## L&T GROUP OF COMPANIES, LTD. dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950 TEL: (670) 235-6527 TO 28 - RMS

FAX: (670) 235-6530

## WEEKLY OCCUPANCY REPORT FOR APARTMENTS

06/15/2024 TO 07/06/2024

|            | OVERALL                 |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 06/15/2024 | 263.00                  | 1.00          | 249.00                  | 13.00           | 95.04                 | 448.74            | 111,736.50                     |  |  |  |  |
| 06/22/2024 | 263.00                  | 1.00          | 247.00                  | 15.00           | 94.27                 | 449.10            | 110,926.50                     |  |  |  |  |
| 06/29/2024 | 263.00                  | 1.00          | 247.00                  | 15.00           | 94.27                 | 449.10            | 110,926.50                     |  |  |  |  |
| 06/30/2024 | 263.00                  | 1.00          | 242.00                  | 20.00           | 92.37                 | 450.65            | 109,056.50                     |  |  |  |  |
| 07/06/2024 | 263.00                  | 1.00          | 247.00                  | 15.00           | 94.27                 | 449.57            | 111,044.00                     |  |  |  |  |

|            | FINASISU TERRACES A & B 1BR |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-----------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT     | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 06/15/2024 | 32.00                       | 0.00          | 31.00                   | 1.00            | 96.88                 | 315.53            | 9,781.50                       |  |  |  |  |
| 06/22/2024 | 32.00                       | 0.00          | 30.00                   | 2.00            | 93.75                 | 315.05            | 9,451.50                       |  |  |  |  |
| 06/29/2024 | 32.00                       | 0.00          | 30.00                   | 2.00            | 93.75                 | 315.05            | 9,451.50                       |  |  |  |  |
| 06/30/2024 | 32.00                       | 0.00          | 30.00                   | 2.00            | 93.75                 | 315.05            | 9,451.50                       |  |  |  |  |
| 07/06/2024 | 32.00                       | 0.00          | 31.00                   | 1.00            | 96.88                 | 315.53            | 9,781.50                       |  |  |  |  |

## NOTE:

A-107 OUT 8/31 (personal) A-115 OUT 7/2 - IN 7/1 B-101 OUT 5/31 - IN 7/1 B-105 OUT 6/19 - IN 7/15

|            | FINASISU TERRACES A & B 2BR |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-----------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT     | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 06/15/2024 | 16.00                       | 0.00          | 15.00                   | 1.00            | 93.75                 | 456.00            | 6,840.00                       |  |  |  |  |
| 06/22/2024 | 16.00                       | 0.00          | 15.00                   | 1.00            | 93.75                 | 456.00            | 6,840.00                       |  |  |  |  |
| 06/29/2024 | 16.00                       | 0.00          | 15.00                   | 1.00            | 93.75                 | 456.00            | 6,840.00                       |  |  |  |  |
| 06/30/2024 | 16.00                       | 0.00          | 15.00                   | 1.00            | 93.75                 | 456.00            | 6,840.00                       |  |  |  |  |
| 07/06/2024 | 16.00                       | 0.00          | 16.00                   | 0.00            | 100.00                | 457.50            | 7,320.00                       |  |  |  |  |

NOTE:

A-202 OUT 6/3 - IN 7/1

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|            | FINASISU TERRACES C     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 06/15/2024 | 35.00                   | 0.00          | 32.00                   | 3.00            | 91.43                 | 455.25            | 14,568.00                      |  |  |  |  |
| 06/22/2024 | 35.00                   | 0.00          | 31.00                   | 4.00            | 88.57                 | 454.45            | 14,088.00                      |  |  |  |  |
| 06/29/2024 | 35.00                   | 0.00          | 31.00                   | 4.00            | 88.57                 | 454.45            | 14,088.00                      |  |  |  |  |
| 06/30/2024 | 35.00                   | 0.00          | 28.00                   | 7.00            | 80.00                 | 454.29            | 12,720.00                      |  |  |  |  |
| 07/06/2024 | 35.00                   | 0.00          | 30.00                   | 5.00            | 85.71                 | 456.00            | 13,680.00                      |  |  |  |  |

NOTE:

C-201 OUT 6/16 - IN 8/1

C-207 OUT 6/30 (transfer to D-401)

C-302 OUT 6/13 (move to a single detached unit)

C-304 OUT 7/27 (return to Tinian)

C-305 OUT 5/31 (moving off-island)

C-406 OUT 6/14 (off-island)

C-408 OUT 7/31 (found cheaper housing option)

|            | FINASISU TERRACES D     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 06/15/2024 | 35.00                   | 0.00          | 31.00                   | 4.00            | 88.57                 | 536.81            | 16,641.00                      |  |  |  |  |
| 06/22/2024 | 35.00                   | 0.00          | 31.00                   | 4.00            | 88.57                 | 536.81            | 16,641.00                      |  |  |  |  |
| 06/29/2024 | 35.00                   | 0.00          | 31.00                   | 4.00            | 88.57                 | 536.81            | 16,641.00                      |  |  |  |  |
| 06/30/2024 | 35.00                   | 0.00          | 31.00                   | 4.00            | 88.57                 | 536.81            | 16,641.00                      |  |  |  |  |
| 07/06/2024 | 35.00                   | 0.00          | 32.00                   | 3.00            | 91.43                 | 534.09            | 17,091.00                      |  |  |  |  |

## NOTE:

D-302 OUT 5/31 (deployed to Guam)

**D-307 OUT 7/26 (evicted)** 

D-308 OUT 7/9 (personal)

D-309 OUT 3/31 (return to the US)

D-401 OUT 2/29 - IN 7/1 (from C-207)

D-405 OUT 3/30 (move to the US)

|            | GARAPAN COURTYARD A     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 06/15/2024 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 177.00            | 3,717.00                       |  |  |  |  |
| 06/22/2024 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 177.00            | 3,717.00                       |  |  |  |  |
| 06/29/2024 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 177.00            | 3,717.00                       |  |  |  |  |
| 06/30/2024 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 177.00            | 3,717.00                       |  |  |  |  |
| 07/06/2024 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 177.00            | 3,717.00                       |  |  |  |  |

NOTE:

A-110 OUT 5/27 (touchback)

A-205 OUT 7/10 (financial hardship)

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|            | GARAPAN COURTYARD B     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 06/15/2024 | 22.00                   | 0.00          | 20.00                   | 2.00            | 90.91                 | 171.00            | 3,420.00                       |  |  |  |  |
| 06/22/2024 | 22.00                   | 0.00          | 20.00                   | 2.00            | 90.91                 | 171.00            | 3,420.00                       |  |  |  |  |
| 06/29/2024 | 22.00                   | 0.00          | 20.00                   | 2.00            | 90.91                 | 171.00            | 3,420.00                       |  |  |  |  |
| 06/30/2024 | 22.00                   | 0.00          | 20.00                   | 2.00            | 90.91                 | 171.00            | 3,420.00                       |  |  |  |  |
| 07/06/2024 | 22.00                   | 0.00          | 20.00                   | 2.00            | 90.91                 | 171.00            | 3,420.00                       |  |  |  |  |

NOTE:

B-201 OUT 4/30 - IN 8/1 B-202 OUT 3/31 (rehab)

|            | JP CENTRE APARTMENT     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 06/15/2024 | 12.00                   | 0.00          | 12.00                   | 0.00            | 100.00                | 162.83            | 1,954.00                       |  |  |  |  |
| 06/22/2024 | 12.00                   | 0.00          | 12.00                   | 0.00            | 100.00                | 162.83            | 1,954.00                       |  |  |  |  |
| 06/29/2024 | 12.00                   | 0.00          | 12.00                   | 0.00            | 100.00                | 162.83            | 1,954.00                       |  |  |  |  |
| 06/30/2024 | 12.00                   | 0.00          | 11.00                   | 1.00            | 91.67                 | 162.00            | 1,782.00                       |  |  |  |  |
| 07/06/2024 | 12.00                   | 0.00          | 11.00                   | 1.00            | 91.67                 | 162.00            | 1,782.00                       |  |  |  |  |

NOTE:

301 OUT 6/30 (going back to Phil)

|            | NAVY HILL TERRACES      |               |                         |                 |                       |                   |                                |  |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |  |
| 06/15/2024 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 470.24            | 9,875.00                       |  |  |  |  |  |
| 06/22/2024 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 470.24            | 9,875.00                       |  |  |  |  |  |
| 06/29/2024 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 470.24            | 9,875.00                       |  |  |  |  |  |
| 06/30/2024 | 22.00                   | 0.00          | 20.00                   | 2.00            | 90.91                 | 477.25            | 9,545.00                       |  |  |  |  |  |
| 07/06/2024 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 476.79            | 10,012.50                      |  |  |  |  |  |

NOTE:

NHT-203 OUT 6/15 - IN 7/1 (from 307)

NHT-307 OUT 6/30 - IN 8/1

|            | OCEAN VIEW TERRACES     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 06/15/2024 | 21.00                   | 0.00          | 21.00                   | 0.00            | 100.00                | 690.48            | 14,500.00                      |  |  |  |  |
| 06/22/2024 | 21.00                   | 0.00          | 21.00                   | 0.00            | 100.00                | 690.48            | 14,500.00                      |  |  |  |  |
| 06/29/2024 | 21.00                   | 0.00          | 21.00                   | 0.00            | 100.00                | 690.48            | 14,500.00                      |  |  |  |  |
| 06/30/2024 | 21.00                   | 0.00          | 21.00                   | 0.00            | 100.00                | 690.48            | 14,500.00                      |  |  |  |  |
| 07/06/2024 | 21.00                   | 0.00          | 20.00                   | 1.00            | 95.24                 | 690.00            | 13,800.00                      |  |  |  |  |

NOTE:

OVT-3 OUT 7/6 (moving to US)

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|            | SUNSET VIEW TERRACES    |               |                         |                 |                       |                   |                                |  |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |  |
| 06/15/2024 | 24.00                   | 1.00          | 23.00                   | 0.00            | 100.00                | 611.85            | 14,072.50                      |  |  |  |  |  |
| 06/22/2024 | 24.00                   | 1.00          | 23.00                   | 0.00            | 100.00                | 611.85            | 14,072.50                      |  |  |  |  |  |
| 06/29/2024 | 24.00                   | 1.00          | 23.00                   | 0.00            | 100.00                | 611.85            | 14,072.50                      |  |  |  |  |  |
| 06/30/2024 | 24.00                   | 1.00          | 23.00                   | 0.00            | 100.00                | 611.85            | 14,072.50                      |  |  |  |  |  |
| 07/06/2024 | 24.00                   | 1.00          | 23.00                   | 0.00            | 100.00                | 611.85            | 14,072.50                      |  |  |  |  |  |

|            | HILLTOP CONDO           |               |                         |                 |                       |                   |                                |  |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |  |
| 06/15/2024 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 743.98            | 16,367.50                      |  |  |  |  |  |
| 06/22/2024 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 743.98            | 16,367.50                      |  |  |  |  |  |
| 06/29/2024 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 743.98            | 16,367.50                      |  |  |  |  |  |
| 06/30/2024 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 743.98            | 16,367.50                      |  |  |  |  |  |
| 07/06/2024 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 743.98            | 16,367.50                      |  |  |  |  |  |

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