Case study eight

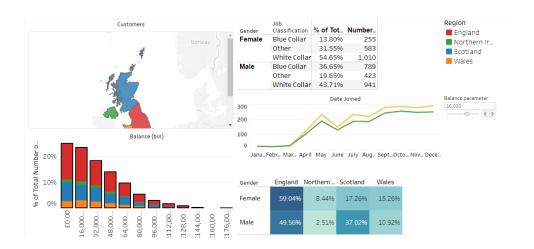
Scenario: Imagine you are working as product analyst at a bank and you are tasked with analysis to identify customer segments, for targeting them with relevant financial products. Perform descriptive data analysis and summarize using interactive dashboards

Dataset (press CTRL+ CLICK to open the link): Download

Dataset description: Segmentation of Bank Customers in United Kingdom

Data source: Superdatascience web

A sample representation of the customer segmentation dashboard



- 1. Load the data set and analyze the nature of variables in the dataset
- 2. Transform "Regions" dimension (i.e. variable) into a geographical dimension
- 3. Identify the total number of customers in each region in the United Kingdom
- 4. Create a pie graph identifying customer segmentation by region, gender

- Represent the values in the pie chart as percentages using quick table calculation
- 6. What all quick table calculations you can do using Tableau?

Information reference:

onlinehelp.tableau.com/current/pro/desktop/en-us/calculations tablecalculations quick.html

- 7. How are customers distributed by age? Which visualization would you use to plot age distributions?
- 8. Create bins of size "5 years" to plot the age distributions using Histogram. Represent age in percentage terms on the Y- axis
- Create an identical distribution for bank balance held by customers. Set bin size to 10,000 pounds and represent bank balance using percentage terms on the Yaxis
- 10. Parameters are used to control visualizations, create a parameter for age groups with 1 (minimum) and 10 (maximum) bin sizes and apply this parameter to age bin in the dimensions pane.

Information reference:

interworks.com/blog/anonymous/2012/03/26/how-create-and-use-parameters-tableau

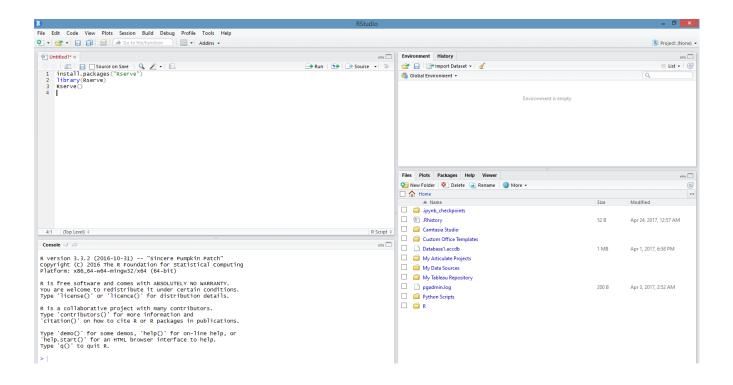
- 11. Create a parameter for bank balance distribution with 1000 (minimum) and 25000 (maximum) bin sizes. Apply this parameter to bank balance bin in the dimension pane.
- 12. Create a treemap with job classification variable
- 13. At this point you would derive insights about the customer segments using dashboards. Create a dashboard with all the worksheets you have prepared
- 14. How do you think that each region differs in terms of bank balances and employment?
- 15. Which regions have highest representations by female account holders?

- 16. Which region has a younger demographic and predominately female account holders?
- 17. Do you observe any skew in the distributions from your customer data? If yes, what kind of insights do they provide?
- 18. What would be your recommendation for developing new products? let's say if it plans to sell life insurance, health insurance, and accident insurance products?
- 19. Which segments and regions should have targeted insurance services, say considering by age or by gender or employment?
- 20. Create a storyline compiling your analysis of the customers by bank balance, employment classification, age and other factors.



https://www.rstudio.com/

Step 2: Open R Studio, the Look of the R studio interface is displayed below



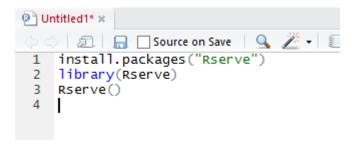
Step 3: install and start Rserve package

Use the following commands (execute them one at a time) by hitting run (ctrl + shift + enter)

install.packages("Rserve")

library(Rserve)

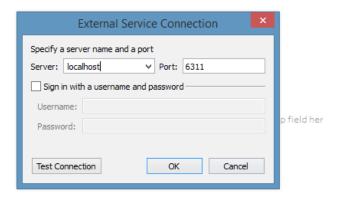
Rserve()



At this point minimize R studio window and start Tableau Desktop enterprise version

Step 4: open tableau desktop enterprise edition and check the connectivity

Goto: Help -> Settings & Performance -> Manage external service connection → Click test connection



Step 5: Test whether the connection has been established

