

## IMMEDIATE VALUE OFFERED

- ❖ **Subject matter expertise** in data visualization, statistical data analytics, data reporting, dashboard management, IT solutions, business strategy.
- ❖ **Verifiable success** in identifying market trends; developing data-driven strategies; enhancing client brand visibility; driving sales growth; and turning around underperforming businesses, operations, and processes.
- ❖ **Champion all aspects** of data sciences, business analytics, corporate engagement, client acquisition and retention, vendor relationships, and partnership development.
- ❖ **Manage multiple projects and initiatives simultaneously from concept to completion**, utilizing prioritization, multitasking, and time management skills to complete deliverables in alignment with requirements.

## PROFESSIONAL EXPERIENCE

## CORPORATE OPERATIONS MANAGER, EXTRA SPACE - BRONX, NY

2024-PRESENT

- Supervise operations of several facilities in the Bronx region for Extra Space.

## BUSINESS ANALYST, WORLD'S BEST CHEESES - ARMONK, NY

2023-2024

- Wrote code in Python and Tableau to extract and transform data into insights to help with inventory management and distribution operations.
- Completed advanced reporting in Excel for Inventory Management.
- Key Administrator for Samsara Driver GPS platform.

## DATA SCIENTIST, ISLAND PEER REVIEW ORGANIZATION (IPRO) – NEW HYDE PARK, NY

2023-2023

- Optimized conversion of key departmental documents by writing and implementing Python code with an array of functions.
- Built databases for key client outreach: hospitals, psychiatrists, and other parties.
- Completed Exploratory Data Analysis on a significant database.

## ADVANCED DATA REPORTING, SENIOR DATA ANALYST | TECH MAHINDRA – NEW YORK, NY

2022–2023

- **Operate within a multifaceted senior software engineering role**, overseeing daily responsibilities, including all aspects of data analytics, dashboard management, office administration, and business development activities.
- **Deliver value-added support** to leading Indian corporation with implementing advanced digitalization initiatives across key industries while cultivating cutting-edge software solutions as per client specifications.
- **Formulate dashboard** to highlight KPIs across all datasets established by vendors for Google while transforming extensive data into innovative business insights, thus supporting strategic organization decision-making processes.
- **Cultivate and maintain** comprehensive database for Google, proactively identifying dataset discrepancies and generating viable solutions while ensuring data quality, integrity, accuracy, and completeness.
- **Automate AT&T answering system** through leveraging complex statistical models and advanced technology, such as Smartsheet and Buganizer to generate codes, rectify records, and ensure effective data analysis.
- **Completed multiple key projects for Google**, thus receiving exceptional scores based on performance excellence.

## DATA ANALYST, DATA STRATEGIST

ALTICE – LONG ISLAND CITY, NY

2021–2022

- Worked extensively with set-top box data. I also worked with DSP, LiveRamp and Neustar to optimize data vendor usage across the two platforms. Participated in bi-weekly meetings to discuss platform usage.
- **Supported high-profile organizations**, including leading Fortune 500 companies by conducting extensive data analysis while utilizing robust Python algorithms to orchestrate analysis plans for 4-data platform optimization.
- **Captured KPIs for multiple time zones**, facilitating advanced data analysis for Warner Brothers Discovery, along with using robust software systems, including SQL, Python, Google Data Studio, and Tableau.
- **Performed an integral role**, increasing profitability and year-over-year growth while communicating critical operational issues and supporting strategic decision-making through insightful reports and recommendations.

- **Earned increased responsibilities** based on performance excellence and strong work ethic while assisting advertising firm with executing multiscreen ad-campaigns for local, national, and political advertising clients.
- **Acquired extensive exposure and experience** regarding data strategy, advanced data analytics, vendor management, and partnership building while performing in-depth data analysis for key Forbes 500 media group.
- **Precisely gathered** 2-year impressions and subscriptions data to facilitate extensive database for vendors.

#### DEPUTY TO CEO, HEAD OF NEW YORK OFFICE | HORYOU MEDIA – NEW YORK, NY

2014–2021

- **Spearheaded New York Office**, maintaining full accountability for supervising cross-functional teams while assisting with generating wide-ranging databases for corporations, NGOs, and media outlets.
- **Enhanced social network's online presence** from start-up to a group of 2K+ organizations and 430K accounts while attracting potential clients through cold-calling, networking, and website management best practices.
- **Oversaw social media strategy** for Horyou and SIGEF, researching markets to identify opportunities while planning and coordinating highly-engaging events to build new industry contacts and drive business development.
- **Built detailed databases** of key industry networks while leading client-centered interactions and building long-term partnerships with Forbes, Bloomberg, and Huffington Post, thus elevating brand awareness.
- **Utilized HR management acumen**, hiring and recruiting highly qualified speakers for multiple international conferences, including SIGEF in Davos/Switzerland, Singapore, Tokyo/Japan, and Astana/Kazakhstan.
- **Planned and organized** social innovation international forum in Singapore, Japan, Davos, Switzerland, and online virtual edition while handling cross-cultural engagements and generating mutually beneficial outcomes.
- **Earned recognition from the Vice President** for developing long-term partnerships while directing customer engagements, negotiating win-win agreements, securing sponsorships, and attracting \$MM investments.

#### OPERATIONS MANAGER, LEADERSHIP DEVELOPMENT | WALMART INC. – KINGSTON, NY

2011–2013

- **Facilitated high-volume sales growth**, providing data-driven insights to various department leadership while optimizing growth opportunities, thus securing ranking as one of the most profitable stores across multiple regions.
- **Administered coaching, mentoring, training, and development** for associates and leaders while delivering constructive performance feedback to achieve team synergy and elevate efficiency, effectiveness, and productivity.

#### OPERATIONS MANAGER, LEADERSHIP DEVELOPMENT | DOMINO'S PIZZA – NEW YORK, NY

2010–2011

- **Turned around underperforming corporate store** into highly profitable business, motivating operations team towards achieving organization objectives, thus realizing 30% weekly sales growth and exceeding annual targets. Focused extensively on inventory optimization and procurement

#### EDUCATION QUALIFICATIONS & CERTIFICATIONS

BABSON COLLEGE, F.W. OLIN GRADUATE SCHOOL OF BUSINESS – MA

2015

— MASTER OF BUSINESS ADMINISTRATION (M.B.A.) BUSINESS ANALYTICS AND LIFE SCIENCES & HEALTHCARE ♦ GPA: 3.45

HONORS & AWARDS: DEAN'S LIST ♦ HONORS IN ECONOMICS

COLGATE UNIVERSITY – NY

2008

— BACHELOR OF ARTS (B.A.) MATHEMATICAL ECONOMICS AND MATHEMATICS ♦ GPA 3.42

CERTIFICATE, SPRINT ALGORITHMIC BUSINESS THINKING | SLOAN MIT (3.70)

2024

CERTIFICATE, BUSINESS ANALYTICS | UNIVERSITY OF VIRGINIA (3.60)

2024

CERTIFICATE, PYTHON FOR DATA SCIENCE | UNIVERSITY OF CHICAGO (3.40)

2024

CERTIFICATE, DECISION MAKING WITH DATA | KELLOGG NORTHWESTERN UNIVERSITY (3.65)

2024

CERTIFICATE, DATA ANALYST BOOTCAMP | COLUMBIA UNIVERSITY FU SCHOOL OF ENGINEERING (3.55)

2023

CERTIFICATE, APPLIED DATA SCIENCE | MIT (GPA 3.52)

2022

CERTIFICATE, POST GRADUATE PROGRAM DATA SCIENCE BUSINESS ANALYTICS | UNIVERSITY OF TEXAS – AUSTIN (GPA 3.62)

2022

CERTIFICATE, APPLIED DATA SCIENCE | COLUMBIA UNIVERSITY, COLLEGE OF ENGINEERING – NEW YORK, NY (GPA 4.0)

2021

#### TECHNOLOGY PROFICIENCY

MICROSOFT OFFICE SUITE: WORD, EXCEL, POWERPOINT ♦ PYTHON ♦ SQL ♦ TABLEAU ♦ MICROSOFT BI ♦ BLOOMBERG ♦ FACTSET

MEMBER OF HONORSOCIETY.ORG