

L&T GROUP OF COMPANIES, LTD.

dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

TEL: (670) 235-6527 TO 28 - RMS

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WEEKLY OCCUPANCY REPORT FOR APARTMENTS

02/25/2023 TO 03/18/2023

| OVERALL | | | | | | | |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 02/25/2023 | 263.00 | 1.00 | 254.00 | 8.00 | 96.95 | 446.60 | 113,435.50 |
| 02/28/2023 | 263.00 | 1.00 | 246.00 | 16.00 | 93.89 | 446.76 | 109,902.50 |
| 03/04/2023 | 263.00 | 1.00 | 252.00 | 10.00 | 96.18 | 444.62 | 112,043.00 |
| 03/11/2023 | 263.00 | 1.00 | 252.00 | 10.00 | 96.18 | 444.62 | 112,043.00 |
| 03/18/2023 | 263.00 | 1.00 | 251.00 | 11.00 | 95.80 | 445.60 | 111,845.50 |

| FINASISU TERRACES A & B 1BR | | | | | | | |
|-----------------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 02/25/2023 | 32.00 | 0.00 | 31.00 | 1.00 | 96.88 | 309.15 | 9,583.50 |
| 02/28/2023 | 32.00 | 0.00 | 31.00 | 1.00 | 96.88 | 309.15 | 9,583.50 |
| 03/04/2023 | 32.00 | 0.00 | 32.00 | 0.00 | 100.00 | 308.25 | 9,864.00 |
| 03/11/2023 | 32.00 | 0.00 | 32.00 | 0.00 | 100.00 | 308.25 | 9,864.00 |
| 03/18/2023 | 32.00 | 0.00 | 32.00 | 0.00 | 100.00 | 308.25 | 9,864.00 |

NOTE:

B-101 OUT 1/20 - IN 3/1

| FINASISU TERRACES A & B 2BR | | | | | | | |
|-----------------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 02/25/2023 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 457.50 | 7,320.00 |
| 02/28/2023 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 457.50 | 7,320.00 |
| 03/04/2023 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 457.50 | 7,320.00 |
| 03/11/2023 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 457.50 | 7,320.00 |
| 03/18/2023 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 457.50 | 7,320.00 |

NOTE:

B-206 OUT 3/31 (Leased a 3bedroom house)

| FINASISU TERRACES C | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 02/25/2023 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 454.51 | 15,908.00 |
| 02/28/2023 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 454.51 | 15,908.00 |
| 03/04/2023 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 454.51 | 15,908.00 |
| 03/11/2023 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 454.51 | 15,908.00 |
| 03/18/2023 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 454.51 | 15,908.00 |

| FINASISU TERRACES D | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 02/25/2023 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 532.12 | 18,092.00 |
| 02/28/2023 | 35.00 | 0.00 | 31.00 | 4.00 | 88.57 | 530.29 | 16,439.00 |
| 03/04/2023 | 35.00 | 0.00 | 31.00 | 4.00 | 88.57 | 530.29 | 16,439.00 |
| 03/11/2023 | 35.00 | 0.00 | 31.00 | 4.00 | 88.57 | 530.29 | 16,439.00 |
| 03/18/2023 | 35.00 | 0.00 | 31.00 | 4.00 | 88.57 | 530.29 | 16,439.00 |

NOTE:

D-307 OUT 3/31 (found a place closer to CCHC)

D-309 OUT 4/21 (personal reason)

D-308 OUT 2/28 - IN 4/4

D-405 OUT 10/17 - IN 4/1

D-403 OUT 2/28 - IN 4/1

D-410 OUT 2/28 (moving to NHT-302)

| GARAPAN COURTYARD A | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 02/25/2023 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 170.00 | 3,570.00 |
| 02/28/2023 | 22.00 | 0.00 | 19.00 | 3.00 | 86.36 | 170.00 | 3,230.00 |
| 03/04/2023 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 170.00 | 3,400.00 |
| 03/11/2023 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 170.00 | 3,400.00 |
| 03/18/2023 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 170.00 | 3,400.00 |

NOTE:

A-102 IN 3/4

A-106 OUT 2/28 (change of mind)

A-109 OUT 2/28 (personal reasons)

| GARAPAN COURTYARD B | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 02/25/2023 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 164.00 | 3,280.00 |
| 02/28/2023 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 164.00 | 3,280.00 |
| 03/04/2023 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 164.29 | 3,450.00 |
| 03/11/2023 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 164.29 | 3,450.00 |
| 03/18/2023 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 164.29 | 3,450.00 |

NOTE:

B-202 IN 3/1

B-205 OUT 2/9 - IN 3/26

| JP CENTRE APARTMENT | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 02/25/2023 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 156.42 | 1,877.00 |
| 02/28/2023 | 12.00 | 0.00 | 11.00 | 1.00 | 91.67 | 153.36 | 1,687.00 |
| 03/04/2023 | 12.00 | 0.00 | 11.00 | 1.00 | 91.67 | 153.36 | 1,687.00 |
| 03/11/2023 | 12.00 | 0.00 | 11.00 | 1.00 | 91.67 | 153.36 | 1,687.00 |
| 03/18/2023 | 12.00 | 0.00 | 10.00 | 2.00 | 83.33 | 156.70 | 1,567.00 |

NOTE:

JPC 306 OUT 2/28 (personal reasons)

JPC 310 OUT 3/15 (moving to HTC 205)

| NAVY HILL TERRACES | | | | | | | |
|--------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 02/25/2023 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 458.81 | 9,635.00 |
| 02/28/2023 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 458.81 | 9,635.00 |
| 03/04/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 459.20 | 10,102.50 |
| 03/11/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 459.20 | 10,102.50 |
| 03/18/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 459.20 | 10,102.50 |

NOTE:

NHT 302 IN 3/1 (from D-310)

| OCEAN VIEW TERRACES | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 02/25/2023 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 690.48 | 14,500.00 |
| 02/28/2023 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 690.48 | 14,500.00 |
| 03/04/2023 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 690.48 | 14,500.00 |
| 03/11/2023 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 690.48 | 14,500.00 |
| 03/18/2023 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 690.48 | 14,500.00 |

| SUNSET VIEW TERRACES | | | | | | | |
|----------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 02/25/2023 | 24.00 | 1.00 | 22.00 | 1.00 | 95.65 | 614.55 | 13,520.00 |
| 02/28/2023 | 24.00 | 1.00 | 22.00 | 1.00 | 95.65 | 614.55 | 13,520.00 |
| 03/04/2023 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 611.85 | 14,072.50 |
| 03/11/2023 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 611.85 | 14,072.50 |
| 03/18/2023 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 611.85 | 14,072.50 |

NOTE:

SVT-15 OUT 1/31 - IN 3/1

| HILLTOP CONDO | | | | | | | |
|---------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 02/25/2023 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 769.05 | 16,150.00 |
| 02/28/2023 | 22.00 | 0.00 | 19.00 | 3.00 | 86.36 | 778.95 | 14,800.00 |
| 03/04/2023 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 765.00 | 15,300.00 |
| 03/11/2023 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 765.00 | 15,300.00 |
| 03/18/2023 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 761.13 | 15,222.50 |

NOTE:

HTC B-2 IN 3/22

HTC B-3 IN 3/1

HTC 106 OUT 3/15 - IN 4/8

HTC 205 IN 3/16 (from JPC-310)