

L&T GROUP OF COMPANIES, LTD.

dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

TEL: (670) 235-6527 TO 28 - RMS

FAX: (670) 235-6530

WEEKLY OCCUPANCY REPORT FOR APARTMENTS

08/07/2021 TO 08/28/2021

| OVERALL | | | | | | | |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/07/2021 | 263.00 | 2.00 | 247.00 | 14.00 | 94.64 | 440.81 | 108,880.00 |
| 08/14/2021 | 263.00 | 2.00 | 248.00 | 13.00 | 95.02 | 439.72 | 109,050.00 |
| 08/21/2021 | 263.00 | 2.00 | 248.00 | 13.00 | 95.02 | 438.51 | 108,750.00 |
| 08/28/2021 | 263.00 | 2.00 | 248.00 | 13.00 | 95.02 | 439.31 | 108,950.00 |

| FINASISU TERRACES A & B 1BR | | | | | | | |
|-----------------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/07/2021 | 32.00 | 0.00 | 29.00 | 3.00 | 90.63 | 305.86 | 8,870.00 |
| 08/14/2021 | 32.00 | 0.00 | 29.00 | 3.00 | 90.63 | 305.86 | 8,870.00 |
| 08/21/2021 | 32.00 | 0.00 | 29.00 | 3.00 | 90.63 | 305.86 | 8,870.00 |
| 08/28/2021 | 32.00 | 0.00 | 28.00 | 4.00 | 87.50 | 306.79 | 8,590.00 |

NOTE:

A-104 OUT 8/31 (moving in with fiancé in C-304)

A-106 OUT 7/16 (upgraded to C-304)

A-107 OUT 8/27 (upgraded to C-209)

A-112 OUT 8/31 (upgrading to A-206)

A-116 OUT 9/10 (going off-island)

B-111 OUT 7/24 (moving back to her parents house)

B-105 OUT 7/31 (military deployment)

| FINASISU TERRACES A & B 2BR | | | | | | | |
|-----------------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/07/2021 | 16.00 | 0.00 | 15.00 | 1.00 | 93.75 | 446.67 | 6,700.00 |
| 08/14/2021 | 16.00 | 0.00 | 15.00 | 1.00 | 93.75 | 446.67 | 6,700.00 |
| 08/21/2021 | 16.00 | 0.00 | 15.00 | 1.00 | 93.75 | 446.67 | 6,700.00 |
| 08/28/2021 | 16.00 | 0.00 | 15.00 | 1.00 | 93.75 | 446.67 | 6,700.00 |

NOTE:

A-206 OUT 7/31 - IN 9/1 (from A-112)

| FINASISU TERRACES C | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/07/2021 | 35.00 | 0.00 | 32.00 | 3.00 | 91.43 | 420.63 | 13,460.00 |
| 08/14/2021 | 35.00 | 0.00 | 32.00 | 3.00 | 91.43 | 420.63 | 13,460.00 |
| 08/21/2021 | 35.00 | 0.00 | 32.00 | 3.00 | 91.43 | 420.63 | 13,460.00 |
| 08/28/2021 | 35.00 | 0.00 | 33.00 | 2.00 | 94.29 | 422.42 | 13,940.00 |

NOTE:

C-104 OUT 7/31 (leased a property)

C-209 OUT 7/31 - IN 8/28 (from A-107)

C-409 OUT 6/30 - IN 9/27

| FINASISU TERRACES D | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/07/2021 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 524.00 | 18,340.00 |
| 08/14/2021 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 524.00 | 18,340.00 |
| 08/21/2021 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 524.00 | 18,340.00 |
| 08/28/2021 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 524.00 | 18,340.00 |

| GARAPAN COURTYARD A | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/07/2021 | 22.00 | 0.00 | 18.00 | 4.00 | 81.82 | 168.33 | 3,030.00 |
| 08/14/2021 | 22.00 | 0.00 | 19.00 | 3.00 | 86.36 | 168.42 | 3,200.00 |
| 08/21/2021 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 168.50 | 3,370.00 |
| 08/28/2021 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 168.50 | 3,370.00 |

NOTE:

A-102 OUT 11/30 - IN 8/14

A-106 OUT 2/15 (reserved to Carliza)

A-206 OUT 4/30 - IN 8/21

A-210 OUT 4/30

| GARAPAN COURTYARD B | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/07/2021 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 163.33 | 3,430.00 |
| 08/14/2021 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 163.33 | 3,430.00 |
| 08/21/2021 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 163.00 | 3,260.00 |
| 08/28/2021 | 22.00 | 0.00 | 20.00 | 2.00 | 90.91 | 163.00 | 3,260.00 |

NOTE:

B-106 OUT 8/17 (return to PI)

B-210 OUT 11/30 (reserved to Gary)

| JP CENTRE APARTMENT | | | | | | | |
|---------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/07/2021 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 |
| 08/14/2021 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 |
| 08/21/2021 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 |
| 08/28/2021 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 |

| NAVY HILL TERRACES | | | | | | | |
|--------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/07/2021 | 22.00 | 1.00 | 20.00 | 1.00 | 95.24 | 444.50 | 8,890.00 |
| 08/14/2021 | 22.00 | 1.00 | 20.00 | 1.00 | 95.24 | 444.50 | 8,890.00 |
| 08/21/2021 | 22.00 | 1.00 | 21.00 | 0.00 | 100.00 | 449.52 | 9,440.00 |
| 08/28/2021 | 22.00 | 1.00 | 21.00 | 0.00 | 100.00 | 449.52 | 9,440.00 |

NOTE:
NHT 303 OUT 7/14 - IN 8/15

| OCEAN VIEW TERRACES | | | | | | | |
|---------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/07/2021 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 690.00 | 13,800.00 |
| 08/14/2021 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 690.00 | 13,800.00 |
| 08/21/2021 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 690.00 | 13,800.00 |
| 08/28/2021 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 690.00 | 13,800.00 |

NOTE:
OVT-16 OUT 7/31 - IN 9/4

| SUNSET VIEW TERRACES | | | | | | | |
|----------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/07/2021 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 626.09 | 14,400.00 |
| 08/14/2021 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 626.09 | 14,400.00 |
| 08/21/2021 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 626.09 | 14,400.00 |
| 08/28/2021 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 626.09 | 14,400.00 |

| W&T | | | | | | | |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 08/07/2021 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 734.09 | 16,150.00 |
| 08/14/2021 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 734.09 | 16,150.00 |
| 08/21/2021 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 728.57 | 15,300.00 |
| 08/28/2021 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 728.57 | 15,300.00 |

NOTE:

HTC-302 OUT 12/12 - IN 8/1 (from A206)

HTC-305 OUT 8/17 (needed to get a place in Garapan to open their business)