

L&T GROUP OF COMPANIES, LTD.

dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

TEL: (670) 235-6527 TO 28 - RMS

FAX: (670) 235-6530

WEEKLY OCCUPANCY REPORT FOR APARTMENTS

01/27/2024 TO 02/17/2024

| OVERALL | | | | | | | |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/27/2024 | 263.00 | 1.00 | 250.00 | 12.00 | 95.42 | 452.81 | 113,203.50 |
| 01/31/2024 | 263.00 | 1.00 | 246.00 | 16.00 | 93.89 | 453.81 | 111,636.50 |
| 02/03/2024 | 263.00 | 1.00 | 252.00 | 10.00 | 96.18 | 450.89 | 113,623.50 |
| 02/10/2024 | 263.00 | 1.00 | 251.00 | 11.00 | 95.80 | 451.37 | 113,293.50 |
| 02/17/2024 | 263.00 | 1.00 | 252.00 | 10.00 | 96.18 | 449.29 | 113,220.50 |

| FINASISU TERRACES A & B 1BR | | | | | | | |
|-----------------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/27/2024 | 32.00 | 0.00 | 30.00 | 2.00 | 93.75 | 315.07 | 9,452.00 |
| 01/31/2024 | 32.00 | 0.00 | 30.00 | 2.00 | 93.75 | 315.07 | 9,452.00 |
| 02/03/2024 | 32.00 | 0.00 | 31.00 | 1.00 | 96.88 | 315.55 | 9,782.00 |
| 02/10/2024 | 32.00 | 0.00 | 30.00 | 2.00 | 93.75 | 315.07 | 9,452.00 |
| 02/17/2024 | 32.00 | 0.00 | 31.00 | 1.00 | 96.88 | 315.55 | 9,782.00 |

NOTE:

A-104 OUT 2/29 - IN 4/1

A-109 OUT 12/31- IN 2/1

B-102 OUT 1/14 - IN 2/15 (from D-403)

B-104 OUT 2/29 IN 3/23

B-107 OUT 2/5 (army deployment) - IN 3/1

| FINASISU TERRACES A & B 2BR | | | | | | | |
|-----------------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/27/2024 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 453.00 | 7,248.00 |
| 01/31/2024 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 453.00 | 7,248.00 |
| 02/03/2024 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 453.00 | 7,248.00 |
| 02/10/2024 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 453.00 | 7,248.00 |
| 02/17/2024 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 453.00 | 7,248.00 |

| FINASISU TERRACES C | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/27/2024 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 453.76 | 15,428.00 |
| 01/31/2024 | 35.00 | 0.00 | 33.00 | 2.00 | 94.29 | 452.97 | 14,948.00 |
| 02/03/2024 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 453.76 | 15,428.00 |
| 02/10/2024 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 453.76 | 15,428.00 |
| 02/17/2024 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 453.76 | 15,428.00 |

NOTE:

C-105 OUT 2/24 (laid off from work)
C-203 OUT 12/31 - IN 2/1 (from D-308)
C-306 OUT 2/29 (up-grade to HTC-305)
C-401 OUT 1/31 (found a house in Dan-Dan)

| FINASISU TERRACES D | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/27/2024 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 540.24 | 18,368.00 |
| 01/31/2024 | 35.00 | 0.00 | 33.00 | 2.00 | 94.29 | 539.03 | 17,788.00 |
| 02/03/2024 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 537.68 | 18,281.00 |
| 02/10/2024 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 537.68 | 18,281.00 |
| 02/17/2024 | 35.00 | 0.00 | 33.00 | 2.00 | 94.29 | 537.91 | 17,751.00 |

NOTE:

D-204 OUT 11/30 - IN 2/1
D-308 OUT 1/31 (down-graded to C-203 income loss)
D-401 OUT 2/29 (personal)
D-403 OUT 2/14 (down-grade unit B-102) - IN 3/11

| GARAPAN COURTYARD A | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/27/2024 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 177.00 | 3,540.00 |
| 01/31/2024 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 177.00 | 3,540.00 |
| 02/03/2024 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 177.00 | 3,717.00 |
| 02/10/2024 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 177.00 | 3,717.00 |
| 02/17/2024 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 177.00 | 3,717.00 |

NOTE:

A-101 OUT 11/30 - IN 2/1
A-206 OUT 1/12 (touchback)

| GARAPAN COURTYARD B | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/27/2024 | 22.00 | 0.00 | 19.00 | 3.00 | 86.36 | 170.68 | 3,243.00 |
| 01/31/2024 | 22.00 | 0.00 | 18.00 | 4.00 | 81.82 | 170.33 | 3,066.00 |
| 02/03/2024 | 22.00 | 0.00 | 19.00 | 3.00 | 86.36 | 170.68 | 3,243.00 |
| 02/10/2024 | 22.00 | 0.00 | 19.00 | 3.00 | 86.36 | 170.68 | 3,243.00 |
| 02/17/2024 | 22.00 | 0.00 | 19.00 | 3.00 | 86.36 | 170.68 | 3,243.00 |

NOTE:

B-105 OUT 2/29
B-106 OUT 11/6 - IN 2/1
B-202 OUT 1/6 (got laid off)
B 208 OUT 10/31 - IN 3/1
B-210 OUT 1/31 (crown barracks)

| JP CENTRE APARTMENT | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/27/2024 | 12.00 | 0.00 | 11.00 | 1.00 | 91.67 | 166.09 | 1,827.00 |
| 01/31/2024 | 12.00 | 0.00 | 11.00 | 1.00 | 91.67 | 166.09 | 1,827.00 |
| 02/03/2024 | 12.00 | 0.00 | 11.00 | 1.00 | 91.67 | 166.09 | 1,827.00 |
| 02/10/2024 | 12.00 | 0.00 | 11.00 | 1.00 | 91.67 | 166.09 | 1,827.00 |
| 02/17/2024 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 162.83 | 1,954.00 |

NOTE:

JPC 309 OUT 12/31 - IN 2/12

| NAVY HILL TERRACES | | | | | | | |
|--------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/27/2024 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 472.86 | 9,930.00 |
| 01/31/2024 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 480.00 | 9,600.00 |
| 02/03/2024 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 472.86 | 9,930.00 |
| 02/10/2024 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 472.86 | 9,930.00 |
| 02/17/2024 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 472.86 | 9,930.00 |

NOTE:

NHT 201 OUT 12/31 - IN 2/1 (from 301)

NHT 301 OUT 1/31 (transfer to 201) - IN 3/1 (from FTA B-104)

NHT 306 OUT 3/31 (found a house in Dandan)

NHT 307 OUT 4/30 (upgrade to 306)

| OCEAN VIEW TERRACES | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/27/2024 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 690.48 | 14,500.00 |
| 01/31/2024 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 690.48 | 14,500.00 |
| 02/03/2024 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 690.48 | 14,500.00 |
| 02/10/2024 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 690.48 | 14,500.00 |
| 02/17/2024 | 21.00 | 0.00 | 21.00 | 0.00 | 100.00 | 690.48 | 14,500.00 |

NOTE:

OVT-17 OUT 3/6 (military deployment to Guam)

| SUNSET VIEW TERRACES | | | | | | | |
|----------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/27/2024 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 611.85 | 14,072.50 |
| 01/31/2024 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 611.85 | 14,072.50 |
| 02/03/2024 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 611.85 | 14,072.50 |
| 02/10/2024 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 611.85 | 14,072.50 |
| 02/17/2024 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 611.85 | 14,072.50 |

NOTE:

SVT-17 OUT 2/29 (personal) - IN 4/1

| HILLTOP CONDO | | | | | | | |
|---------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 01/27/2024 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 742.62 | 15,595.00 |
| 01/31/2024 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 742.62 | 15,595.00 |
| 02/03/2024 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 742.62 | 15,595.00 |
| 02/10/2024 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 742.62 | 15,595.00 |
| 02/17/2024 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 742.62 | 15,595.00 |

NOTE:

106 OUT 2/29 - IN 3/1

305 OUT 1/8 - IN 3/1 (from C-306)