

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

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### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

02/12/2022 TO 03/05/2022

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/12/2022	263.00	1.00	253.00	9.00	96.56	440.94	111,557.00
02/19/2022	263.00	1.00	254.00	8.00	96.95	440.31	111,837.50
02/26/2022	263.00	1.00	253.00	9.00	96.56	440.74	111,507.50
02/28/2022	263.00	1.00	251.00	11.00	95.80	440.15	110,477.50
03/05/2022	263.00	1.00	253.00	9.00	96.56	437.38	110,657.50

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/12/2022	32.00	0.00	30.00	2.00	93.75	311.67	9,350.00
02/19/2022	32.00	0.00	31.00	1.00	96.88	310.66	9,630.50
02/26/2022	32.00	0.00	30.00	2.00	93.75	310.02	9,300.50
02/28/2022	32.00	0.00	30.00	2.00	93.75	310.02	9,300.50
03/05/2022	32.00	0.00	30.00	2.00	93.75	310.02	9,300.50

#### NOTE:

A-101 OUT 1/31 - IN 3/19

A-106 OUT 2/24 (med-evac to GMH)

B-108 OUT 3/24 (going back to Guam for good)

B-113 OUT 1/31 - IN 2/19

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/12/2022	16.00	0.00	16.00	0.00	100.00	444.25	7,108.00
02/19/2022	16.00	0.00	16.00	0.00	100.00	444.25	7,108.00
02/26/2022	16.00	0.00	16.00	0.00	100.00	444.25	7,108.00
02/28/2022	16.00	0.00	16.00	0.00	100.00	444.25	7,108.00
03/05/2022	16.00	0.00	16.00	0.00	100.00	444.25	7,108.00

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/12/2022	35.00	0.00	35.00	0.00	100.00	430.17	15,056.00
02/19/2022	35.00	0.00	35.00	0.00	100.00	430.17	15,056.00
02/26/2022	35.00	0.00	35.00	0.00	100.00	430.17	15,056.00
02/28/2022	35.00	0.00	35.00	0.00	100.00	430.17	15,056.00
03/05/2022	35.00	0.00	35.00	0.00	100.00	430.17	15,056.00

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/12/2022	35.00	0.00	34.00	1.00	97.14	528.62	17,973.00
02/19/2022	35.00	0.00	34.00	1.00	97.14	528.62	17,973.00
02/26/2022	35.00	0.00	34.00	1.00	97.14	528.62	17,973.00
02/28/2022	35.00	0.00	33.00	2.00	94.29	530.09	17,493.00
03/05/2022	35.00	0.00	32.00	3.00	91.43	528.53	16,913.00

**NOTE:**

**D-309 OUT 2/28 (found a cheaper place)**

**D-405 OUT 1/31 (down-grading to 1BR unit due to financial reasons)**

**D-408 OUT 1/31 - IN 2/5 (1-month accommodation once SVT-8 is done he will move there)**

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/12/2022	22.00	0.00	21.00	1.00	95.45	168.57	3,540.00
02/19/2022	22.00	0.00	21.00	1.00	95.45	168.57	3,540.00
02/26/2022	22.00	0.00	21.00	1.00	95.45	168.57	3,540.00
02/28/2022	22.00	0.00	21.00	1.00	95.45	168.57	3,540.00
03/05/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00

**NOTE:**

**A-108 OUT 2/12 - IN 3/5**

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/12/2022	22.00	0.00	21.00	1.00	95.45	163.81	3,440.00
02/19/2022	22.00	0.00	21.00	1.00	95.45	163.81	3,440.00
02/26/2022	22.00	0.00	21.00	1.00	95.45	163.81	3,440.00
02/28/2022	22.00	0.00	21.00	1.00	95.45	163.81	3,440.00
03/05/2022	22.00	0.00	21.00	1.00	95.45	163.81	3,440.00

**NOTE:**

**B-204 OUT 1/24 (financial difficulty)**

**B-209 OUT 3/16 (moving-in with GF at FTA-B113)**

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/12/2022	12.00	0.00	11.00	1.00	91.67	149.55	1,645.00
02/19/2022	12.00	0.00	11.00	1.00	91.67	149.55	1,645.00
02/26/2022	12.00	0.00	11.00	1.00	91.67	149.55	1,645.00
02/28/2022	12.00	0.00	11.00	1.00	91.67	149.55	1,645.00
03/05/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00

**NOTE:**

JPC 301 OUT 1/24 - IN 3/1

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/12/2022	22.00	0.00	20.00	2.00	90.91	444.63	8,892.50
02/19/2022	22.00	0.00	20.00	2.00	90.91	444.63	8,892.50
02/26/2022	22.00	0.00	20.00	2.00	90.91	444.63	8,892.50
02/28/2022	22.00	0.00	19.00	3.00	86.36	439.08	8,342.50
03/05/2022	22.00	0.00	20.00	2.00	90.91	438.38	8,767.50

**NOTE:**

NHT-102 OUT 2/14 (complimentary unit Gen Ju Jin left to China for good)

NHT-B2 OUT 1/15 - IN 3/1

NHT-305 OUT 2/28 - IN 4/1

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/12/2022	21.00	0.00	21.00	0.00	100.00	692.86	14,550.00
02/19/2022	21.00	0.00	21.00	0.00	100.00	692.86	14,550.00
02/26/2022	21.00	0.00	21.00	0.00	100.00	692.86	14,550.00
02/28/2022	21.00	0.00	21.00	0.00	100.00	692.86	14,550.00
03/05/2022	21.00	0.00	21.00	0.00	100.00	692.86	14,550.00

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/12/2022	24.00	1.00	22.00	1.00	95.65	627.39	13,802.50
02/19/2022	24.00	1.00	22.00	1.00	95.65	627.39	13,802.50
02/26/2022	24.00	1.00	22.00	1.00	95.65	627.39	13,802.50
02/28/2022	24.00	1.00	22.00	1.00	95.65	627.39	13,802.50
03/05/2022	24.00	1.00	22.00	1.00	95.65	627.39	13,802.50

**NOTE:**

SVT-8 OUT 1/31 - IN 3/5 (from D-408 temporary accommodation)

SVT- 21 OUT 3/3 (moving to a house)

SVT-19 OUT 3/19 (moving to the states for good)

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
02/12/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00
02/19/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00
02/26/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00
02/28/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00
03/05/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00