William M. Riley Grain & Mortar abill riley hubdia.com

### You are a particle collider more complex than anything

### My background

#### The Flynn Effect

#### The Flynn Effect

- We are becoming more abstract thinkers
- Increasingly, we take the hypothetical seriously
- We create and consume models to understand our complex world

Technology Design Marketing Business Psychology Philosophy Music

### a particle, the raison d'être for the discipline

- Security through obscurity
- Dieter Ram's 10 principals of design
- The Flynn Effect
- John Butman's model for idea propagation
- French Women Don't Get Fat, by Mireille Guiliano
- The Hook, by Nir Eyal
- Existentialism
- Gallup's StrengthsFinder
- Myers-Briggs Type Indicator

- Joseph Campbell's Monomyth/ Heroes Journey
- Open Source
- Objectivity, Subjectivity
- Robert's Rules of Order
- Accessibility (a11y)
- Internationalization (i18n)
- Ubuntu (Community, I am me because of you)
- Schools of economic thought
- Music Theory

# Models work for everyone

#### The Totally Obvious

## 76 countries where being gay is illegal.

10 punishable by death

#### Diffusion of responsibilities

## Creativity with constraints considered

#### Models can be packaged as: Frameworks (succinct) Intuition Pumps (stories) Coined by Daniel Dennett

# a model doesn't mean there's nothing more to find

Web X.0

# Web 1.0 Content

## Web 2.0 Content in a Context

### Web 3.0

### Context creating Content

# Web 4.0 Context

## The Flynn Effect Web X.0

(EA SPOTRS)

Challenge Everything

## Thank your