



Benzel & Partners
INVESTMENT HOLDINGS



Benzel & Partners
INVESTMENTS (PTY) LTD



CORPORATE PROFILE

ABOUT BENZEL AND PARTNERS INVESTMENT HOLDINGS (BPIH)

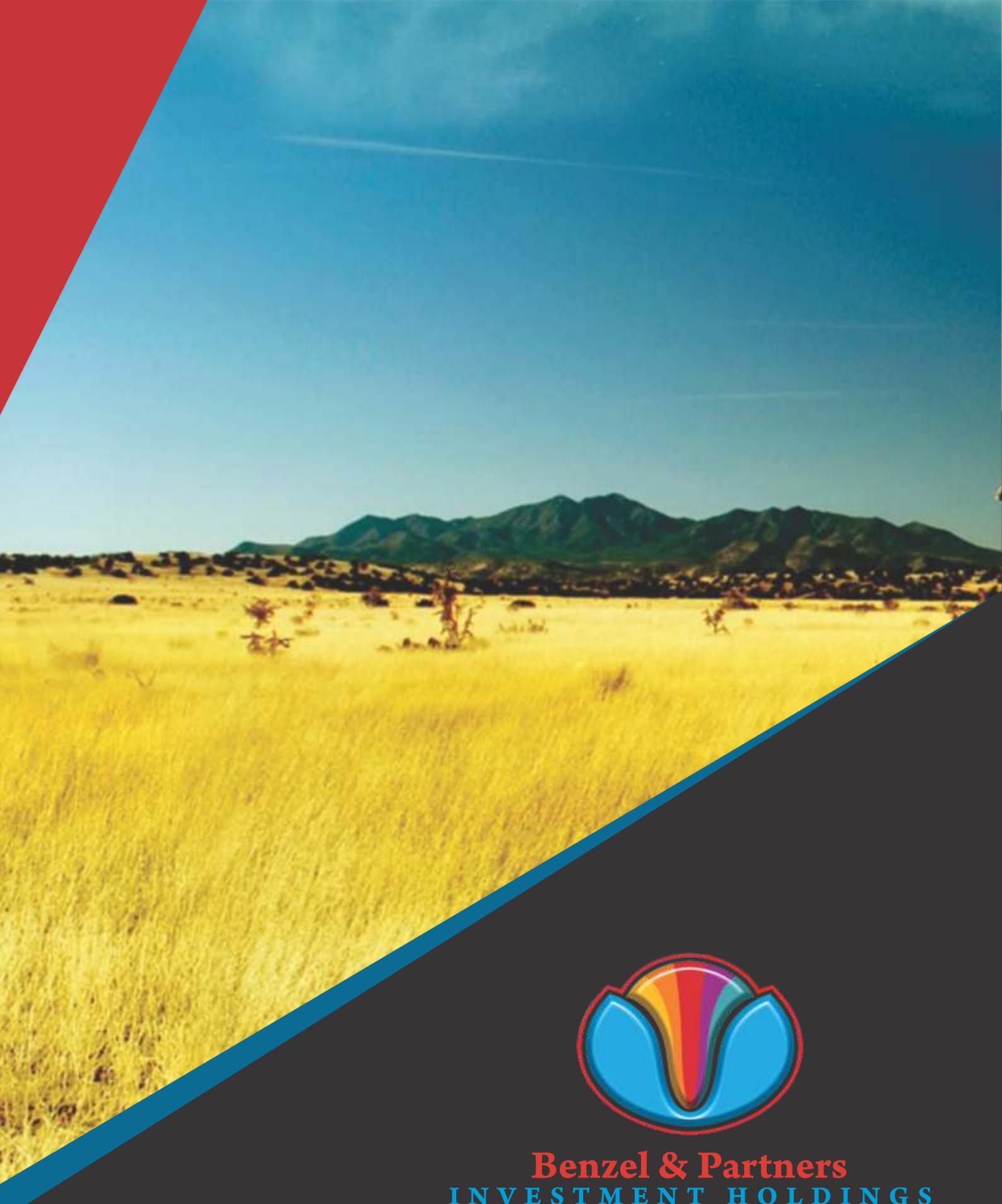
Benzel and Partners Investment Holdings (BPIH), a Namibian privately owned company with a hundred percent Namibian ownership was established in 2008 as a close cooperation with a registration number CC2008/3029. Due to the growth and demands of the business, it was changed to a proprietary company (Pty) Ltd in 2011 with a registration number 2011/0270. In 2012 it was eventually converted into a holding company with a proven track record in the fields of Technology, Construction, Consultants, Manufacturing, Import and Export, General supplying of various products from domestic, industrial to commercial, with all these different portfolios falling under its subsidiaries, namely Benzel and Partners Investments(Pty)Ltd, B.P.I Supplies Cc, B.P.I Technologies Cc, B.P.I Construction Cc, B.P.I Consultants Cc and B.P.I Energy Solutions (Pty) Ltd.

Operating in different socio economic and political environment with an exceptionally demanding market where an attitude of innovation, integrity and diligence is permanently required, BPIH has been successful in launching state of the art products, services and solutions meeting its customer's stringent requirements.

This therefore calls for significant investments in research and development, ensuring that emerging technologies and techniques are consistently incorporated in new products and service delivery.

Striving to achieve excellence in its domain of activities, BPIH has supplied products and services over the years in its domestic market. BPIH has a competitive and innovative character as well as the flexibility to supply products and services tailored to meet our customers' specific requirements. We are a company committed to provide full customer satisfaction. Being proud of having developed long lasting relationship with our international partners and clients, we are a company geared to face the challenges of the future with optimism and confidence, where we are prepared to go an extra mile.

A lot of companies have ignored business ethics and good corporate governance in their bid to make quick profits, yet at BPIH we thrive to give a service beyond our client's expectation. Our belief is based on the fact that a satisfied customer is the basis of our growth.



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**ABOUT BENZEL AND PARTNERS
INVESTMENT HOLDINGS (BPIH)**

COMPANY OVERVIEW

The company is manned by highly qualified individuals who have diverse knowledge, expertise and experience in business and IT world. Integrity, quality and innovation are the characteristics that distinguish us as a leading company. Our goal is to provide a higher level of service than is found in any other company. We consistently bring superior craftsmanship and thrive to meet our customers' needs and demands through our quest for efficiency and effectiveness.

We pay close attention to the fine details while thriving to deliver cost effective service to our clients on a long term basis. We need to develop a client relationship which is as important as the jobs themselves. We pay utmost attention to our service delivery and projects from start to finish.

Apart from our prominent position in the market, we boast of a wide pool of technical and strategic partners with an international orientation which further substantiate our ability to handle projects of any size and magnitude with unparalleled proficiency. Our team understands the importance of quality in all aspects of the business and pledges to deliver a quality service to your door step that will not only meet but exceed your expectations.



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COMPANY OVERVIEW

COMPANY DIRECTORS/MANAGEMENT PROFILE

Mr.B.U.ZAARUKA- THE CHIEF OPERATIONAL DIRECTOR

Mr Zaaruka holds a diploma in business computing from the polytechnic of Namibia with a credit in business computing as well as civil engineering. He is an international certified Information Technology professional and an information technology specialist. The above specialities and his experience in the business world give him an upper hand and a greater advantage to set up the turnaround strategy of the holding company. Combining the above and his visionary leadership Mr Zaaruka will contribute immensely and exceedingly in improving the national infrastructure, information technology and business development to make sure that vision 2030 is met in Namibia.

He is the founding Chief Operational Director. He is responsible for the growth and diversification of the company since its start up. He brings in in-depth experience in the technology industry which includes information technology. He is responsible for the operation, marketing, business development and portfolio management.

He worked for the polytechnic of Namibia as a PC technician since 2005. In 2006 he worked for Bank Windhoek as a PC technician again. In 2008 he became systems Administrator at Cyan (Pty) Ltd a company which developed out of Bank Windhoek.

A native of Namibia, Mr Zaaruka has an extensive background in Namibia's social and economic programs, investments in the country as well as import and export.

He is a respected businessman among his peers, and is in partnership with various international business development and manufacturing companies as well as local small business enterprises all for the uplifting of the Namibian economy.



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**COMPANY DIRECTORS /
MANAGEMENT PROFILE**

MISSION STATEMENT

BPIH strives to be the most complaint company in service and product delivery, consistently adapting and stay ahead of new technologies, ensuring adherence to all legislation and market trends and providing a superior and risk free product and service to our clients.

VISION

To be a market leader in product and service delivery

We intend to achieve this by:

Identifying and anticipating our product and service delivery needs and wants and create a product range that exactly matches the needs of our clients

Applying business acumen, experience and knowledge to help our customers build their business.

By ensuring state of the art technology that enhances efficiency and effectiveness in solving our client's problems

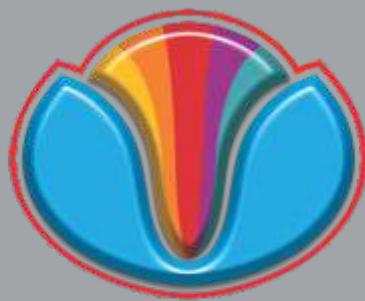
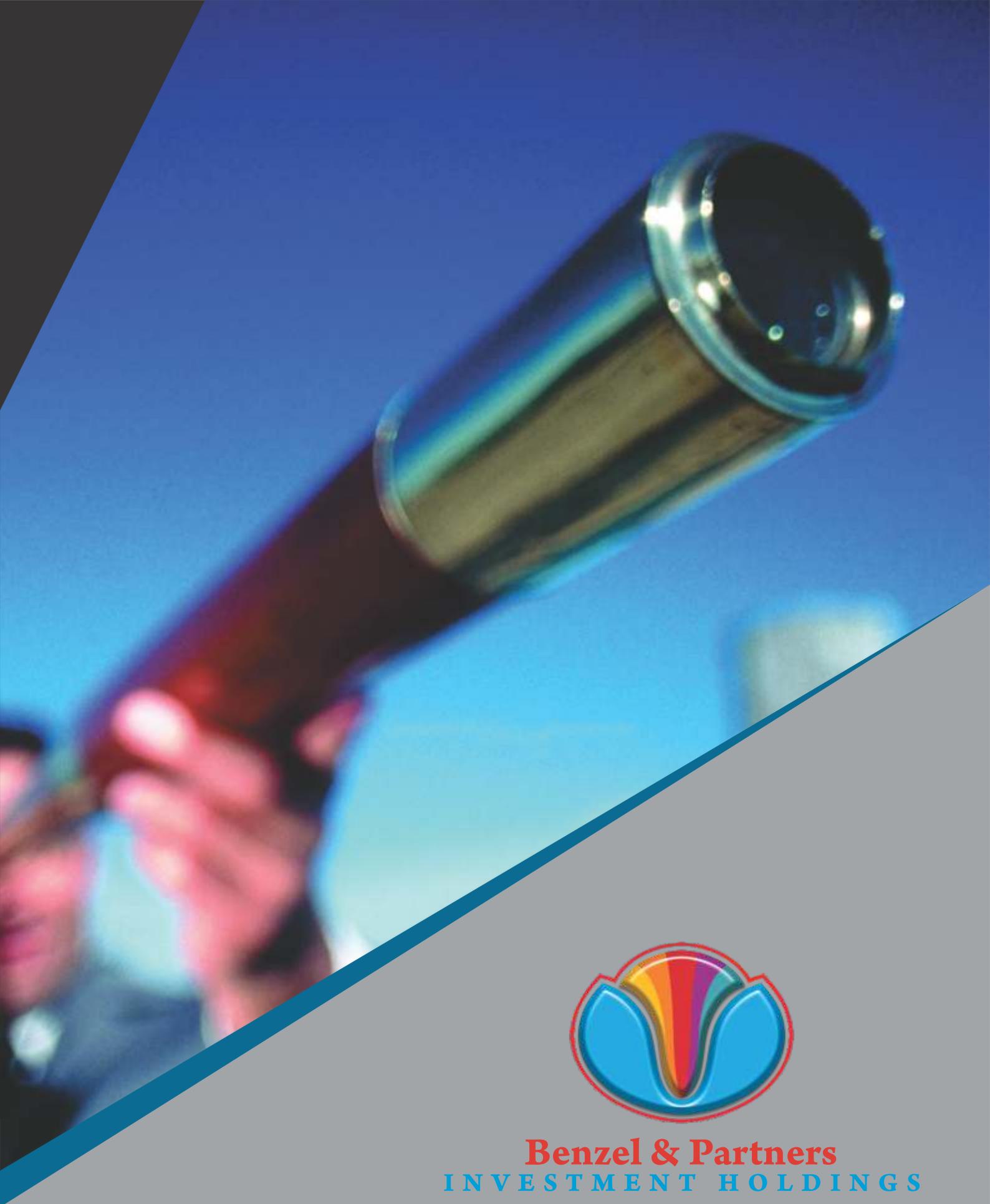
By employing, training and retaining highly qualified, skilled and competent staff with personal commitment.

By developing a product/service mix that enhances a mutual relationship with our clients.

VALUES AND GUIDING PRINCIPLES

We put our clients first and try to make a long term commitment to quality, reliability, efficiency and effectiveness.

We believe that effectiveness towards customer satisfaction is the essence of our growth.



Benzel & Partners
INVESTMENT HOLDINGS

**MISSION, VISION,
VALUES AND GUIDING PRINCIPLES**

BENZEL AND PARTNERS INVESTMENTS (PTY) LTD

Benzel and Partners investments (Pty) Ltd a subsidiary of BPIH with registration number 2011/0270, has a long history of buying, supply and delivery of various products from domestic, industrial to commercial products. It is also involved in construction, information technology, manufacturing, import and export of various goods with different size and magnitude, general consultants, printing and other related services.

For its successful undertaking of the projects we consistently use business acumen, experience and knowledge to help our clients build their business.

Benzel and partners is among the wholly owned Namibian companies adhering to good corporate ethics. It is in good standing with social security commission and the receiver of revenue. It is also registered with equity commission, SME and Namibian preferential procurement corporation.

We are also a representative and a local partner of various international companies including Marce Firefighting Technology and Chadda Power. This association has seen us deliver and supply Firefighting trucks to the Ministry of regional, local housing and rural development, Namibian Airports Company and City of Windhoek fire department. Under this association with international companies we have also brought in IMISON WALLING TECHNOLOGY in the construction industry, which is a first of its kind in Namibia. Benzel and Partners Investments (Pty) Ltd through BPI Energy Solutions (Pty) Ltd, where it has a 100% controlling stake, is owning 5MW through an SPV called Ejuva One Solar Energy (Pty) Ltd situated in Gobabis town, Omaheke Region. Benzel and Partners Investments (Pty) Ltd is also a developer and a shareholder in Ejuva One Solar Energy

(Pty) Ltd. This is one of the life time landmark milestone project which has been tirelessly achieved with an endless benefits to our country. We have been also involved in many projects from organizations and parastatals some of them being Telecom Namibia, Parliament of the republic of Namibia from both houses that is national assembly and national council, construction of Oshakati hospital nuclear medical building, supply and delivery of networking and installation of information communication technology to the university of Namibia.

Over the years Benzel and Partners Investments (Pty) Ltd has developed a lasting relationship with its partners and customers which continuously and further brings it to the lime light of Namibian market.



**Benzel & Partners
INVESTMENTS (PTY) LTD**

BPI TECHNOLOGIES CC

A subsidiary of BPIH which was incorporated in 2012 with registration number CC/2012/4903 is renowned with its punctuality to deadlines and delivery periods. B.P.I Technologies has a vast and recognized experience in delivering and supplying of various information technology products, software development, information technology consultants, security management system, installation, networking and related services.

It is a company with highly qualified information technology professional specialist staff. Information communication technology plays a vital role in our day to day running of activities as the world is becoming a global village. To cope with such demands B.P.I Technologies is offering state of the art products and services specifically designed to automate and integrate all the ICT of a world standard.

We have undertaken big projects in the Ministry of Defense In supplying and installation of laptops and related products, and another milestone achieved for the Adult Education Information Management system (AEIMS) Project for the Ministry of Education. This project enabled the Directorate of Education to achieve its strategic goals.

B.P.I Technologies will go on providing information communication technology for excellent performance. In order to undertake the above with diligence we have become EID local representative, a company from Portugal which specializes and majoring in field communications, tactical network solutions, naval communications, digital intercoms, military messaging and systems integration.

Teaming with our partners B.P.I Technologies offers turnkey solutions, tailored to specific customer requirements and including not only the communications and information technology components of such solutions but also civil works and other specifically required components.

BPI Technologies is also involved in three major projects at MTC. These are, Consultancy and integration services for the enterprise data warehousing (EDW), Supply, Delivery and Installation of the Revenue Assurance and Fraud Detection and Management System and Provision of a SS7 Signalling, Diameter and SMS Firewall.

In addition to this, BPI Technologies prides itself as having some of the most skilled engineers in the field of Network Design, Implementation, Operations and Maintenance as well as Data Center, Disaster Recovery Site design and Implementation. Furthermore, BPI Technologies has Microsoft certified specialists that handle Microsoft Exchange and Microsoft Active Directory and other LDAP implementations and maintenance.

Being driven by an attitude of continuously innovating, BPI Technologies has successfully ventured into vehicle tracking, fuel, oil and fleet management. To date we have managed a fleet of 300 vehicles with vehicle tracking and fuel management devices for City of Windhoek

Fleet management refers to all actions that need to take place to keep a fleet running efficiently, on time, and within budget. It is used by fleet managers to monitor fleet activities and make decisions about proper asset management, dispatch and routing, and vehicle acquisition and disposal. Fleet management helps to ensure that a fleet is meeting compliance requirements, continuously improving efficiencies and reducing costs. GPS tracking involves a network of satellites that triangulate a trackable device's location, movement, and speed. These trackable devices are installed in vehicles or can be held in your hand like a cell phone.

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FLEET MANAGEMENT

- Asset Management
- Next service alert and reporting
- Vehicle information data management
- Works or purchase order management
- Repair and maintenance history report management
- Inspection management and maintenance scheduling
- Vehicle pool management
- Dispatch management
- Vehicle usage reports
- Provide booking alerts for repairs and services (when a vehicle needs to be serviced, when the vehicle was booked in and once the repair or service is complete)
- Vehicle activity report and Driver vehicle usage
- Fleet replacement and lifecycle management

TRACKING

- Enable the Client to perform and track vehicle related information
- Excessive idling, After hours' vehicle use
- Accident tracking
- Mapping replay, Real time alerts and Routing
- Mobile APS and Real time GPS Tracking
- Maintenance tracking
- Kilometres Tracking
- Tools and accessories tracking
- Maximum and posted speed limit violations
- Customizable notifications like:
 - o Shifts and Geo-Fence Violation
 - o Harsh Breaking

FUEL MANAGEMENT

- Control Fuel Waste /fuel management
- Manage expenditures and income reports (EI)
- Automation fuel, oil and lubricant management



BPI
TECHNOLOGIES

BPI SUPPLIES CC

A subsidiary of BPIH, it was incorporated in 2012 with registration number CC/2012/5012. B.P.I Supplies has a unique expertise in delivery and supply of various products. Our expertise ranges from import and export, trading, supply and delivery of various products, and other related services.

B.P.I Supplies CC understands that material supplies are a catalyst for economic growth. Material supplies ensures that our primary industries are functional and operate smoothly, thus ensures optimal production.

We at B.P.I Supplies CC have taken up the challenge and have made a strategic decision to operate in both the upstream and downstream in terms of exploring all the avenues in the economy. We consistently seek to engage and partner up with capable local, regional and international partners in order to cater for the ever increasing demand for materials and various products in our economy.

Having been recognized by many organizations as the best preferred supplier, we do not hesitate to mention these organizations such as Ministry of education and Kunene regional council where we have supplied promotional and corporate wear, We have also supplied Fencing materials to the Ministry of Agriculture, Water and Forestry.

We are in good standing with social security commission and the ministry of finance with all the certificates from SME, Employment equity and Namibian preferential procurement corporation.

The know how in the field of supply and delivering of various products enables B.P.I Supplies to offer products fully compliant with the customer's specifications.



BPI
SUPPLIES

BPI CONSULTING CC

B.P.I Consultants was founded in 2012 with registration number CC/2012/4902. It is also another arm of BPIH which specializes in providing professional advice to client companies.

It is manned by highly qualified consulting team in various fields including finance, accounting, information technology, human resources, corporate advisory services and other related services.

The subsidiary came into being after evaluating the need for the provision of offering training to the end user after delivery and supply of our products hence reduction in maintenance cost because of lack of technical know-how to the end user.

We are not limited only to providing service to where we would have supplied our products, but open to the whole economy including all government ministries.

We have provided consultants services to UIS village council for the compilation of financial statements. We are looking for a bright future in the consultant's services as we have a qualified and an experienced team in this field.

The company complies with all statutory regulations both from social security commission and the receiver of revenue, with SME certificates and employment equity.



BPI
CONSULTANTS



BPI
CONSTRUCTION

THE TABLE BELOW SHOWS A LIST OF PROJECTS OF WORKS CURRENTLY AT HAND UNDER THE HOLDING COMPANY AS AN SME

These are the services/products we provided to the Government of Namibia through its line ministries and regional councils during the last two years.

NAME OF PRODUCT OR PROJECT	REFERENCE PERSON CONTACT DETAILS	TOTAL PROJECT VALUE (N\$)	DATE TO BE COMPLETED
5MW - Ejuba One Solar Energy (Pty) Ltd in Gobabis, Omaheke Region	Paulina liyambo +264 61 205 2780	The Electricity is Metered on a Monthly basis for 25 Years and billed to Nampower	Commercial Operation Date: September 2017. To Operate from September 2017 to August 2042 Renewable.
Consultancy and Integration Services for Enterprise Data Warehousing for MTC	Effaishe Nghiidhipa +264 61 280 2134		In Progress
Supply, Delivery and Installation of the Revenue Assurance and Fraud Detection and Management System	Effaishe Nghiidhipa +264 61 280 2134		In Progress
Signalling, Diameter and SMS Firewall to MTC	Bertha Nangombe +264 61 280 2134		2024
Supply, Implementation, Testing, Training and Maintenance of Fraud management system for Telecom Namibia	Petrus Kanana Tel: +264 61 201 9211		In Progress
Supply, Delivery, Commissioning and Implementation of a Fully-Fledged Integrated Vehicles Tracking, Fuel, Oil and Fleet Management System	A.N. Kapelwa Tel: +264 61 290 2614		In Progress

THE TABLE BELOW SHOWS A LIST OF THE PROJECTS OF WORKS SATISFACTORILY PERFORMED UNDER THE HOLDING COMPANY AS AN SME

These are the services/products we provided to the Government of Namibia through its line ministries and regional council.

PROJECT	REFERENCE PERSON CONTACT DETAILS	TOTAL PROJECT VALUE (N\$)	DATE COMPLETED
Supplying and delivery of fire fighting vehicle - Ministry of regional and local housing	Ms. Kadedu Tel: 061 297 5111		June 2012
Supply and Delivery of Computer Equipment - Ministry of Defense Forces	BRIG. GEN T.S. Namupala Tel: 061 204 9111		December 2014
Oshakati State Hospital Nuclear Medical Building	Novo Zhou Cell: 081 128 8948		April 2012
Supplying and delivery of corporate wear and promotional material - Parliament of Namibia National council and national assembly	Mr. B. Riruko Cell: 081 232 8893		February 2014
Kunene Regional Council: Supply and delivery of corporate wear	Ms. Rivonia Brandt Cell: 081 350 2353		November 2013
Namibia Airports Company- Supply and delivery of fire fighting vehicles and related equipment	L.D. Tuukondjele Norman Pule Tel: 061-295 5603 / 5133		October 2014
University of Namibia: Themes (Home page, Faculty, Search, Generic) CMS Setup and Installation, Style Guide, Project Management. Implementation, Training, Workflow client application, Workflow engine and Process Definition	Mr. T. Hamata Cell: 081 127 1478		October 2015
Ministry of Agriculture, Water and Forestry- Supply and Delivery of Fencing material to the Government.	Dr A. Samkange Tel: 061 231 805 ext 117		December 2015

Nored - Supply & Delivery of IT Equipment	Mr. M. Katire Cell: 081146 1091		April 2016
Supply and Delivery of Promotional Items to Ministry of Rural and Urban Development	Mr E. Nafele Tel: 081127 2768		August 2016
Supply and Delivery of solar Battery strings to MTC	Mr Salome Mtuleni Tel: 081100 2186		September 2016
Adult Education Information Management System(AEIMS) Project for the Ministry of Education	Ms Matengu Tel: 061293 341		February 2017
Construction of Rural Toilets in Otjozondjupa Region in Omatako Constituency at Otjongombe and Ouhave	V. Tjikuzu +264 67 303 702		September 2017
Construction of Boundary Walls at Walvisbay Cemetery-Walvisbay Municipality	Johan Landers Cell: 081129 8876		October 2017
Introduction to Junos, Training for Juniper Certified Network Associate and introduction to Juniper firewall at the Office of the Prime Minister	Victor Nghifindaka Cell: 081124 4421		September 2019
Introduction to Junos, Training for Juniper Certified Network Associate and introduction to Juniper firewall at the Office of the Prime Minister	Erastus Amutanya Tel: 061287 9111		September 2019
Design, Construction and Commissioning of a Fire Station for Omuthiya Town Council	Ms M. Nuugonya Tel: 065 244 700		September 2019

Supply and deliver of top of the rack switches to MTC	Bertha Nangombe Tel: +264 61 280 2134		June 2020
Supply and deliver of Palo Alto Firewall to UNAM	T. Hamata Cell: +264 81 127 1478		September 2021
Systems Data Migration Assurance Services for MTC	Jacky Husselman Tel: +264 81 888 2399		January 2022
Cloud Networking and SBC Integration Services for MTC	Heiko Seiler Tel: +264 81 888 2683		January 2022
One year subscription and Installation of two outer firewall licenses and professional services to restore Government services	Erastus Amutanya Tel: 061 287 9111		March 2022
Redesign and configuration of data centre phase 1 & 2 at Office of the Prime Minister and supply and deliver of switches	Erastus Amutanya Tel: 061 287 9111		March 2022
BSS Cutover Assurance, Consultancy Services for MTC	Daniel Mbidi Tel: +264 81 888 2079		October 2022
Supply and deliver of various Juniper equipment to Telecom Namibia	L. Hiwilepo Tel: +264 61 201 211	To be supplied as per request	December 2022



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