

Economics

It is a social science which study human behavior

Terms

- Nature and scope of engineering economics
- Theory of consumer behaviour
 $D_x = P_x Q_x$
- Demand
- Supply
- Revenue
- Elasticity of demand and supply.
- Interest Rate
 - simple Interest Rate
(Interest is calculated one time in a year)
 - " "
 - compound "
 - " (several times in a year)
 - Nominal "
 - Effective "
- Compound Amount factors
- comparison of Alternative
- production
- cost
- Market
- Depreciation
 - Straight line method
 - Declining balance "
 - sum of - the - year - digit method
 - sinking fund method
- Inflation

Definition of Economic Father → Adam Smith

According to Adam Smith, he defined Economic as a subject which inquires into the nature and causes of wealth of the nation.

According to Robbins.

he defined economic as a science which study human behaviours as a relationship between ends and scarce means which have alternative uses.

Engineering Economics (levin)

He defined engineering economic as that branch of economic which deals with method that can enable one to make economic decision towards the evaluation of engineering Alternative

Nature of Engineering Economic

What to produce ?

How to produce ?

For whom to be produced,

Economic growth problem.

Scope of Engineering Economic.

It is wide theory of consumer's behaviour elasticity of demand, demand, elasticity of supply, supply & revenue, equality or between demand and supply, Interest rate, compound amount factors, comparison of alternatives, production cost, market depreciation and depreciation

Demand

It refers to the effective desire to have something that the buyer has the ability and willingness to pay for it.

Demand Schedule

It refers to the tabular representation of the different quantity of ~~accommodation~~ demand at different price at given point of time

price of X	Q.D at X
100	1
90	2
50	4
40	6

Types of Demand Schedule.

(I) Individual Demand

It refers to the tabular representation of different quantity of a commodity (goods) by individual consumer at different price at a given point of time.

price of x	D. D of x
100	2
80	3
50	4
35	6

(II) Market demand schedule

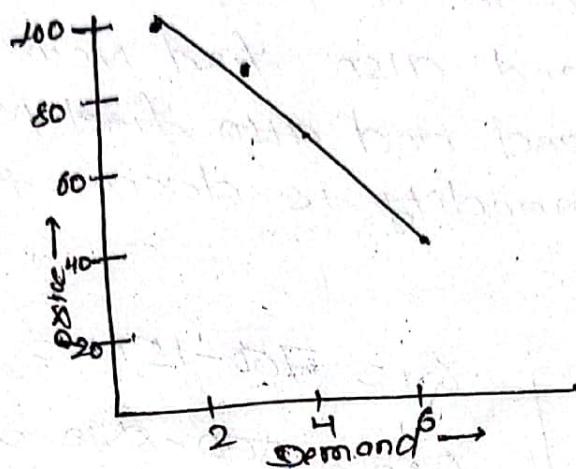
It refers to the tabular representation of different quantity of commodity in the market at different price at a given point of time.

price of x	consumers			Market demand
	D. D for A	D. D for B	D. D for C	
40	1	2	4	7
30	2	5	8	15
20	3	8	13	25

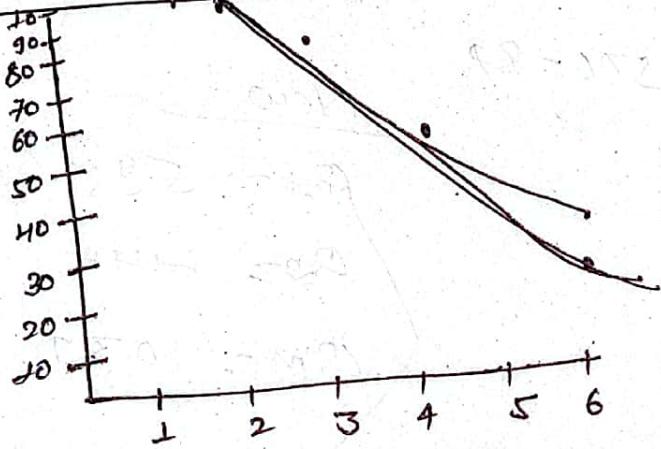
* Market demand = Horizontal sum of D. D of customers.

Demand curve.

It refers to the graphical representation of demand schedules.



Individual Demand curve.



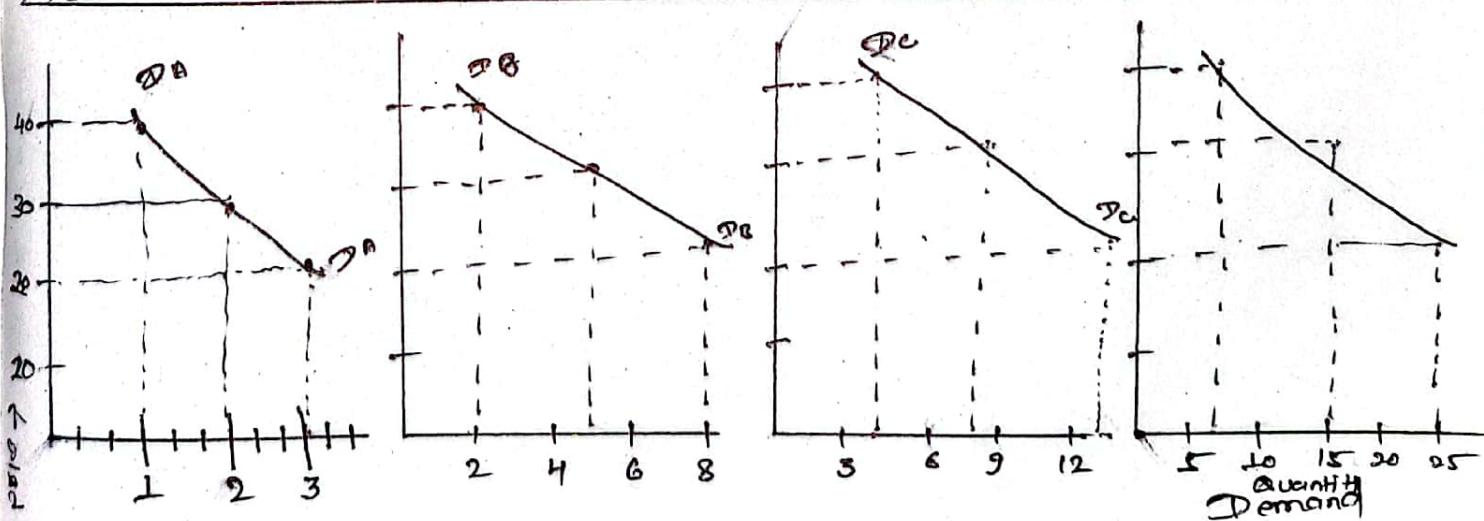
Market demand curve.

Individual demand
for consumers A

B

C

Market
demand



From the following individual demand function find out market demand function. find quantity demand for the commodity by the individual consumer and market demand if price of the commodity is ₹ 10/unit and also find new individual quantity demand and also find market demand if price of commodity is decreased to ₹ 7/unit.

$$Q_1 = 700 - 15P$$

$$Q_2 = 500 - 8P$$

$$Q_1 = 700 - 15 \times 10 = 550$$

$$Q_2 = 500 - 8 \times 10 = 420$$

$$\begin{aligned} Q_M &= Q_1 + Q_2 \\ &= 700 - 15P + 500 - 8P \\ &= 1200 - 23P \\ &= 970 \end{aligned}$$

for ₹ 7 to

$$Q_1 = 1200 - 23P = 1200 - 23 \times 7 =$$

New

$$Q_1 = 595 \quad (P=7)$$

$$Q_2 = 444$$

$$Q_M = 1039$$

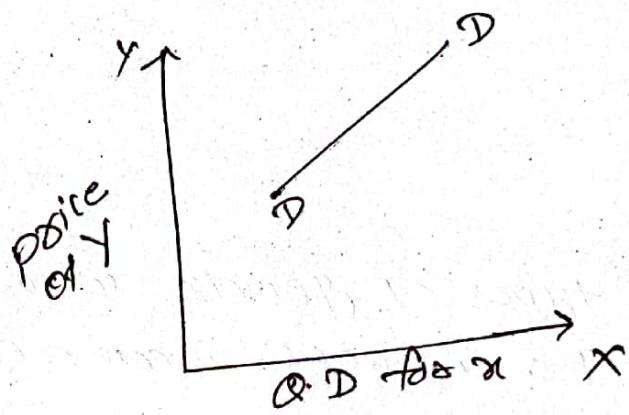
$$Q_1 = 700 - 15 \times 7 = 595.$$

Types of goods

- ① Substitute & complementary goods
- ② Normal goods & inferior goods.

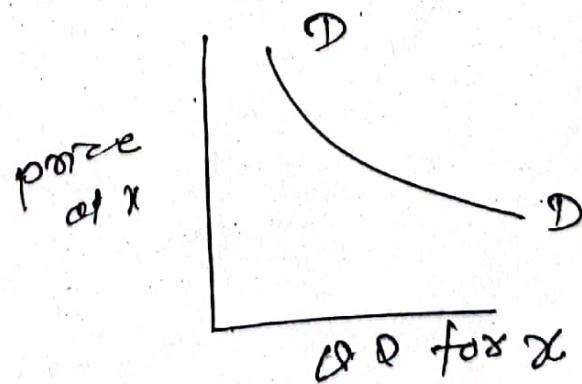
Substitute goods

It refers to those types of goods where with the increase in price of one good quantity demand for other goods decrease, e.g.: bus transport, tea, coffee.



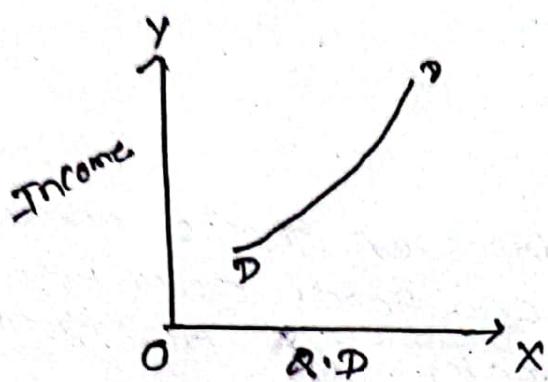
Complementary goods

It refers to those types of goods where with the increase in price of one good quantity demand for other goods decrease e.g.: car & petrol



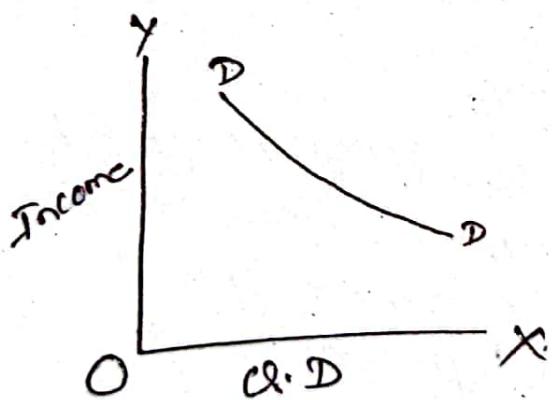
Normal goods

It refers to those types of goods whose quantity demand increase with increase income of the consumer.



inferior goods

It refers to those types of goods whose quantity demand decline with increase income of the consumer.



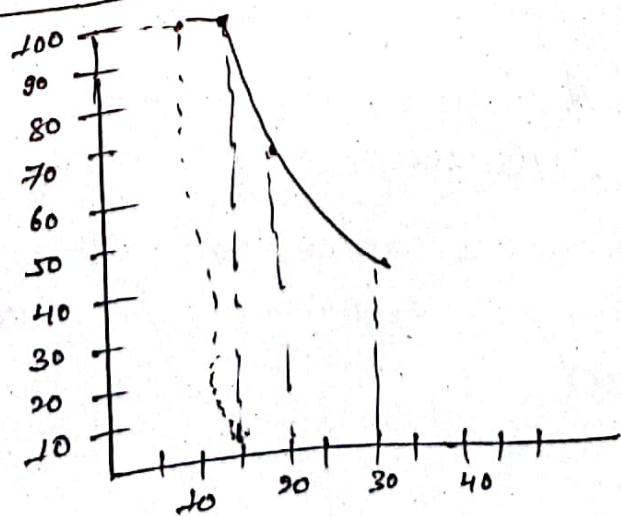
Law of Demands.

As defined the law of demands are other things remaining constant (ceteris paribus) quantity demand for a commodity increase with a fallen price and decrease with its price.

Assumptions of Law.

- ① Income of the consumer remains constant
- ② Rates of related goods do not change
- ③ Taste and preference of the consumer remain constant
- ④ No. of consumers in the market remain constant
- ⑤ The goods should be a normal good.

price of X	Demand X
100	15
70	20
50	30



criticism / Limitation of law of demands / excepting of the law of demand.

- ① Giffen good
- ② Veblen II
- ③ Speculation
- ④ ~~work~~ & Emergency
- ⑤ others & factors.

change in Demand & change in quantity demand

when demand for a commodity changes due to change in other factors price remains constant it is called change in demand.

Types of change in demand

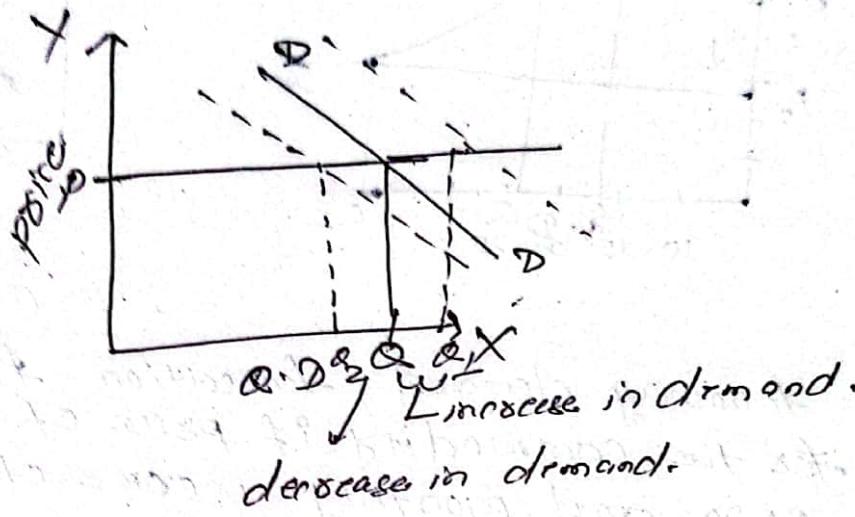
- (I) Increase in demand.
- (II) Decrease in demand

(I) Increase in demand

when a consumer purchases more of a commodity than before due to change in other factors price remaining constant it is called increase in demand

Decrease in Demand

when a consumer purchase less of a commodity often because due to change in other factors price remaining constant it is called decrease in demand.



Change in quantity demand

when demand for commodity changes due to change in price other factors remaining constant it is called change in quantity demand.

Types of change in quantity demand

(i) Extension in demand

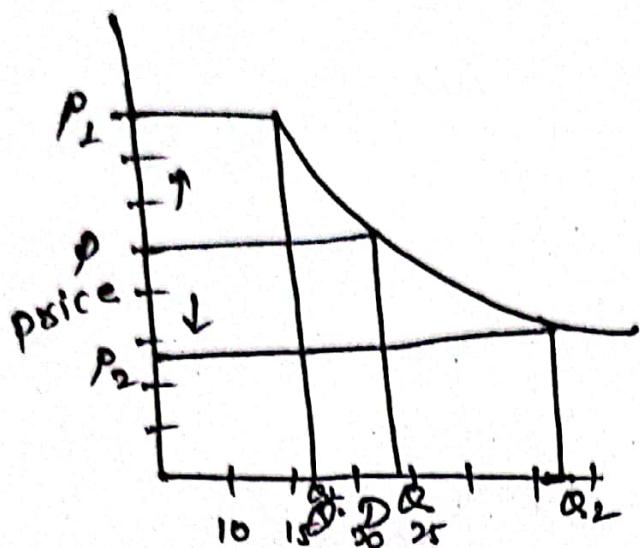
(ii) Contraction in demand

Extension in demand

when demand for a commodity increase due to fall in its price other factors remaining constant it is called extension in demand

contraction in demand

when demand for a commodity decrease due to raise in its price other factors remain constant it is called contraction in demand.



price	Demand
100	10
90	15
80	25

3. From the following demand function find out quantity demand for the commodity if price of commodity per unit is Rs 20 and monthly income of consumer is Rs 45,000/-

$$Q = 20000 - 10P + 0.2Y$$

↓ quantity ↓ price ↓ income

Find out new quantity demand for the commodity if price of commodity decrease to Rs 15/unit income remains constant and also find out what type of change in quantity

$$Q = 20000 - 10 \times 20 + 0.2 \times 45000$$

$$= 20000 - 200 + 9000$$

$$= 28800$$

$$Q_{\text{new}} = 20000 - 10 \times 15 + 0.2 \times 45000$$

$$= 20000 - 150 + 9000$$

$$= 28850$$

Determinants of Demand / Factors Affecting Demand

- (I) Income of the consumer
- (II) prices of related good
- (III) Tax and profit
- (IV) No of consumers in the market
- (V) seasonal demand
- (VI) Government policy
- (VII) wealth distribution.
- (VIII) Advertisement

Elasticity of Demand

It refers to the degree of change of quantity demanded of a commodity in response to change in its price.

Types of elasticity of demand

- 1) Price elasticity of demand
- 2) Income " "
- 3) Cross " "

Price Elasticity of demand

It refers to the degree of responsive ness of quantity demand for a commodity in response to a change in its price.

$$E(ep) = \frac{\text{Percentage change in Q.D}}{\text{Percentage change in price}}$$

$$= \frac{\text{Proportionate change in Q.D}}{\text{change in price.}}$$

$$= \frac{\frac{\text{Change in Q.D}}{\text{Original Q.D}} \times 100}{\frac{\text{Change in price}}{\text{Original price}} \times 100}$$

$$= \frac{\frac{\Delta Q}{Q} \times 100}{\frac{\Delta P}{P} \times 100}$$

$$\boxed{E(ep) = \frac{\Delta Q}{Q} \times \frac{P}{\Delta P}}$$

$$\boxed{E(ep) = \frac{dQ}{dP} \times \frac{P}{Q}} \quad \text{in functional form}$$

P	Q
20	50
10	70

If quantity demand for a commodity increases from 200 to 250 units due to fall in its price from 80 to 75 per unit find out price elasticity of demand.

SOL

$$Q_1 = 200 \quad P_1 = 80 \quad \Delta P = -5$$

$$Q_2 = 250 \quad P_2 = 75$$

$$\Delta Q = 50$$

$$E(ep) = \frac{\frac{50}{200} \times \frac{80}{75}}{\frac{50}{200} \times \frac{80}{75}} = \frac{\cancel{50} \times \cancel{80}}{\cancel{50} \times \cancel{80}} \left| \begin{array}{l} \frac{50}{200} \times \frac{80}{75} \\ = 1 - 4 \\ = -4 \end{array} \right.$$

from the following demand function find out elasticity of demand if price of commodity is 1000/units

$$Q_x = 30,000 - 10P_x \quad Q_x = 30,000 - 10 \times 100$$

formulas

$$E = \frac{dQ_x}{dP_x} \times \frac{P_x}{Q_x}$$

$$= -10 \times \frac{100}{29000}$$

Income elasticity of demand

It refers to the degree of responsiveness of Q.D for a commodity in response of a change in income of a consumer.

proportionate change in Q.D

$$e_I = \frac{\text{proportionate change in income}}{\text{proportionate change in Q.D}}$$

$$e_I = \frac{\Delta Q}{\Delta Y} \times \frac{Y}{Q}$$

$$e_I = \frac{dQ}{dY} \times \frac{Y}{Q}$$

Q) If a consumer purchases a commodity increases from 25 to 40 units due to an increase in his income from 50,000 Rs to 70,000 per month find out income elasticity of demand.

$$Q_1 = 25$$

$$Y_1 = 50,000$$

$$Q_2 = 40$$

$$Y_2 = 70,000$$

$$\begin{aligned} e_I &= \frac{\Delta Q}{\Delta Y} \times \frac{Y}{Q} \\ &= \frac{15}{20,000} \times \frac{50,000}{25} \\ &= 1.5 \end{aligned}$$

From the following demand function find out income elasticity of demand if the income of consumer is ₹ 15,000 per month

$$\begin{aligned} Q &= 40,000 + 0.6 M \\ &= 40,000 + 0.6 \times 15000 \\ &= 49,000 \end{aligned}$$

$$\begin{aligned} E_{\text{income}} &= \frac{dQ}{dM} \times \frac{M}{Q} \\ &= 0.6 \times \frac{\cancel{49000}}{\cancel{28}} \cdot \frac{15000}{49000} \\ &= \frac{1}{2} = 0.18 \end{aligned}$$

Cross elasticity of demand w.r.t to related good.

When two x & y are so closely related that quantity demand for x depends ~~on~~ on price of good y then cross elasticity of demand define as the degree of responsiveness ~~of~~ of quantity demand for x in response to a change in price of y .

$E_{\text{cross}} = \frac{\text{percentage change in Q.D for } x}{\text{percentage change in price for } y}$

$$E_{\text{cross}} = \frac{\Delta Q_x}{\Delta P_y} \times \frac{P_y}{Q_x}$$

↑ original price
↓ original quantity.

Q) If quantity demanded for coffee increases from 10,000 units to 15,000 units due to decrease in price of Tea from Rs 5,000 to Rs 8,000 per 250 gm pack find out cross elasticity of demand between tea and coffee.

$$Q_1 = 10,000$$

$$P_L = 500$$

$$Q_2 = 15,000$$

$$P_D = 800$$

$$\Delta Q = 5,000$$

$$\Delta P = 300$$

$$e_{\text{cross}} = \frac{\Delta Q_x}{\Delta P_D} \times \frac{P_D}{Q_1}$$

$$= \frac{5000}{300} \times \frac{800}{10,000}$$

=

from the following demand fun' find out cross elasticity of demand between tea and coffee if elasticity of demand between tea and coffee if price of tea is Rs 17,00 per 500 gm pack for this

$$\text{D} Q = 45,000 + 0.3 P_C$$

$$= 45,000 + 0.3 \times 17,00$$

$$= 45,000 + 510$$

$$= 45,510$$

$$e_{\text{cross}} = 0.3 + \frac{17,000}{45,510}$$

$$= 0.7$$

from the following demand find out price elasticity of demand and income elasticity of demand if price of commodity is Rs 30 per unit and income of consumer is Rs 95,000 per month.

$$\begin{aligned}
 Q &= 80,000 - 20P + 0.7Y \\
 &= 80,000 - 20 \times 30 + 0.7 \times 25,000 \\
 &= \underline{24900} \quad 96,900
 \end{aligned}$$

$$e_p = -20 \times \frac{30}{96,900} = 0.0061$$

$$e_i = 0.7 \times \frac{2500}{96,900} = 0.18$$

- Q) From the following table find out cross elasticity of demand between good X & Y if price of good X increases from Rs 200 to 4400 per unit
- find out good X and Y are what type of good on the basis of above question.
 - income elasticity of demand for good Y if income of consumer will increase from 40,000 to Rs 55,000 per month
 - good Y of what type of good on the basis of above question.

price of good x	Q.D for good y	Income
200	80	20,000
300	70	40,000
400	55	50,000
500	40	55,000*

$$e_{\text{cross for } x} = \frac{\Delta Q_x}{\Delta P_x} \times \frac{P_y}{Q_x}$$

$$= \frac{-15}{200} \times \frac{200}{80}$$

$$= -0.1875$$

$$e_y = -\frac{30}{15,000} \times \frac{40,000}{70}$$

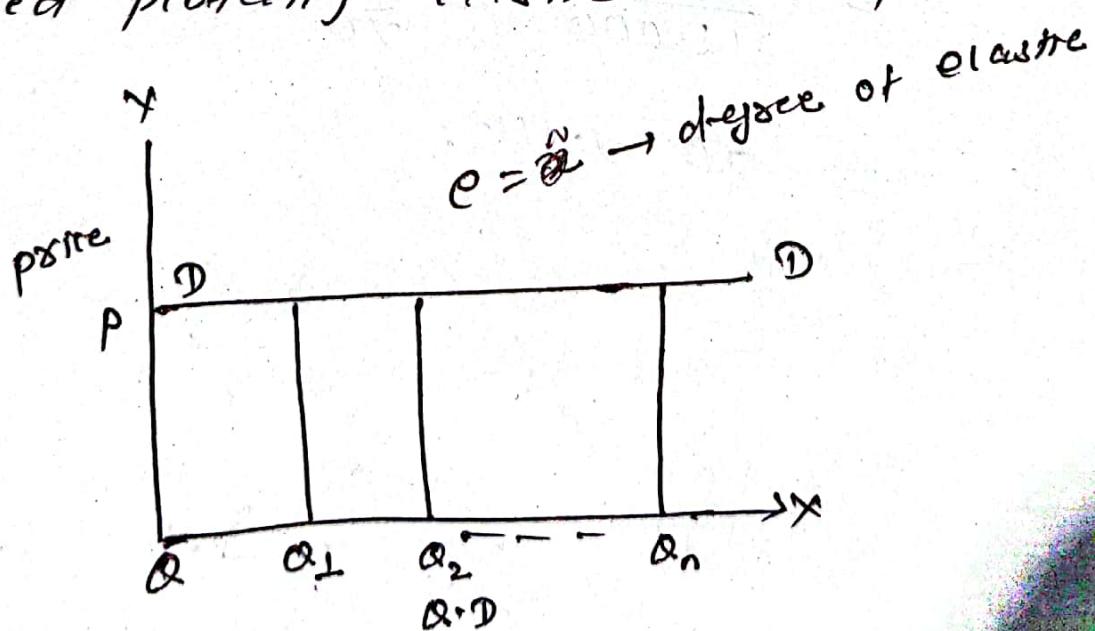
$$= -1.142.$$

Degree of Elasticity of Demand

- ① perfectly elastic demand
- ② relatively " more elasticity
- ③ unitary " demand
- ④ relatively inelastic / less elastic demand
- ⑤ perfectly inelastic demand.

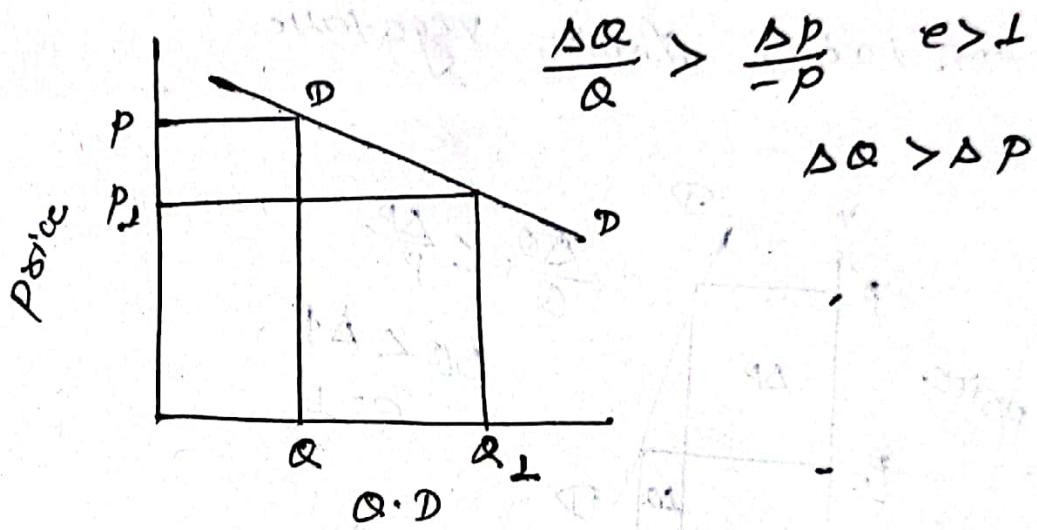
1 perfectly elastic demand

when at a fixed price infinite quantity of commodity demanded with a small increase in price quantity demand fall to zero it is called perfectly elastic demand



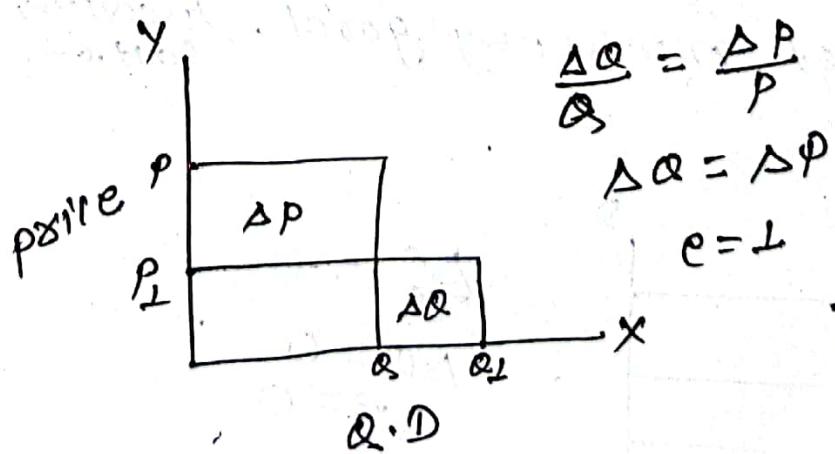
Relatively elastic demand

When there is more than proportional change in quantity demand in response to a change in its price it is called relatively elastic demand.



Unitary elastic demand

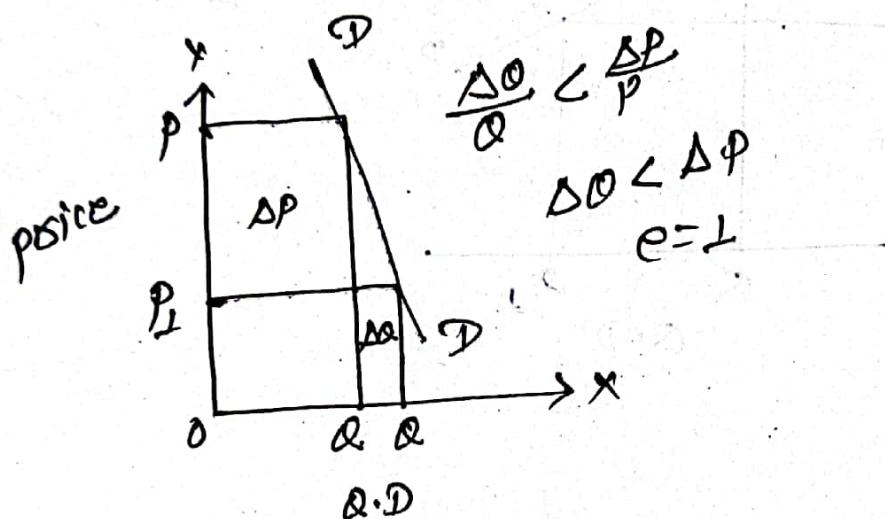
When there is proportional change in Q.D



4) Relatively inelastic demand.

When there is less than proportionate change in quantity demanded for a commodity in response to change in its price, it is called Relatively inelastic demand.

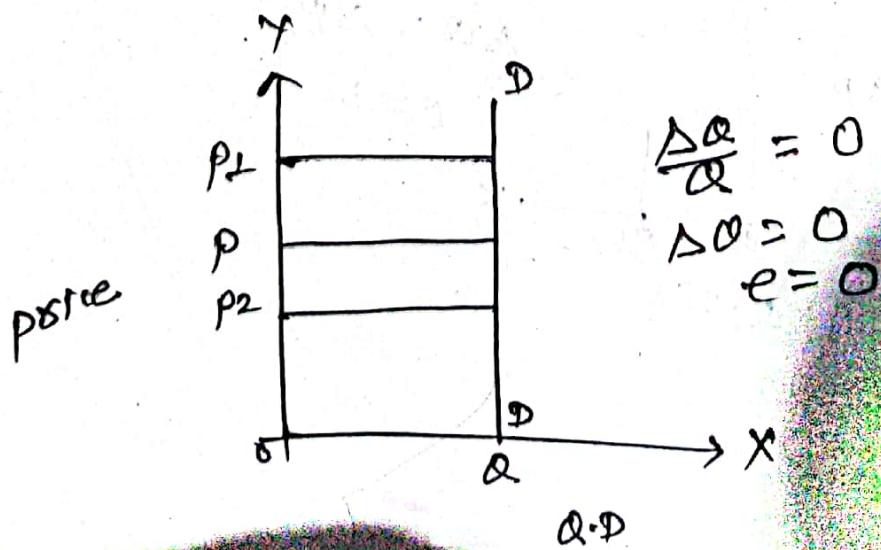
e.g:- potato, fruits, vegetable

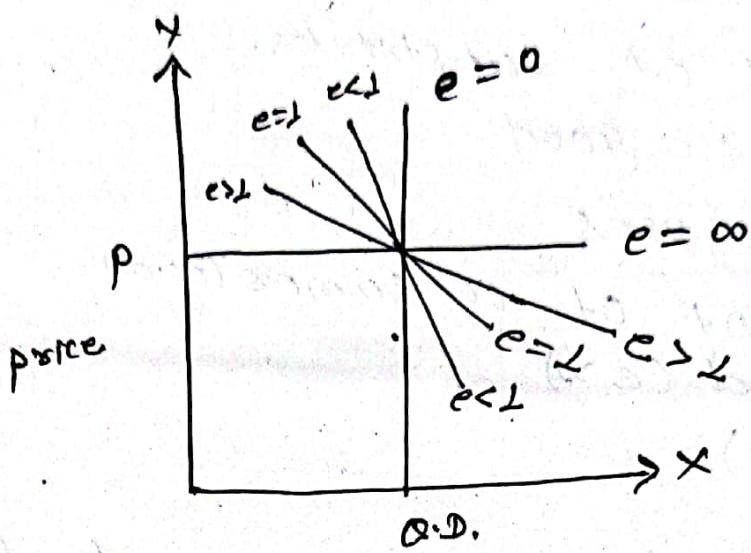


5) perfectly inelastic demand.

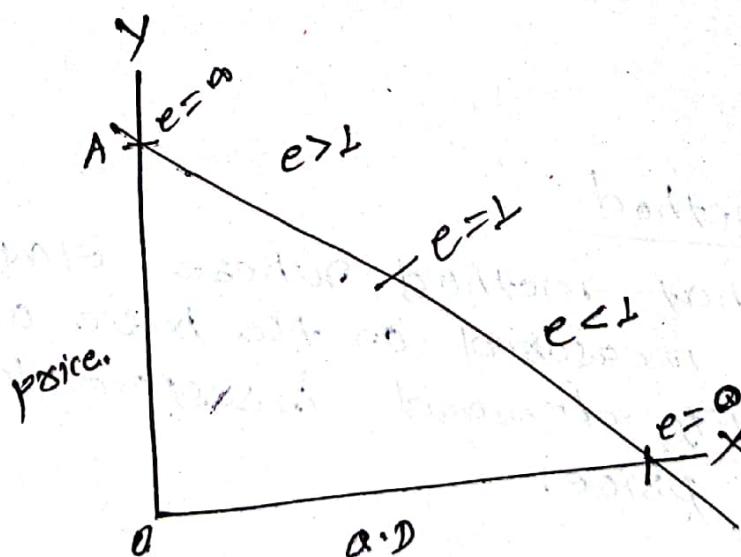
When there is no change in quantity demanded for a commodity in response to a change in its price, it is called perfectly inelastic demand.

e.g:- all types of necessary good, gasoline, milk, salt, etc.





Q) Show all the degrees of elasticity on a straight line downward sloping demand curve.



Determination of elasticity of demand or factors affecting elasticity of demand

- (1) Availability of substitutes.
- (2) Nature of the good
- (3) Alternative uses
- (4) Postponement of consumer ($e=0$)
- (5) Time period ($e > 1$)
- (6) Habit ($e=0$)

Methods of measuring elasticity of demand.

- (1) Percentage method
- (2) Price method / Mid-point method
- (3) Total expenditure / total outlay method.

(1) Percentage method

It refers to that method where elasticity of demand can be measured on the base of percent change in quantity demand in response to percent change in the price.

$$E(ep) = \frac{\text{Percentage change in Q.D}}{\text{Percentage change in price}}$$

$$\boxed{E(ep) = \frac{\Delta Q}{\Delta P} \times \frac{P}{Q}}$$

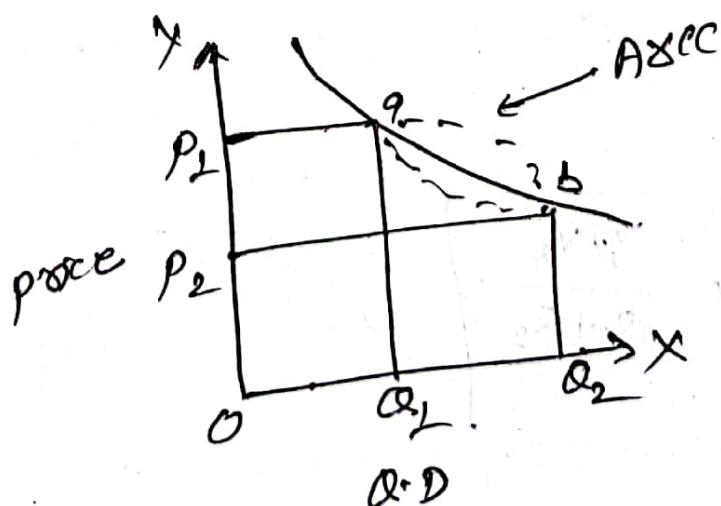
If price of a commodity increase from ₹35 to ₹48 per unit because of which quantity demanded of commodity decreases from 100 to 90 units. find out elasticity of demand with the help of percentage method.

$$Q_1 = 100 \quad P_1 = 35 \quad \Delta P = -18 \\ Q_2 = 90 \quad \Delta Q = 10 \quad P_2 = 48$$

$$E(\epsilon_p) = \frac{\Delta Q}{\Delta P} \times \frac{P}{Q} \\ = \frac{+10}{-18} \times \frac{100}{35} \\ = 0.26$$

Average method / mid-point method

It refers to that method where elasticity of demand can be measured between two separate points



e_{price} = percentage change in quantity demanded
percentage in price

$$\Rightarrow \frac{\text{change in Q.D}}{\frac{\text{original Q.D} + \text{new Q.D}}{2}} \times 100$$

$$= \frac{\text{change in price}}{\frac{\text{original price} + \text{new price}}{2}} \times 100$$

$$= \frac{\frac{\Delta Q}{(Q_1 + Q_2)/2} \times 100}{\frac{\Delta P}{(P_1 + P_2)/2} \times 100}$$

$$\boxed{e_{\text{price}} = \frac{\Delta Q}{\Delta P} \times \frac{P_1 + P_2}{Q_1 + Q_2}}$$

A_Q income plastic

$$\boxed{e_{\text{income}} = \frac{\Delta Q}{\Delta Y} \times \frac{Y_1 + Y_2}{Q_1 + Q_2}}$$

Q) if quantity demand for a commodity decrease from 340 to 310 units due to same in its price from Rs 25 to Rs 38 per unit find out elasticity of demand with the help of ~~accy~~ method.

$$Q_1 = 340 \quad P_1 = 25$$

$$Q_2 = 310 \quad P_2 = 38$$

$$\Delta Q = -30 \quad \Delta P = 13$$

$$\epsilon_{accy} = \frac{\Delta Q}{\Delta P} \times \frac{P_1 + P_2}{Q_1 + Q_2}$$

$$= \frac{-30}{13} \times \frac{25 + 38}{340 + 310}$$

$$= \left| \frac{-30}{13} \times \frac{63}{650} \right|$$

$$= |0.22|$$

3) Total expenditure / Total outlay method.

It refers to that method where elasticity of demand can be measured on the basis of change in the total expenditure on a commodity due a change in a quantity demand for the commodity in response to a change in a price.

$$TE = P \times Q$$

↓
price of the
commodity
per unit

No. of units of the
commodity purchased

Three possibilities

- 1) if total expenditure increases with a fall in the price or decrease with a rise in the price then price elasticity will be greater than 1.
- 2) if total expenditure remains constant with rise or fall in price then price elasticity will be equal to 1.
- 3) If total expenditure increases with a rise in price or decrease with a fall in the price then price elasticity will be less than 1.

<u>Price</u>	<u>Q.P</u>	<u>T.E</u>	<u>e_P</u>
5.00	30	150	-
4.75	40	190	$e > 1$
4.50	50	22.5	$e > 1$
4.25	60	255	$e > 1$
4.00	75	300	$e = 1$
3.75	80	300	$e < 1$
3.50	83	290.5	$e < 1$
3.25	87	282.75	

Q) If quantity demand for a commodity increases from 8 to 10 units due to a fall in the price from ₹ 10 to ₹ 8 per unit find out elasticity of demand with the help of total expenditure method.

$$\frac{Q_1}{P_1} =$$

$$\frac{Q_2}{P_2}$$

P	Q	T.E	E.P
₹ 10	8	80	
₹ 8	10	80	$E=1$

Demand forecasting (odd case)

from the following table forecast sales for the year 1991 and 1993

Years	Sales (Y)	X	$\sum X^2$	$\sum XY$
1985	90	-2	4	-40
1987	35	-1	1	-35
1988	42	0	0	0
1989	56	1	1	56
	$\sum Y = 220$	$\sum X = 0$	$\sum X^2 = 10$	$\sum XY = 2115$

$$\sum Y = a + bX$$

$$\sum XY = a \sum X + b \sum X^2$$

$$220 = 5 \times a + b \times 0 \Rightarrow a = \frac{220}{5} = 44$$

$$2115 = a \times 0 + b \times 10 \Rightarrow b = 11.5$$

$$Y = a + bX$$

$$Y = 44 + 11.5X$$

1 linear eqn. $[Y = a + bX]$

$$\text{for } Y_{1991} = 44 + 11.5 \times 4 = 90$$

$$Y_{1992} = 44 + 11.5 \times 5 = 111.5$$

$$Y_{1993} = 44 + 11.5 \times 6 = 123$$

from the following table. forecast series for the
years 2016 & 2017 (Even case)

<u>Years</u>	<u>Sales</u>	<u>X</u>	<u>X^2</u>	<u>ΣXY</u>
2010	10	-2.5	6.25	
2011	18	-1.5	2.25	
2012	22	-0.5	0.25	
2013	35	0.5	0.25	
2014	42	1.5	2.25	
2015	$\frac{53}{\Sigma Y=180}$	2.5	$\frac{6.25}{\Sigma X^2=17.5}$	$\overline{\Sigma XY}=150$
		$\Sigma X=0$		

$$\Sigma Y = N a + b \Sigma X$$

$$180 = 6x a + 0$$

$$a = 30$$

$$\Sigma XY = a \Sigma X + b \Sigma X^2$$

$$150 = a \times 0 + b \times 17.5$$

$$b = 150 / 17.5 = 8.57$$

$$Y = a + bX$$

$$Y = 30 + 8.75X$$

$$2016 = 30 + 8.75 \times 9.5 =$$

2016 - 2012.5

= 3.5

$$Y_{2017} = 30 + 8.75 \times 11.5$$

=

~~X = 2012.5~~

= 2013 - 2012.5

= 4.5

Revenue

Revenue refers to the income earned by a producer by selling different units of output at different prices.

Types of Revenue

- i) Total Revenue (TR)
 - ii) Marginal " (MR)
 - iii) Average " (AR)

i) Total Revenue (TR)

i) Total Revenue (TR)
It refers to total income earned by a producer by selling different units of output at different prices.

$$TR = P \times Q$$

↓ ↓
no. of units
Selling of output sold.
price

(ii) Marginal Revenue (MR)

(ii) Marginal Revenue (MR)
It refers to the net addition to the total revenue by selling one extra unit of output

$$\rightarrow MR_n = TR_n - TR_{n-L}$$

$$MR_D = \frac{dTR}{dQ}$$

IV) Average Revenue (AR)
It refers to the total income earn per unit of output sold

$$AR = \frac{TR}{Q}$$

$$TR = AR \times Q$$

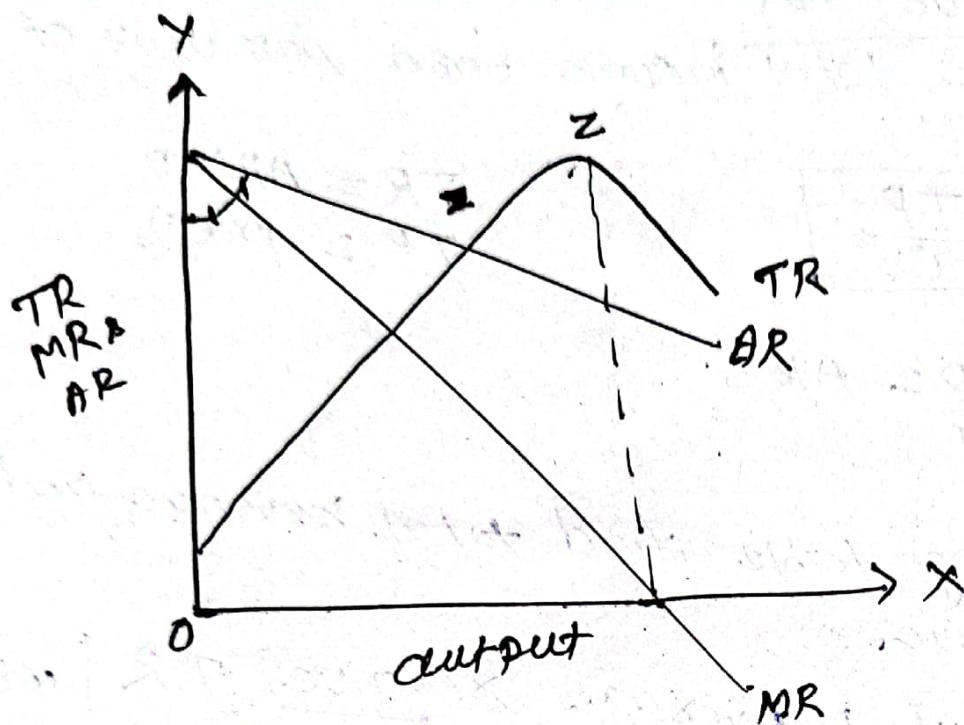
$$TR = P \times Q$$

$$\therefore P = AR$$

From the following table find total revenue and marginal revenue.

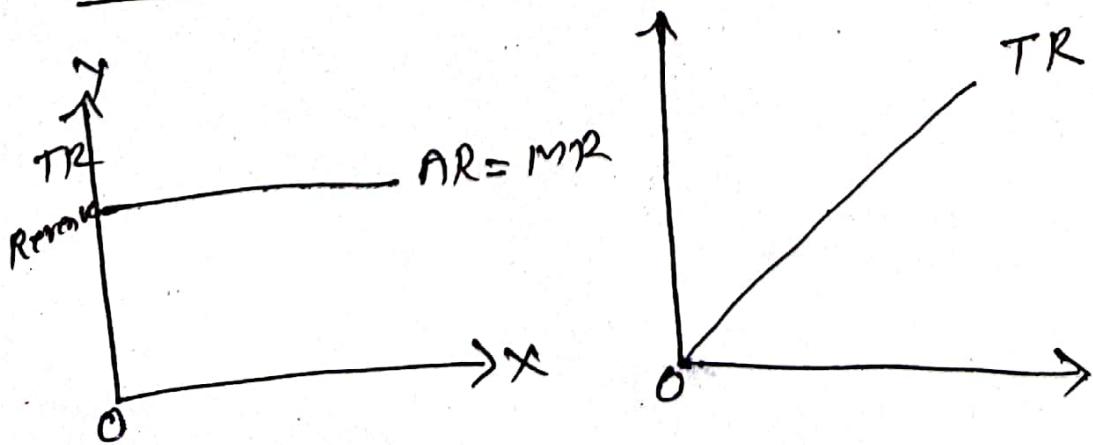
Units of output sold (Q)	Average Revenue $P = AR$	Total Revenue (TR)	Marginal Revenue (MR)
1	16	16	16
2	15	30	14
3	14	42	12
4	13	52	10
5	12	60	8
6	11	66	6
7	10	70	4
8	9	72	2
9	8	72	0
10	7	70	-2

Total revenue is maximum when MR is zero.



From the following table find out TR and MR

price <u>Q</u>	<u>AR</u>	<u>TR</u>	<u>MR</u>
1	30	30	30
2	30	60	30
3	30	90	30
4	30	120	30
5	30	150	30
6	30	180	30
7	30	210	30



- From the following demand $P(x)$ and $TR(x)$,
- Q.D is positive when TR is maximum.
 - Q.D is positive when MR is zero.

$$Q = 60,000 - 30P$$

$$TR = P \times Q$$

$$TR = 60,000P - 30P^2$$

$$30P = 6000$$

$$\text{Hence, } 30P = 60000 - Q$$

$$\Rightarrow 30P = 60,000 - Q$$

$$P = 2000 - Q/30$$

$$TR = 2000Q - \frac{Q^2}{30}$$

Also

$$TR = P \times Q$$

$$MR = \frac{dTR}{dQ} = 2000 - \frac{Q}{15}$$

$$\text{for maximum } MR = 0$$

$$2000 - \frac{Q}{15} = 0$$

$$Q = 30,000$$

Relationship between Revenue and elasticity

Show $MR = AR(1 - \frac{1}{e})$

$$\begin{aligned}
 MR &= \frac{d(TR)}{dQ} \\
 &= \frac{d(P \times Q)}{dQ} \\
 &= P \frac{dQ}{dQ} + Q \frac{dP}{dQ} \\
 &= P + Q \frac{dP}{dQ} \\
 &= P \left(1 + \frac{dP}{dQ} \frac{Q}{P}\right) \\
 &= P \left(1 + \frac{1}{e}\right) \\
 MR &= P \left(1 - \frac{1}{e}\right) \\
 MR &= AR \left(1 - \frac{1}{e}\right)
 \end{aligned}$$

we know
 $P = AR$

Find out MR when price of commodity is
 RS 2 per unit and coefficient of elasticity is 3.

$$\begin{aligned}
 MR &= AR \left(1 - \frac{1}{e}\right) \\
 &= 2 \left(1 - \frac{1}{3}\right) \\
 &= \frac{4}{3}
 \end{aligned}$$

SUPPLY

STOCK: It refers to the total amount of production

(in)

SUPPLY: It refers to the actual amount offered for sale into market.

Supply Schedule

It refers to the tabular representation of different quantity of same commodity to the market at different prices.

Price	O.S
5	10
15	17
25	19

Types of Supply Schedule

- i) Individual Supply Schedule
- ii) Market Supply Schedule

I) Individual Supply Schedule

It refers to tabular representation of different quantity of a commodity supplying to the market at different prices by an individual producer.

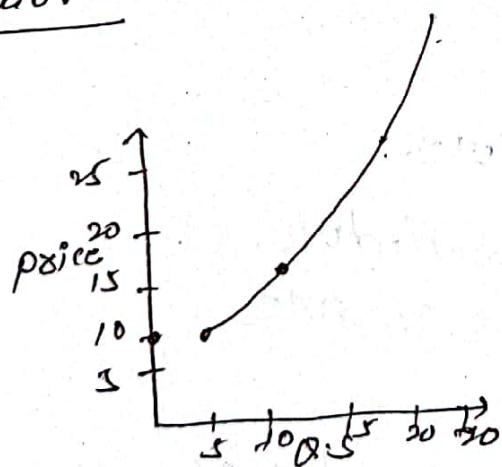
Price at X	O.S of X
100	2
80	3
50	4
25	6

Market Schedule

It refers to tabular representation of different quantity of commodity supplied to the market by all the producers at different price.

price of X	Consumers			Market demand
	Q.S for A	Q.S for B	Q.S for C	
40	1	2	4	7
30	2	5	8	25
20	3	8	13	25

Supply curve.



Law of Supply

It is defined as other factors remains constant quantity supply of commodity increase with size in price and decrease with fall in a price.

Assumption of the Law

- I) Technique of production remains constant
- II) price of input " "
- III) price of other product " "
- IV) No of producers in the market "
- V) motive of the producers " "

Supply Schedule.

- Supply curve
- Limitation of the law of supply.

Limitations

- In case of old coin does not pay off
- " " old stock
- If labour wage increase
- A business person at the time of closing his/her business.

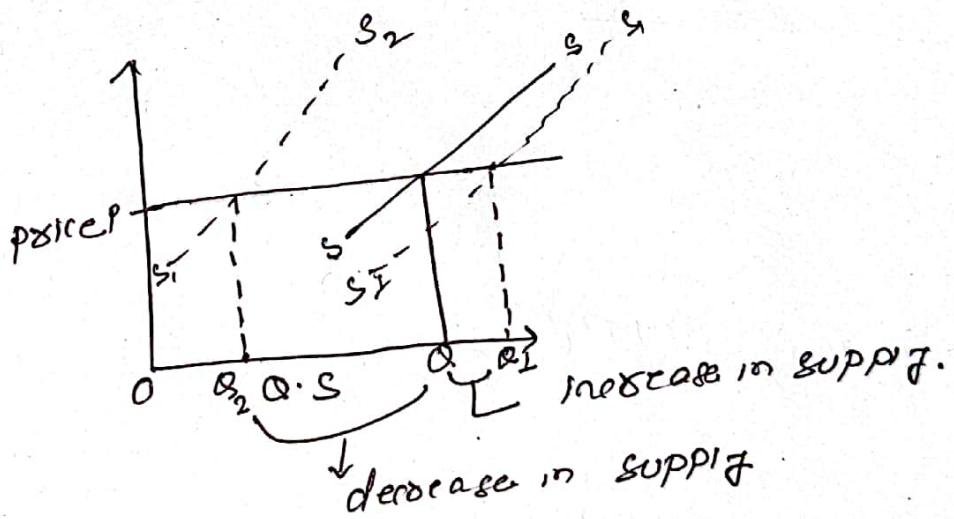
change in supply

When supply of a commodity changes due to a change in other factors price remaining constant it is called change in supply.

Types of change in supply

1) Increase in supply

2) Decrease in supply.



1) Increase in supply

Change in quantity SUPPLY

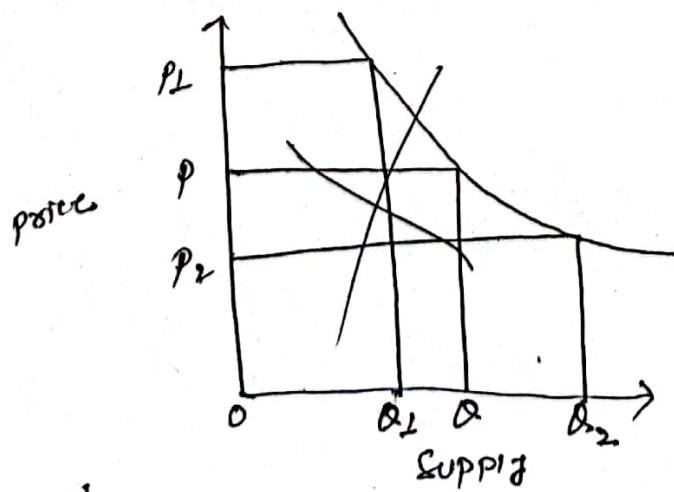
When supply of a commodity changes due to change in its price other factors remaining constant it is called change in quantity supply.

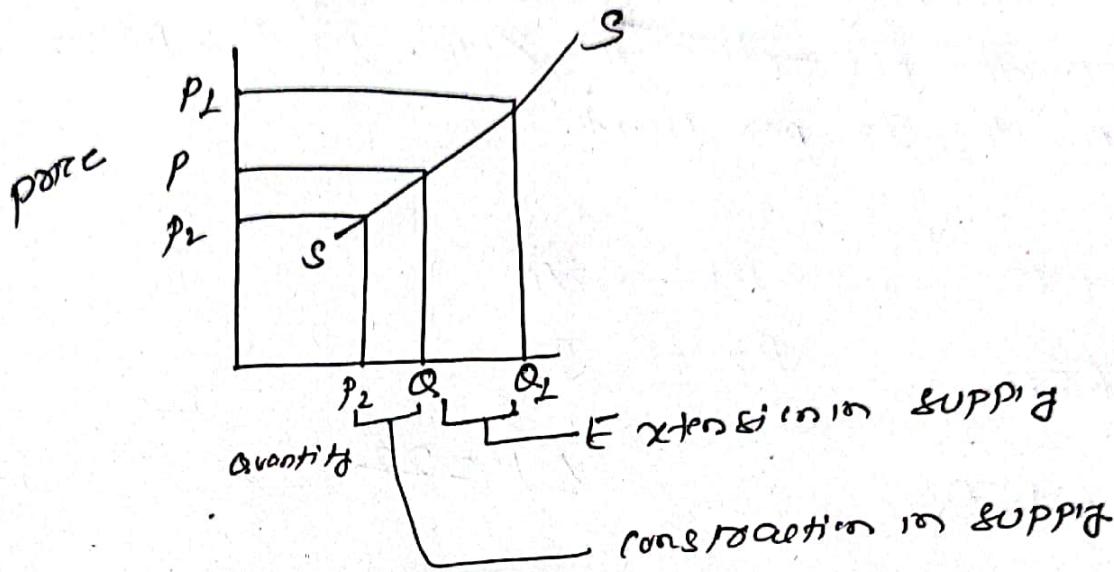
Types of change in quantity SUPPLY

- i) Extension in SUPPLY
- ii) Contraction in SUPPLY

i) Extension in SUPPLY

ii) Contraction in SUPPLY





Elasticity of Supply

It refers to the degree of quantity supply of a commodity in response to a change in its price

$$e_s = \frac{\text{percentage change in Q.S}}{\text{percentage change in price}}$$

$$e_s = \frac{\Delta Q_s}{\Delta P} \times \frac{P}{Q_s}$$

$$e_s = \frac{dQ_s}{dP} \times \frac{P}{Q_s}$$

If quantity supplied of a commodity increases from 500 to 650 due to a change in the price from Rs 70 to 92 per unit.

So

$$Q_{S_1} = 500$$

$$P_1 = 70$$

$$Q_{S_2} = 650$$

$$P_2 = 92$$

$$\Delta Q_S = 150$$

$$\Delta P = 22$$

$$E_S = \frac{\Delta Q_S}{\Delta P} \times \frac{P}{S}$$

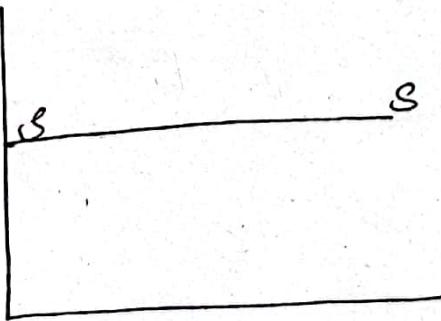
$$= \frac{150}{22} \times \frac{70}{500}$$

$$= 0.954$$

Decrease of elasticity of supply

- ① perfectly elastic supply ($E_S = \infty$)
- ② relatively " "
- ③ unitary " "
- ④ relatively inelastic supply
- ⑤ perfectly inelastic supply

perfectly plastic supply



⇒ Relatively elastic supply ($e > 1$)

Q) From the following demand and supply eq? find out equilibrium price and quantity.

$$Q_d = 700 - 20P \quad \text{--- (I)}$$

$$Q_s = 300 + 50P \quad \text{--- (II)}$$

Find out new equilibrium price and quantity if demand remaining constant if supply increase to $Q_s = 500 + 70P \quad \text{--- (III)}$

Solving eqn (I) & (II) ($Q_d = Q_s$)

$$700 - 20P = 300 + 50P$$

$$70P = 400$$

$$P_{eq.} = \frac{400}{70} = 5.71$$

$$\begin{aligned} Q_d &= 700 - 20 \times 5.71 \\ &= 585.8 \end{aligned}$$

$$\begin{aligned} Q_s &= 300 + 50 \times 5.71 \\ &= 585.5 \end{aligned}$$

Again, solving eqn, (I) & (III)

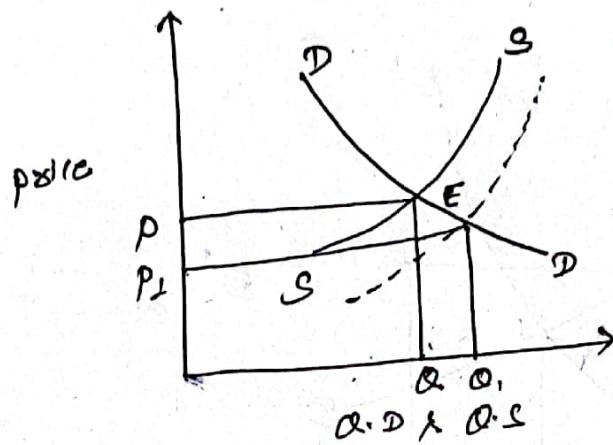
$$700 - 20P = 500 + 70P$$

$$90P = 200$$

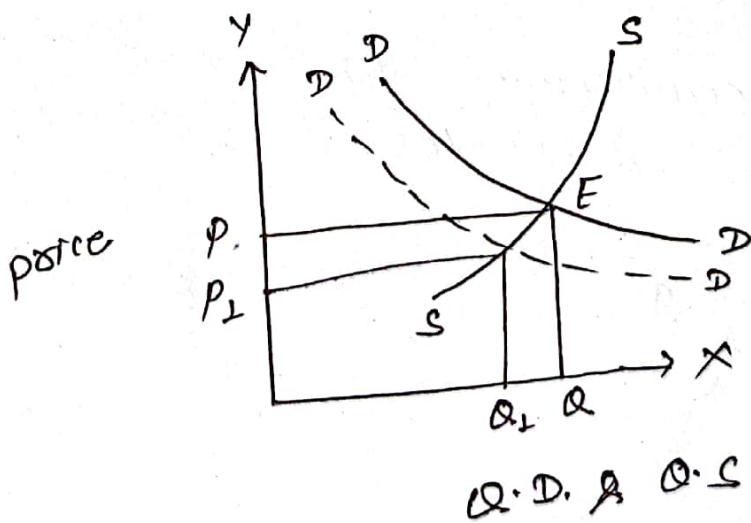
$$P = \frac{200}{90} = 2.22$$

$$\begin{aligned} Q_s &= 500 + 70 \times 2.22 \\ &= 531 \end{aligned}$$

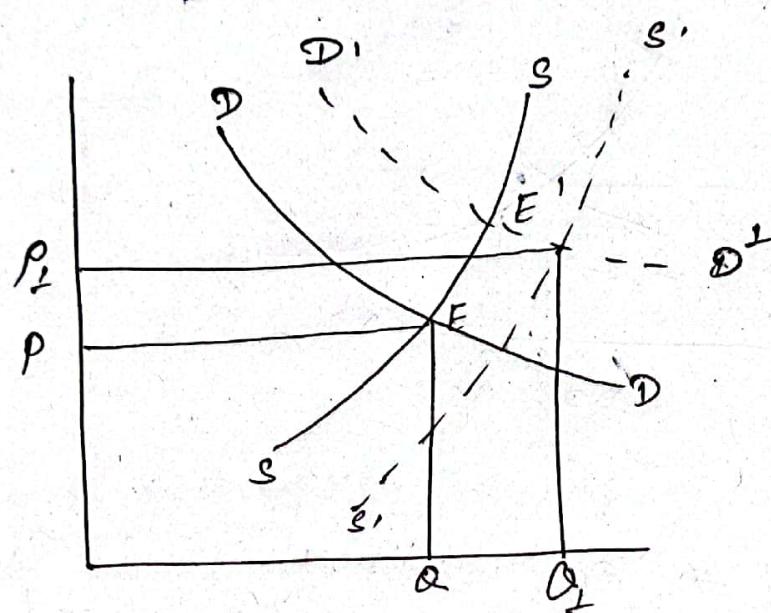
a) what happened to equilibrium price & quantity if demand remaining constant and supply increase.



a) what happened to equilibrium price & quantity if supply remaining constant and demand decrease.



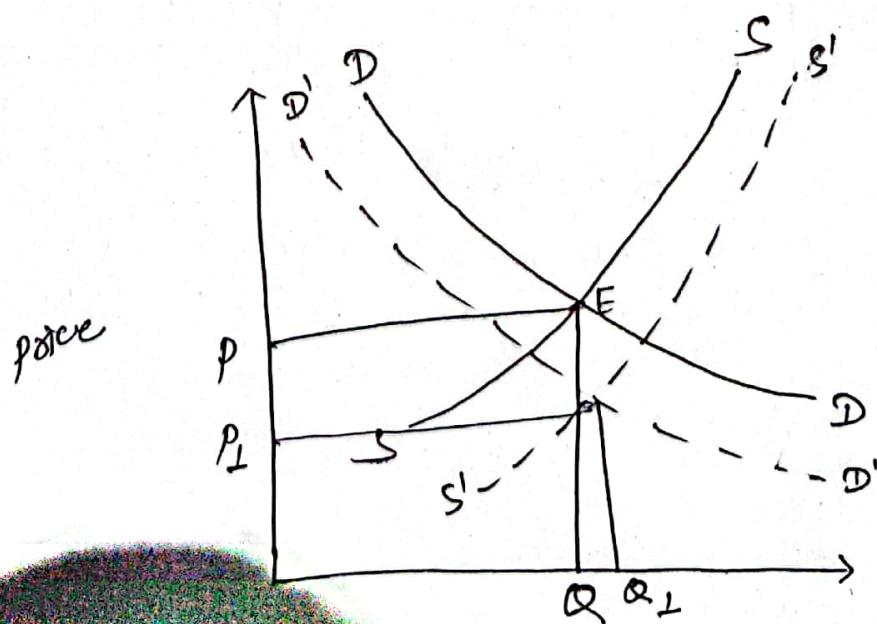
Q. What happens to equilibrium price & quantity if increase in demand is more than increase in supply.



Q.D > Q.S

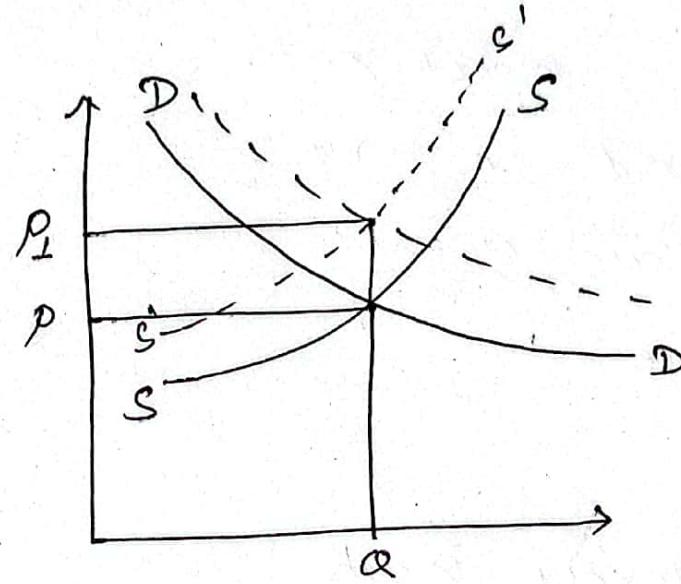
Q. What happens to equilibrium price and quantity if decrease in demand is less than increase in supply.

price ↓
Q. ↑



Q.D < Q.S

Q) What happens to equilibrium price & quantity if increase in demand is equal to decrease in supply.



$Q \cdot D \& Q \cdot S$

Interest Rates

Types

- ① Simple interest rate
- ② Compound " "
- ③ Nominal " "
- ④ Effective " "

Simple interest rate

It refers to that type of interest rate where principal amount remain same for various years.

$$I = P \cdot i \cdot N$$

↑ ↓
Simple principle
interest
rate

↑ ↓
interest rate No. of years

$$\begin{aligned}(\text{Future interest}) F &= P + I \\&= P + P \cdot i \cdot N \\F &= P(1+iN)\end{aligned}$$

Q) Find out future value of Rs 3,00000 which is deposited in a bank for 3 years at 7% interest rate, with the help of simple interest rate

$$F = P(1+iN)$$
$$= 500000 \left(1 + \frac{7}{100} \times 3\right)$$
$$=$$

$$I = P \cdot i \cdot N$$
$$= 500000 \times \frac{7}{100} \times 3$$

② Compound interest rate

It refers to that type of interest rate where principal amount keeps on changing every year.

$$\boxed{F_n = P(1+i)^n}$$

$n \rightarrow$ no. of years

Q) If a person deposit Rs 50000 in a bank at 6.5% interest rate compounded annually find out maturity amount of his account after 10 years

$$f_n = P(1+i)^n$$

$$f_{10} = 50000 \left(1 + \frac{6.5}{100}\right)^{10}$$

$$f_{10} = 9,38568.761 -$$

③ Nominal Interest Rate

It refers to that types of interest rate where interest rate is calculate several times in a year i.e. it may be quarterly, monthly, half yearly, semi annually and each day to find the compound interest rate.

Quarterly

$$f_4 = P \left(1 + \frac{i}{4}\right)^{4N}$$

Half - Yearly / Bi-annual

$$f_2 = P \left(1 + \frac{i}{2}\right)^{2N}$$

Monthly

$$f_{12} = P \left(1 + \frac{i}{12}\right)^{12N}$$

Each day

$$f_{365} = P \left(1 + \frac{i}{365}\right)^{365N}$$

Q) Find out the future value of ₹10,00000 at 8.5% interest rate if the compounding is monthly after 6 years.

$$\begin{aligned}f_{12} &= P \left(1 + \frac{j}{12}\right)^{12 \times N} \\&= 10,00000 \left(1 + \frac{8.5/100}{12}\right)^{12 \times 6} \\&= 16,62300.08/-\end{aligned}$$

Effective Interest Rate
It refers to the ratio of interest charge for one year to the principal amount

$$i_{\text{eff}} = \frac{f - P}{P}$$

effective int. rate

Q) Find out effective interest rate for an amount Rs 7,00000 deposited in a bank at 6% interest rate if the compounding is quarterly.

$$A_4 = 7,00000 \left(1 + \frac{0.06}{4}\right)^{4 \times 1}$$
$$= 742954.485$$

$$i_{\text{eff}} = \frac{A - P}{P}$$
$$= \frac{742954.485 - 700000}{700000}$$
$$= 6.13\%$$

If principle amount is not given.

$$i_{\text{eff}} = \left(1 + \frac{x}{m}\right)^m - 1$$

M: no. of times interest rate is calculate in a year

Q) Find out effective interest rate of a credit amount if the interest rate is 15% and the compounding is half yearly.

\rightarrow (two times in 1 year)

$$i_{\text{eff}} = \left(1 + \frac{0.15}{2} \right)^2 - 1$$

$$= 0.1556$$

Find out market demand for individual demand for individual firm and market demand for firm if price of commodity is Rs 20 per unit.

$$Q_1 = 500 - 10P = 500 - 10 \times 20 = 300$$

$$Q_2 = 700 - 12P = 700 - 12 \times 20 = 460$$

$$\begin{aligned} Q_m &= Q_1 + Q_2 \\ &= 500 - 10P + 700 - 12P \\ &= 1200 - 22P \quad (\text{at } P=20) \\ &= 760 \end{aligned}$$

$$\begin{aligned} \frac{\text{Individual}}{(e_i)} &= -10 \times \frac{20}{300} \\ &= 0.667 \\ \frac{\text{Market}}{(e_i)} &= -12 \times \frac{20}{460} \\ &= 0.52 \end{aligned}$$

$$\begin{aligned} \frac{\text{Market}}{e_p} &= \frac{dQ}{dP} \times \frac{P}{Q} \\ &= -22 \times \frac{20}{760} = 0.57 \end{aligned}$$

From the following demand fn' find out
Price elasticity of demand & income elasticity
of demand if price of the commodity is
Rs 20 per unit & income of the consumer is
Rs 55,000 per month.

So

$$Q = 30,000 - 5P + 4J$$

$$= 30,000 - 5 \times 20 + 0.4 \times 55,000$$

$$= 52,900$$

$$e_p = -5 \times \frac{20}{52,900}$$

$$= 0.00192$$

$$e_J = 0.4 \times \frac{\cancel{55,000}}{52,900}$$

$$= 0$$

<u>Years</u>	<u>Sales (B)</u>	<u>X</u>	<u>x^2</u>	<u>XY</u>	<u>99-94</u>	<u>2018.5</u>
2016	8	-2.5	6.25	-20		
2017	18	-1.5	2.25	-27		
2018	27	-0.5	0.25	-13.5		
2019	32	0.5	0.25	16		
2020	49	2.5	2.25	73.5		
2021	<u>52</u>	<u>2.5</u>	<u>6.25</u>	<u>130</u>		
	<u>186</u>	<u>$\Sigma X = 0$</u>	<u>$\Sigma x^2 = 17.5$</u>	<u>$\Sigma XY = 159$</u>		
	<u>$\Sigma Y = 186$</u>					

$$\sum Y = N \overset{\text{No. of years}}{a} + b \sum X$$

$$186 = 6 \times a + 0$$

$$a = \frac{186}{6} = 31$$

$$\sum XY = a \sum X + b \sum X^2$$

$$159 = a \times 0 + b \times 17.5$$

$$b = \frac{159}{17.5}$$

$$b = 9.085$$

$$\sum XY =$$

~~$$Y = a + bX$$~~

~~$$186 = a + b \times 0$$~~

~~$$a = \frac{186}{6} = 31$$~~

$$Y_{24} = 31 + 9.085 \times 5.5 \\ = 80.9875$$

~~$$Y_{22} = a + bX$$~~

$$Y_{22} = a + bX \\ = 31 + 9.085 \times 0 = \cancel{85.51} 62.7975$$

$$Y_{23} = a + bX \\ = 31 + 9.085 \times 4.5 = 71.8825$$

Find out effective interest rate of Rs 7,00000 at 9.5% interest rate if the compounding is monthly

$$F_{12} = 7,00000 \left(1 + \frac{0.095}{12}\right)^{12}$$

$$= 7,05541.6667$$
$$= 7,65473.3089$$

$$i_{\text{eff}} = \frac{F - P}{P}$$
$$= \left(\frac{7,65473.3089 - 7,00000}{7,00000} \right)$$
$$= 0.09924\%$$

From the following demand fxⁿ find out TR and MR fxⁿ, - price & quantity for TR to be maximum

$$P = 90,000 - 2Q$$

$$Q = 22,500$$

$$P = 45,000$$

$$TR = QP \times Q$$

$$TR = 90000Q - 2Q^2$$

$$TR$$

$$MR = \frac{dTR}{dQ} = \frac{d(90000Q - 2Q^2)}{dQ}$$
$$= 90000 - 2 \times 2$$
$$=$$

Q. Find from the following demand fn', find out Q.D if price of the commodity is 25 Rs per unit and income of the consumer is Rs 35,000 per month

$$Q = 30,000 - 20P + 0.5M$$

$$\begin{aligned} &= 30,000 - 20 \times 25 + 0.5 \times 35,000 \\ &= 46,500 \end{aligned}$$

Q. Find out New Q.D if price & remaining const. income increase to 42,000 per month and also find out what type of change in quantity implies and why?

$$\begin{aligned} Q &= 30,000 - 20 \times 25 + 0.5 \times 42,000 \\ &= \cancel{71500} 50,500 \end{aligned}$$

Q. increase due to increase of income of consumer
but price remains constant

Utility

It refers to want satisfying capacity of a commodity.

Types of Utility

- ① Total Utility (TU)
- ② Marginal Utility (MU)

Total Utility (TU)

It refers to the total satisfaction that a consumer gets by consuming various units of a commodity.

Marginal Utility

It refers to the net addition to the total utility by consuming one extra unit of commodity.

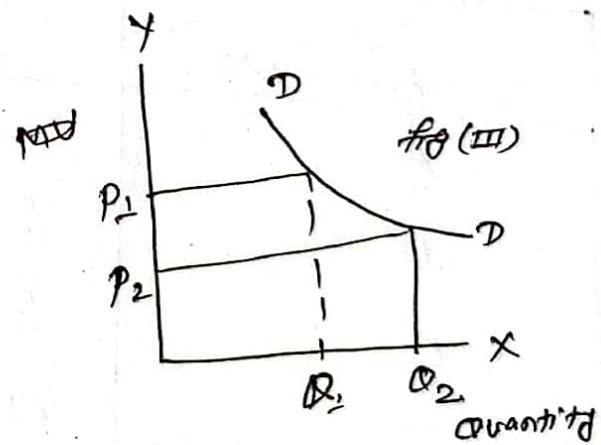
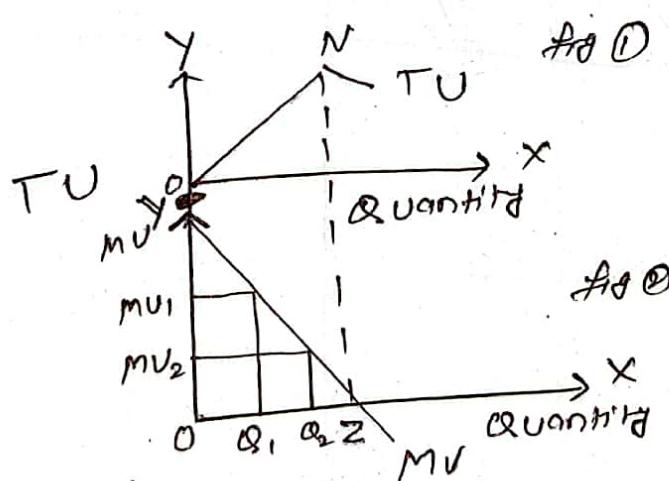
$$MU_n = TU_n - TU_{n-1}$$

$$MU_n = \frac{d(TU)}{dx}$$

Q) From the following table find out marginal utility.

Units of the commodity consumed	TU	MU
1	10	8
2	18	6
3	24	4
4	28	2
5	30	0
6	30	-4
7	26	-8

Total Utility curve.



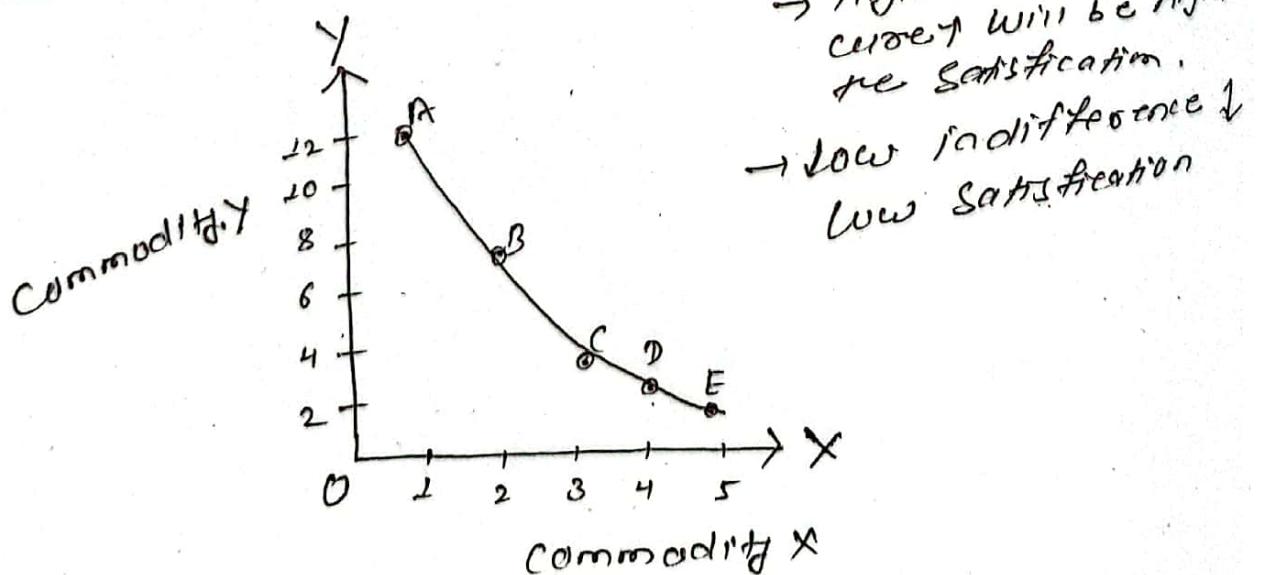
THEORY OF CONSUMER BEHAVIOR

- ① Indifference curve
- ② Marginal Rate of Substitution (MRS)
- ③ Budget Line.

① Indifference Curve

It refers to those types of curve which show various units of two commodity that equal level of satisfaction to the consumer.

Combination	X	Y
A	1	12
B	2	7
C	3	3
D	4	2
E	5	1

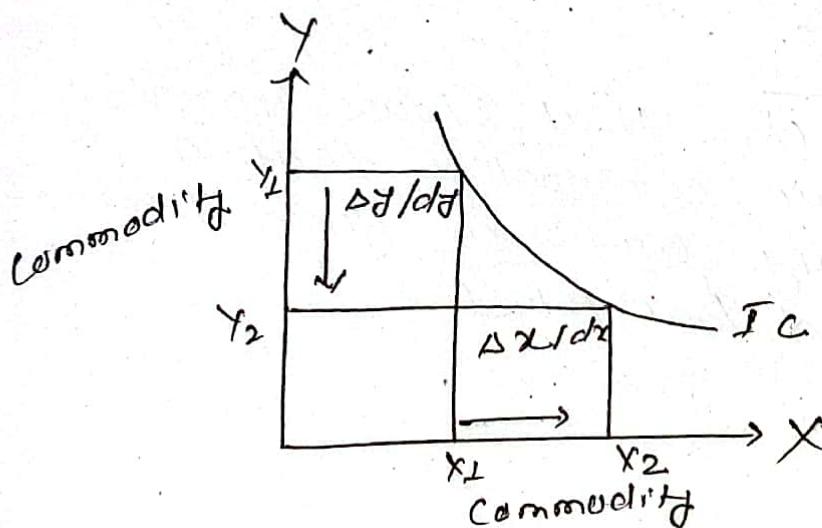


① Marginal Rate of Substitution (MRS)

It refers to the rate at which no. of units of one commodity substituted to have one more unit another commodity.

MRS_{XJ} :- It refers to the rate at which the no. of units of commodity J substituted to have one more units of X

MRS_{JX} :- It refers to the rate at which the no. of units of commodity X substituted to have one more unit of J



Slope of the indifference curve

$$MRS_{XJ} = \frac{dY}{dX} = \frac{MUX}{MUY}$$

$$MUX = \frac{dt}{dx}$$

$$MUY = d$$

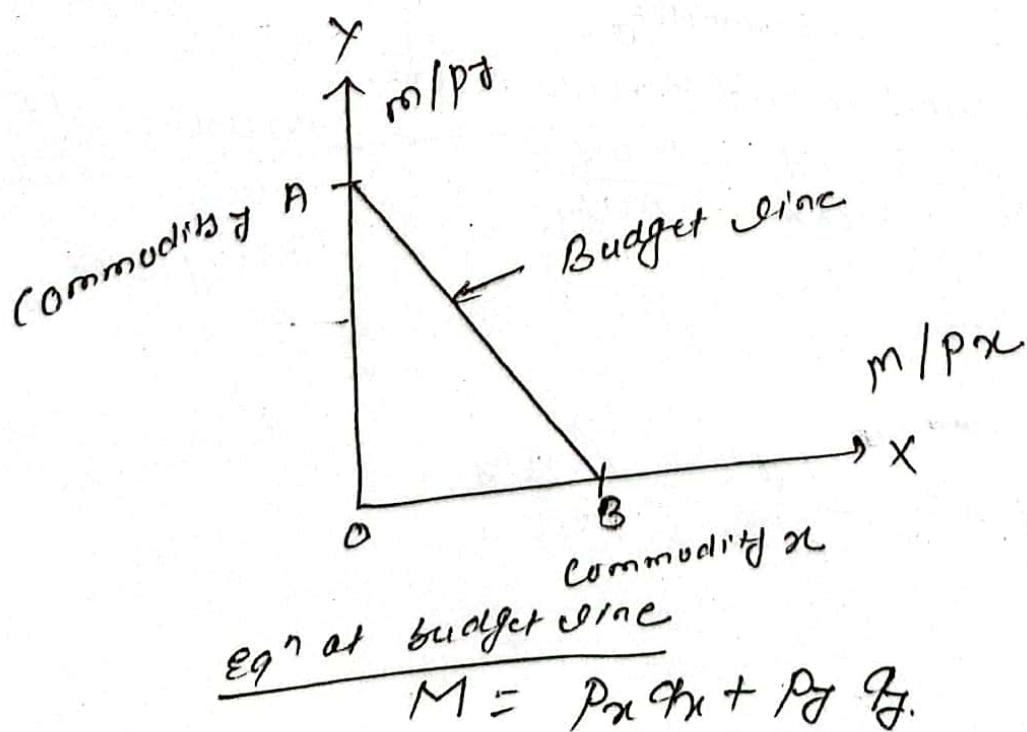
$$MRS_{JX} = \frac{dX/dY}{dP} = \frac{MUY}{MUX}$$

From the following table find out MRS_{xy} & MRS_{yx}

Combination	X	Y	MRS _{xy}	MRS _{yx}
A	1	2	-	-
B	2	7	5/1	1/5
C	3	3	4/1	1/4
D	4	2	1/1	1
E	5	1	1	1

③ Budget line.

It refers to the line that shows various combination of two commodity that a consumer can buy with a given level of income. It is called Budget line.



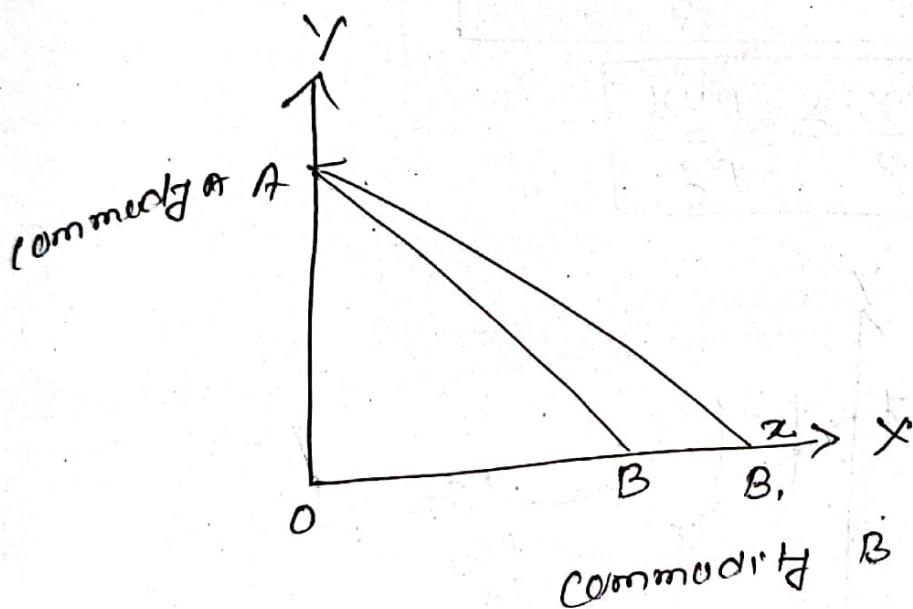
$$\text{slope} = \frac{OA}{OB}$$

$$= \frac{m/P_A}{m/P_B} = \frac{P_B}{P_A}$$

* Shift in the budget line

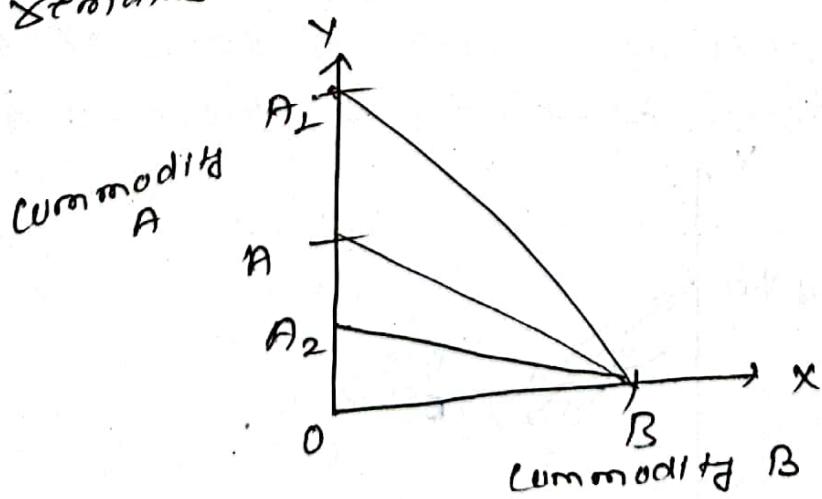
~~leftward shift in the budget line~~

when consumer purchase more of x , if
remaining constant



Shift in the budget line.

if consumer's purchase of commodity or β change
if consumer's purchase of commodity or β change
 x remains constant



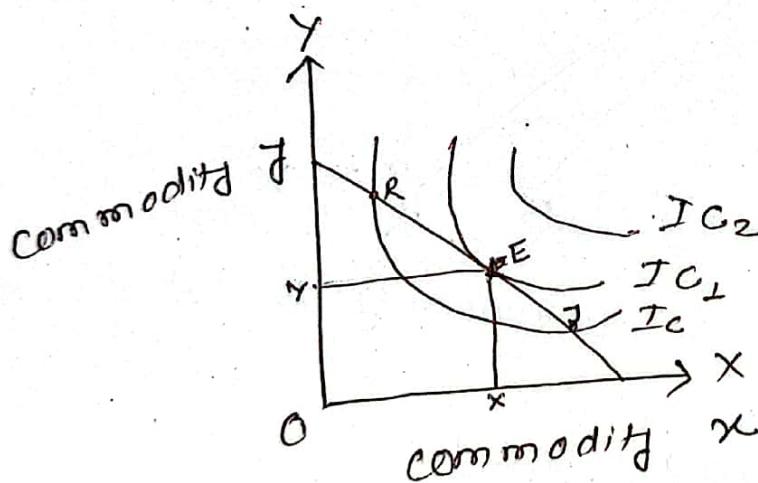
Condition for consumers to be in equilibrium

- ① The slope of the indifference curve is equal to the slope of the budget or the budget line
- ② The indifference curve should be convex at equilibrium point

Mathematical form of it,

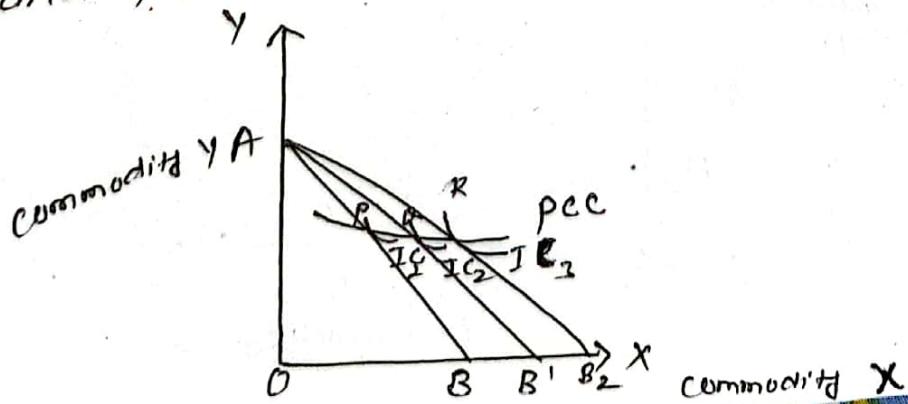
$$MRS_{xy} = \frac{dY}{dX} = \frac{MU_x}{MU_y} = \frac{P_x}{P_y}$$

$$\frac{MU_x}{P_x} = \frac{MU_y}{P_y}$$



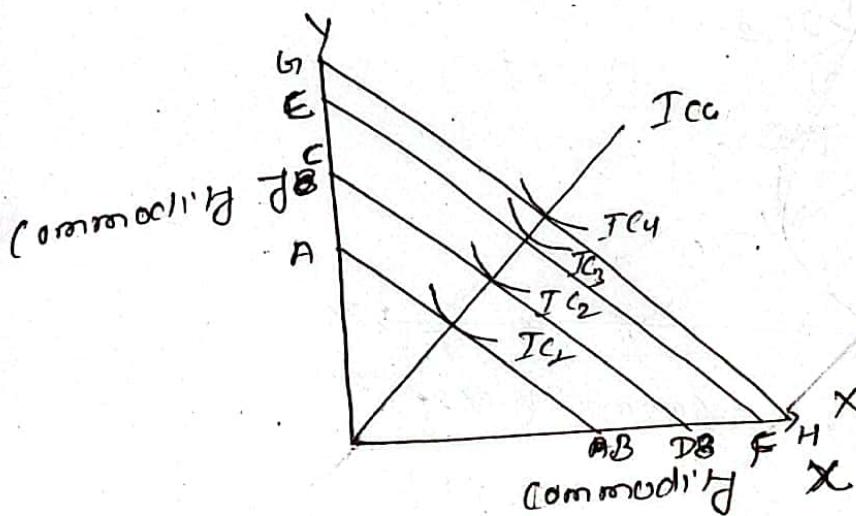
Price Effect

It refers to the effect of change in price of one commodity on purchases of commodity price of other commodity and ~~income~~ ^{income} of the consumer remains constant.

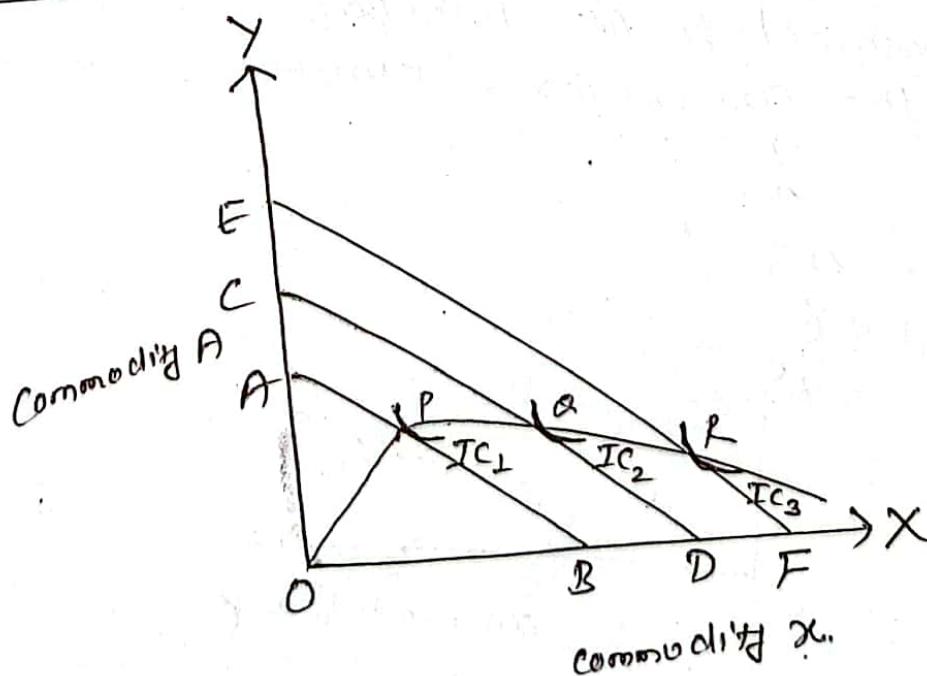


Income effect.

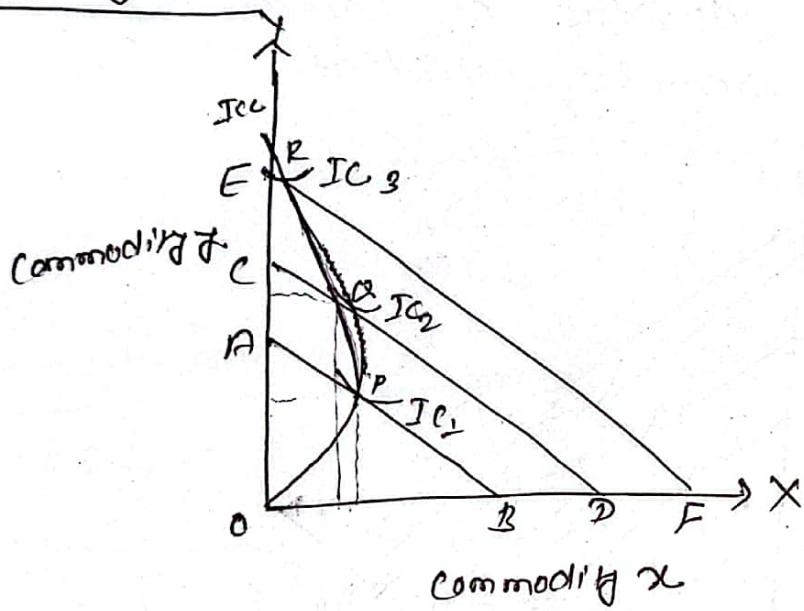
→ It refers to the effect change in the income of the consumer on purchase of commodity price of both commodity remains constant.



Shape of Icc curve if commodity F is an inferior good

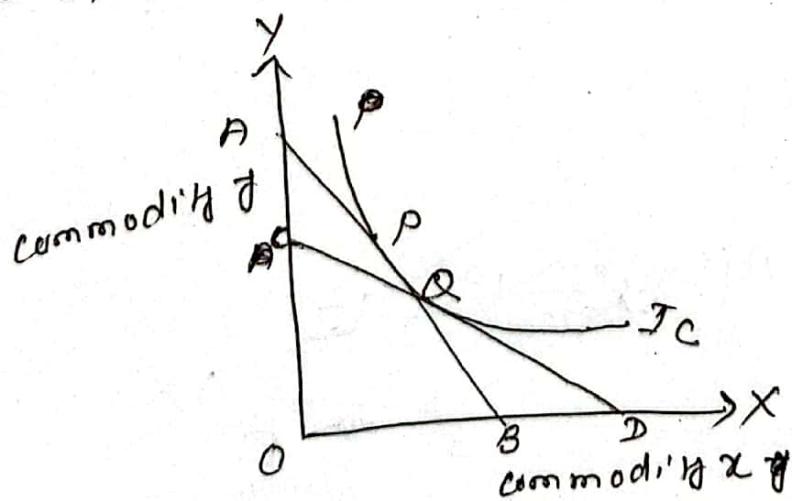


#Shape of the Ice Curve if commodity X is inferior good.

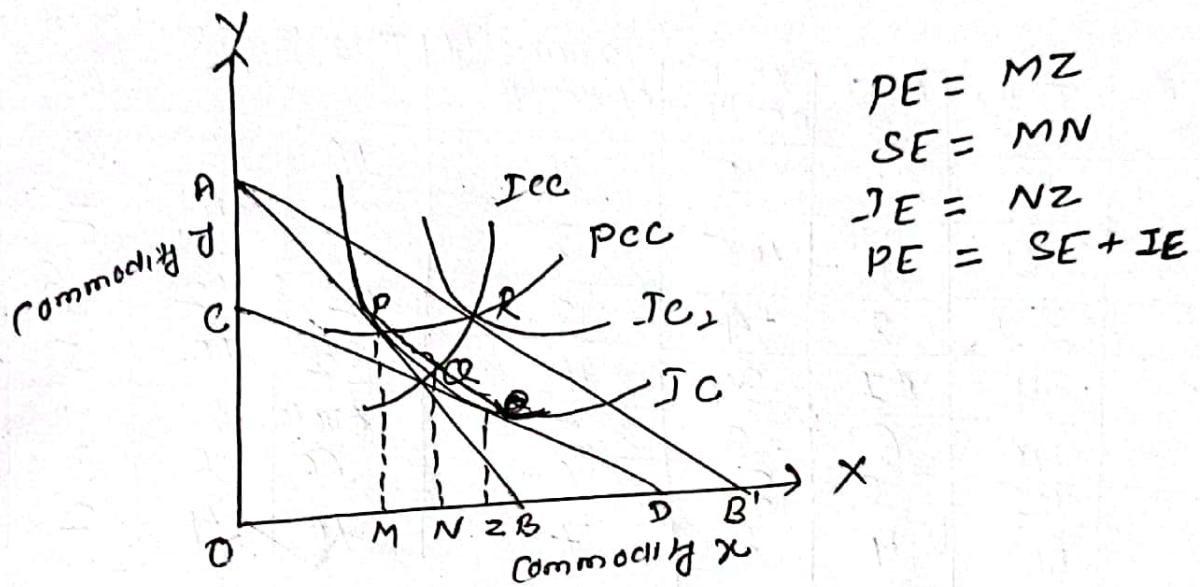


Substitution effect.

It refers to the effect of fall in the price of one commodity and increase in the price of another commodity on purchase of commodity income of the consumer remaining constant.



Relationship among price effect substitution effect and income effect.



From the following table

(I) Fill of the table

- (II) If income of the consumer is Rs 10. How many unit of commodity X & J pursued by the consumer
- (III) If income of the consumer is increased upto to Rs 15. Find out optimal consumption bundle x & j for the consumer and given factor are.

price of x & J are Rs 3 & 12 respectively.

Quantity	commodity X		commodity J	TV	MV	MU (per Rs)
	TV	MV				
1	45	45	15	40	40	20
2	75	30	10	60	20	10
3	102	27	9	70	12	6
4	120	18	6	82	10	5
5	135	15	5	90	8	4
6	144.99	1.5	3.33	92	2	1

A consumer spends his total income 1^o Rs 22 on good A and B whose prices are Rs 2 both.

Quantity of good A	T U	M U	MU per Rs	Quantity of good B	T U	M U	MU per Rs	Marginal Utility
1	10	10	5	1	16	16	8	
2	19	9	4.5	2	30	14	7	
3	27	8	4	3	42	12	6	
4	34	7	3.5	4	52	10	5	
5	40	6	3	5	60	8	4	
6	45	5	2.5	6	66	6	3	
7	49	4	2	7	70	4	2	

- (a) Complete the above table
 (i) what is the MU per Rs spent on 4th unit of good A?
 (ii) How many units of good A and B the consumer should have to purchase to maximize utility.
- (b) Suppose the consumer's income increases from Rs 22 to Rs 28, what would be the utility maximizing combination of good A and B?

$$\textcircled{03} \quad 22 = 2x\textcircled{4} + 2x\textcircled{7} \quad , \quad 22 = 2x\textcircled{5} + 2x\textcircled{6}$$

$$\textcircled{04} \quad 28 = 2x\textcircled{7} + 2x\textcircled{7}$$

Time Value of Money

It refers to the value of money at a particular time period.

Cash flow diagram.

It refers to the graphical representation of cash inflow and cash outflow along the timeline.

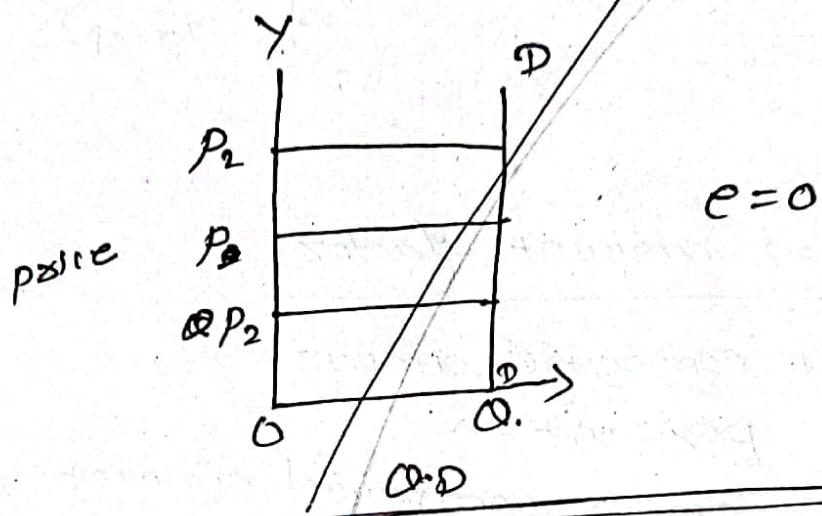
Types of cash flow diagram.

- ① Single payment cash flow
- ② Uniform " "
- ③ Linear Gradient Series
- ④ Geometric Gradient Series
- ⑤ Unequal payment series

(1) Single payment cash flow :-

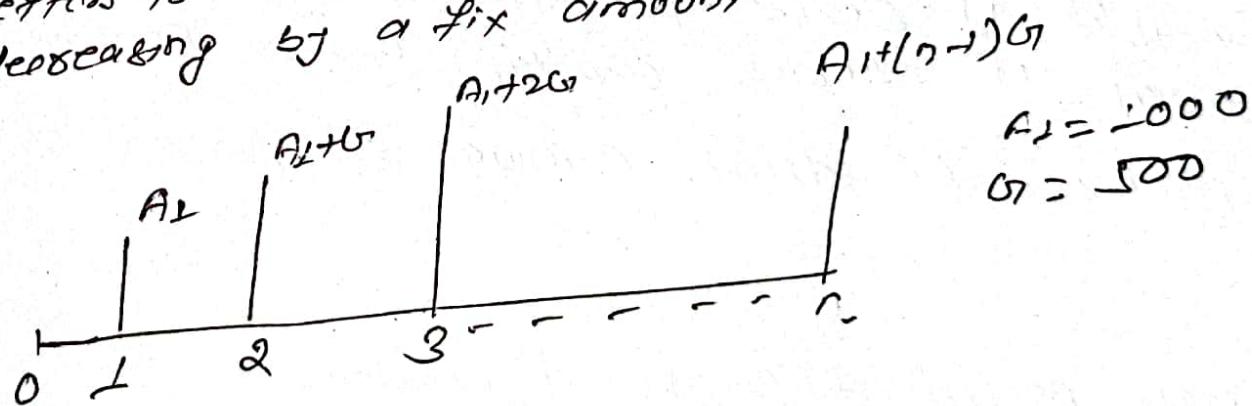
⑤ Price perfectly inelastic demand

When there is no change in quantity demanded for a commodity in response to change in its price, it is called perfectly inelastic demand.



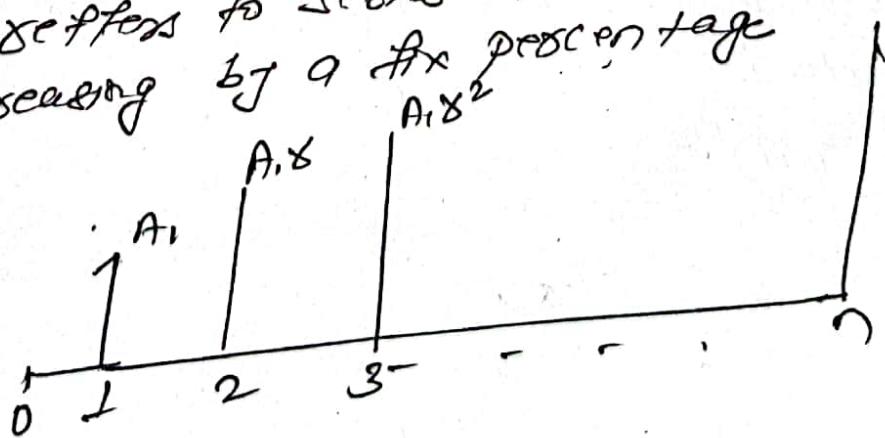
⑥ Linear & Gradient Series.

It refers to series of cash inflow or outflow increasing or decreasing by a fix amount



⑦ Geometric Gradient Series.

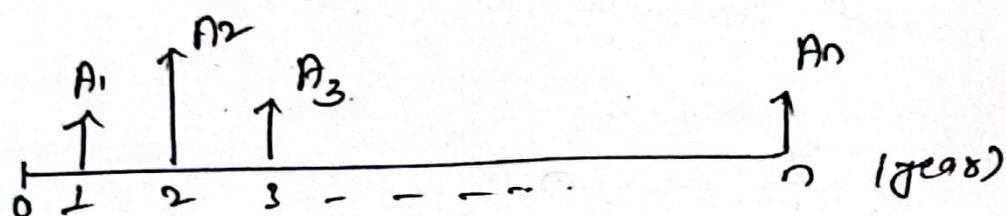
It refers to series of cash inflow increasing or decreasing by a fix percentage



Unequal payment series

Cashout flows are generally represented by vertical downward arrows whereas cash inflows are represented by vertically upward.

- Salvage value is also one type of profit.



Types of compound amount factors.

- ① Single payment compound amount
- ② Single " present
- ③ Equal " series compound amount
- ④ Equal " " sinking fund
- ⑤ Equal " series present worth Amount
- ⑥ Equal " series capital Recovery Amount
- ⑦ Linear - Gradient Annual equivalent Amount

(1) single payment compound amount

Here the objective is to find the future value of a present sum after n^{th} year compounded at a interest rate;

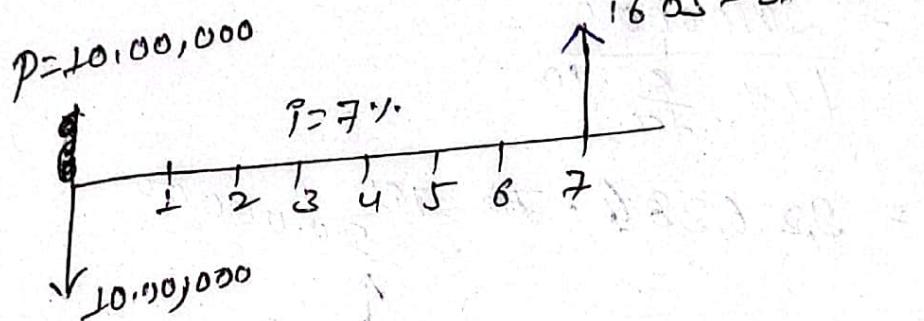
$$F = P(1+i)^n$$

Q) If a person deposits ₹1,00,000 now in a bank at 7% interest rate compounded annually. Find out the maturity account amount of his amount after 7 years.

$$F = P(1+i)^n$$

$$= 1000000(1 + 0.07)^7$$

$$= 1605781.47 \text{ ₹}$$



(2) Single payment present amount

Here the objective is to find the present value of a future sum compounded at a interest rate i at n^{th} year.



$$P = \frac{F}{(1+i)^n}$$

Note:- Any expense or payment made by us will be shown by downward arrow. (outgoing)

- generated revenue, credits, etc are shown by upward (incoming money) arrow

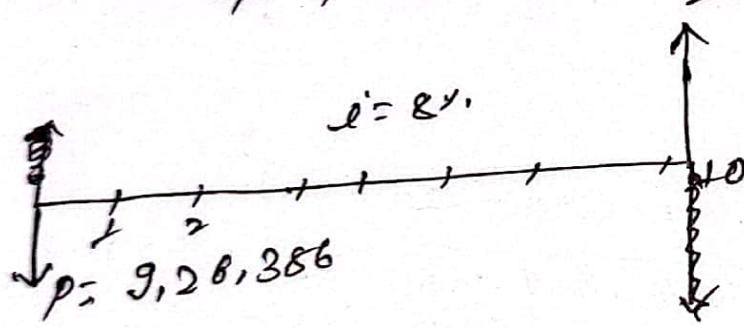
A person needs 20,00000 after 10 years. And out how much money a person have to deposit now to get 20,00000 after 10 years if the interest rate is 8% compound date annually.

SOL

$$P = \frac{f}{(1+i)^n}$$

$$= \frac{20,00000}{\left(1 + \frac{8}{100}\right)^{10}}$$

$$= 9,26,386 \cdot 20,00000$$



③ Equal payment series compound amount.

Here the objective is to find the future value of m equal payment that is to be made at the end of n years till the end of the m^{th} year compound at interest rate i .

$$f = A \left(\frac{(1+i)^n - 1}{i} \right)$$

$$\frac{A}{A} \frac{A^2}{A} \dots \frac{A^n}{A}$$

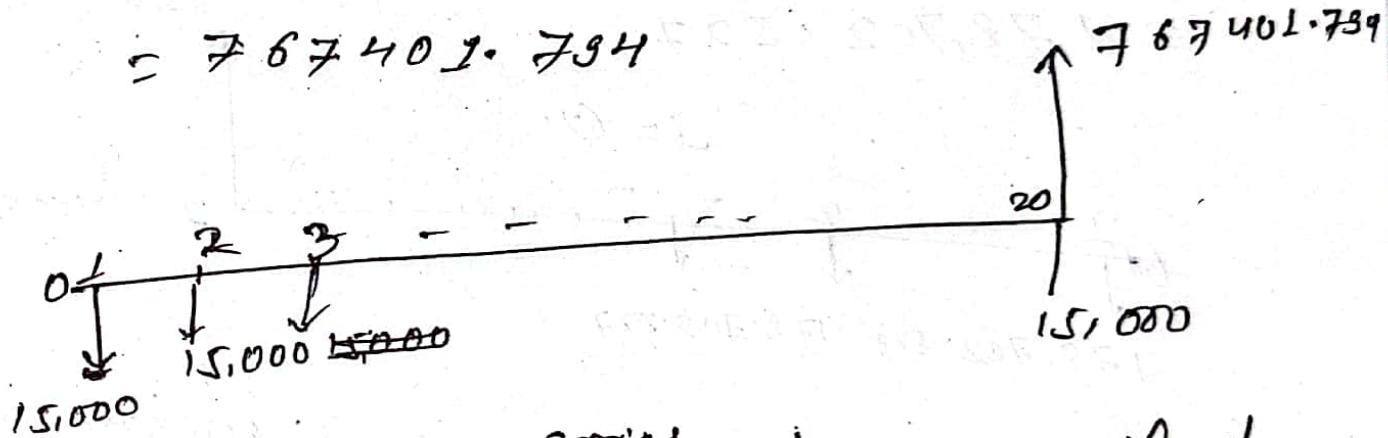
$\therefore f = A$
A is given.

Q) If a person deposites an equal amount of ₹15,000 at the end of every year starting from the end of next year find out maturity amount of his account after 20 years. If interest rate is 9% compounded annually.

$$P = A \left[\frac{(1+i)^n - 1}{i} \right]$$

$$= 15,000 \left[\frac{(1+0.09)^{20} - 1}{0.09} \right]$$

$$= 767401.794$$



④ Equal payment compound sinking fund.

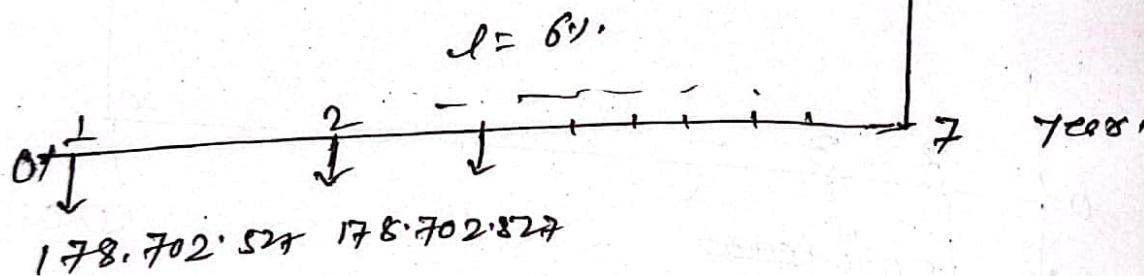
Here the objective is to find n equal payment that is to be calculated at the end of every year till the end of nth year to realise the future sum after nth year compounded at a interest rate i.

$$A = i \left[\frac{(1+i)^n - 1}{i} \right]$$

Q) A person needs Rs 15,00,000 after seven years find out how equal amount of money the person has to invest every year to get 15,00,000 after 7 years and the interest rate is 6% compound annually.

$$A = 15,00,000 \left[\frac{0.06}{(1+0.06)^7 - 1} \right]$$

$$= 1,78,702.527$$



⑤ Equal payment series present worth amount

Here, the objective is to find present value of n^{th} equal payments that is to be made at the end of every years till the end of n^{th} years compound rate at a interest i .

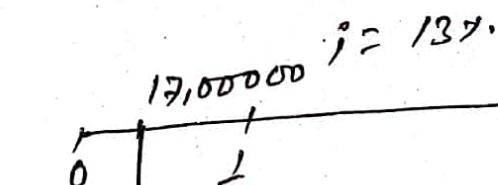
$$P = A \left[\frac{(1+i)^n - 1}{i(1+i)^n} \right]$$

A company wants to set up a ~~securt scheme~~
 which will help it to have an annuity equivalent
 rent amt of 17 lacs for the next 23 years
 towards its composite welfare targets. measure
 the ~~desire~~ to do is to grow at the
 13% compound annually. Part the single payment
 that should be made as the desire amount now.

$$P = 17,000,000 \left[\frac{(1 + 0.13)^{23} - 1}{0.13(1 + 0.13)^{23}} \right]$$

$$= 17,148,041.778706$$

$$\therefore P = 122,90,418.29$$



$$\begin{array}{l} 17,000,000 \\ \times 1.13 \\ \hline 122,90,418.29 \end{array}$$

(6) Equal payment Series Capital Recovery amount

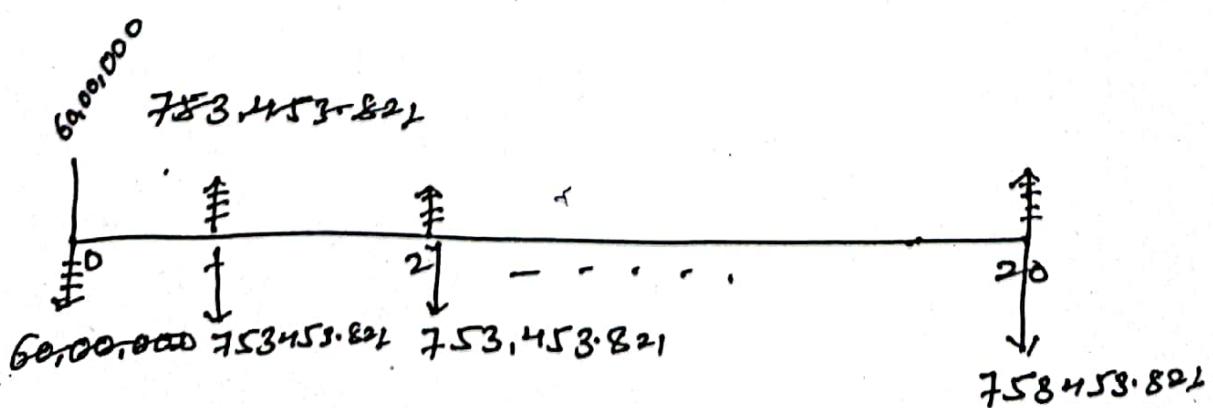
Here the objective is to find an equal payment that is to be recovered at the end of every year till the end of n^{th} year for a loan that is sanctioned now compounded at an interest rate;

$$A = P \left[\frac{i(1+i)^n}{(1+i)^n - 1} \right]$$

- Q) A company has taken a loan of Rs 16,00000. Find out how much equal amount of money the company has to repay at the end of every year for 20 years if the interest rate is 11% compound rate annually.

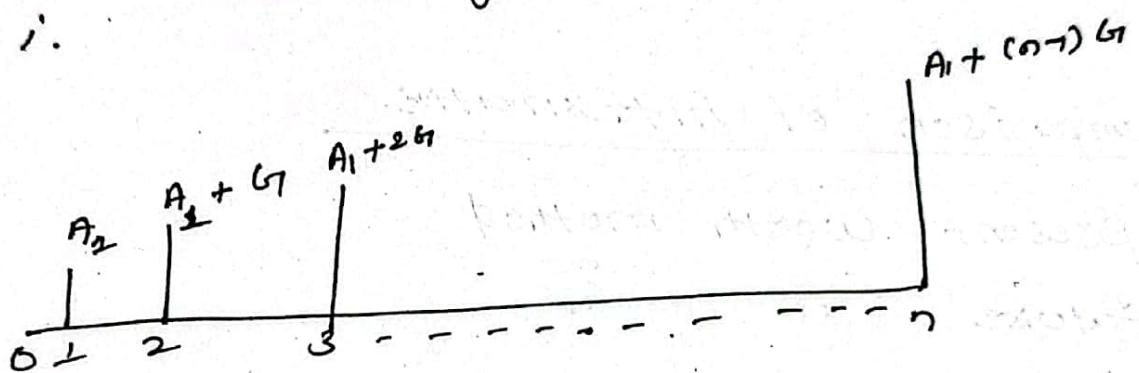
$$A = 16000000 \left[\frac{0.11 (1 + 0.11)^{20}}{(1 + 0.11)^{20} - 1} \right]$$

$$= 753,453.821$$



③ Linear Gradient Compound Equivalent Amount

Hence the objective is to find annually equivalent amount (A) from a series of equal amount starting in the 1st year (A_1) with a fixed amount either increasing or decreasing, these occurs after following the end of first year compound at a interest rate i .



For Increasing Series.

$$A = A_1 + G \left[\frac{1}{i} - \frac{n}{(1+i)^n - 1} \right]$$

for Decreasing Series.

$$A = A_1 - G \left[\frac{1}{i} - \frac{n}{(1+i)^n - 1} \right]$$

Q) A person is planning for his retired life he has 15 years more services. he would like to deposit 10% of his salary which is Rs 5,000 at the end of 1st year with an annually increase of Rs 1,000 per next 14 years with an interest of 10%. compound rate annually find the total amount at the end of 15th year of the above series.

$$A = 5000 + 1000 \left[\frac{1}{0.1} - \frac{15}{(1+i)^{15} - 1} \right]$$

$$= 10,278.93$$

$$f = A \left(\frac{(1+i)^n - 1}{i} \right)$$

$$= 10278.93 \left[\frac{(1+0.1)^{15} - 1}{0.1} \right]$$

$$= 326,584.922$$

Comparison of Alternatives.

(1) Present worth method

- (2) Future " "
- (3) Annual " "
- (4) Rate of Return " "
- (5) cost benefit analysis
- (6) pay-back period

(1) Present worth method.

In case of one project

$$NPW(i\%) = PW(B) - PW(C)$$

If $NPW > 0$, project will be selected

If $NPW < 0$, project will be rejected

If $NPW = 0$, project may or may not be selected

In case of more than one project / mutual exclusive project

- ① Revenue based Method
- ② Cost " "

Revenue based Method

It is that method where all types of benefits that profit, revenue and salvage value will be assigned with +ve value and all types of cost i.e. payment expenditure or spending will be assigned with -ve sign.

Cost based method

It is that method where all types of benefits will be assigned with -ve sign and all type of cost will be assigned with +ve sign.

Different Series.

$$NPW(i\%) = -P + \sum_{t=1}^{\text{forever}} R_t \left[\frac{1}{(1+i)^t} \right] + R_0 \left[\frac{1}{(1+i)^0} \right] + \dots + R_n \left[\frac{1}{(1+i)^n} \right]$$
$$+ S \left[\frac{1}{(1+i)^n} \right]$$

Equal payment Reserves.

$$NPW(i\%) = -P + R_1 \left[\frac{(1+i)^n - 1}{i(1+i)^n} \right] + R_2 \left[\frac{1}{(1+i)^2} + \dots + \right.$$
$$\left. S \rightarrow F \left[\frac{1}{(1+i)^n} \right] \right]$$

Present worth method

cost Based method Difference series.

$$NPW(Y.) = P + C_1 \left[\frac{1}{(1+i)^1} \right] + C_2 \left[\frac{1}{(1+i)^2} \right] + \dots + C_n \left[\frac{1}{(1+i)^n} \right]$$

$$- S \left[\frac{1}{(1+i)^n} \right]$$

Equal payment series

$$NPW(iY.) = +P + C \left[\frac{(1+i)^n - 1}{i(1+i)^n} \right] - S \left[\frac{1}{(1+i)^n} \right]$$

Q) From the following table find out project will be selected or not on the basis of present worth method if $i=12\%$ compounded annually

Year	Cash Flow	Explain
0	-80,000	-ve sign is just to indicate the cash outflow
1	5,000	
2	10,000	
3	25,000	
4	30,000	

Revenue Based method

$$NPW(iY.) = -P + R_1 \left[\frac{1}{(1+i)^1} \right] + R_2 \left[\frac{1}{(1+i)^2} \right] + \dots$$

$$R_n \left[\frac{1}{(1+i)^n} \right] + S \left[\frac{1}{(1+i)^n} \right]$$

$$= -80,000 + 4484.28 + 7971.98 + \\ 17794.5061 + 19065.5423 + 0$$

$$= -30,703.726$$

from the following table find out project is financially feasible or not if $i = 14\%$. compounded annually on the basis of present worth method.

year	cash flow	years	cash flow
0	-90,000	11	50,000
1	50,000	12	50,000
2	50,000	13	50,000
3	50,000	14	50,000
4	50,000	15	50,000
5	50,000	16	50,000
6	50,000	17	50,000
7	50,000	18	50,000
8	50,000	19	50,000
9	50,000	20	50,000
10	50,000		

Equal payment series

$$NPW(i) = -P + C \left[\frac{(1+i)^n - 1}{i(1+i)^n} \right] - S \left[\frac{1}{(1+i)^n} \right]$$

$$NPW(14\%) = -90,000 + 50,000 \left[\frac{(1.14)^{20} - 1}{0.14(1.14)^{20}} \right]$$

$$= 2,42,158.527$$

\therefore Project is financially feasible since $NPW(14\%) > 0$

From the following table find out which project will be selected on the basis of present worth method if $i=15\%$. compound Annually

Project	Initial outlay	Annual Income	Life in years
1	10,00,000	5,00,000	15
2	18,00,000	7,00,000	15
3	16,00,000	6,00,000	15

$$NPW(i\%) = -P + C \left[\frac{(1+i)^n - 1}{i(1+i)^n} \right] - S \left[\frac{1}{(1+i)^n} \right]$$

$$\frac{NPW(15\%)}{NPW(15\%)} = -16,00,000 + 5,00,000 \left[\frac{(1-15)^{15} - 1}{0.15(1.15)^{15}} \right]$$

$$= 1923685.04932$$

Project-2

$$NPW(15\%) = 22,93,159.06904$$

$$NPW(15\%) = 19,08,422.05818$$

All are feasible but Annual income of Project 2 > Project 1, Project 3

\therefore Project 2 will be selected.

From the following table find out which machine will get selected on the basis of present worth method if i = 7% compounded Annually

Machine	Initial cost	Servive life	Annual main	Salvage value
A	₹ 1,00,000	20	₹ 5,000	₹ 5,000
B	₹ 1,00,000	20	₹ 40,000	₹ 12,000

$$NPW(i\%) = P + C \left[\frac{(1+i)^n - 1}{i(1+i)^n} \right] - S \left[\frac{1}{(1+i)^n} \right]$$

$$\frac{\text{Machine A}}{NPW(i\%)} = ₹ 96322.663475$$

Machine B

$$NPW(i\%) = ₹ 4591.338$$

A will be selected as cost of A < cost of B.

9) Future worth method.

In case of 1-project

$$NFW(i\%) = fW(B) = \cancel{f(c)} fW(c)$$

If $NFW(i\%) > 0$, project will be selected

If $NFW(i\%) < 0$, " " rejected

If $NFW(i\%) = 0$, may or may not be selected

In case of mutual inclusive case / more than 1 project

Revenue based method

Different series

$$NFW(i\%) = -P(1+i)^n + R_1 \overset{P}{\overbrace{(1+i)^{n-1} + (1+i)^{n-2} + \dots}} + R_n \overset{S}{\overbrace{(1+i)^{n-n} + S}}$$

Equal payment series.

$$NFW(i\%) = -P(1+i)^n + R \overset{A}{\overbrace{\left[\frac{(1+i)^n - 1}{i} \right]}} + S^F$$

Cost Based method

Different Services

$$NFW(i\%) = P(1+i)^n + C_1(1+i)^{n-1} + C_2(1+i)^{n-2} + \dots + C_n - S^{\frac{1}{1+i}}$$

Equal payment services.

$$NFW(i\%) = P(1+i)^n + C \left[\frac{(1+i)^n - 1}{i} \right] - S$$

(a) From the following table find out which alternative will be selected on the basis of future worth method if $i = 13\%$ compound annual.

Particulars	Alternative A	Alternative B
Initial investment cost	4,00,000	6,00,000
Uniform annual benefit	64,000	96,000
Life in years	15	15

Revenue based method

$$\begin{aligned}
 NFW(i\%) &= -P(1+i)^n + R_L(1+i)^{\frac{n-1}{15}} \\
 &= -P(1+i)^n + R \left[\frac{(1+i)^n - 1}{i} \right] + S \\
 \text{for A} &= -400,000 / (1+0.13)^{15} + 64000 \left[\frac{(1+0.13)^{15} - 1}{0.13} \right] + \\
 &= 85009.5733
 \end{aligned}$$

$$\text{for } B = -6,00,000(1+0.13)^{15} + 96,000 \left(\frac{(1+0.13)^{15}-1}{0.13} \right)$$

$$= 127514.36$$

'B' will be selected

From the following table which machine will be selected on the basis of future worth method if $i = 11\%$. compound rate annually.

Parameter	Machine - 1	M-2 Machine	M-3
Initial	\$ 80,00,000	\$ 70,00,000	\$ 90,00,000
Life in years	17	17, 17,000	17
Annual operation and maintenance cost	8,00,000	9,00,000	850,000
Salvage value	5,00,000	7,00,000	7,00,000

Cost based method.

Machine - 1

$$NFW(i\%) = P \left(1+i \right)^n + C \left(\frac{\left(1+i \right)^n - 1}{i} \right) - S$$

$$= 80,00,000 (1+0.11)^{17} + 8,00,000 \left[\frac{(1+0.11)^{17} - 1}{0.11} \right] - 5,00,000$$

$$= 69696427.06$$

Machine - 2

$$82261415.442$$

$$NFW(i\%) = 6667808457.68 - 8,09,16417.484$$

Machine - 3

$$NFW(i\%) = 90181550.76$$

From the following table find out which technology is selected on the basis of future worth method if $i=12\%$ compound annually.

parameters	Technology A	Technology B
first cost	15 lakh	20 lakh
annual property tax	70,000	90,000
annual income	5 lakhs	7 lakhs
life in years	15	15

Revenue based method

$$\text{for Technology A} \quad P = \frac{S_{15}}{i} - 70,000$$

uniform annual $S_{15} = 6,10,000$

$$NFW(12\%) = -P(1+i)^n + R \left[\frac{(1+i)^n - 1}{i} \right] + S$$

$$= -15,00,000 (1+0.12)^{15} + 6,10,000 \left[\frac{(1+0.12)^{15} - 1}{0.12} \right] + 5$$

for Technology A

$$NFW(i\%) = 781,9928.665$$

$$\frac{\text{Technology B}}{NFW(1\%)} = 117,931.94.42$$

Annual worth Method / Annual Equivalent method.

In case of one project.

$$\Delta \text{NW}(i\%) = \text{NW}(B) - \text{NW}(C)$$

If $\Delta \text{NW}(i\%) > 0$ project will be selected

If $\Delta \text{NW}(i\%) < 0$ project will be rejected

If $\Delta \text{NW}(i\%) = 0$ may/may not be selected.

In case of mutual exclusive project / more than one project

Equal payment series

Revenue Based method

$$\Delta \text{NW}(i\%) = -P \left[\frac{i(1+i)^n}{(1+i)^n - 1} \right] + R + S \left[\frac{(1+i)^n - 1}{(1+i)^n - 1} \right]$$

Cost Based method

$$\Delta \text{NW}(i\%) = \left[\frac{i(1+i)^n}{(1+i)^n - 1} \right] + C - S \left[\frac{(1+i)^n - 1}{(1+i)^n - 1} \right]$$

Different series.

$$\Delta \text{NW}(i\%) = NPW' \left[\frac{i(1+i)^n}{(1+i)^n - 1} \right]$$

Q. From the following table find out which technology will be selected on the basis of annual Equivalent method if $i = 18\%$. Compound at annually.

parameters	Technology - A	Technology - B
initial cost end of year 8 $Rs. 5,00,000$	5,00,000 (case inflow year 8 end)	7,00,000 (case inflow year 8 end)
1	10,000 Rs	15,000
2	20,000 Rs	30,000
3	30,000	0
4	45,000 Rs	0
	4 years	two years

For Technology A

$$NPW(i\%) = -500,000 + 10,000 \left[\frac{1}{(1.18)^4} \right] + 20,000 \left[\frac{1}{(1.18^4)^4} \right] \\ + 30,000 \left[\frac{1}{(1.18^4)^4} \right] + 45 \left[\frac{1}{(1.18^4)^4} \right] + 8^0 \\ = -4,45,842.16811$$

For Technology B

$$NAW(i\%) = -445,842.16811 \left[\frac{0.18(1+18)^4}{(1+18)^4 - 1} \right] \\ = -165736.7125$$

Technology B

year = $lm = 2$ years

$$NPW(i\%) = -6,16,768.70066$$

$$NAW(i\%) = -67768.70066 \left[\frac{0.18(1.18)^2}{(1.18)^2 - 1} \right] \\ = -426458.7156$$

Benefit of Technology A is more than B so A is selected.

Q) From the following table which machine will be selected on the basis of annual equivalent method $i=20\%$ (compound of annually).

Machine	Down payment	Yearly equal installment	No of installment
1	5,00,000	2,00,000	150 for each of
2	4,00,000	3,00,000	150
3	6,00,000	1,50,000	15

Cost Based method

$$NAW(i\%) = P \left[\frac{i(1+i)^n}{(1+i)^n - 1} \right] + C - S \left[\frac{1}{(1+i)^n - 1} \right]$$

$$\frac{\text{Machine - 1}}{NAW(20\%)} = 5,00,000 \left[\frac{0.20(1.15)^{15}}{(1.15)^{15} - 1} \right] + 2,00,000 \\ = 3,06,941.059919$$

$$\frac{\text{Machine - 2}}{NAW(20\%)} = 3,85,552.8479$$

$$\frac{\text{Machine - 3}}{NAW(20\%)} = 2,78,329.271903$$

The cost of Machine - 3 is less so Machine - 3 is selected.

From the following table find out which project will be selected on the basis of annual worth method if $i = 25\%$. Compound annually no. of years (n) = 5 years.

particulars	A	B
Investment	₹ 1,50,000	₹ 75,000
Annual equal return	₹ 60,000	₹ 70,000
Salvage value	₹ 15,000	₹ 35,000

$$n=5 \quad i=25\%$$

Project - A

$$\text{NAW}(i\%) = -\frac{P}{(1+i)^n} + R + S \left[\frac{1}{(1+i)^n} - 1 \right]$$

$$= -\frac{1,50,000}{(1+25)^5} + 60,000 + 15,000 \left[\frac{1}{(1+25)^5} - 1 \right]$$

$$= 6050.6901$$

Project - B $i=25 \quad n=5$

$$\text{NAW}(i\%) = 9191.45644$$

Revenue of 'B' is more so project B will be selected.