# Andrew J. Bibian

San Diego, CA • (805) 204-8149 • ajbibian@gmail.com • bibsian.github.io

## SPECIALIZED SKILLS

- Languages: Python (4 years), R (7 years), SQL (4 years), Bash (2 years)
- Analytics: Bayesian Modeling, Regression, Numerical Simulations, Random Forest, NLP
- Programming Tools: AWS (2 years), Snowflake (2 years), Looker (2 years), Airflow (2 years)

### **EXPERIENCE**

#### Senior Data Analyst - Tech Lead

March 2022 - Present

**Doximity** – San Francisco, CA (100% remote)

- Tech Lead for the Ads Growth team, optimizing the advertising platform to increase realized value by \$29M/year.
- Designing, implementing, and supporting new optimal-control systems to balance business trade-offs i.e., dynamic ad frequency trade-offs with user churn.
- Collaborating with all stakeholders across a 5-team ads umbrella & 3 team business umbrella to coordinate data initiatives and develop data strategies to support business needs.
- Leading data governance initiatives to transition web & data development patterns to streaming, push internal tooling shifts for platform & definition consistency, and research areas for future road map initiatives.
- Contributing to our internal data community via tech talks, evangelizing conference learnings, and experimenting with new numerical methods for generalized solutions to data team problems.

### **Data Analyst – Tech Lead** (TL @ 1.5 years)

April 2020 - March 2022

**Doximity** – San Francisco, CA (100% remote)

- Led the Ads Prioritization team to collaborate with a 5-team ads umbrella and support scaling the advertising platform to realize >\$250M in value from \$100M.
- Implemented new optimal-control system to support >=30% increases in revenue from YOY growth for 2 years e.g., weekly engagement budgets for pacing and user level bidding
- Established data standards with internal tooling, speeding up metric pipelines by 75% (UDFs), and participated in prototyping internal tooling
- Contributed to the internal data community; creator and current leader of the DA-book-club, developed rotational knowledge sharing initiatives, delivered 4 data tech talks and 2 umbrella talks on data strategy.

## Data Scientist/Engineer

September 2018 – April 2020

CredibleMind - Sausalito, CA - Seed funded startup, name pending, 7 FT employees, 90% remote

- Trained a deep learning text classifier via transfer learning and improved model precision by 30% from Naïve Bayes baseline; deployed with Docker and AWS and monitored performance through logs.
- Developed over 50 microservices to gather, process, enrich, and perform ETL on data with Python, AWS (SQS, SNS, Lambda, Step Functions, RDS, s3, SSM), and the Node.js Serverless framework.
- Developed, maintained, and tested python modules and libraries with Pytest and Git.
- Developed reporting systems using AWS services, python, and SQL to manage platform content, generate gap analyses, derive aggregated metrics, and propose new content to platform managers.

#### **EDUCATION**

M.A. Ecology & Evolutionary Biology - Rice University

B.S. Wildlife, Fish, and Conservation Biology - University of California, Davis

2015

2010