

RETAIL MANAGEMENT APPLICATION

1 INTRODUCTION

Overview

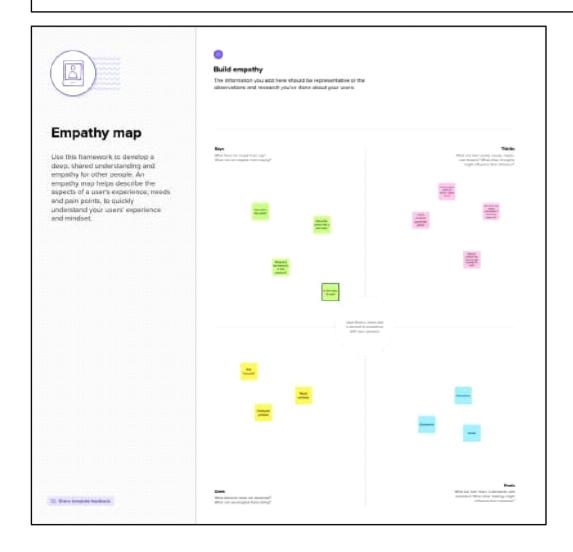
Retail management optimizes internal processes such as inventory management, offline and online storefronts, warehouse operations, payment and accounting, and human resources. Retail management improves overall company cohesion.

Purpos e

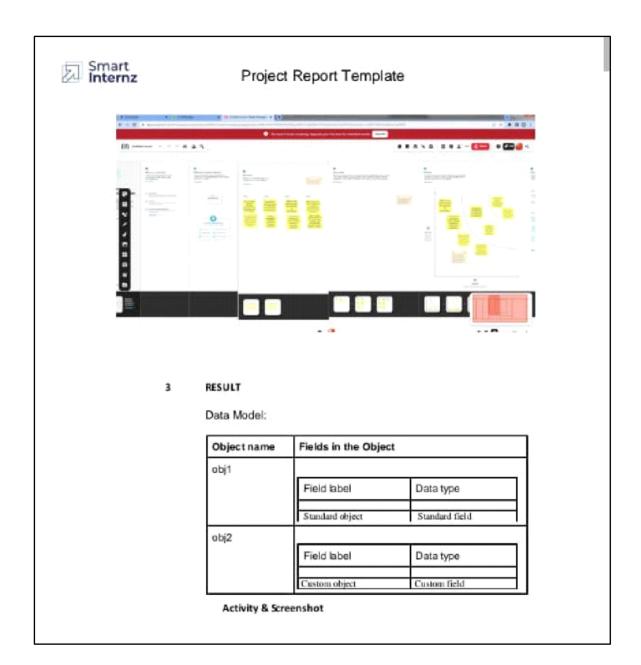
Retail management refers to the process of helping customers find products in your store. It includes everything from increasing your customer pool to how products are presented, and how you fulfill a customer's needs. A good store manager helps customers leave the store with a smile.

Problem Definition & Design Thinking

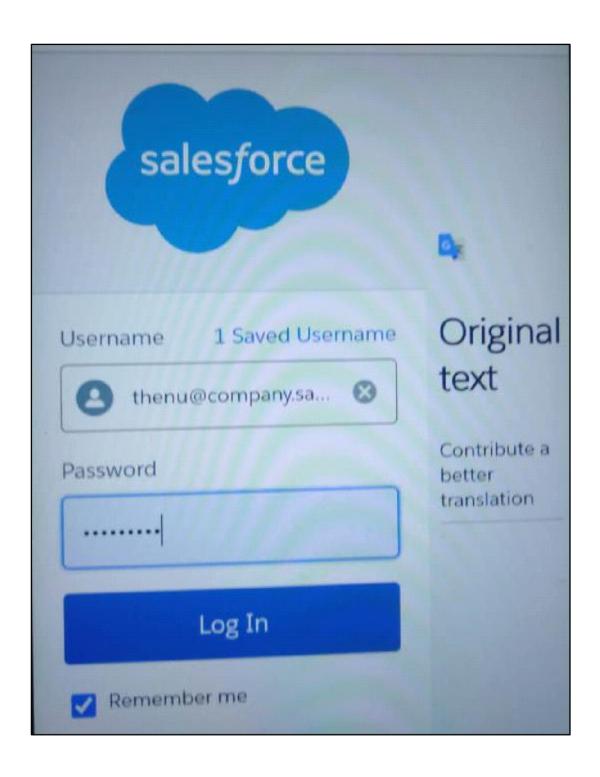
Empathy Map





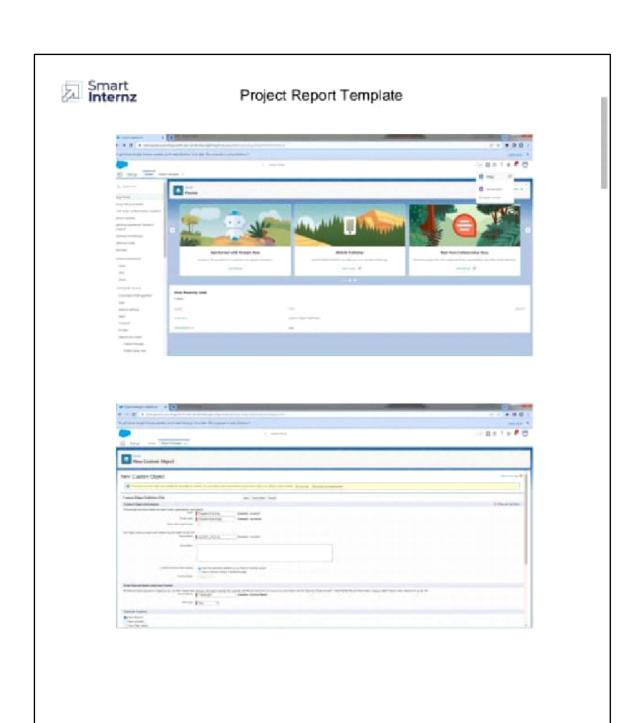




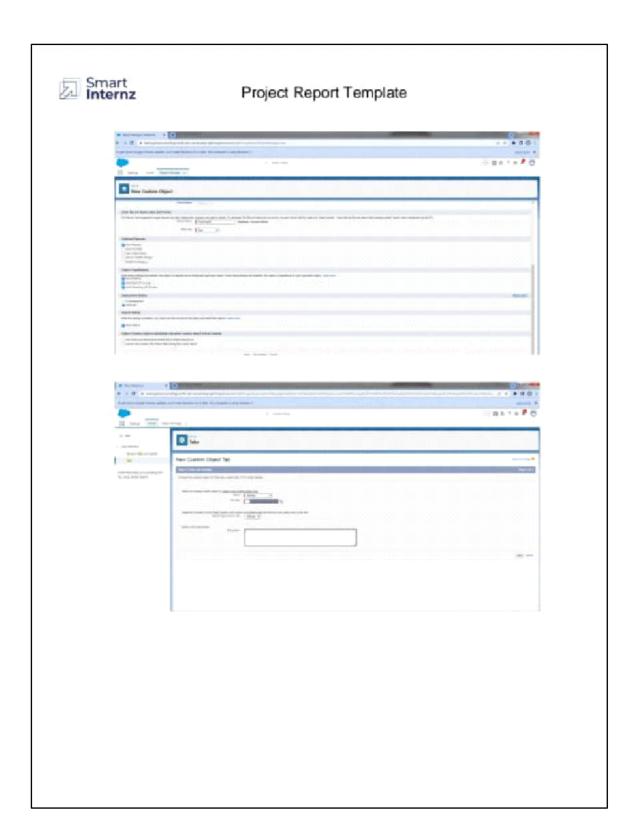


Milestone-1 Smart Internz Project Report Template 0 Milestone-2 O none

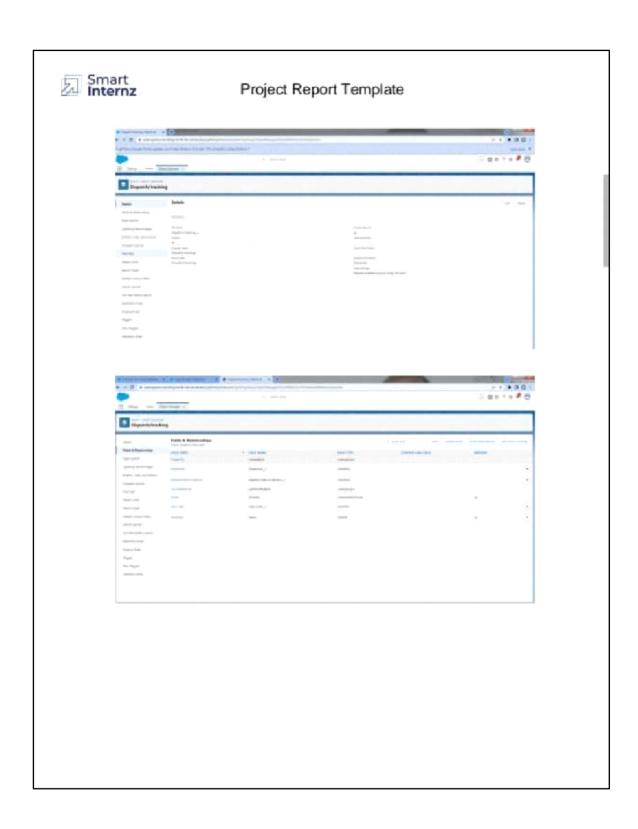




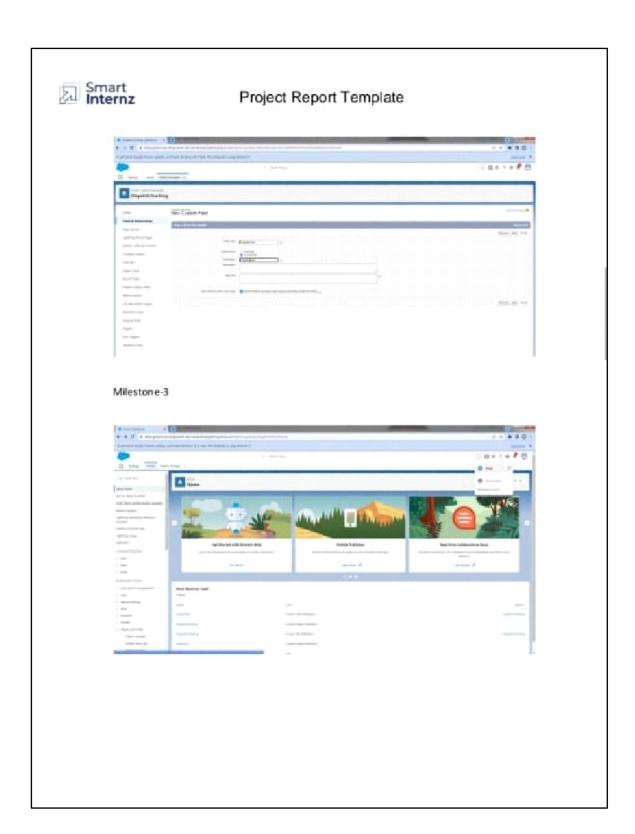




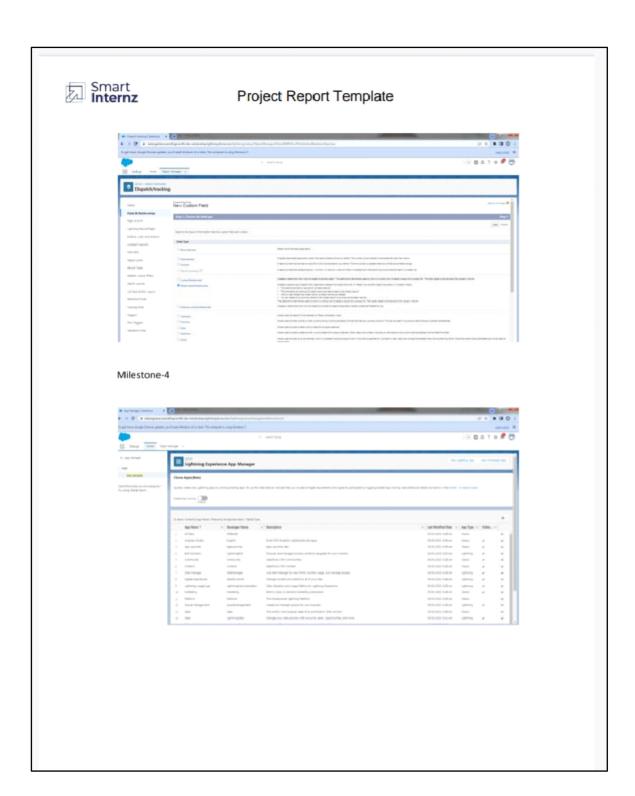






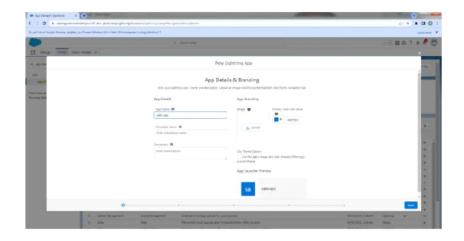






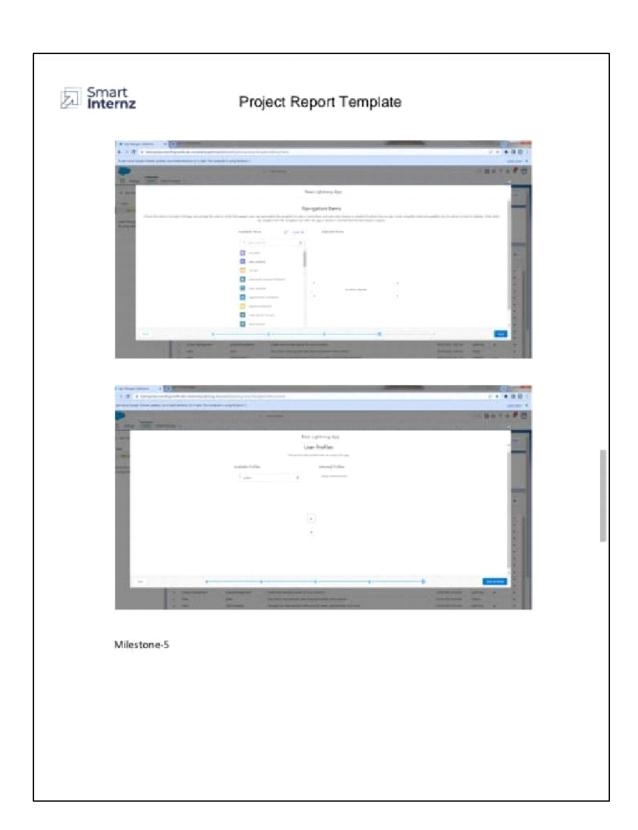




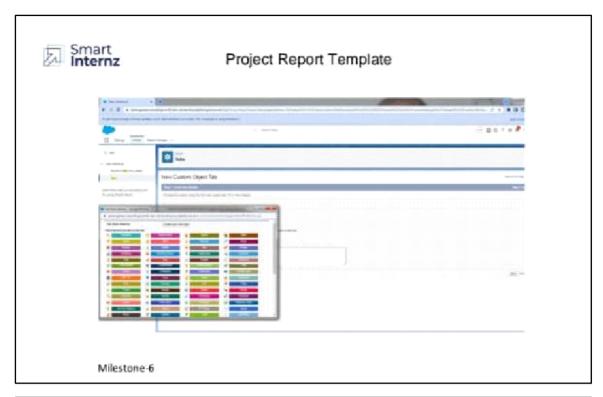




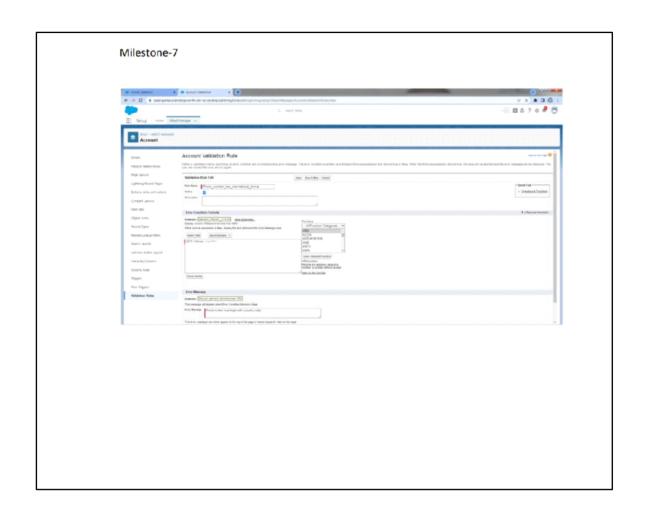




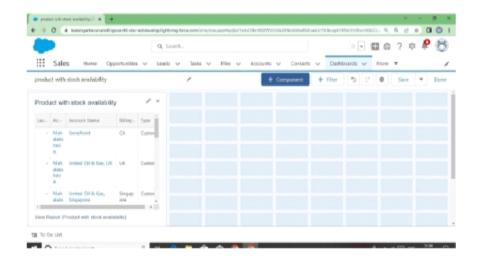


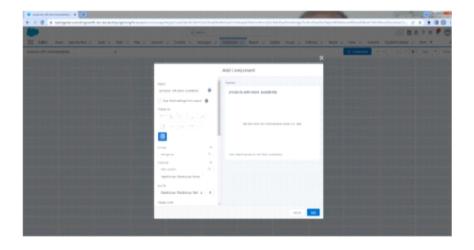




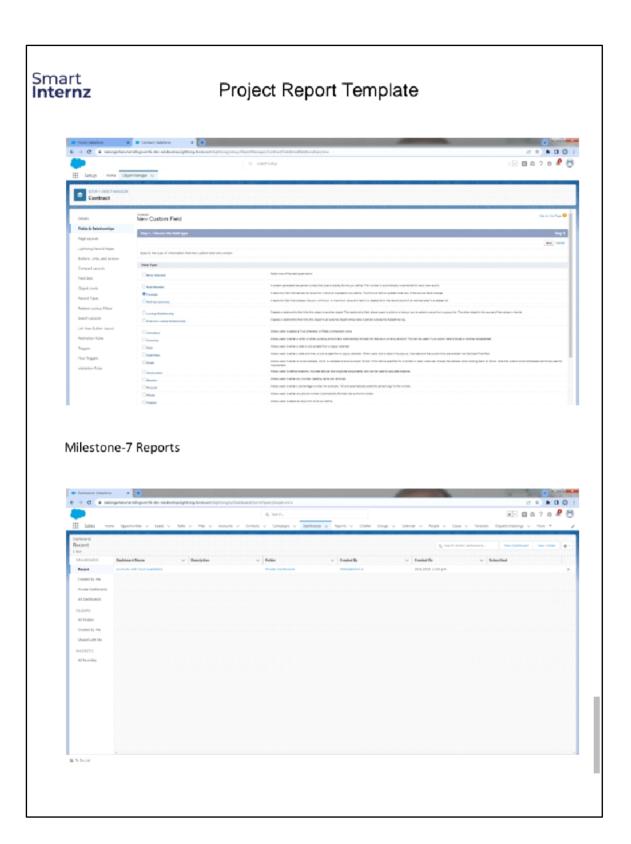




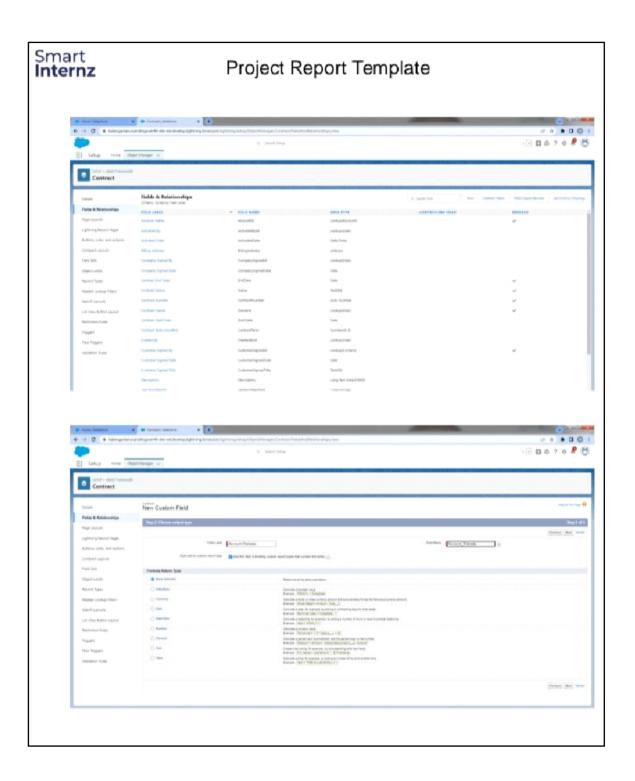














Trailhead Profile Public URL

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Team Member 2 - ARTHI .C https://trailblazer.me/id/arthc1

Team Member 3 - ARUNMOZHI .V http://trailblazer.me/id/arunv81





5 ADVANTAGES & DISADVANTAGE

Advantages:

Easy Shopping Experience, Customer Engagement Personalization Instant Gratification

Greater Inventory Options

Targeted Discounts

Disadvantages:

One of the biggest disadvantages is the long hours. Retail management can be a very demanding job and require long working hours. Another disadvantage is dealing with difficult customers. Some customers can be very demanding and challenging to deal with.

6 APPLICATIONS

Retail management software is technology that helps business owners drive more sales with applications that include point of sale features, inventory management, retail customer relationship management and more.

7 CONCLUSION

Retail management refers to the process of helping customers find products in your store. It includes everything from increasing your customer pool to how products are presented, and how you fulfill a customer's needs. A good store manager helps customers leave the store with a smile.

8 FUTURE SCOPE

Retail marketing encompasses all of the ways a consumer business attracts customers and generates sales of its goods and services.



