

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

10/16/2021 TO 11/06/2021

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/16/2021	263.00	2.00	252.00	9.00	96.55	438.45	110,490.50
10/23/2021	263.00	2.00	253.00	8.00	96.93	438.62	110,970.50
10/30/2021	263.00	2.00	252.00	9.00	96.55	438.18	110,420.50
10/31/2021	263.00	2.00	249.00	12.00	95.40	438.48	109,180.50
11/06/2021	263.00	2.00	251.00	10.00	96.17	436.34	109,520.50

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/16/2021	32.00	0.00	29.00	3.00	90.63	307.59	8,920.00
10/23/2021	32.00	0.00	29.00	3.00	90.63	307.59	8,920.00
10/30/2021	32.00	0.00	29.00	3.00	90.63	307.59	8,920.00
10/31/2021	32.00	0.00	27.00	5.00	84.38	305.93	8,260.00
11/06/2021	32.00	0.00	27.00	5.00	84.38	305.93	8,260.00

#### NOTE:

A-107 OUT 8/27 (upgraded to C-209)

A-111 OUT 10/31 (was hired at CCHC move to somewhere closer within their means)

A-112 OUT 8/31 (upgraded to A-206)

B-105 OUT 7/31 (military deployment)

B-111 OUT 10/31 (family emergency)

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/16/2021	16.00	0.00	16.00	0.00	100.00	448.75	7,180.00
10/23/2021	16.00	0.00	16.00	0.00	100.00	448.75	7,180.00
10/30/2021	16.00	0.00	16.00	0.00	100.00	448.75	7,180.00
10/31/2021	16.00	0.00	16.00	0.00	100.00	448.75	7,180.00
11/06/2021	16.00	0.00	16.00	0.00	100.00	448.75	7,180.00

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/16/2021	35.00	0.00	34.00	1.00	97.14	427.88	14,548.00
10/23/2021	35.00	0.00	35.00	0.00	100.00	429.37	15,028.00
10/30/2021	35.00	0.00	35.00	0.00	100.00	429.37	15,028.00
10/31/2021	35.00	0.00	35.00	0.00	100.00	429.37	15,028.00
11/06/2021	35.00	0.00	35.00	0.00	100.00	429.37	15,028.00

**NOTE:**

**C-104 OUT 7/31 - IN 10/23**

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/16/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00
10/23/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00
10/30/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00
10/31/2021	35.00	0.00	34.00	1.00	97.14	522.35	17,760.00
11/06/2021	35.00	0.00	34.00	1.00	97.14	522.35	17,760.00

**NOTE:**

**D-401 OUT 10/31 (moving out for personal reasons)**

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/16/2021	22.00	0.00	21.00	1.00	95.45	168.57	3,540.00
10/23/2021	22.00	0.00	21.00	1.00	95.45	168.57	3,540.00
10/30/2021	22.00	0.00	21.00	1.00	95.45	168.57	3,540.00
10/31/2021	22.00	0.00	21.00	1.00	95.45	168.57	3,540.00
11/06/2021	22.00	0.00	21.00	1.00	95.45	168.57	3,540.00

**NOTE:**

**A-106 OUT 2/15**

**A-208 OUT 8/31 - IN 10/16**

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/16/2021	22.00	0.00	20.00	2.00	90.91	163.00	3,260.00
10/23/2021	22.00	0.00	20.00	2.00	90.91	163.00	3,260.00
10/30/2021	22.00	0.00	20.00	2.00	90.91	163.00	3,260.00
10/31/2021	22.00	0.00	20.00	2.00	90.91	163.00	3,260.00
11/06/2021	22.00	0.00	22.00	0.00	100.00	163.64	3,600.00

**NOTE:**

**B-106 OUT 8/17 (return to PI)**

**B-108 OUT 9/30 (transferring to B-202)**

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/16/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
10/23/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
10/30/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
10/31/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
11/06/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/16/2021	22.00	1.00	21.00	0.00	100.00	449.52	9,440.00
10/23/2021	22.00	1.00	21.00	0.00	100.00	449.52	9,440.00
10/30/2021	22.00	1.00	20.00	1.00	95.24	444.50	8,890.00
10/31/2021	22.00	1.00	20.00	1.00	95.24	444.50	8,890.00
11/06/2021	22.00	1.00	20.00	1.00	95.24	444.50	8,890.00

**NOTE:**

NHT 106 OUT 10/30 (moving to Florida)

NHT 303 OUT 11/7 (moving to a single detached unit)

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/16/2021	21.00	0.00	20.00	1.00	95.24	687.50	13,750.00
10/23/2021	21.00	0.00	20.00	1.00	95.24	687.50	13,750.00
10/30/2021	21.00	0.00	20.00	1.00	95.24	687.50	13,750.00
10/31/2021	21.00	0.00	20.00	1.00	95.24	687.50	13,750.00
11/06/2021	21.00	0.00	20.00	1.00	95.24	687.50	13,750.00

**NOTE:**

OVT-8 OUT 9/30 (need a larger place)

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/16/2021	24.00	1.00	23.00	0.00	100.00	624.02	14,352.50
10/23/2021	24.00	1.00	23.00	0.00	100.00	624.02	14,352.50
10/30/2021	24.00	1.00	23.00	0.00	100.00	624.02	14,352.50
10/31/2021	24.00	1.00	23.00	0.00	100.00	624.02	14,352.50
11/06/2021	24.00	1.00	23.00	0.00	100.00	624.02	14,352.50

W&T							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/16/2021	22.00	0.00	21.00	1.00	95.45	730.95	15,350.00
10/23/2021	22.00	0.00	21.00	1.00	95.45	730.95	15,350.00
10/30/2021	22.00	0.00	21.00	1.00	95.45	730.95	15,350.00
10/31/2021	22.00	0.00	21.00	1.00	95.45	730.95	15,350.00
11/06/2021	22.00	0.00	21.00	1.00	95.45	730.95	15,350.00

**NOTE:**

**HTC-205 OUT 9/30**