

L&T GROUP OF COMPANIES, LTD.

dba REALTY MANAGEMENT SERVICES

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WEEKLY OCCUPANCY REPORT FOR APARTMENTS

07/22/2023 TO 08/12/2023

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/22/2023	263.00	1.00	258.00	4.00	98.47	444.21	114,606.50
07/29/2023	263.00	1.00	258.00	4.00	98.47	444.21	114,606.50
07/31/2023	263.00	1.00	253.00	9.00	96.56	444.77	112,528.00
08/05/2023	263.00	1.00	256.00	6.00	97.71	445.38	114,018.00
08/12/2023	263.00	1.00	257.00	5.00	98.09	445.52	114,498.00

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/22/2023	32.00	0.00	30.00	2.00	93.75	308.45	9,253.50
07/29/2023	32.00	0.00	30.00	2.00	93.75	308.45	9,253.50
07/31/2023	32.00	0.00	28.00	4.00	87.50	308.68	8,643.00
08/05/2023	32.00	0.00	29.00	3.00	90.63	309.41	8,973.00
08/12/2023	32.00	0.00	29.00	3.00	90.63	309.41	8,973.00

NOTE:

A-102 OUT 7/31 (moving to Guam)

A-104 OUT 8/31 (can no longer afford to rent unit)

A-105 OUT 6/30 - IN 8/14

A-108 OUT 7/31 - IN 8/5

B-102 OUT 7/20 - IN 8/15

B-109 OUT 8/31 (up-grading to A-201)

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/22/2023	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
07/29/2023	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
07/31/2023	16.00	0.00	15.00	1.00	93.75	456.00	6,840.00
08/05/2023	16.00	0.00	15.00	1.00	93.75	456.00	6,840.00
08/12/2023	16.00	0.00	15.00	1.00	93.75	456.00	6,840.00

NOTE:

A-201 7/31 - IN 9/1

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/22/2023	35.00	0.00	35.00	0.00	100.00	450.40	15,764.00
07/29/2023	35.00	0.00	35.00	0.00	100.00	450.40	15,764.00
07/31/2023	35.00	0.00	34.00	1.00	97.14	449.53	15,284.00
08/05/2023	35.00	0.00	34.00	1.00	97.14	449.53	15,284.00
08/12/2023	35.00	0.00	35.00	0.00	100.00	450.40	15,764.00

NOTE:

C-301 OUT 5/19 - IN 7/15

C-304 OUT 5/31 - IN 7/15

C-409 OUT 7/31 (upgrading to D-201)

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/22/2023	35.00	0.00	33.00	2.00	94.29	533.30	17,599.00
07/29/2023	35.00	0.00	33.00	2.00	94.29	533.30	17,599.00
07/31/2023	35.00	0.00	32.00	3.00	91.43	531.84	17,019.00
08/05/2023	35.00	0.00	34.00	1.00	97.14	534.68	18,179.00
08/12/2023	35.00	0.00	34.00	1.00	97.14	534.68	18,179.00

NOTE:

D-102 OUT 9/30 (moving for good to the US)

D-201 OUT 7/4 - IN 8/1 (from C-409)

D-203 OUT 6/14 - IN 8/1 (from D-410)

D-410 OUT 7/31 - IN 8/1 (persistent problem w/neighbor transferring to D-203)

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/22/2023	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
07/29/2023	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
07/31/2023	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
08/05/2023	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
08/12/2023	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/22/2023	22.00	0.00	22.00	0.00	100.00	171.55	3,774.00
07/29/2023	22.00	0.00	22.00	0.00	100.00	171.55	3,774.00
07/31/2023	22.00	0.00	22.00	0.00	100.00	171.55	3,774.00
08/05/2023	22.00	0.00	22.00	0.00	100.00	171.55	3,774.00
08/12/2023	22.00	0.00	22.00	0.00	100.00	171.55	3,774.00

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/22/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
07/29/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
07/31/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
08/05/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
08/12/2023	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/22/2023	22.00	0.00	22.00	0.00	100.00	459.20	10,102.50
07/29/2023	22.00	0.00	22.00	0.00	100.00	459.20	10,102.50
07/31/2023	22.00	0.00	22.00	0.00	100.00	459.20	10,102.50
08/05/2023	22.00	0.00	22.00	0.00	100.00	459.20	10,102.50
08/12/2023	22.00	0.00	22.00	0.00	100.00	459.20	10,102.50

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/22/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
07/29/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
07/31/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
08/05/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
08/12/2023	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00

NOTE:

OVT-6 OUT 9/15 (going to be evicted)

OVT-19 OUT 8/31 (CUC consulting project done)

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/22/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
07/29/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
07/31/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
08/05/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
08/12/2023	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/22/2023	22.00	0.00	22.00	0.00	100.00	747.50	16,445.00
07/29/2023	22.00	0.00	22.00	0.00	100.00	747.50	16,445.00
07/31/2023	22.00	0.00	22.00	0.00	100.00	747.50	16,445.00
08/05/2023	22.00	0.00	22.00	0.00	100.00	747.50	16,445.00
08/12/2023	22.00	0.00	22.00	0.00	100.00	747.50	16,445.00

NOTE:

HTC 306 OUT 9/21 (moving off-island to the US for good)