Mining Industry Performance in 2018

Mining Conference, 9th May, 2019

Windhoek Show Grounds

Veston Malango CEO



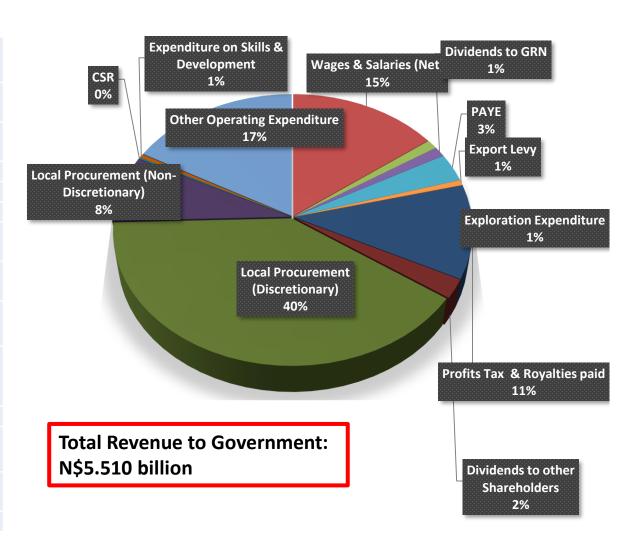
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Mining industry generated N\$33.545 billion in 2018

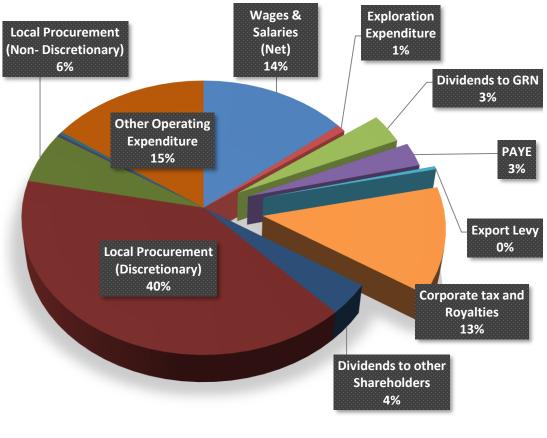
Industry Contribution (N\$bn)	
Wages & Salaries	
(Net)	4.967 (15%)
Exploration	
Expenditure	0.368 (1%)
Dividends to GRN	0.400 (1%)
PAYE	1.124 (3%)
Export Levy	0.215 (1%)
Profits Tax &	
Royalties paid	3.771 (11%)
Dividends to other	
Shareholders	0.770 (2%)
Local Procurement	
(Discretionary)	13.383 (40%)
Local Procurement	
(Non- Discretionary)	2.658 (8%)
CSR	0.071 (<1%)
Expenditure on Skills	
& Development	0.146 (<1%)
Other Operating	,
Expenditure	5.674(17%)
Total	33.545





Mining industry generated > N\$29.248 billion in revenue during 2017 (Excl. SU)





Total Revenue to Government: N\$5.603 billion



Contrasting 2018 vs 2017 performance

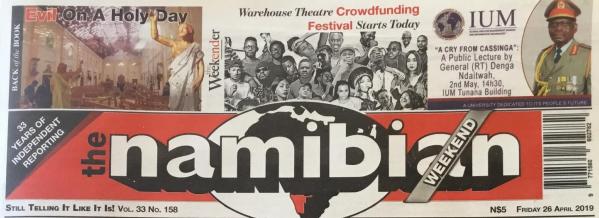
	<u>2018</u>	<u>2017</u>	Increase	Increase in %
Revenue (N\$ bln)	33.545	29.248	N\$ 4.297 bln	14.7%
Expenditure to local suppliers (N\$ bln)	13.383	11.772	N\$ 1.611 bln	13.68%



Funds that went out of Namibia

	<u>2018</u>	<u>2017</u>
Dividends to other shareholders (N\$ bln)	0.770	1.10
Other operating expenditure (N\$ bln)	5.674	4.442
Totals	N\$ 6.444 bln	N\$ 5.542 bln
As % of total industry revenue	19.22%	18.95%





DRY TAPS ... Axab Pieters, David Danster and Johannes Swartbooi, residents of the Okahandia Park informal settlement. collect water from one of the taps there. The residents appealed to the City of Windhoek to put up more taps in their area because only one tap out of four in the area is operational.

Photo: Henry van Rooi



Drought kills about 64 000 animals in six months

NGHINOMENWA ERASTUS

DETERIORATING grazing conditions being experienced in most parts of the country amidst poor and below average rainfall led to 63 712 animals dying in six months, the Food Security Situation Report of March 2019 reveals.

■ 30 876 cattle

24 598 goats

■ 8 238 sheep

DROUGHT: continued on page 2

Mines on tax honeymoon

LAZARUS AMUKESHE

which earned about N\$85 billion from selling Namibian minerals paid only 2012 and 2017.

joint venture between the government extractive field. and De Beers, alone pumped more same period.

of the N\$11 billion corporate tax paid corporate tax at all - something that the eral Nuclear Power and Weatherly by all mining companies which had a tax office claims it's aware of. combined revenue of N\$146 billion over the five-year period.

MORE than 30 mining companies contribution made by various mines 40% (N\$21 billion) of the government's to the government's tax base, using total income. data from the Chamber of Mines of N\$1 billion in corporate tax between Namibia, national budget documents, taxpaying mining entities. mining companies' annual reports, as

The figures paint a picture of a The country is home to mining comthan N\$10 billion into state coffers government that heavily relies on one panies such as De Beers, Glencore, from its N\$61 billion income over the company to fund a highly indebted Rio Tinto, B2Gold, Paladin Energy, Namdeb, therefore, paid about 95% rake in billions, but pay little or no Dundee Precious Metals, China Gen-

The Namibian government relies on income and profit taxes for revenue.

The Namibian got these details dur- This year's national budget documents ing a three-month investigation of the show that these taxes make up about

As of 2019, Namibia had 34 eligible

Mining is Namibia's primary eco-However, Namdeb Holdings, the well as interviews with experts in the nomic sector, and accounts for more than 50% of all exports every year.

treasury, while other mining entities Vedanta Resources, Areva Resources,

MINES: continued on page 2



MINES

UF NAMIBIA

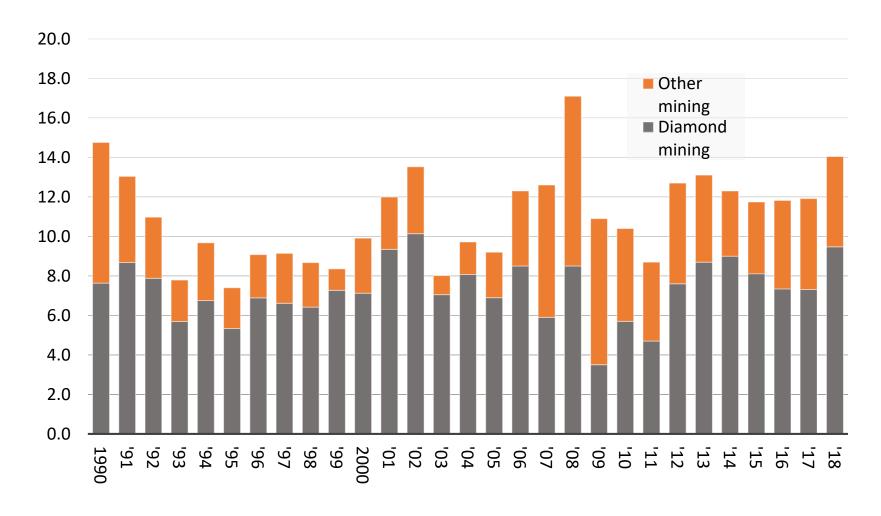
Mining sector was best performing sector in 2018

 22% growth in 2018, compared to 13.3% in 2017

 14% GDP contribution in 2018, compared to 11.9% GDP in 2017



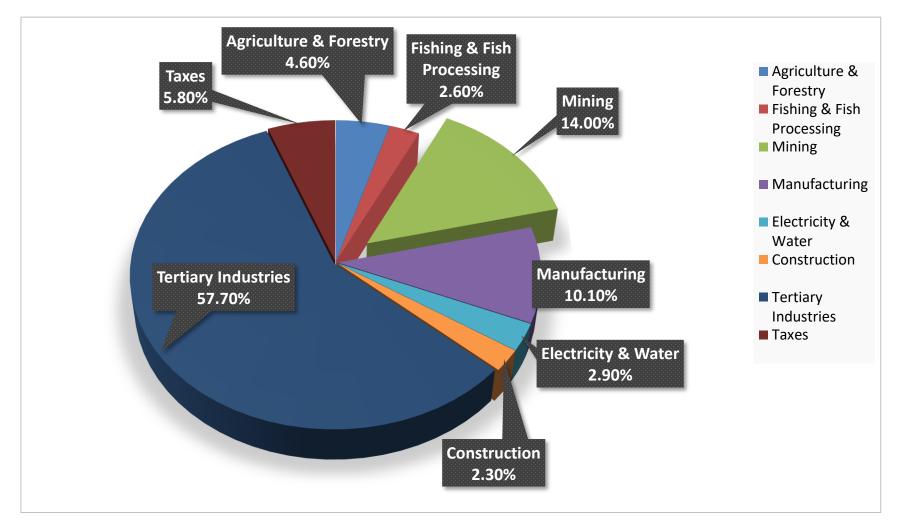
Mining contribution to GDP



Source: Namibia Statistics Agency

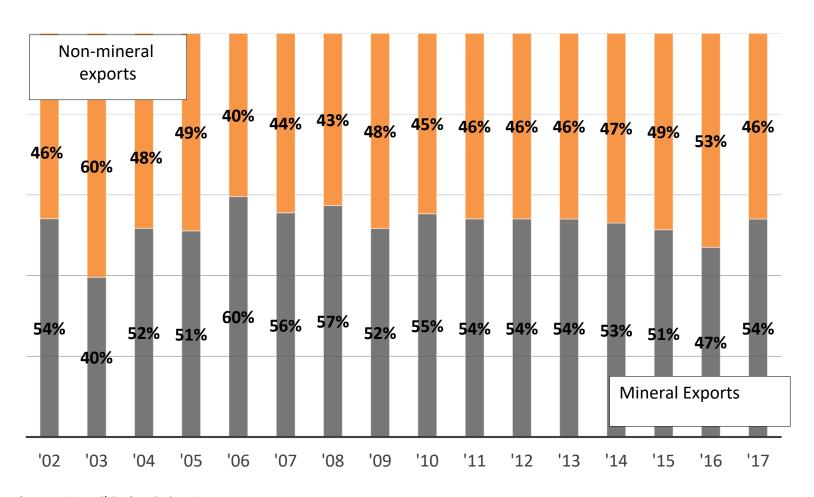


Comparison of GDP Contribution by Primary Industries





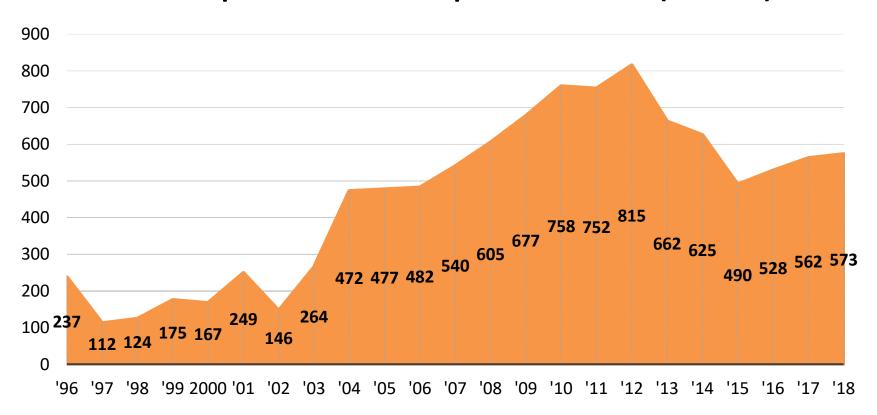
Mining Share of Exports



Source: Namibia Statistics Agency



Total Exploration expenditure (N\$m)



Source: Namibia Statistics Agency and Chamber of Mines of Namibia



Employment 2017/2018

Employment @ 31st December 2107

Permanent employees: 9,643

Of which Expatriates: 340

(96.5% Namibians, Expats 3.5%)

Temporary Employees: 906

Contractors: 6,424

Total Direct Employment: 16,973

Employment @ 31st December 2018

Permanent employees: 9,042

Of which Expatriates: 283

(96.9% Namibians, Expats 3.1%)

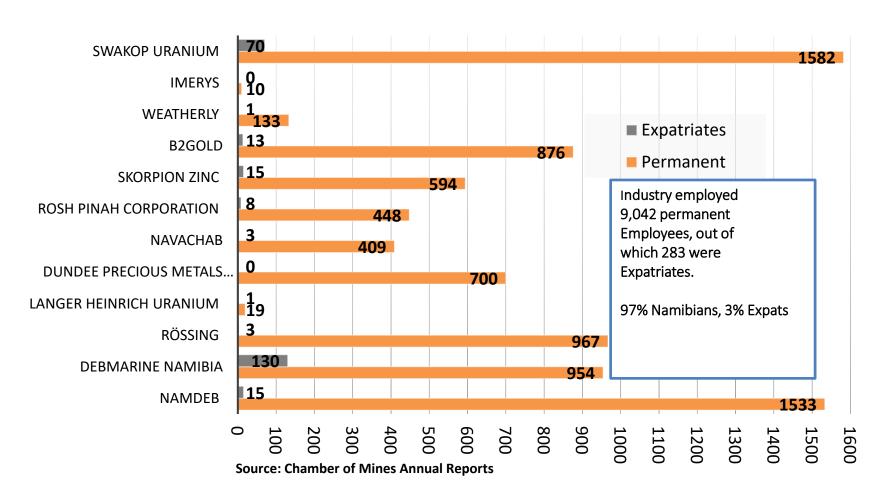
Temporary Employees: 498

Contractors: 6,681

Total Direct Employment: 16,221



Permanent Employment vs Expatriates





Contribution to National Employment

- 2018 National Labour Force Survey: 725,742 people employed.
- Namibia has exceptionally high unemployment rates overall unemployment 33.4% and youth unemployment 30.3% in 2018
- Direct jobs created by the mining industry in 2018

Total: 2% of employed population

 Taking into account the mining multiplier of 7, industry indirectly provided 113,547 jobs





What happened in 2018? - Job losses

- Langer Heinrich (A persistently depressed uranium market resulted in the mine being placed on care and maintenance): 600
- Namibia Tantalum (Water shortages at the mine resulted in the operation significantly reducing production): 94
- Okandjande Graphite (Low prices for natural graphite did not warrant continuation of operations): 128

Total job losses in 2018: 822



Jobs created in 2018/19

- Whale Rock Cement (cement plant completed in 2018 and has commenced with the mining of limestone and cement production):
 450 jobs
- AfriTiN (The old Uis Tin mine is being redeveloped by AfriTin Mining, for which a phase one processing plant has been constructed):110 jobs
- Namib Lead and Zinc (re-opening of the this mine, at an investment of US\$21.4 million, made significant progress in 2018, with first production expected in the second quarter of 2019): 150 jobs

Total: 710

Net jobs lost in 2018: 822 - 710 = 112



Opportunities for Mining to contribute more

Exploration

Increased exploration may lead to discovery of new mineral deposits and investments into new mines.

New mines

New mines mean job creation and widening of the tax base.

FDI in exploration and mining

Opportunities for mining to contribute more – upstream linkages

Develop a database of Mining Inputs & Services (NDP5)

The main objective of this database is to assist local entrepreneurs in identifying business opportunities in the mining supply chain.

The development of such a database is included in NDP5 and has been allocated N\$2 million in the 2019/20 national budget through the Development Bank of Namibia to progress this project.



Opportunities for mining to contribute more – downstream linkage

Joint Value Addition Committee (JVAC)

The development of a Minerals Beneficiation Strategy has been carried over into NDP5 (from NDP4)

The Chamber concluded the ToR for this project in June 2018 and MME has awarded the tender to NUST in February 2019. Work is underway to produce this strategy.



Major stumbling block against mining to contribute more -- Income Tax Amendment Bill, 2018

- Disallowance of deductibility of Royalties for non diamond mining the elephant in the room.
 - Will starve growth of the industry, restricting any planned reinvestment by existing mines to extend/lengthen the life of operations
 - No investments in new mines capital will flow away from Namibia.
 Even advanced projects at BFS stage will suddenly become unviable and not proceed into mines!
 - No investments into exploration sustainability of mining will be jeopardized.
 - Undermine future growth of the mining industry
 - NEEEF, NIPA & Additional Conditions to licences -- largely resolved



Conclusions

- Mining remains a vital contributor to the Namibian economy and was best performing sector in 2018.
- There are further opportunities for mining to contribute even more in growing the Namibian economy.
- However, interventions aimed at short-term revenue gains for Government will eliminate such opportunities. There will be no investments into exploration, new mines or reinvestments in currents mines if government implements the non deductibility clause.

