

Owen Bick

Personal Information

Boston, MA 02115
603-534-7569
owenbick@gmail.com
linkedin.com/in/bick

Professional skills

Sales / Marketing / Prospecting

Property Management

MLS Database

Microsoft Office

Collaboration

Strong Work Ethic

Time Management

Certifications

Massachusetts Real Estate License
Pending

New Hampshire Real Estate License
Active, Expires 2022

Employment History

Sales Manager - Loud Canvas Media, Dover, NH

July 2018 - March 2020

- Managed sales process and assisted salespeople
- Developed sales strategies
- Closed sales and signed agreements
- Developed lead pipeline

Sales Supervisor, Technology - Staples, Dover, NH

July 2014 - September 2017

- Managed small retail team of mainly entry-level sales representatives
- Sold technology products, mainly computers
- Upsold additional products and services such as warranties and virus software
- Assisted sales manager in the implementation of various sales goals enforced by corporate

Co-Founder - Stacktron, Berwick, ME

July 2014 - September 2015

- Founded company and acquired initial startup capital
- Managed initial inbound and outbound marketing efforts
- Developed and managed company infrastructure and technology stack
- Assisted in company exit

Education

B.S. Business Management - Champlain College, Burlington, VT