

L&T GROUP OF COMPANIES, LTD.

dba REALTY MANAGEMENT SERVICES

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WEEKLY OCCUPANCY REPORT FOR APARTMENTS

07/04/2020 TO 08/01/2020

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/04/2020	263.00	1.00	249.00	13.00	95.04	447.15	111,340.00
07/11/2020	263.00	1.00	247.00	15.00	94.27	445.67	110,080.00
07/18/2020	263.00	1.00	248.00	14.00	94.66	445.20	110,410.00
07/25/2020	263.00	1.00	249.00	13.00	95.04	443.86	110,520.00
07/31/2020	263.00	1.00	245.00	17.00	93.51	443.88	108,750.00
08/01/2020	263.00	1.00	247.00	15.00	94.27	444.05	109,680.00

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/04/2020	32.00	0.00	30.00	2.00	93.75	305.67	9,170.00
07/11/2020	32.00	0.00	30.00	2.00	93.75	305.67	9,170.00
07/18/2020	32.00	0.00	31.00	1.00	96.88	306.45	9,500.00
07/25/2020	32.00	0.00	32.00	0.00	100.00	305.63	9,780.00
07/31/2020	32.00	0.00	32.00	0.00	100.00	305.63	9,780.00
08/01/2020	32.00	0.00	32.00	0.00	100.00	305.63	9,780.00

NOTE:

A-104 OUT 8/31 (moving in with fiancé in C-304)

A-106 OUT 7/16 (upgraded to C-304)

A-116 OUT 9/10 (going off-island)

B-111 OUT 7/24 (moving back to her parents house)

B-105 OUT 7/31 (military deployment)

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/04/2020	16.00	0.00	16.00	0.00	100.00	436.25	6,980.00
07/11/2020	16.00	0.00	15.00	1.00	93.75	440.00	6,600.00
07/18/2020	16.00	0.00	15.00	1.00	93.75	440.00	6,600.00
07/25/2020	16.00	0.00	15.00	1.00	93.75	440.00	6,600.00
07/31/2020	16.00	0.00	13.00	3.00	81.25	441.54	5,740.00
08/01/2020	16.00	0.00	14.00	2.00	87.50	437.14	6,120.00

NOTE:

A-206 OUT 7/31 (upgrading to Hilltop 302)

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/04/2020	35.00	0.00	35.00	0.00	100.00	423.43	14,820.00
07/11/2020	35.00	0.00	35.00	0.00	100.00	423.43	14,820.00
07/18/2020	35.00	0.00	35.00	0.00	100.00	423.43	14,820.00
07/25/2020	35.00	0.00	35.00	0.00	100.00	423.43	14,820.00
07/31/2020	35.00	0.00	34.00	1.00	97.14	424.71	14,440.00
08/01/2020	35.00	0.00	34.00	1.00	97.14	424.71	14,440.00

NOTE:

C-104 OUT 7/31 (leased a property)

C-209 OUT 7/31 (moving to Guam)

C-409 OUT 6/30 (moving to the states)

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/04/2020	35.00	0.00	35.00	0.00	100.00	525.14	18,380.00
07/11/2020	35.00	0.00	34.00	1.00	97.14	524.41	17,830.00
07/18/2020	35.00	0.00	34.00	1.00	97.14	524.41	17,830.00
07/25/2020	35.00	0.00	35.00	0.00	100.00	523.14	18,310.00
07/31/2020	35.00	0.00	34.00	1.00	97.14	522.94	17,780.00
08/01/2020	35.00	0.00	34.00	1.00	97.14	522.94	17,780.00

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/04/2020	22.00	0.00	14.00	8.00	63.64	168.57	2,360.00
07/11/2020	22.00	0.00	14.00	8.00	63.64	168.57	2,360.00
07/18/2020	22.00	0.00	14.00	8.00	63.64	168.57	2,360.00
07/25/2020	22.00	0.00	14.00	8.00	63.64	168.57	2,360.00
07/31/2020	22.00	0.00	14.00	8.00	63.64	168.57	2,360.00
08/01/2020	22.00	0.00	14.00	8.00	63.64	168.57	2,360.00

NOTE:

A-102 OUT 11/30

A-106 OUT 2/15

A-206 OUT 4/30

A-210 OUT 4/30

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/04/2020	22.00	0.00	20.00	2.00	90.91	162.50	3,250.00
07/11/2020	22.00	0.00	21.00	1.00	95.45	162.86	3,420.00
07/18/2020	22.00	0.00	21.00	1.00	95.45	162.86	3,420.00
07/25/2020	22.00	0.00	21.00	1.00	95.45	162.86	3,420.00
07/31/2020	22.00	0.00	21.00	1.00	95.45	162.86	3,420.00
08/01/2020	22.00	0.00	21.00	1.00	95.45	162.86	3,420.00

NOTE:

B-210 OUT 11/30 (reserved to Gary)

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/04/2020	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
07/11/2020	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
07/18/2020	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
07/25/2020	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
07/31/2020	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
08/01/2020	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/04/2020	22.00	1.00	21.00	0.00	100.00	450.95	9,470.00
07/11/2020	22.00	1.00	20.00	1.00	95.24	448.50	8,970.00
07/18/2020	22.00	1.00	20.00	1.00	95.24	448.50	8,970.00
07/25/2020	22.00	1.00	20.00	1.00	95.24	448.50	8,970.00
07/31/2020	22.00	1.00	20.00	1.00	95.24	448.50	8,970.00
08/01/2020	22.00	1.00	21.00	0.00	100.00	453.33	9,520.00

NOTE:

NHT 303 OUT 7/14 - IN 8/15

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/04/2020	21.00	0.00	21.00	0.00	100.00	685.71	14,400.00
07/11/2020	21.00	0.00	21.00	0.00	100.00	685.71	14,400.00
07/18/2020	21.00	0.00	21.00	0.00	100.00	685.71	14,400.00
07/25/2020	21.00	0.00	20.00	1.00	95.24	687.50	13,750.00
07/31/2020	21.00	0.00	20.00	1.00	95.24	687.50	13,750.00
08/01/2020	21.00	0.00	20.00	1.00	95.24	687.50	13,750.00

NOTE:

OVT-6 OUT 5/31 - IN 7/24

OVT-16 OUT 7/31 (joining the family in the states but extended one more month)

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/04/2020	24.00	0.00	24.00	0.00	100.00	637.50	15,300.00
07/11/2020	24.00	0.00	24.00	0.00	100.00	637.50	15,300.00
07/18/2020	24.00	0.00	24.00	0.00	100.00	637.50	15,300.00
07/25/2020	24.00	0.00	24.00	0.00	100.00	637.50	15,300.00
07/31/2020	24.00	0.00	24.00	0.00	100.00	637.50	15,300.00
08/01/2020	24.00	0.00	24.00	0.00	100.00	637.50	15,300.00

W&T							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/04/2020	22.00	0.00	21.00	1.00	95.45	733.33	15,400.00
07/11/2020	22.00	0.00	21.00	1.00	95.45	733.33	15,400.00
07/18/2020	22.00	0.00	21.00	1.00	95.45	733.33	15,400.00
07/25/2020	22.00	0.00	21.00	1.00	95.45	733.33	15,400.00
07/31/2020	22.00	0.00	21.00	1.00	95.45	733.33	15,400.00
08/01/2020	22.00	0.00	21.00	1.00	95.45	733.33	15,400.00

NOTE:

HTC-302 OUT 12/12 - IN 8/1 (from A206)

HTC-305 OUT 8/17 (needed to get a place in Garapan to open their business)