

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

11/06/2021 TO 11/27/2021

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
11/06/2021	263.00	2.00	251.00	10.00	96.17	436.74	109,620.50
11/13/2021	263.00	2.00	252.00	9.00	96.55	435.44	109,730.50
11/20/2021	263.00	2.00	253.00	8.00	96.93	435.02	110,060.50
11/27/2021	263.00	2.00	253.00	8.00	96.93	435.02	110,060.50

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
11/06/2021	32.00	0.00	27.00	5.00	84.38	305.93	8,260.00
11/13/2021	32.00	0.00	29.00	3.00	90.63	307.59	8,920.00
11/20/2021	32.00	0.00	30.00	2.00	93.75	308.33	9,250.00
11/27/2021	32.00	0.00	30.00	2.00	93.75	308.33	9,250.00

#### NOTE:

A-107 OUT 8/27 - IN 11/13

A-110 OUT 12/3 (moving to their own recently bought property)

A-111 OUT 10/31 - IN 11/13

A-112 OUT 8/31 - IN 12/1

B-105 OUT 7/31 - IN 12/8

B-111 OUT 10/31 - IN 11/20

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
11/06/2021	16.00	0.00	16.00	0.00	100.00	448.75	7,180.00
11/13/2021	16.00	0.00	16.00	0.00	100.00	448.75	7,180.00
11/20/2021	16.00	0.00	16.00	0.00	100.00	448.75	7,180.00
11/27/2021	16.00	0.00	16.00	0.00	100.00	448.75	7,180.00

#### NOTE:

B-204 OUT 12/20 (Off-island to SA Texas for good due to health reasons of daughter)

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
11/06/2021	35.00	0.00	35.00	0.00	100.00	429.37	15,028.00
11/13/2021	35.00	0.00	35.00	0.00	100.00	429.37	15,028.00
11/20/2021	35.00	0.00	35.00	0.00	100.00	429.37	15,028.00
11/27/2021	35.00	0.00	35.00	0.00	100.00	429.37	15,028.00

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
11/06/2021	35.00	0.00	34.00	1.00	97.14	525.29	17,860.00
11/13/2021	35.00	0.00	34.00	1.00	97.14	525.29	17,860.00
11/20/2021	35.00	0.00	34.00	1.00	97.14	525.29	17,860.00
11/27/2021	35.00	0.00	34.00	1.00	97.14	525.29	17,860.00

**NOTE:**

**D-401 OUT 10/31 (moving out for personal reasons)**

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
11/06/2021	22.00	0.00	21.00	1.00	95.45	168.57	3,540.00
11/13/2021	22.00	0.00	21.00	1.00	95.45	168.57	3,540.00
11/20/2021	22.00	0.00	21.00	1.00	95.45	168.57	3,540.00
11/27/2021	22.00	0.00	21.00	1.00	95.45	168.57	3,540.00

**NOTE:**

**A-106 OUT 2/15 - IN 12/1**

**A-110 OUT 11/30 (PCG releasing the unit)**

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
11/06/2021	22.00	0.00	22.00	0.00	100.00	163.64	3,600.00
11/13/2021	22.00	0.00	22.00	0.00	100.00	163.64	3,600.00
11/20/2021	22.00	0.00	22.00	0.00	100.00	163.64	3,600.00
11/27/2021	22.00	0.00	22.00	0.00	100.00	163.64	3,600.00

**NOTE:**

**B-106 OUT 8/17 - IN 11/6**

**B-108 OUT 9/30 - IN 11/6**

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
11/06/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
11/13/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
11/20/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
11/27/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
11/06/2021	22.00	1.00	20.00	1.00	95.24	444.50	8,890.00
11/13/2021	22.00	1.00	19.00	2.00	90.48	438.95	8,340.00
11/20/2021	22.00	1.00	19.00	2.00	90.48	438.95	8,340.00
11/27/2021	22.00	1.00	19.00	2.00	90.48	438.95	8,340.00

**NOTE:**

**NHT 106 OUT 10/30 (moving to Florida)**

**NHT 303 OUT 11/7 (moving to a single detached unit)**

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
11/06/2021	21.00	0.00	20.00	1.00	95.24	687.50	13,750.00
11/13/2021	21.00	0.00	20.00	1.00	95.24	687.50	13,750.00
11/20/2021	21.00	0.00	20.00	1.00	95.24	687.50	13,750.00
11/27/2021	21.00	0.00	20.00	1.00	95.24	687.50	13,750.00

**NOTE:**

**OVT-8 OUT 9/30 - IN 12/1**

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
11/06/2021	24.00	1.00	23.00	0.00	100.00	624.02	14,352.50
11/13/2021	24.00	1.00	23.00	0.00	100.00	624.02	14,352.50
11/20/2021	24.00	1.00	23.00	0.00	100.00	624.02	14,352.50
11/27/2021	24.00	1.00	23.00	0.00	100.00	624.02	14,352.50

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
11/06/2021	22.00	0.00	21.00	1.00	95.45	730.95	15,350.00
11/13/2021	22.00	0.00	21.00	1.00	95.45	730.95	15,350.00
11/20/2021	22.00	0.00	21.00	1.00	95.45	730.95	15,350.00
11/27/2021	22.00	0.00	21.00	1.00	95.45	730.95	15,350.00

**NOTE:**  
**HTC-205 OUT 9/30**