

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

06/15/2024 TO 07/06/2024

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/15/2024	263.00	1.00	249.00	13.00	95.04	448.74	111,736.50
06/22/2024	263.00	1.00	247.00	15.00	94.27	449.10	110,926.50
06/29/2024	263.00	1.00	247.00	15.00	94.27	449.10	110,926.50
06/30/2024	263.00	1.00	242.00	20.00	92.37	450.65	109,056.50
07/06/2024	263.00	1.00	247.00	15.00	94.27	449.57	111,044.00

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/15/2024	32.00	0.00	31.00	1.00	96.88	315.53	9,781.50
06/22/2024	32.00	0.00	30.00	2.00	93.75	315.05	9,451.50
06/29/2024	32.00	0.00	30.00	2.00	93.75	315.05	9,451.50
06/30/2024	32.00	0.00	30.00	2.00	93.75	315.05	9,451.50
07/06/2024	32.00	0.00	31.00	1.00	96.88	315.53	9,781.50

#### NOTE:

A-107 OUT 8/31 (personal)

A-115 OUT 7/2 - IN 7/1

B-101 OUT 5/31 - IN 7/1

B-105 OUT 6/19 - IN 7/15

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/15/2024	16.00	0.00	15.00	1.00	93.75	456.00	6,840.00
06/22/2024	16.00	0.00	15.00	1.00	93.75	456.00	6,840.00
06/29/2024	16.00	0.00	15.00	1.00	93.75	456.00	6,840.00
06/30/2024	16.00	0.00	15.00	1.00	93.75	456.00	6,840.00
07/06/2024	16.00	0.00	16.00	0.00	100.00	457.50	7,320.00

#### NOTE:

A-202 OUT 6/3 - IN 7/1

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/15/2024	35.00	0.00	32.00	3.00	91.43	455.25	14,568.00
06/22/2024	35.00	0.00	31.00	4.00	88.57	454.45	14,088.00
06/29/2024	35.00	0.00	31.00	4.00	88.57	454.45	14,088.00
06/30/2024	35.00	0.00	28.00	7.00	80.00	454.29	12,720.00
07/06/2024	35.00	0.00	30.00	5.00	85.71	456.00	13,680.00

**NOTE:**

C-201 OUT 6/16 - IN 8/1

C-207 OUT 6/30 - IN 7/1 (from C-410)

C-302 OUT 6/13 (move to a single detached unit)

C-304 OUT 7/27 (return to Tinian)

C-305 OUT 5/31 (moving off-island)

C-406 OUT 6/14 (off-island)

C-408 OUT 7/31 (found cheaper housing option)

C-410 OUT 6/30 (move to C-207 due to injury)

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/15/2024	35.00	0.00	31.00	4.00	88.57	536.81	16,641.00
06/22/2024	35.00	0.00	31.00	4.00	88.57	536.81	16,641.00
06/29/2024	35.00	0.00	31.00	4.00	88.57	536.81	16,641.00
06/30/2024	35.00	0.00	31.00	4.00	88.57	536.81	16,641.00
07/06/2024	35.00	0.00	32.00	3.00	91.43	534.09	17,091.00

**NOTE:**

D-302 OUT 5/31 (deployed to Guam)

D-307 OUT 7/26 (evicted)

D-308 OUT 7/9 (personal)

D-309 OUT 3/31 (return to the US)

D-401 OUT 2/29 - IN 7/1 (from C-207)

D-405 OUT 3/30 (move to the US)

D-410 OUT 8/20 (found a cheaper housing option)

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/15/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00
06/22/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00
06/29/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00
06/30/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00
07/06/2024	22.00	0.00	21.00	1.00	95.45	177.00	3,717.00

**NOTE:**

A-110 OUT 5/27 (touchback)

A-205 OUT 7/10 (financial hardship)

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/15/2024	22.00	0.00	20.00	2.00	90.91	171.00	3,420.00
06/22/2024	22.00	0.00	20.00	2.00	90.91	171.00	3,420.00
06/29/2024	22.00	0.00	20.00	2.00	90.91	171.00	3,420.00
06/30/2024	22.00	0.00	20.00	2.00	90.91	171.00	3,420.00
07/06/2024	22.00	0.00	20.00	2.00	90.91	171.00	3,420.00

**NOTE:**

**B-201 OUT 4/30 - IN 8/1**

**B-202 OUT 3/31 (rehab)**

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/15/2024	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
06/22/2024	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
06/29/2024	12.00	0.00	12.00	0.00	100.00	162.83	1,954.00
06/30/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00
07/06/2024	12.00	0.00	11.00	1.00	91.67	162.00	1,782.00

**NOTE:**

**301 OUT 6/30 (going back to Phil)**

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/15/2024	22.00	0.00	21.00	1.00	95.45	470.24	9,875.00
06/22/2024	22.00	0.00	21.00	1.00	95.45	470.24	9,875.00
06/29/2024	22.00	0.00	21.00	1.00	95.45	470.24	9,875.00
06/30/2024	22.00	0.00	20.00	2.00	90.91	477.25	9,545.00
07/06/2024	22.00	0.00	21.00	1.00	95.45	476.79	10,012.50

**NOTE:**

**NHT-203 OUT 6/15 - IN 7/1 (from 307)**

**NHT-307 OUT 6/30 - IN 8/1**

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/15/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
06/22/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
06/29/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
06/30/2024	21.00	0.00	21.00	0.00	100.00	690.48	14,500.00
07/06/2024	21.00	0.00	20.00	1.00	95.24	690.00	13,800.00

**NOTE:**

**OVT-3 OUT 7/6 (moving to US)**

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/15/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
06/22/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
06/29/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
06/30/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50
07/06/2024	24.00	1.00	23.00	0.00	100.00	611.85	14,072.50

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
06/15/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50
06/22/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50
06/29/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50
06/30/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50
07/06/2024	22.00	0.00	22.00	0.00	100.00	743.98	16,367.50