

**L&T GROUP OF COMPANIES, LTD.****dba REALTY MANAGEMENT SERVICES**

P.O. BOX 501280, SAIPAN, MP 96950

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**WEEKLY OCCUPANCY REPORT FOR APARTMENTS**

01/23/2021 TO 02/13/2021

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/23/2021	263.00	2.00	246.00	15.00	94.25	431.12	106,055.00
01/30/2021	263.00	2.00	245.00	16.00	93.87	431.37	105,685.00
01/31/2021	263.00	2.00	242.00	19.00	92.72	432.62	104,695.00
02/06/2021	263.00	2.00	247.00	14.00	94.64	432.65	106,865.00
02/13/2021	263.00	2.00	247.00	14.00	94.64	432.65	106,865.00

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/23/2021	32.00	0.00	31.00	1.00	96.88	295.81	9,170.00
01/30/2021	32.00	0.00	31.00	1.00	96.88	295.81	9,170.00
01/31/2021	32.00	0.00	30.00	2.00	93.75	296.33	8,890.00
02/06/2021	32.00	0.00	31.00	1.00	96.88	295.81	9,170.00
02/13/2021	32.00	0.00	31.00	1.00	96.88	295.81	9,170.00

**NOTE:****B-102 OUT 11/30 - IN 2/1****B-109 OUT 1/31 (UPGRADING TO C-309)**

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/23/2021	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00
01/30/2021	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00
01/31/2021	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00
02/06/2021	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00
02/13/2021	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/23/2021	35.00	0.00	34.00	1.00	97.14	421.76	14,340.00
01/30/2021	35.00	0.00	34.00	1.00	97.14	421.76	14,340.00
01/31/2021	35.00	0.00	34.00	1.00	97.14	421.76	14,340.00
02/06/2021	35.00	0.00	35.00	0.00	100.00	420.57	14,720.00
02/13/2021	35.00	0.00	35.00	0.00	100.00	420.57	14,720.00

**NOTE:**

**C-309 OUT 12/31 - IN 2/1**

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/23/2021	35.00	0.00	33.00	2.00	94.29	519.39	17,140.00
01/30/2021	35.00	0.00	33.00	2.00	94.29	519.39	17,140.00
01/31/2021	35.00	0.00	32.00	3.00	91.43	518.44	16,590.00
02/06/2021	35.00	0.00	34.00	1.00	97.14	519.12	17,650.00
02/13/2021	35.00	0.00	34.00	1.00	97.14	519.12	17,650.00

**NOTE:**

**D-409 OUT 10/31 - IN 2/1**

**D-408 OUT 1/10 - IN 2/1**

**D-405 OUT 1/31 (EVICTED)**

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/23/2021	22.00	0.00	18.00	4.00	81.82	166.11	2,990.00
01/30/2021	22.00	0.00	18.00	4.00	81.82	166.11	2,990.00
01/31/2021	22.00	0.00	17.00	5.00	77.27	166.47	2,830.00
02/06/2021	22.00	0.00	17.00	5.00	77.27	166.47	2,830.00
02/13/2021	22.00	0.00	17.00	5.00	77.27	166.47	2,830.00

**NOTE:**

**A-208 OUT 4/30**

**A-210 OUT 4/30**

**A-211 OUT 8/31**

**A-102 OUT 11/30**

**A-203 OUT 1/31 (LEAVING SAIPAN FOR GOOD)**

**A-106 OUT 2/15 (LEAVING DUE PERSONAL REASONS)**

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/23/2021	22.00	0.00	20.00	2.00	90.91	161.50	3,230.00
01/30/2021	22.00	0.00	19.00	3.00	86.36	161.05	3,060.00
01/31/2021	22.00	0.00	19.00	3.00	86.36	161.05	3,060.00
02/06/2021	22.00	0.00	19.00	3.00	86.36	161.05	3,060.00
02/13/2021	22.00	0.00	19.00	3.00	86.36	161.05	3,060.00

**NOTE:**

**B-207 OUT 11/30**

**B-210 OUT 11/30**

**B-204 OUT 1/29 (LEAVING DUE PERSONAL REASONS)**

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/23/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
01/30/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
01/31/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
02/06/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
02/13/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00

LOWER NAVY HILL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/23/2021	22.00	1.00	20.00	1.00	95.24	446.00	8,920.00
01/30/2021	22.00	1.00	20.00	1.00	95.24	446.00	8,920.00
01/31/2021	22.00	1.00	20.00	1.00	95.24	446.00	8,920.00
02/06/2021	22.00	1.00	21.00	0.00	100.00	446.19	9,370.00
02/13/2021	22.00	1.00	21.00	0.00	100.00	446.19	9,370.00

**NOTE:**  
LNH 302 OUT 1/15 - IN 2/1

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/23/2021	21.00	0.00	20.00	1.00	95.24	679.00	13,580.00
01/30/2021	21.00	0.00	20.00	1.00	95.24	679.00	13,580.00
01/31/2021	21.00	0.00	20.00	1.00	95.24	679.00	13,580.00
02/06/2021	21.00	0.00	20.00	1.00	95.24	679.00	13,580.00
02/13/2021	21.00	0.00	20.00	1.00	95.24	679.00	13,580.00

**NOTE:**  
OVT-3 OUT 11/15 - (no longer can afford the unit BSI employee furloughed)

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/23/2021	24.00	1.00	22.00	1.00	95.65	617.05	13,575.00
01/30/2021	24.00	1.00	23.00	0.00	100.00	618.48	14,225.00
01/31/2021	24.00	1.00	23.00	0.00	100.00	618.48	14,225.00
02/06/2021	24.00	1.00	23.00	0.00	100.00	618.48	14,225.00
02/13/2021	24.00	1.00	23.00	0.00	100.00	618.48	14,225.00

**NOTE:**  
SVT-4 OUT 12/31 - IN 1/26

W&T							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/23/2021	22.00	0.00	20.00	2.00	90.91	720.00	14,400.00
01/30/2021	22.00	0.00	19.00	3.00	86.36	713.16	13,550.00
01/31/2021	22.00	0.00	19.00	3.00	86.36	713.16	13,550.00
02/06/2021	22.00	0.00	19.00	3.00	86.36	713.16	13,550.00
02/13/2021	22.00	0.00	19.00	3.00	86.36	713.16	13,550.00

**NOTE:**

**WT-303 OUT 9/30 - IN 1/23**

**WT-205 OUT 10/31 (moved elsewhere, couldn't afford the rent anymore Club C employee furloughed. He moved to a house near NMC for \$500 so he down-graded)**

**WT-302 OUT 12/12 - (moved/relocated to Hawaii for job reasons)**

**WT-305 OUT 1/24 - IN 2/18**