

L&T GROUP OF COMPANIES, LTD.

dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

TEL: (670) 235-6527 TO 28 - RMS

FAX: (670) 235-6530

WEEKLY OCCUPANCY REPORT FOR APARTMENTS

04/29/2023 TO 05/20/2023

| OVERALL | | | | | | | |
|------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 04/29/2023 | 263.00 | 1.00 | 256.00 | 6.00 | 97.71 | 447.84 | 114,646.50 |
| 04/30/2023 | 263.00 | 1.00 | 252.00 | 10.00 | 96.18 | 448.45 | 113,009.50 |
| 05/06/2023 | 263.00 | 1.00 | 255.00 | 7.00 | 97.33 | 447.74 | 114,174.50 |
| 05/13/2023 | 263.00 | 1.00 | 255.00 | 7.00 | 97.33 | 447.74 | 114,174.50 |
| 05/20/2023 | 263.00 | 1.00 | 253.00 | 9.00 | 96.56 | 447.08 | 113,111.00 |

| FINASISU TERRACES A & B 1BR | | | | | | | |
|-----------------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 04/29/2023 | 32.00 | 0.00 | 30.00 | 2.00 | 93.75 | 306.80 | 9,204.00 |
| 04/30/2023 | 32.00 | 0.00 | 29.00 | 3.00 | 90.63 | 306.00 | 8,874.00 |
| 05/06/2023 | 32.00 | 0.00 | 29.00 | 3.00 | 90.63 | 306.00 | 8,874.00 |
| 05/13/2023 | 32.00 | 0.00 | 29.00 | 3.00 | 90.63 | 306.00 | 8,874.00 |
| 05/20/2023 | 32.00 | 0.00 | 28.00 | 4.00 | 87.50 | 306.91 | 8,593.50 |

NOTE:

A-109 OUT 6/9 (personal reasons)

A-110 OUT 4/30 - IN (5/22)

A-114 OUT 5/18 (relocating back to Guam)

B-107 OUT 4/9 (moved to the afterlife)

B-108 OUT 5/19 (going to the States)

B-113 OUT 3/31 (upgraded to D-403)

| FINASISU TERRACES A & B 2BR | | | | | | | |
|-----------------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 04/29/2023 | 16.00 | 0.00 | 15.00 | 1.00 | 93.75 | 456.00 | 6,840.00 |
| 04/30/2023 | 16.00 | 0.00 | 15.00 | 1.00 | 93.75 | 456.00 | 6,840.00 |
| 05/06/2023 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 453.00 | 7,248.00 |
| 05/13/2023 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 453.00 | 7,248.00 |
| 05/20/2023 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 453.00 | 7,248.00 |

NOTE:

B-206 OUT 3/31 - IN 5/1

| FINASISU TERRACES C | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 04/29/2023 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 454.51 | 15,908.00 |
| 04/30/2023 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 453.76 | 15,428.00 |
| 05/06/2023 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 453.76 | 15,428.00 |
| 05/13/2023 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 453.76 | 15,428.00 |
| 05/20/2023 | 35.00 | 0.00 | 32.00 | 3.00 | 91.43 | 452.13 | 14,468.00 |

NOTE:

C-301 OUT 5/19 (evicted)

C-304 OUT 5/31 (moved to a single detached house)

C-407 OUT 5/17 (off-island)

C-410 OUT 4/30 - IN 6/1

| FINASISU TERRACES D | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 04/29/2023 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 534.68 | 18,179.00 |
| 04/30/2023 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 534.68 | 18,179.00 |
| 05/06/2023 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 535.97 | 18,759.00 |
| 05/13/2023 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 535.97 | 18,759.00 |
| 05/20/2023 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 535.97 | 18,759.00 |

NOTE:

D-302 OUT 5/31 (family emergency)

D-309 OUT 4/21 - IN 5/1 (from A-110)

| GARAPAN COURTYARD A | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 04/29/2023 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 177.00 | 3,540.00 |
| 04/30/2023 | 22.00 | 0.00 | 19.00 | 3.00 | 86.36 | 177.00 | 3,363.00 |
| 05/06/2023 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 177.00 | 3,540.00 |
| 05/13/2023 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 177.00 | 3,540.00 |
| 05/20/2023 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 177.00 | 3,717.00 |

NOTE:

A-102 OUT 4/30 (back to staff-house)

A-106 OUT 2/28 (change of mind)

A-109 OUT 2/28 - IN 5/1

B-208 OUT 5/31 (2 units occupied by Aldrich, released one unit)

| GARAPAN COURTYARD B | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 04/29/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 171.55 | 3,774.00 |
| 04/30/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 171.55 | 3,774.00 |
| 05/06/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 171.55 | 3,774.00 |
| 05/13/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 171.55 | 3,774.00 |
| 05/20/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 171.55 | 3,774.00 |

| JP CENTRE APARTMENT | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 04/29/2023 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 162.83 | 1,954.00 |
| 04/30/2023 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 162.83 | 1,954.00 |
| 05/06/2023 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 162.83 | 1,954.00 |
| 05/13/2023 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 162.83 | 1,954.00 |
| 05/20/2023 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 162.83 | 1,954.00 |

| NAVY HILL TERRACES | | | | | | | |
|--------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 04/29/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 459.20 | 10,102.50 |
| 04/30/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 459.20 | 10,102.50 |
| 05/06/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 459.20 | 10,102.50 |
| 05/13/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 459.20 | 10,102.50 |
| 05/20/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 459.20 | 10,102.50 |

| OCEAN VIEW TERRACES | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 04/29/2023 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 690.48 | 14,500.00 |
| 04/30/2023 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 690.48 | 14,500.00 |
| 05/06/2023 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 690.48 | 14,500.00 |
| 05/13/2023 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 690.48 | 14,500.00 |
| 05/20/2023 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 690.48 | 14,500.00 |

NOTE:

OVT-14 OUT 5/31 (moved to his own Bldg.)

| SUNSET VIEW TERRACES | | | | | | | |
|----------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 04/29/2023 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 611.85 | 14,072.50 |
| 04/30/2023 | 24.00 | 1.00 | 22.00 | 1.00 | 95.65 | 610.11 | 13,422.50 |
| 05/06/2023 | 24.00 | 1.00 | 22.00 | 1.00 | 95.65 | 610.11 | 13,422.50 |
| 05/13/2023 | 24.00 | 1.00 | 22.00 | 1.00 | 95.65 | 610.11 | 13,422.50 |
| 05/20/2023 | 24.00 | 1.00 | 22.00 | 1.00 | 95.65 | 610.11 | 13,422.50 |

NOTE:

SVT-16 OUT 4/30 - IN 6/1

| HILLTOP CONDO | | | | | | | |
|---------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 04/29/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 753.30 | 16,572.50 |
| 04/30/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 753.30 | 16,572.50 |
| 05/06/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 753.30 | 16,572.50 |
| 05/13/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 753.30 | 16,572.50 |
| 05/20/2023 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 753.30 | 16,572.50 |

NOTE:

HTC 302 OUT 5/31 (need a single detached home)