

# Ashil Ashok

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**MBA Graduate More Than 4 Years of Experience in Sales, Marketing and Administration. Who Is Both Technically Focused and Customer Oriented. I Want to Be a Part of a Successful Organization in Which My Capabilities Can Be Used for the Organizational Growth as Well as Individual Growth. Willing to Work as a Leader as Well as a Follower in Varying Conditions.**

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## EMPLOYMENT DETAILS

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### ENROUTE EDUCATIONAL CONSULTANCY

4<sup>th</sup> Mar 2019 To Present

Job Title : Assistant Marketing Manager

- Assisting in Promotional Activities
- Visiting Schools and Coaching Centres
- Social Media Marketing
- Assist Marketing Manager to Create Marketing Strategies

### POPULAR TRADERS

4<sup>th</sup> Jan 2018 To Feb 28<sup>th</sup> 2019

Job Title : Store In Charge

- Managing The Daily Sales in the Store
- Ordering The Goods Based On the Demand
- Overall Management of the Store

### AL GARAWI GROUP (Saudi Arabia)

19<sup>th</sup> Nov 2015 To 12<sup>th</sup> Oct 2017

Job Title : Assistant Manager Warehouse

- Responsible for Keeping the Details of Daily Delivery.
- Responsible for Receiving Goods.
- Responsible for Keeping the Details of Returns and Filing the Return Voucher.
- Inspecting The Mistakes in The Purchase Entry and Rectifying it by Informing Brand Managers and IT Department.
- Improving The Sales
- Ordering Merchandise based on demand
- Keeping The Record of Purchase Details.
- Other Duties Assigned by Top Management.

**GOLD STAR PAINTS & CHEMICALS**01<sup>th</sup> December 2014 To Oct 2015

Job Title : Territory Sales Manager

- Manage The Dealers Across the Territory
- Manage The Executives in The Area
- Achieve Assigned Target
- Maintaining The Relationship with Customers
- Looking After the Orders and Ensuring the Delivery
- Communicate with The Top Management

**ACADEMIC BACKGROUND**

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Qualification :	<b>MBA ( Marketing &amp; Finance )</b>
Institute :	People Institute of Management Studies (PiMS), Kasaragod
University :	Kannur University
Year of Passing :	2014
Percentage :	71.66 %

Qualification :	<b>BSc Physics</b>
Institute :	Sree Narayana College Kannur
University :	Kannur University
Year of Passing :	2012
Percentage :	63.75 %

Qualification :	<b>Higher Secondary (HSS)</b>
Board :	Kerala State Higher Secondary Board
Institute :	Panchayath Higher Secondary School , Pappinisseri, Kannur
Year of Passing :	March 2009
Percentage :	75%

Qualification :	<b>SSLC</b>
Board :	Kerala State Board Of Education
Institute :	Government Higher Secondary School, Pallikunnu, Kannur
Year of Passing :	2007
Percentage :	80 %

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## PROJECT REPORTS

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TITLE	ORGANIZATION
“ Effectiveness of Trade Promotional Tools “	Nagarjuna Herbal Concentrate Ltd, Thodupuzha
“ Organization Study “	Al Man Hal Enterprises Pvt Ltd, Kasaragod

## CO-CURRICULAR ACTIVITES

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- Participated in three day RMBD (**Roldent’s Micro Block Desensitization**) workshop at People Institute of Management Studies during May 11th, 12<sup>th</sup>, and 13<sup>th</sup> 2013
- Organizing member of Eye **Check-up Camp** in association with **Ahalya Eye Hospital, Kanhangad** during September 2012
- Participated in 3-day **Key to Corporate World** Workshop at Kochin Organised by Corporate Trainers Ms. Asha Thomas Fenn and Mr. Dewaker Basnet
- Organizing member of two days ‘**Leadership Skill Development TrainingCamp-1**’ at People Institute of Management studies on 9<sup>th</sup>- 10<sup>th</sup>March 2013

## PERSONAL INFORMATION

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Date of Birth : 12-04-1992

Gender : Male

Marital Status : Single

Religion : Hindu

Nationality : Indian

Passport N : L1598713

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## SKILLS & COMPUTER KNOWLEDGE

MS Word , Excel, PowerPoint	Leadership	Time Management
Communication	Self-Motivation	Social Media
Decision Making	Team Work	Interpersonal Skills

## LANGUAGES KNOWN

SPEAK	WRITE	READ
English	English	English
Hindi	Hindi	Hindi
Malayalam	Malayalam	Malayalam
Tamil	-----	-----

## REFERENCES (Available On Request)

## DECLARATION

I Hereby Declare That the Information Furnished Above is True to The Best of My Knowledge.

Place: Kannur

Ashil Ashok