

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

07/10/2021 TO 07/31/2021

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/10/2021	263.00	2.00	250.00	11.00	95.79	437.00	109,250.00
07/17/2021	263.00	2.00	251.00	10.00	96.17	438.76	110,130.00
07/24/2021	263.00	2.00	251.00	10.00	96.17	440.24	110,500.00
07/31/2021	263.00	2.00	246.00	15.00	94.25	439.96	108,230.00

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/10/2021	32.00	0.00	31.00	1.00	96.88	307.42	9,530.00
07/17/2021	32.00	0.00	31.00	1.00	96.88	307.42	9,530.00
07/24/2021	32.00	0.00	30.00	2.00	93.75	306.67	9,200.00
07/31/2021	32.00	0.00	29.00	3.00	90.63	305.86	8,870.00

**NOTE:**

A-106 OUT 7/16 (upgraded to C-304)

A-111 OUT 6/30 - IN 7/17

B-111 OUT 7/24 (moving back to her parents house)

B-105 OUT 7/31 (military deployment)

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/10/2021	16.00	0.00	16.00	0.00	100.00	440.63	7,050.00
07/17/2021	16.00	0.00	16.00	0.00	100.00	440.63	7,050.00
07/24/2021	16.00	0.00	16.00	0.00	100.00	440.63	7,050.00
07/31/2021	16.00	0.00	15.00	1.00	93.75	444.67	6,670.00

**NOTE:**

A-206 OUT 7/31 (upgrading to Hilltop 302)

B-203 OUT 8/31 (moved to a lower priced 2bedroom)

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/10/2021	35.00	0.00	33.00	2.00	94.29	419.39	13,840.00
07/17/2021	35.00	0.00	34.00	1.00	97.14	421.18	14,320.00
07/24/2021	35.00	0.00	34.00	1.00	97.14	421.18	14,320.00
07/31/2021	35.00	0.00	32.00	3.00	91.43	420.63	13,460.00

**NOTE:**

**C-104 OUT 7/31 (leased a property)**

**C-209 OUT 7/31 (moving to Guam)**

**C-304 OUT 6/30 - IN 7/17 (from A-106)**

**C-409 OUT 6/30 (moving to the states)**

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/10/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00
07/17/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00
07/24/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00
07/31/2021	35.00	0.00	35.00	0.00	100.00	524.00	18,340.00

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/10/2021	22.00	0.00	18.00	4.00	81.82	168.33	3,030.00
07/17/2021	22.00	0.00	18.00	4.00	81.82	168.33	3,030.00
07/24/2021	22.00	0.00	18.00	4.00	81.82	168.33	3,030.00
07/31/2021	22.00	0.00	18.00	4.00	81.82	168.33	3,030.00

**NOTE:**

**A-102 OUT 11/30**

**A-106 OUT 2/15**

**A-206 OUT 4/30**

**A-210 OUT 4/30**

**A-211 OUT 8/31 - IN 7/10**

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/10/2021	22.00	0.00	21.00	1.00	95.45	162.38	3,410.00
07/17/2021	22.00	0.00	21.00	1.00	95.45	162.38	3,410.00
07/24/2021	22.00	0.00	21.00	1.00	95.45	162.38	3,410.00
07/31/2021	22.00	0.00	21.00	1.00	95.45	162.38	3,410.00

**NOTE:**

**B-210 OUT 11/30**

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/10/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
07/17/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
07/24/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
07/31/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00

LOWER NAVY HILL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/10/2021	22.00	1.00	21.00	0.00	100.00	444.76	9,340.00
07/17/2021	22.00	1.00	20.00	1.00	95.24	444.50	8,890.00
07/24/2021	22.00	1.00	20.00	1.00	95.24	444.50	8,890.00
07/31/2021	22.00	1.00	20.00	1.00	95.24	444.50	8,890.00

**NOTE:**

LNH 303 OUT 7/14 - IN 8/15

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/10/2021	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
07/17/2021	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
07/24/2021	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
07/31/2021	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00

**NOTE:**

OVT-6 OUT 5/31 - IN 7/24

OVT-16 OUT 7/31 (joining the family in the states but extended one more month)

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/10/2021	24.00	1.00	23.00	0.00	100.00	626.09	14,400.00
07/17/2021	24.00	1.00	23.00	0.00	100.00	626.09	14,400.00
07/24/2021	24.00	1.00	23.00	0.00	100.00	626.09	14,400.00
07/31/2021	24.00	1.00	23.00	0.00	100.00	626.09	14,400.00

W&T							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/10/2021	22.00	0.00	20.00	2.00	90.91	735.00	14,700.00
07/17/2021	22.00	0.00	21.00	1.00	95.45	740.48	15,550.00
07/24/2021	22.00	0.00	21.00	1.00	95.45	740.48	15,550.00
07/31/2021	22.00	0.00	21.00	1.00	95.45	740.48	15,550.00

**NOTE:**

**HT-205 OUT 6/6 - IN 7/15**

**HT-302 OUT 12/12 - IN 8/1 (from A206)**

**HT-305 OUT 8/17 (needed to get a place in Garapan to open their business)**