

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

04/27/2024 TO 05/18/2024

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/27/2024	263.00	1.00	251.00	11.00	95.80	448.08	112,467.50
04/30/2024	263.00	1.00	249.00	13.00	95.04	448.69	111,724.50
05/04/2024	263.00	1.00	252.00	10.00	96.18	448.78	113,092.50
05/11/2024	263.00	1.00	252.00	10.00	96.18	448.78	113,092.50
05/18/2024	263.00	1.00	252.00	10.00	96.18	449.18	113,192.50

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/27/2024	32.00	0.00	32.00	0.00	100.00	316.00	10,112.00
04/30/2024	32.00	0.00	31.00	1.00	96.88	315.55	9,782.00
05/04/2024	32.00	0.00	31.00	1.00	96.88	315.55	9,782.00
05/11/2024	32.00	0.00	31.00	1.00	96.88	315.55	9,782.00
05/18/2024	32.00	0.00	30.00	2.00	93.75	313.40	9,402.00

#### NOTE:

A-105 OUT 5/13 (moving back to Tinian)

A-108 OUT 4/30 - IN 6/1

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/27/2024	16.00	0.00	15.00	1.00	93.75	451.20	6,768.00
04/30/2024	16.00	0.00	15.00	1.00	93.75	451.20	6,768.00
05/04/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
05/11/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
05/18/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00

#### NOTE:

A-202 OUT 6/3 (moving to US)

A-208 OUT 3/31 - IN 5/1

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/27/2024	35.00	0.00	32.00	3.00	91.43	455.25	14,568.00
04/30/2024	35.00	0.00	31.00	4.00	88.57	456.77	14,160.00
05/04/2024	35.00	0.00	33.00	2.00	94.29	456.00	15,048.00
05/11/2024	35.00	0.00	33.00	2.00	94.29	456.00	15,048.00
05/18/2024	35.00	0.00	34.00	1.00	97.14	456.71	15,528.00

**NOTE:**

**C-105 OUT 2/24 - IN 5/1**

**C-201 OUT 6/16 (moving to the US)**

**C-207 OUT 4/30 - IN 6/1**

**C-208 OUT 2/29 - IN 5/1 (from C-207)**

**C-302 OUT 6/13 (move to a single detached unit)**

**C-305 OUT 5/31 (moving off-island)**

**C-306 OUT 2/29 - IN 5/15**

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/27/2024	35.00	0.00	31.00	4.00	88.57	536.81	16,641.00
04/30/2024	35.00	0.00	31.00	4.00	88.57	536.81	16,641.00
05/04/2024	35.00	0.00	31.00	4.00	88.57	536.81	16,641.00
05/11/2024	35.00	0.00	31.00	4.00	88.57	536.81	16,641.00
05/18/2024	35.00	0.00	31.00	4.00	88.57	536.81	16,641.00

**NOTE:**

**D-209 OUT 3/11 (found lower priced unit)**

**D-302 OUT 5/31 (moving to Guam)**

**D-309 OUT 3/31 (moving back to the mainland)**

**D-401 OUT 2/29**

**D-405 OUT 3/30 (move to the US)**

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/27/2024	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
04/30/2024	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
05/04/2024	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
05/11/2024	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
05/18/2024	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/27/2024	22.00	0.00	20.00	2.00	90.91	171.00	3,420.00
04/30/2024	22.00	0.00	19.00	3.00	86.36	170.68	3,243.00
05/04/2024	22.00	0.00	19.00	3.00	86.36	170.68	3,243.00
05/11/2024	22.00	0.00	19.00	3.00	86.36	170.68	3,243.00
05/18/2024	22.00	0.00	19.00	3.00	86.36	170.68	3,243.00

**NOTE:**

**B-108 OUT 4/16 (touchback)**

**B-109 OUT 5/31 (loss of employment)**

**B-201 OUT 4/30 (went back to China due to illness)**

**B-202 OUT 3/31 (rehab)**

**B-211 OUT 4/17 - IN 4/27**

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/27/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00
04/30/2024	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
05/04/2024	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
05/11/2024	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
05/18/2024	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00

**NOTE:**

**JPC 301 OUT - IN 4/28**

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/27/2024	22.00	0.00	22.00	0.00	100.00	470.11	10,342.50
04/30/2024	22.00	0.00	22.00	0.00	100.00	470.11	10,342.50
05/04/2024	22.00	0.00	22.00	0.00	100.00	470.11	10,342.50
05/11/2024	22.00	0.00	22.00	0.00	100.00	470.11	10,342.50
05/18/2024	22.00	0.00	22.00	0.00	100.00	470.11	10,342.50

**NOTE:**

**NHT 307 OUT 4/15 - IN 5/1**

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/27/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
04/30/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
05/04/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
05/11/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
05/18/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/27/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
04/30/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
05/04/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
05/11/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
05/18/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
04/27/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50
04/30/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50
05/04/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50
05/11/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50
05/18/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50