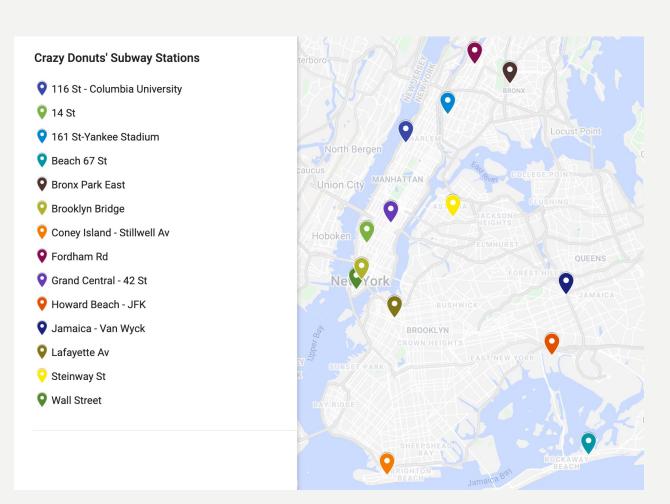
CRAZY DONUTS

RELEVANT NYC SUBWAY STATION FOOTFALL ANALYSIS AHEAD OF LEASE NEGOTIATIONS

INTRODUCTION

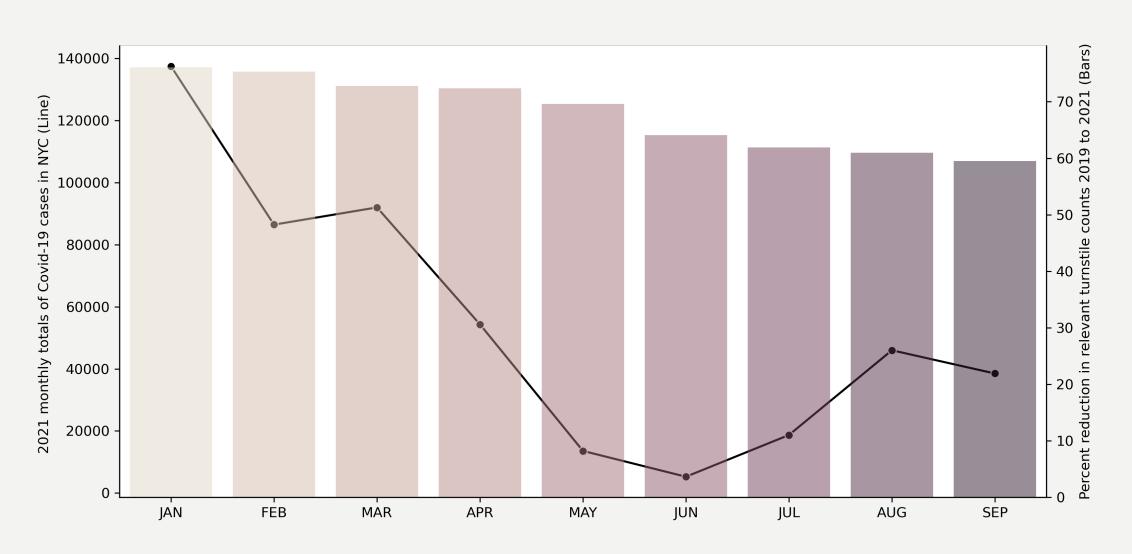
- Crazy Donuts is a tenant in 14 diverse subway stations across NYC
- The company is about to renegotiate its leases with the MTA
- Ahead of this, it wants to know how footfall at its stations has been affected by the pandemic
- The greater the reduction in footfall, the greater rent discount Crazy Donuts will aim for.



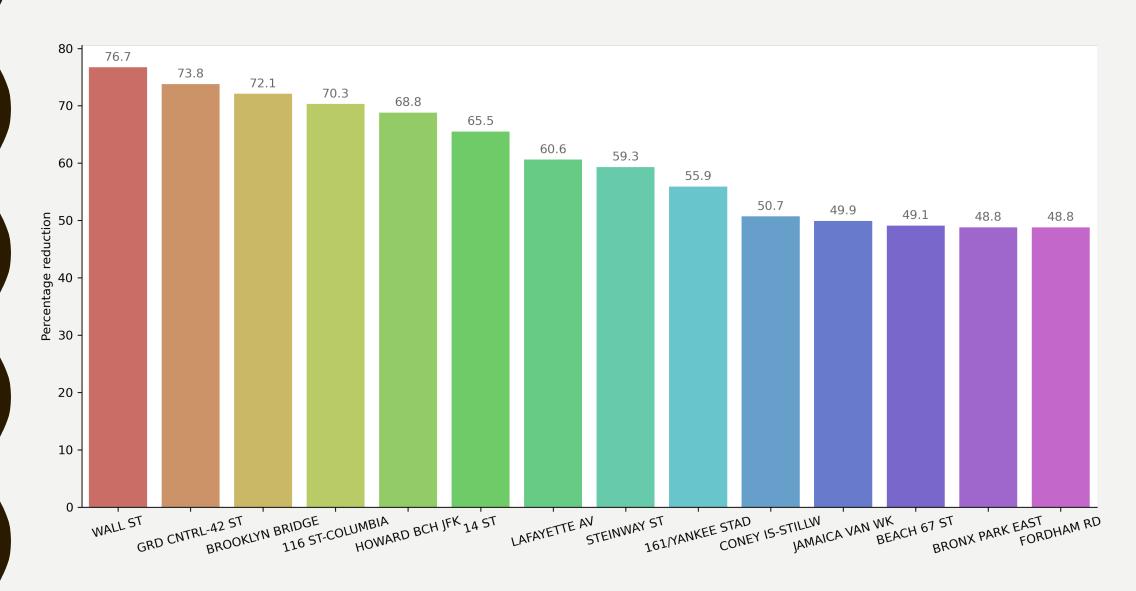
METHODOLOGY

- Data
 - Publicly available MTA turnstile data from 2019 (i.e. pre-pandemic) and 2021
 - Publicly available NYC Health Covid-19 case data
- Metrics
 - NYC subway station daily turnstile counts: entries and exits
 - NYC Covid-19 case counts
- Tools
 - SQLite and SQLAlchemy
 - Pandas
 - Matplotlib and Seaborn

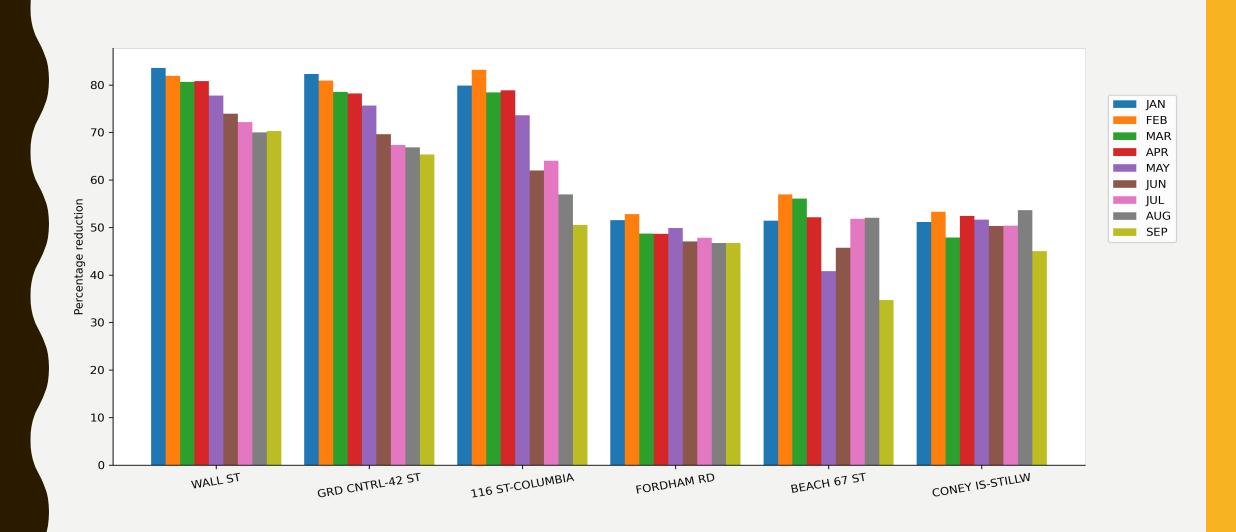
COMPARING NYC COVID-19 CASES IN 2021 (LINE) AGAINST PERCENT REDUCTION SINCE PRE-PANDEMIC IN TOTAL PASSENGER TRAFFIC AT RELEVANT STATIONS (BARS)



PERCENT REDUCTION IN TOTAL TURNSTILE ENTRIES AND EXITS IN FIRST NINE MONTHS OF 2021 COMPARED WITH EQUIVALENT PERIOD IN 2019



PERCENT REDUCTION IN TOTAL TURNSTILE COUNTS MONTH-ON-MONTH BETWEEN 2021 AND 2019 — FOR THE 3 MOST AFFECTED AND THE 3 LEAST AFFECTED STATIONS



FINDINGS

- Footfall in Crazy Donuts' stations has been massively affected by the pandemic
- On the evidence here, recovery to pre-pandemic numbers will be slow, if ever
- The drop in passenger traffic differs significantly according to station
- Stations with less of an overall drop in passenger traffic are recovering even more slowly

CONCLUSIONS

- The data supports Crazy Donuts requesting very substantial rent discounts
- Given the differences between stations, it may be worth negotiating on a premises-by-premises basis

APPENDIX

