

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

05/14/2022 TO 06/04/2022

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/14/2022	263.00	1.00	255.00	7.00	97.33	444.16	113,262.00
05/21/2022	263.00	1.00	258.00	4.00	98.47	444.88	114,780.00
05/28/2022	263.00	1.00	256.00	6.00	97.71	444.34	113,750.00
05/31/2022	263.00	1.00	251.00	11.00	95.80	443.11	111,220.00
06/04/2022	263.00	1.00	253.00	9.00	96.56	442.17	111,870.00

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/14/2022	32.00	0.00	31.00	1.00	96.88	309.10	9,582.00
05/21/2022	32.00	0.00	31.00	1.00	96.88	309.10	9,582.00
05/28/2022	32.00	0.00	30.00	2.00	93.75	308.40	9,252.00
05/31/2022	32.00	0.00	29.00	3.00	90.63	309.38	8,972.00
06/04/2022	32.00	0.00	29.00	3.00	90.63	309.38	8,972.00

#### NOTE:

A-115 OUT 5/31 (upgrading to a 2br/unit C-205)

B-105 OUT 5/25 - IN 6/15

B-106 OUT 5/20 - IN 7/1

B-108 OUT 4/30 - IN 5/12

B-111 OUT 4/18 - IN 5/15

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/14/2022	16.00	0.00	15.00	1.00	93.75	449.33	6,740.00
05/21/2022	16.00	0.00	16.00	0.00	100.00	446.75	7,148.00
05/28/2022	16.00	0.00	16.00	0.00	100.00	446.75	7,148.00
05/31/2022	16.00	0.00	16.00	0.00	100.00	446.75	7,148.00
06/04/2022	16.00	0.00	16.00	0.00	100.00	446.75	7,148.00

#### NOTE:

A-203 OUT 4/17 - IN 5/15

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/14/2022	35.00	0.00	33.00	2.00	94.29	442.55	14,604.00
05/21/2022	35.00	0.00	33.00	2.00	94.29	442.55	14,604.00
05/28/2022	35.00	0.00	33.00	2.00	94.29	442.55	14,604.00
05/31/2022	35.00	0.00	33.00	2.00	94.29	442.55	14,604.00
06/04/2022	35.00	0.00	34.00	1.00	97.14	443.65	15,084.00

**NOTE:**

**C-205 OUT 4/22 - IN 6/1 (from A-115)**

**C-408 OUT 4/30 (transferring to company-provided housing)**

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/14/2022	35.00	0.00	32.00	3.00	91.43	536.13	17,156.00
05/21/2022	35.00	0.00	34.00	1.00	97.14	537.24	18,266.00
05/28/2022	35.00	0.00	34.00	1.00	97.14	537.24	18,266.00
05/31/2022	35.00	0.00	33.00	2.00	94.29	535.94	17,686.00
06/04/2022	35.00	0.00	33.00	2.00	94.29	535.94	17,686.00

**NOTE:**

**D-206 OUT 5/31 (moving out found a house)**

**D-209 OUT 4/16 - IN 5/21 (from B-106)**

**D-305 OUT 4/23 - IN 5/20**

**D-308 OUT 4/29 (moved to Florida)**

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/14/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
05/21/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
05/28/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
05/31/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
06/04/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/14/2022	22.00	0.00	22.00	0.00	100.00	164.55	3,620.00
05/21/2022	22.00	0.00	22.00	0.00	100.00	164.55	3,620.00
05/28/2022	22.00	0.00	22.00	0.00	100.00	164.55	3,620.00
05/31/2022	22.00	0.00	21.00	1.00	95.45	164.29	3,450.00
06/04/2022	22.00	0.00	22.00	0.00	100.00	164.55	3,620.00

**NOTE:**

**B-108 OUT 5/18 - IN 5/20**

**B-206 OUT 5/31 - IN 6/1**

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/14/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
05/21/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
05/28/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
05/31/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
06/04/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/14/2022	22.00	0.00	22.00	0.00	100.00	458.18	10,080.00
05/21/2022	22.00	0.00	22.00	0.00	100.00	458.18	10,080.00
05/28/2022	22.00	0.00	22.00	0.00	100.00	458.18	10,080.00
05/31/2022	22.00	0.00	21.00	1.00	95.45	460.95	9,680.00
06/04/2022	22.00	0.00	21.00	1.00	95.45	460.95	9,680.00

**NOTE:**

NHT B-3 OUT 5/31 - IN 6/15

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/14/2022	21.00	0.00	21.00	0.00	100.00	709.52	14,900.00
05/21/2022	21.00	0.00	21.00	0.00	100.00	709.52	14,900.00
05/28/2022	21.00	0.00	20.00	1.00	95.24	710.00	14,200.00
05/31/2022	21.00	0.00	19.00	2.00	90.48	689.47	13,100.00
06/04/2022	21.00	0.00	19.00	2.00	90.48	689.47	13,100.00

**NOTE:**

OVT-3 OUT 5/25 (moving back to the US)

OVT-17 OUT 5/31 (moving back to the US)

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/14/2022	24.00	1.00	23.00	0.00	100.00	628.70	14,460.00
05/21/2022	24.00	1.00	23.00	0.00	100.00	628.70	14,460.00
05/28/2022	24.00	1.00	23.00	0.00	100.00	628.70	14,460.00
05/31/2022	24.00	1.00	23.00	0.00	100.00	628.70	14,460.00
06/04/2022	24.00	1.00	23.00	0.00	100.00	628.70	14,460.00

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
05/14/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00
05/21/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00
05/28/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00
05/31/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00
06/04/2022	22.00	0.00	22.00	0.00	100.00	754.55	16,600.00