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The Client Worksheet . This is a worksheet in Sales Pipeline Management Spreadsheet to add and assign the new clients to every sales. On the top of the worksheet, there are a couple of helper

tables that show unassigned client lead as well as sales employees that have lowest opportunities of project.

#### Sales Pipeline Management Template | Excel Templates ...

Proposals pipeline: There are important aspects of sales like the number of meetings you have with clients or prospects. But when you are small (and probably don't have a sales team), a critical part of sales management is knowing how many proposals you have out there.

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