2019 | 260.00                  | 254.00                  | 6.00            | 97.69                 | 426.52               | 108,335.00                     |
| 07/27/2019 | 260.00                  | 256.00                  | 4.00            | 98.46                 | 427.13               | 109,345.00                     |
| 08/03/2019 | 260.00                  | 258.00                  | 2.00            | 99.23                 | 426.03               | 109,915.00                     |
| 08/10/2019 | 260.00                  | 259.00                  | 1.00            | 99.62                 | 426.31               | 110,415.00                     |

| FINASISU TERRACES A & B 1BR |                         |                         |                 |                       |                      |                                |
|-----------------------------|-------------------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE                        | TOTAL UNITS FOR<br>RENT | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE<br>RATE (\$) | FULL MONTH<br>ROOM INCOME (\$) |
| 07/20/2019                  | 30.00                   | 28.00                   | 2.00            | 93.33                 | 313.93               | 8,790.00                       |
| 07/27/2019                  | 30.00                   | 30.00                   | 0.00            | 100.00                | 313.33               | 9,400.00                       |
| 08/03/2019                  | 30.00                   | 30.00                   | 0.00            | 100.00                | 313.33               | 9,400.00                       |
| 08/10/2019                  | 30.00                   | 30.00                   | 0.00            | 100.00                | 313.33               | 9,400.00                       |

**NOTE:****A-101 OUT 6/30 - IN 7/21****B-114 OUT 6/30 - IN 7/22**

| FINASISU TERRACES A & B 2BR |                         |                         |                 |                       |                      |                                |
|-----------------------------|-------------------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE                        | TOTAL UNITS FOR<br>RENT | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE<br>RATE (\$) | FULL MONTH<br>ROOM INCOME (\$) |
| 07/20/2019                  | 16.00                   | 16.00                   | 0.00            | 100.00                | 418.75               | 6,700.00                       |
| 07/27/2019                  | 16.00                   | 16.00                   | 0.00            | 100.00                | 418.75               | 6,700.00                       |
| 08/03/2019                  | 16.00                   | 16.00                   | 0.00            | 100.00                | 418.75               | 6,700.00                       |
| 08/10/2019                  | 16.00                   | 16.00                   | 0.00            | 100.00                | 418.75               | 6,700.00                       |

| FINASISU TERRACES C |                         |                         |                 |                       |                      |                                |
|---------------------|-------------------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE                | TOTAL UNITS FOR<br>RENT | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE<br>RATE (\$) | FULL MONTH<br>ROOM INCOME (\$) |
| 07/20/2019          | 35.00                   | 35.00                   | 0.00            | 100.00                | 410.57               | 14,370.00                      |
| 07/27/2019          | 35.00                   | 35.00                   | 0.00            | 100.00                | 410.57               | 14,370.00                      |
| 08/03/2019          | 35.00                   | 35.00                   | 0.00            | 100.00                | 410.57               | 14,370.00                      |
| 08/10/2019          | 35.00                   | 35.00                   | 0.00            | 100.00                | 410.57               | 14,370.00                      |

| FINASISU TERRACES D |                         |                         |                 |                       |                      |                                |
|---------------------|-------------------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE                | TOTAL UNITS FOR<br>RENT | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE<br>RATE (\$) | FULL MONTH<br>ROOM INCOME (\$) |
| 07/20/2019          | 35.00                   | 35.00                   | 0.00            | 100.00                | 516.00               | 18,060.00                      |
| 07/27/2019          | 35.00                   | 35.00                   | 0.00            | 100.00                | 516.00               | 18,060.00                      |
| 08/03/2019          | 35.00                   | 35.00                   | 0.00            | 100.00                | 516.00               | 18,060.00                      |
| 08/10/2019          | 35.00                   | 35.00                   | 0.00            | 100.00                | 516.00               | 18,060.00                      |

**NOTE:**

D-404 OUT 8/20 - RESERVED FOR JT

| GARAPAN COURTYARD A |                         |                         |                 |                       |                      |                                |
|---------------------|-------------------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE                | TOTAL UNITS FOR<br>RENT | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE<br>RATE (\$) | FULL MONTH<br>ROOM INCOME (\$) |
| 07/20/2019          | 22.00                   | 22.00                   | 0.00            | 100.00                | 163.18               | 3,590.00                       |
| 07/27/2019          | 22.00                   | 22.00                   | 0.00            | 100.00                | 163.18               | 3,590.00                       |
| 08/03/2019          | 22.00                   | 22.00                   | 0.00            | 100.00                | 163.18               | 3,590.00                       |
| 08/10/2019          | 22.00                   | 22.00                   | 0.00            | 100.00                | 163.18               | 3,590.00                       |

| GARAPAN COURTYARD B |                         |                         |                 |                       |                      |                                |
|---------------------|-------------------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE                | TOTAL UNITS FOR<br>RENT | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE<br>RATE (\$) | FULL MONTH<br>ROOM INCOME (\$) |
| 07/20/2019          | 22.00                   | 22.00                   | 0.00            | 100.00                | 160.00               | 3,520.00                       |
| 07/27/2019          | 22.00                   | 21.00                   | 1.00            | 95.45                 | 160.48               | 3,370.00                       |
| 08/03/2019          | 22.00                   | 22.00                   | 0.00            | 100.00                | 160.91               | 3,540.00                       |
| 08/10/2019          | 22.00                   | 22.00                   | 0.00            | 100.00                | 160.91               | 3,540.00                       |

**NOTE:**

B-208 OUT 7/31 - IN 8/1

| JP CENTRE APARTMENT |                         |                         |                 |                       |                      |                                |
|---------------------|-------------------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE                | TOTAL UNITS FOR<br>RENT | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE<br>RATE (\$) | FULL MONTH<br>ROOM INCOME (\$) |
| 07/20/2019          | 12.00                   | 12.00                   | 0.00            | 100.00                | 150.83               | 1,810.00                       |
| 07/27/2019          | 12.00                   | 12.00                   | 0.00            | 100.00                | 150.83               | 1,810.00                       |
| 08/03/2019          | 12.00                   | 12.00                   | 0.00            | 100.00                | 150.83               | 1,810.00                       |
| 08/10/2019          | 12.00                   | 12.00                   | 0.00            | 100.00                | 150.83               | 1,810.00                       |

| LOWER NAVY HILL |                         |                         |                 |                       |                      |                                |
|-----------------|-------------------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE            | TOTAL UNITS FOR<br>RENT | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE<br>RATE (\$) | FULL MONTH<br>ROOM INCOME (\$) |
| 07/20/2019      | 21.00                   | 20.00                   | 1.00            | 95.24                 | 451.00               | 9,020.00                       |
| 07/27/2019      | 21.00                   | 20.00                   | 1.00            | 95.24                 | 451.00               | 9,020.00                       |
| 08/03/2019      | 21.00                   | 21.00                   | 0.00            | 100.00                | 448.57               | 9,420.00                       |
| 08/10/2019      | 21.00                   | 21.00                   | 0.00            | 100.00                | 448.57               | 9,420.00                       |

**NOTE:**

LNH B-3 OUT 6/30 - IN 8/1

| OCEAN VIEW TERRACES |                         |                         |                 |                       |                      |                                |
|---------------------|-------------------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE                | TOTAL UNITS FOR<br>RENT | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE<br>RATE (\$) | FULL MONTH<br>ROOM INCOME (\$) |
| 07/20/2019          | 21.00                   | 21.00                   | 0.00            | 100.00                | 667.14               | 14,010.00                      |
| 07/27/2019          | 21.00                   | 21.00                   | 0.00            | 100.00                | 667.14               | 14,010.00                      |
| 08/03/2019          | 21.00                   | 21.00                   | 0.00            | 100.00                | 667.14               | 14,010.00                      |
| 08/10/2019          | 21.00                   | 21.00                   | 0.00            | 100.00                | 667.14               | 14,010.00                      |

| SUNSET VIEW TERRACES |                         |                         |                 |                       |                      |                                |
|----------------------|-------------------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE                 | TOTAL UNITS FOR<br>RENT | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE<br>RATE (\$) | FULL MONTH<br>ROOM INCOME (\$) |
| 07/20/2019           | 24.00                   | 22.00                   | 2.00            | 91.67                 | 614.32               | 13,515.00                      |
| 07/27/2019           | 24.00                   | 23.00                   | 1.00            | 95.83                 | 611.52               | 14,065.00                      |
| 08/03/2019           | 24.00                   | 23.00                   | 1.00            | 95.83                 | 611.52               | 14,065.00                      |
| 08/10/2019           | 24.00                   | 23.00                   | 1.00            | 95.83                 | 611.52               | 14,065.00                      |

**NOTE:**

**SVV-24 OUT 6/20 - IN 7/21**

**SVV-14 OUT 7/15 - IN 8/15**

| W&T        |                         |                         |                 |                       |                      |                                |
|------------|-------------------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE       | TOTAL UNITS FOR<br>RENT | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE<br>RATE (\$) | FULL MONTH<br>ROOM INCOME (\$) |
| 07/20/2019 | 22.00                   | 21.00                   | 1.00            | 95.45                 | 711.90               | 14,950.00                      |
| 07/27/2019 | 22.00                   | 21.00                   | 1.00            | 95.45                 | 711.90               | 14,950.00                      |
| 08/03/2019 | 22.00                   | 21.00                   | 1.00            | 95.45                 | 711.90               | 14,950.00                      |
| 08/10/2019 | 22.00                   | 22.00                   | 0.00            | 100.00                | 702.27               | 15,450.00                      |

**NOTE:**

**B-2 OUT 6/30 - IN 8/9**