

**DidItBetter Software Authorized Affiliate Referral Program Checklist**

Take a few minutes to visit our web site to learn more about our solutions and to download your FREE trial versions [www.diditbetter.com](http://www.diditbetter.com).

1. To become a DidItBetter Software Authorized Affiliate Referral Agent, please complete the following pages and fax to 813-972-7986. Please complete all the information requested so there is no delay in processing your application.
2. Also mail the signed original agreements to: Advantage International Inc., ATTN: DidItBetter Software Channel Programs  
17633 Gunn Hwy, #149, Odessa, Florida 33556 USA

Make sure you enclose completed and signed:

- ☐ Non-Disclosure Agreement
- ☐ Authorized Affiliate Referral Profile (2 pages)
- ☐ Authorized Affiliate Referral Agreement
- ☐ Either a copy of your State EIN Certificate or the W-9 IRS form if the checks are to be written to an individual.

**DidItBetter Software Authorized Affiliate Referral Profile**

Company Name: \_\_\_\_\_

Company DBA: \_\_\_\_\_

Company Mailing Address: \_\_\_\_\_

\_\_\_\_\_

Company Billing Address: ☐ Same as Mailing \_\_\_\_\_

\_\_\_\_\_

Main Phone Number: \_\_\_\_\_ Ext: \_\_\_\_\_ Email: \_\_\_\_\_

Fax Number: \_\_\_\_\_ Website: \_\_\_\_\_

Make Checks payable to the Company using this Employee Identification Number (EIN): \_\_\_\_\_

Make checks payable to an individual using this Social Security Number (SS#): [W-9 required] \_\_\_\_\_

If applicable: # of Employees: \_\_\_\_\_ # of Salespeople: \_\_\_\_\_ Years in Business: \_\_\_\_\_

Is this the Corporate Office? ☐ Yes ☐ No If not, list location of corporate office: \_\_\_\_\_

**Other Locations:** Please list all your locations or provide a link to your website page listing your locations. \_\_\_\_\_

\_\_\_\_\_

**Contacts**

Affiliate Referral Contact: \_\_\_\_\_ Email: \_\_\_\_\_

Sales Contact: \_\_\_\_\_ Email: \_\_\_\_\_

Technical Support Contact: \_\_\_\_\_ Email: \_\_\_\_\_

Marketing Contact: \_\_\_\_\_ Email: \_\_\_\_\_

Manager: \_\_\_\_\_ Email: \_\_\_\_\_

Owner: \_\_\_\_\_ Email: \_\_\_\_\_

Who is authorized to change the Pay to information for referral commissions?

\_\_\_\_\_

Can changes to account be done by phone/fax? \_\_\_\_\_

**Business Type**

Which best describes your company? ☐ IT Consultant ☐ Value Added Authorized Affiliate Referral ☐ Corporate Authorized Affiliate Referral  
☐ Online Retailer ☐ Systems Integrator ☐ ASP ☐ MS Exchange Service Provider ☐ Retail Store ☐ Distributor ☐ OEM/Systems Builder ☐ Mobile  
Carrier ☐ Other \_\_\_\_\_

What percentage of your business is: ☐ Academic\_\_% ☐ Business \_\_\_\_% ☐ Government \_\_\_% ☐ NonProfit Groups \_\_\_\_%

To which industries or markets do you primarily sell to? \_\_\_\_\_

Into which regions/territories/zip codes do you primarily sell into? \_\_\_\_\_

Brief Company Description \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

List products and services sold \_\_\_\_\_

\_\_\_\_\_

How do you plan to actively promote and sell our solutions? \_\_\_\_\_

\_\_\_\_\_

Do you send regular mailings to your customers? ☐ Yes ☐ By Email How often? \_\_\_\_\_

What percentage of your clients use:

Microsoft Exchange? \_\_\_\_\_ iPads? \_\_\_\_\_

Small Business Server? \_\_\_\_\_ iPhones? \_\_\_\_\_

Microsoft Office? \_\_\_\_\_ Androids? \_\_\_\_\_

Microsoft CRM? \_\_\_\_\_ BlackBerry devices? \_\_\_\_\_

Hosted Solutions? \_\_\_\_\_ Other mobile devices (please specify)? \_\_\_\_\_

Smartphones? \_\_\_\_\_

Tablets? \_\_\_\_\_

List any user groups or professional associations you belong to and any certifications you or your company holds:

\_\_\_\_\_

\_\_\_\_\_

We can send emails to you, our Authorized Affiliate Referral Agent Partners. Please advise how often you prefer to be kept informed via email about announcements, update releases, new solutions, and other important Authorized Affiliate Referral information: ☐ Monthly ☐ Quarterly ☐ Anytime New Information is Available

How did you hear about DidItBetter Software solutions? \_\_\_\_\_

Do you have an end user who is interested in purchasing a DidItBetter Software product within the next 20 days? ☐ Yes ☐ No

Can we help assist with your needs analysis? ☐ Yes ☐ No What is the best number/person to call? \_\_\_\_\_