

**COST-REVENUE DOMINATED
CASH FLOW**

CASH FLOW

CASH FLOW

Present Worth Method

Revenue Dominated Cash Flow

Cost – Dominated Cash Flow

Future Worth Method

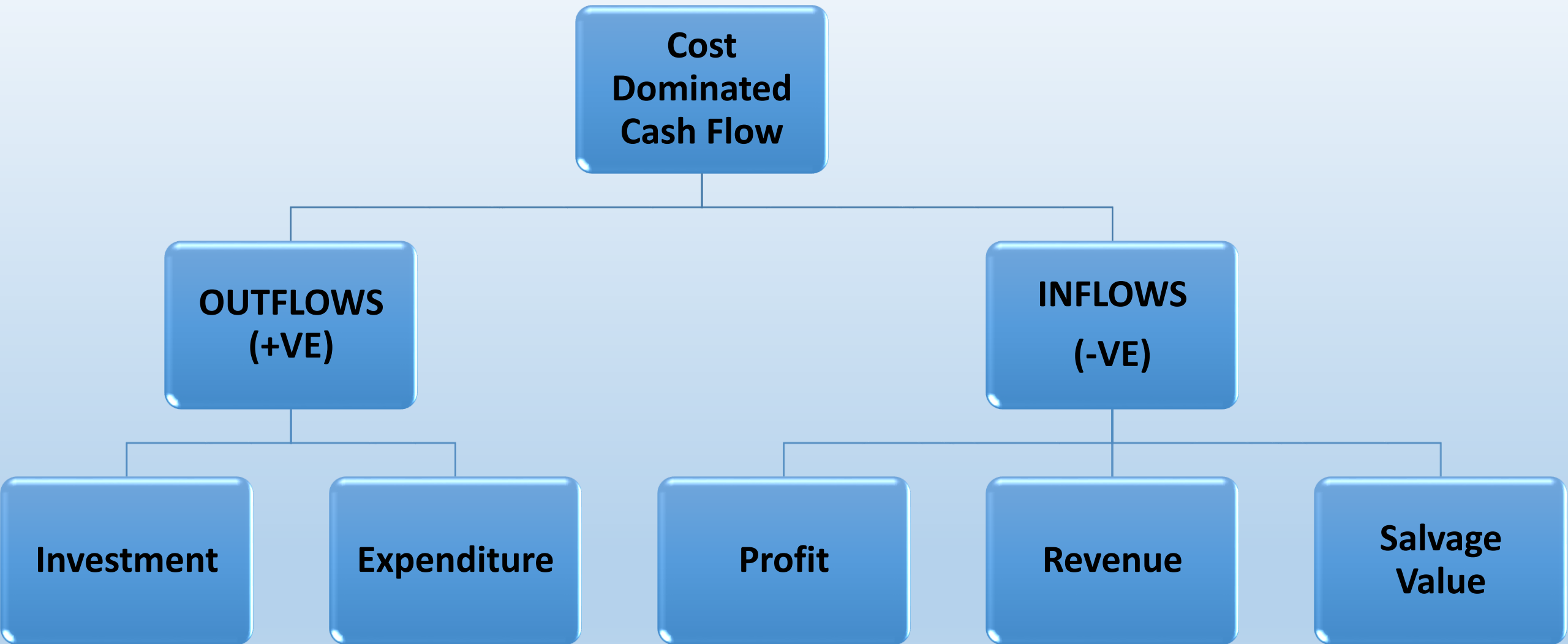
Revenue Dominated Cash Flow

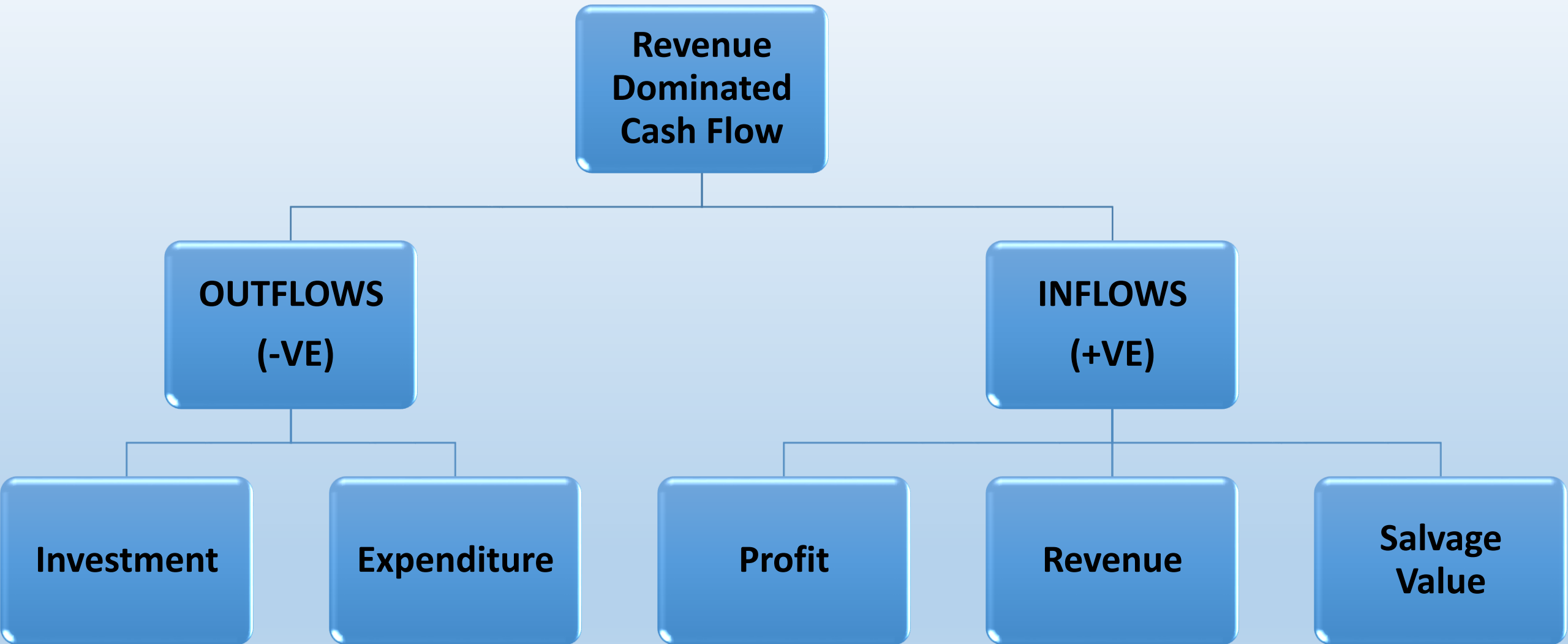
Cost – Dominated Cash Flow

Annual Equivalent Method

Revenue Dominated Cash Flow

Cost – Dominated Cash Flow







SIGN CONVENTION

- In revenue/profit dominated cash flow diagram :
 - (a) all inflows to the organization such as profit, revenue, salvage value is (+).
 - (b) The cost (Outflows) will be assigned with (-).

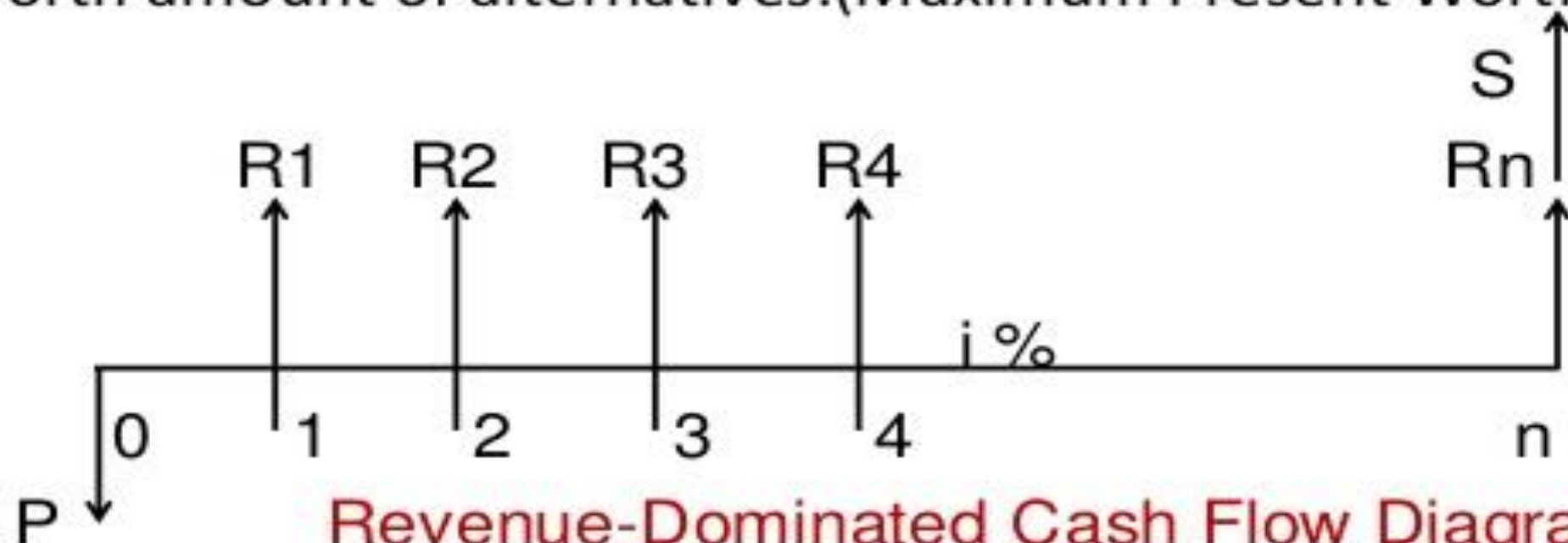
- In the cost dominated cash flow diagram:
 - (a) The cost (Outflows) will be assigned with (+)
 - (b) All inflows to the organization such as profit, revenue, salvage value is (-)

Present Worth Method of Comparison - Revenue Dominated

Positive Sign – Profit, Revenue, Salvage Value (Inflows)

Negative Sign – Costs (Outflows)

- The cash flow of each alternative will be reduced to time zero by assuming interest rate i . (Time zero = Present time)
- Best alternative will be selected by comparing the present worth amount of alternatives. (Maximum Present Worth)



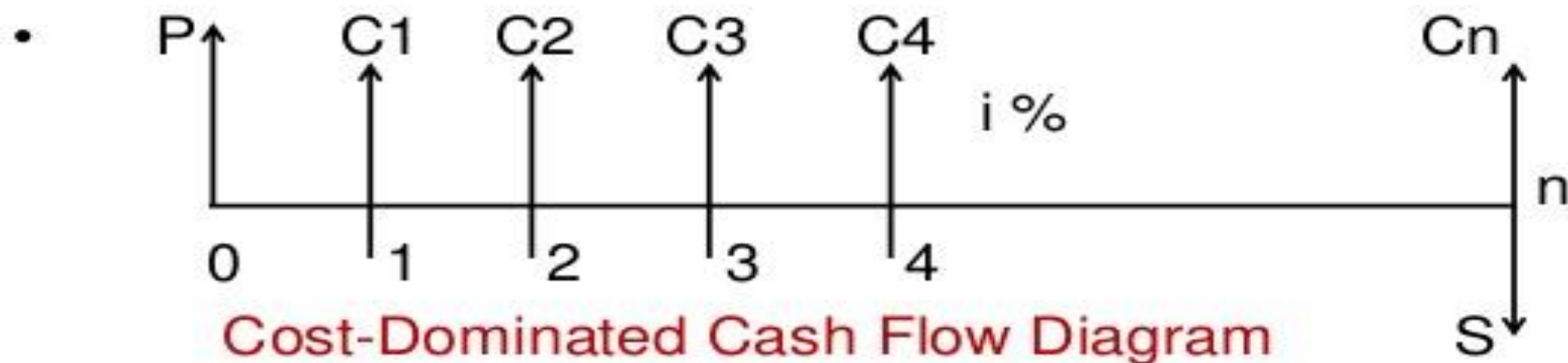
$$PW(i) = -P + R_1[1/(1+i)^1] + R_2[1/(1+i)^2] + \dots + [R_j[1/(1+i)^j] + R_n[1/(1+i)^n] + S[1/(1+i)^n]$$

Present Worth Method of Comparison - Cost Dominated

Positive Sign – Costs (Outflows)

Negative Sign – Profit, Revenue, Salvage Value (Inflows)

- The cash flow of each alternative will be reduced to time zero by assuming interest rate i . (Time zero = Present time)
- Best alternative will be selected by comparing the present worth amount of alternatives. (Minimum Present Worth)



$$PW(i) = P + C1[1/(1+i)^1] + C2[1/(1+i)^2] + \dots + [Cj[1/(1+i)^j] + Cn[1/(1+i)^n] - S[1/(1+i)^n]$$

Annual Equivalent Method of Comparison – Revenue Dominated

Positive Sign – Profit, Revenue, Salvage Value (Inflows)
Negative Sign – Costs (Outflows)

- A company invests in one of the two mutually exclusive alternatives. The life of both alternatives is estimated to be 5 years with the following investments, annual returns and salvage values. Determine the best alternative based on the annual equivalent method by assuming $i = 25\%$

| | Alternative | |
|---------------------------|-------------|----------|
| | A | B |
| Investment (Rs.) | 1,50,000 | 1,75,000 |
| Annual equal return (Rs.) | 60,000 | 70,000 |
| Salvage value (Rs.) | 15,000 | 35,000 |

| | |
|---------------|--|
| Alternative A | $AE_A(25\%) = - 1,50,000(A/P, 25\%, 5) + 60,000 + 15,000 \times (A/F, 25\%, 5)$ $AE_A(25\%) = - 1,50,000(0.3718) + 60,000 + 15,000 \times (0.1218)$ $AE_A(25\%) = \text{Rs. } 6,057$ |
| Alternative B | $AE_B(25\%) = - 1,75,000(A/P, 25\%, 5) + 70,000 + 35,000 \times (A/F, 25\%, 5)$ $AE_B(25\%) = - 1,75,000(0.3718) + 70,000 + 35,000 \times (0.1218)$ $AE_B(25\%) = \text{Rs. } 9,198$ |

Revenue dominated cash flow, the Alternative B is more than that of Alternative A.
Alternative B is best alternative.

Production engineers of a manufacturing firm have proposed a new equipment to increase productivity of manual gas cutting operation. The initial investment is Rs 5,00,000 and equipment will have a salvage value of Rs 1,00,000 at the end of its expected life of 5 years. Increased productivity will yield an annual revenue of Rs 2,00,000 per year. If the firm's minimum attractive rate of return is 15%; is the procurement of new equipment economically justified? Use Present worth, Annual Equivalent and Future Worth Method.

GIVEN:-

$$P = -5,00,000$$

$$F = 1,00,000$$

$$N = 5 \text{ YEARS}$$

$$i = 0.15$$

$$A = 2,00,000$$

REVENUE BASED

$$PW = -P + F \longrightarrow P + A \longrightarrow P$$

$$\begin{aligned}PW &= -5,00,000 \\ &+ \\ &1,00,000 (P/F, 0.15, 5) \\ &+ \\ &2,00,000 (P/A, 0.15, 5) \\ &= 2,20,160 > 0\end{aligned}$$

It is economically justified.

$$FW = -P \longrightarrow F + F + A \longrightarrow F$$

$$\begin{aligned}FW &= -5,00,000 (F/P, 0.15, 5) \\&\quad + \\&\quad 1,00,000 \\&\quad + \\&\quad 2,00,000 (F/A, 0.15, 5) \\&= 4,42,500 > 0\end{aligned}$$

It is economically justified.



$$\begin{aligned} AW &= -5,00,000 (A/P, 0.15, 5) \\ &\quad + \\ &\quad 2,00,000 \\ &\quad + \\ &\quad 1,00,000 (A/F, 0.15, 5) \\ &= 65,653.79525 > 0 \end{aligned}$$

It is economically justified.

Investment proposals A and B have the net cash flows as given in the table. Compare the Present worth of A with that of B at $i=18\%$. Which proposal should be selected?

| PROPOSAL | 0 | 1 | 2 | 3 | 4 |
|----------|---------|------|------|------|------|
| A | -10,000 | 3000 | 3000 | 7000 | 6000 |
| B | -10,000 | 6000 | 6000 | 3000 | 3000 |

For A:
 $P = -10,000$
 $R = 0.18$
 $F_1 = 3000$
 $F_2 = 3000$
 $F_3 = 7000$
 $F_4 = 6000$

FOR B:
For A:
 $P = -10,000$
 $R = 0.18$
 $F_1 = 6000$
 $F_2 = 6000$
 $F_3 = 3000$
 $F_4 = 3000$
REVENUE BASED

$$\begin{aligned}PW(A) &= -10,000 \\ &+ \\ &3000(P/F, 0.18, 1) \\ &+ \\ &3000(P/F, 0.18, 2) \\ &+ \\ &7000(P/F, 0.18, 3) \\ &+ \\ &6000(P/F, 0.18, 4) \\ &= \\ &\text{Rs } 2052.10\end{aligned}$$

$$PW(B) = -10,000$$

+

$$6000(P/F, 0.18, 1)$$

+

$$6000(P/F, 0.18, 2)$$

+

$$3000(P/F, 0.18, 3)$$

+

$$3000(P/F, 0.18, 4)$$

=

Rs 2767.40 . B will be selected.

A granite company is planning to buy a fully automated granite cutting machine. If it is purchased under installment basis, the company has to pay 25% of the cost (Rs 16,00,000) at the time of purchase and the remaining amount in 10 annual equal installments of Rs 2,00,000 each. Suggest the best alternative (whether to buy at original cost or at down payment and installment basis) for the company using present worth basis at $i=18\%$

$P = 4,00,000$

$A = 2,00,000$

$R = 0.18$

$N = 10$

COST BASED

$$\text{PW} = 2,00,000 (P/A, 0.18, 10) \\ + \\ 4,00,000$$

$$= \text{Rs } 12,98,820$$

second option is selected.

A finance company advertises two investment plans. In plan I, company pays Rs 12,000 after 15 years for every 1000 invested now. In plan II, for every Rs 1000 invested now, the company pays Rs 4000 at the end of 10th year and Rs 4000 at the end of 15th year. Select the best alternative plan from investor's point of view ($R = 12\%$)

Plan I:

$$P = -1000$$

$$F = 12,000$$

$$R = 0.12$$

$$N = 15$$

Plan II:

$$P = -1000$$

$$F_1 = 4000, N = 10$$

$$F_2 = 4000, N = 15$$

$$R = 0.12$$

$$N = 15$$

PW: -1000

+

12,000(P/F, 0.12,15)

=

Rs 1192.40

PW: -1000

+

4000(P/F, 0.12,10)

+

4,000(P/F, 0.12,15)

=

Rs 1018.8

Plan 1 is selected.

A man owns a corner flat. He must decide which of the several alternatives to select in trying to obtain a desirable return on his investment. After much study and calculations, he decides that the two best alternatives are as given below. Which one will be selected based on Future worth analysis? ($R = 12\%$)

| | Build gas station | Build soft ice-cream stand |
|---------------------|-------------------|----------------------------|
| First cost | 20,00,000 | 36,00,000 |
| Annual Property Tax | 80,000 | 1,50,000 |
| Annual Income | 8,00,000 | 9,80,000 |
| Life | 20 | 20 |

| | Build gas station | Build soft ice-cream stand |
|---|-------------------|----------------------------|
| P | 20,00,000 | 36,00,000 |
| A | 80,000 | 1,50,000 |
| A | 8,00,000 | 9,80,000 |
| N | 20 | 20 |

$$A(\text{Build gas station}) = 8,00,000 - 80,000 = 7,20,000$$

$$A(\text{Build soft ice-cream stand}) = 9,80,000 - 1,50,000 = 8,30,000$$

Revenue based

$$\begin{aligned} \text{FW}(\text{Build gas station}) &= -20,00,000(F/P, 20, 0.12) \\ &\quad + \\ &\quad 7,20,000 (F/A, 20, 0.12) \\ &= \text{Rs } 3,25,85,440 \end{aligned}$$

$$\begin{aligned}\text{FW}(\text{Build soft ice-cream stand}) &= -36,00,000(\text{F/P}, 20, 0.12) \\ &\quad + \\ &\quad 8,30,000 (\text{F/A}, 20, 0.12) \\ &= \text{Rs } 2,50,77,560\end{aligned}$$

M/S Krishna Casting Ltd. Is planning to replace its annealing furnace. It has received tenders from three different original manufacturers of annealing furnace. The details are as follows: ($i = 20\%$). Which one will be selected based on Future worth analysis?

| Manufacturers | 1 | 2 | 3 |
|-------------------------|-----------|-----------|-----------|
| Initial Cost | 80,00,000 | 70,00,000 | 90,00,000 |
| Life | 12 | 12 | 12 |
| Annual Maintenance Cost | 8,00,000 | 9,00,000 | 8,50,000 |
| Salvage Value | 5,00,000 | 4,00,000 | 7,00,000 |

Cost based

| Manufacturers | 1 | 2 | 3 |
|---------------|-----------|-----------|-----------|
| P | 80,00,000 | 70,00,000 | 90,00,000 |
| N | 12 | 12 | 12 |
| A | 8,00,000 | 9,00,000 | 8,50,000 |
| F | 5,00,000 | 4,00,000 | 7,00,000 |

$$\begin{aligned}\text{FW(Alternative 1)} &= 80,00,000 \text{ (F/P, 12,0.20)} \\ &\quad + \\ &\quad 8,00,000 \text{ (F/A, 12,0.20)} \\ &\quad - \\ &\quad 5,00,000 \\ &= \text{Rs } 10,24,92,800\end{aligned}$$

$$\begin{aligned} \text{FW(Alternative 2)} &= 70,00,000 \text{ (F/P, 12,0.20)} \\ &\quad + \\ &\quad 9,00,000 \text{ (F/A, 12,0.20)} \\ &\quad - \\ &\quad 4,00,000 \\ &= \text{Rs } 9,76,34,900 \end{aligned}$$

$$\begin{aligned} \text{FW(Alternative 3)} &= 90,00,000 \text{ (F/P, 12,0.20)} \\ &\quad + \\ &\quad 8,50,000 \text{ (F/A, 12,0.20)} \\ &\quad - \\ &\quad 7,00,000 \\ &= \text{Rs } 11,31,87,850 \end{aligned}$$

A Company is planning to purchase an advance machine centre. Three original manufacturers have responded to its tenders whose particulars are tabulated as follows. Which one will be selected based on Annual Equivalent Worth analysis?

| Manufacturers | Down payments | Yearly equal installments | Number of Installments | Rate of Interest (%) |
|---------------|---------------|---------------------------|------------------------|----------------------|
| 1 | 5,00,000 | 2,00,000 | 15 | 20 |
| 2 | 4,00,000 | 3,00,000 | 15 | 20 |
| 3 | 6,00,000 | 1,50,000 | 15 | 20 |

COST BASED

| Manufacturers | P | A | N | I |
|---------------|----------|----------|----|----|
| 1 | 5,00,000 | 2,00,000 | 15 | 20 |
| 2 | 4,00,000 | 3,00,000 | 15 | 20 |
| 3 | 6,00,000 | 1,50,000 | 15 | 20 |

$$\begin{aligned} \text{AE(Alternative 1)} &= 5,00,000 (A/P, 15, 0.20) \\ &\quad + \\ &\quad 2,00,000 \\ &= \text{Rs } 3,06,950 \end{aligned}$$

$$\begin{aligned} \text{AE(Alternative 2)} &= 4,00,000 (A/P, 15, 0.20) \\ &\quad + \\ &\quad 3,00,000 \\ &= \text{Rs } 3,85,560 \end{aligned}$$

$$\begin{aligned} \text{AE(Alternative 3)} &= 6,00,000 (A/P, 15, 0.20) \\ &\quad + \\ &\quad 1,50,000 \\ &= \text{Rs } 2,78,340 \end{aligned}$$