

L&T GROUP OF COMPANIES, LTD.

dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

TEL: (670) 235-6527 TO 28 - RMS

FAX: (670) 235-6530

WEEKLY OCCUPANCY REPORT FOR APARTMENTS

01/09/2021 TO 01/30/2021

| OVERALL | | | | | | | |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/09/2021 | 263.00 | 2.00 | 246.00 | 15.00 | 94.25 | 428.39 | 105,385.00 |
| 01/16/2021 | 263.00 | 2.00 | 245.00 | 16.00 | 93.87 | 429.00 | 105,105.00 |
| 01/23/2021 | 263.00 | 2.00 | 246.00 | 15.00 | 94.25 | 430.71 | 105,955.00 |
| 01/30/2021 | 263.00 | 2.00 | 245.00 | 16.00 | 93.87 | 430.96 | 105,585.00 |

| FINASISU TERRACES A & B 1BR | | | | | | | |
|-----------------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/09/2021 | 32.00 | 0.00 | 31.00 | 1.00 | 96.88 | 295.81 | 9,170.00 |
| 01/16/2021 | 32.00 | 0.00 | 31.00 | 1.00 | 96.88 | 295.81 | 9,170.00 |
| 01/23/2021 | 32.00 | 0.00 | 31.00 | 1.00 | 96.88 | 295.81 | 9,170.00 |
| 01/30/2021 | 32.00 | 0.00 | 31.00 | 1.00 | 96.88 | 295.81 | 9,170.00 |

NOTE:

B-102 OUT 11/30 - IN 2/1

B-109 OUT 1/31 (UPGRADING TO C-309)

| FINASISU TERRACES A & B 2BR | | | | | | | |
|-----------------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/09/2021 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 431.25 | 6,900.00 |
| 01/16/2021 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 431.25 | 6,900.00 |
| 01/23/2021 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 431.25 | 6,900.00 |
| 01/30/2021 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 431.25 | 6,900.00 |

| FINASISU TERRACES C | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/09/2021 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 421.76 | 14,340.00 |
| 01/16/2021 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 421.76 | 14,340.00 |
| 01/23/2021 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 421.76 | 14,340.00 |
| 01/30/2021 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 421.76 | 14,340.00 |

NOTE:

C-309 OUT 12/31 - IN 2/1

| FINASISU TERRACES D | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/09/2021 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 521.18 | 17,720.00 |
| 01/16/2021 | 35.00 | 0.00 | 33.00 | 2.00 | 94.29 | 519.39 | 17,140.00 |
| 01/23/2021 | 35.00 | 0.00 | 33.00 | 2.00 | 94.29 | 519.39 | 17,140.00 |
| 01/30/2021 | 35.00 | 0.00 | 33.00 | 2.00 | 94.29 | 519.39 | 17,140.00 |

NOTE:

D-409 OUT 10/31 - IN 2/1

D-408 OUT 1/10 - IN 2/1

| GARAPAN COURTYARD A | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/09/2021 | 22.00 | 0.00 | 18.00 | 4.00 | 81.82 | 166.11 | 2,990.00 |
| 01/16/2021 | 22.00 | 0.00 | 18.00 | 4.00 | 81.82 | 166.11 | 2,990.00 |
| 01/23/2021 | 22.00 | 0.00 | 18.00 | 4.00 | 81.82 | 166.11 | 2,990.00 |
| 01/30/2021 | 22.00 | 0.00 | 18.00 | 4.00 | 81.82 | 166.11 | 2,990.00 |

NOTE:

A-110 OUT 4/30 - IN 1/1

A-208 OUT 4/30

A-210 OUT 4/30

A-211 OUT 8/31

A-102 OUT 11/30

| GARAPAN COURTYARD B | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/09/2021 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 161.50 | 3,230.00 |
| 01/16/2021 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 161.50 | 3,230.00 |
| 01/23/2021 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 161.50 | 3,230.00 |
| 01/30/2021 | 22.00 | 0.00 | 19.00 | 3.00 | 86.36 | 161.05 | 3,060.00 |

NOTE:

B-106 OUT 4/30 - IN 1/1

B-202 OUT 10/31 - IN 1/1

B-207 OUT 11/30

B-210 OUT 11/30

| JP CENTRE APARTMENT | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/09/2021 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 |
| 01/16/2021 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 |
| 01/23/2021 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 |
| 01/30/2021 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 |

| LOWER NAVY HILL | | | | | | | |
|-----------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/09/2021 | 22.00 | 1.00 | 21.00 | 0.00 | 100.00 | 450.95 | 9,470.00 |
| 01/16/2021 | 22.00 | 1.00 | 20.00 | 1.00 | 95.24 | 446.00 | 8,920.00 |
| 01/23/2021 | 22.00 | 1.00 | 20.00 | 1.00 | 95.24 | 446.00 | 8,920.00 |
| 01/30/2021 | 22.00 | 1.00 | 20.00 | 1.00 | 95.24 | 446.00 | 8,920.00 |

NOTE:
LNH 302 OUT 1/15 - IN 2/1

| OCEAN VIEW TERRACES | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/09/2021 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 679.00 | 13,580.00 |
| 01/16/2021 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 679.00 | 13,580.00 |
| 01/23/2021 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 679.00 | 13,580.00 |
| 01/30/2021 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 679.00 | 13,580.00 |

NOTE:
OVT-3 OUT 11/15 - (no longer can afford the unit BSI employee furloughed)

| SUNSET VIEW TERRACES | | | | | | | |
|----------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/09/2021 | 24.00 | 1.00 | 22.00 | 1.00 | 95.65 | 612.50 | 13,475.00 |
| 01/16/2021 | 24.00 | 1.00 | 22.00 | 1.00 | 95.65 | 612.50 | 13,475.00 |
| 01/23/2021 | 24.00 | 1.00 | 22.00 | 1.00 | 95.65 | 612.50 | 13,475.00 |
| 01/30/2021 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 614.13 | 14,125.00 |

NOTE:
SVT-4 OUT 12/31 - IN 1/26

| W&T | | | | | | | |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/09/2021 | 22.00 | 0.00 | 18.00 | 4.00 | 81.82 | 705.56 | 12,700.00 |
| 01/16/2021 | 22.00 | 0.00 | 19.00 | 3.00 | 86.36 | 713.16 | 13,550.00 |
| 01/23/2021 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 720.00 | 14,400.00 |
| 01/30/2021 | 22.00 | 0.00 | 19.00 | 3.00 | 86.36 | 713.16 | 13,550.00 |

NOTE:

WT-303 OUT 9/30 - IN 1/23

WT-205 OUT 10/31 (moved elsewhere, couldn't afford the rent anymore Club C employee furloughed. He moved to a house near NMC for \$500 so he down-graded)

WT-101 OUT 11/23 - IN 1/16

WT-302 OUT 12/12 - (moved/relocated to Hawaii for job reasons)

WT-303 OUT 1/24 (occupant has been off island since pandemic paying rent and decided not to return)