

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

07/20/2024 TO 08/10/2024

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/20/2024	263.00	1.00	245.00	17.00	93.51	447.81	109,714.00
07/27/2024	263.00	1.00	244.00	18.00	93.13	447.68	109,234.00
07/31/2024	263.00	1.00	242.00	20.00	92.37	448.67	108,577.00
08/03/2024	263.00	1.00	248.00	14.00	94.66	446.04	110,618.00
08/10/2024	263.00	1.00	248.00	14.00	94.66	446.04	110,618.00

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/20/2024	32.00	0.00	32.00	0.00	100.00	315.98	10,111.50
07/27/2024	32.00	0.00	32.00	0.00	100.00	315.98	10,111.50
07/31/2024	32.00	0.00	32.00	0.00	100.00	315.98	10,111.50
08/03/2024	32.00	0.00	32.00	0.00	100.00	315.98	10,111.50
08/10/2024	32.00	0.00	32.00	0.00	100.00	315.98	10,111.50

#### NOTE:

A-107 OUT 8/31 (personal)

B-105 OUT 6/19 - IN 7/15

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/20/2024	16.00	0.00	16.00	0.00	100.00	457.50	7,320.00
07/27/2024	16.00	0.00	16.00	0.00	100.00	457.50	7,320.00
07/31/2024	16.00	0.00	16.00	0.00	100.00	457.50	7,320.00
08/03/2024	16.00	0.00	16.00	0.00	100.00	457.50	7,320.00
08/10/2024	16.00	0.00	16.00	0.00	100.00	457.50	7,320.00

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/20/2024	35.00	0.00	30.00	5.00	85.71	456.00	13,680.00
07/27/2024	35.00	0.00	29.00	6.00	82.86	455.17	13,200.00
07/31/2024	35.00	0.00	28.00	7.00	80.00	454.29	12,720.00
08/03/2024	35.00	0.00	29.00	6.00	82.86	455.17	13,200.00
08/10/2024	35.00	0.00	29.00	6.00	82.86	455.17	13,200.00

**NOTE:**

C-201 OUT 6/16 - IN 8/1

C-302 OUT 6/13 (move to a single detached unit)

C-304 OUT 7/27 (return to Tinian)

C-305 OUT 5/31 - IN 8/1 (from C-310)

C-310 OUT 7/31 (move to C-305)

C-406 OUT 6/14 (off-island)

C-408 OUT 7/31 (found cheaper housing option)

C-410 OUT 6/30 (move to C-207 due to injury)

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/20/2024	35.00	0.00	30.00	5.00	85.71	531.03	15,931.00
07/27/2024	35.00	0.00	30.00	5.00	85.71	531.03	15,931.00
07/31/2024	35.00	0.00	30.00	5.00	85.71	531.03	15,931.00
08/03/2024	35.00	0.00	30.00	5.00	85.71	531.03	15,931.00
08/10/2024	35.00	0.00	30.00	5.00	85.71	531.03	15,931.00

**NOTE:**

D-302 OUT 5/31 (deployed to Guam)

D-307 OUT within July filed eviction complaint

D-308 OUT 7/9 (personal)

D-309 OUT 3/31 (return to the US)

D-405 OUT 3/30 (move to the US)

D-408 OUT 8/31 (back to the mainland)

D-410 OUT 8/20 (found a cheaper housing option)

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/20/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00
07/27/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00
07/31/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00
08/03/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00
08/10/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00

**NOTE:**

A-110 OUT 5/27 - IN 7/15

A-205 OUT 7/10 (financial hardship)

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/20/2024	22.00	0.00	20.00	2.00	90.91	171.00	3,420.00
07/27/2024	22.00	0.00	20.00	2.00	90.91	171.00	3,420.00
07/31/2024	22.00	0.00	19.00	3.00	86.36	170.68	3,243.00
08/03/2024	22.00	0.00	22.00	0.00	100.00	171.55	3,774.00
08/10/2024	22.00	0.00	22.00	0.00	100.00	171.55	3,774.00

**NOTE:**

**B-105 OUT 7/31 (move to B-106 due to problems in unit)**

**B-106 IN 8/1 (from B-105)**

**B-201 OUT 4/30 - IN 8/1**

**B-202 OUT 3/31 - IN 8/1**

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/20/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00
07/27/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00
07/31/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00
08/03/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00
08/10/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00

**NOTE:**

**301 OUT 6/30 (going back to Phil)**

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/20/2024	22.00	0.00	21.00	1.00	95.45	476.79	10,012.50
07/27/2024	22.00	0.00	21.00	1.00	95.45	476.79	10,012.50
07/31/2024	22.00	0.00	21.00	1.00	95.45	476.79	10,012.50
08/03/2024	22.00	0.00	22.00	0.00	100.00	470.11	10,342.50
08/10/2024	22.00	0.00	22.00	0.00	100.00	470.11	10,342.50

**NOTE:**

**NHT-307 OUT 6/30 - IN 8/1**

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/20/2024	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
07/27/2024	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
07/31/2024	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
08/03/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
08/10/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00

**NOTE:**

**OVT-3 OUT 7/6 - IN 8/1**

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/20/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
07/27/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
07/31/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
08/03/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
08/10/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
07/20/2024	22.00	0.00	21.00	1.00	95.45	755.60	15,867.50
07/27/2024	22.00	0.00	21.00	1.00	95.45	755.60	15,867.50
07/31/2024	22.00	0.00	21.00	1.00	95.45	755.60	15,867.50
08/03/2024	22.00	0.00	21.00	1.00	95.45	755.60	15,867.50
08/10/2024	22.00	0.00	21.00	1.00	95.45	755.60	15,867.50

**NOTE:**

**B-1 OUT 7/31 (lease default)**