

**L&T GROUP OF COMPANIES, LTD.****dba REALTY MANAGEMENT SERVICES**

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**WEEKLY OCCUPANCY REPORT FOR APARTMENTS****03/12/2022 TO 04/02/2022**

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/12/2022	263.00	1.00	253.00	9.00	96.56	437.78	110,757.50
03/19/2022	263.00	1.00	253.00	9.00	96.56	439.20	111,117.50
03/26/2022	263.00	1.00	252.00	10.00	96.18	439.63	110,787.50
03/31/2022	263.00	1.00	250.00	12.00	95.42	440.55	110,137.50
04/02/2022	263.00	1.00	253.00	9.00	96.56	439.28	111,138.00

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/12/2022	32.00	0.00	30.00	2.00	93.75	310.02	9,300.50
03/19/2022	32.00	0.00	32.00	0.00	100.00	311.27	9,960.50
03/26/2022	32.00	0.00	31.00	1.00	96.88	310.66	9,630.50
03/31/2022	32.00	0.00	31.00	1.00	96.88	310.66	9,630.50
04/02/2022	32.00	0.00	32.00	0.00	100.00	309.72	9,911.00

**NOTE:****A-101 OUT 1/31 - IN 3/19****A-106 OUT 2/24 - IN 3/14 (from GYC B-210)****B-108 OUT 3/24 (Moved back to Guam) - IN 4/1**

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/12/2022	16.00	0.00	16.00	0.00	100.00	444.25	7,108.00
03/19/2022	16.00	0.00	16.00	0.00	100.00	444.25	7,108.00
03/26/2022	16.00	0.00	16.00	0.00	100.00	444.25	7,108.00
03/31/2022	16.00	0.00	16.00	0.00	100.00	444.25	7,108.00
04/02/2022	16.00	0.00	16.00	0.00	100.00	444.25	7,108.00

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/12/2022	35.00	0.00	35.00	0.00	100.00	433.03	15,156.00
03/19/2022	35.00	0.00	35.00	0.00	100.00	433.03	15,156.00
03/26/2022	35.00	0.00	35.00	0.00	100.00	433.03	15,156.00
03/31/2022	35.00	0.00	34.00	1.00	97.14	431.65	14,676.00
04/02/2022	35.00	0.00	34.00	1.00	97.14	431.65	14,676.00

**NOTE:**

**C-409 OUT 3/28 (returned to barracks)**

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/12/2022	35.00	0.00	32.00	3.00	91.43	528.53	16,913.00
03/19/2022	35.00	0.00	33.00	2.00	94.29	530.09	17,493.00
03/26/2022	35.00	0.00	33.00	2.00	94.29	530.09	17,493.00
03/31/2022	35.00	0.00	33.00	2.00	94.29	530.09	17,493.00
04/02/2022	35.00	0.00	33.00	2.00	94.29	530.09	17,493.00

**NOTE:**

**D-309 OUT 2/28 (found a cheaper place)**

**D-405 OUT 1/31 - IN 3/15**

**D-408 OUT 3/4 - IN 4/15**

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/12/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
03/19/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
03/26/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
03/31/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
04/02/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/12/2022	22.00	0.00	21.00	1.00	95.45	163.81	3,440.00
03/19/2022	22.00	0.00	19.00	3.00	86.36	163.68	3,110.00
03/26/2022	22.00	0.00	19.00	3.00	86.36	163.68	3,110.00
03/31/2022	22.00	0.00	18.00	4.00	81.82	163.33	2,940.00
04/02/2022	22.00	0.00	19.00	3.00	86.36	163.68	3,110.00

**NOTE:**

**B-109 OUT 3/31 (personal reason)**

**B-204 OUT 1/24 - IN 4/1**

**B-209 OUT 3/16 (move to FTA with fiancé)**

**B-210 OUT 3/13 (moved to FTA A-106)**

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/12/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
03/19/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
03/26/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
03/31/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
04/02/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/12/2022	22.00	0.00	20.00	2.00	90.91	438.38	8,767.50
03/19/2022	22.00	0.00	20.00	2.00	90.91	438.38	8,767.50
03/26/2022	22.00	0.00	20.00	2.00	90.91	438.38	8,767.50
03/31/2022	22.00	0.00	20.00	2.00	90.91	438.38	8,767.50
04/02/2022	22.00	0.00	21.00	1.00	95.45	443.69	9,317.50

**NOTE:**

NHT-102 OUT 2/14 - IN 4/1

NHT-305 OUT 2/28 - IN 4/16

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/12/2022	21.00	0.00	21.00	0.00	100.00	692.86	14,550.00
03/19/2022	21.00	0.00	21.00	0.00	100.00	692.86	14,550.00
03/26/2022	21.00	0.00	21.00	0.00	100.00	692.86	14,550.00
03/31/2022	21.00	0.00	21.00	0.00	100.00	692.86	14,550.00
04/02/2022	21.00	0.00	21.00	0.00	100.00	692.86	14,550.00

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/12/2022	24.00	1.00	22.00	1.00	95.65	627.39	13,802.50
03/19/2022	24.00	1.00	21.00	2.00	91.30	631.07	13,252.50
03/26/2022	24.00	1.00	21.00	2.00	91.30	631.07	13,252.50
03/31/2022	24.00	1.00	21.00	2.00	91.30	631.07	13,252.50
04/02/2022	24.00	1.00	21.00	2.00	91.30	631.07	13,252.50

**NOTE:**

SVT-21 OUT 3/3 - IN 4/9

SVT-19 OUT 3/19 (off-island for good to the US)

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/12/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00
03/19/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00
03/26/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00
03/31/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00
04/02/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00