

# L&T GROUP OF COMPANIES, LTD.

## dba REALTY MANAGEMENT SERVICES

P.O. BOX 501280, SAIPAN, MP 96950

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### WEEKLY OCCUPANCY REPORT FOR APARTMENTS

01/01/2022 TO 02/19/2022

OVERALL							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/01/2022	263.00	2.00	253.00	8.00	96.93	439.95	111,306.50
01/08/2022	263.00	2.00	253.00	8.00	96.93	440.14	111,356.50
01/15/2022	263.00	2.00	253.00	8.00	96.93	437.54	110,696.50
01/22/2022	263.00	2.00	255.00	6.00	97.70	436.60	111,334.00
01/29/2022	263.00	2.00	253.00	8.00	96.93	438.73	110,999.00
01/31/2022	263.00	2.00	247.00	14.00	94.64	437.36	108,029.00
02/05/2022	263.00	2.00	254.00	7.00	97.32	439.87	111,727.00
02/12/2022	263.00	2.00	253.00	8.00	96.93	440.94	111,557.00
02/19/2022	263.00	2.00	254.00	7.00	97.32	440.31	111,837.50

FINASISU TERRACES A & B 1BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/01/2022	32.00	0.00	31.00	1.00	96.88	309.03	9,580.00
01/08/2022	32.00	0.00	31.00	1.00	96.88	310.65	9,630.00
01/15/2022	32.00	0.00	31.00	1.00	96.88	310.65	9,630.00
01/22/2022	32.00	0.00	31.00	1.00	96.88	310.65	9,630.00
01/29/2022	32.00	0.00	31.00	1.00	96.88	310.65	9,630.00
01/31/2022	32.00	0.00	29.00	3.00	90.63	311.03	9,020.00
02/05/2022	32.00	0.00	30.00	2.00	93.75	311.67	9,350.00
02/12/2022	32.00	0.00	30.00	2.00	93.75	311.67	9,350.00
02/19/2022	32.00	0.00	31.00	1.00	96.88	310.66	9,630.50

#### NOTE:

A-101 OUT 1/31 (upgrading to 2BR)

B-102 OUT 1/7 - IN 2/1 (from D-405)

B-113 OUT 1/31 - IN 2/19

FINASISU TERRACES A & B 2BR							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/01/2022	16.00	0.00	15.00	1.00	93.75	446.67	6,700.00
01/08/2022	16.00	0.00	15.00	1.00	93.75	446.67	6,700.00
01/15/2022	16.00	0.00	15.00	1.00	93.75	446.67	6,700.00
01/22/2022	16.00	0.00	15.00	1.00	93.75	446.67	6,700.00
01/29/2022	16.00	0.00	15.00	1.00	93.75	446.67	6,700.00
01/31/2022	16.00	0.00	15.00	1.00	93.75	446.67	6,700.00
02/05/2022	16.00	0.00	16.00	0.00	100.00	444.25	7,108.00
02/12/2022	16.00	0.00	16.00	0.00	100.00	444.25	7,108.00
02/19/2022	16.00	0.00	16.00	0.00	100.00	444.25	7,108.00

**NOTE:**

**B-204 OUT 12/20 - IN 2/1 (from A-101)**

FINASISU TERRACES C							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/01/2022	35.00	0.00	35.00	0.00	100.00	430.17	15,056.00
01/08/2022	35.00	0.00	35.00	0.00	100.00	430.17	15,056.00
01/15/2022	35.00	0.00	35.00	0.00	100.00	430.17	15,056.00
01/22/2022	35.00	0.00	35.00	0.00	100.00	430.17	15,056.00
01/29/2022	35.00	0.00	35.00	0.00	100.00	430.17	15,056.00
01/31/2022	35.00	0.00	35.00	0.00	100.00	430.17	15,056.00
02/05/2022	35.00	0.00	35.00	0.00	100.00	430.17	15,056.00
02/12/2022	35.00	0.00	35.00	0.00	100.00	430.17	15,056.00
02/19/2022	35.00	0.00	35.00	0.00	100.00	430.17	15,056.00

FINASISU TERRACES D							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/01/2022	35.00	0.00	34.00	1.00	97.14	531.56	18,073.00
01/08/2022	35.00	0.00	34.00	1.00	97.14	531.56	18,073.00
01/15/2022	35.00	0.00	34.00	1.00	97.14	531.56	18,073.00
01/22/2022	35.00	0.00	34.00	1.00	97.14	531.56	18,073.00
01/29/2022	35.00	0.00	34.00	1.00	97.14	531.56	18,073.00
01/31/2022	35.00	0.00	32.00	3.00	91.43	528.53	16,913.00
02/05/2022	35.00	0.00	34.00	1.00	97.14	528.62	17,973.00
02/12/2022	35.00	0.00	34.00	1.00	97.14	528.62	17,973.00
02/19/2022	35.00	0.00	34.00	1.00	97.14	528.62	17,973.00

**NOTE:**

**D-102 OUT 12/31 - IN 2/1 (from B-113)**

**D-309 OUT 2/28 (found a cheaper place)**

**D-405 OUT 1/31 (down-grading to 1BR unit due to financial reasons)**

**D-408 OUT 1/31 - IN 2/5 (1-month accommodation once SVT-8 is done he will move there)**

GARAPAN COURTYARD A							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/01/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
01/08/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
01/15/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
01/22/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
01/29/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
01/31/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
02/05/2022	22.00	0.00	22.00	0.00	100.00	168.64	3,710.00
02/12/2022	22.00	0.00	21.00	1.00	95.45	168.57	3,540.00
02/19/2022	22.00	0.00	21.00	1.00	95.45	168.57	3,540.00

**NOTE:**

**A-108 OUT 2/12 (emergency in the Philippines)**

**A-202 OUT 2/31 (transferring to JPC Housing #301)**

GARAPAN COURTYARD B							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/01/2022	22.00	0.00	19.00	3.00	86.36	163.16	3,100.00
01/08/2022	22.00	0.00	19.00	3.00	86.36	163.16	3,100.00
01/15/2022	22.00	0.00	21.00	1.00	95.45	163.81	3,440.00
01/22/2022	22.00	0.00	22.00	0.00	100.00	164.09	3,610.00
01/29/2022	22.00	0.00	21.00	1.00	95.45	163.81	3,440.00
01/31/2022	22.00	0.00	21.00	1.00	95.45	163.81	3,440.00
02/05/2022	22.00	0.00	21.00	1.00	95.45	163.81	3,440.00
02/12/2022	22.00	0.00	21.00	1.00	95.45	163.81	3,440.00
02/19/2022	22.00	0.00	21.00	1.00	95.45	163.81	3,440.00

**NOTE:**

**B-204 OUT 1/24 (financial difficulty)**

**B-209 OUT 3/16 (moving-in with GF at FTA-B113)**

JP CENTRE APARTMENT							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/01/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
01/08/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
01/15/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
01/22/2022	12.00	0.00	12.00	0.00	100.00	150.83	1,810.00
01/29/2022	12.00	0.00	11.00	1.00	91.67	149.55	1,645.00
01/31/2022	12.00	0.00	11.00	1.00	91.67	149.55	1,645.00
02/05/2022	12.00	0.00	11.00	1.00	91.67	149.55	1,645.00
02/12/2022	12.00	0.00	11.00	1.00	91.67	149.55	1,645.00
02/19/2022	12.00	0.00	11.00	1.00	91.67	149.55	1,645.00

**NOTE:**

**JPC 301 OUT 1/24 - IN 3/1 (from GYC-A202)**

NAVY HILL TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/01/2022	22.00	1.00	19.00	2.00	90.48	435.53	8,275.00
01/08/2022	22.00	1.00	19.00	2.00	90.48	435.53	8,275.00
01/15/2022	22.00	1.00	18.00	3.00	85.71	437.50	7,875.00
01/22/2022	22.00	1.00	19.00	2.00	90.48	439.08	8,342.50
01/29/2022	22.00	1.00	19.00	2.00	90.48	439.08	8,342.50
01/31/2022	22.00	1.00	19.00	2.00	90.48	439.08	8,342.50
02/05/2022	22.00	1.00	20.00	1.00	95.24	444.63	8,892.50
02/12/2022	22.00	1.00	20.00	1.00	95.24	444.63	8,892.50
02/19/2022	22.00	1.00	20.00	1.00	95.24	444.63	8,892.50

**NOTE:**

**NHT-102 OUT 2/14 (complimentary unit Gen Ju Jin left to China for good)**

**NHT-204 OUT 12/31 - IN 2/1**

**NHT-B2 OUT 1/15 - IN 3/1**

**NHT-305 OUT 2/28 (moving to newly built house inn Kagman)**

OCEAN VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/01/2022	21.00	0.00	21.00	0.00	100.00	688.10	14,450.00
01/08/2022	21.00	0.00	21.00	0.00	100.00	688.10	14,450.00
01/15/2022	21.00	0.00	20.00	1.00	95.24	692.50	13,850.00
01/22/2022	21.00	0.00	20.00	1.00	95.24	692.50	13,850.00
01/29/2022	21.00	0.00	20.00	1.00	95.24	692.50	13,850.00
01/31/2022	21.00	0.00	20.00	1.00	95.24	692.50	13,850.00
02/05/2022	21.00	0.00	21.00	0.00	100.00	692.86	14,550.00
02/12/2022	21.00	0.00	21.00	0.00	100.00	692.86	14,550.00
02/19/2022	21.00	0.00	21.00	0.00	100.00	692.86	14,550.00

**NOTE:**

**OVT-14 OUT 1/15 - IN 2/1**

SUNSET VIEW TERRACES							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/01/2022	24.00	1.00	23.00	0.00	100.00	624.02	14,352.50
01/08/2022	24.00	1.00	23.00	0.00	100.00	624.02	14,352.50
01/15/2022	24.00	1.00	23.00	0.00	100.00	624.02	14,352.50
01/22/2022	24.00	1.00	23.00	0.00	100.00	624.02	14,352.50
01/29/2022	24.00	1.00	23.00	0.00	100.00	624.02	14,352.50
01/31/2022	24.00	1.00	21.00	2.00	91.30	626.31	13,152.50
02/05/2022	24.00	1.00	22.00	1.00	95.65	627.39	13,802.50
02/12/2022	24.00	1.00	22.00	1.00	95.65	627.39	13,802.50
02/19/2022	24.00	1.00	22.00	1.00	95.65	627.39	13,802.50

**NOTE:**

**SVT-6 OUT 1/31 - IN 2/1**

**SVT-8 OUT 1/31 - IN 3/5 (from D-408 temporary accommodation)**

**SVT- 21 OUT 3/3 (moving to a house)**

**SVT-19 OUT 3/15 (moving to the states for good)**

HILLTOP CONDO							
DATE	TOTAL UNITS FOR RENT	COMPLIMENTARY	TOTAL UNITS OCCUPIED	VACANT UNITS	OCCUPANCY RATE (%)	AVERAGE RATE (\$)	FULL MONTH ROOM INCOME (\$)
01/01/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00
01/08/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00
01/15/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00
01/22/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00
01/29/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00
01/31/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00
02/05/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00
02/12/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00
02/19/2022	22.00	0.00	22.00	0.00	100.00	736.36	16,200.00