

L&T GROUP OF COMPANIES, LTD.**dba REALTY MANAGEMENT SERVICES**

P.O. BOX 501280, SAIPAN, MP 96950

TEL: (670) 235-6527 TO 28 - RMS

FAX: (670) 235-6530

WEEKLY OCCUPANCY REPORT FOR APARTMENTS**08/01/2020 TO 08/29/2020**

| OVERALL | | | | | | | |
|----------------|-----------------------------|----------------------|-----------------------------|---------------------|---------------------------|--------------------------|------------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/01/2020 | 263.00 | 1.00 | 247.00 | 15.00 | 94.27 | 444.05 | 109,680.00 |
| 08/08/2020 | 263.00 | 1.00 | 248.00 | 14.00 | 94.66 | 442.94 | 109,850.00 |
| 08/15/2020 | 263.00 | 1.00 | 245.00 | 17.00 | 93.51 | 442.12 | 108,320.00 |
| 08/22/2020 | 263.00 | 1.00 | 245.00 | 17.00 | 93.51 | 442.12 | 108,320.00 |
| 08/29/2020 | 263.00 | 1.00 | 246.00 | 16.00 | 93.89 | 442.76 | 108,920.00 |

| FINASISU TERRACES A & B 1BR | | | | | | | |
|--|-----------------------------|----------------------|-----------------------------|---------------------|---------------------------|--------------------------|------------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/01/2020 | 32.00 | 0.00 | 32.00 | 0.00 | 100.00 | 305.63 | 9,780.00 |
| 08/08/2020 | 32.00 | 0.00 | 32.00 | 0.00 | 100.00 | 305.63 | 9,780.00 |
| 08/15/2020 | 32.00 | 0.00 | 32.00 | 0.00 | 100.00 | 305.63 | 9,780.00 |
| 08/22/2020 | 32.00 | 0.00 | 32.00 | 0.00 | 100.00 | 305.63 | 9,780.00 |
| 08/29/2020 | 32.00 | 0.00 | 32.00 | 0.00 | 100.00 | 305.63 | 9,780.00 |

NOTE:**A-104 OUT 8/31 (moving in with fiancé in C-304)****A-106 OUT 7/16 (upgraded to C-304)****A-107 OUT 8/27 (upgraded to C-209)****A-112 OUT 8/31 (upgrading to A-206)****A-116 OUT 9/10 (going off-island)****B-111 OUT 7/24 (moving back to her parents house)****B-105 OUT 7/31 (military deployment)**

| FINASISU TERRACES A & B 2BR | | | | | | | |
|--|-----------------------------|----------------------|-----------------------------|---------------------|---------------------------|--------------------------|------------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/01/2020 | 16.00 | 0.00 | 14.00 | 2.00 | 87.50 | 437.14 | 6,120.00 |
| 08/08/2020 | 16.00 | 0.00 | 14.00 | 2.00 | 87.50 | 437.14 | 6,120.00 |
| 08/15/2020 | 16.00 | 0.00 | 13.00 | 3.00 | 81.25 | 441.54 | 5,740.00 |
| 08/22/2020 | 16.00 | 0.00 | 13.00 | 3.00 | 81.25 | 441.54 | 5,740.00 |
| 08/29/2020 | 16.00 | 0.00 | 13.00 | 3.00 | 81.25 | 441.54 | 5,740.00 |

NOTE:**A-206 OUT 7/31 - IN 9/1 (from A-112)**

| FINASISU TERRACES C | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/01/2020 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 424.71 | 14,440.00 |
| 08/08/2020 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 424.71 | 14,440.00 |
| 08/15/2020 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 424.71 | 14,440.00 |
| 08/22/2020 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 424.71 | 14,440.00 |
| 08/29/2020 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 424.71 | 14,440.00 |

NOTE:

C-104 OUT 7/31 (leased a property)

C-209 OUT 7/31 - IN 8/28 (from A-107)

C-409 OUT 6/30 - IN 9/18

| FINASISU TERRACES D | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/01/2020 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 522.94 | 17,780.00 |
| 08/08/2020 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 522.94 | 17,780.00 |
| 08/15/2020 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 522.94 | 17,780.00 |
| 08/22/2020 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 522.94 | 17,780.00 |
| 08/29/2020 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 522.94 | 17,780.00 |

| GARAPAN COURTYARD A | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/01/2020 | 22.00 | 0.00 | 14.00 | 8.00 | 63.64 | 168.57 | 2,360.00 |
| 08/08/2020 | 22.00 | 0.00 | 15.00 | 7.00 | 68.18 | 168.67 | 2,530.00 |
| 08/15/2020 | 22.00 | 0.00 | 15.00 | 7.00 | 68.18 | 168.67 | 2,530.00 |
| 08/22/2020 | 22.00 | 0.00 | 15.00 | 7.00 | 68.18 | 168.67 | 2,530.00 |
| 08/29/2020 | 22.00 | 0.00 | 15.00 | 7.00 | 68.18 | 168.67 | 2,530.00 |

NOTE:

A-102 OUT 11/30 - IN 8/14

A-106 OUT 2/15 (reserved to Carliza)

A-206 OUT 4/30 - IN 8/21

A-208 OUT 8/31 (call of duty)

A-210 OUT 4/30

| GARAPAN COURTYARD B | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/01/2020 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 162.86 | 3,420.00 |
| 08/08/2020 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 162.86 | 3,420.00 |
| 08/15/2020 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 162.86 | 3,420.00 |
| 08/22/2020 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 162.86 | 3,420.00 |
| 08/29/2020 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 162.86 | 3,420.00 |

NOTE:

B-106 OUT 8/17 (return to PI)

B-210 OUT 11/30 (reserved to Gary)

| JP CENTRE APARTMENT | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/01/2020 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 |
| 08/08/2020 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 |
| 08/15/2020 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 |
| 08/22/2020 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 |
| 08/29/2020 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 |

| NAVY HILL TERRACES | | | | | | | |
|--------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/01/2020 | 22.00 | 1.00 | 21.00 | 0.00 | 100.00 | 453.33 | 9,520.00 |
| 08/08/2020 | 22.00 | 1.00 | 21.00 | 0.00 | 100.00 | 453.33 | 9,520.00 |
| 08/15/2020 | 22.00 | 1.00 | 21.00 | 0.00 | 100.00 | 453.33 | 9,520.00 |
| 08/22/2020 | 22.00 | 1.00 | 21.00 | 0.00 | 100.00 | 453.33 | 9,520.00 |
| 08/29/2020 | 22.00 | 1.00 | 21.00 | 0.00 | 100.00 | 453.33 | 9,520.00 |

NOTE:

NHT 303 OUT 9/30 (move to single detached unit)

| OCEAN VIEW TERRACES | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/01/2020 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 687.50 | 13,750.00 |
| 08/08/2020 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 687.50 | 13,750.00 |
| 08/15/2020 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 687.50 | 13,750.00 |
| 08/22/2020 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 687.50 | 13,750.00 |
| 08/29/2020 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 683.33 | 14,350.00 |

NOTE:

OVT-8 OUT 9/30 (need a larger place)

OVT-16 OUT 7/31 - IN 9/2

| SUNSET VIEW TERRACES | | | | | | | |
|----------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/01/2020 | 24.00 | 0.00 | 24.00 | 0.00 | 100.00 | 637.50 | 15,300.00 |
| 08/08/2020 | 24.00 | 0.00 | 24.00 | 0.00 | 100.00 | 637.50 | 15,300.00 |
| 08/15/2020 | 24.00 | 0.00 | 23.00 | 1.00 | 95.83 | 636.96 | 14,650.00 |
| 08/22/2020 | 24.00 | 0.00 | 23.00 | 1.00 | 95.83 | 636.96 | 14,650.00 |
| 08/29/2020 | 24.00 | 0.00 | 23.00 | 1.00 | 95.83 | 636.96 | 14,650.00 |

| W&T | | | | | | | |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/01/2020 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 733.33 | 15,400.00 |
| 08/08/2020 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 733.33 | 15,400.00 |
| 08/15/2020 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 745.00 | 14,900.00 |
| 08/22/2020 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 745.00 | 14,900.00 |
| 08/29/2020 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 745.00 | 14,900.00 |

NOTE:

HTC-101 OUT 8/31 (Matt Deets)

HTC-302 OUT 12/12 - IN 8/1 (from A206)

HTC-305 OUT 8/17 - IN 9/3