

L&T GROUP OF COMPANIES, LTD.

dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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WEEKLY OCCUPANCY REPORT FOR APARTMENTS

05/27/2023 TO 06/17/2023

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/27/2023	263.00	1.00	254.00	8.00	96.95	446.62	113,441.00
05/31/2023	263.00	1.00	249.00	13.00	95.04	443.78	110,501.00
06/03/2023	263.00	1.00	254.00	8.00	96.95	442.79	112,468.00
06/10/2023	263.00	1.00	253.00	9.00	96.56	443.43	112,187.50
06/17/2023	263.00	1.00	254.00	8.00	96.95	443.45	112,637.50

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/27/2023	32.00	0.00	29.00	3.00	90.63	307.71	8,923.50
05/31/2023	32.00	0.00	28.00	4.00	87.50	306.91	8,593.50
06/03/2023	32.00	0.00	30.00	2.00	93.75	308.45	9,253.50
06/10/2023	32.00	0.00	29.00	3.00	90.63	309.41	8,973.00
06/17/2023	32.00	0.00	30.00	2.00	93.75	310.10	9,303.00

NOTE:

A-102 OUT 7/31 (moving to Guam)

A-109 OUT 6/9 - IN 7/1

A-111 OUT 5/31 - IN 6/23

A-114 OUT 5/18 - IN 6/15 (downgrading from D-203)

B-102 OUT 7/20 (reuniting with her daughter in the US)

B-107 OUT 4/9 - IN 6/1

B-108 OUT 5/19 - IN 6/1

B-112 OUT 6/20 (off-island for good)

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/27/2023	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
05/31/2023	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
06/03/2023	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
06/10/2023	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
06/17/2023	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/27/2023	35.00	0.00	32.00	3.00	91.43	452.13	14,468.00
05/31/2023	35.00	0.00	31.00	4.00	88.57	451.23	13,988.00
06/03/2023	35.00	0.00	32.00	3.00	91.43	452.13	14,468.00
06/10/2023	35.00	0.00	32.00	3.00	91.43	452.13	14,468.00
06/17/2023	35.00	0.00	32.00	3.00	91.43	452.13	14,468.00

NOTE:

C-301 OUT 5/19 (evicted)

C-304 OUT 5/31 - IN 7/15

C-407 OUT 5/17 - IN 6/24

C-410 OUT 4/30 - IN 6/1

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/27/2023	35.00	0.00	35.00	0.00	100.00	535.97	18,759.00
05/31/2023	35.00	0.00	34.00	1.00	97.14	534.68	18,179.00
06/03/2023	35.00	0.00	34.00	1.00	97.14	534.68	18,179.00
06/10/2023	35.00	0.00	34.00	1.00	97.14	534.68	18,179.00
06/17/2023	35.00	0.00	33.00	2.00	94.29	533.30	17,599.00

NOTE:

D-201 OUT 7/4 (moving to the States)

D-203 OUT 6/14 (down-grading to A-114)

D-302 OUT 5/31 (family emergency)

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/27/2023	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00
05/31/2023	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00
06/03/2023	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
06/10/2023	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
06/17/2023	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00

NOTE:

A-106 OUT 2/28 - IN 6/1

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/27/2023	22.00	0.00	22.00	0.00	100.00	171.55	3,774.00
05/31/2023	22.00	0.00	22.00	0.00	100.00	171.55	3,774.00
06/03/2023	22.00	0.00	22.00	0.00	100.00	171.55	3,774.00
06/10/2023	22.00	0.00	22.00	0.00	100.00	171.55	3,774.00
06/17/2023	22.00	0.00	22.00	0.00	100.00	171.55	3,774.00

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/27/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
05/31/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
06/03/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
06/10/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
06/17/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/27/2023	22.00	0.00	22.00	0.00	100.00	459.20	10,102.50
05/31/2023	22.00	0.00	22.00	0.00	100.00	459.20	10,102.50
06/03/2023	22.00	0.00	22.00	0.00	100.00	459.20	10,102.50
06/10/2023	22.00	0.00	22.00	0.00	100.00	459.20	10,102.50
06/17/2023	22.00	0.00	22.00	0.00	100.00	459.20	10,102.50

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/27/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
05/31/2023	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
06/03/2023	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
06/10/2023	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
06/17/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00

NOTE:
OVT-14 OUT 5/31 - IN 6/13

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/27/2023	24.00	1.00	22.00	1.00	95.65	610.11	13,422.50
05/31/2023	24.00	1.00	22.00	1.00	95.65	610.11	13,422.50
06/03/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
06/10/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
06/17/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50

NOTE:
SVT-16 OUT 4/30 - IN 6/1

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/27/2023	22.00	0.00	22.00	0.00	100.00	753.30	16,572.50
05/31/2023	22.00	0.00	21.00	1.00	95.45	748.69	15,722.50
06/03/2023	22.00	0.00	21.00	1.00	95.45	748.69	15,722.50
06/10/2023	22.00	0.00	21.00	1.00	95.45	748.69	15,722.50
06/17/2023	22.00	0.00	21.00	1.00	95.45	748.69	15,722.50

NOTE:

HTC 302 OUT 5/31 - IN 7/1