

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

TEL: (670) 235-6527 TO 28 - RMS

FAX: (670) 235-6530

### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

09/11/2021 TO 10/02/2021

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/11/2021	263.00	2.00	247.00	14.00	94.64	443.08	109,440.00
09/18/2021	263.00	2.00	248.00	13.00	95.02	443.23	109,920.00
09/25/2021	263.00	2.00	248.00	13.00	95.02	443.23	109,920.00
09/30/2021	263.00	2.00	244.00	17.00	93.49	442.54	107,980.00
10/02/2021	263.00	2.00	250.00	11.00	95.79	441.28	110,320.00

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/11/2021	32.00	0.00	25.00	7.00	78.13	304.00	7,600.00
09/18/2021	32.00	0.00	25.00	7.00	78.13	304.00	7,600.00
09/25/2021	32.00	0.00	25.00	7.00	78.13	304.00	7,600.00
09/30/2021	32.00	0.00	25.00	7.00	78.13	304.00	7,600.00
10/02/2021	32.00	0.00	29.00	3.00	90.63	307.59	8,920.00

#### NOTE:

A-104 OUT 8/31 - IN 10/1

A-106 OUT 7/16 - IN 10/1

A-107 OUT 8/27 (upgraded to C-209)

A-111 OUT 10/31 (was hired at CCHC move to somewhere closer within their means)

A-112 OUT 8/31 (upgraded to A-206)

A-116 OUT 9/10 - IN 10/1

B-105 OUT 7/31 (military deployment)

B-111 OUT 7/24 IN 10/1

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/11/2021	16.00	0.00	16.00	0.00	100.00	448.75	7,180.00
09/18/2021	16.00	0.00	16.00	0.00	100.00	448.75	7,180.00
09/25/2021	16.00	0.00	16.00	0.00	100.00	448.75	7,180.00
09/30/2021	16.00	0.00	16.00	0.00	100.00	448.75	7,180.00
10/02/2021	16.00	0.00	16.00	0.00	100.00	448.75	7,180.00

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/11/2021	35.00	0.00	33.00	2.00	94.29	428.48	14,140.00
09/18/2021	35.00	0.00	34.00	1.00	97.14	430.00	14,620.00
09/25/2021	35.00	0.00	34.00	1.00	97.14	430.00	14,620.00
09/30/2021	35.00	0.00	34.00	1.00	97.14	430.00	14,620.00
10/02/2021	35.00	0.00	34.00	1.00	97.14	430.00	14,620.00

**NOTE:**

**C-104 OUT 7/31**

**C-409 OUT 6/30 - IN 9/18**

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/11/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00
09/18/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00
09/25/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00
09/30/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00
10/02/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00

**NOTE:**

**D-401 OUT 10/31 (moving out for personal reasons)**

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/11/2021	22.00	0.00	20.00	2.00	90.91	168.50	3,370.00
09/18/2021	22.00	0.00	20.00	2.00	90.91	168.50	3,370.00
09/25/2021	22.00	0.00	20.00	2.00	90.91	168.50	3,370.00
09/30/2021	22.00	0.00	20.00	2.00	90.91	168.50	3,370.00
10/02/2021	22.00	0.00	20.00	2.00	90.91	168.50	3,370.00

**NOTE:**

**A-106 OUT 2/15 (reserved to Carliza)**

**A-208 OUT 8/31 (call of duty)**

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/11/2021	22.00	0.00	20.00	2.00	90.91	163.00	3,260.00
09/18/2021	22.00	0.00	20.00	2.00	90.91	163.00	3,260.00
09/25/2021	22.00	0.00	20.00	2.00	90.91	163.00	3,260.00
09/30/2021	22.00	0.00	18.00	4.00	81.82	162.22	2,920.00
10/02/2021	22.00	0.00	19.00	3.00	86.36	162.63	3,090.00

**NOTE:**

**B-106 OUT 8/17 (return to PI)**

**B-108 OUT 9/30 (transferring to B-202)**

**B-202 OUT 9/11 - IN 10/1 (from B-108)**

**B-204 OUT 9/30 - IN 10/5**

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/11/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
09/18/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
09/25/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
09/30/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
10/02/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/11/2021	22.00	1.00	21.00	0.00	100.00	449.52	9,440.00
09/18/2021	22.00	1.00	21.00	0.00	100.00	449.52	9,440.00
09/25/2021	22.00	1.00	21.00	0.00	100.00	449.52	9,440.00
09/30/2021	22.00	1.00	21.00	0.00	100.00	449.52	9,440.00
10/02/2021	22.00	1.00	21.00	0.00	100.00	449.52	9,440.00

**NOTE:**

**NHT 106 OUT 10/23 (moving to Florida)**

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/11/2021	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
09/18/2021	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
09/25/2021	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
09/30/2021	21.00	0.00	20.00	1.00	95.24	687.50	13,750.00
10/02/2021	21.00	0.00	20.00	1.00	95.24	687.50	13,750.00

**NOTE:**

**OVT-8 OUT 9/30 (need a larger place)**

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/11/2021	24.00	1.00	23.00	0.00	100.00	628.26	14,450.00
09/18/2021	24.00	1.00	23.00	0.00	100.00	628.26	14,450.00
09/25/2021	24.00	1.00	23.00	0.00	100.00	628.26	14,450.00
09/30/2021	24.00	1.00	23.00	0.00	100.00	628.26	14,450.00
10/02/2021	24.00	1.00	23.00	0.00	100.00	628.26	14,450.00

W&T							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
09/11/2021	22.00	0.00	21.00	1.00	95.45	730.95	15,350.00
09/18/2021	22.00	0.00	21.00	1.00	95.45	730.95	15,350.00
09/25/2021	22.00	0.00	21.00	1.00	95.45	730.95	15,350.00
09/30/2021	22.00	0.00	20.00	2.00	90.91	725.00	14,500.00
10/02/2021	22.00	0.00	21.00	1.00	95.45	730.95	15,350.00

**NOTE:**

HTC-205 OUT 9/30 (retired tenant transferring to 301 due to noise complaint)

HTC-301 OUT 8/31 - IN 10/1 (from 205)