L&T GROUP OF COMPANIES, LTD. dba REALTY MANAGEMENT SERVICES

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WEEKLY OCCUPANCY REPORT FOR APARTMENTS

02/13/2021 TO 03/06/2021

	OVERALL										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
02/13/2021	263.00	2.00	247.00	14.00	94.64	432.65	106,865.00				
02/20/2021	263.00	2.00	247.00	14.00	94.64	435.40	107,545.00				
02/27/2021	263.00	2.00	247.00	14.00	94.64	435.40	107,545.00				
02/28/2021	263.00	2.00	244.00	17.00	93.49	434.98	106,135.00				
03/06/2021	263.00	2.00	247.00	14.00	94.64	435.20	107,495.00				

	FINASISU TERRACES A & B 1BR											
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)					
02/13/2021	32.00	0.00	31.00	1.00	96.88	295.81	9,170.00					
02/20/2021	32.00	0.00	31.00	1.00	96.88	295.81	9,170.00					
02/27/2021	32.00	0.00	31.00	1.00	96.88	295.81	9,170.00					
02/28/2021	32.00	0.00	30.00	2.00	93.75	296.33	8,890.00					
03/06/2021	32.00	0.00	32.00	0.00	100.00	298.44	9,550.00					

NOTE:

B-109 OUT 1/31 - IN 3/1

A-102 OUT 2/28 - IN 3/1 (FROM C-307)

A-111 OUT 3/14 (DECREASE IN HOUSEHOLD INCOME)

	FINASISU TERRACES A & B 2BR										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
02/13/2021	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00				
02/20/2021	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00				
02/27/2021	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00				
02/28/2021	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00				
03/06/2021	16.00	0.00	16.00	0.00	100.00	431.25	6,900.00				

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	FINASISU TERRACES C										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
02/13/2021	35.00	0.00	35.00	0.00	100.00	420.57	14,720.00				
02/20/2021	35.00	0.00	35.00	0.00	100.00	420.57	14,720.00				
02/27/2021	35.00	0.00	35.00	0.00	100.00	420.57	14,720.00				
02/28/2021	35.00	0.00	34.00	1.00	97.14	418.82	14,240.00				
03/06/2021	35.00	0.00	34.00	1.00	97.14	418.82	14,240.00				

NOTE:

C-307 (DOWN-GRADED TO 1BR REDUCED IN NUMBER OF HOUSEHOLD & INCOME)

	FINASISU TERRACES D										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
02/13/2021	35.00	0.00	34.00	1.00	97.14	519.12	17,650.00				
02/20/2021	35.00	0.00	34.00	1.00	97.14	519.12	17,650.00				
02/27/2021	35.00	0.00	34.00	1.00	97.14	519.12	17,650.00				
02/28/2021	35.00	0.00	34.00	1.00	97.14	519.12	17,650.00				
03/06/2021	35.00	0.00	34.00	1.00	97.14	519.12	17,650.00				

NOTE:

D-405 OUT 1/31 (EVICTED)

D-403 OUT 3/31 (FAMILY EMERGENCY)

	GARAPAN COURTYARD A										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
02/13/2021	22.00	0.00	17.00	5.00	77.27	166.47	2,830.00				
02/20/2021	22.00	0.00	16.00	6.00	72.73	166.25	2,660.00				
02/27/2021	22.00	0.00	16.00	6.00	72.73	166.25	2,660.00				
02/28/2021	22.00	0.00	16.00	6.00	72.73	166.25	2,660.00				
03/06/2021	22.00	0.00	16.00	6.00	72.73	166.25	2,660.00				

NOTE:

A-208 OUT 4/30

A-210 OUT 4/30

A-211 OUT 8/31

A-102 OUT 11/30

A-203 OUT 1/31 (LEAVING SAIPAN FOR GOOD)

A-106 OUT 2/15 (LEAVING DUE PERSONAL REASONS)

	GARAPAN COURTYARD B										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
02/13/2021	22.00	0.00	19.00	3.00	86.36	161.05	3,060.00				
02/20/2021	22.00	0.00	19.00	3.00	86.36	161.05	3,060.00				
02/27/2021	22.00	0.00	19.00	3.00	86.36	161.05	3,060.00				
02/28/2021	22.00	0.00	19.00	3.00	86.36	161.05	3,060.00				
03/06/2021	22.00	0.00	19.00	3.00	86.36	161.05	3,060.00				

NOTE:

B-207 OUT 11/30

B-210 OUT 11/30

B-204 OUT 1/29 (LEAVING DUE PERSONAL REASONS)

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	JP CENTRE APARTMENT										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
02/13/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00				
02/20/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00				
02/27/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00				
02/28/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00				
03/06/2021	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00				

	LOWER NAVY HILL										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
02/13/2021	22.00	1.00	21.00	0.00	100.00	446.19	9,370.00				
02/20/2021	22.00	1.00	21.00	0.00	100.00	446.19	9,370.00				
02/27/2021	22.00	1.00	21.00	0.00	100.00	446.19	9,370.00				
02/28/2021	22.00	1.00	21.00	0.00	100.00	446.19	9,370.00				
03/06/2021	22.00	1.00	21.00	0.00	100.00	446.19	9,370.00				

	OCEAN VIEW TERRACES										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
02/13/2021	21.00	0.00	20.00	1.00	95.24	679.00	13,580.00				
02/20/2021	21.00	0.00	20.00	1.00	95.24	679.00	13,580.00				
02/27/2021	21.00	0.00	20.00	1.00	95.24	679.00	13,580.00				
02/28/2021	21.00	0.00	20.00	1.00	95.24	679.00	13,580.00				
03/06/2021	21.00	0.00	21.00	0.00	100.00	680.00	14,280.00				

NOTE:

OVT-3 OUT 11/15 - IN 3/1

	SUNSET VIEW TERRACES										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
02/13/2021	24.00	1.00	23.00	0.00	100.00	618.48	14,225.00				
02/20/2021	24.00	1.00	23.00	0.00	100.00	618.48	14,225.00				
02/27/2021	24.00	1.00	23.00	0.00	100.00	618.48	14,225.00				
02/28/2021	24.00	1.00	22.00	1.00	95.65	617.05	13,575.00				
03/06/2021	24.00	1.00	22.00	1.00	95.65	617.05	13,575.00				

NOTE:

SVT-16 OUT 2/28 (OFF-ISLAND SINCE OCT BUT PAYING RENT & DECIDED TO RELEASE THE UNIT)

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	W&T										
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)				
02/13/2021	22.00	0.00	19.00	3.00	86.36	713.16	13,550.00				
02/20/2021	22.00	0.00	20.00	2.00	90.91	720.00	14,400.00				
02/27/2021	22.00	0.00	20.00	2.00	90.91	720.00	14,400.00				
02/28/2021	22.00	0.00	20.00	2.00	90.91	720.00	14,400.00				
03/06/2021	22.00	0.00	20.00	2.00	90.91	720.00	14,400.00				

NOTE:

WT-205 OUT 10/31 WT-302 OUT 12/12 WT-305 OUT 1/24 - IN 2/18

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