

L&T GROUP OF COMPANIES, LTD.**dba REALTY MANAGEMENT SERVICES**

P.O. BOX 501280, SAIPAN, MP 96950

TEL: (670) 235-6527 TO 28 - RMS

FAX: (670) 235-6530

WEEKLY OCCUPANCY REPORT FOR APARTMENTS**07/17/2021 TO 08/07/2021**

| OVERALL | | | | | | | |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/17/2021 | 263.00 | 2.00 | 251.00 | 10.00 | 96.17 | 438.76 | 110,130.00 |
| 07/24/2021 | 263.00 | 2.00 | 251.00 | 10.00 | 96.17 | 440.24 | 110,500.00 |
| 07/31/2021 | 263.00 | 2.00 | 246.00 | 15.00 | 94.25 | 439.96 | 108,230.00 |
| 08/07/2021 | 263.00 | 2.00 | 247.00 | 14.00 | 94.64 | 440.61 | 108,830.00 |

| FINASISU TERRACES A & B 1BR | | | | | | | |
|-----------------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/17/2021 | 32.00 | 0.00 | 31.00 | 1.00 | 96.88 | 307.42 | 9,530.00 |
| 07/24/2021 | 32.00 | 0.00 | 30.00 | 2.00 | 93.75 | 306.67 | 9,200.00 |
| 07/31/2021 | 32.00 | 0.00 | 29.00 | 3.00 | 90.63 | 305.86 | 8,870.00 |
| 08/07/2021 | 32.00 | 0.00 | 29.00 | 3.00 | 90.63 | 305.86 | 8,870.00 |

NOTE:**A-106 OUT 7/16 (upgraded to C-304)****A-111 OUT 6/30 - IN 7/17****A-116 OUT 9/10 (going off-island)****B-111 OUT 7/24 (moving back to her parents house)****B-105 OUT 7/31 (military deployment)**

| FINASISU TERRACES A & B 2BR | | | | | | | |
|-----------------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/17/2021 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 440.63 | 7,050.00 |
| 07/24/2021 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 440.63 | 7,050.00 |
| 07/31/2021 | 16.00 | 0.00 | 15.00 | 1.00 | 93.75 | 444.67 | 6,670.00 |
| 08/07/2021 | 16.00 | 0.00 | 15.00 | 1.00 | 93.75 | 444.67 | 6,670.00 |

NOTE:**A-206 OUT 7/31 (upgrading to Hilltop 302)**

| FINASISU TERRACES C | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/17/2021 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 421.18 | 14,320.00 |
| 07/24/2021 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 421.18 | 14,320.00 |
| 07/31/2021 | 35.00 | 0.00 | 32.00 | 3.00 | 91.43 | 420.63 | 13,460.00 |
| 08/07/2021 | 35.00 | 0.00 | 32.00 | 3.00 | 91.43 | 420.63 | 13,460.00 |

NOTE:

C-104 OUT 7/31 (leased a property)

C-209 OUT 7/31 (moving to Guam)

C-304 OUT 6/30 - IN 7/17 (from A-106)

C-409 OUT 6/30 (moving to the states)

| FINASISU TERRACES D | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/17/2021 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 524.00 | 18,340.00 |
| 07/24/2021 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 524.00 | 18,340.00 |
| 07/31/2021 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 524.00 | 18,340.00 |
| 08/07/2021 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 524.00 | 18,340.00 |

| GARAPAN COURTYARD A | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/17/2021 | 22.00 | 0.00 | 18.00 | 4.00 | 81.82 | 168.33 | 3,030.00 |
| 07/24/2021 | 22.00 | 0.00 | 18.00 | 4.00 | 81.82 | 168.33 | 3,030.00 |
| 07/31/2021 | 22.00 | 0.00 | 18.00 | 4.00 | 81.82 | 168.33 | 3,030.00 |
| 08/07/2021 | 22.00 | 0.00 | 18.00 | 4.00 | 81.82 | 168.33 | 3,030.00 |

NOTE:

A-102 OUT 11/30

A-106 OUT 2/15

A-206 OUT 4/30

A-210 OUT 4/30

| GARAPAN COURTYARD B | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/17/2021 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 162.38 | 3,410.00 |
| 07/24/2021 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 162.38 | 3,410.00 |
| 07/31/2021 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 162.38 | 3,410.00 |
| 08/07/2021 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 162.38 | 3,410.00 |

NOTE:

B-210 OUT 11/30 (reserved to Gary)

| JP CENTRE APARTMENT | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/17/2021 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 |
| 07/24/2021 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 |
| 07/31/2021 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 |
| 08/07/2021 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 |

| LOWER NAVY HILL | | | | | | | |
|-----------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/17/2021 | 22.00 | 1.00 | 20.00 | 1.00 | 95.24 | 444.50 | 8,890.00 |
| 07/24/2021 | 22.00 | 1.00 | 20.00 | 1.00 | 95.24 | 444.50 | 8,890.00 |
| 07/31/2021 | 22.00 | 1.00 | 20.00 | 1.00 | 95.24 | 444.50 | 8,890.00 |
| 08/07/2021 | 22.00 | 1.00 | 20.00 | 1.00 | 95.24 | 444.50 | 8,890.00 |

NOTE:

LNH 303 OUT 7/14 - IN 8/15

| OCEAN VIEW TERRACES | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/17/2021 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 690.00 | 13,800.00 |
| 07/24/2021 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 690.48 | 14,500.00 |
| 07/31/2021 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 690.00 | 13,800.00 |
| 08/07/2021 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 690.00 | 13,800.00 |

NOTE:

OVT-6 OUT 5/31 - IN 7/24

OVT-16 OUT 7/31 (joining the family in the states but extended one more month)

| SUNSET VIEW TERRACES | | | | | | | |
|----------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/17/2021 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 626.09 | 14,400.00 |
| 07/24/2021 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 626.09 | 14,400.00 |
| 07/31/2021 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 626.09 | 14,400.00 |
| 08/07/2021 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 626.09 | 14,400.00 |

| W&T | | | | | | | |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 07/17/2021 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 740.48 | 15,550.00 |
| 07/24/2021 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 740.48 | 15,550.00 |
| 07/31/2021 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 740.48 | 15,550.00 |
| 08/07/2021 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 734.09 | 16,150.00 |

NOTE:

HT-205 OUT 6/6 - IN 7/15

HT-302 OUT 12/12 - IN 8/1 (from A206)

HT-305 OUT 8/17 (needed to get a place in Garapan to open their business)