

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

10/12/2024 TO 11/02/2024

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/12/2024	263.00	0.00	241.00	22.00	91.63	445.66	107,405.00
10/19/2024	263.00	0.00	242.00	21.00	92.02	445.89	107,905.00
10/26/2024	263.00	0.00	242.00	21.00	92.02	445.89	107,905.00
10/31/2024	263.00	0.00	236.00	27.00	89.73	445.49	105,136.00
11/02/2024	263.00	0.00	242.00	21.00	92.02	445.70	107,858.50

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/12/2024	32.00	0.00	31.00	1.00	96.88	320.37	9,931.50
10/19/2024	32.00	0.00	31.00	1.00	96.88	320.37	9,931.50
10/26/2024	32.00	0.00	31.00	1.00	96.88	320.37	9,931.50
10/31/2024	32.00	0.00	31.00	1.00	96.88	320.37	9,931.50
11/02/2024	32.00	0.00	31.00	1.00	96.88	320.37	9,931.50

#### NOTE:

A-104 OUT 12/2 (off-island for good)

B-116 OUT 9/30 (Teodorico)

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/12/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
10/19/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
10/26/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
10/31/2024	16.00	0.00	14.00	2.00	87.50	454.29	6,360.00
11/02/2024	16.00	0.00	14.00	2.00	87.50	454.29	6,360.00

#### NOTE:

A-201 OUT 10/31 (move to B-2 Hilltop)

A-207 OUT 10/31 (moving to the US)

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/12/2024	35.00	0.00	31.00	4.00	88.57	454.45	14,088.00
10/19/2024	35.00	0.00	31.00	4.00	88.57	454.45	14,088.00
10/26/2024	35.00	0.00	31.00	4.00	88.57	454.45	14,088.00
10/31/2024	35.00	0.00	29.00	6.00	82.86	455.17	13,200.00
11/02/2024	35.00	0.00	31.00	4.00	88.57	454.45	14,088.00

**NOTE:**

C-205 OUT 9/30 - IN 11/2

C-303 OUT 9/30 (in ICU at CCHC)

C-308 OUT 10/31 - IN 12/1

C-406 OUT 6/14 - IN 12/12

C-407 OUT 10/31 (up-grade to OVT-18)

C-408 OUT 7/31 - IN 11/1 (down-grade from D-208)

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/12/2024	35.00	0.00	25.00	10.00	71.43	523.04	13,076.00
10/19/2024	35.00	0.00	25.00	10.00	71.43	523.04	13,076.00
10/26/2024	35.00	0.00	25.00	10.00	71.43	523.04	13,076.00
10/31/2024	35.00	0.00	24.00	11.00	68.57	524.29	12,583.00
11/02/2024	35.00	0.00	24.00	11.00	68.57	524.29	12,583.00

**NOTE:**

D-203 OUT 9/30 - IN 12/1 (from D-404)

D-204 OUT 8/31 (move to C-302 to down-grade)

D-208 OUT 10/31 (down-grade to C-408)

D-302 OUT 5/31 - IN 11/9

D-306 OUT 9/18 (personal)

D-307 OUT 7/31 (evicted)

D-308 OUT 7/9 (personal)

D-309 OUT 3/31 (return to the US)

D-404 OUT 11/30 (transfer to D-203 due to health reason)

D-405 OUT 3/30 (move to the US)

D-408 OUT 8/31 (back to the mainland)

D-410 OUT 8/20 (found a cheaper housing option)

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/12/2024	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
10/19/2024	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
10/26/2024	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
10/31/2024	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
11/02/2024	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00

**NOTE:**

A-202 OUT 11/15 (moved closer to work place)

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/12/2024	22.00	0.00	19.00	3.00	86.36	177.00	3,363.00
10/19/2024	22.00	0.00	19.00	3.00	86.36	177.00	3,363.00
10/26/2024	22.00	0.00	19.00	3.00	86.36	177.00	3,363.00
10/31/2024	22.00	0.00	19.00	3.00	86.36	177.00	3,363.00
11/02/2024	22.00	0.00	20.00	2.00	90.91	171.00	3,420.00

**NOTE:**

**B-111 OUT 9/30 - IN 11/1**

**B-203 OUT 10/31 (return to China)**

**B-204 OUT 8/26 (touchback)**

**B-206 OUT 9/30 - IN 10/27**

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/12/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00
10/19/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00
10/26/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00
10/31/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00
11/02/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00

**NOTE:**

**301 OUT 6/30 (going back to Phil)**

**301 OUT 11/30 (death)**

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/12/2024	22.00	0.00	22.00	0.00	100.00	466.36	10,260.00
10/19/2024	22.00	0.00	22.00	0.00	100.00	466.36	10,260.00
10/26/2024	22.00	0.00	22.00	0.00	100.00	466.36	10,260.00
10/31/2024	22.00	0.00	22.00	0.00	100.00	466.36	10,260.00
11/02/2024	22.00	0.00	22.00	0.00	100.00	466.36	10,260.00

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/12/2024	21.00	0.00	20.00	1.00	95.24	687.50	13,750.00
10/19/2024	21.00	0.00	20.00	1.00	95.24	687.50	13,750.00
10/26/2024	21.00	0.00	20.00	1.00	95.24	687.50	13,750.00
10/31/2024	21.00	0.00	20.00	1.00	95.24	687.50	13,750.00
11/02/2024	21.00	0.00	21.00	0.00	100.00	689.29	14,475.00

**NOTE:**

**OVT-18 OUT 8/31 - IN 11/1 (up-grade from C-405)**

**OVT-12 OUT 11/30 (company housing)**

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/12/2024	24.00	0.00	23.00	1.00	95.83	611.85	14,072.50
10/19/2024	24.00	0.00	23.00	1.00	95.83	611.85	14,072.50
10/26/2024	24.00	0.00	23.00	1.00	95.83	611.85	14,072.50
10/31/2024	24.00	0.00	23.00	1.00	95.83	611.85	14,072.50
11/02/2024	24.00	0.00	24.00	0.00	100.00	609.38	14,625.00

**NOTE:**

**SVT-12 OUT 10/3 - IN 11/1 (from C-308)**

**SVT-17 OUT 11/30 (company housing)**

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
10/12/2024	22.00	0.00	21.00	1.00	95.45	759.05	15,940.00
10/19/2024	22.00	0.00	22.00	0.00	100.00	747.27	16,440.00
10/26/2024	22.00	0.00	22.00	0.00	100.00	747.27	16,440.00
10/31/2024	22.00	0.00	21.00	1.00	95.45	759.05	15,940.00
11/02/2024	22.00	0.00	22.00	0.00	100.00	747.27	16,440.00

**NOTE:**

**B-2 OUT 10/31 - in 11/1 (from FT A-201)**

**B-4 OUT 9/30 - IN 10/19**