

L&T GROUP OF COMPANIES, LTD.

dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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WEEKLY OCCUPANCY REPORT FOR APARTMENTS

04/09/2022 TO 04/30/2022

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/09/2022	263.00	1.00	254.00	8.00	96.95	440.11	111,788.00
04/16/2022	263.00	1.00	256.00	6.00	97.71	439.88	112,608.00
04/23/2022	263.00	1.00	257.00	5.00	98.09	440.19	113,128.50
04/30/2022	263.00	1.00	253.00	9.00	96.56	439.36	111,158.00

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/09/2022	32.00	0.00	32.00	0.00	100.00	309.72	9,911.00
04/16/2022	32.00	0.00	32.00	0.00	100.00	309.72	9,911.00
04/23/2022	32.00	0.00	31.00	1.00	96.88	309.06	9,581.00
04/30/2022	32.00	0.00	30.00	2.00	93.75	310.02	9,300.50

NOTE:

B-111 OUT 4/18 (found a more suitable type of place because of his needs)

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/09/2022	16.00	0.00	16.00	0.00	100.00	444.25	7,108.00
04/16/2022	16.00	0.00	16.00	0.00	100.00	444.25	7,108.00
04/23/2022	16.00	0.00	15.00	1.00	93.75	441.87	6,628.00
04/30/2022	16.00	0.00	15.00	1.00	93.75	441.87	6,628.00

NOTE:

A-203 OUT 4/17 (moved to a single detached unit)

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/09/2022	35.00	0.00	34.00	1.00	97.14	431.65	14,676.00
04/16/2022	35.00	0.00	34.00	1.00	97.14	431.65	14,676.00
04/23/2022	35.00	0.00	34.00	1.00	97.14	432.47	14,704.00
04/30/2022	35.00	0.00	33.00	2.00	94.29	431.03	14,224.00

NOTE:

C-409 OUT 3/28 - IN 4/18

C-205 OUT 4/22 (move to SVT-15)

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/09/2022	35.00	0.00	33.00	2.00	94.29	530.09	17,493.00
04/16/2022	35.00	0.00	33.00	2.00	94.29	533.12	17,593.00
04/23/2022	35.00	0.00	34.00	1.00	97.14	534.50	18,173.00
04/30/2022	35.00	0.00	32.00	3.00	91.43	530.09	16,963.00

NOTE:

D-209 OUT 4/16 (moving to the mainland for Military Training)

D-309 OUT 2/28 - IN 4/22

D-408 OUT 3/4 - IN 4/15

D-305 OUT 4/23 (unit has not been occupied since the pandemic but kept paying)

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/09/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
04/16/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
04/23/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
04/30/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/09/2022	22.00	0.00	19.00	3.00	86.36	163.68	3,110.00
04/16/2022	22.00	0.00	20.00	2.00	90.91	164.00	3,280.00
04/23/2022	22.00	0.00	21.00	1.00	95.45	164.29	3,450.00
04/30/2022	22.00	0.00	21.00	1.00	95.45	164.29	3,450.00

NOTE:

B-109 OUT 3/31 - IN 5/1

B-209 OUT 3/16 - IN 4/23

B-210 OUT 3/13 - IN 4/14

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/09/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
04/16/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
04/23/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
04/30/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/09/2022	22.00	0.00	21.00	1.00	95.45	443.69	9,317.50
04/16/2022	22.00	0.00	22.00	0.00	100.00	448.52	9,867.50
04/23/2022	22.00	0.00	22.00	0.00	100.00	448.52	9,867.50
04/30/2022	22.00	0.00	22.00	0.00	100.00	448.52	9,867.50

NOTE:

NHT-305 OUT 2/28 - IN 4/16

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/09/2022	21.00	0.00	21.00	0.00	100.00	692.86	14,550.00
04/16/2022	21.00	0.00	21.00	0.00	100.00	692.86	14,550.00
04/23/2022	21.00	0.00	21.00	0.00	100.00	692.86	14,550.00
04/30/2022	21.00	0.00	21.00	0.00	100.00	692.86	14,550.00

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/09/2022	24.00	1.00	22.00	1.00	95.65	631.93	13,902.50
04/16/2022	24.00	1.00	22.00	1.00	95.65	631.93	13,902.50
04/23/2022	24.00	1.00	23.00	0.00	100.00	628.48	14,455.00
04/30/2022	24.00	1.00	23.00	0.00	100.00	628.48	14,455.00

NOTE:

SVT-21 OUT 3/3 - IN 4/9

SVT-19 OUT 3/19 - IN 4/23

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/09/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00
04/16/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00
04/23/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00
04/30/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00