

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

03/16/2024 TO 04/06/2024

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/16/2024	263.00	1.00	249.00	13.00	95.04	448.94	111,786.50
03/23/2024	263.00	1.00	250.00	12.00	95.42	448.47	112,116.50
03/30/2024	263.00	1.00	252.00	10.00	96.18	446.31	112,470.50
03/31/2024	263.00	1.00	246.00	16.00	93.89	446.57	109,856.00
04/06/2024	263.00	1.00	249.00	13.00	95.04	447.94	111,536.00

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/16/2024	32.00	0.00	30.00	2.00	93.75	316.72	9,501.50
03/23/2024	32.00	0.00	31.00	1.00	96.88	317.15	9,831.50
03/30/2024	32.00	0.00	31.00	1.00	96.88	317.15	9,831.50
03/31/2024	32.00	0.00	30.00	2.00	93.75	316.72	9,501.50
04/06/2024	32.00	0.00	31.00	1.00	96.88	317.15	9,831.50

#### NOTE:

A-104 OUT 2/29 - IN 4/1

B-104 OUT 2/29 IN 3/23

A-108 OUT 4/30 (upgrading to C105)

B-108 OUT 3/31 - IN 4/15

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/16/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
03/23/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
03/30/2024	16.00	0.00	16.00	0.00	100.00	453.00	7,248.00
03/31/2024	16.00	0.00	15.00	1.00	93.75	451.20	6,768.00
04/06/2024	16.00	0.00	15.00	1.00	93.75	451.20	6,768.00

#### NOTE:

A-208 OUT 3/31 (financial difficulties)

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/16/2024	35.00	0.00	32.00	3.00	91.43	454.38	14,540.00
03/23/2024	35.00	0.00	32.00	3.00	91.43	454.38	14,540.00
03/30/2024	35.00	0.00	32.00	3.00	91.43	454.38	14,540.00
03/31/2024	35.00	0.00	32.00	3.00	91.43	454.38	14,540.00
04/06/2024	35.00	0.00	32.00	3.00	91.43	454.38	14,540.00

**NOTE:**

**C-105 OUT 2/24 - IN 5/1**

**C-208 OUT 2/29 (Crowne Housing)**

**C-306 OUT 2/29 (up-grade to HTC-305)**

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/16/2024	35.00	0.00	32.00	3.00	91.43	538.16	17,221.00
03/23/2024	35.00	0.00	32.00	3.00	91.43	538.16	17,221.00
03/30/2024	35.00	0.00	32.00	3.00	91.43	538.16	17,221.00
03/31/2024	35.00	0.00	30.00	5.00	85.71	535.37	16,061.00
04/06/2024	35.00	0.00	30.00	5.00	85.71	535.37	16,061.00

**NOTE:**

**D-209 OUT 3/11 (found lower priced unit)**

**D-308 OUT 1/31 - IN 3/15**

**D-309 OUT 3/31 (moving back to the mainland)**

**D-401 OUT 2/29 (personal)**

**D-403 OUT 2/14 (down-grade unit B-102)**

**D-405 OUT 3/30 (move to the US)**

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/16/2024	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
03/23/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00
03/30/2024	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
03/31/2024	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00
04/06/2024	22.00	0.00	22.00	0.00	100.00	177.00	3,894.00

**NOTE:**

**A-109 OUT 3/20 - IN 3/27**

**A-206 OUT 1/12 - IN 3/15**

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/16/2024	22.00	0.00	20.00	2.00	90.91	171.00	3,420.00
03/23/2024	22.00	0.00	21.00	1.00	95.45	171.29	3,597.00
03/30/2024	22.00	0.00	22.00	0.00	100.00	171.55	3,774.00
03/31/2024	22.00	0.00	21.00	1.00	95.45	171.29	3,597.00
04/06/2024	22.00	0.00	21.00	1.00	95.45	171.29	3,597.00

**NOTE:**

**B-105 OUT 2/29 - IN 3/26**

**B-205 OUT 2/29 - IN 3/20**

**B-209 OUT 3/1 - IN 3/14**

**B-202 OUT 3/31 (rehab)**

**B-211 OUT 4/17 (evicted)**

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/16/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00
03/23/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00
03/30/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00
03/31/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00
04/06/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00

**NOTE:**

JPC 301 OUT 3/15

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/16/2024	22.00	0.00	22.00	0.00	100.00	481.36	10,590.00
03/23/2024	22.00	0.00	22.00	0.00	100.00	481.36	10,590.00
03/30/2024	22.00	0.00	22.00	0.00	100.00	481.36	10,590.00
03/31/2024	22.00	0.00	21.00	1.00	95.45	482.02	10,122.50
04/06/2024	22.00	0.00	21.00	1.00	95.45	482.02	10,122.50

**NOTE:**

NHT 306 OUT 3/31 - IN 4/15

NHT 307 OUT 4/15 (upgrade to 306)

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/16/2024	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
03/23/2024	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
03/30/2024	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
03/31/2024	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00
04/06/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00

**NOTE:**

OVT-17 OUT 3/6 - IN 4/1

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/16/2024	24.00	1.00	22.00	1.00	95.65	610.11	13,422.50
03/23/2024	24.00	1.00	22.00	1.00	95.65	610.11	13,422.50
03/30/2024	24.00	1.00	22.00	1.00	95.65	610.11	13,422.50
03/31/2024	24.00	1.00	22.00	1.00	95.65	610.11	13,422.50
04/06/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50

**NOTE:**

SVT-17 OUT 2/29 - IN 4/1

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
03/16/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50
03/23/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50
03/30/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50
03/31/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50
04/06/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50