



Date: 20th Dec, 2019

COTIVITI Nepal Pvt. Ltd.
Hattisar, Kathmandu

PROPOSAL SUMMARY

VIANET Communications will provide the internet connectivity (FTTH) to the employees of **COTIVITI Nepal Pvt. Ltd.** at the best possible rates provided below.

BUSINESS DESCRIPTION

VIANET will provide the internet connectivity with the FTTH Technology to the employees of **COTIVITI Nepal Pvt. Ltd.** VIANET is providing Internet along with the TV service in association with Net TV Nepal in which 200+ TV channels can be enjoyed with 60+ HD TV channels. Offers and discounts will be provided to **COTIVITI** on various subscriptions until the contract is valid.

VISION

To provide hassle-free internet & TV services to the employees of **COTIVITI Nepal Pvt. Ltd.** along with various offers and discounts.

TARGET CUSTOMERS

VIANET's users are of all age and all category as these days Internet & TV service has been a very sensitive thing for all the age groups. Besides that, our service will be catered to all the business individuals, housewives, students, SOHO users and for the individuals working from home.

GOAL

Simplifying the needs of people by providing the best internet service all over Nepal with its pioneered FTTH technology. VIANET is currently running with 5 branches within the valley and 8 branches outside the valley and has successfully catered the consistent service throughout the region.



PRICING DETAILS

Package Details	
Plan Type:	Home Plan
Package Name:	Super Value TV+
Bandwidth	40 Mbps
3 Months Plan	
Regular Price with VAT	5,763.00
Discounted Price with VAT	5,359.59
1 Year Plan	
Regular Price with VAT	15,255.00
Discounted Price with VAT	13,729.50

(Offer validity: 1st Jan, 2020 to 31st Dec, 2020)

EXTRA CLAUSES

- To avail the above facility, the employee must provide us the copy of a valid **COTIVITI** employee card.
- The discount on VIANET internet service is only applicable in the above-mentioned package. If employees seek to subscribe any other bundled package/ scheme published by VIANET will be fully charged.
- One-time charges will be applicable for the new connection establishment and to set up new IPTV STB (Set Top Box). *(Please refer to Vianet website for the details of One-time charges)*
- Interruption on IPTV service due to the non-payment or delayed payment of internet service, VIANET cannot provide enable or grace facility on the IPTV service.
- In the case of new connection, TAX Invoice cannot be provided for the refundable deposit however the payment receipt will be provided for the same.

FUTURE DEVELOPMENT

To provide the fastest and yet a reliable internet service to the subscribers throughout the nation with an updated technology.



Amit Sapkota
amitsapkota@vianet.com.np
Supervisor-SOHO/ CHO
9801227444

