# L&T GROUP OF COMPANIES, LTD. dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950 TEL: (670) 235-6527 TO 28 - RMS

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# WEEKLY OCCUPANCY REPORT FOR APARTMENTS

10/29/2022 TO 11/19/2022

|            | OVERALL                 |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 10/29/2022 | 263.00                  | 1.00          | 253.00                  | 9.00            | 96.56                 | 444.61            | 112,487.50                     |  |  |  |  |
| 10/31/2022 | 263.00                  | 1.00          | 248.00                  | 14.00           | 94.66                 | 439.75            | 109,057.50                     |  |  |  |  |
| 11/05/2022 | 263.00                  | 1.00          | 254.00                  | 8.00            | 96.95                 | 440.74            | 111,947.50                     |  |  |  |  |
| 11/12/2022 | 263.00                  | 1.00          | 252.00                  | 10.00           | 96.18                 | 440.23            | 110,937.50                     |  |  |  |  |
| 11/19/2022 | 263.00                  | 1.00          | 253.00                  | 9.00            | 96.56                 | 440.78            | 111,517.50                     |  |  |  |  |

|            | FINASISU TERRACES A & B 1BR |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-----------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT     | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 10/29/2022 | 32.00                       | 0.00          | 31.00                   | 1.00            | 96.88                 | 310.74            | 9,633.00                       |  |  |  |  |
| 10/31/2022 | 32.00                       | 0.00          | 30.00                   | 2.00            | 93.75                 | 310.10            | 9,303.00                       |  |  |  |  |
| 11/05/2022 | 32.00                       | 0.00          | 31.00                   | 1.00            | 96.88                 | 310.74            | 9,633.00                       |  |  |  |  |
| 11/12/2022 | 32.00                       | 0.00          | 31.00                   | 1.00            | 96.88                 | 310.74            | 9,633.00                       |  |  |  |  |
| 11/19/2022 | 32.00                       | 0.00          | 31.00                   | 1.00            | 96.88                 | 310.74            | 9,633.00                       |  |  |  |  |

## NOTE:

A-101 OUT 11/30 (moved to Guam) A-108 OUT 11/30 (up-grading to A-204) A-110 OUT 10/31 - IN 11/21

B-112 OUT 9/30 - IN 11/1

|            | FINASISU TERRACES A & B 2BR |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-----------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT     | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 10/29/2022 | 16.00                       | 0.00          | 14.00                   | 2.00            | 87.50                 | 449.14            | 6,288.00                       |  |  |  |  |
| 10/31/2022 | 16.00                       | 0.00          | 14.00                   | 2.00            | 87.50                 | 449.14            | 6,288.00                       |  |  |  |  |
| 11/05/2022 | 16.00                       | 0.00          | 15.00                   | 1.00            | 93.75                 | 451.20            | 6,768.00                       |  |  |  |  |
| 11/12/2022 | 16.00                       | 0.00          | 15.00                   | 1.00            | 93.75                 | 451.20            | 6,768.00                       |  |  |  |  |
| 11/19/2022 | 16.00                       | 0.00          | 15.00                   | 1.00            | 93.75                 | 451.20            | 6,768.00                       |  |  |  |  |

NOTE:

A-204 OUT 10/21 - IN 12/1 (from A-108)

B-203 OUT 9/30 - IN 11/1

11/21/2022 5:37:00PM Page 1 of 4

|            | FINASISU TERRACES C     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 10/29/2022 | 35.00                   | 0.00          | 34.00                   | 1.00            | 97.14                 | 457.35            | 15,550.00                      |  |  |  |  |
| 10/31/2022 | 35.00                   | 0.00          | 34.00                   | 1.00            | 97.14                 | 457.35            | 15,550.00                      |  |  |  |  |
| 11/05/2022 | 35.00                   | 0.00          | 34.00                   | 1.00            | 97.14                 | 457.35            | 15,550.00                      |  |  |  |  |
| 11/12/2022 | 35.00                   | 0.00          | 33.00                   | 2.00            | 94.29                 | 456.67            | 15,070.00                      |  |  |  |  |
| 11/19/2022 | 35.00                   | 0.00          | 33.00                   | 2.00            | 94.29                 | 456.67            | 15,070.00                      |  |  |  |  |

### NOTE:

C-104 OUT 10/22 - IN 11/15 (from C-105 due to extensive sewer backflow issues)

C-105 OUT 11/14 (transferring to C-104 due to the above reasons & major repairs needed)

C-409 OUT 11/10 (medical reasons)

C-410 OUT 11/30 (relocating to the US)

|            | FINASISU TERRACES D     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 10/29/2022 | 35.00                   | 0.00          | 31.00                   | 4.00            | 88.57                 | 528.68            | 16,389.00                      |  |  |  |  |
| 10/31/2022 | 35.00                   | 0.00          | 31.00                   | 4.00            | 88.57                 | 528.68            | 16,389.00                      |  |  |  |  |
| 11/05/2022 | 35.00                   | 0.00          | 33.00                   | 2.00            | 94.29                 | 531.79            | 17,549.00                      |  |  |  |  |
| 11/12/2022 | 35.00                   | 0.00          | 32.00                   | 3.00            | 91.43                 | 531.84            | 17,019.00                      |  |  |  |  |
| 11/19/2022 | 35.00                   | 0.00          | 33.00                   | 2.00            | 94.29                 | 533.30            | 17,599.00                      |  |  |  |  |

#### NOTE:

D-206 OUT 11/10 (found a house in Kagman for a lower price)

D-302 OUT 11/30 (missionaries from LDC will be assigned to Rota)

D-305 OUT 9/30 - IN 11/1 (from A-110)

D-401 OUT 10/13 - IN 11/18

D-403 OUT 9/4 - IN 11/5

D-405 OUT 10/17 (medical off-island care)

|            | GARAPAN COURTYARD A     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 10/29/2022 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 170.00            | 3,570.00                       |  |  |  |  |
| 10/31/2022 | 22.00                   | 0.00          | 21.00                   | 1.00            | 95.45                 | 170.00            | 3,570.00                       |  |  |  |  |
| 11/05/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 170.00            | 3,740.00                       |  |  |  |  |
| 11/12/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 170.00            | 3,740.00                       |  |  |  |  |
| 11/19/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 170.00            | 3,740.00                       |  |  |  |  |

## NOTE:

A-102 OUT 10/19 - IN 11/1 (one monthly for CTSI)

|            | GARAPAN COURTYARD B     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 10/29/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 164.55            | 3,620.00                       |  |  |  |  |
| 10/31/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 164.55            | 3,620.00                       |  |  |  |  |
| 11/05/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 164.55            | 3,620.00                       |  |  |  |  |
| 11/12/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 164.55            | 3,620.00                       |  |  |  |  |
| 11/19/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 164.55            | 3,620.00                       |  |  |  |  |

11/21/2022 5:37:00PM Page 2 of 4

|            | JP CENTRE APARTMENT     |               |                         |                 |                       |                   |                                |  |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |  |
| 10/29/2022 | 12.00                   | 0.00          | 12.00                   | 0.00            | 100.00                | 150.83            | 1,810.00                       |  |  |  |  |  |
| 10/31/2022 | 12.00                   | 0.00          | 12.00                   | 0.00            | 100.00                | 150.83            | 1,810.00                       |  |  |  |  |  |
| 11/05/2022 | 12.00                   | 0.00          | 12.00                   | 0.00            | 100.00                | 150.83            | 1,810.00                       |  |  |  |  |  |
| 11/12/2022 | 12.00                   | 0.00          | 12.00                   | 0.00            | 100.00                | 150.83            | 1,810.00                       |  |  |  |  |  |
| 11/19/2022 | 12.00                   | 0.00          | 12.00                   | 0.00            | 100.00                | 150.83            | 1,810.00                       |  |  |  |  |  |

|            | NAVY HILL TERRACES      |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 10/29/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 466.36            | 10,260.00                      |  |  |  |  |
| 10/31/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 466.36            | 10,260.00                      |  |  |  |  |
| 11/05/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 466.36            | 10,260.00                      |  |  |  |  |
| 11/12/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 466.36            | 10,260.00                      |  |  |  |  |
| 11/19/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 466.36            | 10,260.00                      |  |  |  |  |

|            | OCEAN VIEW TERRACES     |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 10/29/2022 | 21.00                   | 0.00          | 21.00                   | 0.00            | 100.00                | 690.48            | 14,500.00                      |  |  |  |  |
| 10/31/2022 | 21.00                   | 0.00          | 21.00                   | 0.00            | 100.00                | 690.48            | 14,500.00                      |  |  |  |  |
| 11/05/2022 | 21.00                   | 0.00          | 21.00                   | 0.00            | 100.00                | 690.48            | 14,500.00                      |  |  |  |  |
| 11/12/2022 | 21.00                   | 0.00          | 21.00                   | 0.00            | 100.00                | 690.48            | 14,500.00                      |  |  |  |  |
| 11/19/2022 | 21.00                   | 0.00          | 21.00                   | 0.00            | 100.00                | 690.48            | 14,500.00                      |  |  |  |  |

## NOTE:

OVT-8 OUT 12/15 (free housing c/o of her friend)

|            | SUNSET VIEW TERRACES    |               |                         |                 |                       |                   |                                |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |
| 10/29/2022 | 24.00                   | 1.00          | 23.00                   | 0.00            | 100.00                | 620.33            | 14,267.50                      |  |  |  |  |
| 10/31/2022 | 24.00                   | 1.00          | 22.00                   | 1.00            | 95.65                 | 618.98            | 13,617.50                      |  |  |  |  |
| 11/05/2022 | 24.00                   | 1.00          | 22.00                   | 1.00            | 95.65                 | 618.98            | 13,617.50                      |  |  |  |  |
| 11/12/2022 | 24.00                   | 1.00          | 22.00                   | 1.00            | 95.65                 | 618.98            | 13,617.50                      |  |  |  |  |
| 11/19/2022 | 24.00                   | 1.00          | 22.00                   | 1.00            | 95.65                 | 618.98            | 13,617.50                      |  |  |  |  |

NOTE:

SVT-28 OUT 10/31 - IN 12/1

11/21/2022 5:37:00PM Page 3 of 4

|            | HILLTOP CONDO           |               |                         |                 |                       |                   |                                |  |  |  |  |  |
|------------|-------------------------|---------------|-------------------------|-----------------|-----------------------|-------------------|--------------------------------|--|--|--|--|--|
| DATE       | TOTAL UNITS<br>FOR RENT | COMPLIMENTARY | TOTAL UNITS<br>OCCUPIED | VACANT<br>UNITS | OCCUPANCY<br>RATE (%) | AVERAGE RATE (\$) | FULL MONTH ROOM<br>INCOME (\$) |  |  |  |  |  |
| 10/29/2022 | 22.00                   | 0.00          | 22.00                   | 0.00            | 100.00                | 754.55            | 16,600.00                      |  |  |  |  |  |
| 10/31/2022 | 22.00                   | 0.00          | 19.00                   | 3.00            | 86.36                 | 744.74            | 14,150.00                      |  |  |  |  |  |
| 11/05/2022 | 22.00                   | 0.00          | 20.00                   | 2.00            | 90.91                 | 745.00            | 14,900.00                      |  |  |  |  |  |
| 11/12/2022 | 22.00                   | 0.00          | 20.00                   | 2.00            | 90.91                 | 745.00            | 14,900.00                      |  |  |  |  |  |
| 11/19/2022 | 22.00                   | 0.00          | 20.00                   | 2.00            | 90.91                 | 745.00            | 14,900.00                      |  |  |  |  |  |

## NOTE:

HTC 201 OUT 10/31 - IN 12/1

HTC 205 OUT 12/14 (moving to Yap for work)

HTC 206 OUT 10/31 - IN 11/1 HTC 306 OUT 10/31 - IN 12/1

11/21/2022 5:37:00PM Page 4 of 4