## **BAS 474: Final Coding Exam**

## **Isaac Sheets**

Due: April 26, 2020

- Do not discuss this work with anyone. If you have any questions, you should consult your instructor.
- Your instructors will not answer questions on Sunday.
- For questions without tuning parameters given, you don't have to include tuneGrid in the train function. In this way some default parameters will be used. You can also set the parameters up by following examples from slides or assignments.

## **Problem 1. Predictive Model For Tip Percentage**

The TIPS dataset in the regclass package contains information about tips a waiter received over a period of a few months working in one restaurant. The waiter collected information in 8 variables on 244 waiting services (observations). Your task is to build a predictive model for TipPercentage. The variables available in the data are:

- TipPercentage: a numeric vector, the tip written as a percentage (0-100) of the total hill
- Bill: a numeric vector, the bill amount (dollars)
- Tip: a numeric vector, the tip amount (dollars)
- Gender: a factor with levels Female Male, gender of the payer of the bill
- Smoker: a factor with levels No Yes, whether the party included smokers
- Weekday: a factor with levels Friday Saturday Sunday Thursday, day of the week
- Time: a factor with levels Day Night, rough time of day
- PartySize: a numeric vector, number of people in party

Do not use the Tip variable as predictor (you can remove this variable by nulling it out).

Split the data into 80% training rows with the remaining rows being the holdout (use set.seed(474) on the same line as the required sample command).

Use set.seed(474) everywhere randomness is infused in the training process.

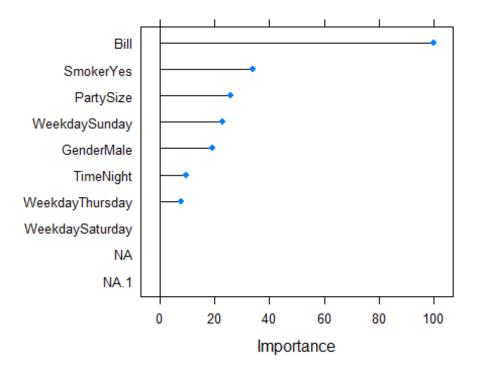
Use 5-fold cross-validation to estimate the generalization error.

```
data(TIPS)
TIPS$Tip <- NULL
set.seed(474); train.rows <- sample(nrow(TIPS), 0.8*nrow(TIPS))
TRAIN <- TIPS[train.rows,];</pre>
```

```
HOLDOUT <- TIPS[-train.rows,]
fitControl <- trainControl(method="cv", number=5)</pre>
```

(a) Build a vanilla linear regression model using the training data to predict TipPercentage. Report the estimated generalization RMSE and the RMSE on the holdout sample. Report the variable importance plot, and comment on which predictors appear most important for predicting TipPercentage.

```
set.seed(474); GLM <- train(TipPercentage~., data=TRAIN, method="glm".</pre>
                             trControl=fitControl, preProc=c("center", "scale"
))
GLM$results
     parameter
                    RMSE Rsquared
                                         MAE
                                               RMSESD RsquaredSD
                                                                       MAESD
## 1
          none 5.904779 0.1390757 4.134148 2.116873 0.07076399 0.6548951
set.seed(474); classification.glm <- predict(GLM, newdata=HOLDOUT)</pre>
RMSE(HOLDOUT$TipPercentage, classification.glm)
## [1] 4.620693
IMP <-varImp(GLM)$importance</pre>
IMP$Variable <-rownames(IMP)</pre>
IMP <- IMP[order(IMP$Overall,decreasing=TRUE),]</pre>
head(IMP)
##
                     Overall
                                  Variable
## Bill
                  100.000000
                                       Bill
## SmokerYes
                   34.081084
                                 SmokerYes
## PartySize
                  25.785500
                                 PartySize
## WeekdaySunday 23.071185 WeekdaySunday
                                GenderMale
## GenderMale
                  19.193405
## TimeNight
                                 TimeNight
                    9.664646
plot(varImp(GLM), top=10)
```

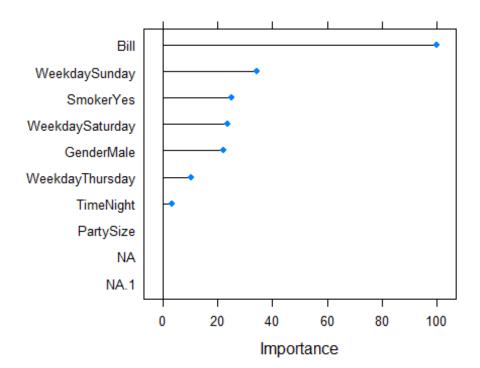


RESPONSE: The estimated generalization RMSE is 5.527699. The RMSE of the holdout sample is 5.63277. The predictors that appear to be most important for predicting TipPercentage are Bill, PartySize, and SmokersYes.

(b) Build a regularized multiple linear regression model using the training data to predict TipPercentage. Audition alpha values along the sequence 0, 0.1, 0.2, ..., 0.9, 1 and lambda of 10 raised to the -4, -3.5, ..., 1.5, 2 powers. Report the estimated generalization RMSE and the RMSE on the holdout sample. Report the variable importance plot, and comment on which predictors appear most important for predicting TipPercentage.

```
glmnetGrid <- expand.grid(alpha = seq(0,1, by=0.1), lambda = 10^seq(-4,2, by=</pre>
(0.5)
set.seed(474); GLMnet <- train(TipPercentage~., data=TRAIN, method="glmnet",</pre>
tuneGrid=glmnetGrid,
                              trControl=fitControl, preProc=c("center", "scale
"))
## Warning in nominalTrainWorkflow(x = x, y = y, wts = weights, info = trainI
## There were missing values in resampled performance measures.
GLMnet$results[rownames(GLMnet$bestTune),]
      alpha
              lambda
                         RMSE Rsquared
                                             MAE
                                                   RMSESD RsquaredSD
                                                                          MAESD
## 10
          0 3.162278 5.813812 0.1323445 3.98199 2.257199 0.06256246 0.6354841
set.seed(474); classification.glmnet <- predict(GLMnet,newdata=HOLDOUT)</pre>
RMSE(HOLDOUT$TipPercentage, classification.glmnet)
## [1] 4.579815
```

```
IMP <-varImp(GLMnet)$importance</pre>
IMP$Variable <-rownames(IMP)</pre>
IMP <- IMP[order(IMP$Overall,decreasing=TRUE),]</pre>
head(IMP)
##
                      Overall
                                      Variable
## Bill
                    100.00000
                                          Bill
## WeekdaySunday
                     34.20049
                                 WeekdaySunday
## SmokerYes
                     25.07473
                                     SmokerYes
## WeekdaySaturday 23.80801 WeekdaySaturday
## GenderMale
                     22.26291
                                    GenderMale
## WeekdayThursday 10.49329 WeekdayThursday
plot(varImp(GLMnet), top=10)
```

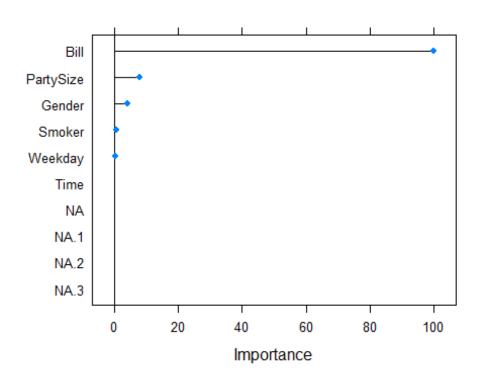


Response: The estimated generalization RMSE is 5.46346. The RMSE of the holdout sample is 5.607496. The predictors that appear to be most important for predicting TipPercentage are Bill, PartySize, SmokersYes, WeekdaySunday, and WeekdaySaturday.

(c) Build a KNN model using your training data to predict TipPercentage. Audition k values of 1-30. Report the estimated generalization RMSE and the RMSE on the holdout sample. Report the variable importance plot, and comment on which predictors appear most important for predicting TipPercentage.

```
knnGrid <- expand.grid(k=1:30)
set.seed(474); KNN <- train(TipPercentage~.,data=TRAIN, method='knn', preProc
= c("center", "scale"),</pre>
```

```
trControl=fitControl, tuneGrid=knnGrid)
KNN$results[which(KNN$results$k == as.numeric(KNN$bestTune) ),]
             RMSE Rsquared
                                 MAE
                                        RMSESD RsquaredSD
## 14 14 5.742774 0.1371878 4.02328 2.165275 0.07539694 0.6360195
set.seed(474); classification.knn <- predict(KNN,newdata=HOLDOUT)</pre>
RMSE(HOLDOUT$TipPercentage, classification.knn)
## [1] 4.489457
IMP <-varImp(KNN)$importance</pre>
IMP$Variable <-rownames(IMP)</pre>
IMP <- IMP[order(IMP$Overall,decreasing=TRUE),]</pre>
head(IMP)
                 Overall Variable
##
## Bill
             100.0000000
                               Bill
## PartySize
               7.9935800 PartySize
## Gender
                             Gender
               4.1750099
## Smoker
               0.5760554
                             Smoker
## Weekday
                            Weekday
               0.4241152
## Time
               0.0000000
                               Time
plot(varImp(KNN), top=10)
```



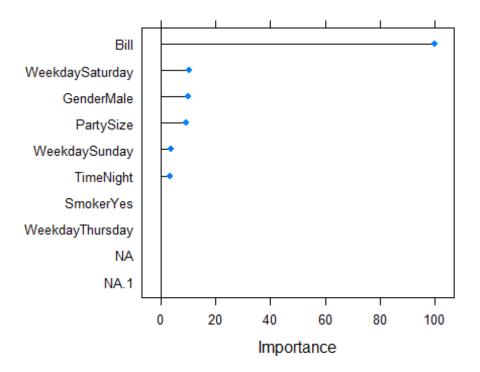
RESPONSE: The estimated generalization RMSE is 5.566491. The RMSE on the holdout sample is 5.513077. It appears that the only important predictor for predicting TipPercentage is Bill.

(d) Build a regression tree model using your training data to predict TipPercentage.

Report the estimated generalization RMSE and the RMSE on the holdout sample.

Report the variable importance plot, and comment on which predictors appear most important for predicting TipPercentage.

```
set.seed(474); TREE <- train(TipPercentage~.,data=TRAIN,method="rpart",trCont</pre>
rol=fitControl,
                              preProc=c("center", "scale"))
## Warning in nominalTrainWorkflow(x = x, y = y, wts = weights, info = trainI
nfo,:
## There were missing values in resampled performance measures.
TREE$results[rownames(TREE$bestTune),]
                                         MAE
                    RMSE Rsquared
                                               RMSESD RsquaredSD
                                                                      MAESD
             ср
## 1 0.03589843 6.132361 0.1241258 4.132534 1.508779 0.1275679 0.3703102
set.seed(474); classification.tree <- predict(TREE,newdata=HOLDOUT)</pre>
RMSE(HOLDOUT$TipPercentage, classification.tree)
## [1] 4.935643
IMP <-varImp(TREE)$importance</pre>
IMP$Variable <-rownames(IMP)</pre>
IMP <- IMP[order(IMP$Overall,decreasing=TRUE),]</pre>
head(IMP)
##
                      Overall
                                      Variable
## Bill
                   100.000000
                                          Bill
## WeekdaySaturday 10.529947 WeekdaySaturday
## GenderMale
                                    GenderMale
                     9.948801
## PartySize
                                     PartySize
                     9.429961
## WeekdaySunday
                     3.977997
                                 WeekdaySunday
## TimeNight
                                     TimeNight
                     3.441621
plot(varImp(TREE), top=10)
```

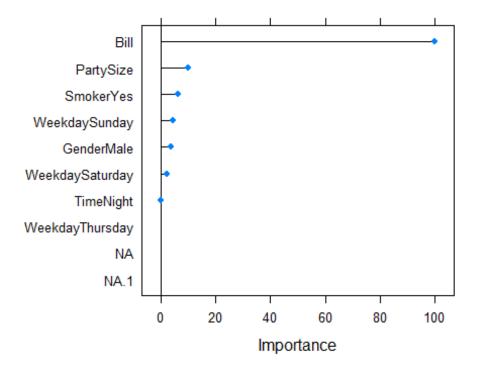


RESPONSE: The estimated generalization RMSE is 5.76658. The RMSE on the holdout sample is 5.75445. It appears that the only important predictor for predicting TipPercentage is Bill.

(e) Build a random forest model using your training data to predict TipPercentage. Audition values of mtry of 1-5. Report the estimated generalization RMSE and the RMSE on the holdout sample. Report the variable importance plot, and comment on which predictors appear most important for predicting TipPercentage.

```
forestGrid <- expand.grid(mtry=seq(5))</pre>
set.seed(474); FOREST <- train(TipPercentage~.,data=TRAIN,method="rf",tuneGri</pre>
d=forestGrid,
                                 trControl=fitControl,preProc=c("center","scale
"))
FOREST$results[rownames(FOREST$bestTune),]
               RMSE Rsquared
                                    MAE
                                           RMSESD RsquaredSD
                                                                  MAESD
        2 5.832596 0.1560506 3.979021 1.918469 0.1393561 0.5258356
## 2
set.seed(474); classification.forest <- predict(FOREST, newdata=HOLDOUT)</pre>
RMSE(HOLDOUT$TipPercentage, classification.forest)
## [1] 4.881135
IMP <-varImp(FOREST)$importance</pre>
IMP$Variable <-rownames(IMP)</pre>
IMP <- IMP[order(IMP$Overall,decreasing=TRUE),]</pre>
head(IMP)
##
                       Overall
                                       Variable
```

```
## Bill
                   100.000000
                                          Bill
## PartySize
                                     PartySize
                    10.003010
## SmokerYes
                                     SmokerYes
                     6.401454
## WeekdaySunday
                     4.477199
                                 WeekdaySunday
## GenderMale
                                    GenderMale
                     3.757691
## WeekdaySaturday
                     2.200660 WeekdaySaturday
plot(varImp(FOREST), top=10)
```

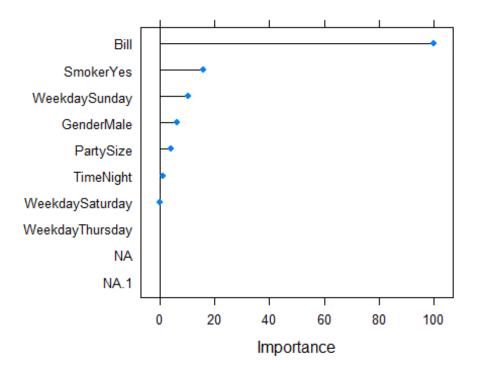


RESPONSE: The estimated generalization RMSE is 5.678023. The RMSE on the holdout sample is 5.894915. It appears that the only important predictor for predicting TipPercentage is Bill.

(f) Build a gradient boosted tree model using the training data to predict TipPercentage. Report the estimated generalization RMSE and the RMSE on the holdout sample. Report the variable importance plot, and comment on which predictors appear most important for predicting TipPercentage.

```
set.seed(474); GBM <- train(TipPercentage~.,data=TRAIN,method="gbm",</pre>
                             trControl=fitControl,preProc=c("center","scale"),
verbose=FALSE)
GBM$results[rownames(GBM$bestTune),]
     shrinkage interaction.depth n.minobsinnode n.trees
                                                              RMSE
                                                                    Rsquared
## 7
           0.1
                                                       50 5.709391 0.1757444
                                              10
##
          MAE RMSESD RsquaredSD
                                      MAESD
## 7 4.050114 1.99549 0.1020458 0.5408795
set.seed(474); classification.gbm <- predict(GBM,newdata=HOLDOUT)</pre>
```

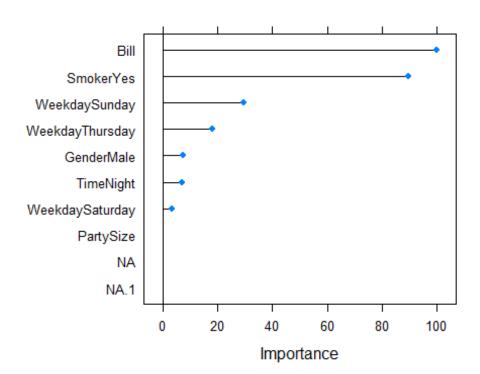
```
RMSE(HOLDOUT$TipPercentage, classification.gbm)
## [1] 4.874882
IMP <-varImp(GBM)$importance</pre>
IMP$Variable <-rownames(IMP)</pre>
IMP <- IMP[order(IMP$Overall,decreasing=TRUE),]</pre>
head(IMP)
##
                     Overall
                                   Variable
## Bill
                  100.000000
                                       Bill
## SmokerYes
                   15.790421
                                  SmokerYes
## WeekdaySunday
                   10.570905 WeekdaySunday
                                 GenderMale
## GenderMale
                    6.291911
## PartySize
                                  PartySize
                    4.035395
## TimeNight
                    1.093058
                                  TimeNight
plot(varImp(GBM), top=10)
```



RESPONSE: The estimated generalization RMSE is 5.48649. The RMSE on the holdout sample is 5.52449. It appears that the only important predictor for predicting TipPercentage is Bill.

(g) Build a neural network model with one hidden layer using the training data to predict TipPercentage. Audition number of nodes (neurons) in 1-6 and decay of 10 raised to the -2, -1.5, ..., 0.5, 1 powers. Report the estimated generalization RMSE and the RMSE on the holdout sample. Report the variable importance plot, and comment on which predictors appear most important for predicting TipPercentage.

```
nnetGrid <- expand.grid(size=1:6,decay=c(10^seq(-2,1,by=0.5) ) )</pre>
set.seed(474); NNET <- train(TipPercentage~., data=TRAIN, hidden=1, method='n</pre>
net', trControl=fitControl,
                              tuneGrid=nnetGrid, preProc = c("center", "scale"
),
                              verbose=FALSE, trace=FALSE, linout=TRUE)
NNET$results[rownames(NNET$bestTune),]
      size decav
                      RMSE Rsquared
                                           MAE
                                                 RMSESD RsquaredSD
                                                                        MAESD
## 35
         5
              10 5.835846 0.1335544 4.041775 2.142476 0.06495943 0.6147713
set.seed(474); classification.nnet <- predict(NNET, newdata=HOLDOUT)</pre>
RMSE(HOLDOUT$TipPercentage, classification.nnet)
## [1] 4.602111
IMP <-varImp(NNET)$importance</pre>
IMP$Variable <-rownames(IMP)</pre>
IMP <- IMP[order(IMP$Overall,decreasing=TRUE),]</pre>
head(IMP)
##
                       Overall
                                       Variable
## Bill
                   100.000000
                                           Bill
## SmokerYes
                     89.388789
                                      SmokerYes
## WeekdaySunday
                     29.503769
                                 WeekdaySunday
## WeekdayThursday 18.345051 WeekdayThursday
## GenderMale
                                     GenderMale
                      7.371916
## TimeNight
                      6.960453
                                      TimeNight
plot(varImp(NNET), top=10)
```



Response: The estimated generalization RMSE is 5.487836. The RMSE of the holdout sample is 6.078132. The predictors that appear to be most important for predicting TipPercentage are SmokerYes, Bill, and GenderMale.

(h) Is one model a compelling choice for predicting TipPercentage over the others? Why or why not? Show evidence to support your claim.

```
GLM$results
##
                   RMSE Rsquared
                                       MAE
                                             RMSESD RsquaredSD
     parameter
                                                                   MAESD
          none 5.904779 0.1390757 4.134148 2.116873 0.07076399 0.6548951
## 1
GLMnet$results[rownames(GLMnet$bestTune),]
      alpha
              lambda
                         RMSE
                               Rsquared
                                            MAE
                                                  RMSESD RsquaredSD
                                                                        MAESD
## 10
          0 3.162278 5.813812 0.1323445 3.98199 2.257199 0.06256246 0.6354841
KNN$results[which(KNN$results$k == as.numeric(KNN$bestTune) ),]
             RMSE Rsquared
                                      RMSESD RsquaredSD
                                MAE
## 14 14 5.742774 0.1371878 4.02328 2.165275 0.07539694 0.6360195
TREE$results[rownames(TREE$bestTune),]
                    RMSE Rsquared
                                        MAE
                                              RMSESD RsquaredSD
             ср
                                                                    MAESD
## 1 0.03589843 6.132361 0.1241258 4.132534 1.508779 0.1275679 0.3703102
FOREST$results[rownames(FOREST$bestTune),]
                                        RMSESD RsquaredSD
     mtry
              RMSE Rsquared
                                  MAE
                                                              MAESD
        2 5.832596 0.1560506 3.979021 1.918469 0.1393561 0.5258356
## 2
GBM$results[rownames(GBM$bestTune),]
     shrinkage interaction.depth n.minobsinnode n.trees
                                                                  Rsquared
                                                            RMSE
## 7
           0.1
                                             10
                                                     50 5.709391 0.1757444
##
          MAE RMSESD RsquaredSD
                                     MAESD
## 7 4.050114 1.99549 0.1020458 0.5408795
NNET$results[rownames(NNET$bestTune),]
      size decay
                     RMSE Rsquared
                                         MAE
                                               RMSESD RsquaredSD
                                                                     MAESD
              10 5.835846 0.1335544 4.041775 2.142476 0.06495943 0.6147713
```

No model is a clear winner here, as all RMSE's are well within 1 standard deviation of each other.

## **Problem 2. Predictive Model for Making a Purchase**

The PURCHASE.csv dataset contains a small part of a customer database from a bank. Of interest is the variable Purchase, which tells us if a customer did or did not make a purchase at a major chain retailer in the following 30 days. Predictor variables include Visits (number of visits to the store in the last 90 days), Spent (how much the customer has spent in the last 90 days, PercentClose (the percentage of purchases this customer makes in general that are within 5 miles of their home address, Closeset and CloseStores which details how closest the nearest store in the chain is to the customer and how many stores of that chain are within 5 miles of home).

Your task is to build a predictive model to predict Purchase (Buy/No).

Split the data into 1000 training rows with the remainder being the holdout (use set.seed(474) on the same line as the required sample command).

Use set.seed(474) everywhere randomness is infused in the training process.

Use 5-fold cross-validation to estimate the generalization AUC (i.e. .

```
PURCHASE <- read.csv("PURCHASE.csv")
set.seed(474); train.rows <- sample(nrow(PURCHASE),1000)
PURCHASE_TRAIN <- PURCHASE[train.rows,];
PURCHASE_HOLDOUT <- PURCHASE[-train.rows,]
fitControl <- trainControl(method="cv",number=5, classProbs=TRUE, summaryFunc tion = twoClassSummary)
# set fitControl for estimating the generalization error. Here use AUC to train and compare models.</pre>
```

(a) Which class will the naive model classify everyone in data to? What is the estimated generalization accuracy of the this model? What is its accuracy in the holdout sample?

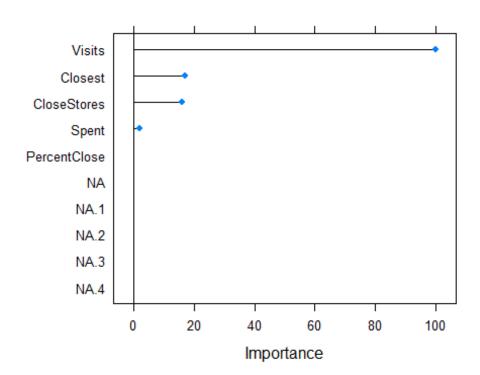
```
summary(PURCHASE_TRAIN$Purchase)
## Buy No
## 252 748
summary(PURCHASE_HOLDOUT$Purchase)
## Buy No
## 6640 20083
782/(218+782)
## [1] 0.782
20049/(6674+20049)
## [1] 0.7502526
```

Response: The naive model would classify everyone in the data to "No". The estimated generalization accuracy woud be 0.782. The model's accuracy on the holdout sample would be 0.7502526.

(b) Using the training data, train a logistic regression model to predict Purchase. Report the estimated generalization metrics of the best model, as well as its accuracy and auc on the holdout sample. Also, report the variable importance plot, and comment on which predictors appear most important for predicting Purchase.

```
set.seed(474); GLM2 <- train(Purchase~., data=PURCHASE_TRAIN, method="glm",</pre>
                             trControl=fitControl, preProc=c("center", "scale"
))
GLM2$results
                     ROC
##
     parameter
                                Sens
                                          Spec
                                                    ROCSD
                                                               SensSD
                                                                           Spec
SD
## 1
          none 0.5827802 0.01984314 0.9866488 0.08689495 0.01414377 0.0094281
75
set.seed(474); classification.glm2 <- predict(GLM2,newdata=PURCHASE HOLDOUT)</pre>
mean(classification.glm2==PURCHASE HOLDOUT$Purchase)
## [1] 0.7477454
set.seed(474); roc(PURCHASE HOLDOUT$Purchase, predict(GLM2,newdata=PURCHASE H
OLDOUT, type="prob")[,2])
## Setting levels: control = Buy, case = No
## Setting direction: controls < cases
```

```
##
## Call:
## roc.default(response = PURCHASE_HOLDOUT$Purchase, predictor = predict(GLM2
      newdata = PURCHASE_HOLDOUT, type = "prob")[, 2])
##
## Data: predict(GLM2, newdata = PURCHASE_HOLDOUT, type = "prob")[, 2] in 664
0 controls (PURCHASE HOLDOUT$Purchase Buy) < 20083 cases (PURCHASE HOLDOUT$Pu</pre>
rchase No).
## Area under the curve: 0.625
IMP <-varImp(GLM2)$importance</pre>
IMP$Variable <-rownames(IMP)</pre>
IMP <- IMP[order(IMP$Overall,decreasing=TRUE),]</pre>
head(IMP)
##
                   Overall
                                Variable
## Visits
                100.000000
                                  Visits
## Closest
                 17.054036
                                 Closest
## CloseStores
                 16.040762 CloseStores
## Spent
                  1.952926
                                   Spent
## PercentClose
                  0.000000 PercentClose
plot(varImp(GLM2), top=10)
```

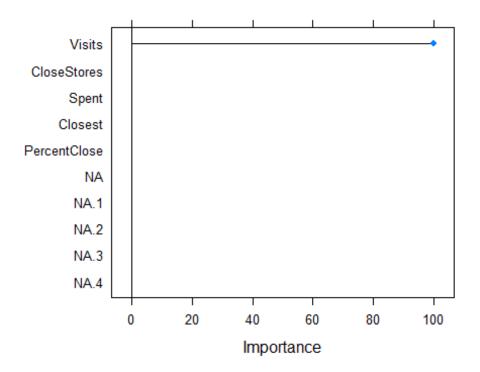


RESPONSE: The estimated generalization AUC is 0.5917691. The AUC for the holdout sample is 0.6214, and the accuracy of the holdout sample is 0.7457247. The predictors that appear to be most important for predicting Purchase are Visits and Spent.

(c) Using the training data, train a regularized logistic regression model to predict Purchase. Audition alpha values along the sequence 0, 0.1, 0.2, ..., 0.9, 1 and lambda of 10 raised to the -3, -2.5, -2, ..., 1.5, 2 powers. Report the estimated generalization metrics for the best model, as well as its accuracy and auc on the holdout samples. Also, report the variable importance plot, and comment on which predictors appear most important for predicting Purchase.

```
glmnetGrid <- expand.grid(alpha = seq(0,1, by=0.1), lambda = 10^seq(-3,2, by=</pre>
(0.5)
set.seed(474); GLMnet2 <- train(Purchase~., data=PURCHASE_TRAIN, method="glmn")</pre>
et", tuneGrid=glmnetGrid,
                              trControl=fitControl, preProc=c("center", "scale
## Warning in train.default(x, y, weights = w, ...): The metric "Accuracy" wa
s not
## in the result set. ROC will be used instead.
GLMnet2$results[rownames(GLMnet2$bestTune),]
##
      alpha
                lambda
                              ROC Sens Spec
                                                    ROCSD
                                                              SensSD
                                                                          SpecS
D
## 92
        0.8 0.03162278 0.6262559 0.008 0.996 0.07445817 0.01095445 0.00894427
set.seed(474); classification.glmnet2 <- predict(GLMnet2,newdata=PURCHASE_HOL</pre>
mean(classification.glmnet2==PURCHASE HOLDOUT$Purchase)
## [1] 0.7505894
set.seed(474); roc(PURCHASE HOLDOUT$Purchase, predict(GLMnet2, newdata=PURCHAS
E_HOLDOUT, type="prob")[,2])
## Setting levels: control = Buy, case = No
## Setting direction: controls < cases
##
## Call:
## roc.default(response = PURCHASE HOLDOUT$Purchase, predictor = predict(GLMn
         newdata = PURCHASE_HOLDOUT, type = "prob")[, 2])
et2,
##
## Data: predict(GLMnet2, newdata = PURCHASE_HOLDOUT, type = "prob")[, 2] in
6640 controls (PURCHASE HOLDOUT$Purchase Buy) < 20083 cases (PURCHASE HOLDOUT
$Purchase No).
## Area under the curve: 0.6285
IMP <-varImp(GLMnet2)$importance</pre>
IMP$Variable <-rownames(IMP)</pre>
IMP <- IMP[order(IMP$Overall,decreasing=TRUE),]</pre>
head(IMP)
##
                Overall
                             Variable
## Visits
                    100
                               Visits
## Spent
                                Spent
## PercentClose
                      0 PercentClose
## Closest
                              Closest
```

```
## CloseStores
plot(varImp(GLMnet2), top=10)
```

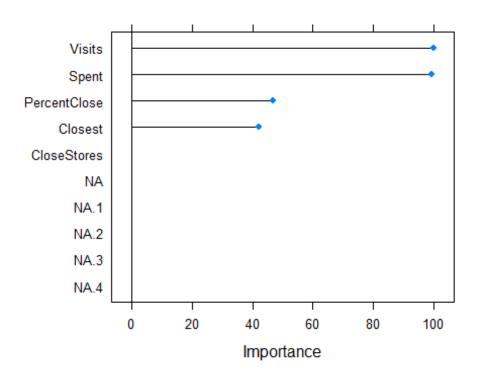


RESPONSE: The estimated generalization AUC is 0.6252065. The AUC for the holdout sample is 0.6287, and the accuracy of the holdout sample is 0.7502526. The only predictor that appears to be important for predicting Purchase is Visits.

(d) Using the training data, train a classification tree model to predict Purchase. Report the estimated generalization metrics of the best model, as well as its accuracy and auc on the holdout sample. Also, report the variable importance plot, and comment on which predictors appear most important for predicting Purchase.

```
set.seed(474); TREE2 <- train(Purchase~.,data=PURCHASE TRAIN,method="rpart",t</pre>
rControl=fitControl,
                              preProc=c("center", "scale"))
## Warning in train.default(x, y, weights = w, ...): The metric "Accuracy" wa
s not
## in the result set. ROC will be used instead.
TREE2$results[rownames(TREE2$bestTune),]
                                           Spec
##
              ср
                        ROC
                                 Sens
                                                      ROCSD
                                                                SensSD
                                                                            Spec
SD
## 2 0.006613757 0.5642159 0.1705882 0.8704161 0.06042947 0.04577665 0.060303
75
set.seed(474); classification.tree2 <- predict(TREE2,newdata=PURCHASE_HOLDOUT</pre>
mean(classification.tree2==PURCHASE HOLDOUT$Purchase)
```

```
## [1] 0.7465105
set.seed(474); roc(PURCHASE HOLDOUT$Purchase, predict(TREE2,newdata=PURCHASE
HOLDOUT, type="prob")[,2])
## Setting levels: control = Buy, case = No
## Setting direction: controls < cases
##
## Call:
## roc.default(response = PURCHASE_HOLDOUT$Purchase, predictor = predict(TREE
       newdata = PURCHASE_HOLDOUT, type = "prob")[, 2])
##
## Data: predict(TREE2, newdata = PURCHASE_HOLDOUT, type = "prob")[, 2] in 66
40 controls (PURCHASE HOLDOUT$Purchase Buy) < 20083 cases (PURCHASE HOLDOUT$P
urchase No).
## Area under the curve: 0.6039
IMP <-varImp(TREE2)$importance</pre>
IMP$Variable <-rownames(IMP)</pre>
IMP <- IMP[order(IMP$Overall,decreasing=TRUE),]</pre>
head(IMP)
##
                              Variable
                  Overall
## Visits
                100.00000
                                 Visits
## Spent
                 99.45258
                                  Spent
## PercentClose 46.73082 PercentClose
## Closest
                 42.28232
                                Closest
## CloseStores
                  0.00000 CloseStores
plot(varImp(TREE2), top=10)
```

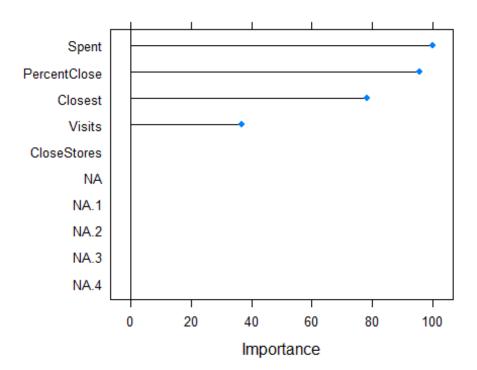


RESPONSE: The estimated generalization AUC is 0.6112599. The AUC for the holdout sample is 0.5391, and the accuracy of the holdout sample is 0.7344235. The predictors that appear to be most important for predicting Purchase are Closest, Spent, Visits, and PercentClose.

(e) Using the training data, trian a random forest model to predict Purchase. Audition two values of mtry of 1 and 5 (pure bagging). Report the estimated generalization metrics of the best model, as well as its accuracy and auc on the holdout sample. Also, report the variable importance plot, and comment on which predictors appear most important for predicting Purchase.

```
forestGrid <- expand.grid(mtry=c(1,5))</pre>
set.seed(474); FOREST2 <- train(Purchase~.,data=PURCHASE_TRAIN,method="rf",tu</pre>
neGrid=forestGrid,
                               trControl=fitControl,preProc=c("center","scale
"))
## Warning in train.default(x, y, weights = w, ...): The metric "Accuracy" wa
## in the result set. ROC will be used instead.
FOREST2$results[rownames(FOREST2$bestTune),]
                                               ROCSD
                                                         SensSD
                ROC
                          Sens
                                     Spec
                                                                    SpecSD
## 1
        1 0.6364147 0.04384314 0.9679374 0.06806732 0.03849275 0.0118973
set.seed(474); classification.forest2 <- predict(FOREST2,newdata=PURCHASE HOL</pre>
DOUT)
mean(classification.forest2==PURCHASE HOLDOUT$Purchase)
## [1] 0.7418329
set.seed(474); roc(PURCHASE HOLDOUT$Purchase, predict(FOREST2, newdata=PURCHAS
E HOLDOUT, type="prob")[,2])
## Setting levels: control = Buy, case = No
## Setting direction: controls < cases
##
## Call:
## roc.default(response = PURCHASE HOLDOUT$Purchase, predictor = predict(FORE
ST2,
         newdata = PURCHASE HOLDOUT, type = "prob")[, 2])
## Data: predict(FOREST2, newdata = PURCHASE_HOLDOUT, type = "prob")[, 2] in
6640 controls (PURCHASE_HOLDOUT$Purchase Buy) < 20083 cases (PURCHASE_HOLDOUT
$Purchase No).
## Area under the curve: 0.608
IMP <-varImp(FOREST2)$importance</pre>
IMP$Variable <-rownames(IMP)</pre>
IMP <- IMP[order(IMP$Overall,decreasing=TRUE),]</pre>
head(IMP)
##
                  Overall
                              Variable
## Spent
               100.00000
                                  Spent
## PercentClose 95.90545 PercentClose
## Closest 78.34374 Closest
```

```
## Visits 36.87581 Visits
## CloseStores 0.00000 CloseStores
plot(varImp(FOREST2), top=10)
```

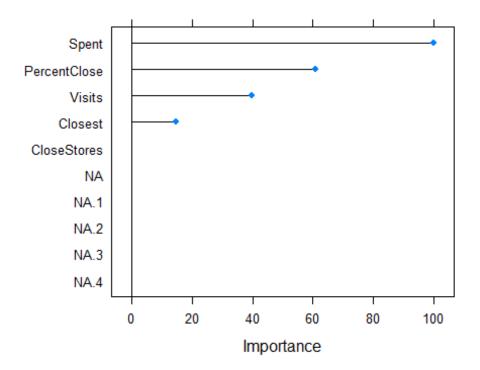


RESPONSE: The estimated generalization AUC is 0.5619115. The AUC for the holdout sample is 0.6062, and the accuracy of the holdout sample is 0.7476705. The predictors that appear to be most important for predicting Purchase are Closest, Spent, Visits, and PercentClose.

(f) Using the training data, train a gradient boosted tree model to predict Purchase. Report the estimated generalization metrics of the best model, as well as its accuracy and auc on the holdout sample. Also, report the variable importance plot, and comment on which predictors appear most important for predicting Purchase.

```
set.seed(474); GBM2 <- train(Purchase~.,data=PURCHASE TRAIN,method="gbm",</pre>
                             trControl=fitControl,preProc=c("center","scale"),
verbose=FALSE)
## Warning in train.default(x, y, weights = w, ...): The metric "Accuracy" wa
## in the result set. ROC will be used instead.
GBM2$results[rownames(GBM2$bestTune),]
     shrinkage interaction.depth n.minobsinnode n.trees
                                                                ROC Sens Spec
## 1
           0.1
                                              10
                                                      50 0.6320067 0.012 0.996
          ROCSD
##
                    SensSD
                                 SpecSD
## 1 0.07886722 0.01788854 0.008944272
set.seed(474); classification.gbm2 <- predict(GBM2,newdata=PURCHASE_HOLDOUT)</pre>
```

```
mean(classification.gbm2==PURCHASE HOLDOUT$Purchase)
## [1] 0.7509636
set.seed(474); roc(PURCHASE_HOLDOUT$Purchase, predict(GBM2,newdata=PURCHASE_H
OLDOUT, type="prob")[,2])
## Setting levels: control = Buy, case = No
## Setting direction: controls < cases
##
## Call:
## roc.default(response = PURCHASE_HOLDOUT$Purchase, predictor = predict(GBM2
      newdata = PURCHASE_HOLDOUT, type = "prob")[, 2])
##
## Data: predict(GBM2, newdata = PURCHASE HOLDOUT, type = "prob")[, 2] in 664
0 controls (PURCHASE_HOLDOUT$Purchase Buy) < 20083 cases (PURCHASE_HOLDOUT$Pu</pre>
rchase No).
## Area under the curve: 0.6168
IMP <-varImp(GBM2)$importance</pre>
IMP$Variable <-rownames(IMP)</pre>
IMP <- IMP[order(IMP$Overall,decreasing=TRUE),]</pre>
head(IMP)
##
                  Overall
                              Variable
## Spent
                100.00000
                                  Spent
## PercentClose 60.81310 PercentClose
## Visits
               39.77526
                                Visits
## Closest
                 14.67604
                                Closest
## CloseStores
                  0.00000 CloseStores
plot(varImp(GBM2), top=10)
```



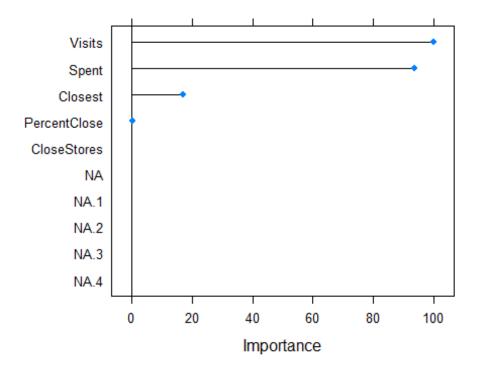
RESPONSE: The estimated generalization AUC is 0.5780394. The AUC for the holdout sample is 0.6087, and the accuracy of the holdout sample is 0.749841. The predictors that appear to be most important for predicting Purchase are Spent, Visits, PercentClose, and Closest.

(g) Using the training data, train a support vector machine with a radial basis kernel to predict Purchase. Report the estimated generalization metrics of the best model, as well as its accuracy and auc on the holdout samples. Also, report the variable importance plot, and comment on which predictors appear most important for predicting Purchase.

```
set.seed(474); SVMradial <- train(Purchase~., data=PURCHASE_TRAIN, method="sv</pre>
mRadial",
                             trControl=fitControl, verbose=FALSE, preProc=c("
center", "scale"))
## Warning in train.default(x, y, weights = w, ...): The metric "Accuracy" wa
## in the result set. ROC will be used instead.
SVMradial$results[rownames(SVMradial$bestTune),]
##
         sigma C
                       ROC Sens
                                       Spec
                                                 ROCSD
                                                                        SpecSD
                                                            SensSD
## 3 0.4511284 1 0.5718481 0.004 0.9986667 0.04128938 0.008944272 0.002981424
set.seed(474); classification.svm <- predict(SVMradial,newdata=PURCHASE HOLDO</pre>
UT)
mean(classification.svm==PURCHASE_HOLDOUT$Purchase)
## [1] 0.7511133
set.seed(474); roc(PURCHASE HOLDOUT$Purchase, predict(SVMradial,newdata=PURCH
```

```
ASE_HOLDOUT,type="prob")[,2])
## Setting levels: control = Buy, case = No
## Setting direction: controls < cases
##
## Call:
## roc.default(response = PURCHASE_HOLDOUT$Purchase, predictor = predict(SVMr adial, newdata = PURCHASE_HOLDOUT, type = "prob")[, 2])
##
## Data: predict(SVMradial, newdata = PURCHASE_HOLDOUT, type = "prob")[, 2] i
n 6640 controls (PURCHASE_HOLDOUT$Purchase Buy) < 20083 cases (PURCHASE_HOLDO
UT$Purchase No).
## Area under the curve: 0.5445

plot(varImp(SVMradial), top=10)</pre>
```

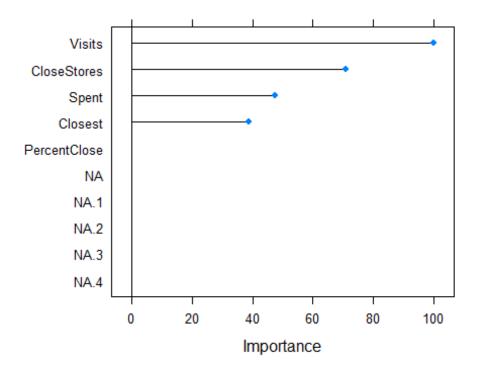


RESPONSE: The estimated generalization AUC is 0.5066999. The AUC for the holdout sample is 0.52, and the accuracy of the holdout sample is 0.7502526. The predictors that appear to be most important for predicting Purchase are Visits and Spent.

(h) Using the training data, train a neural network model with one hidden layer to predict Purchase. Audition number of nodes in 1-6 and decay of 10 raised to the -2, -1.5, ..., 0.5, 1 powers. Report the estimated generalization metrics of the best model, as well as the accuracy and auc on the holdout sample. Also, report the variable importance plot, and comment on which predictors appear most important for predicting Purchase.

```
nnetGrid <- expand.grid(size=1:6,decay=c(10^seq(-2,1,by=0.5) ) )
set.seed(474); NNET2 <- train(Purchase~., data=PURCHASE_TRAIN, hidden=1, meth</pre>
```

```
od='nnet', trControl=fitControl,
                             tuneGrid=nnetGrid, preProc = c("center", "scale"
),
                             verbose=FALSE, trace=FALSE,linout=FALSE)
## Warning in train.default(x, y, weights = w, ...): The metric "Accuracy" wa
## in the result set. ROC will be used instead.
NNET2$results[rownames(NNET2$bestTune),]
      size
                                                           ROCSD
                decay
                            ROC
                                      Sens
                                                 Spec
                                                                     SensSD
## 16
         3 0.03162278 0.6182185 0.02792157 0.9799821 0.04474965 0.02283855
##
        SpecSD
## 16 0.016988
set.seed(474); classification.nnet2 <- predict(NNET2, newdata=PURCHASE_HOLDOUT</pre>
)
mean(classification.nnet2==PURCHASE HOLDOUT$Purchase)
## [1] 0.7456498
set.seed(474); roc(PURCHASE_HOLDOUT$Purchase, predict(NNET2,newdata=PURCHASE_
HOLDOUT, type="prob")[,2])
## Setting levels: control = Buy, case = No
## Setting direction: controls < cases
##
## Call:
## roc.default(response = PURCHASE HOLDOUT$Purchase, predictor = predict(NNET
       newdata = PURCHASE_HOLDOUT, type = "prob")[, 2])
## Data: predict(NNET2, newdata = PURCHASE HOLDOUT, type = "prob")[, 2] in 66
40 controls (PURCHASE_HOLDOUT$Purchase Buy) < 20083 cases (PURCHASE_HOLDOUT$P
urchase No).
## Area under the curve: 0.6098
IMP <-varImp(NNET2)$importance</pre>
IMP$Variable <-rownames(IMP)</pre>
IMP <- IMP[order(IMP$Overall,decreasing=TRUE),]</pre>
head(IMP)
##
                  Overall
                              Variable
## Visits
                100.00000
                                Visits
## CloseStores 71.03920 CloseStores
## Spent
                 47.53500
                                 Spent
## Closest
                 38.73402
                               Closest
## PercentClose 0.00000 PercentClose
plot(varImp(NNET2), top=10)
```



RESPONSE: The estimated generalization AUC is 0.6160569. The AUC for the holdout sample is 0.6233, and the accuracy of the holdout sample is 0.7502526. The only predictor that appears to be important for predicting Purchase is Visits.

(i) Is one model a compelling choice for predicting Purchase over the others? Why or why not? Show evidence to support your claim.

```
GLM2$results
##
     parameter
                     ROC
                               Sens
                                         Spec
                                                   ROCSD
                                                              SensSD
                                                                          Spec
SD
## 1
          none 0.5827802 0.01984314 0.9866488 0.08689495 0.01414377 0.0094281
75
GLMnet2$results[rownames(GLMnet2$bestTune),]
                lambda
                             ROC Sens Spec
                                                  ROCSD
##
      alpha
                                                             SensSD
                                                                         SpecS
D
## 92
        0.8 0.03162278 0.6262559 0.008 0.996 0.07445817 0.01095445 0.00894427
TREE2$results[rownames(TREE2$bestTune),]
              ср
                       ROC
                                Sens
                                          Spec
                                                    ROCSD
                                                               SensSD
                                                                          Spec
SD
## 2 0.006613757 0.5642159 0.1705882 0.8704161 0.06042947 0.04577665 0.060303
FOREST2$results[rownames(FOREST2$bestTune),]
                ROC
                                              ROCSD
                                                         SensSD
    mtry
                          Sens
                                    Spec
                                                                   SpecSD
        1 0.6364147 0.04384314 0.9679374 0.06806732 0.03849275 0.0118973
GBM2$results[rownames(GBM2$bestTune),]
    shrinkage interaction.depth n.minobsinnode n.trees ROC Sens Spec
```

```
## 1
           0.1
                                              10
                                                      50 0.6320067 0.012 0.996
##
                                 SpecSD
          ROCSD
                    SensSD
## 1 0.07886722 0.01788854 0.008944272
SVMradial$results[rownames(SVMradial$bestTune),]
                       ROC Sens
                                                 ROCSD
                                                             SensSD
##
         sigma C
                                       Spec
                                                                         SpecSD
## 3 0.4511284 1 0.5718481 0.004 0.9986667 0.04128938 0.008944272 0.002981424
NNET2$results[rownames(NNET2$bestTune),]
      size
                decay
                            ROC
                                       Sens
                                                 Spec
                                                            ROCSD
                                                                      SensSD
## 16
         3 0.03162278 0.6182185 0.02792157 0.9799821 0.04474965 0.02283855
##
        SpecSD
## 16 0.016988
```

RESPONSE: Again, there is no clear winner here as most of the models' ROC's are within 1 standard deviation of each other. However, we can rule out the SVMradial model as its ROC is well below of 1 standard deviation of most models. Also, it should be noted that it is never a good idea to use AUC to evaluate SVM models. We can also likely rule out the random forest model as it is below of 1 standard deviation of a couple of models. That being said, I do not see a definative "best model" here.