



ICT Summit 2018

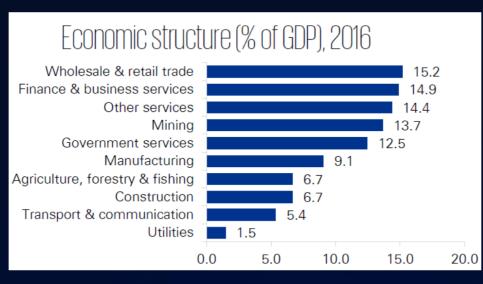
"Digital Transformation for an ICT smart Namibia"

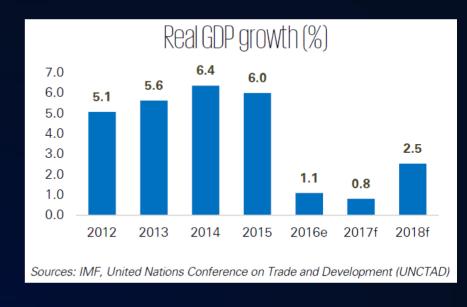
2018-10

1. Current Position

Namibia Macroeconomic Snapshot







Telecoms:

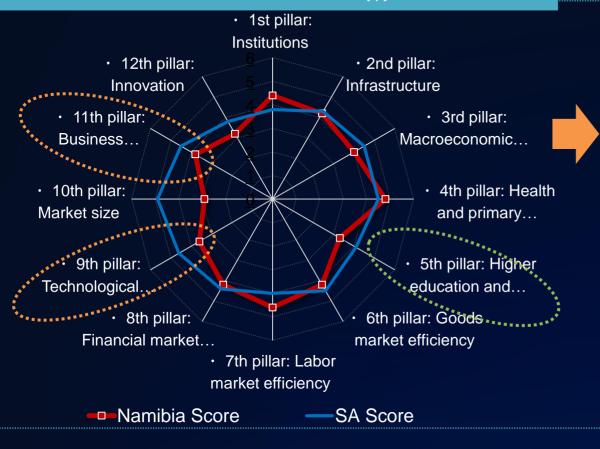
- 1st Africa 4G network
- 3/4G penetration 75%
- ARPU \$10,22
- Internet penetration 22.30%

- Population: 2.57 million (2017 WorldBank)
- GDP per capita: 5776.9 USD (2017 WEF GCI)
- An African success story built on **Diamonds**, **Uranium**, **Tourism** and Fisheries.
- Transport and Communication contributed 5.4% of GDP.

Source: GSMA, WorldBank

GCI: Top 3 Strategies for Namibia

2017 WEF GCI Rank: 84→90 (1) out of 138



Top3 GAP in GCI

Tech. Readiness	Rank	Score
Internet users (% pop.)	98	31
Fixed-broadband Internet subscriptions	102	2.2
Internet bandwidth (kb/s/user)	103	15.9
Business Sophistication		
Local supplier quantity	133	3.5
Value chain breadth	105	3.3
Education & Training	Rank	Score
Tertiary education enrollment rate gross %	117	9.3
Internet access in schools	112	3.4

——Source :WEF(2017)

WEF TOP10		
	Problematic	Weight
	Factors	
1	Access to financing	15
2	Inadequately educated workforce	14.4
3	Inefficient government bureaucracy	11.1
4	Corruption	10.6
5	Poor work ethic in national labor force	9.3
6	Insufficient capacity to innovate	7
7	Crime and theft	4.9
8	Tax rates	4.6
9	Inadequate supply of infrastructure	4.1
10	Inflation	3.6

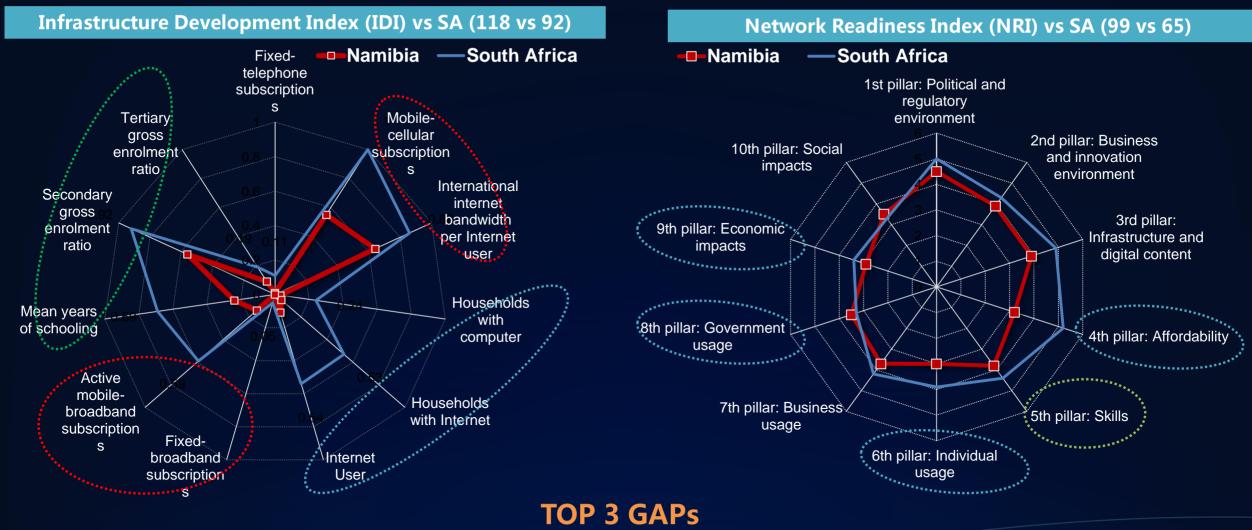
TOP 3 Factors

1. Gov. Bureaucracy Efficiency

2. Internet Usage and SME Innovation

3. Education &Training

ICT Development & Network Readiness Indexes: Top 3



1. Broadband (Fixed-/Mobile-) and Digital Connection

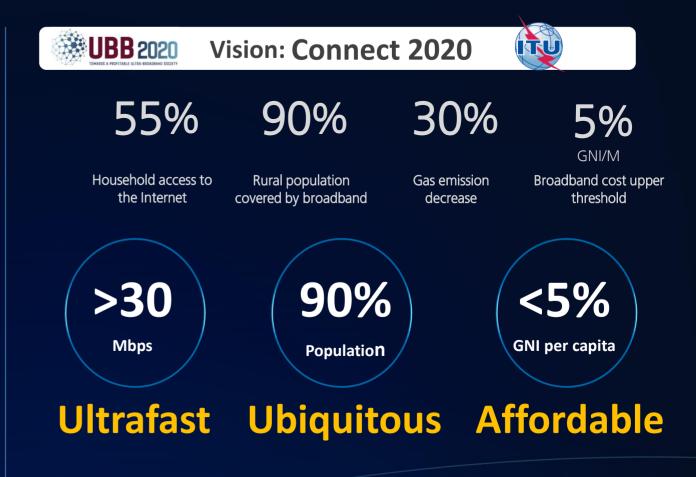
2. Internet Usage (Gov-/Household-)& Affordability

3. Schooling / Workforce Training

2. Strategy

Broadband is the foundation of ICT enabled Nation





Countries with National Broadband Plans (NBPs)

Source: Impact of broadband on the economy, ITU

National ICT Plan is Strategically and Consistent with NDP5&HPP

ICT Development Plan is aligned with Governments' Vision, NDP5 & HPP (Harambee Prosperity Plan)

"In the information age, ICT technology is playing an increasingly important role in the country's economic and social development and the improvement of people's livelihood. Leveraging ICT was important to further advance national development"

——President Hage Geinbob | 30 March 2018



Namibia Government Vision 2030 5th National Development Plan (2017-2022) Harambee Prosperity Plan (HPP) Communication Act No: 8 of 2009 Overarching ICT Policy 2009 Universal Access Service Policy 2013

ICT Ministerial KPI for 2020 Improve ITU IDI for Namibia: From 117 to 114



NBP: ICT FRAMEWORK LEGISLATION INFRASTRUCTURE ಹ REGULATOR PILLAR 1 PILLAR 2 PILLAR 3 **Supply Side Demand Side** SECURITY (NETWORK, USERS) LICY, GOVERANCE FRAMEWORKS (INCL. PLATFORM **PLATFORM MONITORING & EVALUATION)** PICDAF **PROVISIONING, BUSINESS & OPERATIONS** SUPPORT, ROLES & R ESPONSIBILITIES etc.

8

Huawei Technologies Co., Ltd. | 8

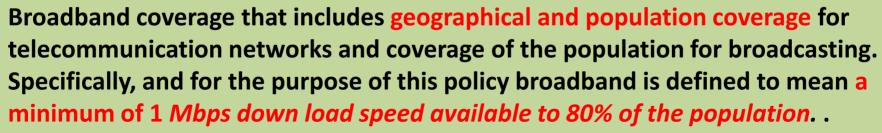
Namibia NBP Vision and Definition:



NBP Vision

An informed ICT smart Namibia





Policy Objectives:

- •To ensure universal access to broadband Infrastructure and services
- To promote development of content, applications and innovation,
- To support efforts aimed at capacity building and reducing digital divide,
- To provide an enabling environment for broadband deployment,

Namibia NBP Targets:

NBP Broadband Health **Public Schools Facilities Facilities** Users 2017 50% at 2Mbps 50% at 2Mbps 50% at 2Mbps 50% at 2Mbps 90% at 3Mbps 100% at 10Mbps 100% at 10Mbps 2020 100% at 10Mbps 50% at 100Mbps 80% at 100Mbps 80% at 100Mbps 100% at 10Mbps 2030 100% at 1Gbps 100% at 1Gbps 100% at 1Gbps 80% at 100Mbps

Namibia Policy Targets

The Republic of Namibia will endeavour to develop its broadband ecosystem according to its unique requirements but also taking into account regional broadband initiatives that have been approved at SADC level.



95% of population to be covered by broadband services by 2023

100% coverage to schools by 2022 to allow e-learning

90% coverage to health facilities to allow e-health by 2023;

50 institutions to have e-application content by 2030

100% Public Sector coverage to allow e-governance by 2020;

Survey to determine broadband demand gap in Public Institution

Broadband Affordability study to be conducted by 2023

of Awareness campaign carried out by 2023

National Broadband Committee to be fully established by 2020

E waste Policy to be completed by 2020

3. Achieving the Target

ICT Key Projects will Drive NDP Progress

5th National Development Plan (2017-2022) Namibia
Government Vision
2030

Harambee Prosperity Plan (HPP)

Smart Namibia

Operation & Maintenance

Digital Gov. & E-TAX **Public APP** (TAX/Proc/Public) VET(Vocational Training + DC & Cloud ICT Education (Edu./e-Gov) Education literacy Training) Backbone + Metro Fiber Backbone. Affordable. (Gov. Conn.) Reliable BB

Standard & Data Security

Base + Urgent Service based on ICT prepare for National Digitalization enhance NDP (Step1 & 2)

Key Proposals

Step 1: Infrastructure:

- 1. Connect Countrywide Fiber Backbone to support 80% connecting to public sectors, e.g. government, health facilities and schools.
- **2. DC & Cloud, supporting e-Gov** for bureaucracy efficiency and e-purchase for cost saving

Step 2: Strategies industries:

- **1. Safe city** enhance Cities/Nation public safety, and increase tourism.
- **2. e-Education/Training** system on cloud enable remote education for VET, workforce and public skill training, ICT literacy, for education cost down.
- 3. e-Health enable cost down of medical

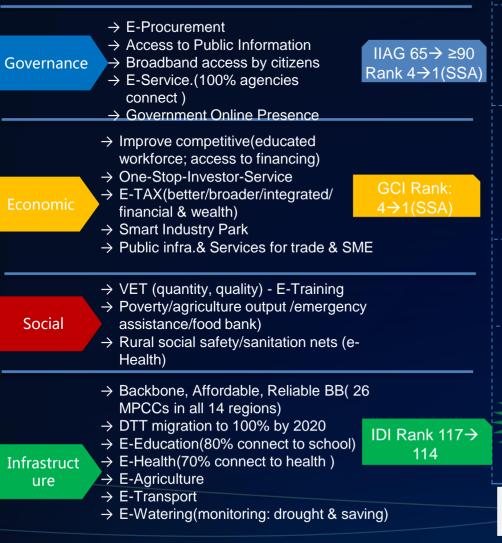
Step 3 & 4: Lively hood & National Competitive

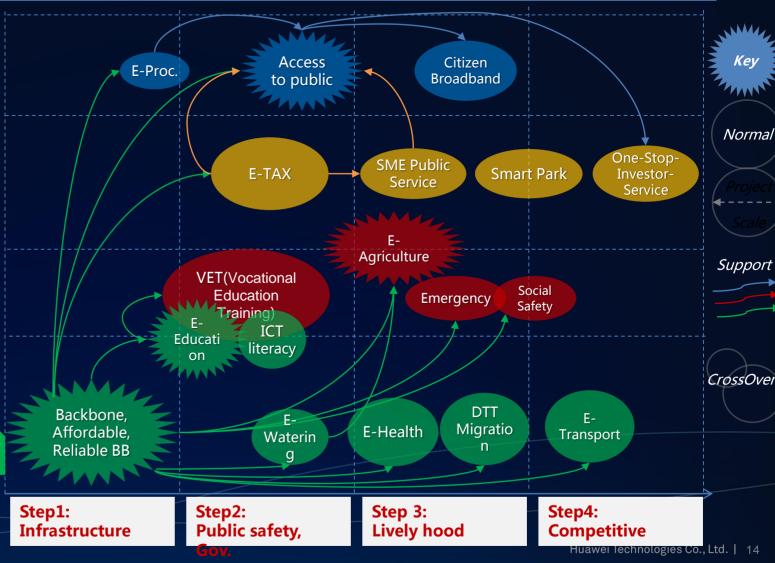
- 1. Smart City/Digital Namibia enhance efficiency of Power utility, transportation, resource mgmt. and & competitiveness
 - e-Agriculture/e-Watering enhance food improvement, water safety & hazard;
 - e-Tax enable real-time & efficient taxation for Gov. income improvement

Practice HPP by Prioritize All Sub-targets/-plans

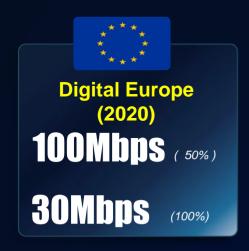


- Step1: Infrastructure, IDI → Broadband Connection to whole Nation/Public is BASE to ALL Digitalization
- Step2-4: Service & Innovation Digitalization, GCI/IIAG → e-Gov., e-Tax, e-Health & e-Edu... for Live-Hood and National Competitive for Long-Term





Leaders in New Targets for Broadband Definitions













Smart







Saudi Arab Vision 2030

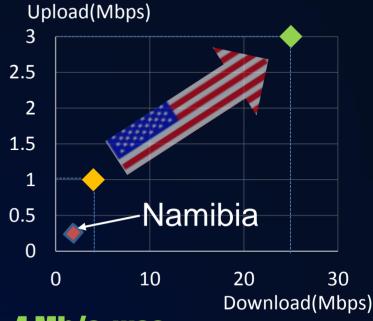
Malaysia **CMAP**

Digital Thailand

amazon.com redbox NETFLIX

Online video grows rapidly with CAGR 25.5%

Over 61% of U.S. population watch online video content.



4 Mb/s was

yesterday's broadband



Tom Wheeler, ex **FCC Chairman**

Infrastructure Synergy Policy Support to Reduce Roll-out Cost



Utility Sharing

Power facility

Water system

Gas piping



Transportation Synergy

'Dig Once' Policy

Cost sharing

Right of way / Site Acquisitions



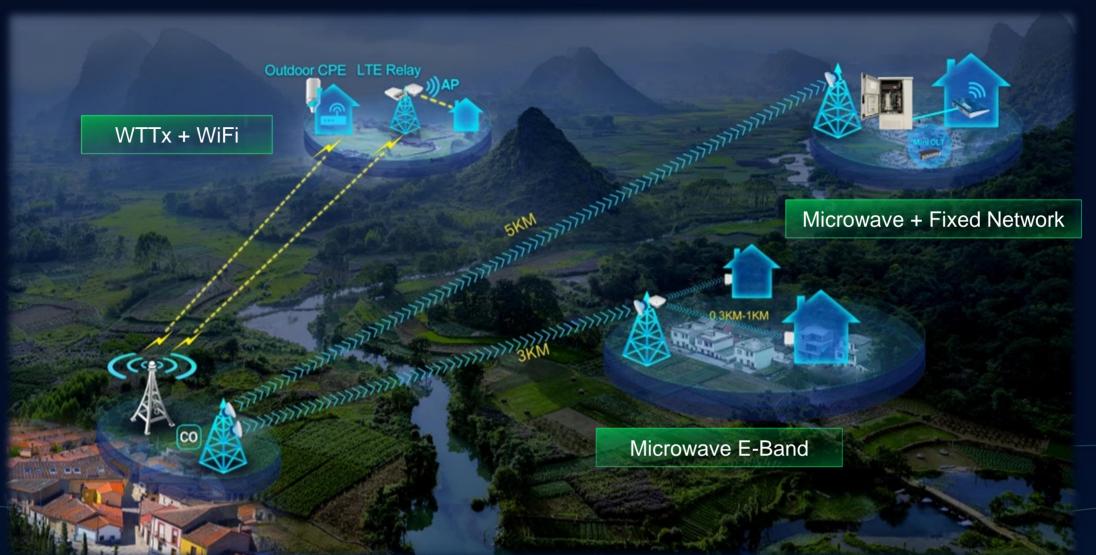
Fixed & Mobile

Base station sites

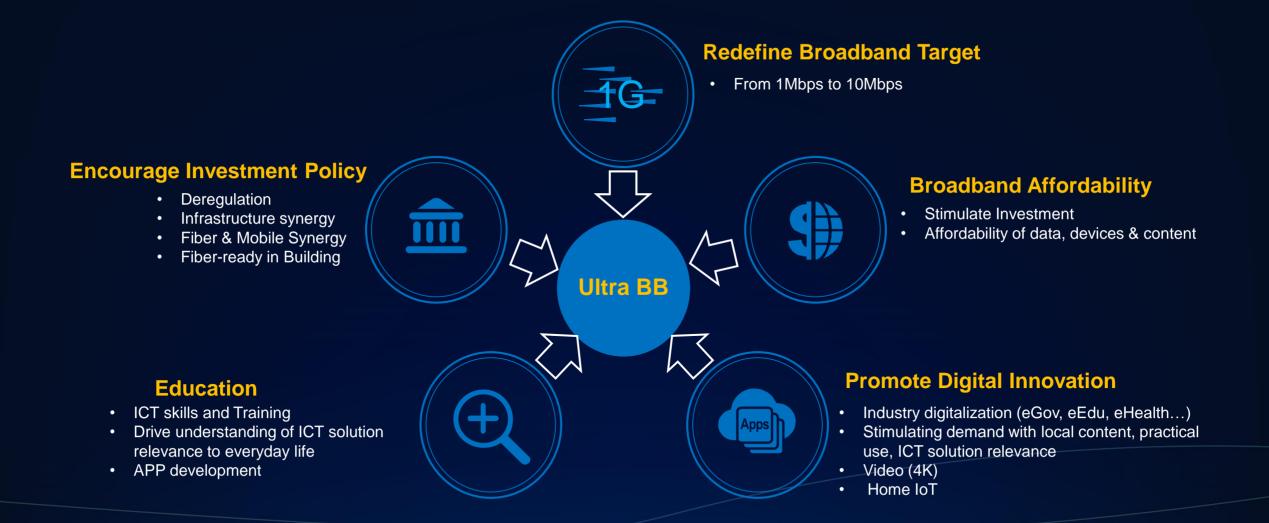
Fibers / Power

Ducts / poles

Fixed & Mobile Synergy for Rural Area Economic Coverage



Investment-Friendly Regulation & Policy allow Broadband Growth



Digitalize Industries Singapore Towards a Smart Nation Model

Ubiquitous Connectivity

- 95%+ of homes and businesses connected with the Next Generation Access

85% of households have access to broadband

- All newly built homes will be fibre-ready
- Free Wi-Fi with access speed of up to 2Mbps

In-building mobile coverage to be enhanced to more than 85%



86% of resident households have a computer: 97% of households with school-going children own a computer







Digital-enabled Industries



• E-Gov:98% public services are available online, over 400 government e-services



• E-Health: 36 healthcare centers have deployed Telehealth which enables remotely monitor chronic disease patients



• E-Edu: All schools implement Infocomm Competency Training, 50 applications rolled out from Futureschools programme



E-Enterprise: iSPRINT has helped 5,000+ SMEs use infocomm solutions in their **business**

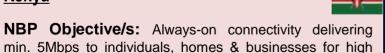


 e-Finance: Launch of nationwide NFC payment, accepted at over 30,000 payment points

Source: Infocom Development Authority of Singapore

Regionally, ICT industry grew rapidly over past few years with much effort from governments & regulators but challenges persist

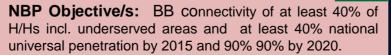
Kenya



Outcomes: Phase 1 completed 2009. Phase 2 completed 2014. From 2014 to Q1,2018. MBB subscriber as % of unique subscribers increased 50.2% while mobile internet penetration increased to 25% at end of Q1.2018. Internet speed increased from 3.1Mbps in 2011 to 12.2 Mbps for MBB and 14.3 Mbps for FBB in 2018. Current internet speed - 5Mbps.

speed access to voice, data, video & apps development.

Ghana



Outcomes: By Q1,2018, MBB penetration reached only 31% while MBB coverage reached 85% of population. Current internet speed is 1.8Mbps.

South Africa

NBP Objective/s: 90% BB coverage at 5Mbps & 50% at 100Mbps by 2020 plus 100% schools & health facilities at 10Mbps and 80% schools & health facilities at 100Mbps by 2020; 100% government facilities at 10Mbps by 2020.

Outcomes: By Q1.2018, MBB penetration reached only 46% while MBB coverage reached 99.4% of population. Current internet speed is 4.1Mbps.

Nigeria

NBP Objective/s: Targeting 95% BB availability (coverage) & 76% penetration plus 100% Community Public Venues with wired/wireless hotspots by 2020.

Outcomes: By Q1.2018. MBB penetration reached merely 23% despite MBB coverage reaching 70% of population. Current internet speed is 2.7Mbps.

With 1.5 years until 2020, most countries are far from achieving core targets set in their

- While Kenva is already achieving speed target. BB penetration is only around 25-30%.
- Ghana, Namibia & Nigeria MBB penetration ranges from 23% to 31% with FBB penetration even lower from 0.33-2%. Speeds range from 1.8-2.7Mbps.
- South Africa, does not have far to go to reach speeds of 5Mpbs but attained 100Mbps by 2020 is a tall order - unless drastic action is taken to expand quality BB across the country.

Source: Internet speed obtained from Fastmetrics

Establishing NBPs is a crucial step in making BB access universal. While all countries made inroads in expanding BB to more people in their countries, increasing internet penetration rates over the years. Even regionally though, challenges persist which must still be overcome to reach targets and milestones set in NBP's.

Huawei, Your Reliable Partner for NBN



Thank You.

Copyright©2017 Huawei Technologies Co., Ltd. All Rights Reserved.

The information in this document may contain predictive statements including, without limitation, statements regarding the future financial and operating results, future product portfolio, new technology, etc. There are a number of factors that could cause actual results and developments to differ materially from those expressed or implied in the predictive statements. Therefore, such information is provided for reference purpose only and constitutes neither an offer nor an acceptance. Huawei may change the information at any time without notice.