

# 60016 OPERATIONS RESEARCH

## Game Theory Background Zero Sum Games & Pure Strategies

13 November 2020

# Game Theory

Optimization (e.g. LP) → problems with a **single decision-maker**:

- ▶ LP: diet optimisation, newsvendor problem, ...
- ▶ ILP: supply chain design, airline crew scheduling, ...

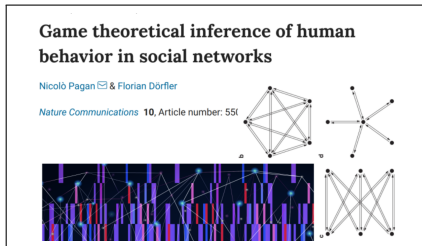
Game theory → problems with **multiple decision-makers**

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## Game theoretical inference of human behavior in social networks

Nicolò Pagan  & Florian Dörfler

*Nature Communications* 10, Article



## Pacing Equilibrium in First-Price Auction Markets

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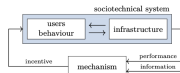
### Real-Time Bidding



## Incentivizing efficient use of shared infrastructure: Optimal tolls in congestion games

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# Games

Key ingredients:

- ▶ Every player takes own decision
- ▶ Payoff each player receives depends on choice of all players

In “math language”:

- ▶ Each player  $i = 1, \dots, n$  has a set of actions  $x_i \in \mathcal{X}_i$
- ▶ Player  $i$  receives a payoff  $J_i(x_1, \dots, x_i, \dots, x_n)$

**Very special class:** two-Person Zero-Sum Games w finite actions

- ▶ Two players: **row player** (RP) and **column player** (CP)
- ▶ RP chooses one out of  $m$  strategies (**row strategies**)
- ▶ CP chooses one out of  $n$  strategies (**column strategies**)
- ▶ **Zero-Sum**: RP wins whatever CP loses and viceversa

# Payoff Matrix

- ▶ **Payoff matrix**: descriptor of a two-player zero-sum game
- ▶ If RP plays strategy  $i$  and CP plays strategy  $j$ , then CP pays  $a_{ij}$  to RP

		<i>CP</i>			
		Strategy 1	Strategy 2	...	Strategy $n$
<i>RP</i>	Strategy 1	$a_{11}$	$a_{12}$	...	$a_{1n}$
	Strategy 2	$a_{21}$	$a_{22}$	...	$a_{2n}$
	$\vdots$	$\vdots$	$\vdots$	$\ddots$	$\vdots$
	Strategy $m$	$a_{m1}$	$a_{m2}$	...	$a_{mn}$

## Example: Odds-and-Evens

- ▶ Both players simultaneously show “1” or “2” fingers
- ▶ If the sum of both numbers is even: CP gives £1 to RP
- ▶ If the sum of both numbers is odd: RP gives £1 to CP

		<i>CP</i>	
		1 Finger	2 Fingers
<i>RP</i>	1 Finger	1	-1
	2 Fingers	-1	1



## Example: Rock-Paper-Scissors

- ▶ Both players simultaneously play “rock”, “paper” or “scissors”
- ▶ Rock defeats scissor, scissor defeats paper, paper defeats rock. All other combinations are draws.
- ▶ If a player is defeated, s/he gives £1 to the other player

		<i>CP</i>		
		Rock	Paper	Scissors
<i>RP</i>	Rock	0	-1	1
	Paper	1	0	-1
	Scissors	-1	1	0

# Two-Person Zero-Sum Games

## Assumptions of Two-Person Zero-Sum Games:

1. Each player knows the **game setting** (available strategies to RP and CP, values of payoff matrix)
2. Both players **simultaneously choose** their strategy, that is, **without knowing** what their opponent chooses
3. Each player chooses a strategy that enables him/her to do best, reasoning as if the opponent could anticipate his/her strategy
4. Both players are **rational**:
  - ▶ They try to maximise their utility
  - ▶ They show no compassion for their opponent

# Running Example

Elections game:

1. Two players: RP (row) and CP (column)
2. Both players have three strategies:
  - ▶ L: campaign the last two days in London
  - ▶ B: campaign the last two days in Birmingham
  - ▶ S: split the last two days, campaign one day in London and one day in Birmingham
3. **Payoffs:** how many voters does RP acquire from CP ?

## Running Example

Consider the following setting of the Elections Game:

		<i>CP</i>		
		L	B	S
<i>RP</i>	L	1	2	4
	B	1	0	5
	S	0	1	-1

We want to find the strategies that will be played by RP and CP.

## Running Example

		<i>CP</i>		
		L	B	S
<i>RP</i>	L	1	2	4
	B	1	0	5
	S	0	1	-1

### Observation:

Strategy L (“London only”) is always better for RP than Strategy S (“London and Birmingham”).

### Conclusion:

RP will never play strategy S. Both players will realise this and we can ignore it.

# Running Example

		<i>CP</i>		
		L	B	S
<i>RP</i>	L	1	2	4
	B	1	0	5

## Observation:

Both strategy L (“London only”) and strategy B (“Birmingham only”) are always better (less to pay) for CP than strategy S (“Split between London and Birmingham”).

## Conclusion:

CP will never play strategy S. Both players will realise this and we can ignore it.

## Running Example

		<i>CP</i>	
		L	B
<i>RP</i>	L	1	2
	B	1	0

### Observation:

Strategy L (“London only”) is no worse for RP than strategy B (“Birmingham only”) and can be better (if CP plays B).

### Conclusion:

RP will never play strategy B. Both players will realise this and we can ignore it.

# Running Example

		<i>CP</i>	
		L	B
<i>RP</i>	L	1	2

## Observation:

Strategy L (“London only”) is always better for CP than strategy B (“Birmingham only”).

## Conclusion:

CP will never play strategy B. Both players will realise this and we can ignore it.



# Running Example

		<i>CP</i>	
		L	
<i>RP</i>	L	<table><tr><td>1</td></tr></table>	1
1			

Dominant Strategy Equilibrium:

Both RP and CP will campaign in London.

# Dominance

**Dominated row strategy:** Row strategy  $i$  is dominated by row strategy  $i'$  if  $a_{i'j} \geq a_{ij}$  for all column strategies  $j = 1, \dots, n$  and  $a_{i'j} > a_{ij}$  for some  $j$ .

**Dominated column strategy:** Column strategy  $j$  is dominated by column strategy  $j'$  if  $a_{ij'} \leq a_{ij}$  for all row strategies  $i = 1, \dots, m$  and  $a_{ij'} < a_{ij}$  for some  $i$ .

- ▶ A rational player will never play a dominated strategy
- ▶ A rational opponent knows this

# Dominant Strategy Equilibria

**Dominant Strategy Equilibrium:** If a repeated removal of dominated strategies leads to a game where each player has just one strategy left, then this strategy pair is a dominant strategy equilibrium.

## Properties:

- ▶ If a dominant strategy equilibrium exists, then it is unique.
- ▶ If a dominant strategy equilibrium exists, then any rational players will play the associated equilibrium strategies.

## Running Example

Consider a different payoff matrix for the Elections Game:

		<i>CP</i>		
		L	B	S
<i>RP</i>	L	-3	-2	6
	B	2	0	2
	S	5	-2	-4

- ▶ This game has no dominated strategies
- ▶ Hence, there is no dominant strategy equilibrium

# Security strategy over rows

**Assumption:** “Each player chooses a strategy that enables him/her to do best in face of worst-case opponent”

- ▶  $\alpha_i$ : payoff of row strategy  $i$ , when facing worst-case opponent

$$\alpha_i = \min_{j=1,\dots,n} a_{ij}$$

- ▶ Thus, the RP will pick the strategy  $i$  that maximizes the worst-case payoff

$$\max_{i=1,\dots,n} \min_{j=1,\dots,n} a_{ij}$$

## Example: security strategy (rows)

		$CP$			
		L	B	S	$\alpha_i$
$RP$	L	-3	-2	6	-3
	B	2	0	2	0
	S	5	-2	-4	-4

- Strategy B is the best for the RP

## Security strategy over columns

- ▶ We repeat the reasoning for the CP.
- ▶  $\beta_j$ : cost of column strategy  $j$ , when facing worst-case opponent

$$\beta_j = \max_{i=1,\dots,n} a_{ij}$$

- ▶ Thus, the CP will pick the strategy  $j$  that minimizes the worst-case cost

$$\min_{j=1,\dots,n} \max_{i=1,\dots,n} a_{ij}$$

## Example: Security strategy (columns)

		<i>CP</i>		
		L	B	S
<i>RP</i>	L	-3	-2	6
	B	2	0	2
	S	5	-2	-4
$\beta_j$		5	0	6

- Strategy B is also best for the CP



## Informal: Nash Equilibrium

		$CP$			$\alpha_i$
		L	B	S	
$RP$	L	-3	-2	6	-3
	B	2	0	2	0
	S	5	-2	-4	-4
$\beta_j$		5	0	6	

- ▶ Rational outcome for both players is to play (B,B)
- ▶ Strategy pair (B,B) is a pure strategy **Nash equilibrium**.
- ▶ The (B,B) payoff (0) is called **value of the game**
- ▶ Players have no incentive to change their strategies

# Nash Equilibrium in Pure Strategies

**Definition:** a **Nash Equilibrium** is a strategy pair  $(i^*, j^*)$  such that no player has an incentive to **unilaterally** deviate from his/her chosen strategy if told the strategy of the other player.

Note: a Nash equilibrium may not always exist in pure strategies.

## Properties:

- ▶ If  $(i^*, j^*)$  is a Nash equilibrium, then  $\alpha_{i^*} = \beta_{j^*}$
- ▶ The payoff of the Nash equilibrium's strategy pair  $\alpha_{i^*} = \beta_{j^*}$  is called the **value of the game**.

# Example

		$CP$			
		L	B	S	$\alpha_i$
$RP$	L	0	-1	2	-1
	B	5	4	-3	-3
	S	2	3	-4	-4
	$\beta_j$	5	4	2	

## Example

		$CP$			$\alpha_i$
		L	B	S	
$RP$	L	0	-1	2	-1
	B	5	4	-3	-3
	S	2	3	-4	-4
$\beta_j$		5	4	2	

- ▶ (L,S) is **not** a Nash equilibrium in pure strategies
- ▶ If told RP's strategy, CP would change its strategy to B. This violates the definition of Nash equilibrium.