

# Owen Bick

## Personal Information

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55 Silver Tail Road  
Berwick, Maine 03901  
603-534-7569  
owenbick@gmail.com  
linkedin.com/in/bick

## Professional skills

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**Sales / Marketing / Prospecting**

**MLS Database**

**Microsoft Office**

**Collaboration**

**Strong Work Ethic**

**Time Management**

## Certifications

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**Massachusetts Real Estate License**

**New Hampshire Real Estate License**

## Employment History

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**Sales Manager - Loud Canvas Media, Dover, NH**

July 2018 - March 2020

- Managed sales process and assisted salespeople
- Developed sales strategies
- Closed sales and signed agreements
- Developed lead pipeline

**Sales Supervisor, Technology - Staples, Dover, NH**

July 2014 - September 2017

- Managed small retail team of mainly entry-level sales representatives
- Sold technology products, mainly computers
- Upsold additional products and services such as warranties and virus software
- Assisted sales manager in the implementation of various sales goals enforced by corporate

**Co-Founder - Stacktron, Berwick, ME**

July 2014 - September 2015

- Founded company and acquired initial startup capital
- Managed initial inbound and outbound marketing efforts
- Developed and managed company infrastructure and technology stack
- Assisted in company exit

## Education

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**B.S. Business Management - Champlain College, Burlington, VT**