

# Overview of Bank Loan Trends

### **Loan Applications and Demand**

#### **Increase in Loan Applications**

6.9% month-over-month increase in loan applications is seen, indicating a growing demand for loans. Month-to-date, there have been 4.3K loan applications, reflecting sustained demand.

**Total Loan Applications** 

38.6K

MTD

MoM

4.3K

6.9%





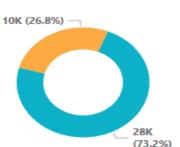
#### **Implications of Rising Demand**

The rise in loan applications signals potential economic activity as individuals seek financial support. Understanding the reasons behind this surge can provide insights into consumer behavior and financial needs.

#### **Popular Loan Terms**

Loan terms of 36 and 60 months are the most preferred, suggesting a balance between manageable monthly payments and timely debt repayment.



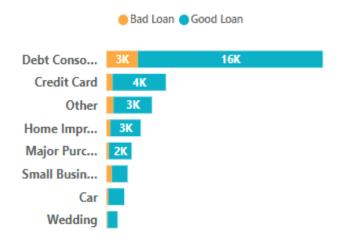


# **Funded Amount and Approval Trends**

#### **Popular Loan Purposes**

The top three purposes for loan applications, including debt consolidation, credit cards, and home improvement, shed light on the financial challenges and aspirations of the borrowers.

#### Total Loan Applications by purpose and Loan Type



#### **Total Funded Amount Increase**

The total funded amount has seen a significant 13% month-to-date increase, indicating either a rise in approved loans or larger loan amounts approved. This trend may signal the bank's confidence in borrowers' ability to repay.

#### **Total Funded Amount**

\$435.8M

MTD MoM \$54M 13.0%

#### **Loan Approval Insights**

Understanding the trends in loan approvals can provide valuable insights into the bank's risk assessment and its approach to meeting the financial needs of its clientele.

#### **Total Loan Applications by Month**



# **Borrower Financial Analysis**

#### **Debt-to-Income Ratio**

The average debt-to-income (DTI) ratio, slightly up month-over-month at 2.7%, remains higher than the month-to-date average of 13.3%. A higher DTI ratio hints at borrowers potentially facing financial strain, necessitating a closer examination of their ability to manage debt.

Average DTI
13.3%

MTD MoM

2.7%

#### **Borrower Employment Insights**

The data on the employment length of loan applicants imparts a critical understanding of borrowers' financial stability, indicating their need for financial support amidst periods of transition or unforeseen expenses.

# Total Loan Applications by Emp Length and Loan Type Bad Loan Good Loan 10+ years 1.3K 7.5K < 1 year 3.9K 2 years 3.8K 3 years 3.5K 4 years 3.0K 5 years 2.8K 1 year 2.8K 6 years 1.9K

13.7%

#### **Renter Loan Applications**

The predominance of loan applications from renters highlights the financial needs of this demographic and provides insights into their preferences and requirements for accessing credit.



#### **BANK LOAN SUMMARY**

\$58M



**Summary** 

Overview

**Details** 

**Purpose** 



Grade



State



**Total Loan Applications** 38.6K MoM

6.9%

MTD

4.3K

\$435.8M MoM MTD \$54M 13.0%

**Total Funded Amount** 

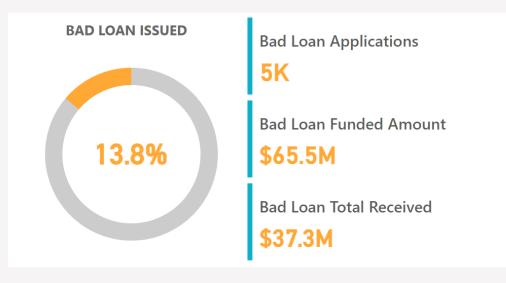
**Total Amount Received** \$473.1M MoM MTD

15.8%

**Average Interest Rate** 12.0% **MTD** MoM 12.4% 3.5%

Average DTI 13.3% **MTD** MoM 13.7% 2.7%





LOAN STATUS							
Loan Status	Total Loan Applications	Total Funded Amount	Total Amount Received	MTD Funded Amount	MTD Amount Recived	Avg Interest Rate	Average DTI
Charged Off	5333	\$65,532,225	\$37,284,763	\$8,732,775	\$5,324,211	13.88%	14.00%
Current	1098	\$18,866,500	\$24,199,914	\$3,946,625	\$4,934,318	15.10%	14.72%
Fully Paid	32145	\$351,358,350	\$411,586,256	\$41,302,025	\$47,815,851	11.64%	13.17%
Grand Total	38576	\$435,757,075	\$473,070,933	\$53,981,425	\$58,074,380	12.05%	13.33%

#### **BANK LOAN OVERVIEW**



Summary

**Overview** 

Details

**Select Measure** 



**Good Loan Vs Bad Loan** 

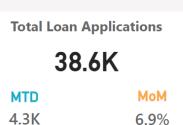


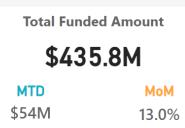
Grade



State



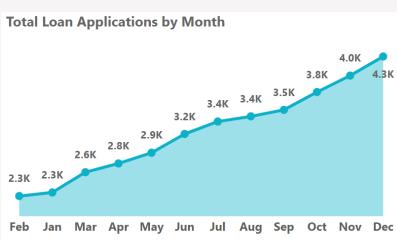


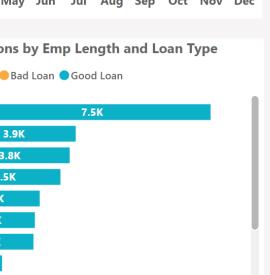


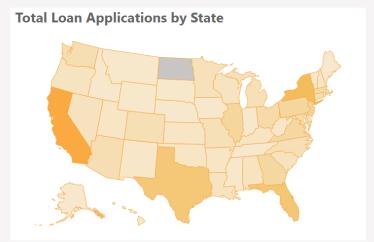


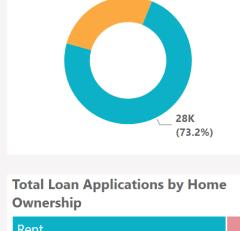








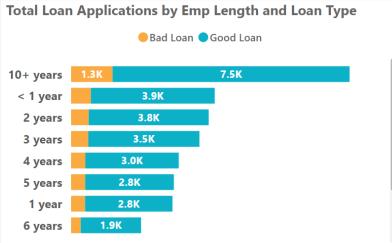


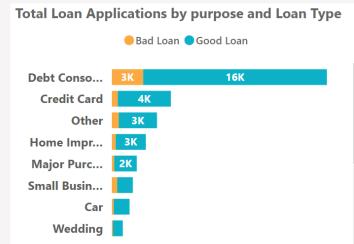


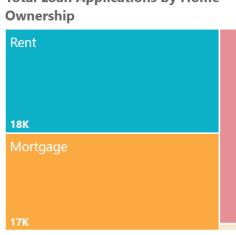
**Total Loan Applications by Term** 

10K (26.8%)

● 36 months ● 60 months







#### **BANK LOAN DETAILS**



Summary

Overview

**Details** 

**Good Loan Vs Bad Loan** 



Grade



State

All

**Total Loan Applications** 

38.6K

MTD MoM 4.3K 6.9% **Total Funded Amount** 

\$435.8M

MTD	MoM
\$54M	13.0%

**Total Amount Received** 

\$473.1M

MTD	MoM
\$58M	15.8%

**Average Interest Rate** 

12.0%

MTD	MoM
12.4%	3.5%

Average DTI

13.3%

MTD	MoM
13.7%	2.7%

Id •	Purpose	Home Ownership	Grade	Sub Grade	Loan Issue Date	Funded Amount	Int Rate	Installment	Collected Amount
54734	Debt Consolidation	Rent	В	B4	Monday, August 09, 2021	\$25,000	11.89%	829.10	\$29,330
55742	Credit Card	Rent	В	B5	Saturday, May 08, 2021	\$7,000	10.71%	228.22	\$8,216
57245	Debt Consolidation	Own	С	C2	Wednesday, March 10, 2021	\$1,200	13.11%	40.50	\$1,458
57416	Debt Consolidation	Rent	С	C3	Tuesday, November 09, 2021	\$10,800	13.57%	366.86	\$13,208
58915	Debt Consolidation	Rent	В	В3	Thursday, April 08, 2021	\$7,500	10.08%	162.34	\$5,844
59006	Credit Card	Mortgage	С	C5	Thursday, September 09, 2021	\$3,000	14.26%	102.92	\$3,705
61390	Credit Card	Mortgage	Α	A5	Wednesday, February 10, 2021	\$4,000	7.88%	125.13	\$4,452
61419	Debt Consolidation	Rent	D	D2	Wednesday, February 10, 2021	\$5,600	14.96%	194.02	\$6,475
62102	Debt Consolidation	Rent	В	B1	Saturday, April 10,	\$3,200	9.88%	103.08	\$3,414