

WEBSITE

richardskill.com

MOBILE

+1(980) 333 - 8240

EMAIL

richardskill@gmail.com

RICHARD SKILL

Highly motivated individual keen on entering the finance industry. Grew up overseas in Singapore & immersed in Chinese language. Blood, sweat & tears - I leave it all on the field.



EDUCATION

UNC - CHAPEL HILL
BA Economics & Chinese

Financial Markets, Advanced International Economics, Analysis of Public Finance, Intermediate Micro Theory, Intermediate Macro Theory

TRAINING THE STREET
Corporate Valuation

Finance prep course giving overview of valuation methodologies including public comparables, acquisition comparables, DCF, LBO, etc.

EXPERIENCE

Founder & CEO
SOCQI
Chapel Hill, NC
Oct 2013 - Present

Developing and financing 53,000 acre wind energy farm in Canada. Creating first peer-to-peer renewable energy financial lending platform in the US. Our financial services platform connects individual investors with renewable energy developers to facilitate private placement.

DATA ANALYST
Lenovo
Raleigh, NC
Jul 2015 - Present

Working in the COO's Strategy and Transformation Office. Currently one of the project managers on the #1 strategic project across Lenovo - steered by Lenovo's Senior Leadership Team. Also tasked with driving mission to transform from product-centric to customer-centric.

MARKET ANALYST
Lenovo
USA & Brazil
Jul 2014 - Jul 2015

Brazil: Identified 230k+ at risk units in retailer inventory - proposed risk mitigation and cost reduction plan. Removed 8 days from time to quote cycle time and 43.7% of pricing team backlog. US: Established customer advisory panel of 5k customers for insights & competitive benchmarking.

JG Trading Consultants
Analyst
Singapore
Winter 2011

Studied proprietary derivatives trading under senior traders increasing my knowledge of FX markets. Investigated exchange contracts using proprietary back tester, discovering 10 new arbitrage opportunities across the FX and commodities markets.

LANGUAGES

FLUENCY:

ENGLISH

CHINESE

LEADERSHIP & AWARDS

\$5,000 cash prize for 1st place sustainability in UNC startup competition

Placed in 9 university startup & computer programming competitions

Singapore American Chamber of Commerce Book Award for Business

Habitat for Humanity - volunteered and organized builds in 3 countries