The Business Model Canvas

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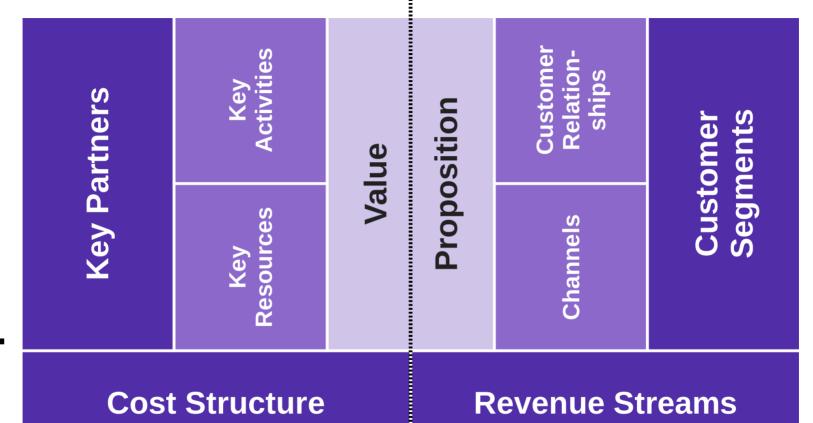
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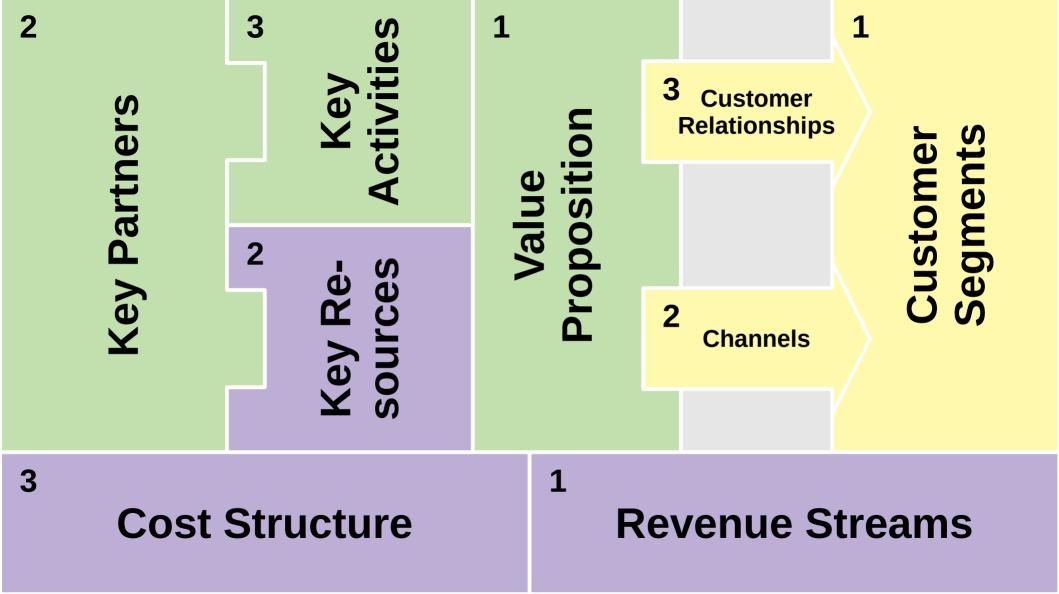
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The Business Model Canvas

Operations and production



Revenue generation



Components of the Business Model Canvas

1.a Customer segments

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1.b Value proposition

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1.c Revenue sources

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Components of the Business Model Canvas

- 2.a Channels
- 2.b Key partners
- 2.c Key resources

Components of the Business Model Canvas

- 3.a Customer relationships
- 3.b Key activities
- 3.c Cost structure

Thank you! Questions?

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