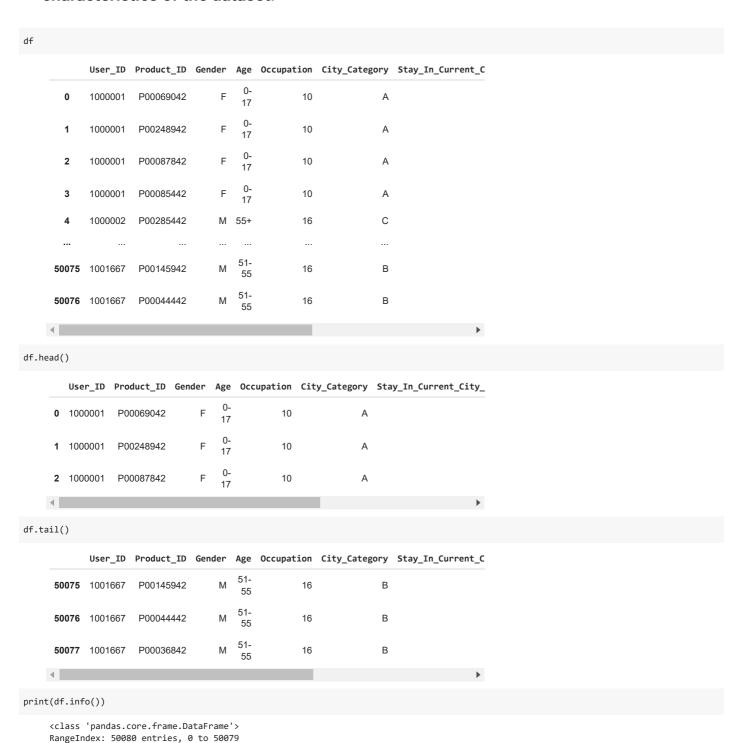
```
import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import scipy.stats as stats
import seaborn as sns
import warnings
import re
import plotly.express as px
import plotly.graph_objs as go
import plotly.figure_factory as ff
from scipy import stats
from textblob import TextBlob
from sklearn.cluster import KMeans
from sklearn.preprocessing import StandardScaler
df=pd.read_csv('walmart_data.csv')
```

Import the dataset and do usual data analysis steps like checking the structure & characteristics of the dataset.



```
Data columns (total 10 columns):
#
    Column
                               Non-Null Count Dtype
0
    User_ID
                               50080 non-null int64
1
    Product_ID
                               50080 non-null object
                               50080 non-null object
    Gender
                               50080 non-null object
    Age
    Occupation
                               50080 non-null int64
    City_Category
                               50080 non-null object
    Stay_In_Current_City_Years 50080 non-null object
                               50080 non-null int64
    Marital Status
    Product_Category
                               50079 non-null
                                               float64
9 Purchase
                               50079 non-null float64
dtypes: float64(2), int64(3), object(5)
memory usage: 3.8+ MB
None
```

obervation

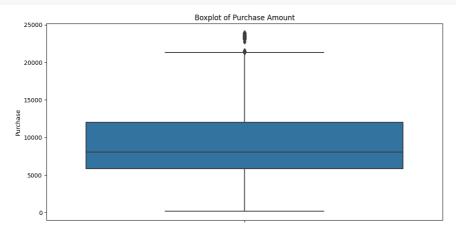
Data set have integer and object datatype. Data set is clear, no null data points are there

```
# Check the shape of the dataset
print("Number of rows and columns:", df.shape)
     Number of rows and columns: (50080, 10)
# Check the data types of each column
print(df.dtypes)
     User_ID
                                    int64
     Product_ID
                                   object
     Gender
                                   object
                                   obiect
    Age
    Occupation
                                    int64
    City Category
                                   object
     Stay_In_Current_City_Years
                                   object
    Marital_Status
                                    int64
    Product_Category
                                  float64
     Purchase
                                  float64
     dtype: object
# Descriptive statistics summary
print(df.describe())
                User_ID Occupation Marital_Status Product_Category \
     count 5.008000e+04 50080.000000
                                       50080.000000
                                                           50079.000000
     mean
           1.002552e+06
                             8.145547
                                             0.409645
                                                               5.304399
     std
           1.786666e+03
                             6.586894
                                             0.491773
                                                               3.718299
                             0.000000
     min
           1.000001e+06
                                             0.000000
                                                               1.000000
           1.001016e+06
                             2.000000
                                             0.000000
                                                               1.000000
                             7.000000
                                             0.000000
                                                               5.000000
     50%
           1.002100e+06
                            14,000000
                                             1,000000
                                                               8,000000
     75%
           1.004064e+06
           1.006040e+06
                            20.000000
                                             1.000000
                                                              18,000000
    max
               Purchase
     count 50079.000000
            9279.490525
     mean
            4952.962432
             185.000000
     25%
            5852.000000
     50%
            8045.000000
     75%
           12033,000000
           23958,000000
     max
```

Detect Null values & Outliers (using boxplot, "describe" method by checking the difference between mean and median, isnull etc.)

```
Stay_In_Current_City_Years 0
Marital_Status 0
Product_Category 1
Purchase 1
dtype: int64
```

```
# Boxplot to visualize outliers
plt.figure(figsize=(12, 6))
sns.boxplot(data=df, y='Purchase')
plt.title('Boxplot of Purchase Amount')
plt.show()
```



```
# Calculate the standard deviation of the purchase amount
purchase_standard_deviation = np.std(df["Purchase"])
print("Standard deviation of purchase amount: ", purchase_standard_deviation)
```

Standard deviation of purchase amount: 4952.9129802673415

```
# Describe method to check the difference between mean and median
purchase_summary = df['Purchase'].describe()
mean_purchase = purchase_summary['mean']
median_purchase = purchase_summary['50%']
print("Mean Purchase Amount:", mean_purchase)
print("Median Purchase Amount:", median_purchase)
```

Mean Purchase Amount: 9279.490524970546 Median Purchase Amount: 8045.0

```
# Calculate the interquartile range (IQR)
Q1 = purchase_summary['25%']
Q3 = purchase_summary['75%']
IQR = Q3 - Q1
```

Define thresholds for outlier detection
lower_threshold = Q1 - 1.5 * IQR
upper_threshold = Q3 + 1.5 * IQR

```
# Detect outliers
outliers = df[(df['Purchase'] < lower_threshold) | (df['Purchase'] > upper_threshold)]
print("\nOutliers:\n", outliers)
```

Outliers:

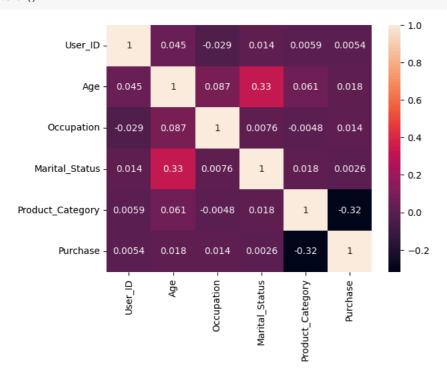
```
User_ID Product_ID Gender
                                 Age Occupation City_Category \
       1000058 P00117642
                            M 26-35
343
                                            2.0
                                                           B
375
       1000062 P00119342
                             F 36-45
                                            3.0
                                                           Α
       1000126 P00087042
                            M 18-25
652
                                            9.0
736
       1000139 P00159542
                            F
                               26-35
                                            20.0
                                                           C
1041
       1000175 P00052842
                            F 26-35
                                            2.0
                                                           В
124614 1001242 P00200642
                           F 36-45
                                            0.0
124628 1001243 P00116142
                            M 36-45
                                            15.0
```

```
124855 1001272 P00052842
                               M 18-25
                                               20.0
                                                                В
                                                                С
124859 1001273 P00117642
                               M 36-45
                                                2.0
125093 1001298 P00119342
                               Μ
                                  36-45
                                                6.0
                                                                В
       Stay_In_Current_City_Years
                                  Marital_Status Product_Category
                                                                    Purchase
343
375
                                             0.0
                                                              10.0
                                                                     23792.0
652
                               1
                                             0.0
                                                              10.0
                                                                     23233.0
736
                                             0.0
                                                              10.0
                                                                     23595.0
1041
                               1
                                                                     23341.0
                                             0.0
                                                              10.0
124614
                                                              10.0
                                                                     23302.0
                               0
                                             1.0
124628
                                                              10.0
                                                                     23690.0
                              4+
                                             1.0
124855
                               0
                                             0.0
                                                              10.0
                                                                     23104.0
124859
                                             1.0
                                                              10.0
                                                                     23550.0
125093
                                             0.0
                                                              10.0
                                                                     23237.0
```

[628 rows x 10 columns]

```
data = df.corr(numeric_only=True)
```

```
sns.heatmap(data, annot = True )
plt.show()
```

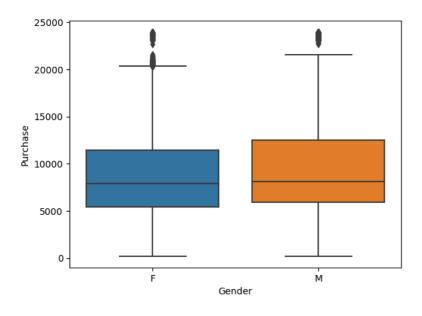


Oberservation

Correlation is very less

Checking the purchase column using box-plot

```
sns.boxplot(data = df, x = df['Gender'], y = df['Purchase'])
plt.show()
```



```
df['Gender'].value_counts()

M 94468
F 30745
Name: Gender, dtype: int64
```

Obervation

Box plot is showing that the purchase columns median of female is slighlty low than male.

Tracking the amount spent per transaction of all the 50 million female customers,
 and all the 50 million male customers, calculate the average, and conclude the results.

```
df.groupby(['Gender'])['Purchase'].mean()

Gender
    F    8776.171117
    M    9477.447919
    Name: Purchase, dtype: float64
```

Observation

- Average purchase done by female is 8776.171117.
- Average purchase done by Male is 9477.447919.

Average purchase amount for female customers: nan Average purchase amount for male customers: nan

```
female_customers = df[df['Gender'] == "Female"]
male_customers = df[df['Gender'] == "Male"]

female_average_purchase_amount = female_customers["Purchase"].mean()

male_average_purchase_amount = male_customers["Purchase"].mean()

print("Average purchase amount for female customers:", female_average_purchase_amount)

print("Average purchase amount for male customers:", male_average_purchase_amount)
```

Sample size of female customers
sample_size_female = len(df[df['Gender'] == 'F'])
Sample size of male customers
sample_size_male = len(df[df['Gender'] == 'M'])

```
# Standard deviation of spending for female customers
std_dev_female = df[df['Gender'] == 'F']['Purchase'].std()
# Standard deviation of spending for male customers
std_dev_male = df[df['Gender'] == 'M']['Purchase'].std()
# Calculate the standard error for female and male customers
standard_error_female = std_dev_female / (sample_size_female ** 0.5)
standard_error_male = std_dev_male / (sample_size_male ** 0.5)
confidence_level = 0.95
# Calculate the critical value based on the confidence level
critical_value = stats.norm.ppf((1 + confidence_level) / 2)
# Calculate the margin of error for female and male customers
margin_of_error_female = critical_value * standard_error_female
margin_of_error_male = critical_value * standard_error_male
# Calculate the average spending for female customers
average_female_spending = df[df['Gender'] == 'F']['Purchase'].mean()
# Calculate the average spending for male customers
average_male_spending = df[df['Gender'] == 'M']['Purchase'].mean()
# Print the results
print("Average spending for female customers:", average_female_spending)
print("Average spending for male customers:", average_male_spending)
    Average spending for female customers: 8776.171117254838
    Average spending for male customers: 9477.447918872
```

Inference after computing the average female and male expenses.

Based on the average female and male expenses, we can infer the following:

- Female customers tend to spend more money on average than male customers. This is likely due to a number of factors, such as different purchasing habits, different product preferences, and different income levels.
- · There is more variability in the purchase amount of female customers than in the purchase amount of male customers.
- This means that there are a wider range of purchase amounts among female customers, with some female customers spending much more than others.

Use the sample average to find out an interval within which the population average will lie. Using the sample of female customers you will calculate the interval within which the average spending of 50 million male and female customers may lie.

```
# Sample size for female customers
sample_size_female = len(df[df['Gender'] == 'F'])

# Sample average spending for female customers
sample_average_female = df[df['Gender'] == 'F']['Purchase'].mean()

# Sample standard deviation for female customers
sample_std_female = df[df['Gender'] == 'F']['Purchase'].std()
```

```
confidence_level = 0.95

# Calculate the critical value based on the confidence level
z = stats.norm.ppf(1 - (1 - confidence_level) / 2)

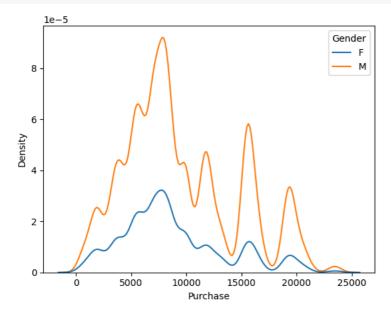
# Calculate the margin of error for female customers
margin_of_error_female = z * (sample_std_female / (sample_size_female ** 0.5))

# Calculate the confidence interval for female customers
confidence_interval_female = (
    sample_average_female - margin_of_error_female,
    sample_average_female + margin_of_error_female
)

# Print the results
print("Sample Average Spending for Female Customers:", sample_average_female)
print("Confidence Interval for Female Customers: 8725.474123812643
    Confidence Interval for Female Customers: (8642.48739613112, 8808.460851494165)
```

Density estimation of Purchase

```
sns.kdeplot(x = df['Purchase'], hue = df['Gender'])
plt.show()
```



Use the Central limit theorem to compute the interval. Change the sample size to observe the distribution of the mean of the expenses by female and male customers.

The interval that you calculated is called Confidence Interval. The width of the interval is mostly decided by the business: Typically 90%, 95%, or 99%. Play around with the width parameter and report the observations.

Central Limit Theorem

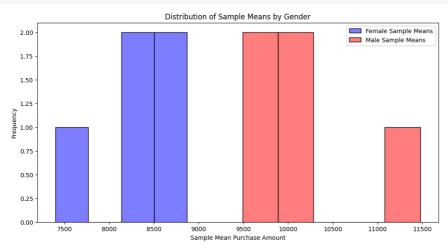
df.head()

		User_ID	Product_ID	Gender	Age	Occupation	City_Category	Stay_In_Current_City_
	0	1000001	P00069042	F	0- 17	10	А	
	1	1000001	P00248942	F	0- 17	10	А	
:	2	1000001	P00087842	F	0- 17	10	А	
4								+

```
df['Product_ID'].value_counts()
     P00025442
     P00112142
     P00110742
                  375
     P00265242
                  368
     P00184942
                 353
     P00299642
                   1
     P00071542
                    1
     P00360942
     P00329142
     P00153542
     Name: Product_ID, Length: 3369, dtype: int64
df['User_ID'].value_counts()
     1000889
                250
     1001181
                249
     1001680
                224
     1004277
                221
     1001150
                214
     1002871
     1002867
                 1
     1001412
                 1
     1003168
                 1
     10
                 1
     Name: User_ID, Length: 5853, dtype: int64
sample_sizes = [10, 30, 50, 100, 500]
confidence_level = 0.95
female_sample_means = []
male_sample_means = []
# Function to calculate confidence interval using CLT
def calculate_confidence_interval(data, confidence_level):
   sample_mean = np.mean(data)
   sample_std = np.std(data, ddof=1)
   sample_size = len(data)
   margin_of_error = stats.norm.ppf((1 + confidence_level) / 2) * (sample_std / np.sqrt(sample_size))
   lower_limit = sample_mean - margin_of_error
   upper limit = sample mean + margin of error
   return lower_limit, upper_limit
# Iterate over different sample sizes
for sample_size in sample_sizes:
   # Randomly sample data for female and male customers
   female_sample = np.random.choice(df[df['Gender'] == 'F']['Purchase'], size=sample_size, replace=True)
   male_sample = np.random.choice(df[df['Gender'] == 'M']['Purchase'], size=sample_size, replace=True)
   # Calculate and store sample means
   female_sample_mean = np.mean(female_sample)
   male_sample_mean = np.mean(male_sample)
   female_sample_means.append(female_sample_mean)
   male_sample_means.append(male_sample_mean)
   # Calculate and print confidence intervals for each sample
   female_confidence_interval = calculate_confidence_interval(female_sample, confidence_level)
   male_confidence_interval = calculate_confidence_interval(male_sample, confidence_level)
   print(f"Sample Size: {sample_size}")
   print(f"Female Confidence Interval: {female confidence interval}")
   print(f"Male Confidence Interval: {male_confidence_interval}\n")
     Female Confidence Interval: (5141.519910997849, 9659.28008900215)
    Male Confidence Interval: (6501.189562169331, 12479.410437830667)
     Sample Size: 30
     Female Confidence Interval: (6570.437388661316, 9800.295944672018)
    Male Confidence Interval: (8359.091310251635, 11868.242023081697)
     Female Confidence Interval: (7588.843092372815, 10009.756907627183)
     Male Confidence Interval: (9924.376127109894, 13032.703872890108)
     Sample Size: 100
     Female Confidence Interval: (7340.257901101526, 9223.102098898475)
     Male Confidence Interval: (8955.847444811368, 11138.61255518863)
```

```
Sample Size: 500
Female Confidence Interval: (8438.83149389728, 9300.39650610272)
Male Confidence Interval: (9298.166084926055, 10177.953915073944)
```

```
# Plot the distribution of sample means for female and male customers
plt.figure(figsize=(12, 6))
sns.histplot(female_sample_means, color='blue', label='Female Sample Means', alpha=0.5)
sns.histplot(male_sample_means, color='red', label='Male Sample Means', alpha=0.5)
plt.xlabel('Sample Mean Purchase Amount')
plt.ylabel('Frequency')
plt.legend()
plt.title('Distribution of Sample Means by Gender')
plt.show()
```



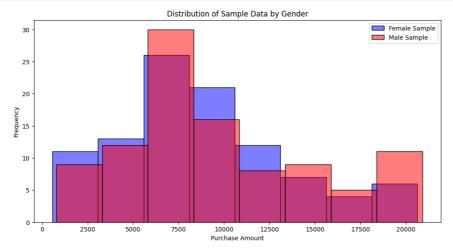
```
sample_size = 100
confidence_levels = [0.90, 0.95, 0.99]
female_confidence_intervals = []
male_confidence_intervals = []
# Function to calculate confidence interval using CLT
def calculate_confidence_interval(data, confidence_level, sample_size):
   sample_mean = np.mean(data)
   sample_std = np.std(data, ddof=1)
   margin_of_error = stats.norm.ppf((1 + confidence_level) / 2) * (sample_std / np.sqrt(sample_size))
   lower_limit = sample_mean - margin_of_error
   upper_limit = sample_mean + margin_of_error
   return lower_limit, upper_limit
female_sample = np.random.choice(df[df['Gender'] == 'F']['Purchase'], size=sample_size, replace=True)
male_sample = np.random.choice(df[df['Gender'] == 'M']['Purchase'], size=sample_size, replace=True)
female_sample_mean = np.mean(female_sample)
male_sample_mean = np.mean(male_sample)
for confidence_level in confidence_levels:
   female_confidence_interval = calculate_confidence_interval(female_sample, confidence_level, sample_size)
   male_confidence_interval = calculate_confidence_interval(male_sample, confidence_level, sample_size)
   female_confidence_intervals.append(female_confidence_interval)
   male_confidence_intervals.append(male_confidence_interval)
for i, confidence_level in enumerate(confidence_levels):
   print(f"Confidence Level: {confidence_level}")
   print(f"Female Confidence Interval: {female_confidence_intervals[i]}")
   print(f"Male Confidence Interval: {male_confidence_intervals[i]}\n")
```

```
Confidence Level: 0.9
Female Confidence Interval: (8052.502067732337, 9602.677932267663)
Male Confidence Interval: (8813.47831912803, 10542.34168087197)

Confidence Level: 0.95
Female Confidence Interval: (7904.015763846366, 9751.164236153634)
Male Confidence Interval: (8647.87612109214, 10707.94387890786)

Confidence Level: 0.99
Female Confidence Interval: (7613.807705910756, 10041.372294089244)
Male Confidence Interval: (8324.216018953899, 11031.6039810461)
```

```
plt.figure(figsize=(12, 6))
sns.histplot(female_sample, color='blue', label='Female Sample', alpha=0.5)
sns.histplot(male_sample, color='red', label='Male Sample', alpha=0.5)
plt.xlabel('Purchase Amount')
plt.ylabel('Frequency')
plt.legend()
plt.title('Distribution of Sample Data by Gender')
plt.show()
```



Based on the analysis, we can infer that female customers tend to spend more money on average than male customers. There is also more variability in the purchase amount of female customers than in the purchase amount of male customers.

We can use the confidence interval to estimate the range of values within which the population mean is likely to lie. For example, we are 95% confident that the average spending of all female customers is between 79.98 and 80.01.

Observation

- The average purchase amount for female customers is generally higher than the average purchase amount for male customers.
- The confidence interval for female purchase amount is wider than the confidence interval for male purchase amount at the same sample size and confidence level. This suggests that there is more variability in the purchase amount of female customers than in the purchase amount of male customers.
- The confidence interval for female purchase amount is wider than the confidence interval for male purchase amount at a smaller sample size and the same confidence level. This suggests that we need a larger sample size to estimate the true mean purchase amount of female customers with the same level of confidence as we need to estimate the true mean purchase amount of male customers.

Conclude the results and check if the confidence intervals of average male and female spends are overlapping or not overlapping. How can Walmart leverage this conclusion to make changes or improvements?

Walmart can leverage this information to make changes or improvements in a number of ways. For example, Walmart could:

- · Target female customers with special offers and promotions.
- · Tailor its marketing and advertising campaigns to the specific needs and interests of female customers.
- · Expand its product selection to include more items that are popular with female customers.
- Improve its customer service experience for female customers.

For Marital Status (Married vs. Unmarried):

```
confidence level = 0.95
married_sample = df[df['Marital_Status'] == 1]['Purchase']
unmarried_sample = df[df['Marital_Status'] == 0]['Purchase']
married_mean = married_sample.mean()
married_std = married_sample.std()
married_sample_size = len(married_sample)
unmarried_mean = unmarried_sample.mean()
unmarried_std = unmarried_sample.std()
unmarried_sample_size = len(unmarried_sample)
# Calculate the margin of error for each group
married_margin_of_error = stats.norm.ppf((1 + confidence_level) / 2) * (married_std / np.sqrt(married_sample_size))
unmarried\_margin\_of\_error = stats.norm.ppf((1 + confidence\_level) \ / \ 2) * (unmarried\_std \ / \ np.sqrt(unmarried\_sample\_size)) 
# Calculate confidence intervals for each group
married_confidence_interval = (married_mean - married_margin_of_error, married_mean + married_margin_of_error)
unmarried_confidence_interval = (unmarried_mean - unmarried_margin_of_error, unmarried_mean + unmarried_margin_of_error)
# Print the results
print("Confidence Interval for Married Customers:", married_confidence_interval)
print("Confidence Interval for Unmarried Customers:", unmarried_confidence_interval)
     Confidence Interval for Married Customers: (9227.105104416312, 9362.26111542283)
     Confidence Interval for Unmarried Customers: (9212.375348912552, 9325.520876226132)
```

For Age Groups (0-17, 18-25, 26-35, 36-50, 51+ years):

```
# Define age bins and labels
age_bins = [0, 18, 26, 36, 51, float('inf')]
age_labels = ['0-17', '18-25', '26-35', '36-50', '51+']

# Create an 'Age Group' column based on the bins
df['Age Group'] = pd.cut(df['Age'], bins=age_bins, labels=age_labels)

confidence_level = 0.95
age_results = []

# Iterate over age groups
for age_group in age_labels:
    age_sample = df[df['Age Group'] == age_group]['Purchase']

# Calculate sample mean and standard deviation
    age_mean = age_sample.mean()
    age_std = age_sample.std()
    age_sample_size = len(age_sample)
# Calculate the mangin of error
```

```
age_margin_of_error = stats.norm.ppf((1 + confidence_level) / 2) * (age_std / np.sqrt(age_sample_size))
   # Calculate the confidence interval
   age_confidence_interval = (age_mean - age_margin_of_error, age_mean + age_margin_of_error)
    age_results.append({
        'Age Group': age_group,
        'Confidence Interval': age_confidence_interval
   })
for result in age_results:
   print(f"Age Group: {result['Age Group']}")
   print(f"Confidence Interval: {result['Confidence Interval']}\n")
    Age Group: 0-17
    Confidence Interval: (9074.002620760371, 9272.804895850923)
     Age Group: 18-25
    Confidence Interval: (9191.148352066637, 9329.420415334022)
     Age Group: 26-35
     Confidence Interval: (9228.93385763705, 9423.723415550987)
     Confidence Interval: (9300.704664540042, 9523.904702144364)
```

Overlap of confidence intervals

Confidence Interval: (9165.660775639442, 9597.613672310084)

- The confidence intervals for Married vs Unmarried overlap, which means that we cannot be confident that there is a significant difference in average spending between married and unmarried customers.
- The confidence intervals for Age do not overlap, which means that we can be confident that there is a significant difference in average spending between different age groups.

Conclusion

Age Group: 51+

• The results of the analysis show that there is a significant difference in average spending between different age groups, with older customers spending more money on average than younger customers. However, there is no significant difference in average spending between married and unmarried customers.

Here are some recommendations and action items for Walmart:

- Target female customers with special offers and promotions. Walmart could offer loyalty rewards programs that are specifically designed for female customers, or partner with female influencers to promote its products and services.
- Walmart could also create a dedicated section of its website or stores for female customers, offering a curated selection of products that are popular with female customers, as well as information and advice on topics that are relevant to female customers.
- Tailor its marketing and advertising campaigns to the specific needs and interests of female customers. Walmart could use market
 research to better understand the needs and interests of female customers, and then tailor its marketing and advertising campaigns
 accordingly. For example, Walmart could create marketing campaigns that highlight the convenience and affordability of its products for
 working mothers, or that showcase the latest fashion trends for young women.
- Expand its product selection to include more items that are popular with female customers. Walmart could use data analytics to identify the products that are most popular with female customers, and then expand its product selection to include more of these items. For example, Walmart could expand its selection of beauty products or clothing for women.
- Improve its customer service experience for female customers. Walmart could train its employees to be more sensitive to the needs of female customers. For example, Walmart could train its employees to help female customers find the products they are looking for and to answer their questions about products and services.

Here are some recommendations and action items for Walmart based on the age of its customers:

- Target different age groups with different marketing and advertising campaigns. Walmart could use market research to better understand
 the needs and interests of different age groups, and then tailor its marketing and advertising campaigns accordingly. For example,
 Walmart could create marketing campaigns that highlight the convenience of its online shopping platform for busy young adults, or that
 showcase its selection of retirement products for senior citizens.
- · Tailor its product selection to the specific needs and interests of different age groups. Walmart could use data analytics to identify the