

**L&T GROUP OF COMPANIES, LTD.****dba REALTY MANAGEMENT SERVICES**

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**WEEKLY OCCUPANCY REPORT FOR APARTMENTS****06/26/2021 TO 07/17/2021**

<b>OVERALL</b>							
<b>DATE</b>	<b>TOTAL UNITS FOR RENT</b>	<b>COMPLIMENTARY</b>	<b>TOTAL UNITS OCCUPIED</b>	<b>VACANT UNITS</b>	<b>OCCUPANCY RATE (%)</b>	<b>AVERAGE RATE (\$)</b>	<b>FULL MONTH ROOM INCOME (\$)</b>
06/26/2021	263.00	2.00	249.00	12.00	95.40	436.29	108,635.00
06/30/2021	263.00	2.00	246.00	15.00	94.25	436.97	107,495.00
07/03/2021	263.00	2.00	249.00	12.00	95.40	435.04	108,325.00
07/10/2021	263.00	2.00	250.00	11.00	95.79	433.98	108,495.00
07/17/2021	263.00	2.00	251.00	10.00	96.17	435.76	109,375.00

<b>FINASISU TERRACES A &amp; B 1BR</b>							
<b>DATE</b>	<b>TOTAL UNITS FOR RENT</b>	<b>COMPLIMENTARY</b>	<b>TOTAL UNITS OCCUPIED</b>	<b>VACANT UNITS</b>	<b>OCCUPANCY RATE (%)</b>	<b>AVERAGE RATE (\$)</b>	<b>FULL MONTH ROOM INCOME (\$)</b>
06/26/2021	32.00	0.00	30.00	2.00	93.75	304.33	9,130.00
06/30/2021	32.00	0.00	29.00	3.00	90.63	305.17	8,850.00
07/03/2021	32.00	0.00	31.00	1.00	96.88	306.77	9,510.00
07/10/2021	32.00	0.00	31.00	1.00	96.88	306.77	9,510.00
07/17/2021	32.00	0.00	31.00	1.00	96.88	306.77	9,510.00

**NOTE:****A-106 OUT 7/16 (upgraded to C-304)****A-111 OUT 6/30 - IN 7/17****B-111 OUT 7/24 (moving back to her parents house)****B-105 OUT 7/31 (military deployment)**

<b>FINASISU TERRACES A &amp; B 2BR</b>							
<b>DATE</b>	<b>TOTAL UNITS FOR RENT</b>	<b>COMPLIMENTARY</b>	<b>TOTAL UNITS OCCUPIED</b>	<b>VACANT UNITS</b>	<b>OCCUPANCY RATE (%)</b>	<b>AVERAGE RATE (\$)</b>	<b>FULL MONTH ROOM INCOME (\$)</b>
06/26/2021	16.00	0.00	16.00	0.00	100.00	425.00	6,800.00
06/30/2021	16.00	0.00	16.00	0.00	100.00	425.00	6,800.00
07/03/2021	16.00	0.00	16.00	0.00	100.00	425.00	6,800.00
07/10/2021	16.00	0.00	16.00	0.00	100.00	425.00	6,800.00
07/17/2021	16.00	0.00	16.00	0.00	100.00	425.00	6,800.00

**NOTE:****A-206 OUT 7/31 (upgrading to Hilltop 302)****B-203 OUT 8/31 (moved to a lower priced 2bedroom)**

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/26/2021	35.00	0.00	35.00	0.00	100.00	417.71	14,620.00
06/30/2021	35.00	0.00	33.00	2.00	94.29	416.97	13,760.00
07/03/2021	35.00	0.00	33.00	2.00	94.29	416.97	13,760.00
07/10/2021	35.00	0.00	33.00	2.00	94.29	416.97	13,760.00
07/17/2021	35.00	0.00	34.00	1.00	97.14	418.82	14,240.00

**NOTE:**

**C-104 OUT 7/31 (leased a property)**

**C-209 OUT 7/31 (moving to Guam)**

**C-304 OUT 6/30 - IN 7/17 (from A-106)**

**C-409 OUT 6/30 (moving to the states)**

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/26/2021	35.00	0.00	35.00	0.00	100.00	520.86	18,230.00
06/30/2021	35.00	0.00	35.00	0.00	100.00	520.86	18,230.00
07/03/2021	35.00	0.00	35.00	0.00	100.00	520.86	18,230.00
07/10/2021	35.00	0.00	35.00	0.00	100.00	520.86	18,230.00
07/17/2021	35.00	0.00	35.00	0.00	100.00	520.86	18,230.00

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/26/2021	22.00	0.00	17.00	5.00	77.27	168.24	2,860.00
06/30/2021	22.00	0.00	17.00	5.00	77.27	168.24	2,860.00
07/03/2021	22.00	0.00	17.00	5.00	77.27	168.24	2,860.00
07/10/2021	22.00	0.00	18.00	4.00	81.82	168.33	3,030.00
07/17/2021	22.00	0.00	18.00	4.00	81.82	168.33	3,030.00

**NOTE:**

**A-102 OUT 11/30**

**A-106 OUT 2/15**

**A-206 OUT 4/30**

**A-210 OUT 4/30**

**A-211 OUT 8/31 - IN 7/10**

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/26/2021	22.00	0.00	20.00	2.00	90.91	162.00	3,240.00
06/30/2021	22.00	0.00	20.00	2.00	90.91	162.00	3,240.00
07/03/2021	22.00	0.00	21.00	1.00	95.45	162.38	3,410.00
07/10/2021	22.00	0.00	21.00	1.00	95.45	162.38	3,410.00
07/17/2021	22.00	0.00	21.00	1.00	95.45	162.38	3,410.00

**NOTE:**

**B-207 OUT 11/30 - IN 7/3**

**B-210 OUT 11/30**

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/26/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
06/30/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
07/03/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
07/10/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
07/17/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00

LOWER NAVY HILL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/26/2021	22.00	1.00	21.00	0.00	100.00	444.76	9,340.00
06/30/2021	22.00	1.00	21.00	0.00	100.00	444.76	9,340.00
07/03/2021	22.00	1.00	21.00	0.00	100.00	444.76	9,340.00
07/10/2021	22.00	1.00	21.00	0.00	100.00	444.76	9,340.00
07/17/2021	22.00	1.00	20.00	1.00	95.24	444.50	8,890.00

**NOTE:**

LNH 303 OUT 7/14 (moved to the states)

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/26/2021	21.00	0.00	20.00	1.00	95.24	684.00	13,680.00
06/30/2021	21.00	0.00	20.00	1.00	95.24	684.00	13,680.00
07/03/2021	21.00	0.00	20.00	1.00	95.24	684.00	13,680.00
07/10/2021	21.00	0.00	20.00	1.00	95.24	684.00	13,680.00
07/17/2021	21.00	0.00	20.00	1.00	95.24	684.00	13,680.00

**NOTE:**

OVT-6 OUT 5/31 - IN 7/24

OVT-16 OUT 7/31 (joining the family in the states but extended one more month)

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/26/2021	24.00	1.00	23.00	0.00	100.00	618.48	14,225.00
06/30/2021	24.00	1.00	23.00	0.00	100.00	618.48	14,225.00
07/03/2021	24.00	1.00	23.00	0.00	100.00	618.48	14,225.00
07/10/2021	24.00	1.00	23.00	0.00	100.00	618.48	14,225.00
07/17/2021	24.00	1.00	23.00	0.00	100.00	618.48	14,225.00

**NOTE:**

SVT-6 OUT 6/19 - IN 6/26

W&T							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/26/2021	22.00	0.00	20.00	2.00	90.91	735.00	14,700.00
06/30/2021	22.00	0.00	20.00	2.00	90.91	735.00	14,700.00
07/03/2021	22.00	0.00	20.00	2.00	90.91	735.00	14,700.00
07/10/2021	22.00	0.00	20.00	2.00	90.91	735.00	14,700.00
07/17/2021	22.00	0.00	21.00	1.00	95.45	740.48	15,550.00

**NOTE:**

**WT-205 OUT 6/6 - IN 7/15**

**WT-302 OUT 12/12 - IN 8/1 (from A206)**

**WT-305 OUT 8/17 (needed to get a place in Garapan to open their business)**