### **Department of Computer Science and Engineering (Data Science)**

**Subject: Machine Learning – I (DJ19DSC402)** 

AY: 2022-23

Bhuvi Ghosh 60009210191

**Experiment 10** 

(Mini Project)

Aim: Design a classifier to solve a specific problem in the given domain.

# Tasks to be completed by the students:

Select a specific problem from any of the given domain areas, such as: Banking, Education, Insurance, Government, Media, Entertainment, Retail, Supply chain, Transportation, Logistics, Energy and Utility.

**Task 1:** Select appropriate dataset, describe the problem and justify the suitability of your dataset.

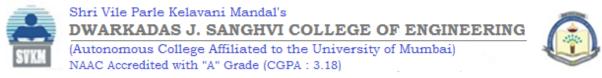
Task 2: Perform exploratory data analysis and pre-processing (if required).

**Task 3:** Apply appropriate machine learning algorithm to build a classify. Perform appropriate testing of your model.

**Task 4:** Submit a report in the given format.

- Introduction
- Data Description
- Data Analysis
- Reason to select machine learning model
- Algorithm
- Result Analysis
- Conclusion and Future Scope.
- Python notebook

Task5: Presentation



**Department of Computer Science and Engineering (Data Science)** 

# **Report on Mini Project**

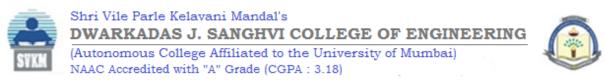
**Machine Learning -I (DJ19DSC402)** 

AY: 2022-23

# Content monetisation & Revenue prediction on YouTube data.

**NAME: Bhuvi Ghosh** 

Guided By: Dr Kriti Srivastava



# **Department of Computer Science and Engineering (Data Science)**

# **CHAPTER 1: INTRODUCTION**

Times New Roman, 12, Justified, 1.5 spacing, 1-inch space on all 4 sides.

**CHAPTER 2: DATA DESCRIPTION** 

**CHAPTER 3: DATA ANALYSIS** 

**CHAPTER 4: DATA MODELLING** 

**CHAPTER 4: CONCLUSION** 

# **CHAPTER 1: INTRODUCTION**

Topic: Content monetisation & Revenue prediction on YouTube data.

YouTube is a highly popular platform for creators of video content, with more than 2 billion monthly active users. As a result, it has become a popular destination for content creators to showcase their abilities and reach a larger audience. Nonetheless, with such an immense amount of content available, it can be difficult to get noticed and obtain the necessary views and subscribers to monetise the content that they are posting. To overcome these challenges, YouTubers must optimize their videos to obtain the maximum amount of engagement, views, and subscribers. The dataset provided below takes into consideration various features that play a pivotal role in determining the revenue of Youtubers.

#### Area of research:

- Predicting the daily revenue of a certain youtuber with his/her channel's daily view, subscribers gained, average viewed duration, views, the number of subscribers, likes, dislikes, comments etc.
- Which factor is most related with increasing daily Revenue?
- If one has more videos posted on his/her channel, would she/he happen to earn more?

# **CHAPTER 2: DATA DESCRIPTION**

### Dataset attributes:

#	Column	Non-Null Count Dtype
0	Date	134 non-null object
1	Average views per viewer	134 non-null float64
2	Unique viewers	134 non-null int64
3	Impressions click-through rate (	%) 134 non-null float64
4	Impressions	134 non-null int64
5	Comments added	134 non-null int64
6	Shares	134 non-null int64
7	Likes (vs. dislikes) (%)	99 non-null float64
8	Dislikes	134 non-null int64
9	Subscribers lost	134 non-null int64
10	Subscribers gained	134 non-null int64
11	Likes	134 non-null int64
12	Average percentage viewed (%)	134 non-null float64
13	Videos published	9 non-null float64
14	Videos added	9 non-null float64
15	Subscribers	134 non-null int64
16	Views	134 non-null int64
17	Watch time (hours)	134 non-null float64
18	Average view duration	134 non-null object
19	Your estimated revenue (USD)	134 non-null int64

# **CHAPTER 3: DATA ANALYSIS**

```
[ ] import numpy as np
      import pandas as pd
      import matplotlib.pyplot as plt
      %matplotlib inline
      import plotly.express as px
      import seaborn as sns
[ ] sns.set style('darkgrid')
[ ] df1=pd.read_csv('/content/Table data 2018.csv')
[ ] df2=pd.read_csv('/content/Table data 2019.csv')
[ ] df3=pd.read_csv('/content/Table data 2020.csv')
[ ] df1=df1[1:]
[ ] df2=df2[1:]
[ ] df3=df3[1:]
[ ] df=pd.concat([df1,df2,df3],axis=0)
 df.info()
  <class 'pandas.core.frame.DataFrame'>
        Int64Index: 1135 entries, 1 to 501
        Data columns (total 20 columns):
         # Column
                                                                   Non-Null Count Dtype
         0 Date
                                                                   1135 non-null object
              Average views per viewer 1133 non-null float64
Unique viewers 1133 non-null float64
Impressions click-through rate (%) 1133 non-null float64
Impressions 1133 non-null float64
Comments added 1133 non-null float64
         4 Impressions
                                                            1133 non-null float64

1133 non-null float64

1096 non-null float64

1133 non-null float64

1133 non-null float64

1133 non-null float64

1133 non-null float64
               Shares
               Likes (vs. dislikes) (%)
              Dislikes
               Subscribers lost
         10 Subscribers gained
         11 Likes
         12 Average percentage viewed (%) 1133 non-null float64
13 Videos published 991 non-null float64
       991 non-null
1133 non-null
1133 non-null
1133 non-null
1133 non-null float64
1134 non-null float64
1154 Average view duration
19 Your estimated revenue (USD)
dtypes: float64(18), object(2)
memory usage: 186.2+ KB
                                                                                          float64
                                                                                        float64
   df.columns
```

```
[ ] columns=df.select_dtypes(include=['int','float']).columns
    columns=columns.tolist()
```

▼ Dropping duplicate values:

```
[ ] df.drop_duplicates(inplace=True)
```

Checking is null values exist & dropping them in case they are in a minor percentage:

```
df.isnull().sum()/len(df)
Date
                                          0.000000
    Average views per viewer
                                       0.000882
                                        0.000882
    Unique viewers
    Impressions click-through rate (%)
                                      0.000882
                                        0.000882
    Impressions
    Comments added
                                       0.000882
    Shares
                                          0.000882
    Likes (vs. dislikes) (%)
                                        0.033510
    Dislikes
                                       0.000882
                                        0.000882
    Subscribers lost
                                        0.000882
    Subscribers gained
                                          0.000882
                                    0.000882
    Average percentage viewed (%)
    Videos published
                                        0.126102
    Videos added
                                         0.126102
                                        0.000882
    Subscribers
    Views
                                          0.000882
    Watch time (hours)
                                          0.000882
[ ] Average view duration
                                      0.000882
    Your estimated revenue (USD)
                                     0.000882
    dtype: float64
[ ] df.dropna(inplace=True)
   df.info()
```

```
C <class 'pandas.core.frame.DataFrame'>
   Int64Index: 988 entries, 1 to 500
   Data columns (total 20 columns):
```

#	Column	Non-Null Count Dtype
0	Date	988 non-null object
1	Average views per viewer	988 non-null float64
2	Unique viewers	988 non-null float64
3	Impressions click-through rate (	%) 988 non-null float64
4	Impressions	988 non-null float64
5	Comments added	988 non-null float64
6	Shares	988 non-null float64
7	Likes (vs. dislikes) (%)	988 non-null float64
8	Dislikes	988 non-null float64
9	Subscribers lost	988 non-null float64
10	Subscribers gained	988 non-null float64
11	Likes	988 non-null float64
12	Average percentage viewed (%)	988 non-null float64
13	Videos published	988 non-null float64
14	Videos added	988 non-null float64
15	Subscribers	988 non-null float64
16	Views	988 non-null float64
17	Watch time (hours)	988 non-null float64
18	Average view duration	988 non-null object
19	Your estimated revenue (USD)	988 non-null float64
dtyp	es: float64(18), object(2)	

[ ] df.head()

	Date	Average views per viewer	Unique viewers	Impressions click- through rate (%)	Im- pres- sions	Com- ments added	Shares	Likes (vs. dis- likes) (%)	Dis- likes	Sub- scribers lost	Sub- scribers gained	Likes	Average percent- age viewed (%)	Videos pub- lished	Videos added	Sub- scribers	Views	Watch time (hours)	Average view duration	Your es- timated revenue (USD)
1	2018- 08-21	1.1538	13.0	7.38	122.0	2.0	1.0	100.0	0.0	0.0	5.0	5.0	53.59	1.0	1.0	5.0	15.0	0.4666	0:01:51	0.0
1	2018- 09-02	1.1681	119.0	13.24	846.0	0.0	2.0	100.0	0.0	0.0	1.0	9.0	43.36	1.0	1.0	1.0	139.0	3.8101	0:01:38	0.0
18	2018- 09-07	1.5297	202.0	10.92	2171.0	4.0	2.0	100.0	0.0	2.0	14.0	16.0	43.47	1.0	2.0	12.0	309.0	10.6117	0:02:03	0.0
1	2018- 09-08	1.5778	225.0	10.37	2489.0	3.0	2.0	100.0	0.0	1.0	8.0	24.0	35.78	1.0	1.0	7.0	355.0	9.0243	0:01:31	0.0
84	2018- 11-12	1.0968	31.0	10.66	272.0	3.0	1.0	100.0	0.0	0.0	0.0	1.0	30.21	0.0	4.0	0.0	34.0	1.4151	0:02:29	0.0

#### ▼ Function to remove outliers:

```
def remove_outliers(df, col_list, z_thresh=4.3):
    for col in col_list:
        z_scores = np.abs((df[col] - df[col].mean()) / df[col].std())
        df = df[z_scores < z_thresh]
    return df
remove_outliers(df,columns,4.3)</pre>
```

### ▼ Converting date column from object to Datetime type:

```
[ ] df['Date'] = pd.to_datetime(df['Date'])
  df['month'] = df['Date'].dt.month
  df['day'] = df['Date'].dt.day
  df['year'] = df['Date'].dt.year
```

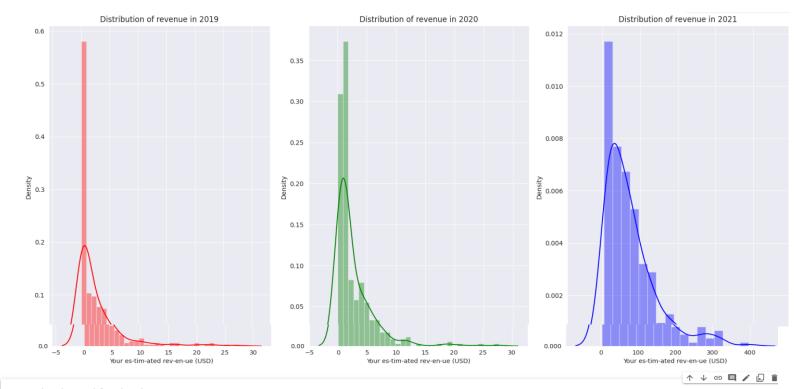
[ ] df['year'].unique()
array([2018, 2019, 2020, 2021])

df.head()

•		()																			
₽		Date	Average views per viewer	Unique viewers	Impressions click- through rate (%)	Im- pres- sions	Com- ments added	Shares	Likes (vs. dis- likes) (%)	Dis- likes	Sub- scribers lost	 Videos pub- lished	Videos added	Sub- scribers	Views	Watch time (hours)	Average view duration	Your es- timated revenue (USD)	month	day	year
	1	2018- 08-21	1.1538	13.0	7.38	122.0	2.0	1.0	100.0	0.0	0.0	 1.0	1.0	5.0	15.0	0.4666	0:01:51	0.0	8	21	2018
	13	2018- 09-02	1.1681	119.0	13.24	846.0	0.0	2.0	100.0	0.0	0.0	 1.0	1.0	1.0	139.0	3.8101	0:01:38	0.0	9	2	2018
	18	2018- 09-07	1.5297	202.0	10.92	2171.0	4.0	2.0	100.0	0.0	2.0	 1.0	2.0	12.0	309.0	10.6117	0:02:03	0.0	9	7	2018

### Checking the distribution of the output variable:

```
# set the style to darkgrid
 sns.set_style('darkgrid')
 # create a grid of subplots with 1 row and 3 columns
fig, axes = plt.subplots(ncols=3, figsize=(17,8))
 # plot the distribution of revenue in 2019 on the first subplot
sns.distplot(df[df['year']==2019]['Your estimated revenue (USD)'], color='red', ax=axes[0])
axes[0].set_title('Distribution of revenue in 2019')
# plot the distribution of revenue in 2020 on the second subplot
sns.distplot(df[df['year']==2020]['Your estimated revenue (USD)'], color='green', ax=axes[1])
axes[1].set_title('Distribution of revenue in 2020')
# plot the distribution of revenue in 2021 on the third subplot
sns.distplot(df[df['year']==2021]['Your estimated revenue (USD)'], color='blue', ax=axes[2])
axes[2].set_title('Distribution of revenue in 2021')
# adjust the spacing between subplots
plt.tight_layout()
 # display the plot
plt.show()
```



It is right skewed for the three given years.

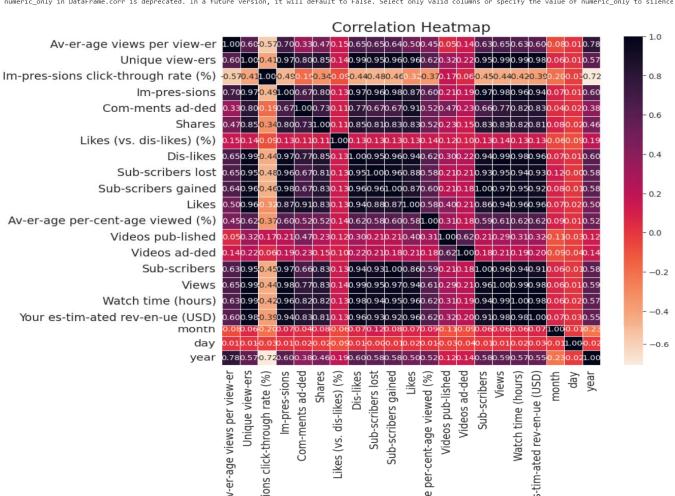
#### Finding correlation between the variables:

```
[ ] fig, ax = plt.subplots(figsize=(10, 8))
     sns.heatmap(df.corr(), cmap="rocket_r", annot=True, linewidths=0.5, fmt=".2f", ax=ax)
ax.set_title("Correlation Heatmap", fontsize=18)
     ax.tick params(labelsize=14)
      sns.despine(ax=ax, top=True, bottom=True)
     plt.show()
```

<ipython-input-669-e50ef237404e>:2: FutureWarning:

The default value of numeric\_only in DataFrame.corr is deprecated. In a future version, it will default to False. Select only valid columns or specify the value of numeric\_only to silence

lons

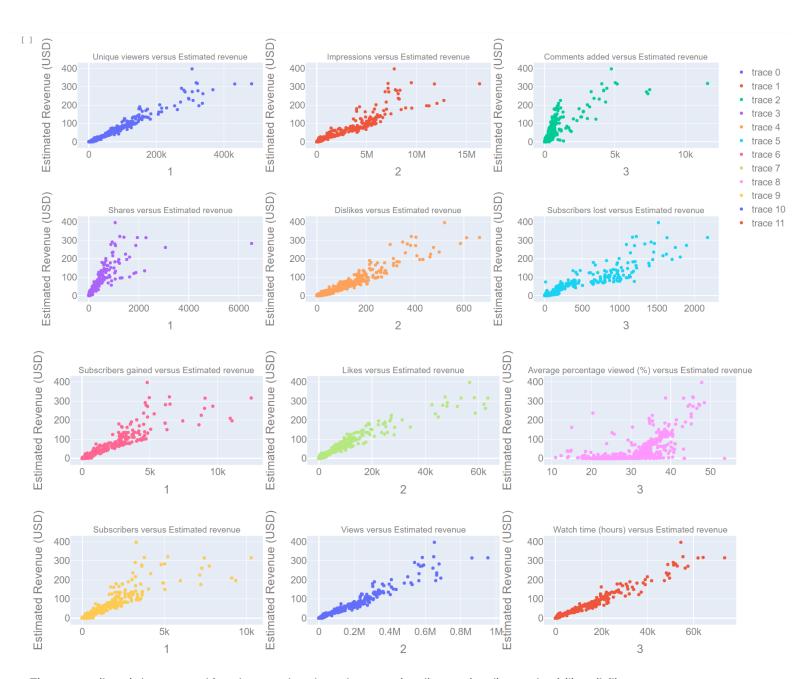


```
[ ] corr matrix = df.corr()
    corr_values = corr_matrix['Your estimated revenue (USD)'].drop('Your estimated revenue (USD)')
    <ipython-input-670-57ea96d97aac>:1: FutureWarning:
    The default value of numeric_only in DataFrame.corr is deprecated. In a future version, it will default to False. Select only valid columns or specify the value of numeric_only to si
  Finding the correlation between the target attribute & the other attributes:
       plt.figure(figsize=(7,6))
       sns.barplot(y=corr_values.index,x=corr_values)
       plt.show()
   С→
                Av-er-age views per view-er
                          Unique view-ers
        Im-pres-sions click-through rate (%)
                             Im-pres-sions
                        Com-ments ad-ded
                                   Shares
                    Likes (vs. dis-likes) (%)
                                  Dis-likes
                          Sub-scribers lost
                       Sub-scribers gained
                                     Likes
         Av-er-age per-cent-age viewed (%)
                         Videos pub-lished
                            Videos ad-ded
                              Sub-scribers
                                    Views
                        Watch time (hours)
                                   month
                                      day
                                     year
                                            -0.4
                                                     -0.2
                                                               0.0
                                                                                  0.4
                                                                                            0.6
                                                                                                      0.8
                                                                                                               1.0
                                                                Your es-tim-ated rev-en-ue (USD)
       [ ] def get_correlated_attributes(df, target_var, threshold):
               # get the correlation matrix
               corr_matrix = df.corr()
               \ensuremath{\text{\#}} get the correlation values for the target variable
               corr_values = corr_matrix[target_var].drop(target_var)
               \# filter the attributes by the correlation threshold
                correlated_attrs = corr_values[corr_values >= threshold].index
                # return the list of correlated attributes
               return correlated_attrs
       [ ] z_pos=get_correlated_attributes(df,'Your estimated revenue (USD)',0.6)
           <ipython-input-672-054fbbdc8730>:3: FutureWarning:
           The default value of numeric_only in DataFrame.corr is deprecated. In a future version, it will default to False. Select only valid columns or specify t
           4
       [ ] print(z_pos)
           'Watch time (hours)'],
                 dtype='object')
           def get_correlated_attributes(df, target_var, threshold):
                # get the correlation matrix
                corr_matrix = df.corr()
                # get the correlation values for the target variable
```

corr\_values = corr\_matrix[target\_var].drop(target\_var)

Is the target variable linearly dependent on the most important features? Let's check out how these features affect the target variable.

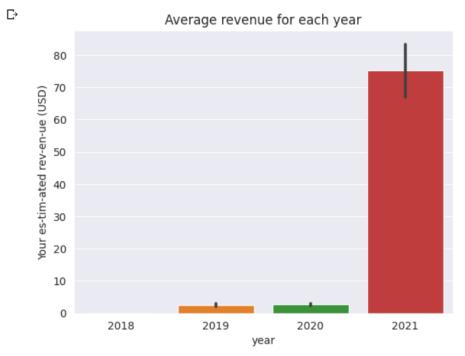
```
def plot_in_grid(z, df):
         fig = make_subplots(rows=4, cols=3, subplot_titles=z + ' versus Estimated revenue')
trace = go.Scatter(x=df[col], y=df['Your estimated revenue (USD)'], mode='markers')
         row = (i // 3) + 1
         col = (i \% 3) + 1
         fig.add_trace(trace, row=row, col=col)
         fig.update_xaxes(title_text=col, row=row, col=col)
         fig.update_yaxes(title_text='Estimated Revenue (USD)', row=row, col=col)
    fig.update_layout(
         height=1200,
         font=dict(
              family='Arial',
              size=18,
              color='#7f7f7f'
         margin=dict(
              1=50,
              r=50,
              b=50,
              t=80,
              pad=0
    )
    fig.show()
plot_in_grid(z_pos,df)
```



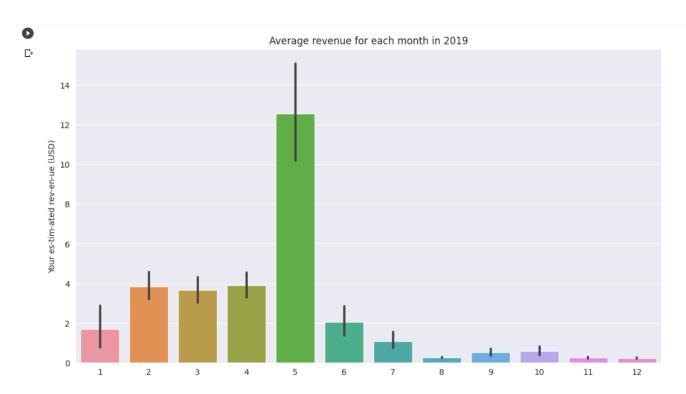
The revenue linearly increases with an increase in unique viewers, subscribers, subscribers gained, likes, dislikees, views, shares & impressions. However there is a non-linear change in the estimated revenue with respected to the percentage viewed going upto 400 illion dollars.

#### Average revenue per year:

```
[ ] sns.barplot(x='year',y='Your estimated revenue (USD)',data=df)
plt.title('Average revenue for each year')
plt.show()
```

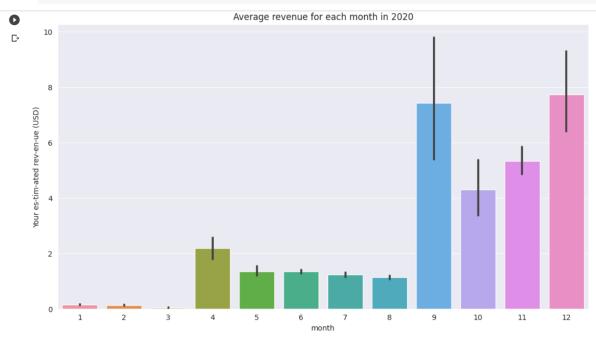


```
[ ] df1=df[df['year']==2021]
    df2=df[df['year']==2020]
    df3=df[df['year']==2018]
    df4=df[df['year']==2019]
[ ] plt.figure(figsize=(13,7))
    sns.barplot(x='month',y='Your estimated revenue (USD)',data=df4)
    plt.title('Average revenue for each month in 2019')
    plt.show()
```



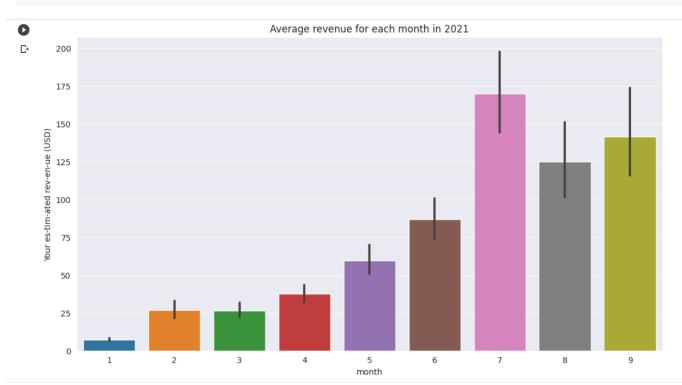
December had the maximum revenue earning during the year 2020 & March saw the least amount of earning.

```
plt.figure(figsize=(13,7))
sns.barplot(x='month',y='Your estimated revenue (USD)',data=df1)
plt.title('Average revenue for each month in 2021')
plt.show()
```



May had the maximum revenue earning during the year 2019 & December saw the least amount of earning.

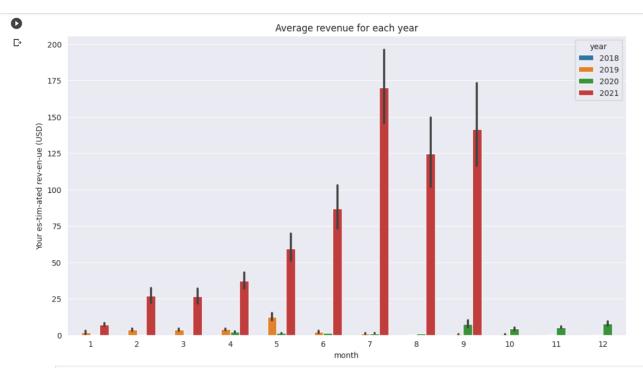
```
[ ] plt.figure(figsize=(13,7))
    sns.barplot(x='month',y='Your estimated revenue (USD)',data=df2)
    plt.title('Average revenue for each month in 2020')
    plt.show()
```



July had the maximum revenue earning during the year 2021 & January saw the least amount of earning.

▼ Monthly comparison of average revenue of the years:

```
[ ] plt.figure(figsize=(13,7))
    sns.barplot(x='month',y='Your estimated revenue (USD)',hue='year',data=df)
    plt.title('Average revenue for each year')
    plt.show()
```

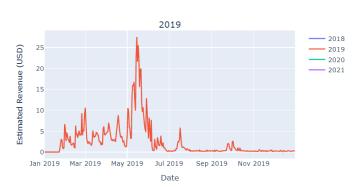


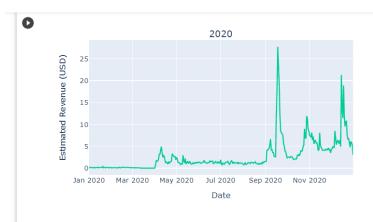
## ▼ Revenue trends over the years:

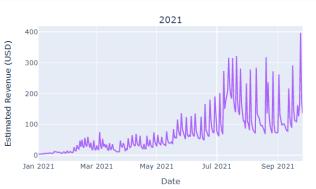
```
[ ] def plot_in_grid(df1, df2, df3, df4):
        fig = make_subplots(rows=2, cols=2,
                            subplot_titles=('2018','2019','2020','2021'))
        fig.add_trace(go.Scatter(x=df3['Date'], y=df3['Your estimated revenue (USD)'],
                                 mode='lines', name='2018'), row=1, col=1)
        fig.add_trace(go.Scatter(x=df2['Date'], y=df2['Your estimated revenue (USD)'],
                                 mode='lines', name='2020'), row=2, col=1)
        fig.add_trace(go.Scatter(x=df1['Date'], y=df1['Your estimated revenue (USD)'],
                                 mode='lines', name='2021'), row=2, col=2)
        fig.update_xaxes(title_text='Date', row=1, col=1)
        fig.update_xaxes(title_text='Date', row=1, col=2)
        fig.update_xaxes(title_text='Date', row=2, col=1)
        fig.update_xaxes(title_text='Date', row=2, col=2)
        fig.update_yaxes(title_text='Estimated Revenue (USD)', row=1, col=1)
        fig.update_yaxes(title_text='Estimated Revenue (USD)', row=1, col=2)
        fig.update_yaxes(title_text='Estimated Revenue (USD)', row=2, col=1) fig.update_yaxes(title_text='Estimated Revenue (USD)', row=2, col=2)
         fig.update_layout(height=800, width=1200, showlegend=True)
         fig.show()
```









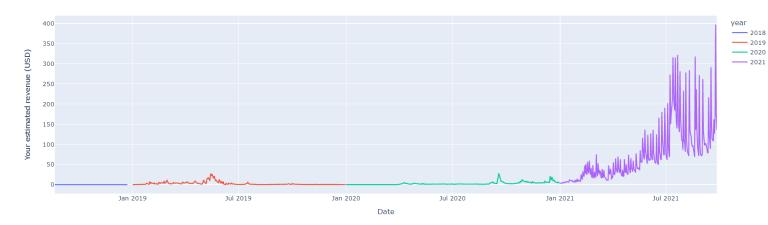


The above plots show the trend of revenue over the years. There is a spike in the mid 2019. In 2020, the revenue

▼ saw a considerable increase from September to December. In 2021 there is a constant increase in revenue with time.

[ ] px.line(df, x='Date', y='Your estimated revenue (USD)',title='Trend of revenue over the years',color='year')

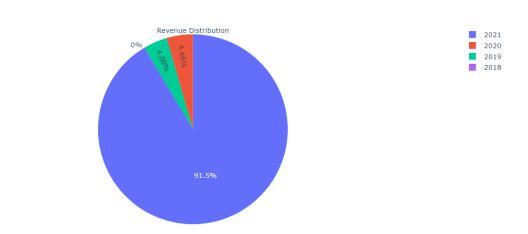
Trend of revenue over the years



# Revenue distribution over the years:

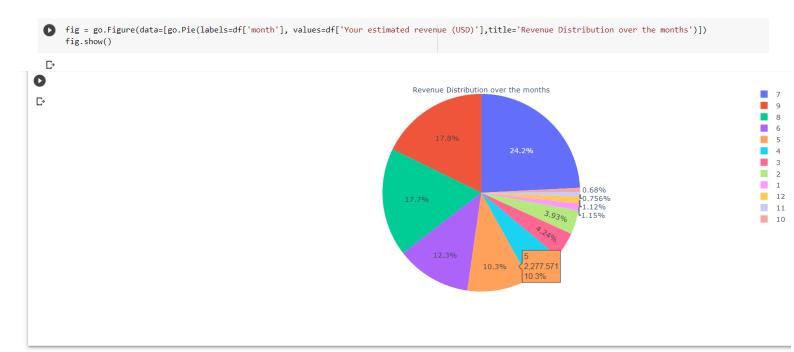


₽



Maximum revenue generation has occured in 2021 & it contributes to 91.5% of the total revenue generated.

#### → Distribution of revenue over the months:



From the pie chart, it can be inferred that maximum amount of revenue has been generated in July & September over the years. November & December have the least revenue generation.

### Insights from EDA:

1)The revenue linearly increases with an increase in unique viewers, subscribers, subscribers gained, likes, dislikes, views, shares & impressions.

However, there is a nonlinear change in the estimated revenue with respected to the percentag e viewed going up to 400 million dollars.

- 2)May had the maximum revenue earning during the year 2019 & December saw the least amount of earning.
- 3)December had the maximum revenue earning during the year 2020 & March saw the least amount of earning.
- 4)July had the maximum revenue earning during the year 2021 & January saw the least amount of earning.
- 5)The above plots show the trend of revenue over the years. There is a spike in the mid 2019. In 2020, the revenue saw a considerable increase from September to December. In 2021 there is a constant increase in revenue with time.
- 6)Maximum revenue generation has occured in 2021 & it contributes to 91.5% of the total revenue generated.
- 7)From the pie chart, it can be inferred that maximum amount of revenue has been generated in July & September over the years. November & December have the least revenue generation.

# **CHAPTER 3: DATA MODELLING**

## Algorithm:

#### I. Random forest:

Reason for selecting random forest:

- 1) Random forest is used over any other linear model since all the features were not linearly dependent on the target variable. Hence, using a linear model would not have been a suitable choice in this case.
- 2) Since the data is imbalanced using Random Forest is preferred over any other technique.

### II) XG Boost Regressor:

Reason for selecting XG Boost Regressor:

- 1)XG Boost Regressor is selected since it combines all weak learners & sequentially learns from the errors made by the weak learners to build a robust model.
- 2)XG Boost Regressor performs the task of feature selection on its own which further makes it an appropriate model of choice in the regression problem given in this case.
- 3)XG Boost Regressor can handle both linear and nonlinear relationships between the input features and the output variable. It uses a combinati on of decision trees and gradient boosting to capture complex relationships between the in put features and the output variable.

#### III) SVM:

Reasons for choosing SVM:

- 1) SVMs can effectively handle non-linear data by mapping input features to a high-dimensional space and finding a hyperplane that separates data points with the largest margin.SVMs can be effective on small to mediumsized datasets, as they are less prone to overfitting and can generalize well to new data points.
- 2) SVMs are suitable for regression tasks that require good generalization to new data, as they have good generalization capabilities.
- 3) 3)SVMs are relatively robust to outliers in the data, which helps to improve the accura cy and robustness of the model.

# Result Analysis:

#### I. Random Forest:

1) R2 Score: -0.5931

Negative R2 Score signifies that the model does not capture a significant amount of varience. Hence, choosing another model will be an appropriate choice in this case.

2) Mean Squared Error: 1840.69713) Mean Absolute Error: 34.6073

#### II. XG Boost:

1) R2 Score: 0.7570

This is a good r2 score & the model captures a significant amount of varience. Hence, it will generalise well even on unseen data to give significant results.

2) Mean Squared Error: 1052.81853) Mean Absolute Error: 24.1028

## III. SVM:

1) R2 Score: -2.4453

Negative R2 Score signifies that the model does not capture a significant amount of varience. Hence, choosing another model will be an appropriate choice in this case.

2) Mean Squared Error: 2276.79193) Mean Absolute Error: 33.2934

### Comparison of MSE & MAE of all 3 models:



Model chosen: XG Boost Regressor

R2 score of regressor: 0.7570 MSE of regressor:1052.8185 MAE of regressor: 24.1028

# **CHAPTER 4: CONCLUSION**

- 1)The above plot compares the mean squared error & mean absolute error of the models. XG Boost has the least mean squared error & mean absolute error which indicates that it is a better regressor & is better suited for predictive analysis.
- 2)The XG Boost model has achieved a high R2 score, indicating that it is able to capture a significant amount of variance in the data, enabling it to effectively generalize to unseen data.
- 3)Conducting hyperparameter tuning in XG Boost helped to identify the optimal set of parameters for maximising the R2 score, thereby improving the model's ability to generalise to unseen data and providing superior results.

# Future scope:

- 1) The future direction of this project involves fine-tuning the model on various categories of YouTube content to provide tailored insights based on the type of content produced by Youtubers.
- 2) The objective is to develop a recommendation system that enables Youtubers to form lucrative collaborations and further monetise their content.
- 3) The aim is to assist Youtubers in determining the optimal time to release a video based on its content to maximise monetisation.
- 4) The goal is to predict the type of content that holds the most promise for a particular age group within a given audience.

#### Colab link:

https://colab.research.google.com/drive/1XK2f3vBINhJI9nW5d2VMgrIy4TygpHRK