

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

TEL: (670) 235-6527 TO 28 - RMS

FAX: (670) 235-6530

### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

11/23/2024 TO 12/14/2024

| OVERALL    |                         |               |                         |                 |                       |                      |                                |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE<br>(\$) | FULL MONTH ROOM<br>INCOME (\$) |
| 11/23/2024 | 263.00                  | 0.00          | 242.00                  | 21.00           | 92.02                 | 447.64               | 108,329.00                     |
| 11/30/2024 | 263.00                  | 0.00          | 236.00                  | 27.00           | 89.73                 | 446.80               | 105,445.00                     |
| 12/07/2024 | 263.00                  | 0.00          | 242.00                  | 21.00           | 92.02                 | 446.79               | 108,122.00                     |
| 12/14/2024 | 263.00                  | 0.00          | 243.00                  | 20.00           | 92.40                 | 446.30               | 108,452.00                     |

| FINASISU TERRACES A & B 1BR |                         |               |                         |                 |                       |                      |                                |
|-----------------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE                        | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE<br>(\$) | FULL MONTH ROOM<br>INCOME (\$) |
| 11/23/2024                  | 32.00                   | 0.00          | 31.00                   | 1.00            | 96.88                 | 320.37               | 9,931.50                       |
| 11/30/2024                  | 32.00                   | 0.00          | 31.00                   | 1.00            | 96.88                 | 320.37               | 9,931.50                       |
| 12/07/2024                  | 32.00                   | 0.00          | 31.00                   | 1.00            | 96.88                 | 320.37               | 9,931.50                       |
| 12/14/2024                  | 32.00                   | 0.00          | 32.00                   | 0.00            | 100.00                | 320.67               | 10,261.50                      |

**NOTE:**

**A-104 OUT 12/2 - IN 12/12**

**B-116 OUT 9/30 - IN 12/1 (from D-303)**

| FINASISU TERRACES A & B 2BR |                         |               |                         |                 |                       |                      |                                |
|-----------------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE                        | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE<br>(\$) | FULL MONTH ROOM<br>INCOME (\$) |
| 11/23/2024                  | 16.00                   | 0.00          | 14.00                   | 2.00            | 87.50                 | 454.29               | 6,360.00                       |
| 11/30/2024                  | 16.00                   | 0.00          | 14.00                   | 2.00            | 87.50                 | 454.29               | 6,360.00                       |
| 12/07/2024                  | 16.00                   | 0.00          | 16.00                   | 0.00            | 100.00                | 457.50               | 7,320.00                       |
| 12/14/2024                  | 16.00                   | 0.00          | 16.00                   | 0.00            | 100.00                | 457.50               | 7,320.00                       |

**NOTE:**

**A-201 OUT 10/31 - IN 12/1**

**A-207 OUT 10/31 - IN 12/1**

| FINASISU TERRACES C |                      |               |                      |              |                    |                   |                             |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE                | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 11/23/2024          | 35.00                | 0.00          | 31.00                | 4.00         | 88.57              | 454.45            | 14,088.00                   |
| 11/30/2024          | 35.00                | 0.00          | 31.00                | 4.00         | 88.57              | 454.45            | 14,088.00                   |
| 12/07/2024          | 35.00                | 0.00          | 33.00                | 2.00         | 94.29              | 456.00            | 15,048.00                   |
| 12/14/2024          | 35.00                | 0.00          | 33.00                | 2.00         | 94.29              | 456.00            | 15,048.00                   |

**NOTE:**

C-201 OUT 12/8 - IN 1/1 (from D-209)

C-303 OUT 9/30 - IN 12/1

C-308 OUT 10/31 - IN 12/1

C-406 OUT 6/14 - IN 12/12

C-407 OUT 10/31 - IN 1/11

| FINASISU TERRACES D |                      |               |                      |              |                    |                   |                             |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE                | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 11/23/2024          | 35.00                | 0.00          | 25.00                | 10.00        | 71.43              | 525.32            | 13,133.00                   |
| 11/30/2024          | 35.00                | 0.00          | 23.00                | 12.00        | 65.71              | 520.57            | 11,973.00                   |
| 12/07/2024          | 35.00                | 0.00          | 24.00                | 11.00        | 68.57              | 523.04            | 12,553.00                   |
| 12/14/2024          | 35.00                | 0.00          | 24.00                | 11.00        | 68.57              | 523.04            | 12,553.00                   |

**NOTE:**

D-203 OUT 9/30 - IN 12/1 (from D-404)

D-204 OUT 8/31 (move to C-302 to down-grade)

D-207 OUT 12/31 (move to D-208)

D-208 OUT 10/31 - IN 1/1 (from D-207)

D-209 OUT 12/31 (down-grade to C-201)

D-303 OUT 11/30 (down-grade to b-116)

D-306 OUT 9/18 (personal)

D-307 OUT 7/31 (evicted)

D-308 OUT 7/9 (personal)

D-309 OUT 3/31 (return to the US)

D-404 OUT 11/30 (transfer to D-203 due to health reason)

D-405 OUT 3/30 (move to the US)

D-408 OUT 8/31 (back to the mainland)

D-410 OUT 8/20 (found a cheaper housing option)

| GARAPAN COURTYARD A |                      |               |                      |              |                    |                   |                             |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE                | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 11/23/2024          | 22.00                | 0.00          | 21.00                | 1.00         | 95.45              | 177.00            | 3,717.00                    |
| 11/30/2024          | 22.00                | 0.00          | 20.00                | 2.00         | 90.91              | 177.00            | 3,540.00                    |
| 12/07/2024          | 22.00                | 0.00          | 20.00                | 2.00         | 90.91              | 177.00            | 3,540.00                    |
| 12/14/2024          | 22.00                | 0.00          | 20.00                | 2.00         | 90.91              | 177.00            | 3,540.00                    |

**NOTE:**

A-109 OUT 11/30 (moved to Tinian for work)

A-202 OUT 11/15 (moved closer to work place)

A-209 OUT 1/5 (off-island treatment)

| GARAPAN COURTYARD B |                      |               |                      |              |                    |                   |                             |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE                | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 11/23/2024          | 22.00                | 0.00          | 20.00                | 2.00         | 90.91              | 171.00            | 3,420.00                    |
| 11/30/2024          | 22.00                | 0.00          | 20.00                | 2.00         | 90.91              | 171.00            | 3,420.00                    |
| 12/07/2024          | 22.00                | 0.00          | 21.00                | 1.00         | 95.45              | 171.29            | 3,597.00                    |
| 12/14/2024          | 22.00                | 0.00          | 21.00                | 1.00         | 95.45              | 171.29            | 3,597.00                    |

**NOTE:**

**B-203 OUT 10/31 (return to China)**

**B-204 OUT 8/26 - IN 12/4**

| JP CENTRE APARTMENT |                      |               |                      |              |                    |                   |                             |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE                | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 11/23/2024          | 12.00                | 0.00          | 11.00                | 1.00         | 91.67              | 162.00            | 1,782.00                    |
| 11/30/2024          | 12.00                | 0.00          | 10.00                | 2.00         | 83.33              | 158.50            | 1,585.00                    |
| 12/07/2024          | 12.00                | 0.00          | 10.00                | 2.00         | 83.33              | 158.50            | 1,585.00                    |
| 12/14/2024          | 12.00                | 0.00          | 10.00                | 2.00         | 83.33              | 158.50            | 1,585.00                    |

**NOTE:**

**301 OUT 6/30 - IN 12/23 to 12/31 Teddy**

**301 OUT 11/30 (death)**

| NAVY HILL TERRACES |                      |               |                      |              |                    |                   |                             |
|--------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE               | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 11/23/2024         | 22.00                | 0.00          | 22.00                | 0.00         | 100.00             | 466.36            | 10,260.00                   |
| 11/30/2024         | 22.00                | 0.00          | 22.00                | 0.00         | 100.00             | 466.36            | 10,260.00                   |
| 12/07/2024         | 22.00                | 0.00          | 22.00                | 0.00         | 100.00             | 466.36            | 10,260.00                   |
| 12/14/2024         | 22.00                | 0.00          | 22.00                | 0.00         | 100.00             | 466.36            | 10,260.00                   |

**NOTE:**

**NHT 301 OUT 12/31 (personal)**

| OCEAN VIEW TERRACES |                      |               |                      |              |                    |                   |                             |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE                | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 11/23/2024          | 21.00                | 0.00          | 21.00                | 0.00         | 100.00             | 689.29            | 14,475.00                   |
| 11/30/2024          | 21.00                | 0.00          | 20.00                | 1.00         | 95.24              | 688.75            | 13,775.00                   |
| 12/07/2024          | 21.00                | 0.00          | 20.00                | 1.00         | 95.24              | 688.75            | 13,775.00                   |
| 12/14/2024          | 21.00                | 0.00          | 20.00                | 1.00         | 95.24              | 688.75            | 13,775.00                   |

**NOTE:**

**OVT-12 OUT 11/30 (company housing)**

| SUNSET VIEW TERRACES |                         |               |                         |                 |                       |                      |                                |
|----------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE                 | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE<br>(\$) | FULL MONTH ROOM<br>INCOME (\$) |
| 11/23/2024           | 24.00                   | 0.00          | 24.00                   | 0.00            | 100.00                | 613.44               | 14,722.50                      |
| 11/30/2024           | 24.00                   | 0.00          | 23.00                   | 1.00            | 95.83                 | 611.85               | 14,072.50                      |
| 12/07/2024           | 24.00                   | 0.00          | 23.00                   | 1.00            | 95.83                 | 611.85               | 14,072.50                      |
| 12/14/2024           | 24.00                   | 0.00          | 23.00                   | 1.00            | 95.83                 | 611.85               | 14,072.50                      |

**NOTE:**

**SVT-17 OUT 11/30 (company housing)**

| HILLTOP CONDO |                         |               |                         |                 |                       |                      |                                |
|---------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE          | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE<br>(\$) | FULL MONTH ROOM<br>INCOME (\$) |
| 11/23/2024    | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 747.27               | 16,440.00                      |
| 11/30/2024    | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 747.27               | 16,440.00                      |
| 12/07/2024    | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 747.27               | 16,440.00                      |
| 12/14/2024    | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 747.27               | 16,440.00                      |