

L&T GROUP OF COMPANIES, LTD.

dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

TEL: (670) 235-6527 TO 28 - RMS

FAX: (670) 235-6530

WEEKLY OCCUPANCY REPORT FOR APARTMENTS

06/18/2022 TO 07/09/2022

| OVERALL | | | | | | | |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 06/18/2022 | 263.00 | 1.00 | 252.00 | 10.00 | 96.18 | 446.26 | 112,457.00 |
| 06/25/2022 | 263.00 | 1.00 | 254.00 | 8.00 | 96.95 | 445.30 | 113,107.00 |
| 06/30/2022 | 263.00 | 1.00 | 250.00 | 12.00 | 95.42 | 444.77 | 111,192.00 |
| 07/02/2022 | 263.00 | 1.00 | 254.00 | 8.00 | 96.95 | 444.57 | 112,922.00 |
| 07/09/2022 | 263.00 | 1.00 | 253.00 | 9.00 | 96.56 | 444.04 | 112,342.00 |

| FINASISU TERRACES A & B 1BR | | | | | | | |
|-----------------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 06/18/2022 | 32.00 | 0.00 | 29.00 | 3.00 | 90.63 | 309.38 | 8,972.00 |
| 06/25/2022 | 32.00 | 0.00 | 29.00 | 3.00 | 90.63 | 309.38 | 8,972.00 |
| 06/30/2022 | 32.00 | 0.00 | 28.00 | 4.00 | 87.50 | 308.64 | 8,642.00 |
| 07/02/2022 | 32.00 | 0.00 | 29.00 | 3.00 | 90.63 | 309.38 | 8,972.00 |
| 07/09/2022 | 32.00 | 0.00 | 29.00 | 3.00 | 90.63 | 309.38 | 8,972.00 |

NOTE:

A-101 OUT 7/15 (moving to Tinian)

A-104 OUT 8/10 (going back to the US)

A-107 OUT 6/30 (upgraded to D206)

A-115 OUT 5/31 - IN 7/1

B-102 OUT 6/9 - IN 7/15

B-106 OUT 5/20 - IN 7/1

B-109 OUT 7/28 (relocating to the US)

| FINASISU TERRACES A & B 2BR | | | | | | | |
|-----------------------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 06/18/2022 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 446.75 | 7,148.00 |
| 06/25/2022 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 446.75 | 7,148.00 |
| 06/30/2022 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 446.75 | 7,148.00 |
| 07/02/2022 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 446.75 | 7,148.00 |
| 07/09/2022 | 16.00 | 0.00 | 16.00 | 0.00 | 100.00 | 446.75 | 7,148.00 |

| FINASISU TERRACES C | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 06/18/2022 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 445.76 | 15,156.00 |
| 06/25/2022 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 446.74 | 15,636.00 |
| 06/30/2022 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 446.74 | 15,636.00 |
| 07/02/2022 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 446.74 | 15,636.00 |
| 07/09/2022 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 446.74 | 15,636.00 |

NOTE:

C-301 OUT 7/31 (heath issues)

C-303 OUT 7/31 (personal reason)

C-408 OUT 4/30 - IN 6/24

| FINASISU TERRACES D | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 06/18/2022 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 537.24 | 18,266.00 |
| 06/25/2022 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 537.24 | 18,266.00 |
| 06/30/2022 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 537.24 | 18,266.00 |
| 07/02/2022 | 35.00 | 0.00 | 35.00 | 0.00 | 100.00 | 537.03 | 18,796.00 |
| 07/09/2022 | 35.00 | 0.00 | 34.00 | 1.00 | 97.14 | 535.76 | 18,216.00 |

NOTE:

D-204 OUT 7/9 (found a cheaper 2BR unit close to her work area)

D-206 OUT 5/31 - IN 7/1 (from A-107)

D-308 OUT 4/29 - IN 6/18

| GARAPAN COURTYARD A | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 06/18/2022 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 168.57 | 3,540.00 |
| 06/25/2022 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 168.64 | 3,710.00 |
| 06/30/2022 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 168.64 | 3,710.00 |
| 07/02/2022 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 168.64 | 3,710.00 |
| 07/09/2022 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 168.64 | 3,710.00 |

NOTE:

A-108 OUT 6/9 - IN 6/21

| GARAPAN COURTYARD B | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 06/18/2022 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 164.29 | 3,450.00 |
| 06/25/2022 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 164.29 | 3,450.00 |
| 06/30/2022 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 164.29 | 3,450.00 |
| 07/02/2022 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 164.55 | 3,620.00 |
| 07/09/2022 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 164.55 | 3,620.00 |

NOTE:

B-204 OUT 7/31 (personal reason)

B-206 OUT 6/9 - IN 7/1

| JP CENTRE APARTMENT | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 06/18/2022 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 |
| 06/25/2022 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 |
| 06/30/2022 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 |
| 07/02/2022 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 |
| 07/09/2022 | 12.00 | 0.00 | 12.00 | 0.00 | 100.00 | 150.83 | 1,810.00 |

| NAVY HILL TERRACES | | | | | | | |
|--------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 06/18/2022 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 469.29 | 9,855.00 |
| 06/25/2022 | 22.00 | 0.00 | 21.00 | 1.00 | 95.45 | 469.29 | 9,855.00 |
| 06/30/2022 | 22.00 | 0.00 | 19.00 | 3.00 | 86.36 | 469.47 | 8,920.00 |
| 07/02/2022 | 22.00 | 0.00 | 19.00 | 3.00 | 86.36 | 469.47 | 8,920.00 |
| 07/09/2022 | 22.00 | 0.00 | 19.00 | 3.00 | 86.36 | 469.47 | 8,920.00 |

NOTE:

NHT B-3 OUT 5/31 - IN 6/15 (from 307)

NHT 105 OUT 6/30 (moved to a single-detached house)

NHT 306 OUT 6/30 (migrating to the US)

NHT 307 OUT 6/14 (upgraded to 3BR unit B-3)

| OCEAN VIEW TERRACES | | | | | | | |
|---------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 06/18/2022 | 21.00 | 0.00 | 19.00 | 2.00 | 90.48 | 689.47 | 13,100.00 |
| 06/25/2022 | 21.00 | 0.00 | 19.00 | 2.00 | 90.48 | 689.47 | 13,100.00 |
| 06/30/2022 | 21.00 | 0.00 | 19.00 | 2.00 | 90.48 | 689.47 | 13,100.00 |
| 07/02/2022 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 690.00 | 13,800.00 |
| 07/09/2022 | 21.00 | 0.00 | 20.00 | 1.00 | 95.24 | 690.00 | 13,800.00 |

NOTE:

OVT-3 OUT 5/25 - IN 7/1

OVT-17 OUT 5/31 - IN 7/15

| SUNSET VIEW TERRACES | | | | | | | |
|----------------------|----------------------|---------------|----------------------|--------------|--------------------|-------------------|-----------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 06/18/2022 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 633.04 | 14,560.00 |
| 06/25/2022 | 24.00 | 1.00 | 23.00 | 0.00 | 100.00 | 633.04 | 14,560.00 |
| 06/30/2022 | 24.00 | 1.00 | 22.00 | 1.00 | 95.65 | 632.27 | 13,910.00 |
| 07/02/2022 | 24.00 | 1.00 | 22.00 | 1.00 | 95.65 | 632.27 | 13,910.00 |
| 07/09/2022 | 24.00 | 1.00 | 22.00 | 1.00 | 95.65 | 632.27 | 13,910.00 |

NOTE:

SVT-4 OUT 6/24 (migrating to the US)

SVT-24 OUT (moving to the US for post-Grad)

| HILLTOP CONDO | | | | | | | |
|---------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|----------------------|--------------------------------|
| DATE | TOTAL UNITS FOR RENT | COMPLIMENTARY | TOTAL UNITS OCCUPIED | VACANT UNITS | OCCUPANCY RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM INCOME (\$) |
| 06/18/2022 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 754.55 | 16,600.00 |
| 06/25/2022 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 754.55 | 16,600.00 |
| 06/30/2022 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 754.55 | 16,600.00 |
| 07/02/2022 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 754.55 | 16,600.00 |
| 07/09/2022 | 22.00 | 0.00 | 22.00 | 0.00 | 100.00 | 754.55 | 16,600.00 |