

VISHNUPRIYA C SUNIL

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OBJECTIVE

To work in an environment which encourages me to succeed and grow professionally where I can utilize my skills and knowledge appropriately.

EXPERIENCE

Extramarks Education Pvt Ltd India

1/10/2019 - 01/04/2020

Academic counselor

Manage sales cycle from prospect to closing independently, discuss progress with management and develop solutions to improve closing ratio

Manage day-to-day operational duties (manage and track sales lead flow, manage and maintain CRM database, report weekly activities and accomplishments, etc.)

Work closely with Sales and Marketing teams to build and manage thoughtful, high performing materials for the sales teams

ISDC Jain University kochi.

01/06/2021 - 01/01/2021

Academic counselor

- approve the student's academic program of study
- provide accurate and consistent information
- clarify program requirements, policies and procedures
- assist the student in identifying appropriate institutional resources
- facilitate relationships between the student and other individuals on campus who may provide assistance
- uphold the academic standards of the institution

EDUCATION

Kerala technological University

2019

B tech Electronics and communication engineering

PROJECTS

SKILLS

Analytical thinking and planning

Communication skill

Counseling customer

Problem solving

Team leadership

- DTMF controlled Home Automation System

The project was developed to create intelligent home lighting system to save energy and make it very adaptable

- Automated Agricultural Robot

Developed a robot that does multiple operations required in agricultural period.

