

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

04/16/2022 TO 05/07/2022

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/16/2022	263.00	1.00	256.00	6.00	97.71	439.88	112,608.00
04/23/2022	263.00	1.00	257.00	5.00	98.09	440.19	113,128.50
04/30/2022	263.00	1.00	253.00	9.00	96.56	439.36	111,158.00
05/07/2022	263.00	1.00	254.00	8.00	96.95	438.30	111,328.00

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/16/2022	32.00	0.00	32.00	0.00	100.00	309.72	9,911.00
04/23/2022	32.00	0.00	31.00	1.00	96.88	309.06	9,581.00
04/30/2022	32.00	0.00	30.00	2.00	93.75	310.02	9,300.50
05/07/2022	32.00	0.00	30.00	2.00	93.75	310.02	9,300.50

**NOTE:**

A-115 OUT 5/31 (upgrading to a 2br/unit C-205)

B-108 OUT 4/30 - IN 5/12

B-111 OUT 4/18 - IN 5/15

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/16/2022	16.00	0.00	16.00	0.00	100.00	444.25	7,108.00
04/23/2022	16.00	0.00	15.00	1.00	93.75	441.87	6,628.00
04/30/2022	16.00	0.00	15.00	1.00	93.75	441.87	6,628.00
05/07/2022	16.00	0.00	15.00	1.00	93.75	441.87	6,628.00

**NOTE:**

A-203 OUT 4/17 - IN 5/15

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/16/2022	35.00	0.00	34.00	1.00	97.14	431.65	14,676.00
04/23/2022	35.00	0.00	34.00	1.00	97.14	432.47	14,704.00
04/30/2022	35.00	0.00	33.00	2.00	94.29	431.03	14,224.00
05/07/2022	35.00	0.00	33.00	2.00	94.29	431.03	14,224.00

**NOTE:**

C-205 OUT 4/22 - IN 6/1 (from A-115)

C-408 OUT 4/30 (from D-204 down-grading due to financial difficulty)

C-409 OUT 3/28 - IN 4/18

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/16/2022	35.00	0.00	33.00	2.00	94.29	533.12	17,593.00
04/23/2022	35.00	0.00	34.00	1.00	97.14	534.50	18,173.00
04/30/2022	35.00	0.00	32.00	3.00	91.43	530.09	16,963.00
05/07/2022	35.00	0.00	32.00	3.00	91.43	530.09	16,963.00

**NOTE:**

D-204 OUT 5/31 (transferring to C-408 due to financial difficulty)

D-206 OUT 5/31 (moving out found a house)

D-209 OUT 4/16 (moving to the mainland for Military Training)

D-309 OUT 2/28 - IN 4/22

D-305 OUT 4/23 (unit has not been occupied since the pandemic but kept paying)

D-308 OUT 4/29 (moved to Florida)

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/16/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
04/23/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
04/30/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
05/07/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00

**NOTE:**

A-101 OUT 5/31 (transferring to company-provided housing)

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/16/2022	22.00	0.00	20.00	2.00	90.91	164.00	3,280.00
04/23/2022	22.00	0.00	21.00	1.00	95.45	164.29	3,450.00
04/30/2022	22.00	0.00	21.00	1.00	95.45	164.29	3,450.00
05/07/2022	22.00	0.00	22.00	0.00	100.00	164.55	3,620.00

**NOTE:**

B-108 OUT 5/15 (moving back to Florida)

B-109 OUT 3/31 - IN 5/1

B-209 OUT 3/16 - IN 4/23

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/16/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
04/23/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
04/30/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
05/07/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/16/2022	22.00	0.00	22.00	0.00	100.00	448.52	9,867.50
04/23/2022	22.00	0.00	22.00	0.00	100.00	448.52	9,867.50
04/30/2022	22.00	0.00	22.00	0.00	100.00	448.52	9,867.50
05/07/2022	22.00	0.00	22.00	0.00	100.00	448.52	9,867.50

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/16/2022	21.00	0.00	21.00	0.00	100.00	692.86	14,550.00
04/23/2022	21.00	0.00	21.00	0.00	100.00	692.86	14,550.00
04/30/2022	21.00	0.00	21.00	0.00	100.00	692.86	14,550.00
05/07/2022	21.00	0.00	21.00	0.00	100.00	692.86	14,550.00

**NOTE:**

OVT-3 OUT 5/25 (moving back to the US)

OVT-17 OUT 5/31 (moving back to the US)

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/16/2022	24.00	1.00	22.00	1.00	95.65	631.93	13,902.50
04/23/2022	24.00	1.00	23.00	0.00	100.00	628.48	14,455.00
04/30/2022	24.00	1.00	23.00	0.00	100.00	628.48	14,455.00
05/07/2022	24.00	1.00	23.00	0.00	100.00	628.48	14,455.00

**NOTE:**

SVT-19 OUT 3/19 - IN 4/23

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/16/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00
04/23/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00
04/30/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00
05/07/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00