

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

07/02/2022 TO 07/23/2022

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/02/2022	263.00	1.00	254.00	8.00	96.95	444.80	112,978.00
07/09/2022	263.00	1.00	253.00	9.00	96.56	444.26	112,398.00
07/16/2022	263.00	1.00	253.00	9.00	96.56	443.67	112,248.00
07/23/2022	263.00	1.00	253.00	9.00	96.56	444.24	112,392.50

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/02/2022	32.00	0.00	29.00	3.00	90.63	309.38	8,972.00
07/09/2022	32.00	0.00	29.00	3.00	90.63	309.38	8,972.00
07/16/2022	32.00	0.00	29.00	3.00	90.63	309.38	8,972.00
07/23/2022	32.00	0.00	29.00	3.00	90.63	309.38	8,972.00

**NOTE:**

A-101 OUT 7/15 (moving to Tinian)

A-104 OUT 8/10 (going back to the US)

A-107 OUT 6/30 (upgraded to D206)

A-115 OUT 5/31 - IN 8/1

B-102 OUT 6/9 - IN 7/15

B-109 OUT 7/28 (relocating to the US)

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/02/2022	16.00	0.00	16.00	0.00	100.00	448.50	7,176.00
07/09/2022	16.00	0.00	16.00	0.00	100.00	448.50	7,176.00
07/16/2022	16.00	0.00	16.00	0.00	100.00	448.50	7,176.00
07/23/2022	16.00	0.00	16.00	0.00	100.00	448.50	7,176.00

**NOTE:**

B-207 OUT 8/14 (upgrading to SVT-24)

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/02/2022	35.00	0.00	35.00	0.00	100.00	447.54	15,664.00
07/09/2022	35.00	0.00	35.00	0.00	100.00	447.54	15,664.00
07/16/2022	35.00	0.00	35.00	0.00	100.00	447.54	15,664.00
07/23/2022	35.00	0.00	34.00	1.00	97.14	448.71	15,256.00

**NOTE:**

C-101 OUT 8/14 (upgrading to NHT 105)

C-301 OUT 7/31 (health issues)

C-303 OUT 7/31 (personal reason)

C-308 OUT 7/19 - IN 8/7

C-309 OUT 8/24 (personal reasons)

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/02/2022	35.00	0.00	35.00	0.00	100.00	537.03	18,796.00
07/09/2022	35.00	0.00	34.00	1.00	97.14	535.76	18,216.00
07/16/2022	35.00	0.00	34.00	1.00	97.14	535.76	18,216.00
07/23/2022	35.00	0.00	34.00	1.00	97.14	535.76	18,216.00

**NOTE:**

D-204 OUT 7/9 (found a cheaper 2BR unit close to her work area)

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/02/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
07/09/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
07/16/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
07/23/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/02/2022	22.00	0.00	22.00	0.00	100.00	164.55	3,620.00
07/09/2022	22.00	0.00	22.00	0.00	100.00	164.55	3,620.00
07/16/2022	22.00	0.00	22.00	0.00	100.00	164.55	3,620.00
07/23/2022	22.00	0.00	22.00	0.00	100.00	164.55	3,620.00

**NOTE:**

B-204 OUT 7/31 - IN 8/6

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/02/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
07/09/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
07/16/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
07/23/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/02/2022	22.00	0.00	19.00	3.00	86.36	469.47	8,920.00
07/09/2022	22.00	0.00	19.00	3.00	86.36	469.47	8,920.00
07/16/2022	22.00	0.00	19.00	3.00	86.36	469.47	8,920.00
07/23/2022	22.00	0.00	19.00	3.00	86.36	469.47	8,920.00

**NOTE:**

NHT 105 OUT 6/30 - IN 8/15 (from C-101)

NHT 306 OUT 6/30 - IN 8/1

NHT 307 OUT 6/14 - IN 8/15

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/02/2022	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
07/09/2022	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
07/16/2022	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
07/23/2022	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00

**NOTE:**

OVT-17 OUT 5/31 - IN 7/15

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/02/2022	24.00	1.00	22.00	1.00	95.65	632.27	13,910.00
07/09/2022	24.00	1.00	22.00	1.00	95.65	632.27	13,910.00
07/16/2022	24.00	1.00	22.00	1.00	95.65	632.27	13,910.00
07/23/2022	24.00	1.00	23.00	0.00	100.00	628.80	14,462.50

**NOTE:**

SVT-4 OUT 6/30 - IN 7/20

SVT-24 OUT - IN 8/15 (from B-207)

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/02/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00
07/09/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00
07/16/2022	22.00	0.00	21.00	1.00	95.45	750.00	15,750.00
07/23/2022	22.00	0.00	21.00	1.00	95.45	750.00	15,750.00

**NOTE:**

**HTC-301 OUT 7/14 (personal reasons)**