# L&T GROUP OF COMPANIES, LTD. dba REALTY MANAGEMENT SERVICES

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# WEEKLY OCCUPANCY REPORT FOR APARTMENTS

07/27/2024 TO 08/17/2024

	OVERALL										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
07/27/2024	263.00	1.00	244.00	18.00	93.13	447.39	109,162.00				
07/31/2024	263.00	1.00	241.00	21.00	91.98	449.49	108,328.00				
08/03/2024	263.00	1.00	247.00	15.00	94.27	446.84	110,369.00				
08/10/2024	263.00	1.00	247.00	15.00	94.27	446.84	110,369.00				
08/17/2024	263.00	1.00	249.00	13.00	95.04	445.89	111,026.00				

	FINASISU TERRACES A & B 1BR										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
07/27/2024	32.00	0.00	32.00	0.00	100.00	315.98	10,111.50				
07/31/2024	32.00	0.00	32.00	0.00	100.00	315.98	10,111.50				
08/03/2024	32.00	0.00	32.00	0.00	100.00	315.98	10,111.50				
08/10/2024	32.00	0.00	32.00	0.00	100.00	315.98	10,111.50				
08/17/2024	32.00	0.00	32.00	0.00	100.00	315.98	10,111.50				

### NOTE:

A-107 OUT 8/31 (personal)

	FINASISU TERRACES A & B 2BR										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
07/27/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00				
07/31/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00				
08/03/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00				
08/10/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00				
08/17/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00				

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	FINASISU TERRACES C										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
07/27/2024	35.00	0.00	29.00	6.00	82.86	455.17	13,200.00				
07/31/2024	35.00	0.00	28.00	7.00	80.00	454.29	12,720.00				
08/03/2024	35.00	0.00	29.00	6.00	82.86	455.17	13,200.00				
08/10/2024	35.00	0.00	29.00	6.00	82.86	455.17	13,200.00				
08/17/2024	35.00	0.00	30.00	5.00	85.71	456.00	13,680.00				

NOTE:

C-201 OUT 6/16 - IN 8/1

C-302 OUT 6/13 - IN 9/1 (down-grade from D-204)

C-304 OUT 7/27 - IN 8/16

C-305 OUT 5/31 - IN 8/1 (from C-310)

C-310 OUT 7/31 (move to C-305)

C-406 OUT 6/14 (off-island)

C-408 OUT 7/31 (found cheaper housing option)

C-410 OUT 6/30 - IN 9/1

	FINASISU TERRACES D										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
07/27/2024	35.00	0.00	30.00	5.00	85.71	531.03	15,931.00				
07/31/2024	35.00	0.00	30.00	5.00	85.71	531.03	15,931.00				
08/03/2024	35.00	0.00	30.00	5.00	85.71	531.03	15,931.00				
08/10/2024	35.00	0.00	30.00	5.00	85.71	531.03	15,931.00				
08/17/2024	35.00	0.00	30.00	5.00	85.71	531.03	15,931.00				

#### NOTE:

D-204 OUT 8/31 (move to C-302 to down-grade)

D-302 OUT 5/31 (deployed to Guam)

D-307 OUT 7/31 (evicted)

D-308 OUT 7/9 (personal)

D-309 OUT 3/31 (return to the US)

**D-405 OUT 3/30 (move to the US)** 

D-408 OUT 8/31 (back to the mainland)

D-410 OUT 8/20 (found a cheaper housing option)

	GARAPAN COURTYARD A										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
07/27/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00				
07/31/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00				
08/03/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00				
08/10/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00				
08/17/2024	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00				

NOTE:

A-205 OUT 7/10 - IN 8/12 A-210 OUT 8/31 (back to PI)

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	GARAPAN COURTYARD B										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
07/27/2024	22.00	0.00	20.00	2.00	90.91	171.00	3,420.00				
07/31/2024	22.00	0.00	18.00	4.00	81.82	170.33	3,066.00				
08/03/2024	22.00	0.00	21.00	1.00	95.45	171.29	3,597.00				
08/10/2024	22.00	0.00	21.00	1.00	95.45	171.29	3,597.00				
08/17/2024	22.00	0.00	21.00	1.00	95.45	171.29	3,597.00				

NOTE:

B-105 OUT 7/31 (move to B-106 due to problems in unit)

B-106 IN 8/1 (from B-105)

B-201 OUT 4/30 - IN 8/1

B-202 OUT 3/31 - IN 8/1

B-204 OUT 8/26 (touchback)

	JP CENTRE APARTMENT										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
07/27/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00				
07/31/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00				
08/03/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00				
08/10/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00				
08/17/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00				

## NOTE:

301 OUT 6/30 (going back to Phil)

	NAVY HILL TERRACES										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
07/27/2024	22.00	0.00	21.00	1.00	95.45	476.79	10,012.50				
07/31/2024	22.00	0.00	21.00	1.00	95.45	476.79	10,012.50				
08/03/2024	22.00	0.00	22.00	0.00	100.00	470.11	10,342.50				
08/10/2024	22.00	0.00	22.00	0.00	100.00	470.11	10,342.50				
08/17/2024	22.00	0.00	22.00	0.00	100.00	470.11	10,342.50				

#### NOTE:

NHT-307 OUT 6/30 - IN 8/1

	OCEAN VIEW TERRACES										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
07/27/2024	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00				
07/31/2024	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00				
08/03/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00				
08/10/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00				
08/17/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00				

NOTE:

OVT-3 OUT 7/6 - IN 8/1

OVT-18 OUT 8/31 (going back to China)

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	SUNSET VIEW TERRACES										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
07/27/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50				
07/31/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50				
08/03/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50				
08/10/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50				
08/17/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50				

	HILLTOP CONDO										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
07/27/2024	22.00	0.00	21.00	1.00	95.45	755.60	15,867.50				
07/31/2024	22.00	0.00	21.00	1.00	95.45	755.60	15,867.50				
08/03/2024	22.00	0.00	21.00	1.00	95.45	755.60	15,867.50				
08/10/2024	22.00	0.00	21.00	1.00	95.45	755.60	15,867.50				
08/17/2024	22.00	0.00	21.00	1.00	95.45	755.60	15,867.50				

NOTE:

B-1 OUT 7/31 (lease default)

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