

WITH

ride_requesters AS (

SELECT 1 AS funnel_step, 'ride requested' AS funnel, COUNT(ride_id) AS rides
FROM ride_requests),

ride_accepted AS (

SELECT 2 AS funnel_step, 'ride accepted' AS funnel, COUNT(ride_id) AS rides
FROM ride_requests
WHERE accept_ts IS NOT NULL),

completed_ride AS (

SELECT 3 AS funnel_step, 'ride completed' AS funnel, COUNT(rr.ride_id) AS
rides

FROM ride_requests AS rr

INNER JOIN transactions AS ts

ON rr.ride_id = ts.ride_id

WHERE rr.accept_ts IS NOT NULL AND rr.dropoff_ts IS NOT NULL),

successful_payment AS (

SELECT 4 AS funnel_step, 'ride paid' AS funnel, COUNT(rr.ride_id) AS rides

FROM ride_requests AS rr

INNER JOIN transactions AS ts

ON rr.ride_id = ts.ride_id

WHERE ts.charge_status = 'Approved'),

reviewed_ride AS (

SELECT 5 AS funnel_step, 'ride reviewed' AS funnel, COUNT(rv.ride_id) AS rides

FROM ride_requests AS rr

INNER JOIN transactions AS ts ON rr.ride_id = ts.ride_id

INNER JOIN reviews AS rv ON ts.ride_id = rv.ride_id

WHERE rr.accept_ts IS NOT NULL AND rr.dropoff_ts IS NOT NULL AND ts.charge_status = 'Approved'),

funnel AS (

SELECT *

FROM ride_requesters

UNION ALL

SELECT *

FROM ride_accepted

UNION ALL

SELECT *

FROM completed_ride

UNION ALL

SELECT *

FROM successful_payment

UNION ALL

SELECT *

FROM reviewed_ride

ORDER BY rides DESC)

SELECT

funnel_step AS funnel_step,

funnel AS funnel_name,

rides AS Rides,

COALESCE((LAG(rides, 1) OVER(ORDER BY rides DESC)-rides), 0) AS
Drop,

COALESCE(ROUND(((LAG(rides, 1) OVER(ORDER BY rides DESC)-
rides)::numeric/LAG(rides, 1) OVER(ORDER BY rides DESC)::numeric)*100,
2), 0) AS Drop_Percentage

FROM funnel;